

23 November 2015

## 2015 AGM Statement from CEO and Managing Director

It is with pleasure I address shareholders today on the continued growth of Site Group International.

In a market environment where commodity prices across the board are at decade low's Site continues to build market share, revenues and EBITDA growth. The focus on relationships with Industry and Governments both in Australia and Internationally is proving to be a strong determiner in the company's growth and future. We have strived hard to develop high barrier to entry products in mining, oil and gas and construction related skills as well as continue our push into the more academic focussed vocational and higher education pathway courses. In 2015 in our 12 centres in Australia and abroad we have trained, coached and assessed over 15,000 people.

In the domestic market our centres such as Perth and Darwin continue to be market leaders with the focus on industry demand areas such as High Risk Licencing, Electrical Hazard, Hydraulics and Flange Integrity type training which, despite the downturn in some sectors, still faces high demand. It is important to remember whilst commodities are at a low point projects are continuing to develop mines and process facilities continue to produce - all requiring competent and qualified Personnel .

Our acquisitions of Oil and Gas specialist Wild Geese International, education and pathway specialist Productivity Partners along with International Engineering, design and competency specialist Competent Project Management (now Site Group Energy Division) have led us to new opportunities that are driving growth of revenues and receivables. Management expects this to continue with opportunities in Australia and Internationally in Clark, Philippines, Myanmar and Papua New Guinea adding to a quickly growing receivables register. Whilst growth remains strong forecasting presents a pleasant challenge for management. Management expects to be releasing updates on this growth and working capital funding strategies based on current trends.

## 2016 AND BEYOND

### International

Investors have been patient with our International strategies as we build out facilities and continue to develop the relationships which should see Site becoming recognised as a major player in Asia Pac. Management have worked on a number of projects that are outcome focussed leading to employment of Nationals in their own countries and abroad. One of the obvious challenges throughout the region is creating the roadway in skilling people with the high level competencies so Nationals can participate in the higher paying longer term jobs that empower the worker for a career which should last 30-40 years.

The development of the `Safe Live Process Plant Environment` ( SLPPE ) In Myanmar with Uniteam and the already announced construction of an SLPPE for Papua New Guinea in conjunction with Kumul Petroleum ( formerly National Petroleum Company of PNG ) Enga Childrens Fund and Orion Group creates a region first for tackling the issue of competency based, outcome driven employment. Working collectively with Government and Industry the benefits of this project will flow for many years for all involved. Site expects to announce construction and delivery of this plant

to be constructed at our Clark facility in the next few weeks.

The first pilot group from the OceanaGold sponsored underground mining environment at Clark is producing strong outcomes and experience for the candidates and has created the opportunity to train. Site and OceanaGold are committed to developing programs for the safe competency based training of new and experienced miners and expect strong industry support going forward.

## **SOFT SKILLS PROGRAMS**

Site continues its investment in a range of TESOL and other coaching opportunities with relationships agreements being formed to take this capability beyond Clark into the Korean, Chinese and Japanese markets. Management expects to announce key developments in this area by end of Quarter 1 2016. Site has also prepared its soft skills (life skills) program for introduction into the SPEI/Kumul facility. In addition management expects the introduction of the Productivity Partners courses such as Project Management, I.T. and Business in 2016.

## **Australia**

In addition to the above activity Management has been investing into the development of new sectors for Site in CRICOS, International inbound students and Apprenticeships for the domestic market. This is important for Site to achieve its objectives as a provider with a `well - balanced ` demand driven offering

In closing I wish to thank my Board of Directors for their continued support, all management and staff for their dedication and of course the shareholders for being with us on this journey

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## About Site

Site Group International Limited ("Site") operates several businesses specialising in the delivery of education, training and labour services.

Services are delivered to government, corporate and individual clients, predominately operating in energy, mining, construction and industrial sectors.

Site operates over a dozen facilities throughout Australia, as well as in Papua New Guinea, Myanmar and Malaysia, with a flagship 300,000sqm training and live-in environment in the Philippines. Further, Site has delivered its services to governments and companies throughout the world, in countries including Indonesia, Singapore, China, UAE, Azerbaijan and others.

Site Group International Limited is an emerging company with a strategic business model pursuing earnings-accretive acquisition opportunities along with organic growth. Site is run by an experienced board and management team.

### ***Competency Framework Development***

*Site consult on competency requirements to ensure a workforce holds skills required to safely perform their tasks. Clients include governments and tier one project owners in the oil and gas space.*

### ***Immersive Environment Training Centres***

*In conjunction with project owners, managers and/or operators, Site engineer, procure and construct Immersive Environment Training Centres which replicate real-life worksite conditions for proper training and competency development of individuals. Amongst others, Site has constructed safe live process plants and underground mine training environments for these purposes.*

### ***Training***

*Site specialise in the delivery of training across numerous industries, including energy, mining, construction and professional services. Training is delivered across a range of accredited and non-accredited short courses, Australian High Risk Licences, competency assurance testing, and non-funded and government funded certificate to advanced diploma level courses, apprenticeships and traineeships. Clients include multinational corporations, Small to medium Enterprise, governments and individuals.*

### ***Online Learning***

*Site has the capacity for the development, implementation and management of Online Learning Management Systems (LMS) and online training programs. The provision of training services occurs on our online learning platform. These services are delivered to corporate and individual clients across all training brands.*

### ***Workforce Labour Services***

*Site deliver the sourcing, training and deployment of skilled labour on to projects throughout numerous countries. Site has expanded this capability to include the provision of labour hire services and expat workforce management.*