

Suite 902 Level 9 100 William Street EASSYDNEY NSW 2000

## **IOT GROUP LIMITED - NOTICE OF ANNUAL GENERAL MEETING**

Notice is given that the Annual General Meeting (**Meeting** or **AGM**) of shareholders of IOT Group Limited (**IOT** or the **Company**) will be held at the Company's offices at Suite 902, Level 9, 100 William Street, East Sydney NSW 2010 on **Wednesday, 31 May 2017** at 11:00 AM (Sydney time).

#### **ORDINARY BUSINESS**

#### 1. Financial Report

To receive and consider the Financial Report of the Company and the consolidated entities, and the Reports of the Directors and Auditor for the financial year ended 31 December 2016.

### 2. Remuneration Report

To consider and if thought fit, to pass the following as an ordinary resolution:

"That the Remuneration Report for the financial year ended 31 December 2016, as set out in the Directors' Report section of the Annual Report, be adopted".

(Note - the vote on this resolution is advisory only and does not bind the Directors or the Company.)

#### 3. Election of Director

To consider and if thought fit, to pass the following as an ordinary resolution:

"That **Tod McGrouther**, a Director appointed by the Directors as an additional Director on the Board, who in accordance with the Company's constitution holds office only until the close of the AGM, and who is eligible for re-election, be re-elected as a Director of the Company."

## 4. Re-election of Director

To consider and if thought fit, to pass the following as an ordinary resolution:

"That **lan Duffell**, who retires by rotation in accordance with clause 39 of the Company's Constitution and being eligible, offers himself for re-election, be re-elected as a director of the Company".

# SPECIAL BUSINESS

## 5. Approval of 10% Placement Capacity

Holland

To consider and, if thought fit, to pass the following as a special resolution:

"That, for the purposes of Listing Rule 7.1A and for all other purposes, approval is given to allow the Directors to issue equity securities up to 10% of the shares on issue, through placements over a 12 month period after the AGM".

By Order of the Board

Ron Hollands 28 April 2017



#### **ELIGIBILITY TO VOTE**

For the purpose of the Meeting, the Directors have determined that shares will be taken to be held by persons registered as shareholders of the Company as at 7:00 PM (Sydney time) on Monday, 29 May 2017.

#### **PROXIES**

Each shareholder who is entitled to attend and vote at the AGM may appoint not more than two proxies to attend and vote at the AGM on the shareholder's behalf. A proxy need not be a shareholder of the Company, and may be either an individual or a body corporate. Where two proxies are appointed by a shareholder, the shareholder may specify the proportion or number of votes which each proxy is entitled to exercise on a poll. If the appointment does not specify the proportion or number of the shareholder's votes, each proxy may exercise one half of the votes (disregarding fractions) on a poll.

Due to the voting exclusions and requirements referred to in this Notice, if you intend to appoint any Director or other member of the Company's 'key management personnel' (KMP) or their closely related parties, other than the Chairman, as your proxy, you should direct your proxy how to vote on Item 2 (Remuneration Report) by marking either "For", "Against" or "Abstain" on the Proxy Form for the relevant Item of business. If you do not direct such a proxy how to vote on those Items they will not be able to vote an undirected proxy and your vote will not be counted. This does not apply to the Chairman, who is able to vote undirected proxies.

<u>Direction to Chairman</u>: If the Chairman of the Meeting is appointed, or taken to be appointed, as proxy, the shareholder can direct the Chairman of the Meeting to vote for or against or to abstain from voting on a resolution, including **Item 2** (Remuneration Report), by marking the appropriate box opposite each resolution on the Proxy Form. However, if a shareholder appoints the Chairman of the Meeting as proxy and does not direct the Chairman how to vote on the proposed resolutions set out in this Notice, then **the Chairman intends to vote all available undirected proxies in favour of each of the proposed resolutions, including <b>Item 2** (Remuneration Report) (if a poll is called on the relevant resolution).

## **CORPORATE REPRESENTATIVES**

A body corporate which is a shareholder or the proxy of a shareholder may appoint an individual as its representative to exercise all or any of its powers that it could exercise at the Meeting. The representative should bring to the meeting original documentary evidence of his or her appointment, including any authority under which the appointment is signed.

## **VOTING EXCLUSIONS**

The Company will disregard any votes cast on the resolutions as follows:

# **Item 2 Remuneration Report**

A vote <u>must not</u> be cast (in any capacity) on **Item 2**, and the Company will disregard any votes cast on **Item 2**:

- by or on behalf of a KMP whose remuneration is included in the Remuneration Report; or
- by or on behalf of a closely related party<sup>2</sup> (such as close family members and any controlled companies) of a KMP whose remuneration is included in the Remuneration Report.

However, a person described above may cast a vote on Item 2 if:

- the person does so as a proxy that specifies how the proxy is to vote (For, Against or Abstain) on Item 2: or
- the person is the Chairman of the Meeting and has been appointed as a proxy without being
  directed how to vote on Item 2, and the appointment expressly authorises the Chairman to
  exercise the proxy even though Item 2 is connected directly or indirectly with the remuneration
  of a member of the KMP for the Company; and
- in either case, the vote is not cast on behalf of a person described above.

<sup>&</sup>lt;sup>1</sup> For the full definition of 'key management personnel', please refer to section 9 of the Corporations Act 2001.

<sup>&</sup>lt;sup>2</sup> For the full definition of 'closely related party', please refer to section 9 of the Corporations Act 2001.



## Item 5 Approval of 10% Placement Capacity

The Company will disregard any votes cast on Resolution 5 by any person who may participate in the issue of Equity Securities under this resolution and a person who might obtain a benefit, except a benefit solely in the capacity of a holder of ordinary securities, if the resolution is passed, and any associates of those persons. However, the Company will not disregard a vote if:

- it is cast by a person as a proxy for a person who is entitled to vote, in accordance with the directions on the proxy form; or
- it is cast by the Chair acting as proxy (by appointment or by default) for a person who is entitled to vote in accordance with the directions on the proxy form.

#### **PROXY DEADLINE**

A Proxy Form and, if the Proxy Form is not signed by the shareholder, the power of attorney or other authority (if any) under which the Proxy Form is signed (or a certified copy of that power of attorney or other authority), must be received by the Company at least 48 hours before the time for holding the Meeting – that is, by 11:00 AM (Sydney time) on Monday, 29 May 2017.

Documents may be lodged with the Company by:

1. Email to investor@theiotgroup.com; or

2. Mail to: IOT Group Limited

Suite 902, Level 9, 100 William Street

East Sydney NSW 2010

#### **ANNUAL REPORT - ONLINE**

IOT's Annual Report for the year ended 31 December 2016 is available on the IOT website at the http://www.theiotgroup.com.

#### **QUESTIONS FROM SHAREHOLDERS**

Shareholders are invited to register questions in advance of the AGM. If you would like further information on IOT, or would like to ask a question of IOT or the Auditor at this AGM, you may submit your questions in writing to the Company at either the above email or postal addresses. Shareholders may submit written questions to the auditor about their audit report or the conduct of the audit. Written questions must be received no later than 5 business days before the day before the Meeting, being **5:00 PM (Sydney time) on Wednesday, 24 May 2017**.

## **EXPLANATORY NOTES**

These Explanatory Notes have been prepared for the information of shareholders concerning the business to be transacted at the Annual General Meeting of shareholders (AGM or Meeting). The Directors recommend shareholders read these Explanatory Notes in full before making any decision concerning the resolutions in question.

## ITEM 1 - FINANCIAL REPORT

A copy of the IOT 2016 Annual Report (**Annual Report**) can be found on the Company's website (<a href="http://www.theiotgroup.com">http://www.theiotgroup.com</a>).

During discussion of this item, there will be an opportunity for shareholders to ask questions about, or comment on, the Annual Report and the management and performance of the Company. Shareholders will also have the opportunity to ask the auditor questions relevant to the conduct of the audit, the preparation and content of the audit report, the accounting policies adopted by the Company, and the independence of the auditor concerning the conduct of the audit.



## **ITEM 2 - REMUNERATION REPORT**

The Remuneration Report is set out in the Directors' Report section of the Annual Report. The Remuneration Report includes an explanation of IOT's remuneration policy and the remuneration arrangements in place for Directors and other key management personnel.

The objective of IOT's executive reward framework is to ensure that reward for performance is competitive and appropriate for the results delivered. The framework seeks to align executive reward with achievement of strategic objectives and the creation of value for shareholders.

The Board seeks to ensure that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage/alignment of executive;
- · compensation;
- transparency; and
- · capital management.

In summary, the Remuneration Report deals with:

- key management personnel;
- principles used to determine the nature and amount of remuneration;
- non-executive Director remuneration;
- details of remuneration;
- · executive service agreements;
- · share-based compensation; and
- additional information.

During discussion of this Item, there will be an opportunity for shareholders to ask questions about, or comment on, the Remuneration Report.

The Board submits the Remuneration Report to shareholders for consideration and adoption by way of a non-binding resolution as required by the Corporations Act ('Act'). Although the vote on this resolution does not bind the Directors or the Company, the Board respects the views of its shareholders and will take the outcome of the vote into account when considering remuneration policy in the future.

As a result of amendments to the Act generally known as the "two strikes rule", shareholders should note that the results of the vote on this item may impact the conduct of next year's AGM.

The Directors encourage shareholders to apply the same level of diligence concerning this resolution as they do with the binding resolutions.

### Directors' recommendation:

The Directors unanimously recommend that shareholders vote in favour of Item 2.



## ITEM 3 - ELECTION OF DIRECTOR: TOD McGROUTHER

Tod McGrouther was appointed by the Directors on 11 October 2016. Therefore, in accordance with the Company's constitution, he may hold office only until the close of the AGM but is eligible for re-election. Tod McGrouther will seek re-election on this basis at the 2016 AGM.

#### Tod McGrouther - Non Executive Director

Tod McGrouther was appointed to the Board on 11 October 2016.

Tod has a Bachelor of Law (First Class Honours) and University Medal from the University of Sydney, a Bachelor of Commerce (First Class Honours) and University Medal majoring in Finance from the University of New South Wales and a Diploma in Applied Finance from the Securities Institute of Australia. Tod has worked in the Australian corporate advisory industry since 1986 and has specialised in the provision of corporate advice in the areas of corporate valuation, equity capital raising both for private and public equity and investor relation advice for ASX listed companies. He was an Associate Director of Bankers trust Australia between 1986 until 1994 and a Director of Prudential Bache Securities between 1994 until 1998. Since 1998, he has been a founding Director of KTM Capital Pty Ltd. KTM is a boutique investment bank specialising in capital raisings for small to medium ASX listed companies primarily in the technology and resources sectors.

He has an indirect interest in 18,131,060 ordinary class shares and 12,500,000 options over ordinary class shares in the Company.

#### Directors' recommendation:

Each of the Directors (excluding Tod McGrouther) recommends that shareholders vote in favour of Item 3.

#### ITEM 4 - RE-ELECTION OF DIRECTOR: IAN DUFFELL

Pursuant to clause 39 of the Company's Constitution, Ian Duffell retires by rotation as a Director of the Company.

#### Ian Duffell - Executive Director

Ian Duffell is an English businessman with international experience in the Entertainment and Leisure Industries. Initially working in the UK as a Marketing Executive for Sony Corporation with responsibility for launching products such as the Walkman and Compact Disc. Moving into the music industry Ian was appointed as Managing Director of HMV, opening the world's largest music store in 1987. His International career began in 1987 as CEO of Virgin Entertainment Group heading up the company's expansion into the Asia- Pacific region. In 1992 he relocated to the United States of America opening more than 20 Virgin Megastores in a six-year period, including the landmark Times Square, New York City store.

In 2001 he relocated back to Australia and joined Brazin Ltd as Managing Director, with a mandate to restructure the retail business portfolio and extend the music division into overseas markets. Following this success, he has been an investor and advisor to new ventures, capitalising on his broad International experience.

He has an indirect interest in 8,777,136 shares and 26,021,034 options over ordinary shares in the Company.

## Directors' recommendation:

Each of the Directors (excluding Ian Duffell) recommends that shareholders vote in favour of Item 4.



## ITEM 5 - APPROVAL OF 10% PLACEMENT FACILITY

ASX Listing Rule 7.1A provides eligible companies (which includes the Company) the ability to raise an additional 10% of issued capital by way of placements over a 12 month period. This is in addition to a company's ability to issue up to 15% of its issued capital in a 12 month period without Shareholder approval. The number of Shares which may be issued by a company under Listing Rule 7.1A is calculated in accordance with the following formula:

#### (A x D) - E

where

A is the number of shares on issue 12 months before the date of issue or agreement:

- plus the number of fully paid ordinary shares issued in the 12 months under an exception in Listing Rule 7.2:
- plus the number of partly paid ordinary shares that became fully paid in the 12 months;
- plus the number of fully paid ordinary shares issued in the 12 months with the approval of Shareholders under

Listing Rule 7.1 or Listing Rule 7.4;

• less the number of fully paid ordinary shares cancelled in the 12 months.

**D** is 10%

**E** is the number of shares issued or agreed to be issued under Listing Rule 7.1A.2 in the 12 months before the date of issue or agreement to issue that are not issued with the approval of Shareholders under Listing Rule 7.1 or Listing Rule 7.4.

The Directors are seeking approval to have the additional capacity to issue a number of shares representing 10% of the issued share capital of the Company pursuant to Listing Rule 7.1A. ("10% placement facility").

While the Company does not have any immediate plans to issue shares, purposes for which shares may be issued pursuant to Resolution 4 may include for use as working capital and/or corporate growth opportunities.

The shares must be issued at an issue price that is at least 75% of the Volume Weighted Average Market Price for the Company's equity securities over the 15 trading days on which trades in that class were recorded immediately before:

a. the date on which the price at which the equity securities are to be issued or agreed; or

b. if the equity securities are not issued within 5 trading days of the date in paragraph (a) above, the date on which the equity securities are issued.

The Company may issue some of the shares for non-cash consideration, for example, as part of the consideration for an acquisition of assets but the issue price attributable to the shares shall be at least 75% of the Volume Weighted Average Market Price as referred to above.

In the event that shares are issued for non-cash consideration, the Company will announce to the market the valuation of the non-cash consideration as required by Listing Rule 7.1A.3.

The Company will comply with the disclosure obligations under Listing Rules 7.1A (4) and 3.10.5A upon issue of any shares.

The Company's allocation policy is dependent on the prevailing market conditions at the time of any proposed issue pursuant to the 10% placement facility under Listing Rule 7.1A. The identity of the allottees of Shares will be determined on a case by case basis having regard to factors including but not limited to the following:

- the methods of raising funds that are available to the Company, including rights issue or other issues in which
- existing Shareholders can participate;
- the effect of the issue of the shares on the control of the Company;
- the financial situation of the Company;
- advice from corporate, financial and broking advisors; and
- the potential benefits an allottee could provide to the Company as a strategic investor (if applicable).

The allottees under the 10% placement facility have not been determined as at the date of this Notice but may include existing substantial Shareholders and/or new Shareholders who are not related parties or associates of a related party of the Company.



Provided that Shareholder approval is granted for Resolution 5 and the company issues equity securities under its 10% placement facility, there is a risk that the market price for the equity securities may be significantly lower on the issue date than on the date on which approval is given to this Resolution 5 and the shares may be issued at a discount to the market price for those equity securities on the issue date.

The table on Appendix 1 is provided to illustrate the potential dilution of existing Shareholders on the basis of the current market price of shares and the current number of shares for variable "A" calculated in accordance with the formula in Listing Rule 7.1A.2 as at the date of this notice:

• two examples where variable "A" has increased, by 50% and 100%.

Variable "A" is based on the number of shares the Company has on issue. The number of shares on issue may increase as a result of issues of shares that do not require approval (for example, a pro rata entitlement issue) or future specific placements under Listing Rule 7.1 that are approved at a future Shareholders' meeting; and

• two examples of where the issue price of shares has decreased by 50% and increased by 100% as against the current market price.

If Shareholder approval is granted for Resolution 4, then that approval will expire on the earlier of:

i. 31 May 2018, being 12 months from the date of the Meeting; or

ii. the date Shareholder approval is granted to a transaction under Listing Rule 11.1.2 (proposed change to nature and scale of activities) or Listing Rule 11.2 (change involving main undertaking).

In addition to the above, the company advises that in the 12 months preceding the date of this Annual General Meeting, equity securities were issued. Information concerning equity issued is detailed on Appendix 2.

A total of 193,151,870 ordinary class shares and 144,950,000 Options (over ordinary shares) have been issued in the 12 months preceding the date of this Annual General Meeting representing circa 38% of the total company had on issue as at 19 April 2017<sup>3</sup>.

## Directors' recommendation:

The Directors unanimously recommend that shareholders vote in favour of item 5.

<sup>&</sup>lt;sup>3</sup> 714,954,295 ordinary class shares and 177,669,110 options (over ordinary class shares)



# **Appendix 1 - Potential Dilution**

Variable A in LR7.1A.2		Dilution		
		\$0.011 - 50% decrease in issue price	\$0.022 – issue price	\$0.044 – 100% increase in issue price
Current variable A – 714,954,295	10% voting dilution	71,495,430	71,495,430	71,495,430
ordinary class shares	Funds raised (AUD)	\$786,450	\$1,572,899	\$3,145,799
50% increase in variable A –	10% voting dilution	107,243,144	107,243,144	107,243,144
1,072,431,433 ordinary class shares	Funds raised (AUD)	\$1,179,675	\$2,359,349	\$4,718,698
100% increase in variable A –	10% voting dilution	142,990,859	142,990,859	142,990,859
1,429,908,590 ordinary class shares	Funds raised (AUD)	\$1,572,899	\$3,145,800	\$6,291,598

- The table has been prepared on the following assumptions:
  - a. The company issues the maximum number of shares available under LR7.1A;
  - b. No shares are issued on the exercise of options before the date of issue of the shares;
  - c. The table shows only the effect of shares under LR7.1A and does not factor in the company's ability to issue up to 15% of its issued capital under LR7.1;
  - d. The issue price is assumed to be \$0.022 per ordinary share, being the closing price of the shares on ASX on 11 April 2017.



Appendix 2 - Equity issues made in the 12 months ending 31 May 2017

Date <sup>4</sup>	Equity Issue and	Purpose of equity issue	Consideration - \$
20 June 2016	52,500,000 Options (over	The purpose of the IOT Group	Options (over ordinary
(Share price -	ordinary class shares)	Limited Option Plan is to	class shares)
\$0.12/ordinary	comprises:	assist in the reward, motivation	
class share)		and retention of personnel\and to	A.30,000,000 Options
	A.30,000,000 Options (over	drive Company growth and	(over ordinary class
	ordinary class shares) to be	therefore, shareholder	shares) -Issue price of
	issued to Directors of the	returns.	each Option is \$0.0001 or
	company.		a total of \$3,000 for all
			Options <sup>5</sup> .
	B.15,500,000 Options (over		
	ordinary class shares) issued		B.15,500,000 Options
	to Senior Management of the		(over ordinary class
	company.		shares) - Issue price of
	C 7 000 000 Ontions (over		each Option is \$nil5.
	C. 7,000,000 Options (over		C 7 000 000 Options
	ordinary class shares) issued to Senior Management and		C. 7,000,000 Options (over ordinary class
	staff of the company.		shares) - Issue price of
	Stail of the company.		each Option is \$nil <sup>6</sup> .
			each Option is \$111.
	2,000,000 ordinary class	The purpose of the issue of	2,000,000 ordinary class
	Shares	2,000,000 ordinary class shares	shares issued - Market
		issued to Paul Tobin (Terrapin	value of shares is
		Ventures) is for establishing	\$196,000 or 0.098/share.
		IOT Group Limited USA division	<b>*</b> 100,000 01 01000,011010
		and for attending to its ongoing	
		obligations and requirements.	
14 July 2016	171,074,680 ordinary class	The capital raising will fund	\$11.978M total
(Share price -	shares comprising:	production of the ROAM-e flying	consideration before
\$0.07/ordinary		selfie camera to support expected	costs received7.
class share	85,537,340 ordinary class	global sales, general working	
	shares issued pursuant to	capital and the development and	
	Resolution 6 of the 30 June	demerger of the OTT and	
	2016 AGM to professional and	Intervision (internet based	
	sophisticated investors and	television network) businesses into	

<sup>&</sup>lt;sup>4</sup> Appendix 3B date

Options will vest immediately after their issue and can be exercised at any time prior to 31 December 2022, after which any vested but unexpired Options will lapse.

If employment of Directors is terminated for any reason, they may retain all vested Options.

Price determined by taking weighted average price of an IOT share sold on the ASX during the 5 days immediately prior to the date of issue of the Option (14 June 2016). Vesting condition – the sale (and collection of proceeds) of 100,000 ROAM-e (of any style) by the company by the end of the Vesting Period (14 June 2016 to 30 June 2017).

Cessation of employment - Rule 9 ('good' leaver or 'bad' leaver rules of The IOT Group Option Plan) applies.

- Research & Development costs \$1.424M
- Product Manufacturing & Operating Costs \$1.779M
- Advertising & Marketing Costs \$2.085M
- Staff Costs \$2.345M
- Admin & Corporate Costs \$1.348M

The company will use its remaining cash for the same purposes as outlined above.

<sup>&</sup>lt;sup>5</sup> Exercise price = number of Options X P (P = 2 X ISP (volume weighted average price of a Company share sold on ASX during 5 trading days prior to the date of issue of Options)).

<sup>&</sup>lt;sup>6</sup> Exercise price = \$0.09119/Option.

At 31 March 2017 the company has \$2.997M cash and accordingly has spent approximately \$9M of the abovementioned monies comprising:



	85,537,340 ordinary class shares issued pursuant to Listing Rule 7.1 to professional and sophisticated investors.  77,190 Options (over 77,190 ordinary class shares) were exercised at 3.6 cents/option on 11 July 2016.	a new company which it intends to list on the ASX.	
17 August 2016 (Share price - \$0.04/ordinary class share)	7,750,000 options over ordinary class shares	7,750,000 options over ordinary Class shares <sup>8</sup> comprising: 7,500,000 options over Ordinary shares— services to be provided. Issued to a H&M Investments Pty Ltd (Bronte Fund A/C) 250,000 options over Ordinary shares— assistance provided in capital raisings. Issued to Slush Puppie Syd Pty Ltd.	Options (over ordinary class shares) - \$Nil consideration.
23 November 2016 (Share price - \$0.035/ordinary class share)	20,000,000 ordinary class shares issued.	Issued as part of a legal settlement.	\$Nil consideration (deemed market value \$700,000 at 3.5 cents/share).
20 February 2017 (Share price - \$0.04/ordinary class share)	84,700,000 Unlisted Options over Ordinary Class Shares comprising:  27,500,000 Unlisted Director Options.  21,000,000 Unlisted Senior Management Options.	The purpose of the Unlisted Option issue is to assist in the reward, motivation and retention of personnel and to drive Company growth and shareholder returns.	27,500,000 Unlisted Director Options - Price of Options of \$0.0001/Option (\$2,750 total consideration) <sup>9</sup> .  21,000,000 Unlisted Senior Management Options - Price of Options of \$0.0001/Option (\$2,100 total consideration <sup>10</sup> .

<sup>&</sup>lt;sup>8</sup> Key terms are exercise price of 9 cents/option, expiry date – 31 December 2022, vest immediately upon issue and for \$Nil consideration

Exercise Price =  $7,500,000 \times P$ . P = ISP x 2 ISP is the volume weighted average price of a Company share sold on the ASX during the five trading days immediately prior to the date of issue of the 7,500,000 Options.

This Exercise Price is greater than the market value of the underlying shares at the date of issue as determined by reference to the volume weighted average price of a Company share sold on the ASX during the five trading days immediately prior to the date of issue of the options. These options are the subject of a resolution put to shareholders on 31 March 2017.

Options will vest immediately after their issue and can be exercised at any time prior to 31 December 2022, after which any vested but unexpired Options will lapse.

If employment is terminated, recipients retain all vested Options.

Options will vest immediately after their issue and can be exercised at any time prior to 31 December 2022, after which any vested but unexpired Options will lapse.

If employment is terminated, recipients retain all vested Options.

<sup>&</sup>lt;sup>9</sup> The exercise price of 20,000,000 Unlisted Director Options is \$0.09/Option. The exercise price of the residual 7,500,000 Unlisted Director Options is at a premium to market value at the date of issue calculated in accordance with the following formula:

<sup>&</sup>lt;sup>10</sup> Exercise price = \$0.09/Option



Price determined by taking weighted average price of an IOT share sold on the ASX during the 5 days immediately prior to the date of IOT Board approval to issue the Options (12 January 2017).

## Vesting conditions

The total value of all orders of any product received by the Company for calendar years 2017 and 2018 is at least AUD100 million OR at the end of the Vesting Period, the Company has a market valuation of at least AUD200 million.

### Vesting period

The period beginning at the date of issue of the Options and ending 31 December 2018.

Price determined by taking weighted average price of an IOT share sold on the ASX during the 5 days immediately prior to the date of IOT Board approval to issue the Options (12 January 2017)

## Vesting conditions

The total value of all orders of any product received by the Company for calendar years 2017 and 2018 is at least AUD100 million or at the end of the Vesting Period, the Company has a market valuation of at least AUD200 million.

### Vesting period

The period beginning at the date of issue of the Options and ending 31 December 2018.

Cessation of employment - Rule 9 ('good' leaver or 'bad' leaver rules of The IOT Group Option Plan) applies.

<sup>&</sup>lt;sup>11</sup> Exercise price = \$0.03505/Option.

<sup>&</sup>lt;sup>12</sup>Exercise price = \$0.03505/Option.



LOCATION OF ANNUAL GENERAL MEETING - IOT GROUP LIMITED, SUITE 902, LEVEL 9, 100 WILLIAM STREET, EAST SYDNEY NSW 2010 AT 11.00 AM (Sydney time) ON WEDNESDAY, 31 MAY 2017

Public transport: IOT's office is located near Town Hall train station. The area is also serviced

frequently by buses.

Car: There is public carparks and on street parking located near 100 William Street, East

Sydney.



Proxy Form for Sha	areholders						
Shareholder XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XX XX						
1. I / We (please pr	rint): Name						
Address							
	S	ecurity H	lolder Reference Nur	mber (if knowr	າ)		
2. Appointment of I / We being a me		Group L	imited hereby appoir	nt			
Meeting	rman of the						
(mark with	n an "×")	or _	(Write here the n				
to vote in accordance the Annual General 9, 100 William Stree adjournment of that	e with the follo Meeting of IOT ot, East Sydney meeting.	wing dire Group I NSW 20	on/s is named, the Chections (or if no directions to be held at 010 at <b>11am on Wed</b> proxy – please mark	tions have be the offices of dnesday, 31 N	en given, as the compan <b>May 2017</b> a	s the proxy seny at Suite 902 at at any our directions	es fit) at 2, Level
Resolution 2	Remunerati	on Repo	ort				
Resolution 3	Election of Tod McGrouther as a Director			r			
Resolution 4	Re-election of Ian Duffell as a Director						
Resolution 5	10% Placen	nent Fac	cility				
each item of busi of the meeting be against or to absi that under Sectio	ness. If you ha ecomes your pr tain from voting n 2, if the Chai	ve appo oxy by d on, Res rman of	eeived by the Chairma inted the Chairman of lefault), you can direct solution 2 by marking the meeting is your p the Chairman to vote	of the meeting of the Chairma of the relevant oroxy and you	as your pro an of the me box opposit do not marl	oxy (or the Cheeting to vote e Resolution : k any of the b	airman for, 2. Note
4		Appo		d Proxy I/We percentage on number of sha	f your voting res for this	g rights	d proxy

and

Mark with an "x" if you wish

to appoint a second proxy



5. Authorised Signature/	5.	Auth	orised	Siar	nature	١s
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This section must be signed in accordance with the instructions provided to enable your directions to be implemented.

Individual or Security Holder	Security Holder 2	Security Holder 3
Individual/Sole Director and Sole Company Secretary	Director	Director/Company Secretary
Contact Name		Contact daytime telephone
Fmail		

Completed proxy forms must be received by the Company no later than 11am on Monday, 29 May 2017 to be valid. You may return the form by:

- 1. Email to <a href="mailto:investor@theiotgroup.com">investor@theiotgroup.com</a>; or
- 2. Mail to: IOT Group Limited

Suite 902, Level 9 100 William Street East Sydney NSW 2000



## **How to Complete this Proxy Form**

## (a) Your Name and Address

The name and address on the Proxy Form is as it appears on the Company's share register. If this information is incorrect, please make the correction on the form. Shareholders sponsored by a broker should advise their broker of any changes. Please note: you cannot change ownership of your shares using this form.

## (b) Appointment of a Proxy

If you wish to appoint the Chairman of the Meeting as your proxy, mark the box in section A. If the person you wish to appoint as your proxy is someone other than the Chairman of the Meeting, please write the name of the person in Section A. If you leave this section blank, or your named proxy does not attend the meeting, the Chairman of the Meeting will be your proxy. A proxy need not be a shareholder of the company. A proxy may be an individual or a body corporate.

#### (c) Votes on Items of Business

You should direct your proxy how to vote by placing a mark in one of the boxes opposite each item of business. All your shares will be voted in accordance with such a direction unless you indicate only a portion of voting rights are to be voted on any item by inserting the percentage or number of shares you wish to vote in the appropriate box or boxes. If you do not mark any of the boxes on the items of business, your proxy may vote as he chooses. If you mark more than one box on an item your vote on that item will be invalid.

## (d) Appointment of Second Proxy

You are entitled to appoint up to two persons as proxies to attend the meeting and vote on a poll. If you wish to appoint a second proxy, an additional Proxy Form may be obtained by telephoning the Company or you may copy this form.

To appoint a second proxy, you must:

- A. On each of the first Proxy Form and the second Proxy Form state that percentage of your voting rights or number of shares applicable to that form. If the appointments do not specify the percentage or number of votes that each proxy may exercise, your proxy appointments will be invalid. Fractions of votes will be disregarded.
- B. Return both forms together.

## (e) Signing instructions

You must sign this form as follows in the spaces provided:

Individual: Where the holding is in one name, the holder must sign.

Joint Holding: Where the holding is in more than one name, either security holder may sign.

Power of Attorney: To sign under Power of Attorney, you must have already lodged the Power of

Attorney with the registry. If you have not previously lodged this document for

notation, please attach a certified photocopy of the Power of Attorney to this form

when you return it.

Companies: Where the company has a Sole Director who is also the Sole Company Secretary,

this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please indicate the office held by

signing in the appropriate place

If a representative of the corporation is to attend the meeting the appropriate "Certificate of Appointment of Corporate Representative" should be produced prior to admission. A form of the certificate may be obtained from the Company.

# Lodgement of a Proxy

This Proxy Form (and any Power of Attorney under which it is signed) must be received at the address given above (via mail or email) by not later than 48 hours before commencement of the meeting ie **11am Monday, 29 May 2017**. Any Proxy Form received after that time will not be valid for the scheduled meeting.