



PENGANA CAPITAL INVESTOR ROADSHOW

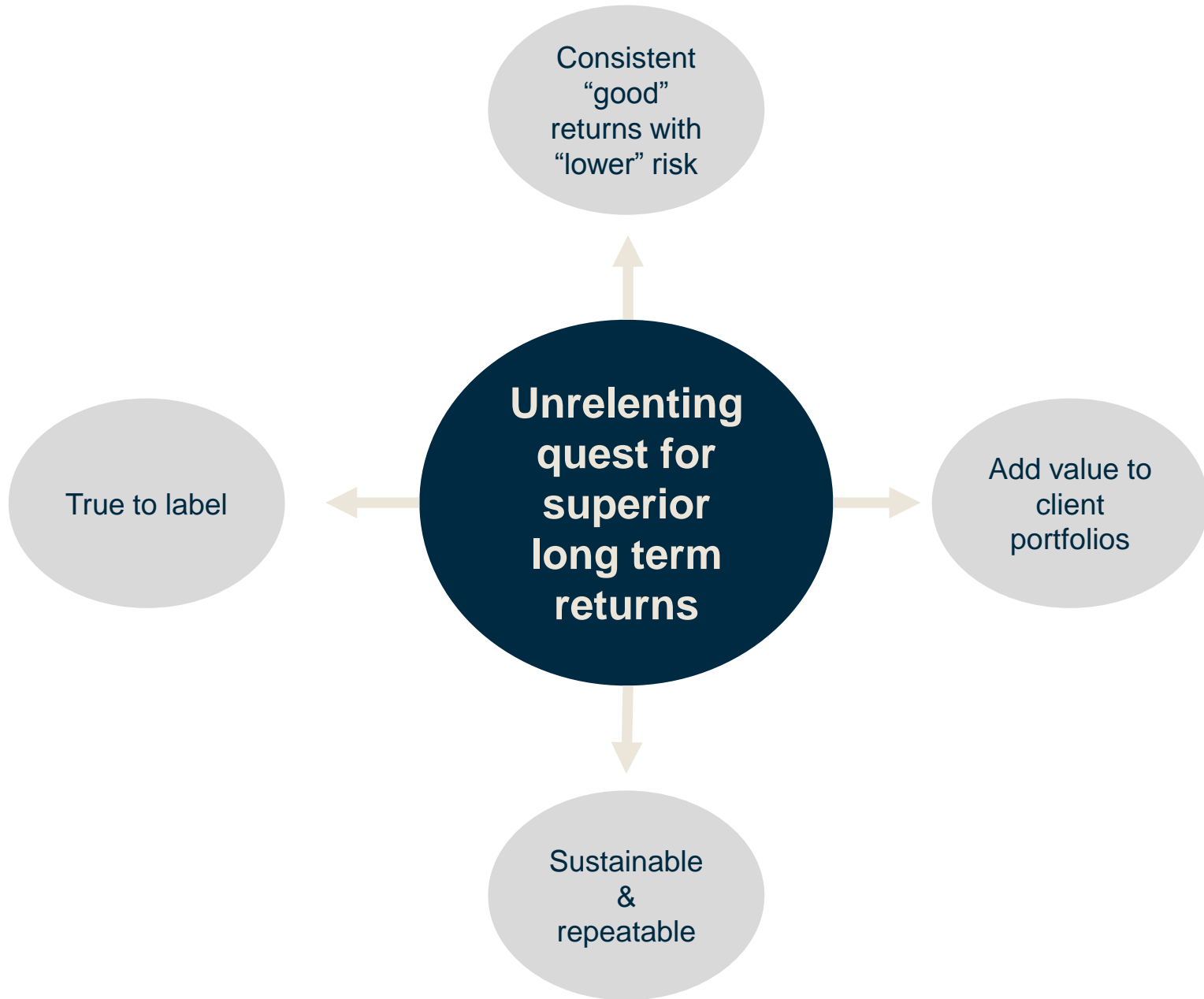
26 July – 4 August
2017

OVERVIEW



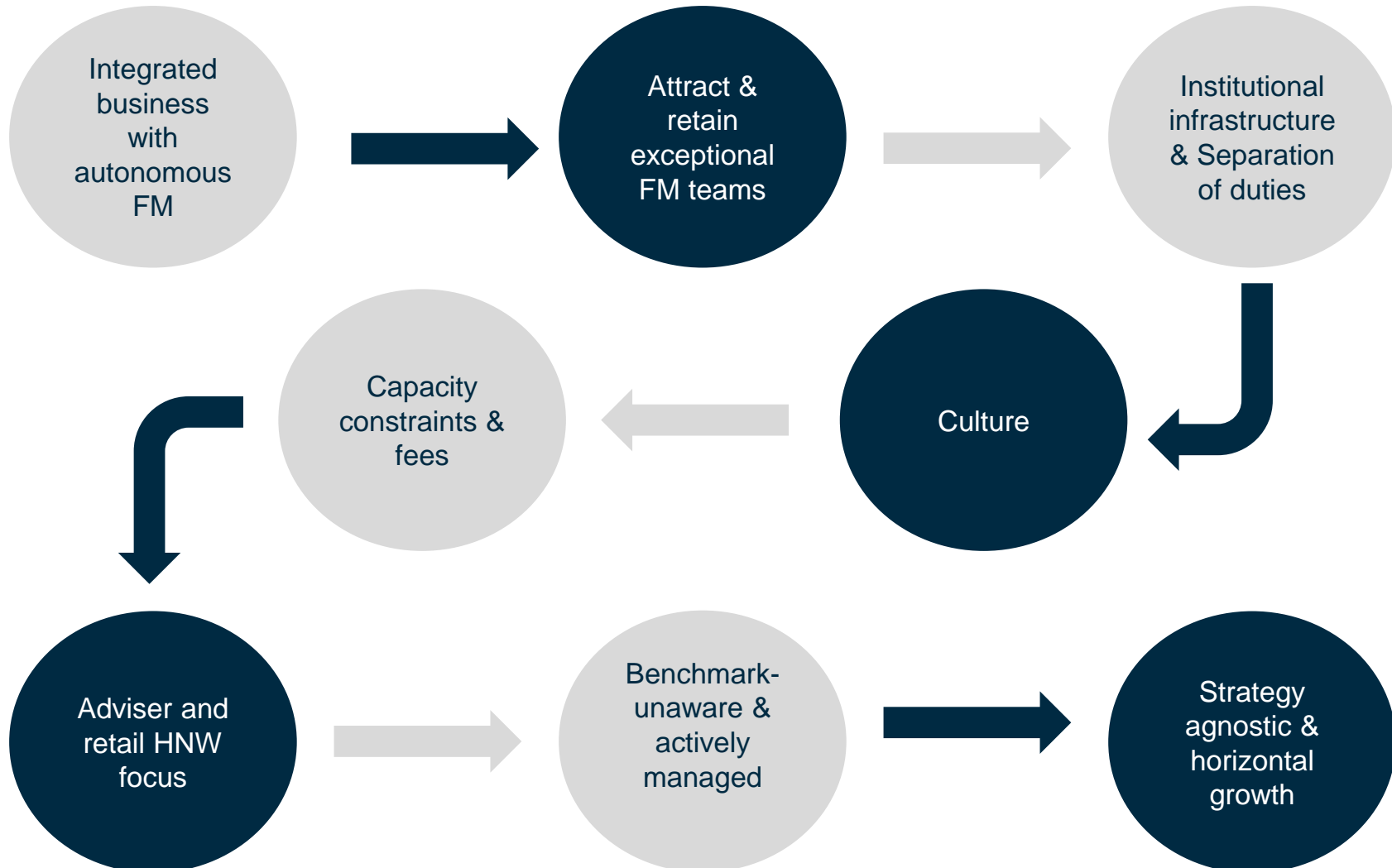
- Publicly listed funds management company (ASX: PCG)
- Leading provider of premium products; benchmark-unaware and actively managed
- Proven long-term performance over multiple funds
- Focus on retail market through financial advisors with larger sophisticated clients as well as direct SMSF's and HNW's
- FUM of circa \$3.1 billion
- Unique funds management business model providing significant competitive advantage
- **Primary focus is on an unrelenting quest for superior long term returns for our investors; this will continue to guide PCG as a listed company**

THE FOCUS



A UNIQUE FUNDS MANAGEMENT MODEL

The unrelenting quest for superior long term returns



FUND STRATEGIES

INTERNATIONAL EQUITIES

MULTI CAPS

- International Equities Fund
- International Equities Fund Managed Risk
- Value Growth Trust
- Global Equities Trust
- Global Value Ltd (ASX:HHV)

MARKET NEUTRAL

- PanAgora Absolute Return Global Equities Fund

SMALL CAPS

- Global Small Companies Fund

ABSOLUTE RETURN ASIA

- Absolute Return Asia Pacific Fund

SUSTAINABLE INVESTING

- WHEB Sustainable Impact Fund

HIGH CONVICTION

- High Conviction Equities Trust

AUSTRALIAN EQUITIES

MULTI CAPS

- Australian Equities Fund
- Australian Value Trust

SMALL CAPS

- Emerging Companies Fund

HUNTER HALL GLOBAL VALUE (ASX: HHV)

Revamp Plan-What we have delivered



Investment Mandate

- Replicate the Pengana International Equities strategy
- Generate long-term consistent returns whilst reducing volatility
- Experienced team with over 90 years experience



Dividend Policy

- Deliver 'regular **and growing**' dividends.
- Final fully franked dividend 3.5 cents per share, up 7.7% YoY



Bonus Options

- Nil consideration
- 18 month exercise period
- Exercise price NAV at business day immediately prior to prospectus date
- Prospectus issue ~ 11th October
- Issue date ~ 1st November



Board Renewal

- Frank Gooch: independent NED, 31 yrs experience in LIC's
- Russel Pillemer joined HHV Board as NED



Board Compensation

- Substantial reduction in compensation levels for Board members

FULL YEAR DIVIDEND ANNOUNCEMENT

Up 7.7% on prior year



- Final fully franked dividend 3.5 cents per share in line with stated policy of 'regular and growing'
- Annualised fully franked cash dividend yield of 6.2%
- Annualised gross dividend yield of 8.9%
- HHV closing share price on 24 July 2017 \$1.120
- Cash dividend yield grossed up with the attached franking credits

Ex- Dividend Date:	21 September 2017
Dividend Record Date:	22 September 2017
Dividend Payment Date:	6 October 2017



PENGANA
CAPITAL

PENGANA INTERNATIONAL EQUITIES FUND



NEW COMBINED STRATEGY FOR INTERNATIONAL EQUITIES

Funds managed by this team



International Equities Fund

International Equities Fund Managed Risk

Value Growth Trust

Global Value Ltd (LIC)

Global Equities Trust

PENGANA INTERNATIONAL FUNDS



INVESTMENT TEAM



JORDAN CVETANOVSKI
CIO & PORTFOLIO
MANAGER

- 15 years experience
- Partner at Carmignac Gestion (Paris)
- Robeco (Netherlands) co-fund manager
- Platinum Asset Management



STEVEN GLASS
HEAD OF RESEARCH &
PORTFOLIO MANAGER

- 15 years experience
- Hunter Hall portfolio manager
- Tricom Equities
- Platinum Asset Management



RONALD YU
EQUITY ANALYST

- 5 years experience
- Morphic Asset Management

INVESTMENT TEAM



JAMES MCDONALD

PORTFOLIO MANAGER

- 20 years experience
- Hunter Hall
- BT Funds Management



TIM BLAKE

EQUITY ANALYST

- 15 years experience
- Analyst Hunter Hall.
- Five Oceans Asset Management
- Macquarie Group
- Goldman Sachs



RYAN FISHER

EQUITY ANALYST

- 20 years experience
- Goldman Sachs
- Credit Suisse
- ANZ Securities

HOW WE PICK STOCKS

Positive tailwinds

Good
management

Unlikely to blow
up

Cash generation

Reasonable
valuation

Growing

Logical, common sense and widely proven to work

WHY WE ARE DIFFERENT

Freedom to invest

All markets – Emerging and
Developed

Companies – Small, Mid and
Large

Portfolio Construction

Ethical

Portfolio Segmentation

WHY WE ARE UNIQUE

Portfolio segmentation

CORE

- ✓ 60 – 80% of Fund
- ✓ Stable and growing companies with favourable tailwinds

CYCLICAL

- ✓ 0 – 30% of Fund
- ✓ Operating in cyclical industries that are poised for a upturn

OPPORTUNISTIC

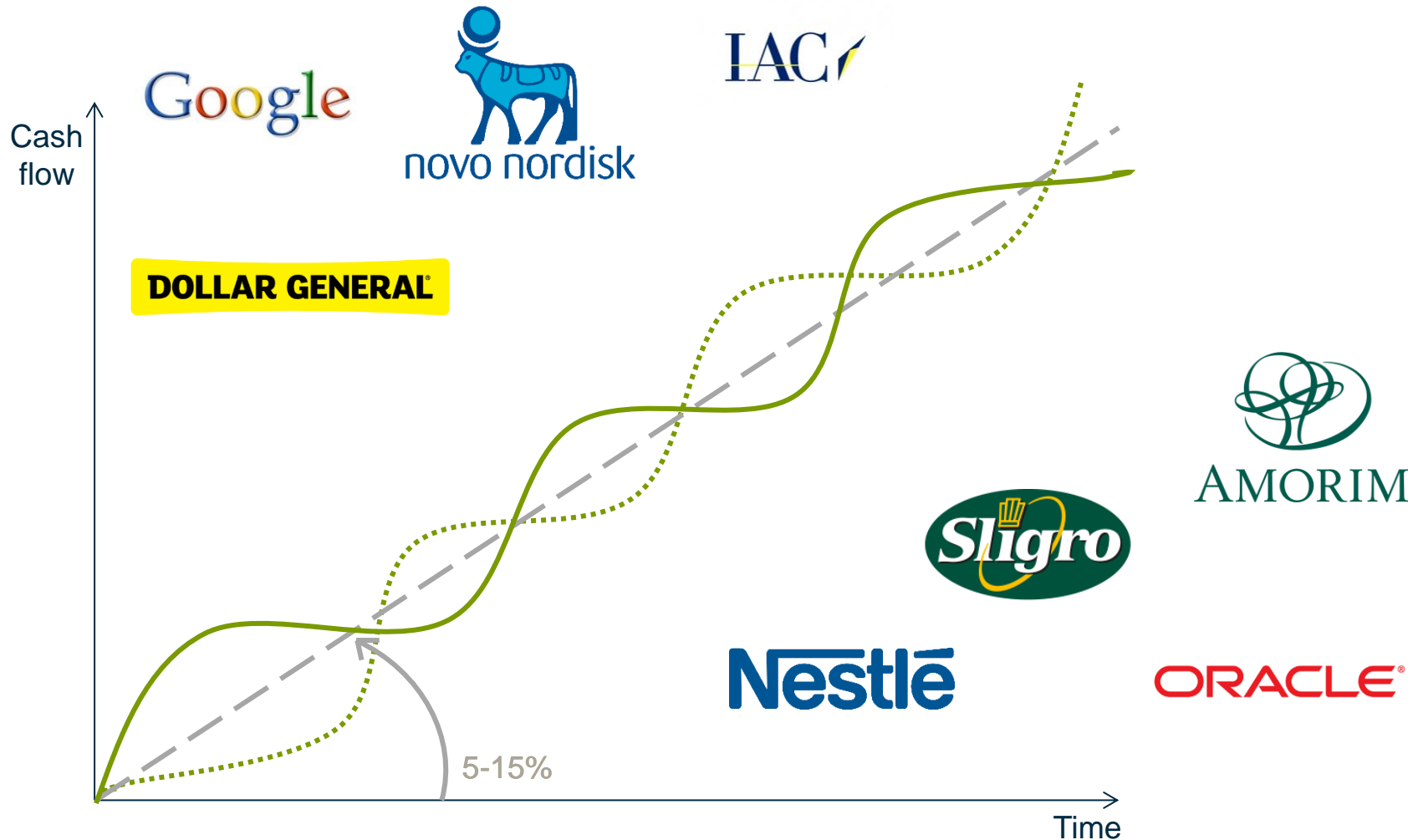
- ✓ 0 – 20% of Fund
- ✓ Unique company specific situations with attractive potential upside

Portfolio

30 – 50 stocks
> 5% growth
FCF Yield > RFR + 3%

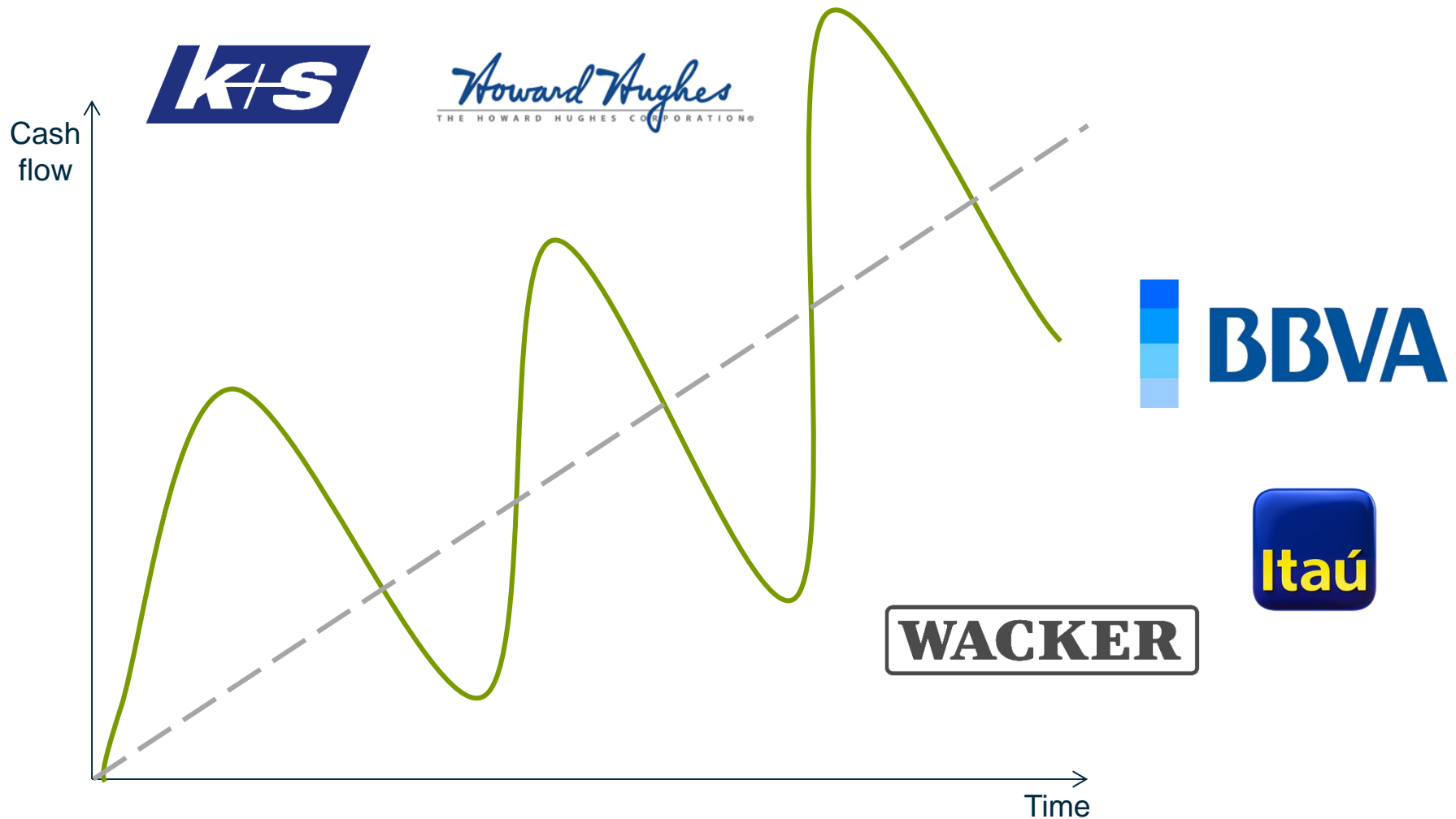
PROCESS – PORTFOLIO SEGMENTS

Core: 60-80% of Fund



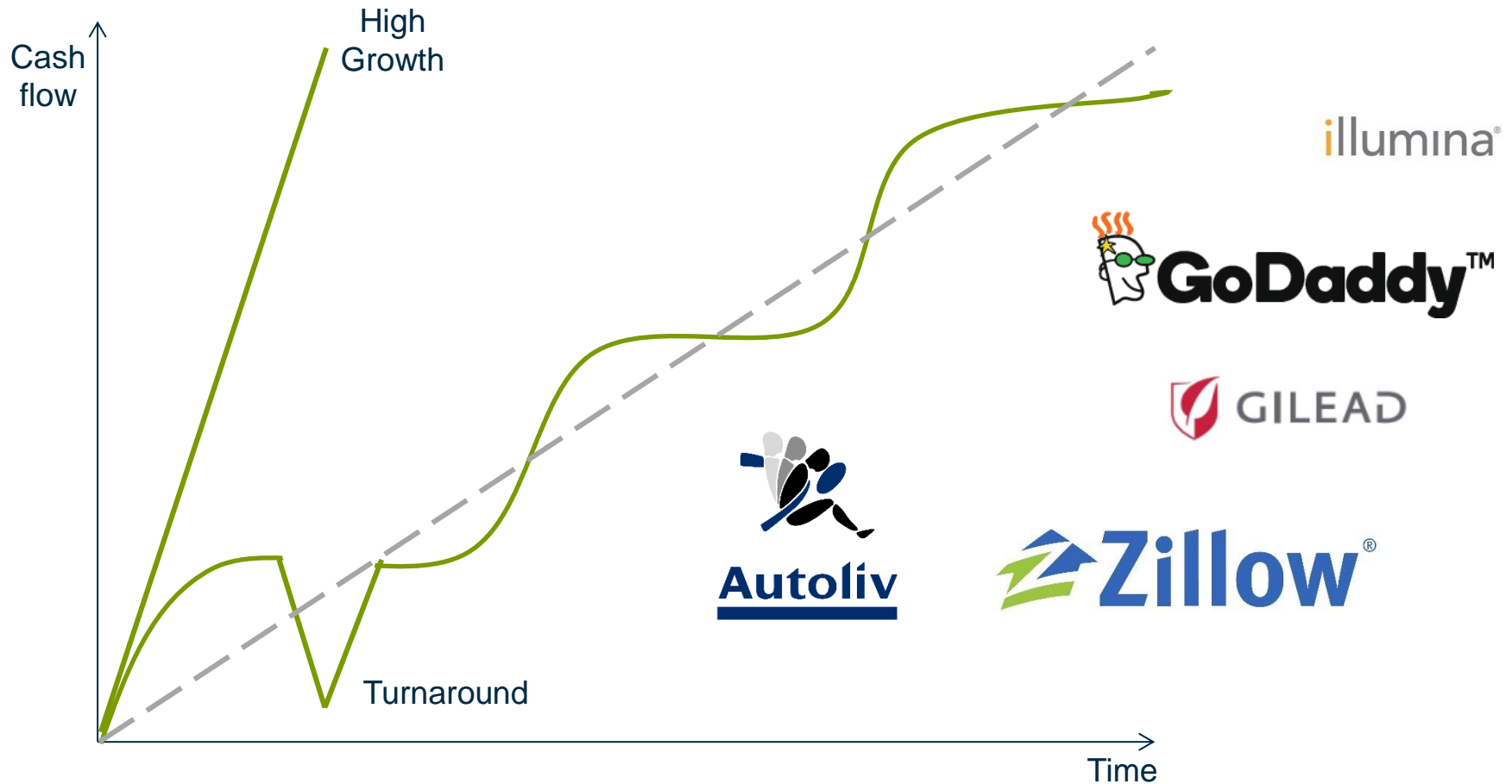
PROCESS – PORTFOLIO SEGMENTS

Cyclical: 0-30% of Fund



PROCESS – PORTFOLIO SEGMENTS

Opportunistic: 0-20% of Fund



WHY WE ARE UNIQUE

Portfolio segmentation

CORE

- ✓ 60 – 80% of Fund
- ✓ 15 – 30 stocks
- ✓ 5 – 15% growth
- ✓ FCF Yield > RFR + 3%
- ✓ Stable and growing companies with favourable tailwinds
- ✓ Position size: 1-5%

CYCLICAL

- ✓ 0 – 30% of Fund
- ✓ 0 – 15 stocks
- ✓ >10% growth
- ✓ FCF Yield (cyclically adjusted) > Core
- ✓ Operating in cyclical industries that are poised for a upturn
- ✓ Stop losses
- ✓ Position size: 1-3%

OPPORTUNISTIC

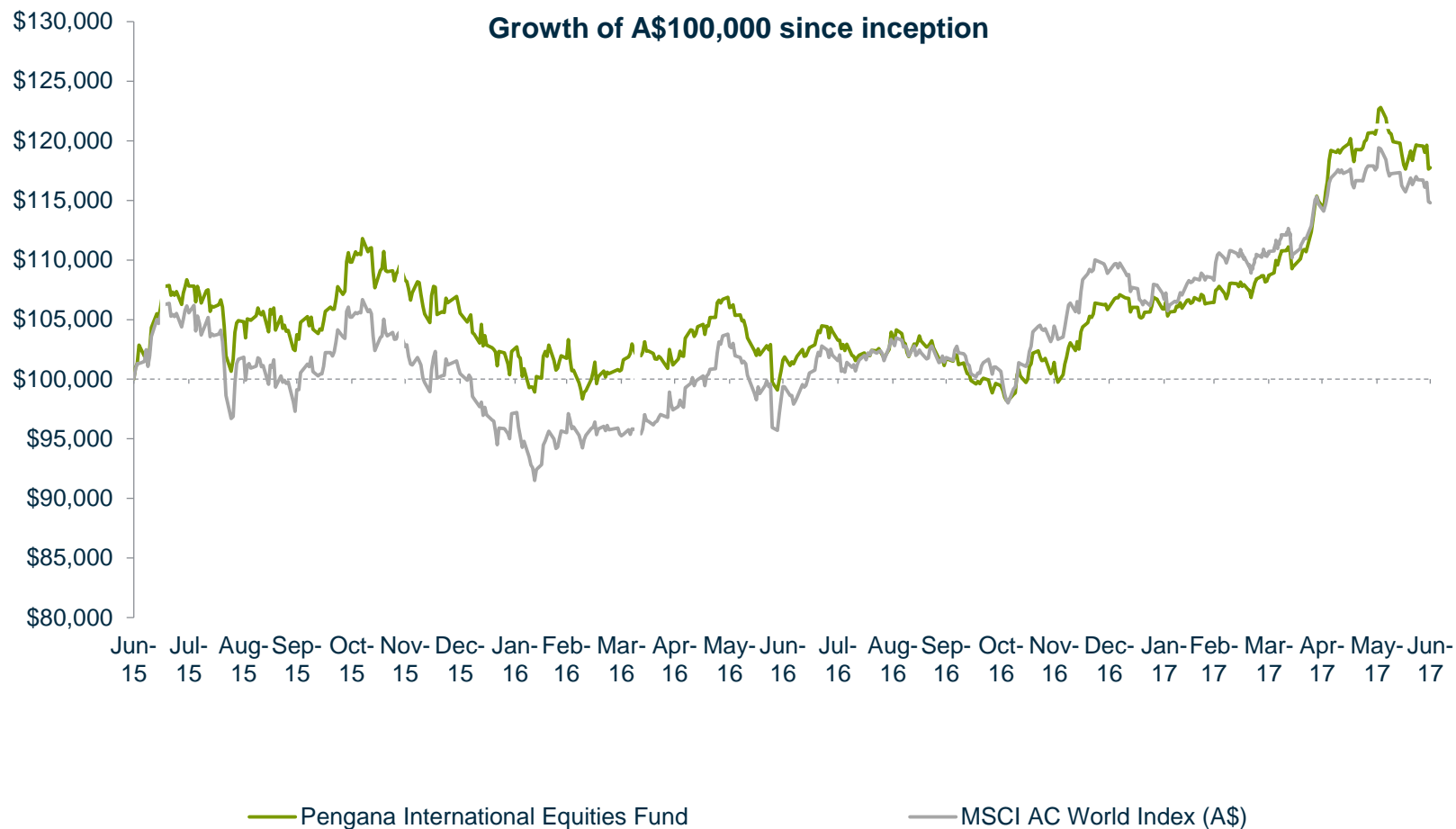
- ✓ 0 – 20% of Fund
- ✓ 0 – 10 stocks
- ✓ Unique company specific situations with attractive potential upside
- ✓ Stop losses
- ✓ Position size: 1-3%

Portfolio

30 – 50 stocks
> 5% growth
FCF Yield > RFR + 3%

PERFORMANCE

Since inception 1 July 2015 to 30 June 2017



Source – Pengana & Factset

PIEF performance figures are shown after all fees and expenses and assume reinvestment of distributions. Past performance is not a reliable indicator of future performance. The value of investments can go up and down

1

Relative exposure-lower to the US, higher to Europe

- Valuations
- Economic Improvement
- Politics

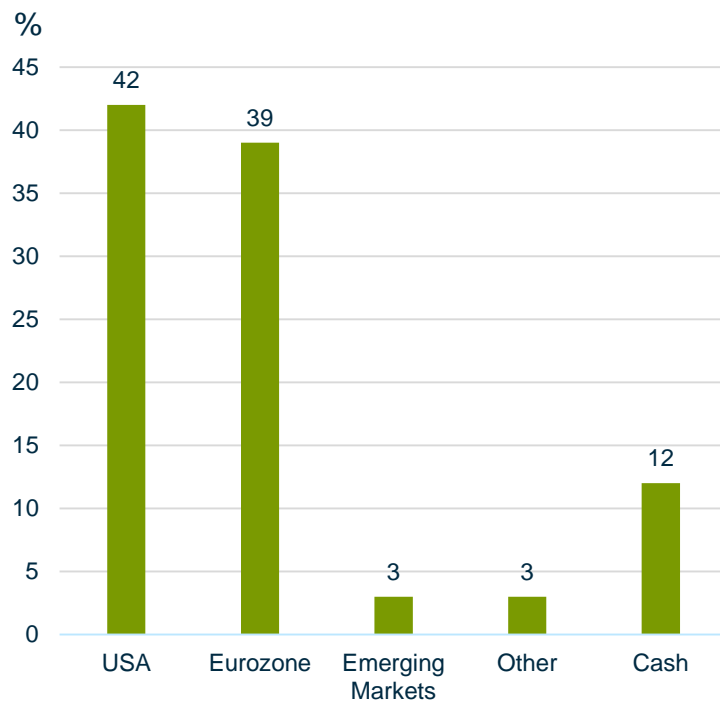
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Industry

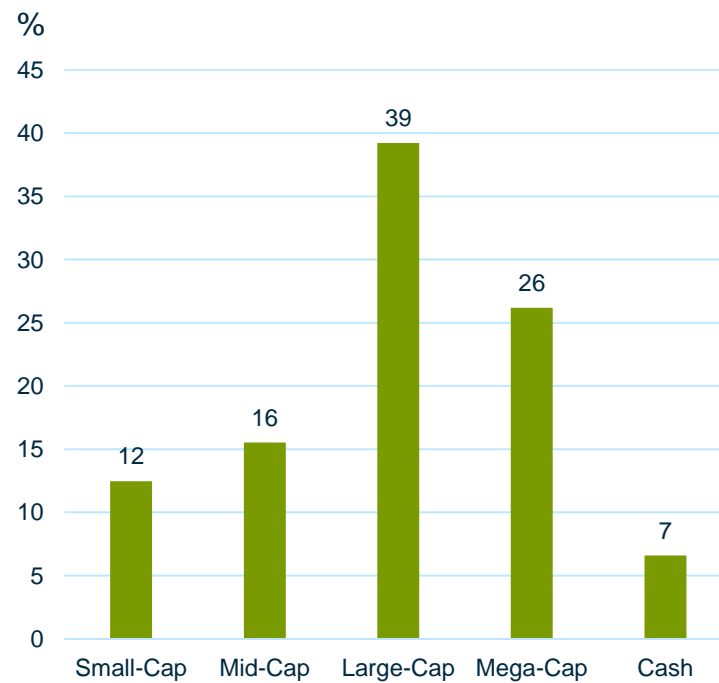
- Higher exposure to IT, consumer staples, materials
- Lower exposure to financials and industrials

SNAPSHOT OF FUND

GEOGRAPHY



MARKET-CAP



SNAPSHOT OF FUND

SECTOR	TOTAL	INDEX
Information Technology	19%	17%
Consumer Staples	17%	9%
Financials	13%	19%
Health Care	11%	11%
Consumer Discretionary	8%	12%
Industrials	8%	11%
Materials	7%	5%
Gold	3%	-
Real Estate	2%	3%
Energy	-	6%
Telecommunication Services	-	3%
Utilities	-	3%
Option	0.2%	-
Cash	12%	-
Total	100%	100%

PENGANA'S ETHICAL INVESTMENT FRAMEWORK

Audited annually by independent ethical SRI consultant (CAER)

1

Multi-faceted ethical policy

- Pengana avoids investment in businesses that are, in its opinion, involved in activities that may be harmful to people, animals or the environment
- Consideration of ESG factors in company evaluation
- Independent audit of ethical process
- RIAA certification of funds
- Annual Sustainability Report
- PRI membership

2

Negative ethical screen does not allow investment in the following sectors:



Uranium &
Nuclear



Tobacco



Unremediated
Environment
Destruction



Weapons



Gambling



Fossil Fuels

RECAP

1

Aim - long term returns that are sustainably positive with low volatility

2

Stock selection – makes sense and demonstrably proven to work

3

Why different – 30-50 stocks that work best together, ethical

**This is how we want our money to be managed and
we are investors in the Fund**

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The performance calculations in this report have been calculated net of fees and expenses, on a pre-tax basis and assume that all distributions are reinvested. The value of investments can go up and down. Past performance is not a reliable indicator of past performance.

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