

... The future of energy

May 2017

Investment Highlights



Genex Power

- Renewable energy generation & energy storage
- Benefiting from transition to low carbon economy
- Strong cash flows backed by Government contract

Stage 1: Solar PV (50MW)

- 20 Year Government Revenue Guarantee
- Funded, construction underway
- First cash flow Q4 2017





Stage 2: Pumped Storage Hydro & Solar Expansion

- 250MW peak generator/energy storage
- "Giant water battery"
- Feasibility completed
- Potential to integrate with 270MW Solar Expansion





Company Overview



ASX Code:	GNX
Shares on issue:	287,707,764
Market Cap:	\$63 million
Cash 31.3.17:	\$13.2 million
Solar Project Finance:	\$130 million
Undrawn ARENA:	\$1.5 million (Hydro)
Favourable Tax Ruling:	\$39.5 million
Major Shareholders:	Board & Management – 19%
	Zhefu Hydropower – 11%
	Institutional – 18%
	Other – 52%





Queensland Government

Clean Energy: Transition to a Low Carbon Economy

Growth of renewable energy generation

- Intermittent wind and solar creates volatility
- Need for large-scale energy storage
- Pumped storage integration with renewable generation
- 50% renewable energy target in Queensland

Unique energy generation mix in Queensland

- Coal fired baseload
- Expensive gas for peaking power

Queensland Energy Generation By Fuel Type



Source: Australian Government – Department of Industry, Innovation & Science, 2015 Report



Location





Site Location & NEM Network



Average Solar Radiation - Source: Bureau of Meteorology



Renewable Energy Hub



The Kidston Solar & Pumped Storage Hydro Project - Animation Design



Kidston Solar PV Project Stage One (50MW)







Project Status

- ✓ Funded, construction underway
- ✓ Fixed price contract with UGL (EPC Contractor)
- ✓ 20 Year Government Revenue Support Deed
- ✓ Government funding (ARENA and CEFC)

- 30 year economic life / Grid Connection
- First generation 4Q 2017
- Co-located with large-scale pumped storage hydro project

Key Project Parameters

- AC Capacity
- Annual Generation

145,000 MWh

50 MW





Kidston Solar PV Project Stage One (50MW) – Construction on track





Site Clearing Complete



Construction at the Kidston Substation

Construction On Track:

- First Generation Q4 2017
- Practical Completion Q1 2018

Construction underway:

- ✓ Site clearing complete
- ✓ Solar panels on-site
- ✓ Trackers and pilings on-site
- ✓ Detailed design progression
- ✓ 84 workers on site
- ✓ Kidston substation civil works completed



Kidston Solar PV Project Stage One (50MW) – Financial Returns



Financial Back-Test Model (2015 - 2017)

	12 months ended 28 Feb 2017	12 months ended 29 Feb 2016	12 months ended 28 Feb 2015
Revenue	\$16.8m	\$13.8m	\$14.1m
EBITDA	\$15.2m	\$12.2m	\$12.5m

Results are theoretical and based on anticipated generation and actual historical half-hour pricing data over the modelling period. These results are in no way an indication of future performance of the Project. EBITDA is at the Project level, and therefore before corporate overheads.

Model Information:

- Based on historical NEM pricing data
- Assumption that the Project had been in operation over the full 36 month period to 28 February 2017









Kidston Solar PV Project Stage One (50MW) – Experienced Delivery Team



Сотрану		Key Role(s)
Power	Genex (Solar) Pty Limited	Project Sponsor
ARENA Andralian Government Andralian Recorable Energy Agency	Australian Renewable Energy Agency	Funding Partner
Queensland Government	Power Purchase Support Deed	Offtake Partner / Financial Support Deed
AECOM	AECOM Australia Pty Ltd	Owner's Engineer and Technical Advisor
UGL	UGL Engineering Pty Limited	EPC Contractor, Operations & Maintenance Contractor
First Solar.	First Solar (Australia) Pty LTD	Thin-film PV Module Supplier
	Ergon Energy Corporation Limited	Distribution Connection
	Clean Energy Finance Corporation	Debt Provider
SOCIETE	Société Générale	Lead Debt Financing Arranger and Financial Advisor
DZ BANK	DZ BANK AG	Debt Provider
	OST Energy	Lender's Independent Engineer for Due Diligence
Baker & M?Kenzie	Baker & McKenzie	Legal Counsel
∕≉JLT	Jardine Lloyd Thomson	Insurance Advisor
pwc	PricewaterhouseCoopers Securities Limited	Tax Structuring Advisor



Kidston Solar PV Project Stage One (50MW) – Project Benefits







- Strong & stable cash flow from **Q4 2017**
- Revenues circa \$16.8M & project EBITDA \$15.2M had the Project operated during the year ended Feb 2017
- Long life project (more than 30 years)



Revenue underpinned by 20-year Queensland Government Guarantee (energy floor price)

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Investment and jobs for far north Queensland

Kidston Solar PV Project Stage Two

High solar yield & low project costs

Plans to expand by an additional 270MW during



Co-location with large scale hydroelectric energy storage





ustralian Government ustralian Renewable Energy Agency



Kidston Solar PV Project Stage One (50MW) – Project Benefits





The Kidston Pumped Storage Hydro Project





Energy Storage : Pumped Hydro The Proven Low Cost Solution

The Sydney Horning Herald Domestic gas supply risk rises as exports surge, boosting pressure on prices – 8 March 2017

Gas prices will rise and there's not much we can do to stop it -9 March 2017

Herald Sun Pumped hydro storage can create cheap energy that uses 100 per cent renewable power – 27 February 2017

Hydro storage floated as electricity grid stabiliser – 4 March 2017

FINANCIAL REVIEW

Malcolm Turnbull funds pumped hydro storage project – 21 February 2017





The Canberra Times







- Large volumes of water stored in an upper reservoir (i.e. potential energy)
- Water is released from the upper to the lower reservoir, passing through a turbine & generator system which generates energy
- Energy can be generated instantly, meaning periods of high consumer demand can be easily targeted
- Water is then pumped back from the lower to the upper reservoir during low demand periods when prices are lower



CS Energy (QLD Wivenhoe 500MW)



Origin Energy (NSW Shoalhaven 240MW)



Snowy Hydro (NSW Tumut 3, 1500MW)



Efficient Energy Storage - Pumped Storage Hydro 🗲

Mature Technology

- More than 1,000
 plants operating
 globally
- > 95% of global energy storage
- Proven technology

Long life & low cost

• Grid scale

- 60 to 100 year economic life
- Significantly lower
 capital & operating costs
 compared to other forms
 of energy storage

Efficient energy storage required to support renewable energy

- Intermittent wind & solar energy cause volatility
- Pumped storage only efficient grid scale, low cost storage option





Flagship Project - Kidston Pumped Storage Project





The Kidston Site

- 1500 MWh : 250MW capacity for 6 hours generation
- Technical feasibility completed
- Two large adjacent pits & elevated waste rock dump
 - o 52ha & 54ha respectively
 - o Lower Reservoir 270m deep
 - Approximately 400m apart at surface
- Site substantially rehabilitated since mine closure in 2001
- Water license in place for top up water
- Site 100% owned by Genex Power
- Significant capital cost savings utilising mine infrastructure



The Kidston Site



<u>Key Metrics</u>

- Size: 1,500MWh
- Nameplate Capacity: 250MW
- Continuous Generation: 6 hours
- Generators: 2 x 125MW turbines

- Successful completion of the Technical Feasibility Study
- Current focus on revenue contracts and project finance
- Funding support from Commonwealth Government (Australian Renewable Energy Agency)
- Active support from the Queensland Government "Prescribed Project'



Kidston Site











Stage 2 Indicative Funding Structure



Commentary

- Follow successful Stage 1 funding strategy for Stage 2
 - Project finance banks.
 - Potential concessional Government funding
- Mix of contracted revenue and merchant revenue
- Long term offtake agreements over LGCs and hydro capacity
- Equity funding at project level





Note: (1) Includes the Transmission Line



Board & Management



Dr Ralph Craven Non Executive Chairman

- Chairman of Stanwell Corporation
- Director of Senex and AusNet Services
- Former CEO and Chairman of Ergon Energy
- Former CEO of Transpower New Zealand



Michael Addison Managing Director

- Founder of EndoCoal and Carabella
- Water engineer with extensive finance experience



Alan du Mée Non Executive Director

- Former CEO of Tarong Energy
- Former Chairman of the Australian National Generators Forum



Yongqing Yu Non Executive Director

- Engineering background with extensive global hydro experience
- Vice Chairman of Zhefu



Simon Kidston Executive Director

- Founder of EndoCoal and Carabella
- Former banker with HSBC, Macquarie, Helmsec



Ben Guo Finance Director

• 10 years finance and accounting experience with PWC, E&Y Helmsec and more recently with Carabella Resources



Arran McGhie COO General Manager

• 20 years experience in senior project management roles for underground excavation and civil construction projects



James Harding Executive General Manager

- 30 years' experience in international project business
- Former Head of Business Development at Abengoa Solar Power Australia & General Manager of Renewables with IPS Australia and MAN Ferrostaal.



Justin Clyne

Company Secretary/ Legal Counsel

• Experienced lawyer & company secretary







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