



28 April 2017

MARCH QUARTERLY UPDATE

This has been an exciting start to the year for Tinybeans Group Limited (ASX:TNV or “Tinybeans”).

OPERATIONS UPDATE

Revenue receipts were just under \$200,000 for the quarter, being a 44% increase on the same period in 2016.

During the quarter, Tinybeans has focused on expansion of the platform to new users and revenue generating opportunities. This growth strategy has driven user acquisition to rise by more than 52% year-on-year to March 2017, with annual growth in Tinybeans’ active user base of more than 24%.

Tinybeans has generated new employer benefits partnerships with Google and Target set to contribute to strong growth of the platform in 2017.

This has been demonstrated by the growth in registered user numbers being over 150,000 and over 17% increase on the previous quarter.

CASH

The cash balance at the end of the quarter was \$183,255.

INITIAL PUBLIC OFFERING

On 7 March 2017, Tinybeans lodged a Prospectus for its initial public offering seeking to raise \$6.5 million via the issue of new ordinary shares (“IPO”).

EVENTS SUBSEQUENT TO END OF QUARTER

Tinybeans successfully completed its \$6.5 million IPO and was admitted to the ASX on 20 April 2017 with its ordinary shares commencing trading on 21 April 2017.

Eddie Geller
Executive Chairman | Chief Executive Officer

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ABOUT TINYBEANS GROUP LIMITED

Tinybeans is the safer way for parents to record and share precious moments and milestones with family and friends privately and securely. Founded in Sydney, Australia in 2012, Tinybeans has built a deeply engaged customer base and currently has more than 5,780,000 active users and over 1,600,000 registered users.

Tinybeans provided parents with rich content about developmental milestones and offers parent's products and services based on the age and developmental stage of their child. The Company currently generates revenue from premium subscriptions, advertising from brands, the sale of printed products and the sale of targeted usage data and market analytics.

www.tinybeans.com

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

TINYBEANS GROUP LIMITED

ABN

46 168 481 614

Quarter ended ("current quarter")

31 March 2017

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	242	1,009
1.2 Payments for		
(a) research and development	(9)	(14)
(b) product manufacturing and operating costs	(6)	(104)
(c) advertising and marketing	(147)	(492)
(d) leased assets	-	-
(e) staff costs	(312)	(729)
(f) administration and corporate costs	(159)	(337)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	1	2
1.5 Interest and other costs of finance paid	(1)	(67)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	561
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(391)	(171)

2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(8)	(13)
(b) businesses (see item 10)	-	-
(c) investments	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(8)	(13)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	266
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(91)	(91)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	(91)	175

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	680	199
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(391)	(171)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(8)	(13)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(91)	175

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	(7)	(7)
4.6	Cash and cash equivalents at end of quarter	183	183

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	183	682
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	183	682

6. Payments to directors of the entity and their associates

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

**Current quarter
\$A'000**

120

-

N/A

7. Payments to related entities of the entity and their associates

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

**Current quarter
\$A'000**

-

-

N/A

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	3,333,333	3,333,333
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

The above facility is a convertible note facility from seed investors. These convertible notes were fully converted to ordinary shares as part of the Company's IPO.

9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	157
9.2 Product manufacturing and operating costs	-
9.3 Advertising and marketing	140
9.4 Leased assets	-
9.5 Staff costs	369
9.6 Administration and corporate costs	412
9.7 Other (IPO costs)	775
9.8 Total estimated cash outflows	1,853

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	-	-
10.2 Place of incorporation or registration	-	-
10.3 Consideration for acquisition or disposal	-	-
10.4 Total net assets	-	-
10.5 Nature of business	-	-

Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- This statement gives a true and fair view of the matters disclosed.

Sign here: 
(Company secretary)

Date: 28 April 2017

Print name: Anand Sundaraj

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.