

ASX Announcement

16 May 2017

Deloitte Consulting forms alliance with LiveTiles

- LiveTiles signs reseller agreement with Deloitte Consulting to resell LiveTiles' software to its largely ASX 200 focused client base
- Agreement will accelerate LiveTiles' growth with large enterprise customers in Australia
- Alliance provides strong validation of LiveTiles' digital experience platform by a market leader in technology consulting

LiveTiles Limited (ASX:LVT) (LiveTiles or the Company), a global software company providing digital workplace software to the commercial, government and education markets, is pleased to advise it has signed a reseller agreement with global consulting firm, Deloitte Australia (Deloitte) to resell LiveTiles' software.

Under the agreement, Deloitte will resell LiveTiles software to its established customer base, which is largely focused on ASX 200 corporate customers. This additional distribution channel will accelerate the Company's growth with large enterprise customers as Deloitte leverages its existing relationships to promote LiveTiles' digital experience platform.

Co-founder and Chief Executive Officer of LiveTiles, Karl Redenbach said: "We are thrilled to form an alliance with Deloitte and combine our unique digital experience platform with Deloitte's top tier technology consulting practice and strong C-level relationships with large enterprises. This alliance provides us with an additional avenue to target the large enterprise market in Australia, supported by Deloitte, which is a well recognised and respected brand in the technology consulting space."

Jerry Hsu, Deloitte Australia Partner responsible for Content and Workflow Automation states: "The alliance with LiveTiles complements our Content and Workflow strategy, and is driven by strong demand by our customers for a flexible, enterprise grade, digital workplace tool that allows business users to control their own user experience. LiveTiles is perfectly positioned to help Deloitte deliver on this need".

Deloitte has a network of offices across Australia providing audit, economics, financial advisory, human capital, tax and consulting services. Its consulting services division, supported by a 1,300-strong practice of technology professionals, is a market leader in Australia in helping to create and sustain value for its clients through the effective alignment of IT and business strategies.



The alliance provides strong validation of LiveTiles' offering from one of the world's leaders in the technology consulting space.

Rory Quinn, Director in Digital Workplace for Deloitte Consulting states: "We're already actively promoting LiveTiles' software offering and have seen considerable interest in the capability to augment organisations' digital workplace capabilities. This type of best of breed technology allows us to execute on a client's vision rapidly, with a reduced time to value, exemplified by Deloitte already being tasked with implementing this capability with a major ASX listed Australian company."

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with offices in Sydney, Melbourne, Hobart, London, Seattle, Tri-Cities (Washington State) and Minneapolis. LiveTiles offers digital workplace software for the commercial and education markets, and is an award-winning Microsoft Partner. LiveTiles' products comprise LiveTiles SharePoint, LiveTiles Cloud, LiveTiles for SAP, LiveTiles MX and LiveTiles Mosaic. LiveTiles' customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.

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