

19 July 2017

Australian Securities Exchange
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Alcidion to Present at The Small Companies Forum

Alcidion Group Limited (ASX:ALC) today announced that it will present at the Small Companies Forum in Adelaide on the 19th July 2017.

Executive Chairman and CEO, Mr. Raymond Blight will present on behalf of Alcidion. Updating the group on the latest developments within the company and its first year as a listed company.

Event Details

Adelaide Event

Date: Wednesday 19th July 2017
Alcidion presenting at 6:50 pm
Venue: Ground Floor, 226 Greenhill Road
Eastwood, SA 5063

A copy of the presentation is included as an Appendix to this announcement.

ENDS

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About Alcidion

Alcidion Group Limited (ASX:ALC) is a publically listed, innovative health informatics company that specializes in clinical products that improve productivity, safety and efficiency. Alcidion's solutions target key problems for Emergency Rooms, Inpatient Services and Outpatient Departments and are built upon a next generation health informatics platform, which incorporates an intelligent EMR, Clinical Decision Support Engine, Data Integration Capability, Smartforms, Terminology Support and Standards Based Web Services.

Alcidion's focus is on delivering solutions that enable high performance healthcare and which assist clinicians by minimising key clinical risks, tracking patient progress through journeys and improving quality and safety of patient care.

www.alcidion.com

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Alcidion Group Limited

Alcidion Investor Presentation

19 July 2017



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ASX Ticker

ALC

Market Capitalisation

\$42.54 million

Ownership

38% Founders

14% BlueSky Private Equity

5% Owned by Employees

Share Price

7.0c

Share Range (12 Months)

3.50c → 14.50c

Share Volume (12 Months)

145m Shares (TTM)

Cash on hand

\$5.65 million

Enterprise Value

\$42 million

Shares on Issue

608 million

Employees

24 x FTE

Revenues FY16

\$4 million

Cumulative R&D Investment

\$20.8 million

Contingent Share Rights

*11,827,957 Shares on achieving \$10m in TTM revenue by 29/2/2018 and;
15,053,763 Shares on achieving \$15m in TTM revenue within 29/2/2019.*

All financial data has been rounded as of 31 March 2017

Equity data accurate as of 17 July 2017

WHY IS DIGITAL HEALTH SUCH AN EXCITING INVESTMENT OPPORTUNITY ?

- The global population is aging, resulting in a dramatic and unparalleled service increase in complex patients with multiple co-morbidities.
- New therapies, treatment technologies and medical devices are contributing to escalating service demand.
- As an indicator of demand growth, US spend on healthcare is 18% of GDP (over \$USD3 trillion dollars pa), which if unchecked, will grow to 37% by 2050.

Service demand is growing rapidly



WHY IS DIGITAL HEALTH SUCH AN EXCITING INVESTMENT OPPORTUNITY ?

- The US Patient Protection & Affordable Care in 2010, mandated that all US hospitals upgrade their Clinical Information Systems.
- This HITECH Act stipulates that healthcare providers must demonstrate the meaningful use of health IT by 2016 or face a reduction in Medicare reimbursements.
- Close on \$40billion spent in US in digitising patient data via Electronic Health Records and other systems.
- Globally, including in ANZ, patient data is rapidly going digital.

Health is rapidly digitising, after a slow start compared to other industries



- The Global Governments are allocating funds to Digital Health:
 - The United States government has set aside more than \$USD20 billion in stimulus funds to implement Electronic Health Records.
 - The United Kingdom has allocated £4 billion to transition the National Health Service into a paperless environment.
- Global expenditure on Healthcare IT is expected to grow to \$USD114.75 billion by 2019, from \$USD84 billion in 2014 (Source: Health Analytics).

Forward spending plans on health care digitisation are huge



Service demand is growing rapidly

Health is finally digitising, at an
accelerating rate

Forward spending plans on digital
health are huge

Where does Alcidion fit in this exciting
global market for digital health?



- The third largest killer of US citizens (2015 Survey), after cancer and heart disease is: Avoidable errors that occurred during the delivery of healthcare services
- An unacceptable fact – that equally applies across other advanced western health care systems
Patient deaths occur because emerging clinical risk(s) go undetected, and unmanaged
- There is a digital health market niche around clinical risk detection, and clinical decision support to mitigate the patient risk.



- Health informatics technology:
better, faster decisions – to save lives
- Adaptable, easy to use software to:
detect emerging patient clinical risk
provide clinical decision support guidance
- Supporting high performance health care:
safe, fast, efficient and effective care
high patient and staff satisfaction






A man with dark hair and glasses, wearing a white lab coat, is seen from the side, looking at a tablet. The tablet screen shows a medical interface with a red header and various data fields. The background is blurred, showing what appears to be a clinical setting.

“This has skyrocketed the efficiency in patient care as well as the safety”

Professor Tissa Wijerante
Consulting Neurologist
Director of the Stroke & Neuroscience Unit
Western Health



“You’ll see nearly all of the clinical, executive and divisional directors walking around with the bed management views on their iPads, and the same with the bed management staff, the quality managers, the NUMs and any staff that help move the patients around.”

Jason Whakaari
Executive Director of ICT, Western Health

- Why

Better, faster decisions to save lives

- How

Detection of clinical risk, guidance re clinical decision support, and relevant, actionable, information made visible when/where the care team needs it.

- What

Smart, adaptable, healthcare software that care teams love to use.





**Chief Medical Officer
Prof. Malcolm Pradhan**

- Formal qualifications in medicine complimented by a PhD in Medical Informatics from Stanford University.
- Founding fellow of the Australasian College of Health Informatics.
- Associate Dean of IT & Director of Medical Informatics at the University of Adelaide.
- Clinical Lead within the Australian Government's National e-Health Transition Authority.

**Non-Executive Director
Mr. Brian Leedman**

- Formal qualifications include a Bachelor of Economics and a MBA.
- Co-Founder of Resapp Health ([ASX:RAP](#)).
- Co-Founder of Oncosil Medical ([ASX:OSL](#)).
- Co-Founder of Imugene ([ASX:IMU](#)).
- WA Chairman of AusBiotech.
- Previously Marketing Manager at Ernst & Young.

**Chief Executive Officer
Mr. Ray Blight**

- Formal qualifications include a Bachelor of Technology, Bachelor of Economics and a MBA.
- Former CEO of the South Australian Health Commission and Chair of the Health Ministers' Advisory Council
- Consultant to the World Bank.
- Chairs the University of SA IT & Mathematical Sciences Advisory Board.

**Executive Director
Mr. Nathan Buzza**

- Former founder & CEO of Clinical Middleware provider, Commtech Wireless.
- EY "Entrepreneur of the Year".
- BRW in the Fast100 for three consecutive years.
- Western Australia IT & telecommunications Life Time achievement Award for contribution to the IT community.
- Previously the second largest shareholder of Azure Healthcare ([ASX:AZV](#)).

**Non-Executive Director
Mr. Nick Dignam**

- Formal qualifications include a Bachelor of Commerce, Bachelor of Law and a Masters of Applied Finance.
- Investment Director of BlueSky ([ASX:BLA](#)), a listed alternative asset manager with \$1.7b of assets under management.
- Responsible for originating new investment opportunities, working with portfolio companies to deliver growth and managing exit processes.
- Joined Blue Sky from Catalyst Investment.

- Listed Alcidion on the ASX on February 29 2016, with \$7m in cash, with minimal debt.
- Posted two consecutive cashflow positive quarters for Q1 and Q2 in FY17, with total cash of \$5.65m (plus R&D Tax Provision of \$782k)
- Commenced our commercialiation strategy, which in broad terms will see the Alcidion Sales Team systematically engage the continuum of Australian and New Zealand healthcare.
- Executed a \$2.35 MoU with Western Health, signifying the transition of our Patient Flow and Bed Management applications from Pilot Site to commercial utilization.
- Signed an agreement with Calvary Health to assist the organization with streamlining clinical coding and patient data across their facilities.
- Signed a \$1.6m agreement with the MidCentral District Health Board in New Zealand for Patient Flow, Bed Management and Hospital Operations Centre solution.



- Invested \$1.5m developing a Computerized Physician Order Entry (CPOE) platform, in the form of a Best Practice Pathology Ordering product that automates the electronic ordering of pathology for ED physicians.
- Tasmania's Northern Integrated Care Service went live with Alcidion's Miya iReferrals.
- Deployed our Critical Test Results Management Platform across the Northern Territory.
- Announced that our strategic partner, FUJIFILM had secured multiples sales of our intelligent Cardiovascular Information System (iCVIS).
- Integrated into the Cerner EMR Platform – Alcidion's first deployment in NSW.
- Brought two new external products into the offering:
 - Miya Smartpage: cloud software for clinical communication and collaboration
 - Miya iScheduler: advanced appointments scheduling, electronic referrals, wait list management and telehealth scheduling



Unique Opportunity To Be Part of the New Digital Health Economy

The global spend on digital health is on a massive growth curve towards US\$113Billion by 2019

The digital health spend needs to solve the preventable error problems in care delivery

Experienced Management Team



“Capable and Experienced Management Team with a strong track record of commercializing healthcare software, including the former CEO & Chairman of the South Australian Health Commission, a Stanford qualified Medical Doctor and a former Ernst & Young Entrepreneur of the Year.”

Proven Technology

Alcidion's platform is installed into 15 large tertiary hospitals including Footscray, Sunshine, Williamstown, Royal Darwin & Alice Springs Hospitals and throughout Tasmania.



Disruptive Technology Platform

A person lying in a hospital bed, wearing a white hospital gown and a white identification band on their left wrist. They are holding a tablet computer with both hands. The tablet screen displays a complex medical dashboard with various charts, graphs, and data points, including a 'Patient Status' section and a 'Vital Signs' section. The background is slightly blurred, showing the hospital bed and some papers.

The platform is at the forefront of medical technology, on the crest of the next generation of healthcare technologies.

Strong Growth Prospects

The business recently secured a \$2.35m MoU with Western Health to continue its Patient Flow Solutions across its three locations.



Fully Funded

The company is fully funded, with \$5.65m in cash and minimal debt, with Q1 and Q2 of 2017 cashflow positive.