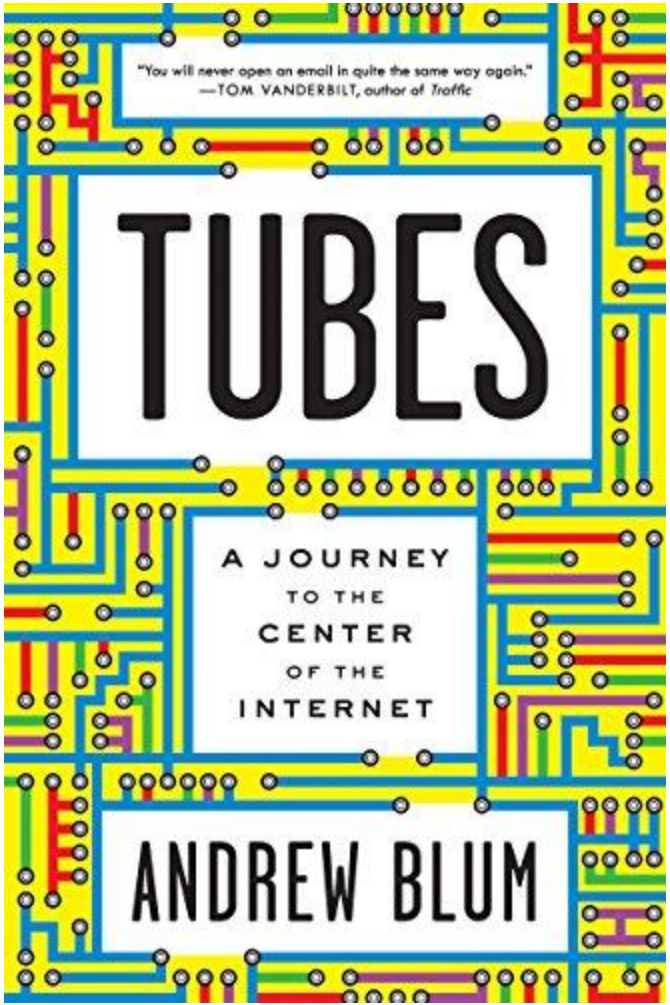
SIMON COOPER

CHIEF OPERATING OFFICER

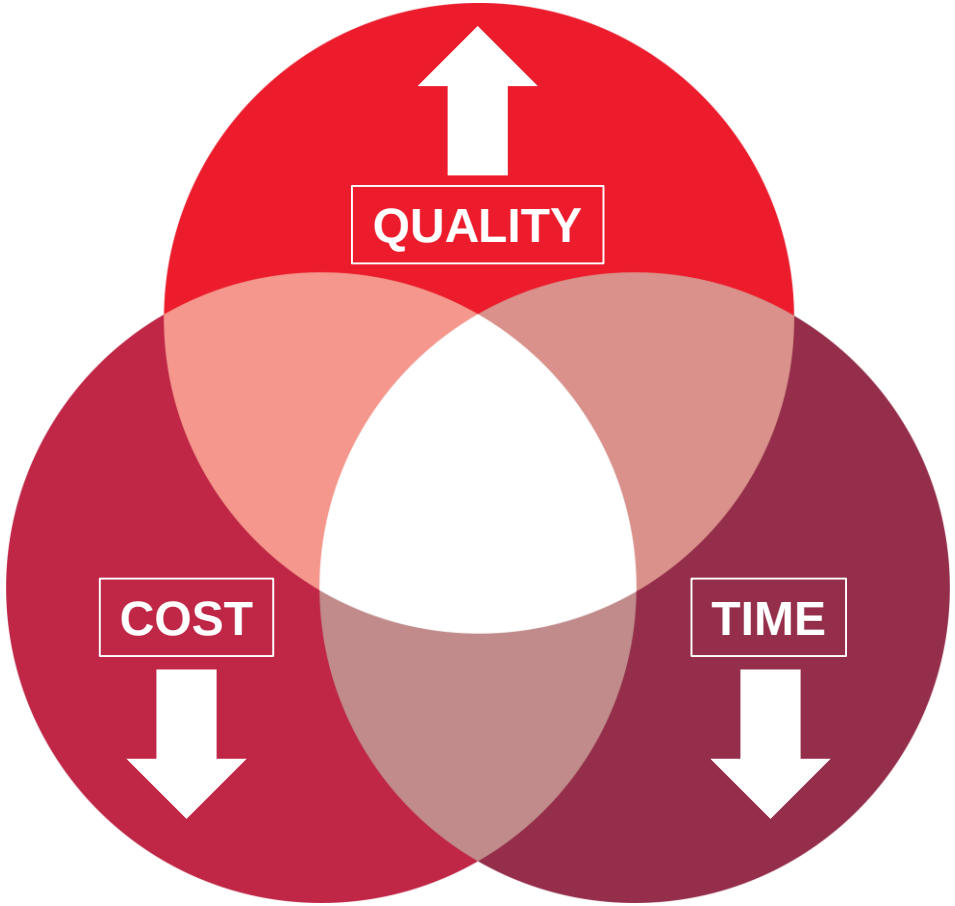

"You will never open an email in quite the same way again."
—TOM VANDERBILT, author of Traffic
TUBES
A JOURNEY TO THE CENTER OF THE INTERNET
ANDREW BLUM


THE ROAD TO
AUTONOMOUS
FAULT TOLERANT
DATA CENTRES


RELIABILITY DRIVES
CUSTOMER SATISFACTION


SOLUTION FLEXIBILITY

CONTINUOUS DEVELOPMENT METHODOLOGY


QUALITY
COST
TIME

TIME

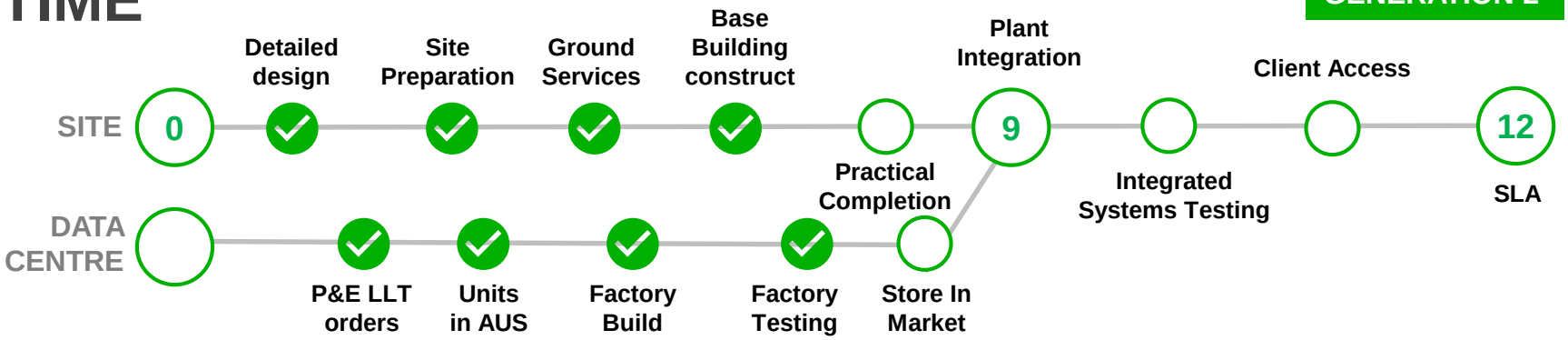
GENERATION 1

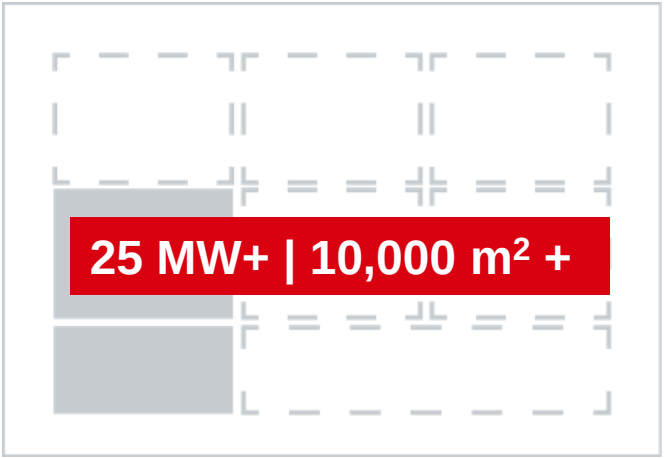
Purchase	DA Approval	Detail Design	Procure	Base Building	Fit Out	OPEN
0	6	12		18		24

15 MW | 6,200 m²

TIME

GENERATION 2





M2 UPDATE

Practical Completion
end of Q4FY17

DAY 1 INVENTORY
1 x Data Hall = 750m^2 [2.0 MW+]

M2 UPDATE

Critical Plant Status

Data Hall

B2 UPDATE

Practical Completion
end of Q4FY17

DAY 1 INVENTORY

1 x Data Hall = 1,000m^2 [1.5MW+]

B2 UPDATE

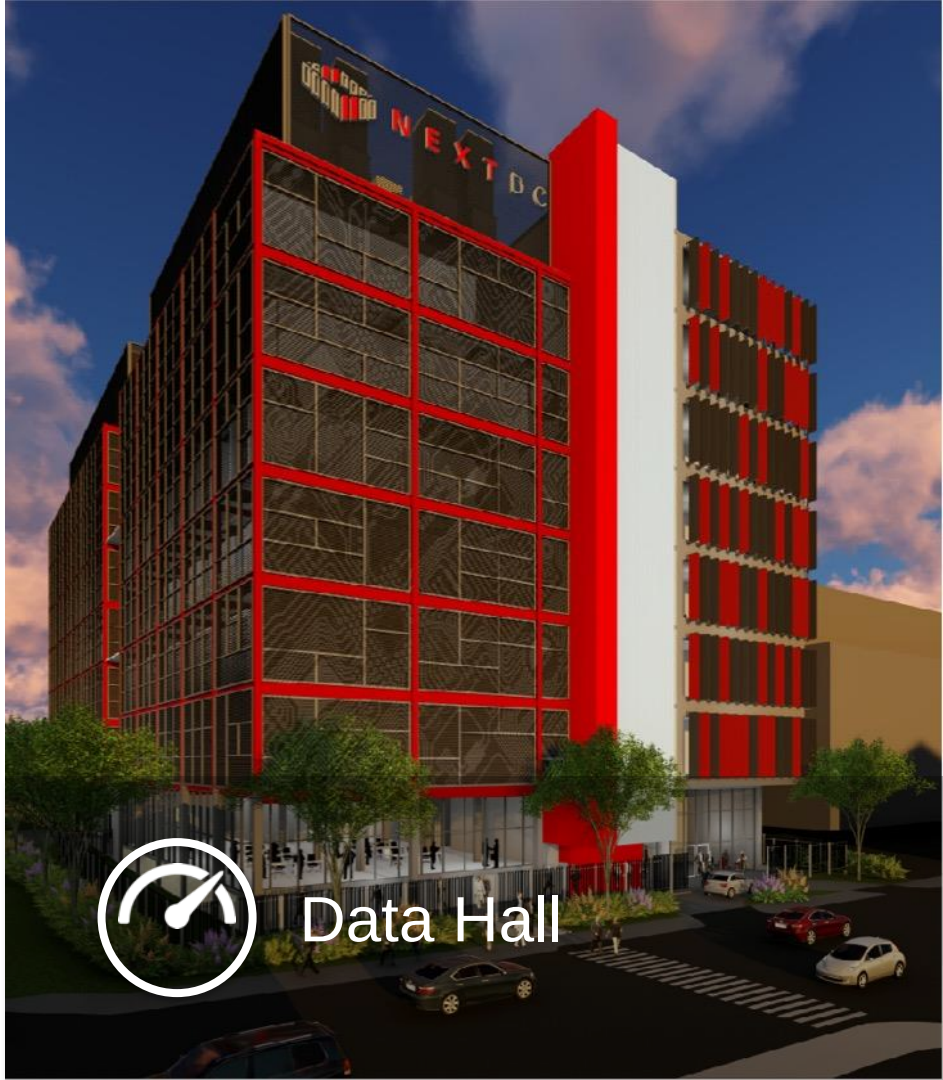
Critical Plant Status

B2 UPDATE

Data Hall

S2 UPDATE

Critical Plant Status



Data Hall

QUALITY

Customer SLA 100% availability agreement

UPTIME INSTITUTE – Design | Facility

Tier III Concurrent Maintainability

ISO9001

Certified System

Quality
ISO 9001

SAI GLOBAL

ISO14001

Certified System

Environment
ISO 14001

SAI GLOBAL

ISO27001

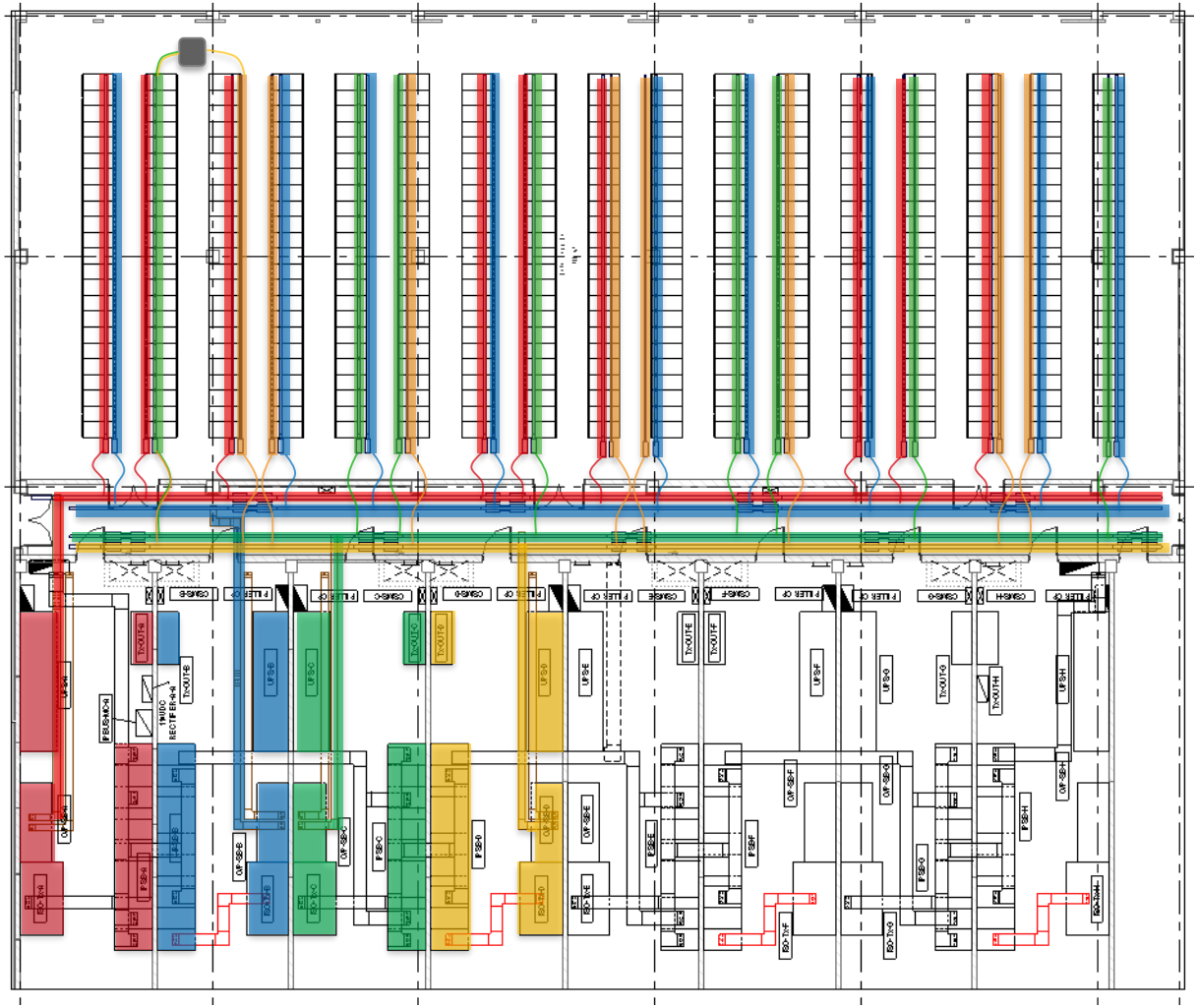
Certified System

Information
Security
ISO 27001

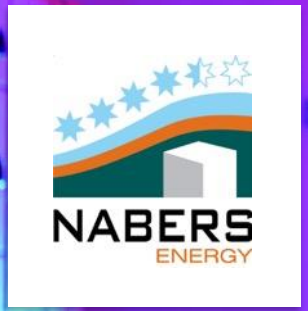
SAI GLOBAL

INNOVATION

CHANGING SUPPLY TO ENABLE C ISOLATION



QUALITY
CONTINUOUS IMPROVEMENT
EFFICIENCY

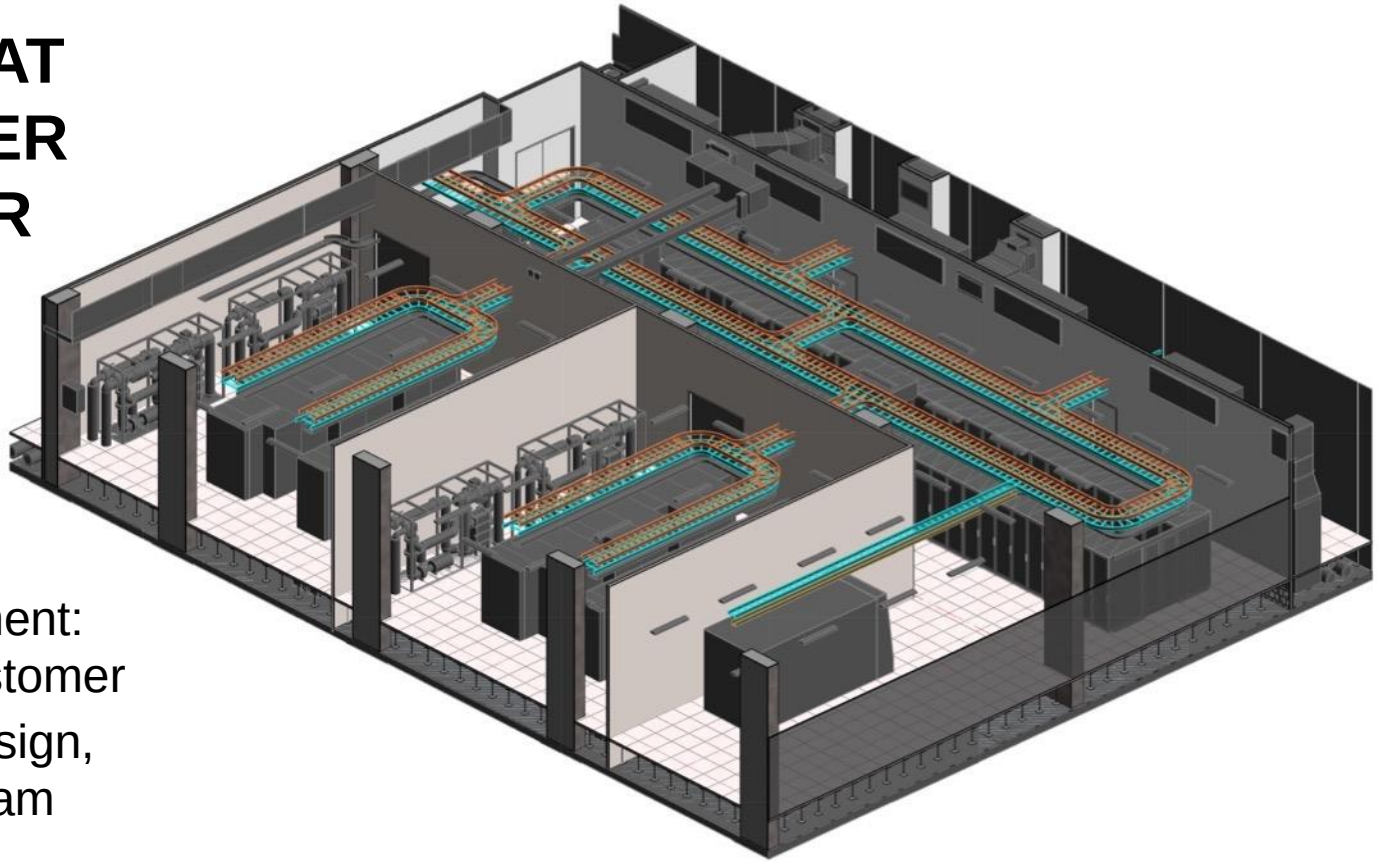


Generation 1
Target PUE 1.35 or better
NABERS Equivalent: 4.5 STAR

Generation 2
1.29 or better
5 STAR

Generation 2: best day PUE ~1.1

CASE STUDY: DELIVERING AT SPEED, LOWER COST, HIGHER RELIABILITY



- Unique requirement: 2MW+ scale customer
- Generation 1 design, plus in-house team

OLD WORLD

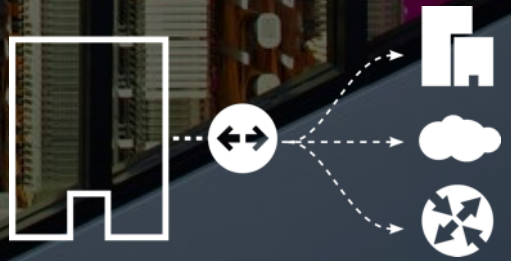

NEW WORLD

QUALITY – CONNECTIVITY

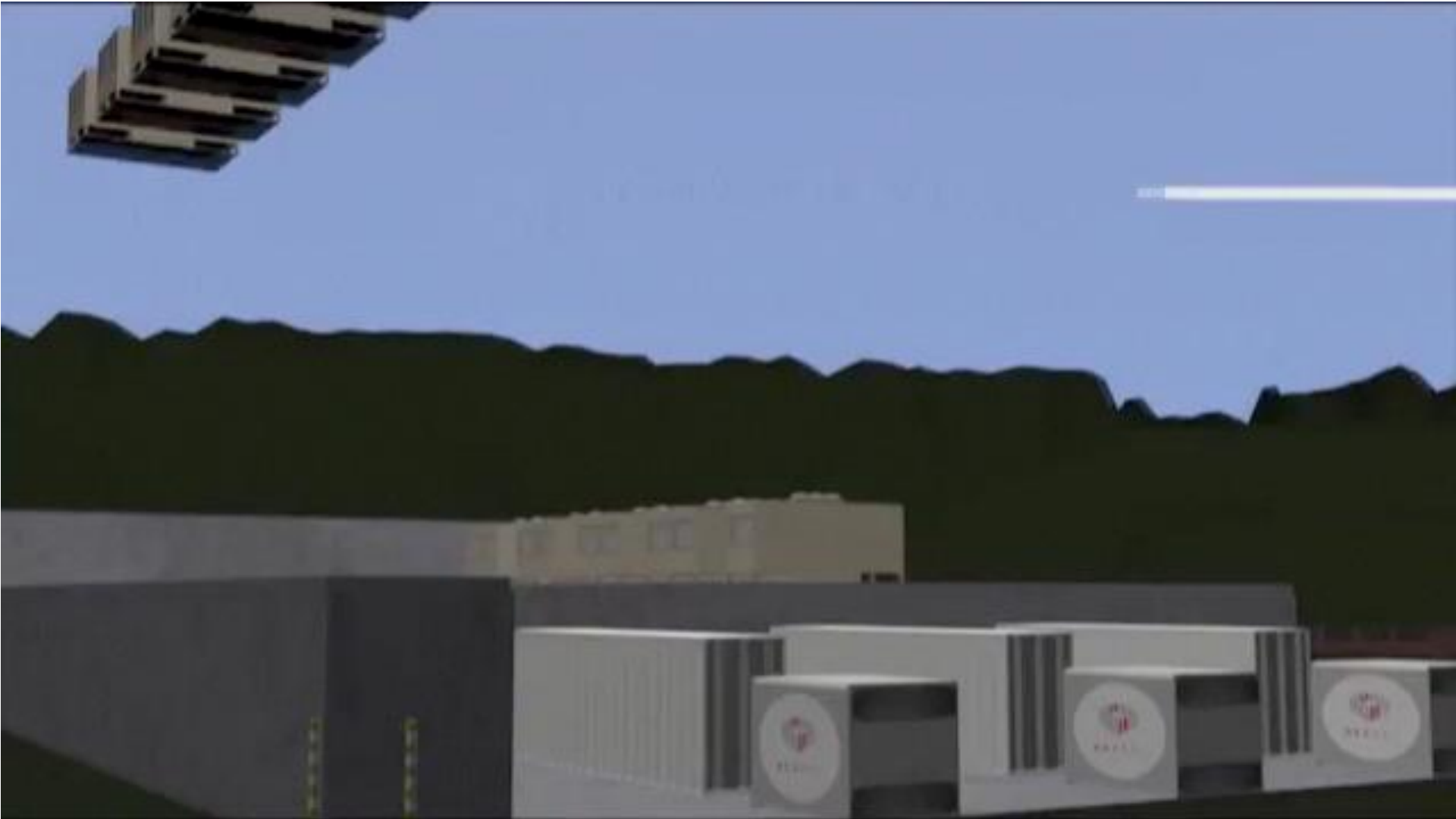
Connecting within the Data Centre

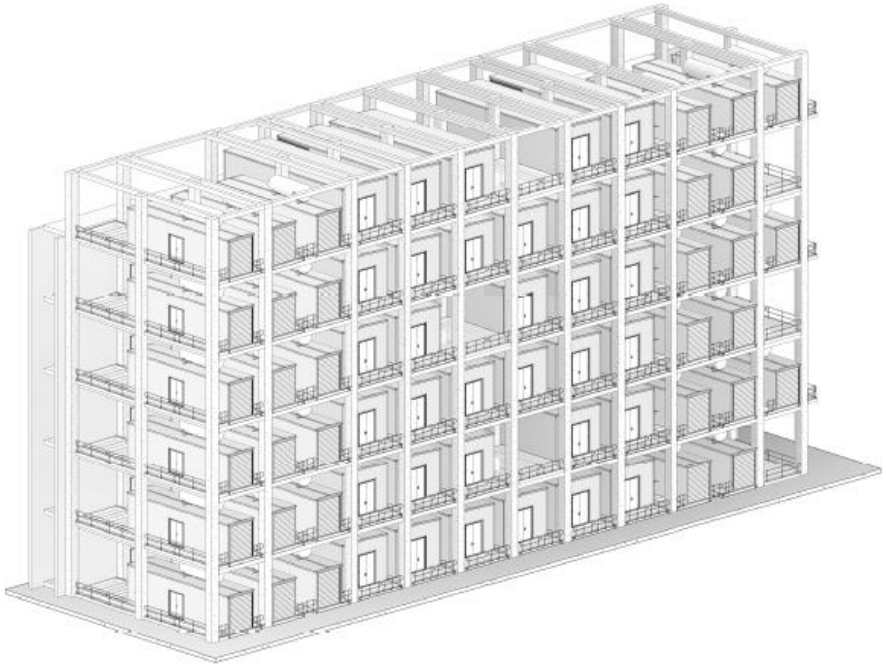
Connecting between the Data Centre

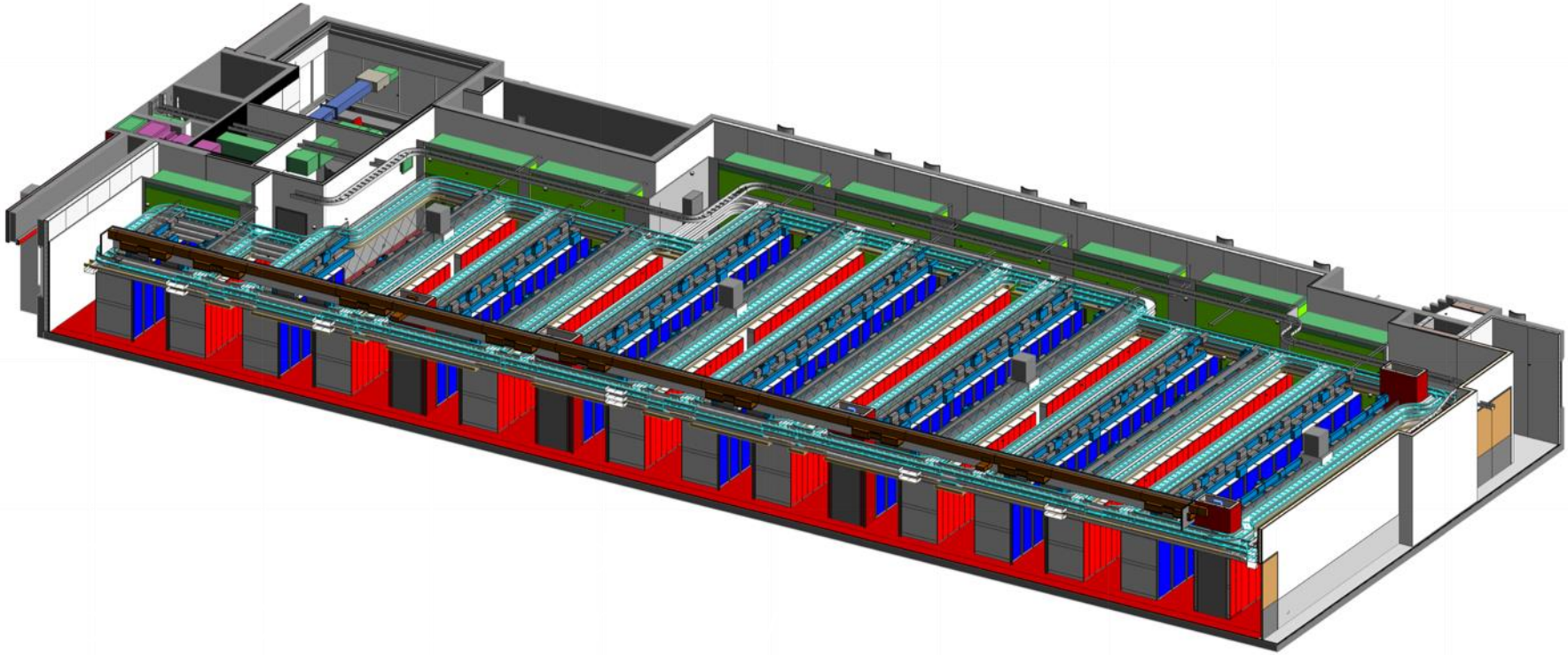
Connected to Business – Fibre and Carriers



COST EFFICIENCY







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Power Systems
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STRATEGIC RELATIONSHIPS | INNOVATION | FLEXIBILITY


Hyperscalers drive
efficiency gains

INNOVATION

Australian Government
IP Australia

CERTIFICATE OF GRANT

INNOVATION PATENT

2016101872

The Commissioner of Patents has granted the above patent on 3 November 2016, and certifies that the following are the particulars of this patent appearing in the Register of Patents:

Name and Address of Patentee(s):
NEXTDC
826 Lorimer St, Port Melbourne, VIC 3207, Australia

Name of Actual Inventor(s):
Van Zetten, Jeffrey Daniel and Hübner, Mark Kenneth

Title of Invention:
Data centre cooling regulation system and method

Term of Patent:
Eight years from 25 October 2016

NOTE: This Innovation Patent cannot be enforced unless and until it has been examined by the Commissioner of Patents and a Certificate of Examination has been issued. See sections 120(1A) and 129A of the Patents Act 1990, set out on the reverse of this document.

Dated this 3rd day of November 2016

Commissioner of Patents

PATENTS ACT 1990

FUTURE: NEAR AND FAR

- Longer term opportunities and challenges
- What will data centres look like in 20 years?

FUTURE: NEAR AND FAR

- Time, Cost, Quality
- Focused capable trusted
- Deep partner relationships
- Innovate