## **Appendix 3B**

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Fonterra Shareholders' Fund ("Fund")			
ABN			
ARSN	N 160 941 542		
We (th	ne entity) give ASX the following informatio	n.	
Part	: 1 - All issues		
You mu	st complete the relevant sections (attach sheets if the	ere is not enough space).	
1	+Class of +securities issued or to be issued	Units in the Fund ("Units")	
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	934,938 Units were issued during April. During April, 1,029,670 Units were redeemed. As a result, the net change in Units on issue during the month was a decrease of 94,732	
2b	Number of Units now on issue	124,022,032	
2c	Previous highest number of Units on issue (High Water Mark)	124,097,941	
2d	Net change from High Water Mark	-75,909	
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for	Fully Paid ordinary	

conversion)

Name of entity

<sup>+</sup> See chapter 19 for defined terms. Appendix 3B Page 1

4	Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?  If the additional securities do not rank equally, please state: • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	Yes
5	Issue price or consideration	Units were issued or redeemed in exchange for Fonterra Co-operative Group shares being transferred to or from the Fonterra Farmer Custodian as described in Section 5 of the Prospectus. 728,846 units were issued pursuant to the Fonterra Shareholders' Fund Distribution Reinvestment Plan at a price of \$5.902 per unit.
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Units issued during the month of April in respect of the acquisition by the Manager of the Fund of Economic Rights from Farmer Shareholders (as described in Section 5 of the Prospectus) including pursuant to the Fonterra Shareholders' Fund Distribution Reinvestment Plan. During the same period, 1,029,670 Units were redeemed by the Manager of the Fund in exchange for the Fonterra Farmer Custodian transferring Shares in Fonterra Co-operative Group Limited to the former holder of those Units (as described in Section 5 of the Prospectus).
6a	Is the entity an +eligible entity that	No
0a	has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b – 6h in	
	relation to the +securities the subject of this Appendix 3B, and comply with section 6i	

6b	The date the security holder resolution under rule 7.1A was passed		
6c	Number of +securities issued without security holder approval under rule 7.1		
6d	Number of +securities issued with security holder approval under rule 7.1A		
6e	Number of +securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)		
6f	Number of +securities issued under an exception in rule 7.2		
6g	If +securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.		
6h	If +securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements		
7	+Issue Dates	Between 1 April and 30	April
	Note: The issue date may be prescibed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata antitlement issue must comply with the applicable timetable in Appendix 7A.		
		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the +securities in section 2 if applicable)	124,022,032	Full paid ordinary

<sup>+</sup> See chapter 19 for defined terms. Appendix 3B Page 3

9	Number and +class of all
	+securities not quoted on ASX
	(including the securities in section 2
	if applicable)

Number	+Class
1	Fonterra Unit (as defined in the Prospectus).

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

The Fund's distribution policy will apply to the new Units in the same way it applies to all existing fully paid ordinary Units.

## Part 2 Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

<sup>+</sup> See chapter 19 for defined terms. Appendix 3B Page 4

20	Names of any underwriters	
21	Amount of any underwriting fee of commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	
25	If the issue is contingent on security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do security holders sell their entitlements in full through a broker?	
31	How do security holders sell part of their entitlements through a broker and accept for the balance?	

<sup>+</sup> See chapter 19 for defined terms. Appendix 3B Page 1

			11011 locae allifoalicell
32	How do security hol- their entitlements (e through a broker)?	•	
33	+Issue date		
	t 3 Quotatio		<b>es</b> In graph of securities
34	Type of +securities (tick one)		
(a)	+Securities	described in Part 1	
(b)		ed securities at the end of the ve share securities when res	e escrowed period, partly paid securities that become fully paid, riction ends, securities issued on expiry or conversion of
	ties that have tic		
Addi	tional securities for	ming a new class	s of securities
Tick to	indicate you are providin	ng the information or de	ocuments
35	the additiona		curities, the names of the 20 largest holders of the number and percentage of additional
36		securities setting out 00 000 0,000	curities, a distribution schedule of the the number of holders in the categories
37	A copy of an	ny trust deed for the	additional +securities

<sup>+</sup> See chapter 19 for defined terms. Appendix 3B Page 2

Entiti	es that have ticked box 34(b)		
38	Number of +securities for which +quotation is sought		
39	+Class of +securities for which quotation is sought		
40	Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?		
	If the additional +securities do not rank equally, please state: • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another +security, clearly identify that other +security)		
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	Number	+Class

## **Quotation agreement**

- +Quotation of our additional +securities is in ASX's absolute discretion.

  ASX may quote the +securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	MIKE CRONIN	Date:	01/05/2017
	(Director/Company secretary)		
Print name:	MIKE CRONIN		