

Wednesday, 31 May 2017

LMW ANNOUNCES MERGER WITH MVS

Acquisition of MVS and capital raising completes

National property valuation firm, [LandMark White \(LMW\)](#), today announced the successful completion of its merger with [MVS National](#). The combined group, trading under the LMW brand, will create the largest ASX listed property valuation services business.

The completion of the acquisition of MVS includes:

- the issue of 12,166,670 fully paid ordinary shares at \$0.60 per share to the MVS vendors; and
- the issue of 32,746,026 fully paid ordinary shares at \$0.60 per share under the Company's non-renounceable rights issue and placement including the placement of the shortfall.

In total, the Company raised \$19,647,615.60, of which \$16 million has been used to fund the cash consideration for the MVS acquisition. The shares issued to the vendors are subject to voluntary escrow whereby 25% of the escrowed shares will be released every six months after completion.

The remainder of the consideration for the acquisition will be paid under an earn-out structure in late 2020, and otherwise in accordance with the ASX waiver granted to, and announced by, the Company on 17 May 2017. The earn-out payment which is capped at \$11.7m will be paid by way of issue of fully paid ordinary shares to the MVS vendors and is subject to the performance of the acquired business. As part of the transaction, the Company also issued 970,833 shares to Enrizen Capital for advisory services in relation of the acquisition.

The merger is expected to generate synergies between the two businesses and enable LMW to leverage off MVS' existing strong service offering through its Australia-wide distribution network. While providing an immediate increase in the scale of LMW's residential, commercial and government divisions, the merger creates a solid platform for new service offerings into previously untapped markets.

Chris Coonan, LMW's Chief Executive Officer said: "We are tremendously excited to bring together these two businesses. The merging of LMW and MVS helps accelerate our expansion strategy in the national property services market and allows us to build on the success and strength of both organisations. This will undoubtedly enhance outcomes for all stakeholders."



Mr Coonan commented: “The obvious strategic and cultural fit between LMW and MVS gives us a scale and depth of expertise that will make our client service delivery capabilities second to none.”

Over the coming months, LMW will work closely with MVS entities to transition to common business systems and branding.

The merged business will operate throughout Australia, employing over 300 people.

For further information please contact Company Secretary, John Wise John.Wise@lmw.com.au or on (02) 8823 6364.

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For all press related matters please contact our National Marketing & Communications:

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