

ASX Announcement

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Invigor's Condat deploys workforce management solution with leading European Infrastructure Provider

- **Condat's mobile workforce management SaaS platform, *Skyware*, to be used in a paid pilot for a large German infrastructure group – full deployment expected to follow later this year**
- **Delivers greater visibility and recognition in Europe's Infrastructure market**
- ***Skyware's* SaaS platform is a significant previously untapped revenue source for Condat – new opportunities in pipeline**

Leading big data solutions company **Invigor Group Limited (ASX: IVO) ('Invigor')** is pleased to announce its wholly-owned Berlin-based software solutions business **Condat AG** has secured a paid pilot project for its workforce management solution *Skyware Service Control (Skyware)* for one of Europe's leading infrastructure and logistics groups.

Skyware is a unique and highly scalable Software as a Service (SaaS) platform that helps customers manage mobile workforce deployments and streamline mobile order management activities. *Skyware* delivers major cost savings and productivity gains for customers.

Condat will deploy *Skyware* to optimise workforce management processes in the rolling stock maintenance operations of the infrastructure and logistics company. The platform will include both automated, GPS-assisted field force dispatching, and mobile order management functionality.

A growing customer base delivers *Skyware* for large-scale service and maintenance staff operations. The new customer further strengthens Condat's mobility business and enables the company to gain valuable exposure in the logistics industry.

Management commentary

Invigor's Executive Chairman and CEO Mr Gary Cohen said: "This deployment is of strategic importance to Condat's *Skyware* business and gives us visibility and stronger presence in Europe's very large infrastructure sector, and potentially other markets around the world.

"Having better recognised the highly scalable nature of *Skyware* and its revenue-generating potential, we are deploying more resources to grow contract numbers. *Skyware* delivers excellent margins and when rolled out has the capacity to be a major revenue driver for Invigor. We will report on the progress of this pilot and other new business we are in the process of securing."

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About Invigor Group Limited

Invigor Group (ASX: IVO) uses its complementary suite of big data products to source, aggregate, analyse and publish content for the benefit of businesses and consumers.

Today its interconnected data sets enable enterprise clients including retailers, brands, shopping centres and government bodies to identify and better understand competitors, consumers, markets and demographics while providing the consumer with the best value-for-money.

Using its current products and a pipeline of additional offerings Invigor will have the ability to provide an end-to-end solution spanning sales, product management, business intelligence, marketing, advertising, content creation and distribution, while monetising each step of the process.