Appendix 3B

New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

| | ents given 10 ASA become ASA's property ed 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/0 | and may be made public. 09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13 |
|--------|--|--|
| | | |
| Name | of entity | |
| TPG ' | Telecom Limited (TPG) | |
| ABN | | |
| | 3 058 069 | |
| 10 07 | 3 030 007 | |
| We (f | he entity) give ASX the following in | nformation |
| | | normation. |
| | | |
| Par | t 1 - All issues | |
| You mi | ust complete the relevant sections (attach s | sheets if there is not enough space). |
| 1 | ⁺ Class of ⁺ securities issued or to | Fully paid ordinary shares (Shares) |
| • | be issued | runy paid ordinary shares (Shares) |
| | | |
| 2 | Number of ⁺ securities issued or to | A |
| 2 | be issued (if known) or maximum | Approximately 76.2 million Shares (New Shares) to be issued pursuant to an accelerated |
| | number which may be issued | non-renounceable entitlement offer (Entitlement |
| | | Offer) described in the ASX Announcement and |
| | | Investor Presentation lodged with ASX on |
| | | Wednesday 12 April 2017 (ASX Materials). The exact number of shares to be issued under |
| | | the Entitlement Offer is still to be finalised and |
| | | is subject to reconciliation of shareholder |
| | | entitlements and rounding. |
| | | |
| 3 | Principal terms of the +securities | Fully paid ordinary shares |
| | (e.g. if options, exercise price and | |
| | expiry date; if partly paid *securities, the amount | |
| | outstanding and due dates for | |
| | payment; if +convertible securities, | |
| | the conversion price and dates for conversion) | |

4 Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?

If the additional *securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

From the issue date, the Shares will rank equally in all respects with the existing fully paid ordinary shares in TPG currently on issue. Shares issued under the Entitlement Offer to be issued after the record date of the Company's 1HFY2017 interim dividend and will consequently not be entitled to the dividend payable in May 2017

| - | * | | | |
|---|-------|--------|------------|-----------------|
| 5 | OCHA | DITICE | α r | consideration |
| , | 13340 | Direc | OI | constact attori |

\$5.25 per New Share.

6 Purpose of the issue
(If issued as consideration for the acquisition of assets, clearly identify those assets)

As described in the ASX Materials.

6a Is the entity an ⁺eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i

Not applicable.

6b The date the security holder resolution under rule 7.1A was passed

Not applicable.

6c Number of *securities issued without security holder approval under rule 7.1

Not applicable.

6d Number of *securities issued with security holder approval under rule 7.1A

Not applicable.

Appendix 3B Page 2 04/03/2013

⁺ See chapter 19 for defined terms.

| 6e | Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting) | Not applicable. |
|----|--|-----------------|
| | | |
| 6f | Number of *securities issued under an exception in rule 7.2 | Not applicable. |
| | | |
| 6g | If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation. | Not applicable. |
| | | |
| 6h | If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements | Not applicable. |
| | | |
| 6i | Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements | Not applicable. |

7 ⁺Issue dates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A

Cross reference: item 33 of Appendix 3B.

The issue date for New Shares under the institutional component of the Entitlement Offer is scheduled to be 28 April 2017.

The issue date for New Shares under the retail component of the Entitlement Offer is scheduled to be 22 May 2017.

8 Number and +class of *securities auoted ASX on (including the *securities in section 2 if applicable)

| Number | ⁺ Class |
|---------------------------|--------------------|
| After completion of the | Ordinary shares |
| Entitlement Offer there | · |
| will be approximately | |
| 924.7 million Shares | |
| on issue (based on the | |
| number of fully paid | |
| ordinary shares on | |
| issue at the date of this | |
| Appendix 3B and the | |
| number of fully paid | |
| ordinary shares to be | |
| issued under the | |
| Entitlement Offer, | |
| subject to the effects of | |
| rounding). | |

9 Number and +class of all +securities not quoted on ASX (including the +securities in section 2 if applicable)

| Number | +Class |
|--------|--------|
| | |
| | |
| | |
| | |
| | |
| | |

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Unchanged.

Part 2 - Pro rata issue

| П | ls | security | holder | approval |
|---|-----|----------|--------|----------|
| | req | uired? | | |

No.

12 Is the issue renounceable or nonrenounceable?

Non-renounceable.

13 Ratio in which the *securities will | 1 for 11.13. be offered

Appendix 3B Page 4 04/03/2013

⁺ See chapter 19 for defined terms.

14 *Class of *securities to which the offer relates

Fully-paid ordinary shares.

15 *Record date to determine entitlements

7:00pm (Sydney time), 18 April 2017.

Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?

No.

17 Policy for deciding entitlements in relation to fractions

Where fractions arise in the calculation of shareholders' entitlements under the Entitlement Offer, they will be rounded up to the nearest whole number.

Names of countries in which the entity has security holders who will not be sent new offer documents

Note: Security holders must be told how their entitlements are to be dealt with.

Cross reference: rule 7.7.

All countries other than Australia and New Zealand and any other jurisdictions into which it is decided to make offers, as disclosed in the ASX Materials.

19 Closing date for receipt of acceptances or renunciations

The institutional component of the Entitlement Offer closes at 5.00pm (Sydney time) on 12 April 2017.

The retail component of the Entitlement Offer closes at 5.00pm (Sydney time) on 12 May 2017.

20 Names of any underwriters

Macquarie Capital (Australia) Limited is underwriting the Entitlement Offer except the amounts pre-committed by the Teoh family and Washington H Soul Pattinson totalling approximately \$238 million, representing their full pro-rata entitlements (Major Shareholder Commitments).

21 Amount of any underwriting fee or commission

An underwriting fee of 1.25% of the underwritten amount (excluding GST) and a management and selling fee of 0.25% (excluding GST) of the proceeds of the Entitlement Offer, being \$3.0 million (excluding GST) of the total raising of \$400 million.

22 Names of any brokers to the issue

Petra Capital will be appointed as a Joint Lead Manager to the offer

Fee or commission payable to the broker to the issue

A fee of \$250,000 to be paid out of any fees payable to the Underwriter

| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders | Not applicable. |
|----|---|--|
| 25 | If the issue is contingent on security holders' approval, the date of the meeting | Not applicable. |
| 26 | Date entitlement and acceptance form and offer documents will be sent to persons entitled | A Retail Offer Booklet and Entitlement and Acceptance Form will be sent to eligible retail shareholders on 21 April 2017. |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | Not applicable. |
| 28 | Date rights trading will begin (if applicable) | Not applicable. |
| 29 | Date rights trading will end (if applicable) | Not applicable. |
| 30 | How do security holders sell their entitlements in full through a broker? | Not applicable. |
| 31 | How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance? | Not applicable. |
| 32 | How do security holders dispose of their entitlements (except by sale through a broker)? | Not applicable. |
| 33 | ⁺ Issue date | The issue date for New Shares under the institutional component of the Entitlement Offer is scheduled to be 28 April 2017. |
| | | The issue date for New Shares under the retail component of the Entitlement Offer is scheduled to be 22 May 2017. |

Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

Appendix 3B Page 6 04/03/2013

⁺ See chapter 19 for defined terms.

| 34 | Type of *securities (tick one) |
|------|--|
| (a) | *Securities described in Part 1 |
| (b) | All other *securities Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employed incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities |
| Enti | ties that have ticked box 34(a) |
| | ional securities forming a new class of securities indicate you are providing the information or ents |
| | |
| 35 | If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders |
| 35 | additional *securities, and the number and percentage of additional *securities held by |

.

Entities that have ticked box 34(b)

| | | <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | |
|----|---|--|--------------------|
| 38 | Number of *securities for which *quotation is sought | Not applicable. | |
| | | | |
| 39 | *Class of *securities for which quotation is sought | Not applicable. | |
| | | | |
| 40 | Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities? | Not applicable. | |
| | If the additional *securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, | | |
| | distribution or interest payment | | • • • |
| 41 | Reason for request for quotation now | Not applicable. | |
| | Example: In the case of restricted securities, end of restriction period | | |
| | (if issued upon conversion of another *security, clearly identify that other *security) | | |
| | | | |
| | | Number | ⁺ Class |
| 42 | Number and *class of all *securities quoted on ASX (including the *securities in clause 38) | Not applicable. | Not applicable. |
| | | <u></u> | |

Appendix 3B Page 8 04/03/2013

⁺ See chapter 19 for defined terms.

Quotation agreement

- [†]Quotation of our additional [†]securities is in ASX's absolute discretion. ASX may quote the [†]securities on any conditions it decides.
- We warrant the following to ASX.
 - The issue of the *securities to be quoted complies with the law and is not for an illegal purpose.
 - There is no reason why those *securities should not be granted *quotation.
 - An offer of the *securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any *securities to be quoted and that no-one has any right to return any *securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the *securities be quoted.
- If we are a trust, we warrant that no person has the right to return the *securities to be quoted under section 1019B of the Corporations Act at the time that we request that the *securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 12/4/7

(Director/Company secretary)

Print name: STEPHEN BANFIELD

04/03/2013 Appendix 3B Page 9

⁺ See chapter 19 for defined terms.

Appendix 3B - Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

Part 1

| Rule 7.1 – Issues exceeding 15% of capital | | |
|--|-----------------|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated | | |
| Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue | Not applicable. | |
| Number of fully paid *ordinary securities issued in that 12 month period under an exception in rule 7.2 Number of fully paid *ordinary securities issued in that 12 month period with shareholder approval Number of partly paid *ordinary securities that became fully paid in that 12 month period Note: Include only ordinary securities here — other classes of equity securities cannot be added Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items Subtract the number of fully paid *ordinary | Not applicable | |
| Subtract the number of fully paid *ordinary securities cancelled during that 12 month period | Not applicable. | |
| "A" | Not applicable. | |

Appendix 3B Page 10 04/03/2013

⁺ See chapter 19 for defined terms.

| Step 2: Calculate 15% of "A" | | |
|---|---|--|
| "B" . | 0.15 | |
| | [Note: this value cannot be changed] | |
| Multiply "A" by 0.15 | | |
| Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used | | |
| Insert number of *equity securities issued or agreed to be issued in that 12 month period not counting those issued: | Not applicable. | |
| • Under an exception in rule 7.2 | | |
| Under rule 7.1A | | |
| • With security holder approval under rule 7.1 or rule 7.4 | | |
| Note: This applies to equity securities, unless specifically excluded – not just ordinary securities Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items | | |
| "C" | | |
| Step 4: Subtract "C" from ["A" x "l placement capacity under rule 7.1 | 3"] to calculate remaining | |
| "A" x 0.15 | Not applicable. | |
| Note: number must be same as shown in Step 2 | | |
| Subtract "C" | Not applicable. | |
| Note: number must be same as shown in Step 3 | | |
| <i>Total</i> ["A" × 0.15] – "C" | | |
| | [Note: this is the remaining placement capacity under rule 7.1] | |

04/03/2013 Appendix 3B Page 11

⁺ See chapter 19 for defined terms.

Part 2

| Rule 7.1A – Additional placement capacity for eligible entities | | |
|---|------------------------------------|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated | | |
| "A" | Not applicable. | |
| Note: number must be same as shown in Step 1 of Part 1 | | |
| Step 2: Calculate 10% of "A" | | |
| "D" | Not applicable. | |
| | 0.10 | |
| | Note: this value cannot be changed | |
| Multiply "A" by 0.10 | | |
| Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used | | |
| Insert number of *equity securities issued or agreed to be issued in that 12 month period under rule 7.1A Notes: This applies to equity securities – not just ordinary securities Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained It may be useful to set out issues of securities on different dates as separate line items | Not applicable. | |
| "E" | Not applicable. | |

Appendix 3B Page 12 04/03/2013

⁺ See chapter 19 for defined terms.

| Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A | |
|---|--|
| "A" x 0.10 | Not applicable. |
| Note: number must be same as shown in Step 2 | |
| Subtract "E" | Not applicable. |
| Note: number must be same as shown in Step 3 | |
| <i>Total</i> ["A" x 0.10] – "E" | Not applicable. |
| | Note: this is the remaining placement capacity under rule 7.1A |

04/03/2013 Appendix 3B Page 13

⁺ See chapter 19 for defined terms.