



INVESTOR PRESENTATION

ASX: UNV



MAY 2017

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Competent Person Statement

The information in this report that relates to Exploration Results, Minerals Resources or Ore Reserves relating to the Kangala, NCC, Roodekop, Brakfontein, Arnot South and Berenice Projects is based on information reviewed and compiled by Mr Jaco Malan, who is a registered natural scientist and a member of the South African Council for Natural Scientific Professions. Mr Malan is contracted by Universal Coal plc and has sufficient experience which is relevant to the style of mineralisation and the type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 edition of the Australasian Code for Reporting of Exploration Results, Coal Resources and Ore Reserves. Mr Malan consents to the inclusion in this report of this information in the form and context in which it appears.

UNIVERSAL SNAPSHOT

Multi-mine producer – diversified revenue stream

Set to become a 4Mtpa saleable coal producer in 2017

Operating cash flow A\$17.3m YTD, reducing debt profile

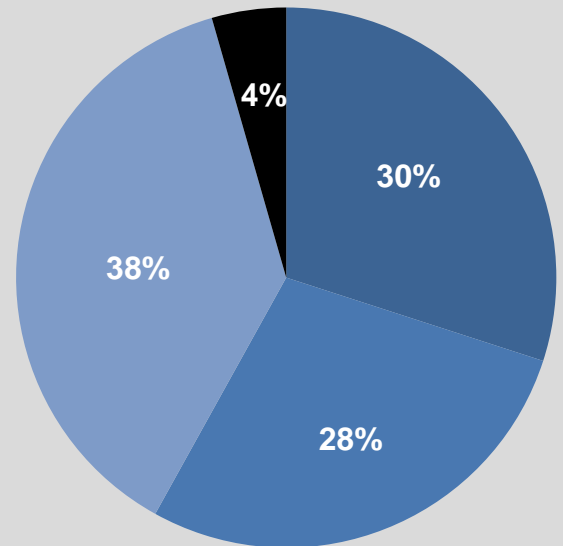
Solid development pipeline

Experienced management team, proven track record

Share Price
13.5c

Market Cap
~A\$70m

Cash
~A\$7.8m

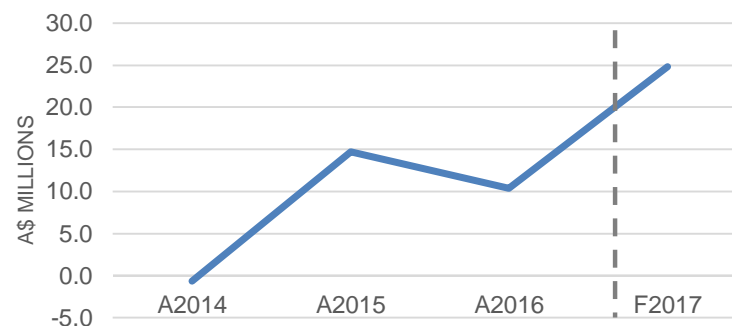


- Ichor Coal
- Coal Development Holding BV (AMED)
- Other
- Universal Coal Management

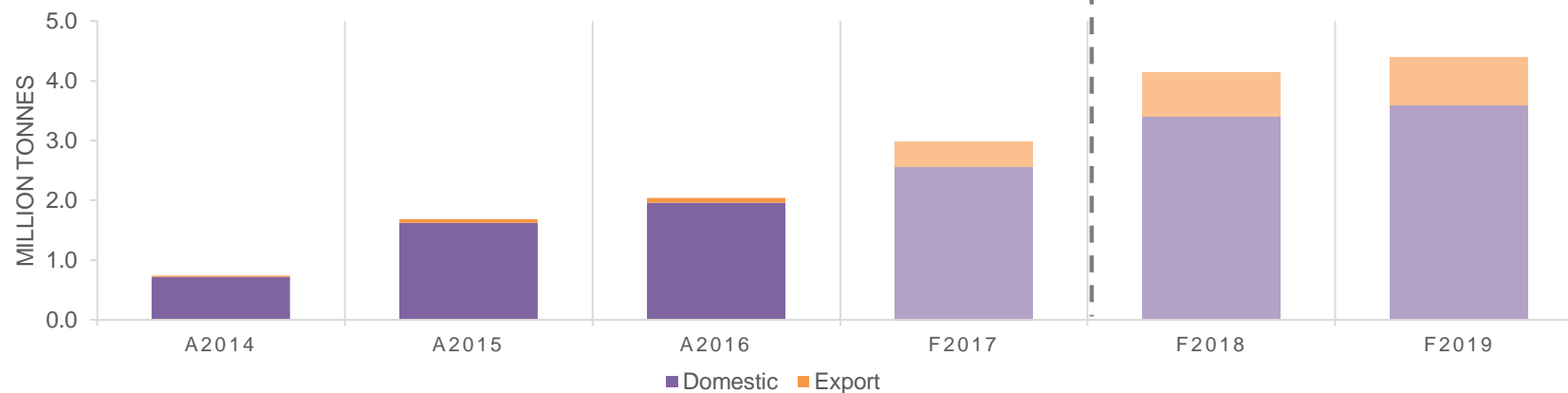
FINANCIAL, CASH AND SALES SUMMARY

METRIC	UNIT	3Q2017 (UNAUDITED)	FY2016 (AUDITED)	CHANGE
Revenue	A\$m	101.8	97.6	4% ↑
EBITDA %	%	18%	14%	29% ↑
Net interest bearing debt	A\$m	15.5	20.4	-24% ↓
NTA per share (cents)	cents	12.29	12.05	2% ↑

OPERATING CASHFLOW



COAL SALES



A: Actual

F: Forecasts based on assumptions stated in announcements titled "Annual Statement of Mineral Resources and Ore Reserves" released to the market on 26 September 2016 and "NCC Ore Reserve Doubled to 58.24Mt" released to the market on 27 April 2017.

CURRENT OPERATIONS

Kangala mine

Operation:

- Thermal coal, 3.3Mtpa ROM and ~2.2Mtpa sales

Off-take agreements:

- Domestic Coal: 8 year off-take contract with Eskom,
- Export Coal: 100Ktpa export sales via RBCT Quattro scheme

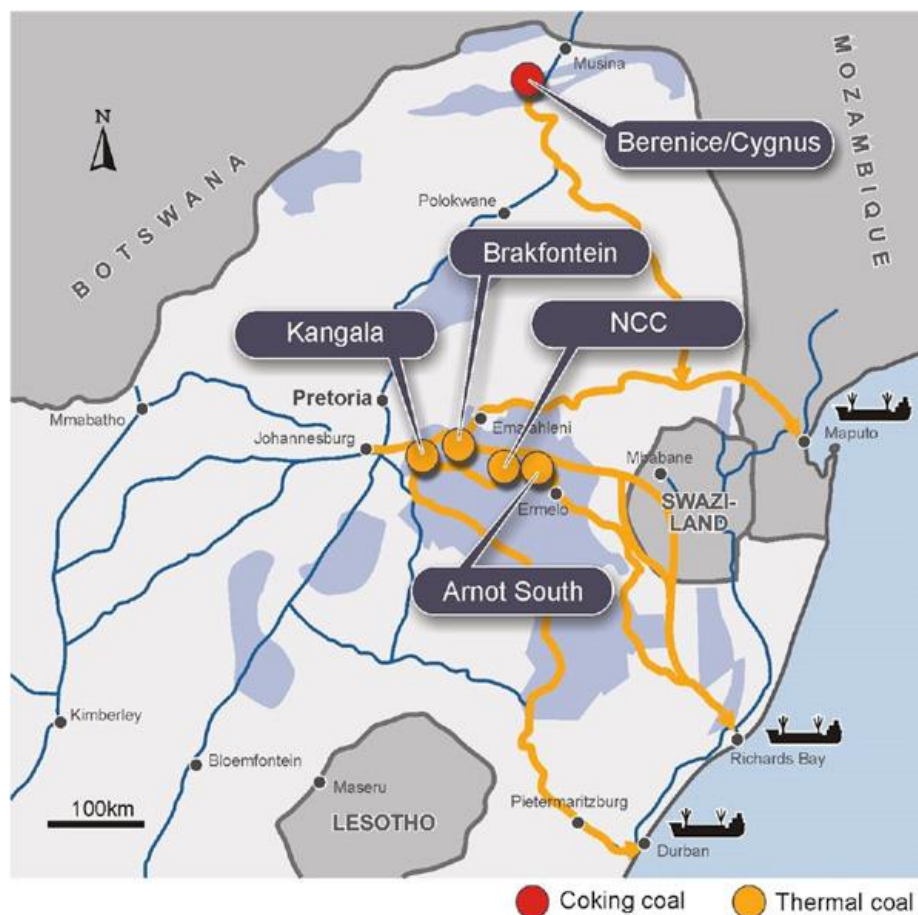
New Clydesdale Colliery (NCC)

Operation:

- Thermal coal, 3.3Mtpa ROM and ~2Mtpa sales

Off-take agreements:

- 5 year ~650ktpa 6000Kcal export thermal coal contract
- 7 year ~1.2Mtpa domestic thermal coal contract



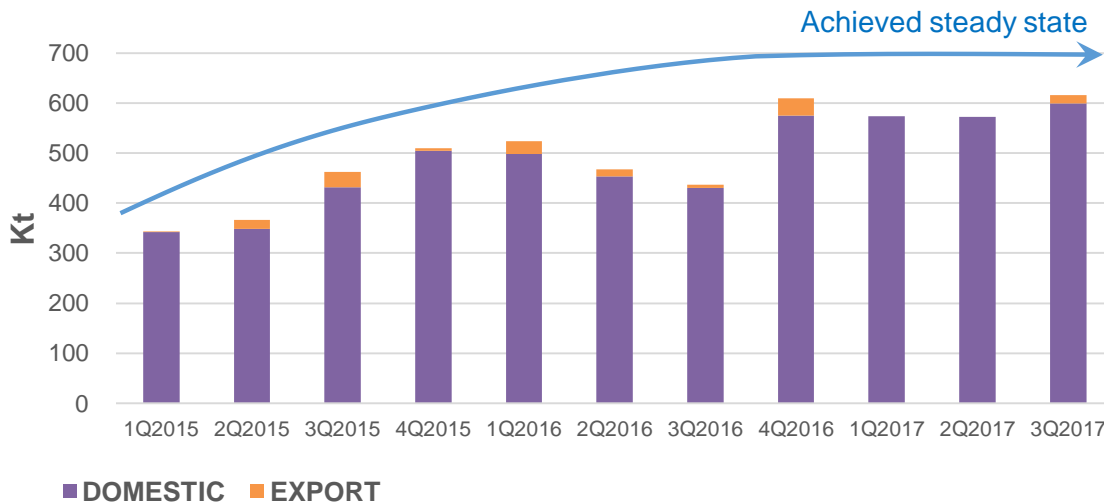
RECENT OPERATIONAL MILESTONES

- ✓ Kangala: delivering record production
- ✓ NCC:
 - Phase 1: underground successfully commissioned, steady-state sales to customer in current quarter
 - Phase 2: opencast in ramp-up - three CHPP's in operation, ramping up to full sales profile mid 2017
 - A\$21 million (ZAR215 million) loan facility finalised
 - Ore reserves doubled to 58.2Mt, 20+year life of mine
- ✓ Brakfontein project fully licensed

KANGALA COLLIERY

- Open pit (~1.8:1 strip ratio)
- 3.3Mtpa run of mine production rate
- YTD2017 performance:
 - ROM of 2.7Mt, up 21% from YTD2016
 - Sales of 1.92Mt, up 23% from YTD2016

KANGALA COAL SALES TONNES



NEW CLYDESDALE COLLIERY

- Open pit (~3:1 strip ratio) and underground room & pillar operation
- Underground at steady-state, opencast in ramp-up, on track to reach 3.3Mtpa ROM in 2H2017
- Ore Reserves doubled to 58.24Mt, confirms 20+ year life of mine
- 4Q2017 forecast:
 - Underground ROM of 270kt
 - Opencast ROM of 250kt
 - Domestic sales of 210kt
 - Export sales of 195kt



PROJECT PIPELINE

Brakfontein

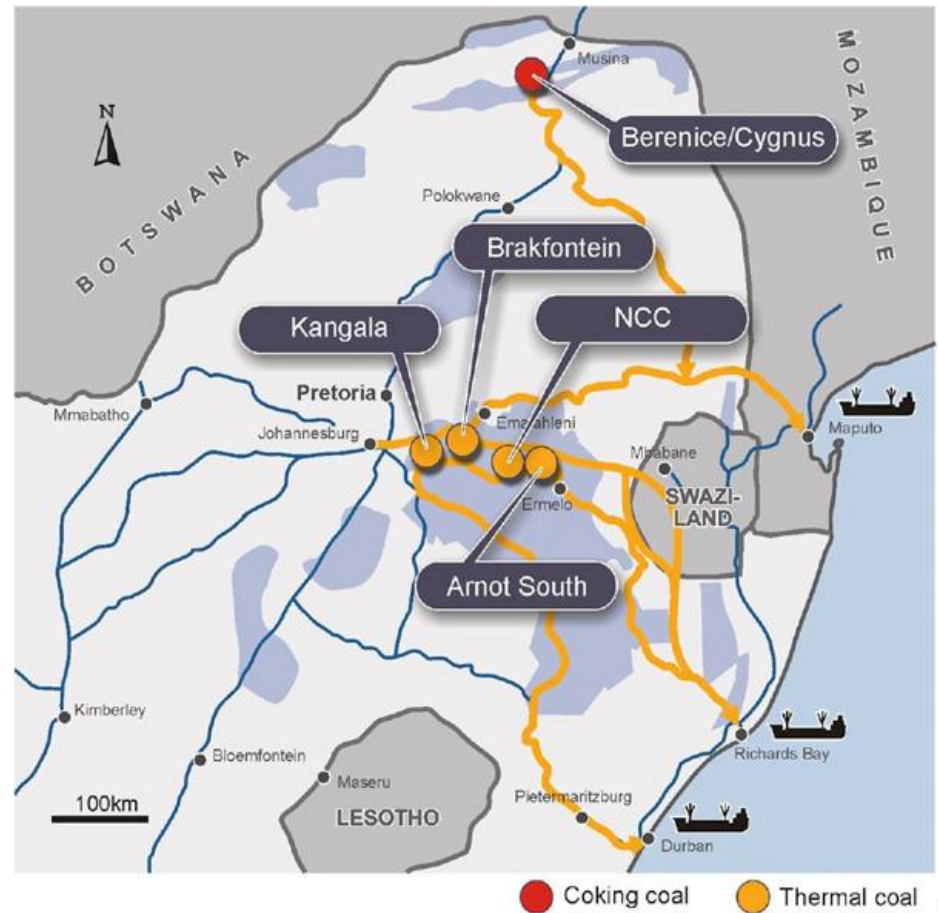
- Thermal coal project, 9.1mt JORC reserve
- Proposed 1.2mtpa ROM operation
- 25km east of Kangala mine, close to existing infrastructure.
- All regulatory authorisations granted

Berenice Cygnus

- Blend coking & thermal coal project
- DRA scoping study confirms viability for sustainable 10Mtpa open cut operation
- 20km from existing railway infrastructure
- Mining right and environmental authorisations in application

Arnot South

- Thermal coal project, JORC resource 206.6mt
- Drilling out a measured resource, will be completed by the end of 2017
- Complete feasibility study and apply for Mining Rights in 2018
- No funding required until development



RESOURCE AND RESERVE STATEMENT

Project	Resources (Mt)			Reserves (Mt)	
	Measured	Indicated	Inferred	Total	Proven/ Probable
Thermal Coal (Witbank)					
Kangala (domestic/export)	78.7	19.4	33.6	131.7	16.3
NCC (domestic/export)	96.8	41.8	6.0	144.7	58.2
Brakfontein (domestic)	31.7	39.4	4.7	75.8	9.1
Arnot South (domestic/export)	2.3	65.3	139	206.6	-
Subtotal	209.5	165.9	183.4	558.8	83.6
Coking Coal (Limpopo)					
Berenice-Cygnus	424.9	800.9	124.3	1,350.1	-
Subtotal	424.9	800.9	124.3	1,350.1	-
Total	634.4	966.8	307.7	1,908.9	83.6

Notes:

1. The Resource/Reserve estimates were prepared and disclosed under the JORC Code 2012
2. Mineral resources are stated inclusive of mineral reserves and on a gross in situ basis
3. Universal has an attributable interest of 70.5 per cent. of the Kangala Project
4. Universal has an attributable interest of 49 per cent. in the NCC Project
5. Universal has an attributable interest of 50.29 per cent. in the Brakfontein Project and the right to negotiate to acquire up to a 74 per cent. interest
6. Universal has an attributable interest of 50 per cent. in the Arnot South project
7. Universal has an attributable interest of 50 per cent. in the Berenice & Cygnus Projects with an option to acquire up to a 74 per cent. interest

OUTLOOK

- ✓ Steady state mining at NCC opencast in 3 months
- ✓ Consistent cash flow generation at Kangala and NCC
- ✓ On track to exceed 6Mtpa ROM production and 4Mtpa coal sales in FY2018
- ✓ Commercialising:
 - Brakfontein (all regulatory approvals in place)
 - Berenice (mining right lodged and progressing)
 - Arnot South (subject to acquisition completion)
- ✓ Continuing to assess acquisition opportunities in Australia and South Africa
- ✓ Proposed capital restructure enables management to consider dividends/shareholder returns

INVESTMENT PROPOSITION

- ✓ Target price of \$0.30 per share
- ✓ UNV to cheap on 1.7x annual free cash flow
- ✓ Step change jump in EBITDA forecast from 2018
- ✓ General meeting called to permit dividend payments going forward
- ✓ Shareholder returns anticipated in FY2018

Source: APP Securities Company Research Note

APP Securities Company Research
Universal Coal plc

UNV A\$ 0.130 TARGET PRICE A\$0.30

UNV has equity production of 2.7tpa from two thermal coal mines in South Africa, and has a fully approved thermal project and a yet to be approved coking coal project, also in South Africa.

8 May 2017

Energy

BUY

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What is the market missing?

UNV too cheap on 1.7x annual free cash flow

Universal Coal has a market capitalization of A\$68M, net debt to UNV shareholders of A\$30M (2017E) and NPAT to UNV shareholders of A\$30M, with cash flow of A\$30M p.a. and that cash flow price. Debt repayments to UNV equity share of partner loans to UNV, but to UNV shareholders, we have raised our price to A\$0.30.

Company Data

	2016A	2017E	2018E
Revenue	57.8	147.3	259.2
EBITDA	23.0	13.8	73.8
EBIT	16.5	4.2	65.5
NPAT	16.5	4.7	47.1
Minorities	-7.9	3.0	17.9
NPAT to Shareholders	8.6	6.7	29.1
Net Change in Cash	-15.8	2.2	28.9

Source: UNV and APP Securities

Share Price Performance



Source: ASX

APP Securities contributes all company estimates to Bloomberg, Thomson Reuters, FactSet and Capital IQ.

Note: Numbers included in a report are based on the latest available data. The data (financials, sales, expenses) are in millions of the subsidiary and critical aspect of an investment in this company or project. ESG scores range from 0.1 (poor) to 3.0 (best). ESG scores are provided to APP Securities by Bloomberg and are only available for those companies that disclose ESG data to Bloomberg.

Net Present Value	New A\$M	A\$/sh
Kangala Operations	100.12	0.19
Less Debt	-10.37	-0.02
Net Value	89.75	0.17
Net Kangala Value to UNV	63.28	0.12
New Clydesdale Total	81.86	0.16
Less Debt	-21.54	-0.04
Net NCC Value	60.32	0.12
Net NCC Value to UNV	29.56	0.06
Brakfontein	16.03	0.03
Less Debt	0.00	0.00
Net Value	16.03	0.03
Net Brakfontein Value to UNV	7.86	0.02
Total Operations	100.69	0.19
Management Fees	32.49	0.06
Administration	-47.25	-0.09
Net working capital	9.40	0.02
Total	95.33	0.18
Exploration Assets	15.52	0.03
Tax Losses	5.68	0.01
Cash (includes minority cash)	38.69	0.07
Ndalamo Loan	13.44	0.03
Convertible Notes	0.00	0.00
NPV A\$M	168.66	0.32
Issued Shares	522.47	

THERMAL COAL MARKET

- Sustained signs of global price recovery
- Richards Bay API4 6000kcal/kg coal price increased from US\$49 to US\$73 since Jan 2016

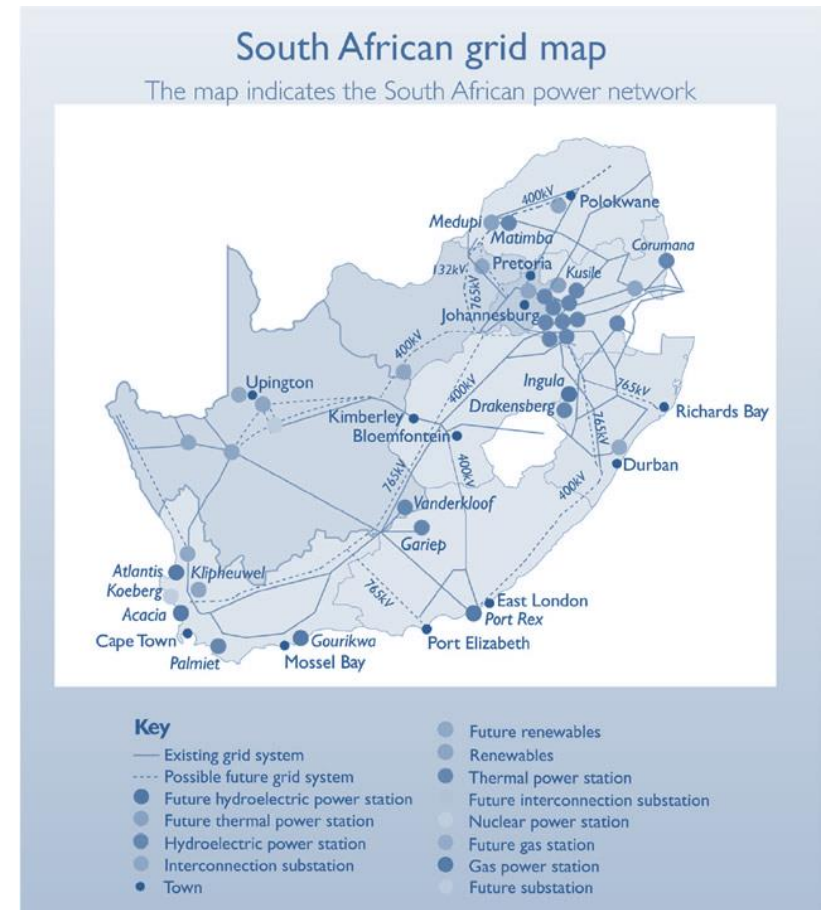
API4 GLOBAL PRICING US\$/T



- Demand for high-energy thermal coal to remain strong in developing nations
 - growth in demand for power in north-east Asia to increase;
 - high efficiency, low emissions (HELE) plants (reduce carbon emissions by >20%) is the new norm; and will result in
 - high ash coal being replaced by higher energy coal

SOUTH AFRICAN COAL MARKET

- **Fourth largest coal producer in the world**
 - produces ~280Mt of coal per annum (2013e)
 - 77% of domestic energy needs provided by coal
 - 72Mtpa of high energy thermal coal exported
- **Eskom is the local public electricity utility**
 - a top 20 producer in the world by generation capacity (41,194MW increasing by ~17,000MW by 2020)
 - generates ~95% of domestic and ~45% of Africa's electricity
 - construction of two new coal-fired power stations (Medupi and Kusile) nearing completion
 - Large consumer of coal, requires extra tonnage by 2020



PROVEN MANAGEMENT TEAM



Tony Weber
MSc Mining Eng
Chief Executive Officer

Prior to joining Universal Coal, Tony Weber was an Executive Director at Nkwe Platinum Limited, as well as Operations Manager at the Potgietersrus Platinum Mine and at the Gamsberg Project. He is a Mining Engineer with 20 years' experience in mining, spanning project assessment, finance, development and operations. Tony's coal experience includes working at the New Clydesdale Colliery and Greenside Colliery for Gold Fields Limited, as well as a brief period at the Prosper Haniel Colliery in Germany. He has significant skills and experience in coordinating project feasibility studies and hands-on operational experience in the coal extraction industry.



Shammy Luvhengo
BSc Geology
Director Business Development

Investment banker and qualified Geologist. Shammy Luvhengo started his career with Exxaro Resources Limited before moving into the investment world.

Previous work experience includes positions at Investec Bank and Nedbank Capital, where Shammy was involved in structuring and implementing project finance and BEE deals within the resources industry. Prior to joining Universal Coal, he worked at Nkwe Platinum Limited as Head of Business Development and Investor Relations.



Daryl Edwards
CA/CPA
Chief Financial Officer

Daryl Edwards is a Chartered Accountant with over 16 years of professional experience in finance and commerce.

Prior to joining Universal Coal, he was CFO at Asenjo Energy, a Botswana-based coal exploration and development company, a Joint Venture between Aquila Resources Limited, Sentula Mining Limited and Jonah Capital BVI. Daryl is responsible for all financial and commercial facets of the business, and is an integral part of the management team responsible for returning shareholder value.



Minah Moabi
MSc Environmental Science
Director Corporate Affairs

A qualified Environmental Scientist and member of the South African Council for Natural Scientific professions (SACNASP), Minah Moabi has 10 years' experience in environmental management, water management and sustainable development. Prior to joining Universal, Minah worked for BHP Billiton (BECSA) as a Project Manager, managing environment-related projects. She is responsible for developing and managing social and environmental management systems, strategies and action plans that ensure corporate sustainable development.



Kevin Donaldson
BSc Mining Eng
Chief Development Engineer

A Mining Engineer with over 20 years experience in coal mining. Kevin Donaldson started his career in operations at the then Rand Mines Limited ("Rand Mines"), where he reached the level of Mine Overseer. He later joined Anglo American Plc, where he moved into the mine planning and technical side of mining and project development.

Kevin will be involved in the study phases of Universal Coal's projects, and will be responsible for the implementation of the Kangala Mine project.



Jaco Malan
MSc Exploration Geology
Country Representative: Australia

A co-founder of Universal Coal with a Masters Degree in Exploration Geology. Jaco started his career with Iscor Limited and has over 25 years' experience in target generation and exploration across a range of commodities including coal, platinum, heavy minerals, gold and industrial minerals. He played a major role in identifying and acquiring Universal Coal's current portfolio of South African assets. Jaco manages the company's Australian business development initiatives and is a member of the development and delivery team for the current coal assets.

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