

#### **GARDA CAPITAL LIMITED**

ABN 53 095 039 366

## AND ITS CONTROLLED ENTITIES AND GARDA CAPITAL TRUST

ABN 56 488 615 248 ARSN 150 164 720





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### **DIRECTORS' REPORT**

The directors of GARDA Capital Limited (**GCL** or **Company**) and GARDA Funds Management Limited, the responsible entity (**RE**) of GARDA Capital Trust, present their report together with the consolidated financial statements for the year ended 30 June 2017 of both:

- GARDA Capital Limited and its controlled entities and GARDA Capital Trust (GARDA Capital Group or Group);
   and
- GARDA Capital Trust (the **Trust**).

GARDA Capital Limited has been deemed the parent entity of GARDA Capital Trust under Australian Accounting Standards and this financial report is prepared on this basis.

The parent entity is a company registered under the *Corporations Act 2001*.

The shares of the Company and units of the Trust are combined and issued as stapled securities in GARDA Capital Group. The shares of the Company and units of the Trust cannot be traded separately and can only be traded as stapled securities.

#### **INFORMATION ON DIRECTORS**

The directors of GARDA Capital Limited and GARDA Funds Management Limited, the responsible entity of GARDA Capital Trust at any time during or since the end of the financial year and up to the date of this report are:

#### Mr Matthew Madsen

Executive Chairman (appointed 31 January 2017) Managing Director (appointed 22 September 2011)

#### **Experience and Special Responsibilities**

Mr Madsen, the Managing Director of the Group, was appointed as Executive Chairman following the resignation of Mr Usasz on 31 January 2017.

Matthew has almost 20 years' experience in the funds management industry, predominantly in director roles.

Matthew also has significant property and property finance experience, acting (including in the GARDA Capital Group) as a finance intermediary focused on larger construction and property investment funding.

As Managing Director and a substantial shareholder (through an associate) of the GARDA Capital Group, Matthew has been responsible for the repositioning of the Group as a member of the Board since September 2011.

Matthew is also Chair of the Advisory Board for residential land developer, Trask Development Corporation.

Matthew holds a Diploma in Financial Services, a Diploma in Financial Markets, is an affiliate member of the Securities Institute of Australia, and a member of the Australian Institute of Company Directors.

#### Mr Mark Hallett

Non-Executive Director (appointed 31 January 2011)
Chair of the Nomination and Remuneration Committee (appointed 1 February 2017)

#### **Experience and Special Responsibilities**

Mark has in excess of 30 years' industry and legal experience. A qualified solicitor, Mark has an impressive range of diverse industry experiences across all aspects of corporate litigation, restructuring, and commercial property.

Mark is a Principal and legal practice director of Hallett Legal Pty Ltd. Mark has a great depth of skills and experience in business ownership and strategic management.

Mark is active in managing successful property syndicates for business associates and continues to advise the industry on property investment, legal and corporate restructuring.

INFORMATION ON DIRECTORS CONTINUED.

#### Mr Philip Lee

Non-Executive Director (appointed 21 May 2015) Chair of Audit and Risk Committee (appointed 22 May 2015)

#### **Experience and Special Responsibilities**

Philip has over 30 years' experience in stockbroking, equities research and corporate finance. He joined Morgans in 1986 and has served as a Director of Morgans and joint head of Corporate Finance.

He currently holds the position of Executive Director Corporate Advisory primarily focussed on raising capital for growing companies.

Philip chairs Morgans' Risk and Underwriting Committees. Philip holds a Bachelor of Commerce from the University of Canterbury, is a Member of the Australian Institute of Company Directors and is a Senior Fellow of Finsia.

#### Mr Leylan Neep

Executive Director (appointed 31 July 2014)
CFO (appointed 23 July 2012)
Company Secretary (appointed 30 July 2012, resigned 28 July 2016)

#### **Experience and Special Responsibilities**

Leylan has almost 20 years' experience in the financial services industry with a strong track record in finance and funds management.

Leylan has worked for a broad range of fund managers and financial institutions including positions as Chief Operating Officer at Blue Sky Alternative Investments Limited, an Associate Director at UBS Investment Bank and as an analyst with GLG Partners, a London based hedge fund. Leylan also has extensive experience in finance roles with several international investment banks.

Leylan holds a Bachelor of Commerce from Bond University and is a qualified Certified Practising Accountant (CPA). Leylan is a member of both the Australian Institute of Company Directors and the Governance Institute of Australia.

#### **Mr David Usasz**

Independent Chairman (appointed 21 May 2015, resigned 31 January 2017)
Chair of the Nomination and Remuneration Committee (appointed 22 May 2015, resigned 31 January 2017)

#### **Experience and Special Responsibilities**

David has 40 years' industry experience, including as a partner for 20 years with PricewaterhouseCoopers in Australia and Hong Kong, and has been involved in tax, merger and acquisition advice and corporate advisory consultancy, specialising in corporate reorganisations.

He was previously a Non-Executive Director of the Cromwell Group having served for over 8 years and of Queensland Investment Corporation Ltd.

David has also served as a Non-Executive Director and Chairman of Ambre Energy Limited and Ambre Fuels Limited, a Non-Executive Director of URBIS Pty Ltd and he has acted on advisory boards for private companies including Stanbroke Pastoral Company and Carter & Spencer Group.

He holds a Bachelor of Commerce from the University of Queensland, is a Fellow of the Institute of Chartered Accountants and a Fellow of the Australian Institute of Company Directors.

#### **DIRECTORSHIPS OF LISTED ENTITIES HELD WITHIN THE LAST THREE YEARS**

DIRECTORS	LISTED ENTITY	ТҮРЕ	APPOINTED	RESIGNED
Matthew Madsen	-	-	-	-
Mark Hallett	-	-	-	-
Philip Lee	-	-	-	-
Leylan Neep	-	-	-	-
David Usasz <sup>1</sup>	Cromwell Group Limited	Non-Executive Director	26 April 2007	26 November 2014

<sup>&</sup>lt;sup>1</sup> Resigned 31 January 2017

#### **MEETING OF DIRECTORS**

The number of directors' meetings (including meetings of committees of directors) and the number of meetings attended by each of the directors during the financial year were:

	FULL BOARD		NOMINATION REMUNERAT COMMITT	ION	AUDIT AND RISK COMMITTEE		
	Attended	Held	Attended	Held	Attended	Held	
Mr Matthew Madsen <sup>1</sup>	14	14	1	1	2	2	
Mr Mark Hallett <sup>2</sup>	14	14	1	1	2	2	
Mr Philip Lee	13	14	1	1	2	2	
Mr Leylan Neep <sup>1</sup>	14	14	1	1	2	2	
Mr David Usasz³	7	9	0	0	1	1	

<sup>&</sup>lt;sup>1</sup> Matthew Madsen and Leylan Neep are not committee members of either the Nomination and Remuneration Committee and Audit and Risk Committee however both attended all meetings by invitation.

#### **COMPANY SECRETARY**

The company secretary of GARDA Capital Limited is Mr Lachlan Davidson. Mr Davidson was appointed as company secretary on 28 July 2016. Mr Davidson has been with the Company since January 2014 and is a qualified lawyer with over 20 years' legal experience, and also has compliance, company secretarial and governance experience in the financial services industry.

#### **PRINCIPAL ACTIVITY**

The GARDA Capital Group is an integrated real estate business comprising funds management, real estate debt advisory and property investment.

GARDA Capital Limited is the responsible entity of the ASX listed GARDA Diversified Property Fund (GDF), while other Group entities undertake the related real estate management and leasing for this portfolio. A Group subsidiary, GARDA Funds Management Limited, is the responsible entity of GARDA Capital Trust which is a registered managed investment scheme and is the primary investment vehicle for the GARDA Capital Group. GARDA Capital Trust currently holds a substantial investment of 10 million units in GDF (9% of issued units).

GARDA Finance Pty Ltd is the Group's debt advisory business, which provides intermediary services to borrowers, and arranges commercial real estate debt facilities for both investors and developers.

GARDA Property Finance Pty Ltd is the vehicle in which the GARDA Capital Group currently invests into real estate via debt positions with third parties.

There were no changes in the nature of the Group's activities during the financial year except as stated below in the 'Significant Changes in the State of Affairs' section.

<sup>&</sup>lt;sup>2</sup> Mark Hallett was appointed Chairperson of the Nomination and Remuneration Committee on 01 February 2017 after David Usasz's resignation on 31 January 2017

<sup>&</sup>lt;sup>3</sup> David Usasz resigned 31 January 2017.

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

Following the successful capital raising as part of the Group's initial public offering (IPO), on 13 July 2016, GARDA Capital Group was admitted to the official list of the Australian Securities Exchange (ASX) and on 14 July 2016, GARDA Capital Group began trading on the ASX. The listed GARDA Capital Group is a stapled security structure comprising GARDA Capital Limited and the GARDA Capital Trust, and their respective subsidiaries. One unit in GARDA Capital Trust is stapled to one share in GARDA Capital Limited and they cannot be traded separately. Each entity forming part of the GARDA Capital Group continues as a separate legal entity in its own right under the *Corporations Act 2001*.

As part of the IPO and Group restructure, GARDA Capital Group issued 16,030,000 stapled securities at an offer price of \$1.00 per stapled security. The market capitalisation of the GARDA Capital Group at the offer price of \$1.00 was \$24.03 million. All steps as part of the Group's restructure were completed by 19 July 2016, which included \$2.43 million of funds raised under the IPO used to repay debt.

Further to this, on 20 July 2016, \$0.5 million of Group debt was repaid from working capital. The only Group debt remaining is the capital adequacy loan of approximately \$2.0 million which is subject to an ASIC deed of subordination.

There have been no other significant changes in the state of affairs during the financial year that could significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

#### **REVIEW AND RESULTS OF OPERATIONS**

The performance of the GARDA Capital Group for the year, as represented by the results of operations, was as follows:

	GARDA CAPITAL GRO	DUP CONSOLIDATED	GARDA CAF	PITAL TRUST
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Revenue and other income	5,921	5,026	1,728	-
Net profit before tax	2,070	211	1,554	-
Net profit after tax	2,509	114	1,554	-

The key financial and operating highlights and achievements for the year ended 30 June 2017 include:

- Net profit after tax of \$2.51 million, an increase of \$2.40 million from the prior year;
- Earnings per stapled security of 10.6 cents;
- Increase in market capitalisation to \$24.03 million immediately following the Group's IPO;
- Increase in assets under management (AUM) to \$233.45 million representing a 52.05% increase in AUM from 30 June 2016;
- Strong underlying investment returns form the Group's co-investment in GDF (9% of issued units);
- Completion of a private placement for GDF of \$20.0 million at an 8% premium to the 5 day VWAP, increasing its market cap to approximately \$120.0 million; and
- Repayment to the Group of a \$2.0 million junior debt investment in August 2016, and the subsequent redeployment of lending capital through a new loan facility of \$1.58 million in January 2017.

#### **GARDA Capital Group**

Revenue and other income of the Group for the year ended 30 June 2017 was \$5.92 million which is an increase of \$0.89 million compared to \$5.03 million in the prior period.

The net profit after tax of the Group for the year ended 30 June 2017 was \$2.51 million which is an increase of \$2.40 million compared to \$0.11 million in prior year. Profit before tax of \$2.07 million was an increase of \$1.86 million from the prior period, largely due to a decline in interest costs as a result of the conversion of \$9.35 million Group

#### REVIEW AND RESULTS OF OPERATIONS CONTINUED.

loans and repayment of a \$2.43 million shareholder loan in July 2016 following the completion of the restructure and listing of GARDA Capital Group.

The net asset position of the Group as at 30 June 2017 was \$18.22 million which is an increase of \$17.03 million compared to \$1.19 million as at 30 June 2016. The increase is a result of the restructure and listing of GARDA Capital Group in July 2016 whereby an issue of 16,030,000 of stapled securities was made at an offer price of \$1.00. The offer comprised of a general offer raising \$6,680,000 through the issue of GARDA stapled securities and a conversion offer of \$9,350,000 whereby the existing Group loans were converted into stapled securities.

#### **GARDA Capital Trust**

The Trust commenced operations in July 2016 as part of the Group restructure and listing on the ASX. The primary income of the Trust are the distributions it receives from its co-investment in GDF. Distribution income of the Trust for the year ended 30 June 2017 was \$0.94 million. Other income of the Trust comprises mark to market adjustments of its investments in GDF of \$0.75 million. Expenses of the Trust are primarily recharges by GARDA Capital Limited for IPO expenses, and other operating expenses.

#### **DISTRIBUTIONS AND DIVIDENDS**

The following distributions were paid/payable by the Trust during the period:

	DATE PAID / PAYABLE	CENTS PER SECURITY	AMOUNT PAID / PAYABLE
September 2016 Quarter	24 October 2016	0.978	\$0.235m
December 2016 Quarter	31 January 2017	0.978	\$0.235m
March 2017 Quarter	27 April 2017	0.978	\$0.235m
June 2017 Quarter	28 August 2017	0.978	\$0.235m

No dividends were paid or declared during the year or since the end of the financial year.

#### **SUBSEQUENT EVENTS**

There have been no matters or circumstances that have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial periods.

#### **FUTURE DEVELOPMENTS, PROSPECTS AND BUSINESS STRATEGIES**

The Group seeks to create security holder value from the Groups growing real estate funds management and debt advisory activities and through its real estate (debt and equity) investment.

The group generates recurring revenue streams from both of its operational activities and its investment activities in commercial real estate.

The key Group activities include:

#### **Operational:**

- 1. Funds management (and associated real estate management and leasing), particularly of the GARDA Diversified Property Fund (ASX: GDF) which currently holds \$233.45 million AUM, a 52% increase on June 2016; and
- 2. Debt advisory providing intermediary services to borrowers arranging commercial real estate debt facilities for both investors and developer.

#### **Real Estate Investment:**

- 3. Co-investment in GARDA Diversified Property Fund; and
- 4. Junior debt investments.

FUTURE DEVELOPMENTS, PROSPECTS AND BUSINESS STRATEGIES CONTINUED.

The key objectives for the 2018 financial year include:

- 1. Continuing to increase the equity value (NTA/Unit) and scale (AUM) of GDF, which is expected to positively impact both the Group's funds management revenues and the Group's equity co-investment in GDF;
- 2. Continued deployment of the Group's capital into either co-investment in GDF or further debt investments; and
- 3. Selective debt advisory activities, particularly having regard for the current credit environment which continues to demonstrate further tightening.

GARDA will consider further sources of capital when necessary to continue to grow the business in the future.

#### **ENVIRONMENTAL ISSUES**

The Group's operations were not subject to any significant environmental regulations under either Commonwealth or State legislation. However, the directors believe that the Group has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the Group.

#### **OPTIONS**

At the date of this report there are no unissued stapled securities of the GARDA Capital Group.

There have been no options issued during or since the end of the financial year. There are nil options on issue as at the date of this report.

#### **REMUNERATION REPORT (AUDITED)**

The remuneration report outlines remuneration for those people considered to be Key Management Personnel (KMP) of the Group during the Reporting Period. KMP are persons having authority and responsibility for planning, directing and controlling the activities of GARDA Capital Group.

KMP consists of:

- Non-executive directors; and
- Executive directors and senior executives.

Details of the KMP who held office during the reporting period, their roles and appointment dates are illustrated below:

#### **Directors and Key Management Personnel**

#### **Directors**

Mr Matthew Madsen	Executive Chairman	Appointed 31 January 2017
	Managing Director	Appointed 22 September 2011
Mr Mark Hallett	Non-Executive Director	Appointed 31 January 2011
Mr Philip Lee	Non-Executive Director	Appointed 21 May 2015
Mr Leylan Neep	Executive Director	Appointed 31 July 2014
	Company Secretary	Appointed 30 July 2012, Resigned 28 July 2016

#### **Senior Executive**

Mr Lachlan Davidson	General Counsel	Appointed 13 January 2014
	Company Secretary	Appointed 28 July 2016

#### Former Director

Mr David Usasz Independent Chairman Appointed 21 May 2015, Resigned 31 January 2017

REMUNERATION REPORT (AUDITED) CONTINUED.

#### **Remuneration Policy**

The objective of the Group's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with achievement of strategic objectives and the creation of value for shareholders, and conforms with market practice for delivery of reward. The board ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage/alignment of executive compensation;
- transparency; and
- capital management.

The Group has structured an executive remuneration framework that is market competitive and complementary to the reward strategy of the organisation.

#### **Executive Chairman and Managing Director remuneration**

The Executive Chairman and Managing Director, Matthew Madsen is not an employee of the GARDA Capital Group but rather provides his services to the GARDA Capital Group through a service contract with Madsen Advisory Pty Ltd (Madsen Advisory).

The Madsen Advisory agreement contains usual confidentiality and non-competition provisions. It requires that Mr Madsen and Madsen Advisory perform the specified services with due skill and care, in accordance with the reasonable directions of the Board. Madsen Advisory is paid an annual fee of \$495,000.

The Madsen Advisory agreement can be terminated by GARDA Capital Group on one years' notice (or immediately for fraud, gross negligence, misconduct or criminal offence), or by Madsen Advisory on six months' notice. There is a restraint on Mr Madsen and Madsen Advisory competing with GCL or its subsidiaries or interfering with the relationship between the GARDA Capital Group and its staff, customers, suppliers or contractors for six months following termination.

#### Non-executive director remuneration

Remuneration to non-executive directors reflects the demands which are made on, and the responsibilities of, the directors. Remuneration is reviewed annually by the board.

The current maximum aggregate sum to be paid as fees to the non-executive directors is \$400,000 per annum, as approved at the 2014 annual general meeting.

#### **Executive director and senior executive remuneration**

The executive pay and reward framework has three components:

- base pay and benefits, including superannuation;
- short-term performance incentives; and
- long-term performance incentives.

The combination of these comprises the executive's total remuneration.

#### Base pay

Structured as a total employment cost package which may be delivered as a combination of cash and prescribed non-financial benefits at the executives' discretion. Executives are offered a competitive base pay that comprises the fixed component of pay and rewards. The Group receives advice to ensure base pay is set to reflect the market for a comparable role. Base pay for executives is reviewed annually to ensure the executive's pay is competitive with the market. An executive's pay is also reviewed on promotion.

REMUNERATION REPORT (AUDITED) CONTINUED.

#### Benefits

Executives may receive benefits including car parking.

#### Short-term incentives

Executives are entitled to certain bonuses depending on the satisfaction of performance criteria. Each year key performance indicators (KPIs) are set for the key management personnel and the minimum standard that must be achieved. The KPIs generally include measures related to the company performance, and include financial, people, customer, strategy and risk measures.

Where the individual has satisfied the minimum standard for the KPIs they may be paid a bonus. No bonus is awarded where performance falls below the minimum. The method of assessment was chosen as it provides the board with an objective assessment of the individual's performance. Incentives may be granted at the discretion of the board by way of shares or a cash bonus or a combination of both.

#### Long-term incentives

Long-term incentives may be provided to certain employees through an intended introduction of a GARDA Capital Group Employee Security Scheme (subject to approval). Neither current directors nor have current employees been granted any long-term share incentives.

#### **Directors and Key Management Personnel Remuneration**

	9	SHORT TERM		POST	POST-EMPLOYMENT			SHARE-BASED PAYMENTS		
2017	SALARY & FEES	BONUS	NON-CASH BENEFITS	SUPERANNUATION	LONG-TERM BENEFITS	TERMINATION BENEFITS	OPTIONS/ SHARES	TOTAL	PERFORMANCE RELATED %	
Directors										
Matthew Madsen	495,000	-	6,571	-	-	-	-	501,571	-	
Mark Hallett	75,000	-	-	-	-	-	-	75,000	-	
Philip Lee	54,795	-	-	5,205	-	-	-	60,000	-	
Leylan Neep	212,307	20,000	6,571	19,615	2,969	-	-	261,462	7.65	
Senior Executive										
Lachlan Davidson	170,000	30,000	-	19,000	1,315	-	-	220,315	13.62	
Former Director										
David Usasz <sup>1</sup>	70,000	-	-	-	-	-	-	70,000	-	
	1,077,102	50,000	13,142	43,820	4,284	-	-	1,188,348		

<sup>&</sup>lt;sup>1</sup> Resigned 31 January 2017.

	SHORT TERM		POST-EMPLOYMENT			SHARE-BASED PAYMENTS			
2016	SALARY & FEES	BONUS	NON-CASH BENEFITS	SUPERANNUATION	LONG-TERM BENEFITS	TERMINATION BENEFITS	OPTIONS/ SHARES	TOTAL	PERFORMANCE RELATED %
Directors						· · · · · · · · · · · · · · · · · · ·			
David Usasz	120,000	-	-	-	-	-	-	120,000	-
Matthew Madsen	495,000	-	489	-	-	-	-	495,489	-
Mark Hallett	75,000	-	-	-	-	-	-	75,000	-
Philip Lee	54,795	-	-	5,205	-	-	-	60,000	-
Leylan Neep	207,692	-	489	19,731	1,626	-	-	229,538	-
Senior executive									
Lachlan Davidson	176,539	-	-	16,771	487	-	-	193,797	-
	1,129,026	-	978	41,707	2,113	-	-	1,173,824	

REMUNERATION REPORT (AUDITED) CONTINUED.

#### Directors and Key Management Personnel security holdings (number of securities)

2017	HELD AT THE BEGINNING OF THE REPORTING YEAR	GRANTED OR ACQUIRED DURING THE YEAR	DISPOSALS DURING THE YEAR	HELD AT THE END OF THE REPORTING YEAR
Directors				
Matthew Madsen <sup>1</sup>	3,680,182	1,183,333	-	4,863,515
Mark Hallett <sup>2</sup>	266,661	35,000	-	301,661
Philip Lee <sup>3</sup>	-	77,000	-	77,000
Leylan Neep	266,661	-	-	266,661
Senior executive				
Lachlan Davidson	133,331	-	-	133,331
Former Director				
David Usasz <sup>4</sup>	-	100,000	-	100,000
Total	4,346,835	1,395,333	-	5,742,168

<sup>&</sup>lt;sup>1</sup> Matthew Madsen acquired 1,183,333 stapled securities as part of the IPO conversion offer.

No other securities are held by any of the directors or other key management personnel.

#### **Service Agreements**

It is the Group's policy that service contracts for salaried key management personnel are unlimited in term but capable of termination with notice by either party. The Group retains the right to terminate the contract immediately without notice if the key management personnel is at any time guilty of serious, wilful or persistent misconduct. On termination, salaried key management personnel are entitled to receive their statutory entitlements of accrued annual and long service leave, together with any superannuation benefits. No amount was paid in 2017 or 2016. Unless otherwise stated, service agreements do not provide for pre-determined compensation values or the manner of payment. Compensation is determined in accordance with the general remuneration policy outlined above. The manner of payment is determined on a case by case basis and is generally a mix of cash and non-cash benefits as considered appropriate by the board.

Remuneration and other terms of employment for directors and key management personnel are set by the board. The terms may include fees, salary and provide for the provision of performance-related cash bonuses, other benefits including car parking and participation, when eligible, in the intended introduction of GARDA Capital Group Employee Share Scheme (subject to approval).

Key terms of the appointment of each of the key management personnel are described below:

#### **Directors and Key Management Personnel**

Matthew Madsen Executive Chairman and Managing Director

- Term of agreement: no fixed term, on-going.
- Base fee as at 30 June 2017 of \$495,000 per annum plus GST, to be reviewed annually.
- Termination notice period is one years' notice.

<sup>&</sup>lt;sup>2</sup> Mark Hallett is a joint trustee of a trust that is a shareholder of M3SIT Pty Ltd, the trustee of a trust which owns 8,462,552 stapled securities (2016: 3,413,522) in GCM at 30 June 2017. TSPAN Pty Ltd, a related entity of Mr Hallett's spouse participated in the June 2016 IPO which owns 315,000 stapled securities in GCM at 30 June 2017 (2016: nil). M3SIT Pty Ltd acquired 50,000 stapled securities in GCM in its personal capacity at 30 June 2017 (2016: nil).

<sup>&</sup>lt;sup>3</sup> Philip Lee participated in the IPO and owns 77,000 stapled securities in GCM at 30 June 2017.

<sup>&</sup>lt;sup>4</sup> David Usasz participated in the June 2016 IPO and owned 100,000 stapled securities at 31 January 2017 being the date of his resignation.

REMUNERATION REPORT (AUDITED) CONTINUED.

Mark Hallett Non-Executive Director

Chair of Nomination and Remuneration Committee

- Term of agreement: no fixed term, on-going.
- Base fee as at 30 June 2017 of \$75,000 per annum plus GST, with increases for time and scope, to be reviewed annually.
- Termination notice period is 90 days' notice.

#### Philip Lee Non-Executive Director

Chair of Audit and Risk Committee

- Term of agreement: no fixed term, on-going.
- Base remuneration as at 30 June 2017 of \$60,000 per annum (including superannuation), to be reviewed annually.
- Termination notice period is 90 days' notice.

#### **Leylan Neep Executive Director and CFO**

- Term of agreement: no fixed term, on-going.
- Base remuneration as at 30 June 2017 of \$220,000 per annum (plus superannuation), to be reviewed annually.
- Termination notice period is 4 weeks' notice.

#### **David Usasz** Chairman (resigned 31 January 2017)

- Term of agreement: no fixed term, on-going.
- Base fee as at 30 June 2017 of \$120,000 per annum plus GST, with increases for time and scope, to be reviewed annually.
- Termination notice period is 90 days' notice.

#### **Lachlan Davidson** General Counsel and Company Secretary

- Term of agreement: no fixed term, on-going.
- Base remuneration as at 30 June 2017 of \$170,000 per annum (plus superannuation), to be reviewed annually.
- Termination notice period is 2 months' notice.

#### **Security Based Compensation**

It is anticipated that employees and directors of GARDA Capital Group will be able to participate in an 'employee security scheme' (ESS), to be established and conducted in accordance with the Corporations Act and the Listing Rules. The Board believes strongly that alignment of staff with the interests of Investors is important, and an appropriate ESS achieves that.

There is currently no ESS in place for GARDA stapled securities. However, once a proposal is approved it is anticipated that there will be an ESS in place for the year ending 30 June 2018.

The GARDA Capital Group intends to seek Investor approval prior to the issue of GARDA Stapled Securities under any employee security scheme.

#### Remuneration: Relationship to Shareholder Wealth

The overall level of key management personnel's compensation takes into account the performance of the Group and in particular the profits derived and dividends paid by the Company. Such performance is considered when determining the level of short term incentives (i.e. bonuses) paid to key management personnel in any given financial year. This policy has been consistently applied over a number of years and takes into consideration:

MEASURES	2017	2016	2015	2014	2013
	\$	\$	\$	\$	\$
Profit/(loss) for the financial year	2,509,056	113,570	483,510	(241,820)	802,720

REMUNERATION REPORT (AUDITED) CONTINUED.

Based upon the profit performance, no short-term incentives have been paid to any of the key management personnel in the current or prior year in respect of purely profit driven performance.

Performance based remuneration is limited to short term incentives in the form of annual bonus over which the board retains an overarching discretion.

#### Other transactions with directors

Directors or their related parties, hold positions in other entities that result in them having control or joint control over the financial and operating policies of those entities.

A number of these entities transacted with the Group during the year. The terms and conditions of the transactions with directors and their related parties were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-director related entities on an arm's length basis.

#### END OF REMUNERATION REPORT

#### **TRUST DISCLOSURES**

Interests in the Trust

The movement in units on issue in the Trust during the year is disclosed in note 15 of the financial statements.

The value of the Fund's assets and liabilities is disclosed in the statement of financial position and derived using the basis set out in note 2 of the financial statements.

#### Remuneration disclosure

The senior management and staff of GARDA Capital Group whose actions have a material impact on the risk profile of the Trust are considered to be the key management personnel identified in the remuneration report which is included in this Directors' Report.

The amount of the aggregate remuneration paid by GARDA Capital Group to those key management personnel in respect of the financial year ended 30 June 2017 was \$1,188,348.

#### INDEMNIFICATION AND INSURANCE OF DIRECTORS, OFFICERS AND AUDITOR

The Group has agreed to indemnify current and former directors against all liabilities to another person (other than the Group or related entity) that may arise from their position of directors of the Group, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Group will meet the full amount of any such liabilities, including costs and expenses.

In addition, the Group has agreed to indemnify certain key officers against all liabilities to another person (other than the Group or related entity) that may arise from their position in the Group, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Group will meet the full amount of any such liabilities, including costs and expenses.

The indemnities were limited as required under the *Corporations Act 2001*.

The Group has paid premiums in respect of their officers for liability and legal expenses for the year ended 30 June 2017. Such insurance contracts insure against certain liability (subject to specified exclusions) for persons who are or have been officers of the Group. Details of the nature of the liabilities covered or the amount of the premium paid has not been included as such disclosure is prohibited under the terms of the contract.

The Group has not indemnified its auditor.

#### PROCEEDINGS ON BEHALF OF THE GROUP

No person has applied for leave of Court to bring proceedings on behalf of the Group or intervene in any proceedings to which the Group is a party for the purposes of taking responsibility on behalf of the Group for all or any part of those proceedings.

#### PROCEEDINGS ON BEHALF OF THE GROUP CONTINUED.

Under the GCL complaints handling procedures there are various complaints that GCL as responsible entity of various schemes has received. GCL has dealt with these matters. Some of these matters may potentially be considered by the Financial Ombudsman Service.

#### **NON-AUDIT SERVICES**

There were no amounts paid or payable to the Group's auditor for non-audit services provided during the year.

#### ROUNDING

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 or in certain cases, to the nearest dollar.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

The Auditor's Independence Declaration forms part of the Director's Report and can be found on page 16.

This report is signed in accordance with a resolution of Directors.

Mr Matthew Madsen

**Executive Chairman** 

23 August 2017

### **AUDITOR'S INDEPENDENCE DECLARATION**



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DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF GARDA CAPITAL LIMITED AND THE DIRECTORS OF GARDA FUNDS MANAGEMENT LIMITED AS RESPONSIBLE ENTITY OF GARDA CAPITAL TRUST

As lead auditor of GARDA Capital Group for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of GARDA Capital Group which comprises both GARDA Capital Limited and the entities it controlled during the period and GARDA Capital Trust.

T R Mann Director

**BDO Audit Pty Ltd** 

Brisbane, 23 August 2017

BDO Audit Pty Ltd ABN 33 134 022 870 is a member of a national association of independent entities which are all members of BDO Australia Ltd ABN 77 050 110 275, an Australian company limited by guarantee. BDO Audit Pty Ltd and BDO Australia Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation, other than for the acts or omissions of financial services licensees.

### **CONSOLIDATED STATEMENTS OF PROFIT** OR LOSS AND OTHER COMPREHENSIVE **INCOME**

		GARDA CAPITA	AL GROUP	GARDA CAPIT	AL TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Revenue	4	4,971	4,277	978	-
Other income	4	950	749	750	-
Employee benefits expense		(1,530)	(1,230)	-	-
Professional costs		(900)	(1,018)	(144)	-
Facilities management costs		(109)	(196)	-	-
Depreciation		(19)	(22)	-	-
Amortisation of intangibles		(103)	(84)	-	-
Insurance		(112)	(118)	-	-
Occupancy costs		(266)	(247)	-	-
Finance costs		(296)	(1,361)	-	-
Impairment of receivables		-	(6)	-	-
Other expenses		(296)	(319)	(30)	-
Impairment of intangible assets	10	(220)	(214)	-	-
Profit before income tax		2,070	211	1,554	-
Income tax benefit (expense)	6	439	(97)	-	-
Profit after income tax		2,509	114	1,554	-
Other comprehensive income for the year, net of tax		-	-	-	-
Total comprehensive income for the year		2,509	114	1,554	-
Total profit and total comprehensive income for the year attributable to:					
Members of GARDA Capital Limited		800	114	-	-
Unitholders of GARDA Capital Trust		1,709	-	1,554	-
Profit and total comprehensive income for the year		2,509	114	1,554	-
Earnings per stapled security:					
Basic and diluted earnings per stapled security (cents)	24	10.6	1.4	n/a	n/a
Basic and diluted earnings per unit (cents)	24	n/a	n/a	6.6	-

The above consolidated Statements of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Notes to the Financial Statements.

### 04

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		GARDA CAPITA	AL GROUP	GARDA CAPIT	AL TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
ASSETS					
Current assets					
Cash and cash equivalents	23	5,947	1,679	2,780	
Trade and other receivables	7	1,942	2,844	300	
Total current assets		7,889	4,523	3,080	
Non-current assets					
Property, plant and equipment		70	36	-	
Financial assets	9	11,205	10,255	11,205	
Investment properties	8	1,201	1,201	-	
Intangible assets	10	415	738	-	
Deferred tax asset	6	343	-	-	
Total non-current assets	-	13,234	12,230	11,205	
Total assets		21,123	16,753	14,285	
LIABILITIES					
Current liabilities					
Trade and other payables	11	797	695	251	
Borrowings	12	-	1,500	557	
Financial liabilities held at fair value through profit or loss	13	-	9,600	-	
Provisions	14	20	166	-	
Current tax liability		-	252	-	
Total current liabilities		817	12,213	808	
Non-current liabilities					
Deferred tax liability	6	-	135	-	
Borrowings	12	2,070	3,208	-	
Provisions	14	13	7	-	
Total non-current liabilities		2,083	3,350	-	
Total liabilities		2,900	15,563	808	
Net assets		18,223	1,190	13,477	
EQUITY					
Equity attributable to members of the Company					
Contributed equity	15	4.544	1,943		
Retained earnings/(losses)		47	(753)		
		4,591	1,190	-	
Equity attributable to unitholders of the Trust					
Contributed equity	15	12,863		12,863	
Retained earnings		769	-	614	
		13,632		13,477	
Total equity		18,223	1,190	13,477	

### STATEMENTS OF CHANGES IN EQUITY

GARDA CAPITAL GROUP	ATTRIBUTABLE Co	TO MEMBERS OMPANY	OF THE	ATTRIBUTABLE TH	TO UNITHOLD IE TRUST	DERS OF	TOTAL EQUITY \$000'S
CONSOLIDATED	CONTRIBUTED EQUITY \$000'S	RETAINED EARNINGS \$000'S	TOTAL \$000'S	CONTRIBUTED EQUITY \$000'S	RETAINED EARNINGS \$000'S	TOTAL \$000'S	
Balance at 1 July 2015	1,943	(867)	1,076	-	-	-	1,076
Profit for the year	-	114	114	-	-	-	114
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income for th	e year -	114	114	-	-	-	114
Transactions with owners in their o	capacity as own	ers					
Security issue	-	-	-	-	-	-	-
Total transaction with owners in their capacity as owners	-	-	-	-	-	-	-
Balance at 30 June 2016	1,943	(753)	1,190	-	-	-	1,190
Balance at 1 July 2016	1,943	(753)	1,190	-	-	-	1,190
Profit for the year	-	800	800	-	1,709	1,709	2,509
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income for th	e year -	800	800	-	1,709	1,709	2,509
Transactions with owners in their	capacity as own	ers					
Security issue	2,725	-	2,725	13,305	-	13,305	16,030
Security issue transaction costs	(124)	-	(124)	(442)	-	(442)	(566)
Distributions paid and payable	-	-	-	-	(940)	(940)	(940)
Total transaction with owners in their capacity as owners	2,601	-	2,601	12,863	(940)	11,923	14,524
Balance at 30 June 2017	4,544	47	4,591	12,863	769	13,632	18,223

The above statements of changes in equity should be read in conjunction with the accompanying notes.

### 05

### STATEMENTS OF CHANGES IN EQUITY

GARDA CAPITAL TRUST	CONTRIBUTED EQUITY \$000'S	RETAINED EARNINGS \$000'S	TOTAL \$000'S
Balance at 1 July 2015	-	-	-
Profit for the year	-	-	-
Other comprehensive income	-	-	-
Total comprehensive income for the year	-	-	-
Transactions with owners			
Unit Issue	-	-	-
Total transactions with owners in their capacity as owners	-	-	-
Balance at 30 June 2016	-	-	-
Balance at 1 July 2016	-	-	-
Profit for the year	-	1,554	1,554
Other comprehensive income	-	-	-
Total comprehensive income for the year	-	1,554	1,554
Transactions with owners			
Unit Issue	13,305	-	13,305
Unit issue transaction costs	(442)	-	(442)
Distributions paid and payable	-	(940)	(940)
Total transactions with owners in their capacity as owners	12,863	(940)	11,923
Balance at 30 June 2017	12,863	614	13,477

The above Statements of Changes in Equity should be read in conjunction with the notes to the Financial Statements.

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

#### For the year ended 30 June 2017

		GARDA CAPITAL GROUP		GARDA CAPITA	AL TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Cash flows from operating activities	'	'	'	'	
Receipts from customers		4,129	3,412	-	-
Cash payments in the course of operations		(3,607)	(3,555)	(8)	-
Interest received		147	294	33	-
Distributions received		930	676	705	-
Interest paid		(479)	(740)	-	-
Income tax paid		(252)	(129)	-	-
GST paid		(117)	(128)	-	-
Net cash provided by / (used in) operating activities	23	751	(170)	730	-
Cash flows from investing activities					
Business acquisitions contingent consideration payment		-	(64)	-	-
Payments for property, plant and equipment		(53)	-	-	-
Funds transferred for wind up expenses	14	27	1,132	-	-
Wind up expenses paid	14	(173)	(1,625)	-	-
Payments for improvements to investment properties		-	(39)	-	-
Repayment of loan receivable from external parties		2,000	-	-	-
Payments for loan receivable from external parties		(960)	-	-	-
Net cash provided by / (used in) investing activities		841	(596)	-	-
Cash flows from financing activities					
Funding from loans from related parties		-	250	-	-
Repayment of unsecured loans		(500)	-	-	-
Repayment of shareholder loans		(2,430)	-	-	-
Proceeds from security issue		6,680	-	2,750	-
Payment of security issue costs		(374)	(232)	-	-
Distributions paid		(700)	-	(700)	-
Net cash provided by financing activities		2,676	18	2,050	-
Net increase (decrease) in cash held		4,268	(748)	2,780	-
Cash at the beginning of the financial year		1,679	2,427	-	-
Cash at the end of the financial year	23	5,947	1,679	2,780	-

The above consolidated Statements of Cash Flows should be read in conjunction with the Notes to the Financial Statements.

# NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL REPORT

#### **NOTE 1 GENERAL INFORMATION**

#### **Group Restructure and Listing on the Australian Securities Exchange**

Following the successful capital raising as part of the Group's initial public offering (IPO), on 13 July 2016, GARDA Capital Group was admitted to the official list of the Australian Securities Exchange (ASX) and on 14 July 2016, GARDA Capital Group began trading on the ASX. The listed GARDA Capital Group is a stapled security structure comprising GARDA Capital Limited (Company or GCL) and the GARDA Capital Trust (Trust or GCT), and their respective subsidiaries (GARDA Capital Group or Group). One unit in GARDA Capital Trust is stapled to one share in GARDA Capital Limited and they cannot be traded separately.

As part of the IPO and Group restructure, GARDA Capital Group issued 16,030,000 stapled securities at an offer price of \$1.00 per stapled security. The offer comprised of a general offer raising \$6,680,000 through the issue of GARDA stapled securities and a conversion offer \$9,350,000 whereby the existing Group loans was converted into stapled securities.

Due to the restructure, the financial statements includes separate financial statements for GARDA Capital Group and GARDA Capital Trust as a stand-alone entity. GARDA Capital Limited has been deemed the parent entity of the Trust.

GARDA Capital Group has presented consolidated financial statements in accordance with Class Order 13/1050.

#### **Operations and principal activities**

The GARDA Capital Group is an integrated real estate business comprising funds management, real estate debt advisory and property investment.

GARDA Capital Limited is the responsible entity of the ASX listed GARDA Diversified Property Fund (GDF), while other Group entities undertake the related real estate management and leasing for this portfolio. A Group subsidiary, GARDA Funds Management Limited, is the responsible entity of GARDA Capital Trust which is a registered managed investment scheme and is the primary investment vehicle for the GARDA Capital Group. GARDA Capital Trust currently holds a substantial investment of 10 million units in GDF (9% of issued units).

GARDA Finance Pty Ltd is the Group's debt advisory business, which provides intermediary services to borrowers, and arranges commercial real estate debt facilities for both investors and developers.

GARDA Property Finance Pty Ltd is the vehicle in which the GARDA Capital Group currently invests into real estate via debt positions with third parties.

#### **Currency and Rounding**

The financial report is presented in Australian dollars. The financial report is rounded to the nearest dollar. The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 or in certain cases, to the nearest dollar.

#### **Registered office**

The registered office and principal place of business of the Group is situated at Level 21, 12 Creek Street, Brisbane QLD 4000.

#### **Authorisation of financial report**

The financial report was authorised for issue on 23 August 2017 in accordance with a resolution of the directors.

#### **NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following is a summary of the material accounting policies adopted by the Group in the preparation of these financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### **Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards,

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

#### Compliance with IFRS

The financial statements also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Historical cost convention

The financial statements have been prepared on a historical cost basis, except for investment properties and financial assets which are measured at fair value.

#### Critical accounting estimates and judgements

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on historical experiences and the best available current information on current trends and economic data, obtained both externally and within the Group. These estimates and judgements assume a reasonable expectation of future events but actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period and future periods if the revision affects both current and future periods.

#### Key estimates and judgements - Goodwill

The Group carried out an annual assessment of goodwill for any impairment by comparing the recoverable value of the cash generating unit to which the goodwill was allocated to against its carrying value. External and internal sources of information for indicators of impairment were also considered.

Based on the annual assessment of impairment of goodwill by the Group, an impairment charge of \$220,000 (2016:\$135,000) was recognised against the carrying value goodwill. Refer note 10 for the basis of determining recoverable value and key assumptions used.

#### Key assumptions - investment property valuation

The Group makes key assumptions in determining the fair value of its investment property as at balance date. The assumptions thought to bear the most significant impact on the adopted fair value of investment property is disclosed in note 8, together with the carrying amount of the investment property asset measured at fair value.

#### **Accounting policies**

#### a. Consolidation

Following the successful capital raising as part of the Group's initial public offering (IPO), on 13 July 2016, GARDA Capital Group was admitted to the official list of the Australian Securities Exchange (ASX) and on 14 July 2016, GARDA Capital Group began trading on the ASX. The listed GARDA Capital Group is a stapled security structure comprising GARDA Capital Limited (Company or GCL) and the GARDA Capital Trust (Trust or GCT), and their respective subsidiaries (GARDA Capital Group or Group). One unit in GARDA Capital Trust is stapled to one share in GARDA Capital Limited and they cannot be traded separately.

The consolidated financial statements incorporate the assets, liabilities and results of all subsidiaries of GARDA Capital Limited at the end of the reporting period. Subsidiaries are all entities, including special purpose entities, over which GARDA Capital Limited has control. The Group has control over an entity when it is exposed to, or has rights to, variable returns from its involvement in the entity, and has the ability to use its power to affect these returns. A reporting entity has power when it has rights that give it the current ability to direct the activities that significantly

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

affect the investee's returns. The Group not only has to consider its holdings and rights but also the holdings and rights of other shareholders in order to determine whether it has the necessary power for consolidation purposes. The existence and effect of potential voting rights where the Group has the practical ability to exercise them are considered when assessing whether the Group controls another entity.

Where subsidiaries have entered or left the Group during the year, the financial performance of those entities is included only for the period of the year that they were controlled. A list of controlled entities is contained in note 22 to the financial statements. In preparing the consolidated financial statements, all inter-group balances and transactions between entities in the consolidated group have been eliminated in full on consolidation.

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of GARDA Capital Limited. When the Group ceases to have control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss.

The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or available for sale financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

#### b. Income Tax

The income tax expense/(revenue) for the year comprises current income tax expense/(income) and deferred tax expense/(income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities (assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

The charge for current income tax expense is based on the profit/(loss) for the year adjusted for any non-assessable

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

or disallowed items. It is calculated using the tax rates that have been enacted or are substantially enacted by the balance date.

Deferred tax is accounted for using the balance sheet method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

#### **Tax Consolidation**

GARDA Capital Limited and its wholly owned Australian subsidiaries (excluding GARDA Capital Trust) have implemented the tax consolidation legislation.

The head entity, GARDA Capital Limited, and its subsidiaries in the tax consolidated group account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a standalone taxpayer in its own right. In addition to its own current and deferred tax amounts, GARDA Capital Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

The entities have also entered into a tax funding agreement under which the wholly owned subsidiaries fully compensate GARDA Capital Limited for any current tax payable assumed and are compensated by GARDA Capital Limited for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to GARDA Capital Limited under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly owned entities' financial statements.

The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax instalments.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as current amounts receivable from or payable to other entities in the Group. Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly owned tax consolidated entities.

#### Income tax for Trusts

Under the current income tax legislation, the Trust is not liable for Australian income tax, provided their taxable income and taxable realised gain are fully distributed to security holders each financial year. The Trusts distribute their distributable income, calculated in accordance with its Constitution and the applicable taxation legislation, to security holders who are presently entitled to the income under the Constitution.

#### c. Segment reporting

The Chief Operating Decision Maker (CODM) has been identified as the Executive Chairman as he is responsible for the strategic decision making within the Group. The Group's operating segments have been identified based on financial information reviewed by the CODM in order to monitor performance across the Group and appropriately allocate resources. Refer to note 26 for segment disclosures.

#### d. Finance costs

Finance costs include interest, amortisation of discounts or premiums relating to borrowings and amortisation of ancillary costs incurred in connection with arrangements of borrowings.

Interest payments in respect of financial instruments classified as liabilities are included in finance costs.

Loan establishment costs are offset against financial liabilities in accordance with the effective interest method and amortised over the term of the facility to which they relate.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

#### e. Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

#### Provision of services

Revenue from providing services is recognised in the profit or loss in proportion to the stage of completion of the service to be performed at the reporting date. Invoices raised for services not yet completed are recognised as deferred income on the Statement of Financial Position.

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST).

#### Interest income

Interest income is recognised using the effective interest method.

#### **Distributions**

Distribution income is recognised as revenue when the right to receive payment is established.

#### f. Financial Instruments

#### Recognition and initial measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the Group commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

#### Classification and subsequent measurement

Finance instruments are subsequently measured at fair value, amortised cost using the effective interest method, or cost.

Amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense item in profit or loss.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost less impairment. Loans and receivables are included in current assets, where they are expected to mature within 12 months after the end of the reporting period. Trade receivables are recognised at original invoice amounts less any provision for impairment and are generally due for settlement within 14 days.

#### (ii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

(iii) Designation at fair value through profit or loss

The Group has designated financial assets and financial liabilities at fair value through profit or loss in either of the following circumstances:

- The assets and liabilities are managed, evaluated and reported internally on the fair value basis.
- The designation eliminates or significantly reduces an accounting mismatch that would otherwise arise.
- Notes 9 and 13 set out the amount of each class of financial asset or financial liability that has been designated at fair value through profit or loss. A description of the basis for each designation is set out in the note for the relevant asset or liability class.

#### <u>Impairment</u>

A financial asset is assessed for impairment at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have a negative effect on the estimated future cash flows of that asset. In the case of available for sale financial assets, a significant or prolonged decline in the value of the instrument below cost is considered to determine whether an impairment has arisen.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted as the original effective interest rate. An impairment loss in respect of an available for sale financial asset is calculated by reference to its fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss. Any cumulative loss in respect of available for sale financial assets recognised previously in equity is reclassified to profit or loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost and available for sale financial assets that are debt securities, the reversal is recognised in profit or loss. For available for sale financial assets that are equity securities, the reversal is recognised directly in other comprehensive income.

The carrying amount of receivables is reduced by the use of an allowance account where there is objective evidence that the entity will not be able to recover all amounts due. Evidence of impairment may include indications that the customer is experiencing significant financial difficulty. Where debt collection procedures have been commenced; there is a fair probability that the customer will be put into administration or liquidation.

The amount of the provision is the difference between the carrying amount of the receivable and the present value of the estimated future cash flows, discounted at the effective interest rate.

When receivables for which impairment has previously been recognised are determined to be uncollectible, they are written off against the allowance account. If no provision for impairment was previously recognised, the impairment is written off against the receivable directly. Impairment losses arising from the use of allowance accounts or bad debts are recognised in the profit or loss.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

Receivables are determined to be uncollectible only when there is no expectation of recovering any additional cash. This may occur when a final distribution has been made from administrators / liquidators, or where unsuccessful attempts have been made to recover the debt through legal actions or debt collection agencies and the prospect of recovering any additional cash is remote.

#### **Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are discharged, cancelled or expired. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### g. Impairment of Non-Financial Assets

At each reporting date, the Group reviews the carrying values of its non-financial assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the profit or loss. Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### h. Fair Values

Fair values may be used for financial and non-financial asset and liability measurement as well as sundry disclosures.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is based on the presumption that the transaction takes place either in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market. The principal or most advantageous market must be accessible to, or by, the group.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The fair value measurement of a non-financial asset takes into account the market participant's ability to generate economic benefits by using the asset at its highest and best use or by selling it to another market participant that would use the asset at its highest and best use.

In measuring fair value, the group uses valuation techniques that maximise the use of observable inputs and minimise the use of unobservable inputs.

Assets and liabilities measured at fair value are classified, into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed each reporting date and transfers between levels are determined based on a reassessment of the lowest level input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

#### i. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

#### j. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

Cash flows are presented in the Statement of Cash Flow on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### k. Investment Properties

Investment properties held for indefinite future use or long-term capital appreciation are initially measured at cost including transaction costs. Subsequent to initial recognition, investment properties are carried at fair value, which is measured using the direct comparison approach as the primary valuation method. Gains and losses arising from changes in fair values of investment properties are included in profit or loss as part of other income in the year in which they arise.

#### I. Operating Leases

Operating leases payments, net of any incentives from the lessor, are charged to profit or loss on a straight-line basis over the term of the lease.

#### m. Employee Benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to the end of the reporting period.

#### Short-term employee benefits

Liabilities for wages, annual leave and bonuses that are expected to be settled wholly within twelve months of the end of the reporting period are recognised in Other Liabilities in respect of employee services provided to the end of the reporting period and are measured at the amounts expected to be paid when the liability is settled, plus related on-costs.

#### Long-term employee benefits

Liabilities for long service leave are recognised as provisions for employee benefits and are measured at the present value of the expected future payments to be made in respect of services provided to the end of the reporting period using the projected unit credit method. Consideration is given to expected future salary and wage increases, experience of employee departures and periods of service. Regardless of when settlement is expected to occur, liabilities for long service leave and annual leave are presented as current liabilities in the Statement of Financial Position if the entity does not have an unconditional right to defer settlement for at least twelve months after the end of the reporting period. Contributions are made by the Group to employee superannuation funds and are recognised in profit or loss when incurred.

#### n. Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date.

#### o. Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be requested to settle the obligation.

#### p. Intangibles

#### Procurement and trail fees

Procurement and trail fees are classified as intangible assets with a finite life. They are recorded at cost and amortised on a straight-line basis over the expected useful life of the fees being 1 to 5 years.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

#### Goodwill

Goodwill on acquisitions of subsidiaries is included in goodwill as intangible assets. Goodwill is not amortised but is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment annually, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill acquired is allocated to each of the cash-generating units expected to benefit from the combination's synergies. Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates. Impairment losses on goodwill cannot be reversed.

#### q. Contributed Equity

Issued and paid up capital is recognised at the fair value of the consideration received by the Group. Any transaction costs arising on the issue of ordinary securities are recognised directly in equity as a reduction of the security proceeds received.

Ordinary units in GARDA Capital Trust are classified as unitholders funds. Incremental costs directly attributable to the issue of new units are shown in equity as a deduction from the proceeds received.

#### r. Comparative Figures

When required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year. Prior year Interest revenue earned from loans advanced to external parties have been reclassed as operating revenue. Refer note 4 for further details.

#### s. Earnings per security

#### Basic earnings per security

Basic earnings per security is calculated by dividing the profit attributable to the owners of GARDA Capital Limited, excluding any costs of servicing equity other than ordinary securities, by the weighted average number of ordinary securities outstanding during the financial year.

#### Diluted earnings per security

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

#### t. Adoption of New and Revised Accounting Standards and Interpretations

The Group applied, for the first time, certain standards and amendments which are effective for annual periods beginning on or after 1 July 2016. The nature and the impact of each new standard and/or amendment was not significant.

#### u. New and Amended Accounting Standards and Interpretations Not Yet Adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2017 reporting periods and have not been early adopted by the Group. The Group's assessment of the impact of these new standards and interpretations is set out below.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED.

NEW/REVISED PRONOUNCEMENTS	NATURE OF CHANGE	APPLICATION DATE TO THE GROUP	IMPACT TO THE GROUP
AASB 9 Financial Instruments (December 2014)		30 June 2019	The Group does not foresee any significant impact to the net profit and net assets as a result of applying this new accounting standard.
AASB 15 Revenue from Contracts with Customers		30 June 2019	The Group has not performed its assessment of the potential impact of this accounting standard.
AASB 16 (issued	AASB 16 eliminates the operating and finance lease classifications for lessees currently accounted for under AASB 117 Leases. It instead requires	30 June 2020	To the extent that the entity, as lessee, has significant operating leases outstanding at the date of initial application, 1 July 2019, right-of-use assets will be recognised for the amount of the unamortised portion of the useful life, and lease liabilities will be recognised at the present value of the outstanding lease payments.
February 2016)	an entity to bring most leases onto its balance sheet in a similar way to how existing finance leases are treated under AASB 117.		Thereafter, earnings before interest, depreciation, amortisation and tax (EBITDA) will increase because operating lease expenses currently included in EBITDA will be recognised instead as amortisation of the right-of-use asset, and interest expense on the lease liability.

#### NOTE 3 DISTRIBUTIONS PAID AND PAYABLE TO SECURITY HOLDERS

	2017 \$000'S	2016 \$000'S
Distributions paid or provided for by the Trust during the year were:		
Quarter ended 30 September 2016, 0.978 cents per unit (2016:Nil cents)	235	-
Quarter ended 31 December 2016, 0.978 cents per unit (2016:Nil cents)	235	-
Quarter ended 31 March 2017, 0.978 cents per unit (2016:Nil cents)	235	-
Quarter ended 30 June 2017, 0.978 cents per unit (2016:Nil cents)	235	-
	940	-

Distributions declared for the quarter ended 30 June 2017, but not paid until after year end, have been provided for.

#### **NOTE 4 REVENUE AND OTHER INCOME**

	GARDA CAPITA	L GROUP	GARDA CAPITAL	. TRUST
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Operating revenue			<u>'</u>	
Management fees – responsible entity	1,238	1,002	-	-
Management fees – property management	589	673	-	-
Management fees – facilities management	157	210	-	-
Projects income	155	96	-	-
Real estate commission	345	-	-	-
Leasing fees	275	184	-	-
Recovery of professional fees	271	118	-	-
Registry costs	13	17	-	-
Capital works fee	282	123	-	-
Interest	128	262	-	-
Procurement fees	150	386	-	-
Trail fees	326	252	-	-
	3,929	3,323	-	-
Non-Operating revenue				
Interest	78	33	38	-
Distributions received	940	901	940	-
Sundry income	24	20	-	-
Total non-operating revenue	1,042	954	978	-
Total Revenue	4,971	4,277	978	-
Other income				
Fair value gain on financial assets	950	250	750	-
Fair value gain on investment property	-	499	-	-
Total Other income	950	749	750	-
Total Revenue and Other Income	5,921	5,026	1,728	-

#### NOTE 5 PROFIT BEFORE INCOME TAX

	GARDA CAPI	TAL GROUP	GARDA CAP	GARDA CAPITAL TRUST		
	2017 \$000'S	2016 \$000°S	2017 \$000'S	2016 \$000'S		
Profit before tax include the following specific exper	nse:					
Employee benefits expense:						
a. Contributions to superannuation funds	115	92	-	-		
b. Minimum lease payments	266	247	-	-		

#### **NOTE 6 INCOME TAX**

GARDA CAPITAL	GROUP	GARDA CAPITAL TRUST					
2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S				
The components of income tax expense/(benefit) comprise:							
108	186	-	-				
331	(283)	-	-				
439	(97)	-	-				
	2017 \$000'S orise: 108 331	\$000'S \$000'S orise:  108 186 331 (283)	2017 \$000'S         2016 \$000'S         2017 \$000'S           prise:         108         186         -           331         (283)         -				

NOTE 6 INCOME TAX CONTINUED.

The income tax benefit of \$0.44 million has arisen as a result of the utilisation of available capital losses against capital gains arising during the year. The capital gains arose as a result of certain capital transactions of the GARDA Capital Group which were completed immediately following the listing of the Group in July 2016.

GARDA Capital Group was also eligible for a small business entity tax rate of 27.5% during the year.

#### The prima facie tax on profit before income tax is reconciled to income tax as follows:

	GARDA CAPITA	AL GROUP	GARDA CAPITAL TRUST		
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S	
Profit before income tax	2,070	211	1,554	-	
Prima facie tax payable at 27.5% (2016: 30%)	(569)	(63)	427	-	
Non-assessable net trust income	427	-	(427)	-	
Entertainment	(3)	(10)	-	-	
Non-deductible recognition of goodwill	(55)	(24)	-	-	
Capital losses utilised	620	-	-	-	
Change in income tax rates	11	-	-	-	
Other non-deductible items	8	-	-	-	
	439	(97)	-	-	

#### Composition of deferred tax balances

	GARDA CAPITAL GROUP		GARDA CAPITAL	. TRUST
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Tax losses	393	186	-	-
Provision for employee benefits	11	10	-	-
Accrued expenses	52	22	-	-
Lease incentive liability	13	14	-	-
Trademarks	-	1	-	-
Legal fees (blackhole) expensed	5	5	-	-
Entry cost base adjustment – intangibles	(92)	(100)	-	-
Entry cost base adjustment – goodwill	-	(83)	-	-
Entry cost base adjustment – PP&E	(3)	(3)	-	-
Amortisation of intangibles	54	105	-	-
Legal fees (cost base)	14	15	-	-
Capital raising costs	34	37	-	-
Other liabilities	-	2	-	-
Revaluation of investment property	(138)	(150)	-	-
Deferred component on distributions	-	(121)	-	-
Unrealised revaluation of units	-	(75)	-	-
Deferred tax asset (liability)	343	(135)	-	-

NOTE 6 INCOME TAX CONTINUED.

**GARDA Capital Group - Movements in deferred tax balances** 

2017	OPENING BALANCE \$000'S	ADJUSTED OPENING BALANCE \$000'S	CHARGED TO INCOME STATEMENT \$000'S	CHARGED TO EQUITY \$000'S	CLOSING BALANCE \$000'S
Tax losses	186	171	222	-	393
Provision for employee benefits	10	9	2	-	11
Accrued expenses	22	20	32	-	52
Lease incentives	14	13	-	-	13
Trademarks	1	1	(1)	-	-
Legal fees (blackhole) expensed	5	5	-	-	5
Entry cost base adjustment – intangibles	(100)	(92)	-	-	(92)
Entry cost base adjustment – goodwill	(83)	(76)	76		-
Entry cost base adjustment – PP&E	(3)	(3)	-	-	(3)
Amortisation of intangibles	105	96	(42)	-	54
Legal fees (cost base)	15	14	-	-	14
Capital raising costs	37	34	(39)	39	34
Other liabilities	2	2	(2)	-	-
Revaluation of investment property	(150)	(138)	-	-	(138)
Deferred component on distributions	(121)	(111)	111	-	-
Unrealised revaluation of units	(75)	(69)	69	-	-
Deferred tax asset	(135)	(124)	428	39	343

Opening balances were adjusted as a result of GARDA Capital Group being eligible for a small business entity tax rate of 27.5% during the year compared to 30% tax rate in prior years.

2016	OPENING BALANCE \$000'S	ADJUSTED OPENING BALANCE \$000'S	CHARGED TO INCOME STATEMENT \$000'S	CHARGED TO EQUITY \$000'S	CLOSING BALANCE \$000'S
Tax losses	-	-	186	-	186
Provision for employee benefits	15	-	(5)	-	10
Accrued expenses	54	-	(32)	-	22
Lease incentives	12	-	2	-	14
Trademarks	-	-	1	-	1
Legal fees (blackhole) expensed	10	-	(5)	-	5
Entry cost base adjustment – intangibles	(100)	-	-	-	(100)
Entry cost base adjustment – goodwill	(123)	-	40	-	(83)
Entry cost base adjustment – PP&E	(3)	-	-	-	(3)
Amortisation of intangibles	80	-	25	-	105
Legal fees (cost base)	15	-	-	-	15
IPO costs	-	-	37	-	37
Other liabilities	2	-	-	-	2
Revaluation of investment property	-	-	(150)	-	(150)
Deferred component on distributions	-	-	(121)	-	(121)
Unrealised revaluation of units	-	-	(75)	-	(75)
Deferred tax liability	(38)	-	(97)	-	(135)

There is no movement in deferred tax balances for GARDA Capital Trust.

All revenue losses have been brought to account and carried forward. These have been raised as a deferred tax asset.

NOTE 6 INCOME TAX CONTINUED.

#### **Franking Credits**

	GARDA CAP	GARDA CAPITAL GROUP G/ 2017 2016 \$000'S \$000'S	GARDA CAF	GARDA CAPITAL TRUST	
	_***		2017 \$000'S	2016 \$000'S	
king credits available	3,678	3,592	-	-	

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- a. franking credits that will arise from the payment of the amount of the provision for income tax;
- b. franking debits that will arise from the payment of dividends recognised as a liability at the reporting date; and
- c. franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

#### **NOTE 7 TRADE AND OTHER RECEIVABLES**

	GARDA CAP	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000°S	2016 \$000'S	2017 \$000'S	2016 \$000'S	
Trade receivables	430	206	-	-	
Prepayments	68	301	-	-	
Distribution receivable	235	225	235	-	
Sundry receivables	172	112	65	-	
Loan - secured	1,037	2,000	-	-	
	1,942	2,844	300	-	

The 2016 secured loan of \$2.0 million was repaid during the year. The proceeds were partially redeployed under a new debt facility of \$1.58 million provided to an external party on 18 January 2017. Funds totalling \$1.037 million (including interest charged of \$0.077 million) were drawn as at 30 June 2017. The loan is secured by a first registered mortgage and a general security agreement. Interest on the loan is capitalised and repayment is not due until 19 January 2018.

All other receivables are non-interest bearing.

#### **NOTE 8 INVESTMENT PROPERTIES**

	GARDA CAP	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000°S	2017 \$000'S	2016 \$000'S	
Land at Palmer Street, Townsville	1,201	1,201	-	-	
Total investment properties	1,201	1,201	-	-	
Movements during the period					
Balance at beginning of year	1,201	-	-	-	
Transfer from inventories	-	701	-	-	
Fair value movement	-	499	-	-	
Additions	-	1	-	-	
Balance at end of year	1,201	1,201	-	-	

The Townsville land is valued at \$1.2 million which is based on independent valuation undertaken as at 7 December 2015.

The basis of the Directors' valuation is fair value being the amounts for which the property could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market.

NOTE 8 INVESTMENT PROPERTIES CONTINUED.

The valuation undertaken on 7 December 2015 was based on independent assessments made by qualified and suitably experienced certified practicing external valuers using a direct comparison approach as the primary valuation method. Direct comparison valuation methodology primarily analyses historical sales of similar properties to determine rate per square metre of total land and ultimately an appropriate value is determined.

#### **NOTE 9 FINANCIAL ASSETS**

	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000°S	2017 \$000'S	2016 \$000'S
Financial assets measured at fair value through pr	rofit or loss			
Units in GARDA Diversified Property Fund	11,205	10,255	11,205	-
Total Financial Assets	11,205	10,255	11,205	-
Movements during the period				
Balance at beginning of year	10,255	10,005	-	-
Additions	-	-	-	-
Transfers from GARDA REIT Holdings Unit Trust	-	-	10,455	-
Fair value movement	950	250	750	-
Balance at end of year	11,205	10,255	11,205	-

#### **NOTE 10 INTANGIBLE ASSETS**

	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000°S	2017 \$000'S	2016 \$000'S
License	-	-	-	
Trail and procurement rights	582	582	-	-
Accumulated amortisation	(454)	(351)	-	-
	128	231	-	-
Goodwill	287	507	-	-
Total intangible assets	415	738	-	-

	LICENCE \$000'S	TRAIL AND PROCUREMENT RIGHTS \$000'S	GOODWILL \$000'S	TOTAL \$000'S
Movement during the period				
Balance at 1 July 2015	79	315	642	1,036
Amortisation expense	-	(84)	-	(84)
Impairment of intangible assets	(79)	-	(135)	(214)
Balance at 30 June 2016	-	231	507	738
Balance at 1 July 2016	-	231	507	738
Amortisation expense	-	(103)	-	(103)
Impairment of intangible assets	-	-	(220)	(220)
Balance at 30 June 2017	-	128	287	415

NOTE 10 INTANGIBLE ASSETS CONTINUED.

### Impairment assessment of Goodwill

Impairment testing for Cash Generating Unit Containing Goodwill

Goodwill of \$0.64 million was generated through the acquisition of GARDA Finance Pty Ltd (formerly Madsen Finance Pty Ltd) in September 2014. For the purposes of annual impairment testing of goodwill, GARDA Finance Pty Ltd has been identified as a separate cash generating unit (CGU).

Impairment exists when the carrying amount of the CGU containing goodwill exceeds its recoverable amount. The recoverable amount is the higher of the fair value or value in use. Management has adopted a fair value or enterprise value approach in determining the recoverable amount considering this was the basis adopted for valuation of GARDA Finance Pty Ltd by the Independent Experts for acquisition purposes in a prior period. The fair value adopted for acquisition purposes principally comprised of goodwill and trail and procurement fee rights.

Key assumptions used in determining fair value is as follows:

- EBITDA for the financial years 2016 and 2017, and forecast EBITDA for the 2018 financial year;
- A normalised weighted EBITDA adopted for enterprise value calculations calculated in a consistent manner
  with the maintainable EBITDA used by the Independent Experts for acquisition purposes in a preceding
  period; and
- EBITDA multiple with a range of 1.75 to 2.25 as used by the Independent Experts for acquisition purposes in a preceding period.

The directors have also considered the following qualitative factors or triggering events in their assessment of impairment of goodwill:

- Any significant adverse change in macroeconomic conditions such as deterioration in general economic conditions and developments in equity and credit markets; and
- Any significant adverse change in legal, regulatory, competitive environment, political or economic conditions directly or indirectly affecting a debt advisory business.

In calculating a fair value based on normalised weighted EBITDA and applying a low (1.75), mid (2.00), and high (2.25) range multiples as above, there existed a deficiency between enterprise value (recoverable amount) and the carrying amount of the CGU goodwill from \$0.14 million to \$0.25 million.

Based on the above considerations and a recoverable value determined as being between the low and mid-range fair values, an impairment loss of \$0.22 million has been recognised in the 2017 financial year against the goodwill.

### **NOTE 11 TRADE AND OTHER PAYABLES**

	GARDA CAP	GARDA CAPITAL GROUP		ITAL TRUST
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Trade creditors	38	122	-	-
Sundry creditors and accruals	446	497	12	-
Distribution payable	239	-	239	-
Annual leave payable	29	29	-	-
Rent incentive liability	45	47	-	-
	797	695	251	-

### **NOTE 12 BORROWINGS**

	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Current				
Shareholder loan (unsecured)	-	200	-	-
Related party loan (unsecured)	-	750	-	-
Unsecured loans	-	550	-	-
Loan from GARDA Capital Limited	-	-	102	-
Loan from GARDA REIT Holdings Unit Trust	-	-	455	-
	-	1,500	557	-
Non-Current				
Shareholder loan (secured)	2,070	3,294	-	-
Establishment fee	-	(86)	-	-
	2,070	3,208	-	-

The approximate fair value of financial liabilities is determined to be the carrying value as the effect of discounting does not have a material impact.

### **Shareholder Loan**

#### Current

The shareholder loan balance of \$200,000 as at 30 June 2016 was converted to equity on 11 July 2016 as part of the restructure of the Group and listing on the ASX.

## **Non-Current**

This loan facility has been advanced to the Group by the major shareholder, M3SIT Pty Ltd as trustee for the M3 Solutions Investment Trust. The original facility was advanced in 2012, with subsequent variations in 2014 and 2016. Interest is payable at 8 per cent per annum, and the current expiry date of the loan is 31 December 2019.

\$1,180,000 of the total loan balance of \$3,293,520 as at 30 June 2016 was converted to equity on 11 July 2016 as part of the restructure of the Group and listing on the ASX. The only Group debt remaining is the capital adequacy loan of approximately \$2.0 million which is subject to an ASIC deed of subordination.

## **Related Party Loans**

As part of the restructure of the Group and listing on the ASX, on 15 July 2016, \$250,000 of the total loan balance of \$750,000 was converted to equity. The remaining related party loan of \$500,000 was repaid from working capital on 20 July 2016.

### **Unsecured loans**

The unsecured loans were converted to equity on 15 July 2016 as part of the restructure of the Group and listing on the ASX.

# NOTE 13 FINANCIAL LIABILITIES HELD AT FAIR VALUE THROUGH PROFIT OR LOSS

	GARDA CAPITA	GARDA CAPITAL GROUP		AL TRUST
	2017 \$000°S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Current			'	
Shareholder loan (unsecured)	-	8,667	-	-
Related party loans (unsecured)	-	933	-	-
	-	9,600	-	-

NOTE 13 FINANCIAL LIABILITIES HELD AT FAIR VALUE THROUGH PROFIT OR LOSS CONTINUED.

Financial liabilities have been designated at fair value through profit or loss on inception. As part of the restructure of the Group and listing on the ASX, on 15 July 2016, \$7,170,000 of the total loan balance of \$9,600,000 has been converted to equity. Of the funds raised from the IPO, \$2,430,000 was repaid in cash on 19 July 2016.

### **NOTE 14 PROVISIONS**

	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Current			·	
Provision for wind up costs	20	166	-	-
	20	166	-	-
Non-Current				
Provision for employee entitlements	13	7	-	-
	13	7	-	-
Movements in provision for windup costs				
Opening balance at beginning of year	166	660	-	-
Funds transferred for wind up expenses	27	1,131	-	-
Funds transferred for payment of creditors	-	(1,000)	-	-
Wind up expenses paid	(173)	(625)	-	-
Balance at end of year	20	166	-	-

A provision for wind up costs has been recognised to reflect costs associated with the windup of the trusts for which GARDA Capital Limited is the responsible entity for. These costs are based on an estimate of the costs to wind up the remaining trusts.

Included in movements in provision during the prior year is \$1.0 million for the transfer of funds in June 2016 for the payment of Magnum Fund creditors. The balance was paid during the year.

### **NOTE 15 CONTRIBUTED EQUITY**

	GARDA CAP	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S	
Ordinary stapled securities – fully paid	17,407	1,943	12,863	-	

YEAR ENDED 30 JUNE 2017	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
TEAR ENDED 30 JUNE 2017	NUMBER	\$000'S	NUMBER	\$000°S
During the year the following movements in ordinary issued	securities occurred:	·		
Contributed equity attributable to members of the Comp	oany			
On issue at 1 July 2016	8,000,000	1,943	-	-
Security issue*	16,030,000	2,725	-	-
Security issue transaction costs	-	(124)	-	-
On issue at 30 June 2017	24,030,000	4,544	-	-
Contributed equity attributable to members of the Trust				
On issue at 1 July 2016	-	-	-	-
Security issue*	16,030,000	13,305	16,030,000	13,305
Security issue transaction costs	-	(442)	-	(442)
On issue at 30 June 2017	16,030,000	12,863	16,030,000	12,863

<sup>\*</sup> On 11 July 2016 16,030,000 stapled securities were issued as part of the Group's IPO, resulting in a current total issued capital of 24,030,000 stapled securities. Refer note 1 for further details

NOTE 15 CONTRIBUTED EQUITY CONTINUED.

YEAR ENDED 30 JUNE 2016	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
TEAR ENDED SO JOINE 2010	NUMBER	\$000'S	NUMBER	\$000'S
During the year the following movements in ordinary issue	d securities occurr	ed:		
Contributed equity attributable to members of the Com	ipany			
On issue at 1 July 2015	1,955,000	1,943	-	-
Share split*	6,045,000	-	-	-
On issue at 30 June 2016	8,000,000	1,943	-	-
* On 11 February 2016 a share split of 1:4.091 occurred.				
Contributed equity attributable to members of the Trus	st			
On issue at 1 July 2015	-	-	-	-
Share split	-	-	-	-
On issue at 30 June 2016	-	-	-	-

### **Ordinary Securities**

All ordinary securities are fully paid and did not have a par value.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the parent entity in proportion to the number of and amounts paid on the shares held.

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

### **Capital Risk Management**

The Group's objectives when managing capital are to safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital and meet external capital requirements such as its Australian financial services licence.

The Group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets. The board's policy is to maintain a strong capital base so as to ensure compliance with the requirements of its Australian financial services licence AFSL and the *Corporations Act 2001*.

The Company is required under the terms of its AFSL to meet the base level financial requirements. That is, the licensee must:

- a. be able to pay all its debts as and when they become due and payable; and
- b. either:
  - (i) have total assets that exceed total liabilities as shown in the licensee's most recent balance sheet lodged with ASIC and have no reason to suspect that the licensee's total assets would currently not exceed its total liabilities; or
  - (ii) have adjusted assets that exceed adjusted liabilities calculated at the balance date shown in the licensee's most recent balance sheet lodged with ASIC and have no reason to suspect that the licensee's adjusted assets would currently not exceed its adjusted liabilities.

Under the *Corporations Act 2001*, GCL as a responsible entity must also meet minimum net tangible asset cash needs requirements. GARDA Capital Limited complies with all of these requirements.

The board and management effectively manage the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders, if any, and security issues.

NOTE 15 CONTRIBUTED EQUITY CONTINUED.

The Group monitors capital on the combination of a number of factors. These include:

- a. AFSL requirements;
- b. responsible entity requirements under the Corporations Act 2001; and
- c. cash flow requirements.

### **NOTE 16 FINANCIAL RISK MANAGEMENT**

The Group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans to and from related parties, investments in unit trusts, bank loans and shareholder loans.

The totals for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

		GARDA CAPITA	AL GROUP	GARDA CAPIT	AL TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Financial assets		'			
Cash and cash equivalents	23	5,947	1,679	2,780	-
Trade and other receivables	7	1,942	2,844	300	-
Financial assets	9	11,205	10,255	11,205	-
Total financial assets		19,094	14,778	14,285	-
Financial liabilities					
Trade and other payables	11	797	695	251	-
Interest bearing loans	12	2,070	4,708	-	-
Related party loans	12	-	-	557	-
Financial liability held at fair value through profit and loss	13	-	9,600	-	-
Total financial liabilities		2,867	15,003	808	-

## **Financial Risk Management Policies**

The directors' overall risk management strategy seeks to assist the company in meeting its financial targets, while minimising potential adverse effects on financial performance. Risk management policies are approved and reviewed by the board of directors on a regular basis. These include the credit risk policies and future cash flow requirements.

The main purpose of non-derivative financial instruments is to raise finance for company operations. The company does not have any derivative instruments at 30 June 2017.

The board and senior executives of the Group meet on a regular basis to analyse financial risk exposure. The overall risk management strategy seeks to assist the Group in meeting its financial targets, while minimising potential adverse effects of financial performance.

## **Specific Financial Risk Exposures and Management**

The Group's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk relating to interest rate risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate risk and maturity analysis for liquidity risk.

The board have overall responsibility for the determination of the Group's risk management objectives and policies. The overall objective of the board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. There have been no substantive changes in the types of risks the Group is exposed to, how these risks arise, or the board's objectives, policies and processes for managing or measuring the risks from the previous period. Further details regarding these policies are set out below:

NOTE 16 FINANCIAL RISK MANAGEMENT CONTINUED.

### a. Credit Risk

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the Group incurring a financial loss. This usually occurs when trade and other receivables fail to settle their obligations owing to the Group.

Credit risk is reviewed regularly by the board of GCL. Credit risk is managed through maintaining procedures ensuring, to the extent possible, that customers and counterparties to transactions are of sound credit worthiness and includes the regular monitoring of the financial stability of significant customers and counterparties. Such monitoring is used in assessing receivables for impairment. Depending on the division within the Group, credit terms are generally 30 days from the date of invoice.

Risk is also minimised through investing surplus funds in financial institutions that maintain a high credit rating. Where the Group is unable to ascertain a satisfactory credit risk profile in relations to a customer or counterparty, the risk may be further managed through obtaining security by way of personal or commercial guarantees over assets of sufficient value which can be claimed against in the event of default. For details on collateral held on receivables refer to note 7.

The credit quality of cash and cash equivalents is considered strong. The counterparty to these financial assets is large financial institutions with strong credit ratings. Credit risk related to balances with banks is managed by management in accordance with approved board policy. Such policy requires that surplus funds are only invested with counterparties with a Standard and Poor's (S&P) rating of at least AA-. All cash and cash equivalents are currently with AA- rated banks.

## **Credit risk exposures**

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. They are summarised below:

		GARDA CAP	ITAL GROUP	GARDA CAF	PITAL TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Cash and cash equivalents	23	5,947	1,679	2,780	-
Trade and other receivables	7	1,942	2,844	300	-
		7,889	4,523	3,080	-

The Group has no significant concentration of credit risk with respect to any single counterparty or group of counterparties other than those receivables specifically provided for and detailed below and the secured loan receivable of \$1.038 million. The following table details the Group's trade and other receivables exposed to credit risk with ageing analysis and impairment provided for thereon.

Amounts are considered as 'past due' when the debt has not been settled within the terms and conditions agreed between the Group and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the Group.

The balances of receivables that remain within initial trade terms (as detailed in the below table) are considered to be of high credit quality.

	GARDA CAPITA	L GROUP	GARDA CAPITAL TRUST	
AGEING OF RECEIVABLES	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Not past due	1,942	2,810	300	-
Past due 31-60 days	-	9	-	-
Past due >60 days	-	25	-	-
Impaired	-	-	-	-
	1,942	2,844	300	-

NOTE 16 FINANCIAL RISK MANAGEMENT CONTINUED.

### b. Liquidity risk

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Group manages this risk through the following mechanisms:

- preparing forward-looking cash flow analyses in relation to its operational, investing and financing activities;
- monitoring undrawn credit facilities;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- only investing surplus cash with major financial institutions; and
- comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

The Group did not have any financing facilities available at balance date.

The table below reflects the contractual maturity of fixed and floating rate financial liabilities. Cash flows for financial liabilities without fixed amount or timing are based on the conditions existing at 30 June 2017. The amounts disclosed represent undiscounted cash flows.

The remaining contractual maturities of the financial liabilities are:

		GARDA CAPITA	L GROUP	GARDA CAPITA	L TRUST
	NOTE	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Less than one year		'	·	•	
Trade and other payables	11	797	695	251	-
Financial liability held at fair value through profit or loss	13	-	9,600	-	-
Interest bearing loans	12	-	1,500	-	-
Related party loans	12	-	-	557	-
Interest on loans		166	179	-	-
		963	11,974	808	-
Between one and five years					
Interest bearing loans:					
Shareholder loan	12	2,070	3,208	-	-
Interest on loans		83	422	-	-
		2,153	3,630	-	-

### c. Market Risk

Market risk arises from the use of interest bearing, tradable and foreign currency financial instruments. It is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates (interest rate risk), foreign exchange rates (currency risk) or other market factors (other price risk).

### Interest rate risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments. The Group is also exposed to earnings volatility on floating rate instruments.

The financial instruments which primarily expose the Group to interest rate risk are cash equivalents as all borrowings have fixed interest rates.

NOTE 16 FINANCIAL RISK MANAGEMENT CONTINUED.

	GARDA CAP	ITAL GROUP	GARDA CAPITAL TRUST	
FLOATING RATE INSTRUMENTS	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Cash and cash equivalents	5,947	1,679	2,780	-
	5,947	1,679	2,780	-

Interest rate risk is managed by constant monitoring of interest rates.

Interest rates over the 12-month period were analysed and sensitivity determined to show the effect on profit and equity if the interest rates at reporting date had been 100 basis points higher or lower, with all other variables held constant. This level of sensitivity was considered reasonable given the current level of both short-term and long-term Australian interest rates. The following sensitivity analysis is based on the interest rate risk exposures in existence at the balance date, namely variable rate cash holdings and borrowings.

At 30 June 2017, if interest rates had moved, as illustrated in the table below, with all other variables held constant, profit and equity would have been affected as follows:

GARDA CAPITAL GROUP JUDGMENTS OF REASONABLY POSSIBLE MOVEMENTS:	PROFIT HIGHER/(LOWER)		EQUITY HIGHER/(LOWER)	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
+1.00% (100 basis points)	59	17	59	17
-1.00% (100 basis points)	(59)	(17)	(59)	(17)

GARDA CAPITAL TRUST JUDGMENTS OF REASONABLY POSSIBLE MOVEMENTS:	PROFIT HIGHER/(LOWER)		EQUITY HIGHER/(LOWER)	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
+1.00% (100 basis points)	28	-	28	-
-1.00% (100 basis points)	(28)	-	(28)	-

### **Price Risk**

Price risk is the risk that the value of investments will fluctuate because of changes in market prices (other than those arising from interest rate and currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Any investment and borrowing decisions must be approved by the board. To limit its price risk, the Board makes investment and borrowing decisions on advice from professional advisors.

The financial instruments which primarily expose the Group to price risk are financial assets held at fair value through profit or loss and financial liabilities held at fair value through profit or loss.

	GARDA CAP	ITAL GROUP	GARDA CAF	PITAL TRUST
FLOATING RATE INSTRUMENTS	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Financial assets held at fair value through profit or loss	11,205	10,255	11,205	-
Financial liabilities held at fair value through profit or loss	-	(9,600)	-	-

At 30 June 2017, if unit price had moved, as illustrated in the table below, with all other variables held constant, profit and equity would have been affected as follows:

GARDA CAPITAL GROUP JUDGMENTS OF REASONABLY POSSIBLE MOVEMENTS:	PROFIT HIGHER/(LOWER)		EQUITY HIGHER/(LOWER)	
JUDGMENTS OF REASONABLI POSSIBLE MOVEMENTS:	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
+1.00% (100 basis points)	112	103	112	103
-1.00% (100 basis points)	(112)	(103)	(112)	(103)

NOTE 16 FINANCIAL RISK MANAGEMENT CONTINUED.

GARDA CAPITAL TRUST JUDGMENTS OF REASONABLY POSSIBLE MOVEMENTS:	PRC HIGHER/		EQUITY HIGHER/(LOWER)	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
+1.00% (100 basis points)	112	-	112	-
-1.00% (100 basis points)	(112)	-	(112)	-

### **NOTE 17 FAIR VALUE MEASUREMENT**

The following assets and liabilities are recognised and measured at fair value on a recurring basis:

- Financial assets held at fair value through profit or loss (FVTPL).
- Financial liabilities held at fair value through profit or loss (FVTPL)
- Investment properties

There are various methods used in estimating the fair value of assets and liabilities. The methods comprise:

- **Level 1** the fair value is calculated using quoted prices in active markets.
- Level 2 the fair value is estimated using inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).
- Level 3 the fair value is estimated using inputs for the asset or liability that are not based on observable market

Due to their short-term nature, the net fair values of other financial assets and liabilities approximate their carrying value as disclosed in the statement of financial position. No financial assets or liabilities are readily traded on organised markets in standardised form.

GARDA CAPITAL GROUP	LEVEL 1 \$000'S	LEVEL 2 \$000'S	LEVEL 3 \$000'S	TOTAL \$000'S
30 June 2017			'	
Assets				
Financial assets held at fair value through profit or loss	11,205	-	-	11,205
Investment property	-	-	1,201	1,201
	11,205	-	1,201	12,406
Liabilities				
Financial liabilities held at fair value through profit or loss	-	-	-	-
	-	-	-	-
30 June 2016				
Assets				
Financial assets held at fair value through profit or loss	10,255	-	-	10,255
Investment property	-	-	1,201	1,201
	10,255	-	1,201	11,456
Liabilities				
Financial liabilities held at fair value through profit or loss	-	-	9,600	9,600
	-	-	9,600	9,600

There were no transfers during the period between Level 1 and Level 3 for recurring fair value measurements.

NOTE 17 FAIR VALUE MEASUREMENT CONTINUED.

### **Disclosed fair values**

Due to their short-term nature, the carrying amount of trade receivables and payables are assumed to approximate their fair values.

The fair value of financial assets and financial liabilities held at fair value through profit or loss as disclosed in note 9 and 13 were determined by reference to share price in an active market (Level 1).

The following table sets out the valuation techniques used to measure fair value within Level 3, including details of the significant unobservable inputs used and the relationship between unobservable inputs and fair value.

DESCRIPTION	VALUATION APPROACH	UNOBSERVABLE INPUTS	RANGE OF INPUTS	RELATIONSHIP BETWEEN UNOBSERVABLE INPUTS AND FAIR VALUE
Financial liabilities held at fair value through profit or loss	Based on net asset value of the funds	Net asset value of the fund	N/A	The higher the net asset value of the fund the higher the investment value.
Investment property	Direct comparison approach	Rate per square metre	\$387 - \$647	The higher the rate per square metre, the higher the investment value.

### **NOTE 18 RELATED PARTY TRANSACTIONS**

The related parties that exist are key management personnel, entities which GARDA Capital Limited acts as the responsible entity for and other related parties, which includes entities over which key management personnel have significant influence over. Key management personnel receive compensation in the form of shortterm employee benefits, post-employment benefits and sharebased payments.

## **Key management personnel compensation**

Key management personnel receive compensation in the form of shortterm employee benefits, post-employment benefits, long-term benefits, termination benefits and sharebased payments.

The aggregate remuneration paid to Key Management Personnel of the Group is set out below:

	GARDA CAPI	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$	2016 \$	2017 \$	2016 \$	
Short-term benefits	1,140,244	1,130,004	-	-	
Post-employment benefits	43,820	41,707	-	-	
Long-term benefits	4,284	2,113	-	-	
Termination benefits	-	-	-	-	
Share based payments	-	-	-	-	
	1,188,348	1,173,824	-	-	

### **Entities for which GARDA Capital Limited is the responsible entity**

Billings are made to the funds and trusts that GARDA Capital Limited acts as the responsible entity for on an arm's length basis. Repayment terms are on normal terms and conditions being payment within 30 days with no interest being charged. Transactions between related parties are on normal terms and conditions no more favourable than those available to other parties unless otherwise stated.

NOTE 18 RELATED PARTY TRANSACTIONS CONTINUED.

	GARDA CAPIT	AL GROUP	GARDA CAPITAL TRUST	
	2017 \$	2016 \$	2017 \$	2016 \$
Amounts receivable				
Trade and other receivables	270,054	153,664	-	-
	270,054	153,664	-	-
Transactions with related parties				
Responsible entity fees	1,237,595	1,002,532	-	-
Property management fees	588,946	645,650	-	-
Facility management fees	157,308	202,668	-	-
Project management fees	154,734	96,399	-	-
Real estate commission	345,000	-	-	-
Leasing commissions	274,833	183,613	-	-
Reimbursement of expenses incurred on behalf of the funds	156,365	119,978	-	-
Recovery of expenses	271,774	118,125	-	-
Registry costs	12,500	16,500	-	-
Capital works fee	282,304	122,797	-	-
Investment income	940,443	900,679	940,443	-
	4,421,802	3,408,941	940,443	-

### Registered charges

In its capacity as responsible entity the Group has entered into a number of registered charges in relation to borrowings of the funds. The liability in relation to these charges is limited and enforceable to the extent to which it can be satisfied out of the property of the scheme to which the charge relates.

### Other related parties

Hallett Legal Pty Ltd, a law firm in which Mark Hallett is a director, provided legal services to the Group during the year. Fees of \$9,809 (2016: \$7,408) were paid by the Group for these services. These transactions were entered into on normal commercial terms. As at 30 June 2017 the Group did not owe anything (2016: \$1,682) to Hallett Legal Pty Ltd.

As at 30 June 2017, loan facilities exist with M3SIT Pty Ltd as trustee for the M3 Solutions Investment Trust, being a major shareholder in the Company, and Mr Hallett also being a director of M3SIT Pty Ltd. The amount outstanding under the secured facility at 30 June 2017 was \$2,070,001 (2016: \$3,293,520). The terms of this facility and repayments for the year are disclosed in note 12, interest of \$212,838 has been paid during the year including \$43,520 which was capitalised in prior year (2016: \$111,748 with \$143,520 capitalised).

\$1,180,000 of the total loan balance of \$3,293,520 has been converted to equity on 15 July 2016 as part of the restructure of the Group and listing on the ASX.

During the period GARDA Finance Pty Ltd received rent of \$10,000 (2016: \$10,000) from Madsen Advisory Pty Ltd (related entity of Executive Chairman and Managing Director – Mathew Madsen) for sublet office space.

GARDA Property Finance Pty Ltd, a subsidiary of GARDA Capital Limited, is the vehicle in which the Group currently invests into real estate via debt positions with third parties. Capital has been advanced from a number of parties to fund the Group's initial investment. One of these entities is a related party to Matthew Madsen, the GARDA Capital Group Executive Chairman and Managing Director and one is a shareholder of GARDA Capital Group.

NOTE 18 RELATED PARTY TRANSACTIONS CONTINUED.

### Details of the lenders and the amounts are detailed in the table below

LENDER	AMOUNT OWING 30 JUNE 2017 \$	AMOUNT OWING 30 JUNE 2016 \$	INTEREST PAID 30 JUNE 2017 \$	INTEREST PAID 30 JUNE 2016 \$
Madsen Nominees Pty Ltd ATF MB & PM Madsen Family Trust		250,000	753	25,034
M3SIT Pty Ltd ATF M3 Solutions Investment Trust	-	200,000	603	20,028

The loan balances were converted to equity on 15 July 2016 as part of the restructure of the Group and listing on the ASX.

GARDA REIT Holdings Unit Trust, a subsidiary of GARDA Capital Limited was incorporated to hold the units in GARDA Diversified Property Fund (GDF). The acquisition of the units in GARDA Diversified Property Fund was funded via a number of related entity loans. Interest is payable at a rate equivalent to the respective annual distributions from GDF. As part of the restructure of the GARDA Capital Group, these units were transferred to GARDA Capital Trust. Refer to Note 14 for further details.

### Details of the lenders and the amounts are detailed in the table below

LENDER	AMOUNT OWING 30 JUNE 2017 \$	AMOUNT OWING 30 JUNE 2016 \$	INTEREST PAID 30 JUNE 2017 \$	INTEREST PAID 30 JUNE 2016 \$
MB & PM Madsen Investments Pty Ltd	-	666,667	1,889	45,000
MB & PM Madsen ATF MB & PM Madsen Superfund	-	266,666	755	18,000
M3SIT Pty Ltd ATF M3 Solutions Investment Trust	-	7,416,667	18,628	501,625
M3SIT Pty Ltd ATF M3 Solutions Investment Trust	-	1,250,000	3,139	84,375

As part of the restructure of the Group and listing on the ASX, on 15 July 2016, \$7,170,000 of the total loan balance of \$9,600,000 was converted to equity whilst on 19 July 2016, \$2,430,000 was repaid.

A loan entered into by GARDA TSV Unit Trust, a subsidiary of GARDA Capital Limited with MB & PM Madsen Investments Pty Ltd for \$500,000 was repaid on 20 July 2016.

### **NOTE 19 AUDITOR'S REMUNERATION**

	GARDA CAP	GARDA CAPITAL GROUP		GARDA CAPITAL TRUST	
	2017 \$	2016 \$	2017 \$	2016 \$	
Remuneration to BDO:	'				
Audit and review of the financial report	65,000	60,000	-	-	
Other services					
Taxation services	-	35,050	-	-	
Advisory Services	-	21,500	-	-	
	65,000	116,550	-	-	

### **NOTE 20 COMMITMENTS**

OPERATING LEASES	GARDA CAP	ITAL GROUP	GARDA CAPITAL TRUST	
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Future minimum lease payments payable				
Within one year	262	252	-	-
One year to five years	523	810	-	-
Later than five years	-	-	-	-
	785	1,062	-	-

Operating leases relate to the rental of office premises. The lease expires July 2020.

### **NOTE 21 CONTINGENT ASSETS AND LIABILITIES**

There are no material contingent assets and liabilities as at 30 June 2017 or 30 June 2016 for the Group, the Trust and GARDA Capital Limited.

## **NOTE 22 PARENT ENTITY INFORMATION**

The Parent Entity of the Group is GARDA Capital Limited.

PARENT ENTITY FINANCIAL INFORMATION	2017 \$000'S	2016 \$000'S
ASSETS	<u>'</u>	
Current assets	3,283	3,397
Non-current assets	4,192	1,646
Total assets	7,475	5,043
LIABILITIES		
Current liabilities	212	574
Non-current liabilities	2,070	3,208
Total liabilities	2,282	3,782
Net assets	5,193	1,261
EQUITY		
Contributed equity	4,544	1,943
Retained earnings/(losses)	649	(682)
Total equity	5,193	1,261
Profit/(loss) after income tax	1,331	(139)
Other comprehensive income	-	-
Total comprehensive income	1,331	(139)

	PERCENTAGE	PERCENTAGE OWNED		
CONTROLLED ENTITIES OF THE PARENT ENTITY	2017	2016	INCORPORATION	
GARDA Property Services Pty Ltd	100%	100%	Australia	
GARDA Real Estate Services Pty Ltd	100%	100%	Australia	
GARDA Facilities Management Pty Ltd	100%	100%	Australia	
GARDA Services Pty Ltd	100%	100%	Australia	
GARDA Funds Management Limited	100%	100%	Australia	
GARDA Finance Pty Ltd	100%	100%	Australia	
GARDA TSV Pty Ltd ATF GARDA TSV Unit Trust	100%	100%	Australia	
GARDA Property Finance Pty Ltd	100%	100%	Australia	
GARDA REIT Holdings Unit Trust	100%	100%	Australia	

The financial information for the parent entity has been prepared on the same basis as the consolidated financial statements.

GARDA Capital Limited has no commitments for expenditure.

### **NOTE 23 CASH FLOW INFORMATION**

	GARDA CAPITA	L GROUP	GARDA CAPITA	AL TRUST
	2017 \$000'S	2016 \$000'S	2017 \$000'S	2016 \$000'S
Reconciliation of cash flow from operations with prof	it		'	
Profit	2,509	114	1,554	-
Non-cash items in profit				
Impairment of receivables	-	4	-	-
Impairment of intangible assets	220	214	-	-
Amortisation of borrowing costs	85	85	-	-
Depreciation	19	22	-	-
Amortisation of intangibles	103	84	-	-
Capitalisation of interest revenue	(77)	-	-	-
Capitalisation of interest expense	-	144	-	-
Fair value gain on financial assets held fair value through profit or loss	(950)	(250)	(750)	-
Fair value gain on investment properties	-	(499)	-	-
Movements in assets and liabilities				
Trade and other receivables	(296)	(174)	(74)	-
Shareholder loans	(44)	-	-	-
Provisions	140	-	-	-
Current tax liability	(252)	(105)	-	-
Deferred tax balances	(435)	98	-	-
Trade and other payables	(271)	93	-	-
	751	(170)	730	-
Reconciliation to cash at the end of the year				
Cash at bank	5,947	1,679	2,780	-

## Non-cash financing activity

Loan balances amounting to \$9,350,000 were converted to equity on 15 July 2016 as part of the restructure of the Group and listing on the ASX in July 2017.

## **NOTE 24 EARNINGS PER STAPLED SECURITY**

	GARDA CAPITAL GROUP  2017 2016 \$000'S \$000'S		GARDA CAPITAL TRUST	
			2017 \$000'S	2016 \$000'S
Earnings used in calculating earnings per stapled security				
Net profit after tax attributable to security holders	2,509	114	1,554	-

	NUMBER 000'S		NUMBER 000'S	
Weighted average number of ordinary securities used in the calculation of basic and diluted earnings per security	23,591	8,000	23,591	-
Basic and diluted earnings per stapled security/unit (cents per security)	10.6	1.4	6.6	-

### NOTE 25 EVENTS AFTER THE REPORTING PERIOD

There have been no matters or circumstances that have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial periods.

### **NOTE 26 SEGMENT INFORMATION**

Operating segments are distinct business activities from which an entity earns revenues and incurs expenses and the results of which are regularly reviewed by the chief operating decision maker (CODM). GARDA Capital Group has four operating segments which are regularly reviewed by the Managing Director, who is the CODM, in order to make decisions about resource allocation and to assess the performance of the GARDA Capital Group.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. The Accounting policies of the reporting segments are the same as the GARDA Capital Group's accounting policies.

GARDA Capital Group comprises of the following core operating segments:

CORE OPERATING SEGMENTS	BUSINESS ACTIVITY
Funds Management	Fund management includes establishment and management of real estate funds, facility management, leasing and project management.
Equity Co-Investment	Aligning interest of the Group with underlying fund investors and providing income through distributions and capital growth in equity values.
Property Debt Advisory	Arrangement of commercial real estate debt for a range of property investors and developers.
Real Estate Debt Investment	Debt investment through direct real estate debt positions.

### **Geographical information**

All of GARDA Capital Group's segments operate within Australia.

### Segment Results for the year ended 30 June 2017

	FUNDS MANAGEMENT \$000'S	EQUITY CO- INVESTMENT \$000'S	PROPERTY DEBT ADVISORY \$000'S	REAL ESTATE DEBT INVESTMENT \$000'S	TOTAL \$000'S
Segment Revenue and other I	ncome		,		
Responsible entity fees	1,238	-	-	-	1,238
Property management fees	589	-	-	-	589
Facilities management fees	157	-	-	-	157
Projects income	155	-	-	-	155
Real estate commission	345	-	-	-	345
Leasing fee	275	-	-	-	275
Recovery of expenses	271	-	-	-	271
Registry costs	13	-	-	-	13
Capital works fee	282	-	-	-	282
Procurement fees	-	-	150	-	150
Trail fees	-	-	326	-	326
Interest	39	37	-	132	208
Distributions	-	940	-	-	940
Other revenue	-	-	22	-	22
Total segment revenue	3,364	977	498	132	4,971
Total segment expense	(745)	(50)	(10)	(22)	(827)
Segment profit	2,619	927	488	110	4,144

NOTE 26 SEGMENT INFORMATION CONTINUED.

Segment profit/loss excludes specific non-cash expenses such as depreciation and amortisation expenses and fair value adjustments. These non-cash expenses form part of unallocated revenue and expenses in the reconciliation of segment profit/to profit before income tax.

### Segment Results for the year ended 30 June 2016

	FUNDS MANAGEMENT \$000'S	EQUITY CO- INVESTMENT \$000'S	PROPERTY DEBT ADVISORY \$000'S	REAL ESTATE DEBT INVESTMENT \$000'S	TOTAL \$000'S
Segment Revenue and other I	ncome				
Responsible entity fees	1,002	-	-	-	1,002
Property management fees	673	-	-	-	673
Facilities management fees	210	-	-	-	210
Projects income	96	-	-	-	96
Leasing fee	184	-	-	-	184
Recovery of expenses	118	-	-	-	118
Registry costs	17	-	-	-	17
Capital works fees	123	-	-	-	123
Procurement fees	-	-	386	-	386
Trail fees	-	-	252	-	252
Interest	33	-	-	260	293
Distributions	-	901	-	-	901
Other revenue	-	-	22	-	22
Total segment revenue	2,456	901	660	260	4,277
Total segment expense	(913)	(901)	(20)	(180)	(2,014)
Segment profit	1,544	-	641	80	2,263

Segment profit excludes specific non-cash expenses such as depreciation and amortisation expenses and fair value adjustments. These non-cash expenses form part of unallocated revenue and expenses in the reconciliation of segment profit to profit before income tax.

### Reconciliation of reportable segment revenues and profit become income tax

	2017 \$000°S	2016 \$000'S
Total revenue for reportable segments	4,971	4,277
Unallocated amounts		
Fair value gain on financial assets	950	250
Fair value gain on investment property	-	499
Total revenue (Note 4)	5,921	5,026

### **Major Customers**

The Group generates the majority of its revenue from the management (as responsibly entity) of GARDA Diversified Property Fund.

GARDA Capital Trust generates majority of its revenue from distributions received on its investments in the units of GARDA Diversified Property Fund.

NOTE 26 SEGMENT INFORMATION CONTINUED.

# Reconciliation of reportable segment profit before income tax to profit before tax

	2017 \$000'S	2016 \$000'S
Reportable segment profit before income tax	4,144	2,265
Unallocated amounts		
Fair value gain on financial assets	950	250
Fair value gain on investment properties	-	499
Depreciation and amortisation of intangible assets	(122)	(107)
Employee benefit expense	(1,530)	(1,230)
Professional costs	(691)	(698)
Occupancy costs	(266)	(247)
Other expenses	(195)	(303)
Impairment of intangible assets	(220)	(218)
Profit before income tax	2,070	211

# Segment assets and liabilities as at 30 June 2017

	FUNDS MANAGEMENT \$000'S	EQUITY CO- INVESTMENT \$000'S	PROPERTY DEBT ADVISORY \$000'S	REAL ESTATE DEBT INVESTMENT \$000'S	TOTAL \$000'S
Segment Assets	2,265	11,505	94	1,443	15,307
Segment Liabilities	(2,340)	(251)	(7)	-	(2,598)
Net Assets	(75)	11,254	87	1,443	12,709

# Segment assets and liabilities as at 30 June 2016

	FUNDS MANAGEMENT \$000'S	EQUITY CO- INVESTMENT \$000'S	PROPERTY DEBT ADVISORY \$000'S	REAL ESTATE DEBT INVESTMENT \$000'S	TOTAL \$000'S
Segment Assets	1,856	10,480	91	2,034	14,461
Segment Liabilities	(3,530)	(9,825)	(6)	(1,000)	(14,361)
Net Assets	(1,674)	655	85	1,034	100

# **Reconciliation of reportable segment assets**

	2017 \$000'S	2016 \$000'S
Reportable segment assets	15,307	14,461
Unallocated amounts		
Cash and cash equivalents	3,670	193
Investment properties	1,201	1,201
Other receivables	117	124
Corporate fixed assets	70	36
Intangible assets	415	738
Deferred tax assets	343	-
Total assets	21,123	16,753

NOTE 26 SEGMENT INFORMATION CONTINUED.

# Reconciliation of reportable segment liabilities

	2017 \$000'S	2016 \$000'S
Reportable segment liabilities	2,598	14,361
Unallocated amounts		
Trade and other payables	290	314
Provisions	12	-
Borrowings	-	500
Provision for income tax	-	252
Deferred tax liabilities	-	136
Total liabilities	2,900	15,563

# **CORPORATE GOVERNANCE STATEMENT**

### YEAR ENDED 30 JUNE 2017

The Board and Management of the GARDA Capital Group considers that it is crucial to the long term performance and sustainability of the GARDA Capital Group and to protect and enhance the interests of GCM's security holders and other stakeholders, that it adopts an appropriate corporate governance framework pursuant to which the GARDA Capital Group will conduct its operations in Australia with integrity, accountability and in a transparent and open manner.

The GARDA Capital Group regularly reviews its governance arrangements as well as developments in market practice, expectations and regulation. The governance arrangements were reviewed and updated in August 2017, to take into account the ASX listing of GCM.

The Corporate Governance Statement has been approved by the Boards of GARDA Capital Limited and GARDA Funds Management Limited, and explain how the GARDA Capital Group addresses the requirements of the Corporations Act 2001, the ASX Listing Rules and the ASX Corporate Governance Council's 'Corporate Governance Principles and Recommendations - 3rd Edition' (the 'ASX Principles and Recommendations') and is current as at 30 June 2017.

The GARDA Capital Group's ASX Appendix 4G, which is a checklist cross-referencing the ASX Principles and Recommendations to the relevant disclosures in this statement, the 2017 Annual Report of the GARDA Capital Group and other relevance governance documents and materials on the GARDA Capital Group's website (together the 'ASX Appendix 4G'), is provided in the corporate governance section of our website at:

### http://investors.gardacapital.com.au/Home/?page=Corporate-Governance

The Corporate Governance Statement together with the ASX Appendix 4G and this Annual Report, were also lodged with the ASX on the same date as this Annual Report.

The Board strives to meet the highest standards of Corporate Governance, but recognises that it is also crucial that the governance framework of the GARDA Capital Group reflects the current size, operations and industry in which GCM and its related entities operates.

The GARDA Capital Group has complied with the majority of recommendations of the ASX Principles and Recommendations with the exception of a few. The Board believes the areas of non-conformance, which are explained in the Corporate Governance Statement and the ASX Appendix 4G do not materially impact on the ability of the GARDA Capital Group to achieve the highest standards of Corporate Governance, whilst at the same time ensuring that GCM is able to achieve the expectations of its securityholders and other stakeholders.

# **EQUITY SECURITY HOLDER INFORMATION**

The shareholder information set out below was applicable as at 18 August 2017.

## a. Distribution of Equity Securities

RANGE	SECURITIES	%	NO. OF HOLDERS
100,001 and Over	20,649,944	85.93	19
50,001 to 100,000	676,772	2.82	8
10,001 to 50,000	1,629,256	6.78	67
5,001 to 10,000	639,207	2.66	72
1,001 to 5,000	421,322	1.75	119
1 to 1,000	13,499	0.06	34
Total	24,030,000	100.00	319
Unmarketable Parcels	0	0.00	0

# b. Equity Security Holders

The names of the twenty largest holders of quoted equity securities are listed below:

NAME	NUMBER HELD	PERCENTAGE OF ISSUED (%) SHARES
M3SIT PTY LTD	6,985,341	29.07
MADSEN NOMINEES PTY LTD	4,596,849	19.13
HGT INVESTMENTS PTY LTD	2,555,000	10.63
M3SIT PTY LTD	1,477,211	6.15
JJG EQUITIES PTY LTD	1,000,000	4.16
MSW SERVICES PTY LTD	875,000	3.64
ARDNAW PTY LTD	625,000	2.60
TSPAN PTY LTD	315,000	1.31
HALLETT S/F PTY LTD	301,661	1.26
W W B INVESTMENTS PTY LTD	300,000	1.25
MR MATTHEW BRADLEY MADSEN & MRS PETA MADSEN	266,666	1.11
GREENWICH PROSPERITY PTY LTD	266,661	1.11
PERRINS RAP PTY LTD	250,000	1.04
J B HOLDINGS PTY LTD	200,000	0.83
MR DOUGAL MALCOLM HENDERSON	150,000	0.62
MR LACHLAN DAVIDSON	133,331	0.55
DAKEN PTY LTD	120,000	0.50
BLIND WELFARE PTY LTD	117,000	0.49
TRUEBELL CAPITAL PTY LTD	115,224	0.48
MR KEVIN HENRY BROADBENT & MRS PAMELA JILL BROADBENT	100,000	0.42
Total	20,949,944	87.18
Balance of register	3,080,056	13.82
Grand total	24,030,000	100.00

# **EQUITY SECURITY HOLDER INFORMATION CONTINUED.**

# c. Substantial Holders

The names of the substantial shareholders listed in the holding register are:

ESTIMATED BENEFICIAL HOLDINGS AS AT 23 AUGUST 2017	NUMBER HELD	PERCENTAGE
M3SIT PTY LTD	6,985,341	29.07
MADSEN NOMINEES PTY LTD	4,596,849	19.13
HGT INVESTMENTS PTY LTD	2,555,000	10.63
M3SIT PTY LTD	1,294,848	5.39
	15,432,038	64.22

# d. Voting Rights

Refer to note 15 for voting rights attached to ordinary shares.

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# **DIRECTORS' DECLARATION**

The Directors of GARDA Capital Limited and GARDA Funds Management Limited as Responsible Entity for GARDA Capital Trust declare that they are of the opinion that:

- a. the attached financial statements, comprising the Statements of Profit or Loss and Other Comprehensive Income, Statements of Financial Position, Statements of Changes in Equity and Statements of Cash Flows, and accompanying notes, comply with the *Corporations Act 2001*, the Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
- b. the attached financial statements and accompanying notes give a true and fair view of the GARDA Capital Group's and the Trust's financial position as at 30 June 2017 and of their performance for the year ended on that date; and
- c. there are reasonable grounds to believe that GARDA Capital Group will be able to pay their debts as and when they become due and payable.

Signed in accordance with a resolutions of the Boards of Directors of GARDA Capital Limited and GARDA Funds Management Limited made pursuant to section 295(5) of the *Corporations Act 2001*.

Mr Matthew Madsen

**Executive Chairman** 

23 August 2017

# INDEPENDENT AUDITOR'S REPORT



Tel: +61 7 3237 5999 Fax: +61 7 3221 9227

Level 10, 12 Creek St Brisbane QLD 4000 GPO Box 457 Brisbane QLD 4001

#### INDEPENDENT AUDITOR'S REPORT

To the members of GARDA Capital Group

### Report on the Audit of the Financial Report

### Opinion

GARDA Capital Group (the Group) comprises both GARDA Capital Limited ('the Parent') and the entities it controlled during the financial year, and GARDA Capital Trust ('the Trust').

We have audited the financial report of GARDA Capital Group, which comprises the consolidated statements of financial position as at 30 June 2017, the consolidated statements of profit or loss and other comprehensive income, the consolidated statements of changes in equity and the consolidated statements of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration of both GARDA Capital Limited and GARDA Funds Management Limited as Responsible Entity of GARDA Capital Trust.

In our opinion the accompanying financial report of the GARDA Capital Group and GARDA Capital Trust, is in accordance with the Corporations Act 2001, including:

- Giving a true and fair view of the Group and the Trust's financial position as at 30 June 2017 and of their financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of both GARDA Capital Limited and GARDA Capital Trust in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the Directors of both GARDA Capital Limited and GARDA Funds Management Limited as Responsible Entity of GARDA Capital Trust, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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### Group restructure and listing on the Australian Securities Exchange

### Key audit matter

The Group's disclosures about the group restructure and listing are included in Note 1, which details the key events that occurred in the transaction. The financial report represents the presentation and disclosures required for GARDA Capital Group and GARDA Capital Trust.

The restructure of the group, including the stapling of GCL and GCT and the listing of the combined group on the ASX, is considered a significant transaction for the group. The disclosures around this transaction are important in the users' understanding of the financial statements. The transaction is material in the context of the audit and was therefore key to our audit.

### How the matter was addressed in our audit

Our procedures included, amongst others:

- Assessing the steps involved in the transaction and tracing significant milestones to supporting documents
- Checking the issue of capital and associated costs to ensure correct treatment
- Checking the accuracy of the accounting for the conversion of \$9.35m loans into equity and agreeing the loans paid out in cash to bank statements
- Evaluating managements approach to the accounting for the stapling and the identification of the parent entity for accounting purposes
- Assessing the disclosures related to the restructure and the presentation of the stapled entity financial statements by comparing these disclosures to our understanding of the matter and the applicable accounting standards.

### Other information

The directors are responsible for the other information. The other information comprises the information in both GARDA Capital Group and GARDA Capital Trust's annual report for the year ended 30 June 2017, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the Financial Report

The Directors of the GARDA Capital Limited and GARDA Funds Management Limited as Responsible Entity of GARDA Capital Trust are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* 

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and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<a href="http://www.auasb.gov.au/Home.aspx">http://www.auasb.gov.au/Home.aspx</a>) at: http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf

This description forms part of our auditor's report.

### Report on the Remuneration Report

### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 9 to 14 of the directors' report for the year ended 30 June 2017.

In our opinion, the Remuneration Report of GARDA Capital Limited, for the year ended 30 June 2017, complies with section 300A of the Corporations Act 2001.

### Responsibilities

The Directors of GARDA Capital Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

**BDO Audit Pty Ltd** 

T R Mann Director

Brisbane, 23 August 2017

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# **CORPORATE DIRECTORY**

**DIRECTORS** 

**Matthew Madsen** 

**Executive Chairman** 

**Mark Hallett** 

Non-executive Director

**Philip Lee** 

Non-executive Director

**Leylan Neep** 

**Executive Director** 

**COMPANY SECRETARY** 

**Lachlan Davidson** 

General Counsel and Company Secretary

**REGISTERED OFFICE** 

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Brisbane QLD 4000

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Fax: +61 7 3002 5311

Web: www.gardacapital.com.au

**AUDITORS** 

**BDO Audit Pty Ltd** 

Level 10, 12 Creek St

Brisbane QLD 4000

**SHARE REGISTRY** 

Link Market Services Limited

Level 12, 680 George Street

Sydney NSW 2000

**STOCK EXCHANGE LISTING** 

The Company is listed on the Australian Securities

Exchange Limited (ASX: GCM)

ACN: 095 039 366

AFSL: 246714

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