## Grange FY23 guidance

		A\$mil
REVENUE		
Shagang shipments - 1 mil tonnes @ US\$117 @ ER 0.64		182.8
(estimated current price being average of Custeel/N	Лetal Bulletin prices)	
Bluescope Steel shipments - 120kt pellet chips @ US\$118.3 @ ER 0.64		22.2
(current Custeel 65% pellet price)		
Non-Shagang shipments - 1.7mil tonnes @ US\$138.3 @ ER 0.64		367.4
(current Custeel 65% pellet price plus additional US\$20 pellet premium)		
GROSS RE	EVENUE(before Freight)	572.4
FREIGHT COST		
Freight (Non-Shagang allowances US\$15/t), Shagang/	/Bluescope (US\$15/t	-66.1
direct shipping costs) based on current ship rates of	f US\$18k/day)2.82MT@ ER 0.64	
Engage Marine - annual contract for Tug/Pilot services at Port Latta		-26.0
Port Latta operating costs - Port wages(non-processing), wharf/jetty		-15.0
maintenance costs, conveyor maintenance, insurance, etc)		
NET REVE	ENUE(FOB)	465.3
PRODUCTION & OTHER COSTS		
Mining & Production costs A\$130/t on 2.82MT		-366.6
(includes wages(mining,pre-stripping,processing),consumerables,maintenance)		
Royalty costs - 3.2% on FOB Revenue		-14.9
Other cash costs - A\$2/t(admin,explor & eval less net financing income)		-5.6
Deprec & amort - estimated to be in line with actual capital expend for replacement		
dozers, trucks & other capital items		-50.0
NET PROI	FIT(before tax)	28.2
Income T	ax expense	-8.2
NET PROI	FIT(after tax)	20.0

## Notes:

Non-Shagang Customer yearly contracts for volumes committed and terms are negotiated on a calendar year basis late in the previous year and include agreed additional pellet premium - it was agreed at US\$30/t for 2022 in late 2021 when the combined Custeel price was around US\$200/t but with the current price at around US\$120/t then it's realistic to expect the additional pellet premium to drop maybe to US\$20/t.