# ASX Announcement

OneVue Holdings Limited (ASX: OVH) 4 May 2017



## March 2017 Quarterly key measures update

OneVue recently announced its fourth consecutive quarter of positive operating cash flow in its Appendix 4C report of cash flow for the quarter ended 31 March 2017. During the quarter the full run rate of cost saving synergies of \$4m per annum from the acquired Diversa business was achieved, well ahead of schedule.

Quarterly key measures for the March 2017 quarter are set out below.

#### **Fund Services**

**Unit Registry** Funds under administration (FUA) of \$465.4b at the end of the quarter was up \$30b on the previous quarter and up \$63b on the prior corresponding quarter (pcp). Items processed in the quarter were up 24% on the previous quarter and 47% on pcp.

The unit registry team added 56 new funds in the quarter and two new fund managers. New funds added in the last twelve months total 149 and OneVue is now administering 589 funds on behalf of 36 fund managers.

**Superannuation Services** FUA at 31 March 2017 reached \$1.8b, an increase of 4.6% (\$79m) on the previous quarter, with growth on pcp of 66% (\$716m). Superannuation Services now administers 23 funds with over 90,000 members. Member numbers were in line with the prior quarter but are up 168% on pcp.

#### **Platform Services**

FUA grew to \$3.9b at 31 March 2017, up 24% (\$749m) on pcp.

Gross quarterly inflows from new and existing clients of \$249m were up 46% on pcp continuing the strong recent momentum and taking inflows to \$1.1b for the last 12 months. Net inflows for the quarter of \$103m were down on the previous record quarter but in line with pcp.

## **Superannuation Trustee Services**

Funds under trusteeship (FUT) increased by \$554m for the quarter driven by growth in assets of existing clients. FUT at 31 March 2017 closed at \$9.4b. Funds have grown by \$2.2b or 31% over pcp.

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#### About OneVue Holdings Limited (ASX: OVH)

OneVue is an ASX listed fintech company that partners to disrupt across the superannuation value chain. The business operates through three core divisions: Fund Services, Platform Services and Trustee Services.

OneVue is the #1 in Fund Services unit registry and #1 in Superannuation Trustee Services and Platform Services was recognised in Investment Trends' in December 2016 Platform Competitive Analysis and Benchmarking Report as ranking 3rd in Online Client Portal technology and received the Platform Excellence Award for "Most New Developments".

For further information, please visit: www.onevue.com.au

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## March 2017 Quarterly key measures update

## Fund Services FUA (Funds under administration) & key measures

	Q3 17 Mar-17	Q2 17 Dec-16	Q1 17 Sep-16	Q4 16 Jun-16	Q3 16 Mar-16
Unit Registry FUA \$b	465.4	435.9	427.4	410.0	402.2
Unit Registry items processed	56,442	45,400	46,882	44,543	38,496
Unit Registry nos of investors	118,360	114,321	112,127	110,775	111,215
Super Services FUA \$m	1,807	1,728	789	1,139	1,091
Super Services members	90,052	90,395	33,146	36,744	33,724

Note: Acquisition of Diversa Superannuation services added \$415m and 55,125 members in October 2016.

### Platform Services FUA (Funds under administration)

Total FUA \$m	Q3 17 Mar-17	Q2 17 Dec-16	Q1 17 Sep-16	Q4 16 Jun-16	Q3 16 Mar-16
Retail FUA	3,907	3,781	3,252	3,289	3,158
Gross Inflows	249	310	306	248	170
Net Inflows <sub>1</sub>	103	202	(67)*	101	103

Notes: <sup>1</sup> Net inflows exclude market movements.

\*Includes \$225m transition out of one client

\$363m of funds added from Diversa acquisition in October 2016.

### Superannuation Trustee Services FUT (Funds under trusteeship)

Total FUT \$m	Q3 17	Q2 17	Q1 17	Q4 16	Q3 16
	Mar-17	Dec-16	Sep-16	Jun-16	Mar-16
FUT	9,436	8,882	8,439	7,796	7,200

Notes: The business was acquired on 6 October 2016, prior statistics provided by Diversa Limited.