

Copper: Pricing to scarcity

Macro risks are real, but copper is a real asset. In recent weeks, markets have been increasingly focussed on slowing global growth, rising risks in the Chinese property market and the growing global power crisis. Together, these macro risks have raised the possibility of commodity-driven stagflation in Europe and China, strengthening the dollar and acting as a headwind to copper. As the cross-asset investor's favourite barometer for global growth, copper often trades with shifts in broader macro sentiment. However, it is important to remember copper remains a physical good, whose futures price is ultimately tied to the ability to deliver physical units into the exchange. Its price is then inextricably tied to the availability of the underlying metal – so long as sufficient stocks remain to meet delivery demand, copper can price with any of other asset. Yet should those stocks deplete, its price must balance the market, regardless of what is occurring in the broader economy. We highlight this fact because copper is fast becoming the most mispriced commodity in the complex, in our view.

Market is overlooking the key upside catalyst. This mispricing is centered around rapidly tightening inventories - now drawing at the fastest rate on record and down nearly 40% over the past 4 months. With a significant metal deficit projected for Q4, global visible copper stocks could reach all-time lows by year-end and absent market adjustments driven by higher prices, deplete entirely by Q2-22. Falling inventories, when coupled with the need to deliver into futures contracts, will typically force copper prices higher. Investors' inattention to this potentiality – while understandable - in fact exacerbates the scarcity in our view, generating persistent downward price distortions that keep demand high and short-cycle supply artificially low. Eventually, we expect physical trading requirements will begin to dominate the front-end futures market and force up prices until the broader market is rebalanced. While Chinese property risks are real, we see most China-sensitive assets overpricing the left-tail risk. Indeed, absent a full-scale liquidity crunch among developers hitting completions, the immediate drag on copper demand should remain limited. On that basis, we remain highly convicted in our copper call, with an end-of-year target of \$10.500/t.

Get long copper spreads on scarcity path. In our view, outsized returns are available to investors who trade copper like the commodity it is – get long when the inventory outlook tightens, trade it on the basis of its ability to physically deliver into the exchange, not purely on the back of the latest FOMC meeting or China property headline. The mounting evidence of a significant market deficit – alongside <u>rising</u>

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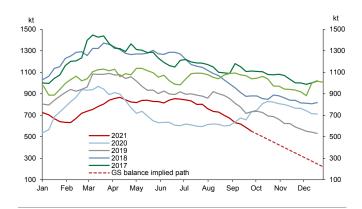
Daniel Sharp

+44(20)7774-1875 | daniel.sharp@gs.com Goldman Sachs International input costs – that is generating a rapid draw in inventory only reinforces our view that copper is underpriced and remains a bullish story. Of equal importance is the fact that we continue to project a deficit next year in the refined copper market (GSe 189kt), which provides an extension to the near-term scarcity path and persistent price support. In this context, we continue to hold our Long S&P GSCI Copper ER Subindex trade (up 45% since inception). However, we also launch an additional Long LME Copper Jan22-Jan23 timespreads trade to reflect our conviction on micro tightening path, with the additional expectation that such a spreads trade should outperform even if macro concerns, dollar strength restrain flat price upside momentum.

1. Stay focused on the physical. At the heart of our renewed bullish copper call coming in spite of very real risks to the Chinese property sector and global growth - is the fact that the physical market is becoming increasingly tight, with minimal near-term risks to the balance in our view. Regardless of copper's traditional trading behaviour as a proxy for global growth, its price will remain ultimately dictated by the ability for short holders to deliver into the exchange and fulfill their contractual obligations. If they cannot - due to a lack of physical supplies - they will have to close out their shorts by going long. This would ultimately force up the price until more supplies – either from scrap, mine investment or invisible inventories – emerge to meet those obligations. Equally, a sharp fall in real physical demand - as the result of a Chinese credit crunch in the property sector – would limit the volume of long contracts needing delivery. Physical traders, unconcerned by broader macro risks in a portfolio, are beginning to cancel copper stocks on warrant (available for delivery), indicating either greater hording of the metal in expectation of future price rises, or increased off-exchange spot market trading. In either case, we believe such activity is an advanced warning of future inventory draws and supply tightness.

Exhibit 1: Visible global copper stocks are on a path towards a record low by year end

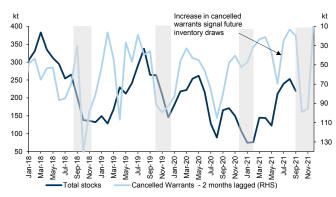
Global visible copper cathode stocks



Source: Wind, Goldman Sachs Global Investment Research

Exhibit 2: Surge in LME warrant cancellations points to a significant draw in LME stocks over Q4

LME copper total stocks and cancelled warrants

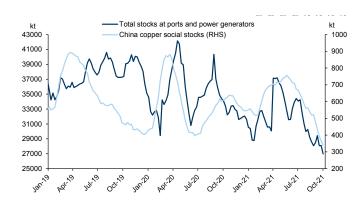


Source: Bloomberg, Goldman Sachs Global Investment Research

2. Power crunch is accentuating onshore scarcity. A key market preoccupation so far in H2 has been gauging the net impact of China power rationing on the domestic copper market. In our view, the evidence suggests that constraints on power supply onshore have accentuated the copper deficit. As Exhibit 3 shows, there has been a strong positive correlation between sharp declines in both China's thermal coal and copper inventories. Underpinning this accentuated tightening effect on China's onshore copper market are two key aspects to the episode: First, NBS energy consumption data shows a far more acute hit to the smelting sector (energy demand down 1% y/y since the start of the power issue) versus continued growth from the downstream manufacturing sector (energy demand up 10% y/v over the same period). This weighting of power rationing has in simple terms generated a greater cut to supply than demand. This should come as no surprise given that it has been the balance of impact on the three previous episodes of power tightness over the past decade (Exhibit 4). Second, the seasonality in China's copper market means that a much greater negative adjustment to demand (than supply) is needed to offset the seasonal tightening path seen in Q4. Over

8 October 2021 3 the 2015-19 period (pre-covid distortion), on average China's apparent copper demand grew 16% from Q3 levels into Q4, which compares to just a 9% increase in onshore refined output. In other words, China's demand would have to take materially greater hit than supply from power rationing to overturn the seasonal tightening path, which seems improbable on the evidence so far.

Exhibit 3: Sharp drawdown in China's coal inventories has been tightly correlated with copper stocks



Source: Bloomberg, Wind, Goldman Sachs Global Investment Research

Exhibit 4: Metals supply, not demand, has been hit so far by the power crunch

Change in % share of total energy demand from China metals value chain (incl. mining, not shown)

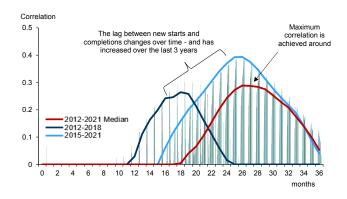


Source: Wind, Goldman Sachs Global Investment Research

3. China property is copper's red herring. An understandable concern for copper investors is the growing liquidity risk emerging in China's property market. Yet it remains only a left-tail risk to demand, and the concern that a restructuring of Evergrande will drive a further fall in onshore property activity and copper demand remains misplaced in our view. While construction and it associated sectors account for 40% of China's copper demand, construction itself accounts for 20% - over 90% of that demand comes from completions, not from new starts. Moreover, the time it takes to complete a building in China – and hence the delay in the expected copper demand slowdown – is itself changing over time. Over the last three years, the average completion time - as measured by the relative moves in new starts and completions - rose from 18 months to 24 months (see Exhibit 5). At the current rate, this means today's property slowdown should not impact copper demand for another 16-18 months – or until 2023. Accordingly - barring a collapse of Chinese property developers (which would affect new starts and completions simultaneously) - we believe copper demand related to Chinese construction is set to stay strong well into 2022 (see Exhibit 6). In this context, our latest China copper demand projection for 2022 is largely unchanged in this respect (GSe +3%, previously 3.5%). However, we have cut the respective 2023 estimate to reflect to the greater drag from property (GSe +2%, previously +3.7%). However, given tightening adjustments to the supply side, this has only marginally increased the 2023 global surplus (GSe 198kt, previously 129kt).

Exhibit 5: Completions, which contribute to 90% of China copper construction demand, are set to remain strong until 2023

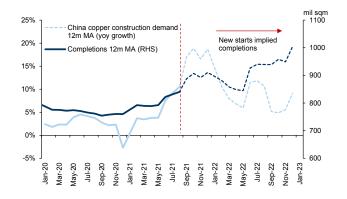
The bars represent the correlation between starts and completions at different lags (x-axis)



We conduct a rolling cross-correlation analysis to capture the dynamic lag structure between housing starts and completions. Here the window size is 6 years and the sample range is from Jan-2012 to Aug-2021.

Source: Wind, Goldman Sachs Global Investment Research

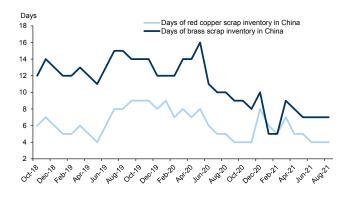
Exhibit 6: Strong completions to keep supporting China copper construction demand throug 2022



Source: Wind, Goldman Sachs Global Investment Research

4. Scrap cannot provide short-cycle supply relief. The scrap market is the most important short-cycle influence on the copper market, accounting for 20% of global refined metal output and close to 30% of semi fabricator copper consumption. After a strong uplift in scrap supply at the turn of the year, conditions have tightened abruptly since then. Scrap discounts in both China and Western market have narrowed year-to-date and particularly so far in H2. China copper scrap supply, inclusive of both imports and domestic supply, has been on a sharp trend of deceleration from its peak in late Q1 to now nearing a y/y contraction (see Exhibit 8). China's scrap inventories (in days of consumption) have now fallen to multi-year lows. This tightness has reflected three factors: (1) strong synchronous uplift in scrap demand from both China and DM consumers, (2) rundown of supply chain scrap stocks after a prolonged price and demand induced destocking phase from Q3-20 through to early Q2-21, and (3) stricter rules regarding scrap import quality (for processing) in Malaysia placing constraint on volumes being shipped onward into China. In combination the trends have swung scrap from a net softening effect earlier in the year to now a source of tightness. Without scrap inventory to supplement supply, underlying scrap generation growth is running below demand and resulting in the tightening trend. Whilst a higher copper price would help to stimulate scrap supply, this would play out with a greater lag and more limited volume impact given the low stock starting point.

Exhibit 7: Onshore scrap inventories have fallen to multiyear lows after strong demand generated sharp destocking



Source: Wind, Goldman Sachs Global Investment Research

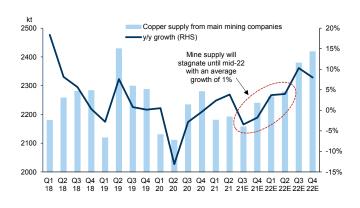
Exhibit 8: Scrap supply growth has fallen sharply from Q1 peak, as imports have fallen sequentially and inventories deplete



Source: Haver, Goldman Sachs Global Investment Research

5. Mine supply is entering a multi-quarter phase of stagnation. We believe one common misconception on the outlook for copper fundamentals is that the market is set to face an imminent 'wall' of mine supply. There is no doubt that global mine supply has grown at a healthy v/v rate during the first half of 2021 (+5% v/v), which compares favourably to our full-year expectation (GSe +1%). However, it is important to understand that this growth largely reflects the weak base of comparison in H1-20 when operational disruptions from Covid peaked. Absolute production levels have stabilised since Q3 last year, with output actually peaking in November/December last year before a modest sequential decline so far this year. We expect global mine supply growth to decelerate through H2 this year. In addition, even though we expect global mine production to grow ~5% y/y in 2022, the majority of the growth will likely be weighted towards H2-22 (see Exhibit 10). This means the market faces three quarters of supply stagnation from here before that growth phase. In this sequential context, the supply environment, particularly given scrap dynamics also, will tend toward tightening risk from a very low inventory starting point. Moreover, it is important to reiterate the near complete absence of new mine project approvals and increments in growth capex, which given feasible project timelines means we have cut potential greenfield project volumes until 2024 and brownfield until 2023.

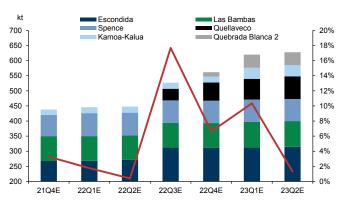
Exhibit 9: Global copper supply to remain below pre-Covid levels until the second half of 2022



Source: Goldman Sachs Global Investment Research

Exhibit 10: Copper won't now see a material sequential supply increase until H2-2022

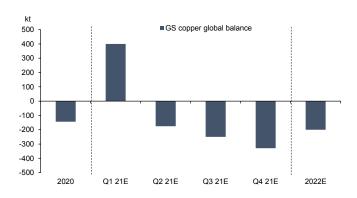
5 major copper mine projects' volumes



Source: Woodmac, Goldman Sachs Global Investment Research

6. Metal deficits to continue: Remain long copper and add spreads kicker. In our view, outsized returns are available to investors who trade copper like the commodity it is - get long when the inventory outlook tightens, trade it on the basis of its ability to physically deliver into the exchange, not purely on the back of the latest FOMC meeting or China property headline. The mounting evidence of a significant deficit dynamic at play in the copper market at current price levels reinforces our view that copper is underpriced. We project a 330kt deficit in Q4 alone, which implies a rundown in visible stocks to record lows by the end of the year. With supply chain buffers of cathode and scrap much reduced from relatively high levels in early 2021, high visibility on this tightness is expected over the months ahead. Of equal importance is the fact that we continue to project a deficit next year in the refined copper market (GSe 189kt), which provides extension to the tightening story beyond the Q4 scarcity risk. In turn this supports our continued bullish view on copper. In this context, we continue to hold our Long S&P GSCI Copper ER Subindex trade (up 45% since inception). However, we also launch an additional Long LME Copper Jan22-Jan23 timespreads trade to reflect our conviction on the micro tightening path, with the additional expectation that such a spreads trade should outperform even if macro concerns and dollar strength restrain flat price upside momentum.

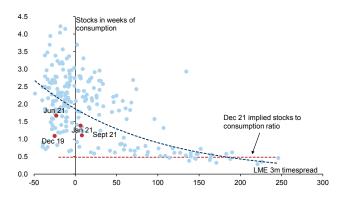
Exhibit 11: Copper market deficit in Q4 alone is expected at over 300kt, whilst another full-year deficit is expected in 2022



Source: Woodmac, Goldman Sachs Global Investment Research

Exhibit 12: Path lower in inventories increasingly points to a mispricing also in LME spreads alongside flat price

Global visible cathode stocks (in weeks of conusmption) vs LME copper spread



Source: Wind, Goldman Sachs Global Investment Research

The metal research team would like to thank Annalisa Schiavon for her contribution to this report. Annalisa is an intern with the commodities research team.

GS Copper Supply - Demand Balance

Exhibit 13: GS copper supply-demand balance

('000 tonnes)	2016	2017	2018	2019	2020	2021E	2022E	2023E	2024E	2025E
Consumption - DM										
US	2107	2113	2127	2155	2069	2234	2335	2417	2501	2585
% change y/y	0.1%	0.3%	0.7%	1.3%	-4.0%	8.0%	4.5%	3.5%	3.5%	3.4%
Europe	5040	5166	5259	5047	4694	4999	5224	5354	5488	5692
% change y/y	0.3%	2.5%	1.8%	-4.0%	-7.0%	6.5%	4.5%	2.5%	2.5%	3.7%
Japan	1405	1458	1450	1392	1295	1398	1468	1505	1550	1605
% change y/y	-2.0%	3.7%	-0.6%	-4.0%	-7.0%	8.0%	5.0%	2.5%	3.0%	3.5%
Other DM	2279	2328	2234	2089	1922	2047	2143	2186	2252	2331
% change y/y	1.2%	2.2%	-4.1%	-6.5%	-8.0%	6.5%	4.7%	2.8%	3.0%	3.5%
Sub- DM	10831	11065	11069	10683	9979	10678	11170	11462	11791	12212
% change y/y	0.1%	2.2%	0.0%	-3.5%	-6.6%	7.0%	4.6%	2.6%	2.9%	3.6%
Consumption - EM										
China	12816	13326	13710	13930	14320	14893	15340	15647	16179	16729
% change y/y	3.1%	4.0%	2.9%	1.6%	2.8%	4.0%	3.0%	2.0%	3.4%	3.4%
Other EM	4691	4769	4883	4963	4466	4801	5017	5238	5369	5536
% change y/y	1.5%	1.7%	2.4%	1.6%	-10.0%	7.5%	4.5%	4.4%	2.5%	3.1%
Sub- EM	17508	18095	18593	18893	18787	19695	20357	20885	21548	22264
% change y/y	2.7%	3.4%	2.7%	1.6%	-0.6%	4.8%	3.4%	2.6%	3.2%	3.3%
Global Consumption	28338	29160	29662	29576	28766	30373	31527	32347	33339	34477
% change y/y	1.7%	2.9%	1.7%	-0.3%	-2.7%	5.6%	3.8%	2.6%	3.1%	3.4%
Direct Global Scrap Use	5756	6106	6136	6047	5140	5957	6281	6282	6480	6544
Refined Global Consumption	22583	23054	23526	23529	23626	24036	24773	25580	26192	27071
% change y/y	3.0%	2.1%	2.0%	0.0%	0.4%	1.7%	3.1%	3.3%	2.4%	3.4%
Global Production										
Mine Production	20220	20118	20786	20929	20795	20968	22088	23257	23627	23611
% change y/y	5.1%	-0.5%	3.3%	0.7%	-0.6%	0.8%	5.3%	5.3%	1.6%	-0.1%
Refined Production	22742	22992	23472	23490	23461	23682	24584	25778	26335	26701
% change y/y	3.2%	1.1%	2.1%	-0.4%	-0.3%	0.9%	3.8%	4.9%	2.2%	1.4%
Global Balance	159	-62	-54	-152	-165	-354	-189	198	144	-370
Cash Prices (annual average)										
Current Dollars (\$/t)	4862	6166	6532	6000	6067	9550	11875	12000	14000	15000
Current Dollars (c/lb)	221	280	296	272	275	433	539	544	635	680

Source: Woodmac, Goldman Sachs Global Investment Research

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