

# XPD SOCCER GEAR GROUP LIMITED

ABN 96 169 695 283

**APPENDIX 4E** 

**Preliminary Final Report** 

FOR THE YEAR ENDED 31 DECEMBER 2016



#### Appendix 4E

#### Commentary on Full Year Results

## **Corporate Results Summary**

The Directors of XPD Soccer Gear Group Limited and its controlled entities ('the Group') hereby present the Company's Appendix 4E – Preliminary Final Report for the financial year ended 31 December 2016.

FY2016 has been an outstanding year for XPD Group. The team has delivered continued growth in revenue. We continued to increase XPD distributors and retail outlets in China, and invested significantly in XPD brand marketing and promotion.

- Sales revenue of FY2016 increased by 14.2% to \$116.8 million when compared to FY2015 as a result of
  continued expansion of sales channels and network, and increased in sale of XPD brand footwear in
  particular soccer footwear.
- The gross profit margin has maintained at 33.1%.
- Net profit after income tax decreased by 17.4% to \$13.4 million for FY2016 from \$16.2 million in FY2015. Such decrease in net profit during the period was primarily due to an increase in sales and marketing expenses.
- Total sales and marketing expenses for FY2016 amounted to approximately \$14.4 million (FY2015: \$6.9 million), representing an increase of 109.6% from FY 2015. The increase was mainly attributable to increased expenses associated with store renovation, advertising and promotion activities for our brand and increase in staff costs.
- Total administrative expenses for FY2016 amounted to \$4.48 million (FY2015: \$3.09 million), representing an increase of 45.0% when compared to FY2015. The increase was mainly caused by increased staff costs, consulting costs and rental expenses.
- Foreign exchange translation loss of \$4.458 million, arising from the depreciation of RMB against AUD during the year.
- Maintaining a strong cash position of \$43.06 million as at 31 December 2016 with sound net operating cash inflow of \$8.82 million for FY2016.

# About XPD Soccer Gear Group Limited

XPD Soccer Gear Group Limited is a leading and fast-growing sportswear company in China. It has developed a vertically integrated business model, through which it designs, develops, manufactures, markets and distributes sportswear products under the "XPD" brand. It started as an Original Equipment Manufacturer (OEM) on footwear products for renowned international brands in 1992.

XPD has been employing a focused business strategy on soccer sector since 2004 whilst it offers products for other sports. XPD has established an extensive supply chain management system through in-house and sub-contracted manufacturing operations, and an extensive distribution network of over 2,000 retail outlets throughout China.

XPD listed on the Australian Securities Exchange on 21 May 2015.



# APPENDIX 4E PRELIMINARY FINAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

The following information is given to ASX under listing rule 4.3A.

# 1. Reporting period

Current PeriodPrior Period12 months ended 31 December 201612 months ended 31 December 2015

#### 2. Results for announcement to the market

				% Change		
Consolidated Group	Item		\$'000			\$'000
Revenue – excluding interest received	2.1	up	14,501	14.2	to	116,757
Profit after tax attributable to members	2.2	down	2,831	17.4	to	13,405
Net Profit attributable to members	2.3	down	2,831	17.4	to	13,405
Dividend	2.4					
	Amount	per security	Amo	unt Franked	Amo	ount Unfranked
Final dividend per share		Nil		Nil		Nil
The record date for determining entitlements to the dividend	2.5	Not applica	able			
Date final dividend payable	2.6	Not applica	able			
Explanatory information	2.7			on refer Commouncement.	nentary	on Results which

### Overview

The principal activities of XPD Soccer Gear Group Limited and controlled entities ("Group") during the financial year were designing, developing, manufacturing, distributing and marketing sportswear with a focus on soccer wear under the "XPD" brand. The Group currently operates in one geographical segment, being the People's Republic of China. The Group has established an extensive supply chain management system through in-house and sub-contracted manufacturing operations; and an extensive distribution network in China through distributors.

This financial report includes the consolidated financial statements and notes to the financial statements of the Consolidated Group. XPD Soccer Gear Group Limited was incorporated on 22 May 2014 and listed on the Australian Securities Exchange ('ASX') on 21 May 2015. The Company is incorporated and domiciled in Australia.



#### Overview of results

In FY2016, XPD sales increased by 14.2% compared to FY2015 as a result of continued expansion of sales channels and network, and increased in sale of XPD brand footwear in particular soccer footwear. The gross profit margin has maintained at 33.1%.

Net profit after income tax decreased by 17.4% to AUD \$13.4million for FY2016 from AUD \$16.2 million in FY2015. Such decrease in net profit during the period was primarily due to an increase in sales and marketing expenses.

#### **Financial Position**

The net assets of the consolidated group increased by \$15,129,816 from \$69,962,149 at 31 December 2015 to \$85,091,965 at 31 December 2016. Such increase is resulted mainly from the following factors:

- Profits after tax attributable to members of \$13,405,461
- Share capital increased through share placement and dividend reinvestment plan of \$10,016,690

## Significant Changes in the State of Affairs

- Issue of share capital:
  - On 26 April 2016, XPD Soccer Gear Group Limited introduced a dividend reinvestment plan to allow eligible shareholders to reinvest dividend on their shareholding to acquire additional shares in the Group at discounted market price (5% discount on average market price) and issued 16 million ordinary shares total \$ 2.67 million net of issuance cost.
  - On 19 May 2016, XPD Soccer Gear Group Limited issued 35 million ordinary shares at \$0.21 per share to the distributors of XPD Group to raise \$7.35 million.
- 3. Consolidated Statement of Profit or Loss and Other Comprehensive Income see accompanying preliminary financial statements
- 4. Consolidated Statement of Financial Position see accompanying preliminary financial statements
- 5. Consolidated Statement of Cash Flow see accompanying preliminary financial statements
- 6. Dividends Paid or Recommended

The Directors have resolved not to pay an unfranked final dividend.

#### 7. Details of any Dividend or distribution reinvestment plans

Please see Point 2.4 above for recommended dividends. The Company does not have any distribution reinvestment plans.

- 8. Statement of movements in Retained Earnings see accompanying statement of changes in equity
- 9. Net tangible assets per security

 31 December 2016
 31 December 2015

 Number of securities
 434,534,634
 383,408,833

 Net tangible assets per security in cents
 19.31
 18.25



#### 10. Changes in controlled entities

There have been no changes in controlled entities during the year.

#### 11. Details of associates and joint venture entities

The Group invested in Henan Yuanlong Industrial Co., Ltd ("HYI") located in Henan Province, China and represents 28% of share interest in HYI.

# 12. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

Refer Commentary on Results which accompanies this announcement.

#### 13. Foreign entities disclosures

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act* 2001.

#### 14. Additional information

Earnings per Share on continuing operations	31 December 2016	31 December 2015
Basic earnings per share in cents	3.23	7.12
Diluted earnings per share in cents	3.23	7.12

#### After Balance Date Events

No matters or circumstances has arisen that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

#### 15. Compliance Statement

The financial statements are in the process of being audited and are not likely to be subject to dispute or qualification.

Signed in accordance with a resolution of the Board of Directors of XPD Soccer Gear Group Limited:

Andrew Smith – Chairman

Dated this 28th day of February 2017



# Consolidated Statement of Profit or Loss and Other Comprehensive Income

# For the year ended 31 December 2016

	Note	2016	2015
		\$	\$
Revenue	6	116,757,028	102,255,795
Cost of sales	_	(78,059,449)	(68,454,015)
Gross profit		38,697,579	33,801,780
Other revenues	6	129,825	135,726
Sales and marketing expenses	7	(14,373,436)	(6,856,501)
Capital raising expenses		- -	(818,177)
Administration expenses	8	(4,478,086)	(3,087,401)
Finance costs	9	(347,737)	(647,868)
Share of partnership loss using equity method	17	(674,422)	-
Profit before income tax	_	18,953,723	22,527,559
Income tax expense	10 _	(5,548,262)	(6,290,760)
Profit for the year attributable to members of the parent	_	13,405,461	16,236,799
Other comprehensive income			
Items that may be reclassified to profit or loss:			
Exchange difference on translating foreign operations	_	(4,458,247)	2,180,345
Total comprehensive income for the year attributable to members of the parent		8,947,214	18,417,144
Earnings per share on profit attributable to ordinary equity holders	_		
Basic earnings per share (cents per share)	5	3.23	7.12
Diluted earnings per share (cents per share)	5	3.23	7.12

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.



# Consolidated Statement of Financial Position

# As at 31 December 2016

	Note	2016	2015
Current assets		\$	\$
Cash and cash equivalents	12	43,061,705	37,748,751
Trade and other receivables	13	25,430,471	18,557,430
Inventories	14	6,599,332	8,150,271
Total current assets	- 1	75,091,508	64,456,452
		·	
Non-current assets			
Property, plant and equipment	15	6,363,795	7,054,825
Land use rights	16	611,814	659,866
Investment in associate	17	14,287,086	15,790,280
Deferred tax assets	18	1,193,336	
Total non-current assets		22,456,031	23,504,971
Total assets		97,547,539	87,961,423
Current liabilities			
Trade and other payables	19	9,832,898	4,988,889
Financial liabilities	20	985,507	11,049,465
Current tax liabilities	21	1,637,169	1,538,720
Total current liabilities		12,455,574	17,577,074
Long-term financial liabilities	20	_	422,200
Total non-current liabilities			422,200
Total liabilities		12,455,574	17,999,274
Net assets		85,091,965	69,962,149
Equity			
Issued capital	22	23,745,343	13,728,653
Reserves	24	3,768,363	8,226,610
Retained earnings		57,578,259	48,006,886
Total equity		85,091,965	69,962,149

The above Statement of Financial Position should be read in conjunction with the accompanying notes.



# Consolidated Statement of Changes in Equity

# For the year ended 31 December 2016

	Note	Issued Capital	Retained earnings	Foreign Exchange Reserve	Statutory Reserves	Total
		\$	\$	\$	\$	\$
Balance at 1 January 2015		2,766,334	33,047,446	3,386,330	1,382,576	40,582,686
Profit after income tax expense for the year Other comprehensive income		-	16,236,799	- 2,180,345	-	16,236,799 2,180,345
Total comprehensive income for the year	•	-	16,236,799	2,180,345	-	18,417,144
Transactions with owners in their capacity as owners						
Shares issued		11,874,988	-	-	-	11,874,988
Transaction costs relating to shares issued		(912,669)	- (4.055.050)	-	-	(912,669)
Transfer to statutory reserves  Balance at 31 December 2015		13,728,653	(1,277,359) <b>48,006,886</b>	5,566,675	1,277,359 <b>2,659,935</b>	69,962,149
Datance at 31 December 2015		15,726,055	40,000,000	3,300,073	2,039,933	09,902,149
Balance at 1 January 2016		13,728,653	48,006,886	5,566,675	2,659,935	69,962,149
Profit after income tax expense for the year		-	13,405,461	-	-	13,405,461
Other comprehensive income  Total comprehensive income for the year	•	-	13,405,461	(4,458,247) (4,458,247)	-	(4,458,247) <b>8,947,214</b>
Total completionsive income for the year		<u>-</u>	13,403,401	(4,430,247)	<del>-</del>	0,947,214
Transactions with owners in their capacity as owners						
Shares issued	22	10,016,690	-	-	-	10,016,690
Dividends to shareholders		-	(3,834,088)	-	-	(3,834,088)
Balance at 31 December 2016		23,745,343	57,578,259	1,108,428	2,659,935	85,091,965

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.



# **Consolidated Statement of Cash Flows**

# For the year ended 31 December 2016

Note	2016	2015 \$
	Ą	Ą
	108.899.415	118.055.410
	-	4,712
	129,825	128,431
	(347,737)	(647,869)
	(6,561,510)	, ,
26	8,822,516	13,025,505
		(45,963)
	(260,510)	(45,963)
		(830,994)
	(7.525.036)	(630,994)
		-
	, ,	- 11 01 1 000
	· · · · · ·	11,814,988
		616,904
	(487,941)	11,600,898
	8,074,065	24,580,440
	37,748,751	12,635,117
	(2,761,111)	533,194
12	43,061,705	37,748,751
	26	\$ 108,899,415 (93,297,477)  129,825 (347,737) (6,561,510)  26 8,822,516  (260,510) (260,510)  (7,525,036) (998,897) 7,350,000 685,992 (487,941)  8,074,065 37,748,751 (2,761,111)

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.



# Notes to the Consolidated Financial Statements

# 1 Nature of operations

XPD Soccer Gear Group Limited and subsidiaries' ('the Group') principal activities include development, manufacturing, marketing and distribution of sportswear with a focus on soccer gear.

The Group operates in two business segments, sportswear under its owned XPD brand and OEM business for overseas brands but in one geographical segment, being the People's Republic of China.

There were no significant changes in the nature of the Group's principal activities during the year ended 2016.

# 2 General information and statement of compliance

The consolidated general purpose financial statements of the Group have been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board (AASB). Compliance with Australian Accounting Standards results in full compliance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). XPD Soccer Gear Group Limited is a for-profit entity for the purpose of preparing the financial statements.

XPD Soccer Gear Group Limited is the Group's Ultimate Parent Company. XPD Soccer Gear Group Limited is a Public Company incorporated and domiciled in Australia. The address of its registered office and its principal place of business is Exchange Tower Level 1, 530 Little Collins Street, Melbourne VIC 3000, Australia.

The preliminary financial report was authorised for issue on 28th of February 2017 by the board of directors.



# 3 Summary of accounting policies

#### 3.1 Overall considerations

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

#### 3.2 Basis of consolidation

The Group financial statements consolidate those of the Parent Company and all of its subsidiaries as of 31 December 2016. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of 31 December.

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable.

Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

#### Consolidated Financial Statement Presentation

The consolidation financial statements (post combination) can be presented using one of two methods. The first method, being the consolidated financial statements can incorporate the acquired entity's results as if both entities (acquirer and acquiree) had always been combined. Alternatively the consolidated financial statements can incorporate acquired entity's results only from the date on which the transaction occurred.

Management have determined to use option one – reporting comparatives as though the Group had always been combined.

#### 3.3 Foreign currency translation

Functional and presentation currency

The consolidated financial statements are presented in Australian Dollars (\$AUD), which is also the functional currency of the Parent Company.



Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the respective Group entity, using the exchange rates prevailing at the dates of the transactions (spot exchange rate).

Foreign exchange gains and losses resulting from the settlement of such transactions and from the re-measurement of monetary items at year end exchange rates are recognised in profit or loss.

Non-monetary items are not retranslated at year-end and are measured at historical cost (translated using the exchange rates at the date of the transaction), except for non-monetary items measured at fair value which are translated using the exchange rates at the date when fair value was determined.

Foreign operations

In the Group's financial statements, all assets, liabilities and transactions of Group entities with a functional currency other than the Australian Dollars are translated into Australian Dollars upon consolidation. The functional currency of the entities in the Group has remained unchanged during the reporting period.

On consolidation, assets and liabilities have been translated into Australian Dollars at the closing rate at the reporting date. Goodwill and fair value adjustments arising on the acquisition of a foreign entity have been treated as assets and liabilities of the foreign entity and translated into Australian Dollars at the closing rate. Income and expenses have been translated into Australian Dollars at the average rate over the reporting period. Exchange differences are charged or credited to other comprehensive income and recognised in the currency translation reserve in equity. On disposal of a foreign operation the cumulative translation differences recognised in equity are reclassified to profit or loss and recognised as part of the gain or loss on disposal.

#### 3.4 Segment reporting

The Group has two operating segments: manufacturing of own brand (XPD) and original equipment manufacturer for others' brand (OEM). In identifying its operating segments, management generally follows the Group's service lines, which represent the main products and services provided by the Group (see Note 1).

The measurement policies the Group uses for segment reporting under AASB 8 are the same as those used in its financial statements.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

#### 3.5 Revenue

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.



Revenue from sales of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is accrued on a timely basis, by reference to the principal outstanding an at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

All revenue is stated net of the amount of value added tax (VAT) and goods and services tax (GST).

#### 3.6 Borrowing costs

Borrowing costs can include interest, amortisation of discounts or premiums relating to borrowings, ancillary costs incurred in connection with arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use of sale. All other borrowing costs are recognised in the statement of profit or loss and other comprehensive income in the period in which they are incurred.

#### 3.7 Land use rights

Land use rights have a finite useful life and are carried at cost less accumulated amortisation and impairment losses. Amortisation is calculated using the straight line method to allocate the cost of land use rights over their estimated useful lives.

#### 3.8 Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property, Plant and equipment are measured at cost less depreciation and impairment losses.

The cost of fixed assets constructed within the Group includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets including building and capitalised leased assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the Group commencing from the time the asset is held ready for use. Leased assets are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the assets.



Class of Fixed Asset	Depreciation Rate	Depreciation Basis
Office equipment	20%	Straight line
Manufacturing equipment	10%	Straight line
Motor vehicle	20%	Straight line
Buildings	5%	Straight line

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting period date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the Statement of Profit or Loss

#### 3.9 Income Tax

The income tax expense (revenue) for the year comprises current income tax expense (benefit).

#### Current tax

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur.

#### 3.10 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of manufactured products includes direct materials, direct labour and an appropriate portion of variable and fixed overheads. Overheads are applied on the basis of normal operating capacity. Costs are assigned on the basis of weighted average costs.

#### 3.11 Investments in associates and joint arrangements

Associates are those entities over which the Group is able to exert significant influence but which are not subsidiaries.



Investments in associates and joint ventures are accounted for using the equity method. Interests in joint operations are accounted for by recognising the Group's assets (including its share of any assets held jointly), its liabilities (including its share of any liabilities incurred jointly), its revenue from the sale of its share of the output arising from the joint operation, its share of the revenue from the sale of the output by the joint operation and its expense (including its share of any expenses incurred jointly).

Any goodwill or fair value adjustment attributable to the Group's share in the associate or joint venture is not recognised separately and is included in the amount recognised as investment.

The carrying amount of the investment in associates and joint ventures is increased or decreased to recognise the Group's share of the profit or loss and other comprehensive income of the associate and joint venture, adjusted where necessary to ensure consistency with the accounting policies of the Group.

Unrealised gains and losses on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in those entities. Where unrealised losses are eliminated, the underlying asset is also tested for impairment.

#### 3.12 Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the Group are classified as finance leases.

Finance leases are capitalised by recording at asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful live or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### 3.13 Financial instruments

# Initial recognition and measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.



Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires. Financial instruments are classified and measured as set out below.

#### Effective interest rate method

The effective interest rate method is a method of calculating the amortised cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

Income is recognised on an effective interest rate basis for debt instruments other than those financial assets 'at fair value through profit or loss'.

#### Classification and subsequent measurement

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments.

#### Financial assets at fair value through profit or loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short-term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy.

Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.



#### Held-to-maturity investments

These investments have fixed maturities, and it is the Group's intention to hold these investments to maturity. Any held-to-maturity investments held by the Group are stated at amortised cost using the effective interest rate method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows. Any changes to the carrying amount of the investment, including impairment losses, are recognised in profit or loss.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments. They are held at fair value with changes in fair value taken through the financial assets reserve directly in equity.

#### Financial liabilities

The Group's financial liabilities include trade and other payables and short-term borrowings. Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

#### Impairment of financial assets

At each reporting date, the Group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a significant or prolonged decline in the value of the instrument is considered to determine whether impairment has arisen. Impairment losses are recognised in the statement of profit or loss and other comprehensive income.

The carrying amount of financial assets including uncollectible trade receivables is reduced by the impairment loss through the use of an allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

With the exception of available-for-sale equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.



In respect of available-for-sale equity instruments, any subsequent increase in fair value after an impairment loss is recognised directly in the financial assets reserve in other comprehensive income.

#### 3.14 Impairment of Non-Financial Assets

At each reporting date, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of profit or loss and other comprehensive income.

Impairment testing is performed annually for intangible assets with indefinite lives and intangible assets not yet available for use. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### 3.15 Value Added Tax (VAT) / Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of VAT & GST, except where the amount of VAT & GST incurred is not recoverable from the Local Taxation Office. In these circumstances, the VAT & GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of VAT & GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the VAT component of investing and financing activities, which are disclosed as operating cash flows.

#### 3.16 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 3.17 Store renovation support

Store renovation support are costs associated with renovation of retail stores and sites held by distributor and agents. Store renovation support costs are recognised in the statement of profit or loss and other comprehensive income in the period in which they are incurred.



# 3.18 Employee benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to reporting date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs.

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

#### 3.19 Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### 3.20 Critical accounting estimates and judgements

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Key estimates — Impairment of non-financial assets

The Group assesses impairment at each reporting date by evaluating conditions and events specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

#### 4 Segment reporting

Management identifies its operating segments based on the Group's product category and service offerings, which represent the main products and services provided by the Group. The Group's two (2) main operating segments are:

- Own-brand sales (XPD brand)
- Contract third-party sales (OEM)

The Company operates predominately in one geographical segment, being the People's Republic of China.

During the year to 31 December 2016, there have been no changes from prior periods in the measurement methods used to determine operating segments and reported segment profit or loss.



# 4 Segment reporting (cont.)

The revenues and profit generated by each of the Group's operating segments and segment assets are summarised as follows:

Revenue from external customers (a)         113,822,489         2,934,539         -         116,757,028           COGS for external sales         (75,790,817)         (2,268,632)         -         (78,059,449)           Segment Result         38,031,672         665,907         -         38,697,579           Finance costs         -         -         (588,259)         (598,259)           Other expenses         -         -         (674,422)         (674,422)           Other expenses         -         -         (674,422)         (674,422)           Share of loss from associate         -         -         (55,4825)         (674,422)           Profit/(loss) before income tax         38,031,672         665,908         (19,743,877)         18,953,723           Income tax expense         -         -         (55,482,202)         (55,482,202)           Profit after income tax         38,031,672         665,908         (25,292,119)         13,405,461           31 December 2016           Segment assets (b)         -         -         (5,548,202)         (5,548,202)           Total net assets from continuing operations         -         -         85,001,965         85,001,965           Revenue from external customers (d)         <	For the year ended 31 December 2016	Own-brand	Contract third-party	Unallocated	Total
COGS for external sales         (75,790,817)         (2,268,632)         — (78,059,449)           Segment Result         38,031,672         665,907         — 38,697,579           Finance costs         — — — — — — — — — — — — — — — — — — —		\$	- •	\$	\$
COGS for external sales         (75,790,817)         (2,268,632)         — (78,059,449)           Segment Result         38,031,672         665,907         — 38,697,579           Finance costs         — — — — — — — — — — — — — — — — — — —	D ( ) ()	112.022.100	2.024.520		446757000
Segment Result         38,031,672         665,097          38,097,577           Finance costs            347,737         (347,737)           Depreciation and amortisation            (598,259)         (598,259)           Other expenses           (18,123,439)         (18,123,439)         (18,123,439)           Share of loss of massociate            (19,743,857)         18,053,723           Income tax expense            (5,548,262)         (5,548,262)           Profit after income tax            (5,548,262)         (5,548,262)           Total fact income tax				-	
Finance costs		, , ,	· · · · /	-	, , , ,
Depreciation and amortisation	Segment Result	38,031,672	665,907	-	38,697,579
Depreciation and amortisation	Finance costs	-	-	(347,737)	(347,737)
Other expenses Share of loss from associate Profit/(loss) before income tax         -         1         (18,123,439)         (18,123,439)           Bhare of loss from associate Profit/(loss) before income tax         38,031,672         665,908         (19,743,857)         18,953,723           Income tax expense         -         -         (5,548,262)         (5,548,262)           Profit after income tax         38,031,672         665,908         (25,292,119)         13,405,461           Segment assets 60         -         -         -         7,547,539         97,547,539           Segment liabilities 60         -         -         -         12,455,574         (12,455,574)           Total net assets from continuing operations         -         -         85,091,965         85,091,965           For the year ended 31 December 2015         Own-brand continuing operations         Contract chird-party chird-part	Depreciation and amortisation	_	-		
Share of loss from associate         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (674,422)         (18,753,723)         (18,753,723)         (18,753,723)         (18,753,723)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,720)         (18,754,730)         <		_	-		
Income tax expense		_	-	,	, ,
Income tax expense	Profit/(loss) before income tax	38,031,672	665,908	(19,743,857)	18,953,723
Segment assets (b)		-	-	(5,548,262)	(5,548,262)
Segment assets (b)         -         -         97,547,539         97,547,539           Segment liabilities (b)         -         -         (12,455,574)         (12,455,574)           Total net assets from continuing operations         -         -         85,091,965         85,091,965           For the year ended 31 December 2015         Own-brand (third-party)         Contract (third-party)         Unallocated (third-party)         Total           Revenue from external customers (a)         100,069,071         2,186,724         -         102,255,795           COGS for external sales         (66,465,340)         (1,988,675)         -         (68,454,015)           Segment Result         33,603,731         198,049         -         33,801,780           Finance costs         -         -         (647,868)         (647,868)           Depreciation and amortisation         -         -         (191,247)         (191,247)           Other expenses         -         -         (10,435,106)         (10,435,106)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         -         -         (6,290,760)         (6,290,760)           Profit after income tax         33,603,7	Profit after income tax	38,031,672	665,908	(25,292,119)	13,405,461
Segment liabilities (b)         -         -         (12,455,574)         (12,455,574)           Total net assets from continuing operations         -         -         85,091,965         85,091,965           For the year ended 31 December 2015         Own-brand         Contract third-party third-party         Unallocated         Total           Revenue from external customers (a)         100,069,071         2,186,724         -         102,255,795           COGS for external sales         (66,465,340)         (1,988,675)         -         (68,454,015)           Segment Result         33,603,731         198,049         -         33,801,780           Finance costs         -         -         (647,868)         (647,868)           Depreciation and amortisation         -         -         (10,435,106)         (10,435,106)           Other expenses         -         -         (6,290,760)         (6,290,760)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         -         -         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           Segment liabilities (b)	31 December 2016				
Segment liabilities (b)         -         -         (12,455,574)         (12,455,574)           Total net assets from continuing operations         -         -         85,091,965         85,091,965           For the year ended 31 December 2015         Own-brand         Contract third-party third-party         Unallocated         Total           Revenue from external customers (a)         100,069,071         2,186,724         -         102,255,795           COGS for external sales         (66,465,340)         (1,988,675)         -         (68,454,015)           Segment Result         33,603,731         198,049         -         33,801,780           Finance costs         -         -         (647,868)         (647,868)           Depreciation and amortisation         -         -         (10,435,106)         (10,435,106)           Other expenses         -         -         (6,290,760)         (6,290,760)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         -         -         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           Segment liabilities (b)	Segment assets (b)	_	_	97 547 539	97 547 539
For the year ended 31 December 2015         Own-brand third-party         Contract third-party         Unallocated third-party         Total           Revenue from external customers (a)         100,069,071         2,186,724         - 102,255,795           COGS for external sales         (66,465,340)         (1,988,675)         - (68,454,015)           Segment Result         33,603,731         198,049         - 33,801,780           Finance costs         (191,247)         (191,247)         (191,247)           Other expenses         (10,435,106)         (10,435,106)         (10,435,106)         (10,435,106)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         (6,290,760)         (6,290,760)         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           31 December 2015         (6,290,760)         (6,290,760)         (6,290,760)         (6,290,760)           Segment liabilities (b)         87,961,423         87,961,423         87,961,423           Segment liabilities (b)         (17,999,274)         (17,999,274)         (17,999,274)		_	_		
Non-brand   Contract third-party   Unallocated   Total	9				
Revenue from external customers (a)   100,069,071   2,186,724   - 102,255,795     COGS for external sales   (66,465,340)   (1,988,675)   - (68,454,015)     Segment Result   33,603,731   198,049   - 33,801,780     Finance costs   (647,868)   (647,868)     Depreciation and amortisation   (191,247)   (191,247)     Other expenses   (10,435,106)   (10,435,106)     Profit/(loss) before income tax   33,603,731   198,049   (11,274,221)   22,527,559     Income tax expense   (6,290,760)   (6,290,760)     Profit after income tax   33,603,731   198,049   (17,564,981)   16,236,799     31 December 2015   Segment liabilities (b)   87,961,423   87,961,423     Segment liabilities (b)   (17,999,274)   (17,999,274)	Total liet assets from continuing operations			03,071,703	03,071,703
Revenue from external customers (a)       100,069,071       2,186,724       - 102,255,795         COGS for external sales       (66,465,340)       (1,988,675)       - (68,454,015)         Segment Result       33,603,731       198,049       - 33,801,780         Finance costs       (647,868)       (647,868)         Depreciation and amortisation       (191,247)       (191,247)         Other expenses       (10,435,106)       (10,435,106)       (10,435,106)         Profit/(loss) before income tax       33,603,731       198,049       (11,274,221)       22,527,559         Income tax expense       (6,290,760)       (6,290,760)       (6,290,760)         Profit after income tax       33,603,731       198,049       (17,564,981)       16,236,799         31 December 2015         Segment liabilities (b)       87,961,423       87,961,423         Segment liabilities (b)       (17,999,274)       (17,999,274)					
COGS for external sales       (66,465,340)       (1,988,675)       - (68,454,015)         Segment Result       33,603,731       198,049       - 33,801,780         Finance costs       (647,868)       (647,868)         Depreciation and amortisation       (191,247)       (191,247)         Other expenses       (10,435,106)       (10,435,106)         Profit/(loss) before income tax       33,603,731       198,049       (11,274,221)       22,527,559         Income tax expense       (6,290,760)       (6,290,760)       (6,290,760)         Profit after income tax       33,603,731       198,049       (17,564,981)       16,236,799         31 December 2015         Segment liabilities (b)       87,961,423       87,961,423         Segment liabilities (b)       (17,999,274)       (17,999,274)	For the year ended 31 December 2015	Own-brand		Unallocated	Total
COGS for external sales       (66,465,340)       (1,988,675)       - (68,454,015)         Segment Result       33,603,731       198,049       - 33,801,780         Finance costs       (647,868)       (647,868)         Depreciation and amortisation       (191,247)       (191,247)         Other expenses       (10,435,106)       (10,435,106)         Profit/(loss) before income tax       33,603,731       198,049       (11,274,221)       22,527,559         Income tax expense       (6,290,760)       (6,290,760)       (6,290,760)         Profit after income tax       33,603,731       198,049       (17,564,981)       16,236,799         31 December 2015         Segment liabilities (b)       87,961,423       87,961,423         Segment liabilities (b)       (17,999,274)       (17,999,274)	For the year ended 31 December 2015		third-party		
Segment Result         33,603,731         198,049         - 33,801,780           Finance costs         (647,868)         (647,868)           Depreciation and amortisation         (191,247)         (191,247)           Other expenses         (10,435,106)         (10,435,106)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           31 December 2015           Segment assets (b)         87,961,423         87,961,423           Segment liabilities (b)         (17,999,274)         (17,999,274)		\$	third-party \$		\$
Finance costs  Depreciation and amortisation  Other expenses  Profit/(loss) before income tax  Income tax expense  Profit after income tax  33,603,731  Segment liabilities (b)  - (17,999,274)  (647,868) (647,868) (647,868) (647,868) (647,868) (191,247) (191,247) (191,247) (191,247) (10,435,106) (10,435,	Revenue from external customers (a)	\$ 100,069,071	third-party \$ 2,186,724		\$ 102,255,795
Depreciation and amortisation       -       -       (191,247)       (191,247)         Other expenses       -       -       (10,435,106)       (10,435,106)         Profit/(loss) before income tax       33,603,731       198,049       (11,274,221)       22,527,559         Income tax expense       -       -       (6,290,760)       (6,290,760)         Profit after income tax       33,603,731       198,049       (17,564,981)       16,236,799         31 December 2015         Segment assets (b)       -       -       87,961,423       87,961,423         Segment liabilities (b)       -       -       (17,999,274)       (17,999,274)	Revenue from external customers (a) COGS for external sales	\$ 100,069,071 (66,465,340)	2,186,724 (1,988,675)		\$ 102,255,795 (68,454,015)
Other expenses         -         -         (10,435,106)         (10,435,106)           Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         -         -         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           31 December 2015           Segment assets (b)         -         -         87,961,423         87,961,423           Segment liabilities (b)         -         -         (17,999,274)         (17,999,274)	Revenue from external customers (a) COGS for external sales	\$ 100,069,071 (66,465,340)	2,186,724 (1,988,675)		\$ 102,255,795 (68,454,015)
Profit/(loss) before income tax         33,603,731         198,049         (11,274,221)         22,527,559           Income tax expense         -         -         -         (6,290,760)         (6,290,760)           Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           31 December 2015           Segment assets (b)         -         -         87,961,423         87,961,423           Segment liabilities (b)         -         -         (17,999,274)         (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result	\$ 100,069,071 (66,465,340)	2,186,724 (1,988,675)	\$ - - -	\$ 102,255,795 (68,454,015) 33,801,780
Income tax expense       -       -       (6,290,760)       (6,290,760)         Profit after income tax       33,603,731       198,049       (17,564,981)       16,236,799         31 December 2015         Segment assets (b)       -       -       87,961,423       87,961,423         Segment liabilities (b)       -       -       (17,999,274)       (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result Finance costs Depreciation and amortisation	\$ 100,069,071 (66,465,340)	2,186,724 (1,988,675)	(647,868) (191,247)	\$ 102,255,795 (68,454,015) 33,801,780 (647,868)
Profit after income tax         33,603,731         198,049         (17,564,981)         16,236,799           31 December 2015           Segment assets (b)         -         -         87,961,423         87,961,423           Segment liabilities (b)         -         -         (17,999,274)         (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result Finance costs Depreciation and amortisation Other expenses	\$ 100,069,071 (66,465,340) 33,603,731	2,186,724 (1,988,675)	(647,868) (191,247) (10,435,106)	\$ 102,255,795 (68,454,015) 33,801,780 (647,868) (191,247) (10,435,106)
31 December 2015  Segment assets (b) 87,961,423 87,961,423 Segment liabilities (b) (17,999,274) (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax	\$ 100,069,071 (66,465,340) 33,603,731	2,186,724 (1,988,675) 198,049	(647,868) (191,247) (10,435,106)	\$ 102,255,795 (68,454,015) 33,801,780 (647,868) (191,247) (10,435,106) 22,527,559
Segment assets (b)       -       -       87,961,423       87,961,423         Segment liabilities (b)       -       -       (17,999,274)       (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax	\$ 100,069,071 (66,465,340) 33,603,731 33,603,731	2,186,724 (1,988,675) 198,049	(647,868) (191,247) (10,435,106) (11,274,221) (6,290,760)	\$ 102,255,795 (68,454,015) 33,801,780  (647,868) (191,247) (10,435,106) 22,527,559 (6,290,760)
Segment liabilities (b) (17,999,274) (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax Income tax expense	\$ 100,069,071 (66,465,340) 33,603,731 33,603,731	2,186,724 (1,988,675) 198,049	(647,868) (191,247) (10,435,106) (11,274,221) (6,290,760)	\$ 102,255,795 (68,454,015) 33,801,780  (647,868) (191,247) (10,435,106) 22,527,559 (6,290,760)
Segment liabilities (b) (17,999,274) (17,999,274)	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax Income tax expense Profit after income tax	\$ 100,069,071 (66,465,340) 33,603,731 33,603,731	2,186,724 (1,988,675) 198,049	(647,868) (191,247) (10,435,106) (11,274,221) (6,290,760)	\$ 102,255,795 (68,454,015) 33,801,780  (647,868) (191,247) (10,435,106) 22,527,559 (6,290,760)
	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax Income tax expense Profit after income tax  31 December 2015	\$ 100,069,071 (66,465,340) 33,603,731 33,603,731	2,186,724 (1,988,675) 198,049	\$ (647,868) (191,247) (10,435,106) (11,274,221) (6,290,760) (17,564,981)	\$ 102,255,795 (68,454,015) 33,801,780  (647,868) (191,247) (10,435,106) 22,527,559 (6,290,760) 16,236,799
	Revenue from external customers (a) COGS for external sales Segment Result  Finance costs Depreciation and amortisation Other expenses Profit/(loss) before income tax Income tax expense Profit after income tax  31 December 2015  Segment assets (b)	\$ 100,069,071 (66,465,340) 33,603,731 33,603,731	2,186,724 (1,988,675) 198,049	\$ (647,868) (191,247) (10,435,106) (11,274,221) (6,290,760) (17,564,981)	\$ 102,255,795 (68,454,015) 33,801,780  (647,868) (191,247) (10,435,106) 22,527,559 (6,290,760) 16,236,799

- a. The Group's exposure to customer concentration risk relates to its dependence on major customers. The Company's top 10 customers in December 2016 generated 49% (\$57,704,640) (December 2015: 52% (\$53,322,808)) of the Company's revenues during the financial period.
- b. Group assets and liabilities are not specifically allocated across operating segments.



# 5 Earnings per share

Both the basic earnings per share have been calculated using the profit attributable to shareholders of the Company as the numerator, i.e. no adjustments to profits were necessary during the year to 31 December 2016:

	2016	2015
Profit used to calculate basic EPS	13,405,461	16,236,799
Weighted average number of shares used in basic and diluted EPS	414,449,602	227,911,099

On 26 April 2016, XPD Soccer Gear Group Limited introduced a dividend reinvestment plan to allow eligible shareholders to reinvest dividend on their shareholding to acquire additional shares in the Group at discounted market price (5% discount on average market price). On 19 May 2016, XPD Soccer Gear Group Limited further issued 35 million ordinary shares at \$ 0.21 per share to the distributors of XPD Group. The EPS calculation for 31 December 2016 is based on the current period weighted average number of shares.

#### 6 Revenue

	2016	2015
Operating activities	\$	\$
Sales of goods	116,757,028	102,255,795
Total Revenue	116,757,028	102,255,795
Non-operating activities		
Government grant	-	4,712
Interest received	129,825	128,431
Other non-operating income	-	2,583
Total Other Revenue	129,825	135,726

# 7 Sales and marketing expenses

	2016	2015
	\$	\$
Advertising, promotion, exhibition and sponsorship	6,381,910	6,143,902
Salary expenses	436,930	317,345
Transportation expense	136,158	149,717
Store renovation expense	7,026,889	-
Other sales and marketing expenses	391,549	245,537
Total sales and marketing expenses	14,373,436	6,856,501



# 8 Administration expenses

	2016	2015
	\$	\$
Employee expenses	2,059,357	1,335,982
Director fees	144,200	116,200
Depreciation and amortisation	158,578	186,941
Office expense	10,389	33,933
Accounting and audit expense	148,182	147,700
Hospitality expense	411,006	150,239
Legal and consulting expense	525,129	432,157
Travel expense	10,127	21,772
Telecommunication expense	11,517	15,440
Stamp duty expense	<b>54,6</b> 00	50,824
Union membership expense	63,424	59,237
Vehicle expense	20,197	28,369
Donation to schools and community	-	106,850
Rental Expense	293,496	-
Other administration expense	567,884	401,757
Total administration expenses	4,478,086	3,087,401

# 9 Finance Costs

Finance costs for the reporting periods consist of the following:

	2016	2015
	\$	\$
Interest expense	342,727	640,164
Other expenses	5,010	7,704
Total finance costs	347,737	647,868

# 10 Income Tax Expense

The reported tax expenses in profit or loss are as follows:

	2016	2015
	\$	\$
The components of tax expense comprise:		
Current tax	5,548,262	6,290,760
Total income tax expense	5,548,262	6,290,760
Reconciliation of tax expense		
Profit before income tax	18,953,723	22,527,559
Prima facie tax payable on profit before income tax at 30% (2015: 30%)	5,686,117	6,758,268
Adjustment to income tax expense due to:		
Differences in taxation rates in foreign subsidiaries	(988,503)	(1,005,052)
Foreign losses not recognised	429	375,746
Losses in the parent entity not recognised	244,473	161,798
Losses in the investment in associate not recognised	168,606	
Over/under accrual in prior periods	437,140	-
Income tax attributable to the Group	5,548,262	6,290,760
The applicable weighted average effective tax rate are as follows:	29%	28%



# 10 Income Tax Expense (cont.)

The Company is subject to the income tax law of Australia and its subsidiaries, China Soccer Holdings Co., Limited and Jinjiang Chaoda Shoes and Garment Co., Limited are subject to the income tax law of Hong Kong (16.5%) and People's Republic of China (PRC) (25%) respectively.

As at 31 December 2016, XPD Soccer Gear Group Ltd (parent entity) had an estimated available tax loss at approximately \$ 1.94 million (2015: \$ 1.32 million). Tax losses in the parent entity have not been recognised as it is likely they will not be utilised due to the parent entity's holding nature of operations. Tax losses in subsidiary, China Soccer Holdings Ltd is not presented as they are unlikely to be realised due to the nature of the entity being holding company.

# 11 Auditors' Remuneration

During the financial year the following fees were paid or payable for services provided by Grant Thornton Audit Pty Ltd, its network firms and unrelated firms:

	2016 \$	2015 \$
Remuneration of the auditor of the Company - auditing or reviewing the financial report - investigating accountant's report Total audit services	147,000	134,000 45,000 179,000
Non-audit services - taxation report	3,500	5,000
Total non-audit services	3,500	5,000
Total auditor's remuneration	150,500	184,000

## 12 Cash and Cash Equivalents

Cash and cash equivalents include the following components:

2016	2015
\$	\$
99,569	21,028
42,962,136	36,298,668
	1,429,055
43,061,705	37,748,751
	\$ 99,569 42,962,136



#### 13 Trade and Other Receivables

Trade and other receivables consist of the following:

	2016	2015
	\$	\$
Trade receivables <sup>(a)</sup>	23,647,498	18,442,253
Other receivables	1,782,973	115,177
Total current trade and other receivables	25,430,471	18,557,430

<sup>(</sup>a) Within trade receivable is an amount receivable from Jinjiang XPD Import and Export Ltd, a related party, amounting to \$0.68 million (2015: \$1.03 million).

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements. The Group does not hold any collateral as security over any receivable balances, nor does it hold any restrictions of title.

The average credit period on sales of goods is 90 days. Extended credit terms may be provided through negotiation with customers. No interest is charged on the trade receivables.

The age of trade receivables past due but not impaired is as follows:

	2016	2015
	\$	\$
90 – 180 days	-	11,241
181 – 365 days	-	-
Total	-	11,241

## 14 Inventories

	2016	2015
	\$	\$
Raw materials	1,947,019	2,569,048
Finished goods	964,477	1,595,324
Work in progress	3,687,836	3,985,899
Net inventory	6,599,332	8,150,271

Inventory has been determined to be valued at the lower of cost and net realisable value at balance date. There has been no provision for obsolete stock raised in the current financial period.



# 15 Property, plant and equipment

	2016	2015
	\$	\$
Machinery and Office Equipment		
At cost	1,854,236	1,958,125
Accumulated depreciation	(1,126,109)	(1,004,294)
Total Machinery and Office Equipment	728,127	953,831
Buildings		
At cost	8,287,854	8,752,206
Accumulated depreciation	(2,918,935)	(2,666,747)
Total Buildings	5,368,919	6,085,459
Motor Vehicles		
At cost	56,484	59,648
Accumulated depreciation	(50,245)	(44,134)
Total Motor Vehicles	6,239	15,514
Construction in Progress		
At cost	260,510	-
Accumulated depreciation	-	-
Total Construction in Progress	260,510	-
Accounting Software		
At cost	5,597	5,910
Accumulated depreciation	(5,597)	(5,889)
Total Accounting Software	-	21
Total property, plant and equipment	6,363,795	7,054,825

# Movement in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Machinery and Office Equipment	Buildings	Motor Vehicles	Construction in Progress	Accounting Software	Total
	\$	\$	\$	\$	\$	\$
Balance at 31 December 2014	1,087,362	6,140,867	24,223	-	1,117	7,253,569
Depreciation expense	(199,763)	(420,850)	(10,255)	-	(1,197)	(632,065)
Net exchange differences	66,232	365,442	1,546	-	101	433,321
Balance at 31 December 2015	953,831	6,085,459	15,514	-	21	7,054,825
Additions	-	-	-	260,510	-	260,510
Depreciation expense	(177,462)	(398,990)	(8,567)	-	(21)	(585,040)
Net exchange differences	(48,242)	(317,550)	(708)	-	-	(366,500)
Balance at 31 December 2016	728,127	5,368,919	6,239	260,510	-	6,363,795



# 16 Land use rights

	2016	2015
	\$	\$
At Cost	690,446	729,131
Accumulated Amortisation	(78,632)	(69,265)
Total Land Use Rights	611,814	659,866

#### Movements in Carrying Amounts

Movement in the carrying amounts for land use right between the beginning and the end of the current financial year:

	Land use rights	Total
	\$	\$
Balance at 31 December 2014	593,342	593,342
Additions	45,963	45,963
Amortisation expense	(13,843)	(13,843)
Net exchange differences	34,404	34,404
Balance at 31 December 2015	659,866	659,866
Amortisation expense	(13,218)	(13,218)
Net exchange differences	(34,834)	(34,834)
Balance at 31 December 2016	611,814	611,814

Land use rights relate to the following:

Location	Use of property	Land area (sq.metres)	Tenure
Land Registration – Jin (2011) Serial Number (00673) Jinjiang City Chenli Town Huzhong Village	Industrial Plant	6,478	43 years (valid until 19 July 2060)

# 17 Investment in associate

The investment represents a 28% share interest in Henan Yuanlong Industrial Co., Ltd ("HYI") which is located in Henan Province, China. HYI is a PRC company specifically incorporated to develop a commercial manufacturing park of which XPD will be tenant. During the year ended 31 December 2016, XPD entered into a lease of 2 manufacturing sites and a dormitory in HYI manufacturing park. On the basis of the interest in HYI held by the Group, the investment was assessed to not be controlled by the Group yet elements of significant influence are present. As a result the investment is recognised as an associate and equity accounting of the Group's share of Profit or Loss will be accounted for.

During the year, the Group recognised consolidated share of loss total of \$674,422 as a result of the equity accounting.



# 17 Investment in associate (cont.)

	2016	2015	
	\$	\$	
Opening balance	15,790,280	14,915,120	
Share of loss	(674,422)	-	
Net exchange differences	(828,772)	875,160	
Net carrying value	14,287,086	15,790,280	

The following financial information reflects the amounts presented in the financial statements of the associate:

	2016	2015
	\$	\$
Total current assets	821,104	1,710,221
Total non-current assets	51,144,911	59,021,625
Total assets	51,966,015	60,731,846
Total liabilities Total non-current liabilities	602,859	-
Total liabilities	602,859	_
Net assets	51,363,156	60,731,846
Group's share of net assets	14,381,684	15,790,280

# 18 Deferred tax asset

Deferred taxes arising from temporary differences as a result of different treatment on distributor support recognised for accounting and tax purposes can be summarised as follows:

	2016	2015
	\$	\$
Non-Current		
Distributor support	1,193,336	-
Total deferred tax asset	1,193,336	
19 Trade and Other Payables		

	2016	2015	
	\$	\$	
Current			
Trade payables	6,770,216	2,100,969	
Other taxes payable	1,221,956	1,113,745	
Salary payable	1,496,647	959,885	
Other payables	344,079	814,290	
Total trade and other payables	9,832,898	4,988,889	



#### 20 Financial Liabilities

The financial liabilities of the Group include the following:

	2016	2015
	\$	\$
Current		
Notes payable	-	3,208,719
Short term borrowings <sup>(1)</sup>	985,507	7,840,746
	985,507	11,049,465
Non-Current		
Long term borrowing	-	422,200
	-	422,200

<sup>(1)</sup> Interest rates for short term borrowings are between 6.09% and 8.50% per annum for the current financial year (2015: 6.09% to 7.80% per annum). The current year weighted average interest rate for the loan balance is 7.07% per annum (2015: 7.34% per annum).

#### 21 Taxation

	2016	2015
	\$	\$
Current tax liabilities - Income tax payable	1,637,169	1,538,720
Total income tax payable	1,637,169	1,538,720

# 22 Issued Capital

	2016	2015	2016	2015
	No. of shares	No. of shares	\$	\$
Fully paid ordinary shares (1)				
Balance at beginning of the period/incorporation (2)	383,408,833	10	13,728,653	10
Acquisition of China Soccer Group (2)	-	349,999,990	-	7,966,312
IPO share issue, net of related issuance expenses	-	33,075,500	-	5,702,331
Share-based payment	-	333,333	-	60,000
Share issued through share placement (3)	35,000,000	-	7,350,000	-
Share issued through dividend reinvestment plan (4)	16,125,801	-	2,666,690	-
End of the year	434,534,634	383,408,833	23,745,343	13,728,653

- 1) Fully paid ordinary shares carry one vote per share and carry the right to dividends.
- 2) XPD Soccer Gear Group Limited was incorporated on 22 May 2014 with 10 ordinary shares. Pursuant to a Share Sale Deed dated 16 February 2015 the Company has issued additional 349,999,990 ordinary shares to the existing shareholders of China Soccer Group as purchase consideration for 100% of the share capital of China Soccer Group.
- 3) On 19 May 2016, XPD Soccer Gear Group Limited issued 35 million ordinary shares at \$ 0.21 per share to the distributors of XPD Group.
- 4) On 26 April 2016, XPD Soccer Gear Group Limited has introduced a dividend reinvestment plan to allow eligible shareholders to reinvest dividend on their shareholding to acquire additional shares in the Group at discounted market price (5% discount on average market price).



# 23 Capital Management

Management controls the capital of the Group in order to maintain a good debt to equity ratio, and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

	2016	2015
	\$	\$
Total liabilities	12,455,574	17,999,274
Less: cash and cash equivalents	(43,061,705)	(37,748,751)
Net liabilities/(Net cash and cash equivalents)	(30,606,131)	(19,749,477)
Total equity	83,898,630	69,962,149
Net liabilities/(Net cash and cash equivalent) to equity ratio	(36%)	(28%)
24 Reserves		
	2016	2015
	\$	\$
Statutory reserve	2,659,935	2,659,935
Foreign translation reserve	1,108,428	5,566,675
Total reserves	3,768,363	8,226,610

#### Statutory reserve

Pursuant to the current People's Republic of China Company Law, Chaoda is required to transfer between 5% to 10% of its profit after taxation to a statutory reserve until the surplus reserve balance reaches minimal 50% of the registered capital. For the purposes of calculating the transfer to this reserve, the profit after taxation shall be the amount determined under the People's Republic of China accounting standards. The transfer to this reserve must be made before the distribution of dividends to the shareholders.

#### Foreign Currency Translation Reserve

The foreign currency translation reserve represents exchange differences arising from translation of the subsidiaries' functional currency (Chinese Renminbi and Hong Kong Dollars) into presentational currency of the Group (Australian Dollars).

# 25 Commitments

#### **Leasing Commitments**

The Group has entered into commercial lease of 2 manufacturing buildings (30,000 sqm) and 1 dormitory (10,500 sqm) from Henan Yuanlong Industrial Co., Ltd commencing 1 June 2016. The term of the lease is 5 years.



# 25 Commitments (cont.)

2016	2015
\$	\$
561,319	-
1,917,841	-
2,479,160	-
	\$ 561,319 1,917,841

# **Capital Commitments**

The Group has entered into capital commitment to purchase new plant & equipment for future production totalling AUD \$1.64m which is payable within 12 months at delivery of the machinery.

# 26 Cash Flow Information

Reconciliation of Net Profit after Tax to Net Cash Flows from Operations

	2016	2015
	\$	\$
Operating Profit/(Loss) after income tax	13,405,461	16,236,799
Non-cash flows in operating surplus/(deficit)		
Depreciation/Amortisation	598,259	645,908
Share based payment	-	60,000
Share of Loss from Associate	674,422	-
Changes in assets and liabilities		
(Increase)/Decrease in trade receivables	(7,857,613)	(1,586,453)
(Increase)/Decrease in prepayments	-	600,374
(Increase)/Decrease in inventory	1,109,535	(1,804,469)
(Increase)/Decrease in trade payables and accruals	4,944,181	1,417,923
Increase/(Decrease) in notes payable	(3,038,480)	(2,096,223)
Increase/(Decrease) in deferred tax asset	(1,193,336)	-
Increase/(Decrease) in income tax payable	180,087	(448,354)
Cash flows from operations	8,822,516	13,025,505



# 27 Financial Instrument Risk Management

#### Risk management objectives and policies

The Group is exposed to a variety of financial risks through its use of financial instruments.

#### Financial instruments used

The principal categories of financial instrument used by the Group:

- Trade receivables
- Cash at bank
- Trade and other payables
- Short-term borrowings
- Notes payable

The main types of risks are market risk, credit risk and liquidity risk.

This note discloses the Group's objectives, policies and processes for managing and measuring these risks.

The Group's risk management is coordinated at its headquarters, in close cooperation with the Board of Directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

#### Market risk analysis

The Group is exposed to market risk through its use of financial instruments and specifically to interest rate risk, customer concentration risk, and certain other price risks, which result from both its operating and investing activities

#### Interest rate risk sensitivity

Exposure to interest rate risk arises on financial assets and liabilities recognised at reporting date whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments. The Group's borrowings are within 1 year, and hence are subject to minimal fair value changes.

#### Customer concentration risk

The Group's exposure to customer concentration risk relates to its dependence on major customers. The Group's top 10 customers in 2016 generated 49% (\$57,704,640) (2014: 52% \$53,322,808) of the Group's revenues during the financial period.



# 27 Financial Instrument Risk Management (cont.)

## Liquidity risk

Liquidity risk arises from the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt serving payments for financial liabilities as well as forecast cash inflows and outflows due in day-to-day business.

#### Price risk

The Group's financial instruments are not exposed to price risk.

#### Credit risk analysis

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in a financial loss to the Group.

Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposure to customers, including outstanding receivables and committed transactions.

The Group adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from default. The utilisation of credit limits by customers is regularly monitored by line management. For significant transactions, customers are required to make sufficient prepayments in order to reduce the credit risk to an acceptable level.

The Group's exposure to credit risk is limited to the carrying amount of financial assets recognised at the balance sheet date, as summarised below:

	2016	2015
	\$	\$
Classes of financial assets -		
Carrying amounts:		
Cash and cash equivalents	43,061,705	37,748,751
Cash advanced to suppliers	-	-
Trade and other receivables	25,430,471	18,557,430
Total	68,492,176	56,306,181

The Group's management considers that all the financial assets that are not impaired for each of the reporting dates under review are of good credit quality, including those that are past due. None of the Group's financial assets are secured by collateral or other credit enhancements.

The credit risk for liquid funds and other short-term financial assets is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.



#### 28 Controlled Entities

Details of subsidiaries controlled by the Company as at 31 December 2016 are as follows:

	Percent		ed (%) <sup>(1)</sup>
	Country of Incorporation	2016	2015
		0/0	0/0
XPD Soccer Gear Group Limited	Australia		
Subsidiaries of XPD Soccer Gear Group Limited:			
- China Soccer Holdings Co., Limited <sup>(2)</sup>	Hong Kong	100	100
- Jinjiang Chaoda Shoes and Garment Co., Ltd	People's Republic of China	100	100

<sup>(1)</sup> Percentage of voting power is in proportion to ownership;

# 29 Cross guarantee

There is no deed of cross guarantee as at 31 December 2016 or 31 December 2015.

# 30 Non-controlling interest

No subsidiaries have a non-controlling interest.

<sup>(2)</sup> China Soccer Holdings Co., Limited is the intermediate parent entity of Jinjiang Chaoda Shoes and Garment Co., Ltd.

## XPD Soccer Gear Group Limited and its Controlled Entities Preliminary Final Report For the year ended 31 December 2016



# 31 Parent Information

Statement of Financial Position	\$ 2016	\$ 2015
Assets		
Current assets	6,127,249	6,163,695
Non-current assets	47,932,686	40,582,686
Total assets	54,059,935	46,746,381
Liabilities		
Current liabilities	3,477,460	1,723,301
Non-current liabilities		-
Total liabilities	3,477,460	1,723,301
Net assets	50,582,475	45,023,080
Enrice		
Equity Issued capital	56,361,697	46,383,340
Retained earnings	(5,779,222)	(1,315,260)
Total equity	50,582,475	45,023,080
	ф.	ф
	\$ 2016	\$ 2015
Statement of Profit or Loss and Other Comprehensive Income	2010	2013
Total profit (loss)	(623,206)	(1,315,260)
Total comprehensive income	(623,206)	(1,315,260)
1	(, -)	()= = / /*/

XPD Soccer Gear Group Limited (Parent Entity) was incorporated on 22 May 2014. The parent entity had no contingent liabilities as at 31 December 2016 and 31 December 2015. The parent entity had no commitments as at 31 December 2016 and 31 December 2015.

#### XPD Soccer Gear Group Limited and its Controlled Entities Preliminary Final Report For the year ended 31 December 2016



# 32 Company Details

The registered office of the Company is:

XPD Soccer Gear Group Limited Exchange Tower' Level 1 530 Little Collins Street Melbourne, VIC 3000 Australia

The principle place of business of the Company is:

Jinjiang Chaoda Shoes and Garment Co., Ltd Huzhong Industrial Zone, Chendai Town, Jinjiang City, Fujian Province, China