

Rule 4.3A

Appendix 4E

Results for Announcement to the Market

CROMWELL PROPERTY GROUP

The Appendix 4E should be read in conjunction with the annual financial report of Cromwell Property Group for the year ended 30 June 2017.

1. CROMWELL PROPERTY GROUP STRUCTURE

This report is for the Cromwell Property Group ("Cromwell"), consisting of Cromwell Corporation Limited (ABN 44 001 056 980) ("the Company"), and Cromwell Diversified Property Trust (ARSN 102 982 598) ("the Trust").

Cromwell Property Group was formed in December 2006 by the stapling of shares in the Company to units in the Trust. Each stapled security consists of one share in the Company and one unit in the Trust, which cannot be dealt with or traded separately.

The responsible entity of the Trust is Cromwell Property Securities Limited (ABN 11 079 147 809) a subsidiary of the Company.

2. REPORTING PERIOD

The financial information contained in this Report is for the year ended 30 June 2017. Comparative amounts, unless otherwise indicated, are for the year ended 30 June 2016.

3. HIGHLIGHTS OF RESULTS

	30 Jun 2017 A\$'M	30 Jun 2016 A\$'M	% Change
Revenue and other income	478.0	624.8	(24%)
Operating profit attributable to stapled security holders as assessed by the directors ⁽¹⁾	152.2	164.5	(8%)
Operating profit per stapled security as assessed by the directors ^{(1) (2)}	8.65 cents	9.41 cents	(8%)
Other items (including fair value adjustments)	125.3	165.1	(24%)
Profit after tax attributable to stapled security holders	277.5	329.6	(16%)
Basic earnings per stapled security ⁽²⁾	15.78 cents	18.86 cents	(16%)
Diluted earnings per stapled security ⁽³⁾	15.74 cents	18.81 cents	(16%)
Distributions per stapled security	8.34 cents	8.20 cents	2%
Total assets	3,410.9	2,878.3	19%
Net assets	1,639.9	1,500.2	9%
Net tangible assets ("NTA") ⁽⁴⁾	1,565.1	1,422.5	10%
Net debt ⁽⁵⁾	1,375.5	1,152.4	19%
Gearing (%) ⁽⁶⁾	45%	43%	5%
Securities issued	1,762.4	1,752.3	1%
NTA per security	\$0.89	\$0.81	10%
NTA per security (excluding interest rate swaps)	\$0.89	\$0.82	9%

(1) Operating profit is calculated after adjusting for certain items (including fair value adjustments, realised gains on sale and other items) as set out in the Directors Report of the 2017 annual financial report.

(2) Earnings per stapled security calculated using weighted average number of stapled securities on issue during the relevant period.

(3) Earnings per stapled security calculated using weighted average number of stapled securities and potential stapled securities on issue during the relevant period.

(4) Net assets less deferred tax assets, intangible assets and deferred tax liabilities.

(5) Borrowings less cash and cash equivalents and restricted cash.

(6) Net debt divided by total tangible assets less cash and cash equivalents, restricted cash and disposal group liabilities.

4. COMMENTARY ON THE RESULTS

Refer to the Directors' Report of the 2017 annual financial report for a commentary on the results of Cromwell.

5. DIVIDENDS AND DISTRIBUTIONS

Cromwell	Dividend per Security	Distribution per Security	Total per Security	Total \$M	Franked amt per Security	Record Date	Payment Date
2017							
Interim distribution	-	2.0850¢	2.0850¢	36.6	-	30/09/16	16/11/16
Interim distribution	-	2.0850¢	2.0850¢	36.7	-	31/12/16	15/02/17
Interim distribution	-	2.0850¢	2.0850¢	36.7	-	31/03/17	17/05/17
Final distribution	-	2.0850¢	2.0850¢	36.7	-	30/06/17	18/08/17
	-	8.3400¢	8.3400¢	146.7	-		
2016							
Interim distribution	-	1.9925¢	1.9925¢	34.7	-	30/09/15	11/11/15
Interim distribution	-	1.9925¢	1.9925¢	34.9	-	31/12/15	10/02/16
Interim distribution	-	2.1075¢	2.1075¢	36.9	-	31/03/16	11/05/16
Final distribution	-	2.1075¢	2.1075¢	36.9	-	30/06/16	18/08/16
	-	8.2000¢	8.2000¢	143.4	-		

6. DIVIDEND/DISTRIBUTION REINVESTMENT PLAN

Cromwell Property Group operates a distribution reinvestment plan ("Plan") which enables security holders to reinvest dividends/distributions and acquire Cromwell Property Group stapled securities. The directors may specify a discount rate to be applied to the issue price of stapled securities for Plan participants, however currently no discount applies. The issue price is generally the average of the daily volume weighted average price of stapled securities sold on ASX for the 10 trading days immediately prior to the Plan Record Date to which the distribution relates. The Plan Record Date is generally 15 business days prior to the distribution payment date.

An election to participate in the Plan in respect of some or all of a holding can be made at any time. To participate in the Plan in respect of a specific distribution, the security holder must have lodged their Plan election notice on or before the record date for that distribution.

7. INVESTMENTS IN JOINT VENTURES

Refer to note 6 of the 2017 annual financial report for details of investments in joint ventures.

8. CHANGES IN CONTROL OVER GROUP ENTITIES

Refer to note 14 of the 2017 financial report for details of entities over which control was gained.

9. COMPLIANCE STATEMENT

This Report has been prepared in accordance with AASB Standards (including Australian Interpretations) and other standards acceptable to ASX. This Report, and the financial reports upon which the report is based, use the same accounting policies.

The information contained in this Report is based on the attached audited financial report for the year ended 30 June 2017.



Michael Wilde
Chief Financial Officer
25 August 2017



Cromwell Property Group Annual Financial Report

30 June 2017

Consisting of the combined consolidated Financial Reports of
Cromwell Corporation Limited (ABN 44 001 056 980) and
Cromwell Diversified Property Trust (ARSN 102 982 598)

Cromwell Corporation Limited
ABN 44 001 056 980
Level 19, 200 Mary Street
Brisbane QLD 4000

Cromwell Diversified Property Trust
ARSN 102 982 598

Responsible entity:
Cromwell Property Securities Limited
ABN 11 079 147 809 AFSL 238052
Level 19, 200 Mary Street
Brisbane QLD 4000

Contents

Directors' Report	3
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Auditor's Independence Declaration	27
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Financial Statements

Consolidated Income Statements	28	Consolidated Statements of Changes in Equity	31
Consolidated Statements of Comprehensive Income	29	Consolidated Statements of Cash Flows	33
Consolidated Balance Sheets	30		

Notes to the Financial Statements

About this report	34	Finance and capital structure	51
Results	35	Group structure	62
Operating assets	44	Other items	65

Directors' Declaration	79
------------------------	----

Independent Auditor's Report	80
------------------------------	----

DIRECTORY

Board of Directors:

Geoffrey Levy (AO)
Michelle McKellar
Richard Foster
Jane Tongs
Marc Wainer
Andrew Konig
Leon Blitz
Paul Weightman

Secretary:

Lucy Laakso

Share Registry:

Link Market Services Limited
Level 15, 324 Queen Street
Brisbane QLD 4000
Tel: 1300 554 474 (+61 2 8280 7100)
Fax: +61 2 9287 0303
Web: www.linkmarketservices.com.au

Registered Office:

Level 19
200 Mary Street
Brisbane QLD 4000
Tel: +61 7 3225 7777
Fax: +61 7 3225 7788
Web: www.cromwell.com.au

Listing:

Cromwell Property Group is listed as
stapled security on the Australian
Security Exchange (ASX: CMW)

Auditors:

Pitcher Partners
Level 38, Central Plaza One
345 Queen Street
Brisbane QLD 4000
Tel: +61 7 3222 8444
Fax: +61 7 3221 7779
Web: www.pitcher.com.au

All ASX and media releases as well as company news can be found on our webpage www.cromwell.com.au

Directors' Report

The Directors of Cromwell Corporation Limited and Cromwell Property Securities Limited as responsible entity for the Cromwell Diversified Property Trust (collectively referred to as "the Directors") present their report together with the consolidated financial statements for the year ended 30 June 2017 for both:

- the Cromwell Property Group ("Cromwell") consisting of Cromwell Corporation Limited ("the Company") and its controlled entities and the Cromwell Diversified Property Trust ("the CDPT") and its controlled entities; and
- the CDPT and its controlled entities ("the Trust").

The shares of the Company and units of the CDPT are combined and issued as stapled securities in Cromwell. The shares of the Company and units of CDPT cannot be traded separately and can only be traded as stapled securities.

Directors

The Directors of Cromwell Corporation Limited and Cromwell Property Securities Limited as responsible entity of the CDPT ("responsible entity") during the year and up to the date of this report were:

Directors and officers

Directors

The persons who were Directors at any time during the financial year and up to the date of this report (unless otherwise stated) were:

Mr Geoffrey Levy (AO) - Non-Executive Chairman

Director since: 17 April 2008
Chairman since: 17 April 2008
Board Committee membership: Chairman of the Nomination and Remuneration Committee,
Member of the Investment Committee
Independent: Yes

Skills and Experience

Mr Levy has extensive public company executive and directorship experience and is the former Chief Executive Officer of Investec Bank (Australia) Ltd and former Chairman and non executive director of a number of ASX listed entities and has chaired various Federal and State Governments entities, taskforces and panels. He is the current Chairman of Monash Private Capital and its groups of companies and funds. He was appointed an Officer in the Order of Australia in the Queen's Birthday Honours List in June 2005. Mr Levy is Chairman of Cromwell's Nomination & Remuneration Committee and a member of Cromwell's Investment Committee.

Ms Michelle McKellar - Non-executive Director

Director since: 1 March 2007
Board Committee membership: Member of the Audit and Risk Committee
Member of the Nomination and Remuneration Committee
Chairman of the Investment Committee
Independent: Yes

Skills and Experience

Ms McKellar has over 30 years of property and portfolio management experience throughout the Asia-Pacific. Ms McKellar was responsible for establishing the CBRE business in New Zealand and served as the Hong Kong-based Managing Director of the company's Greater China operations. She subsequently served as the CEO of Jen Group of Companies and is a founding Director of China-based Dash Brands. She is a senior member of the Property Institute of New Zealand, and a Fellow of the Australian Institute of Company Directors. Ms McKellar is Chairman of Cromwell's Investment Committee and a member of Cromwell's Audit & Risk and Nomination & Remuneration Committees. Ms McKellar is also Chair of Oyster Property Group, Cromwell's joint venture Funds Management company in New Zealand.

Mr Richard Foster - Non-executive Director

Director since: 18 July 2005
Board Committee membership: Member of the Audit and Risk Committee
Member of the Nomination and Remuneration Committee
Member of the Investment Committee
Independent: Yes

Skills and Experience

Mr Foster has been a licensed real estate agent with substantial experience in the real property industry specialising in large-scale property acquisition for most of his professional life. He has also been closely involved with the acquisition and marketing of direct property investments valued in excess of \$1.2 billion. He has had substantial input to the growth and development of Cromwell's investment products. Mr Foster is a member of Cromwell's Audit & Risk, Investment and Nomination & Remuneration Committees.

Directors' Report

Ms Jane Tongs - Non-executive Director

Director since: 26 November 2014
Board Committee membership: Chairman of the Audit and Risk Committee
Member of the Nomination and Remuneration Committee
Independent: Yes

Skills and Experience

Ms Tongs BBus (RMIT), MBA (Melb) has over 30 years of management expertise, serving on the boards of insurance, funds management and other financial services entities; prior to 2000 she was a Partner at PwC. She is currently Chairman of the Netwealth Group and Chairman of the Lend Lease Australian Prime Property Fund Investors Committee and a Director of Australian Energy Marketing Operator Limited, Catholic Church Insurances Ltd and Warakirri Asset Management Ltd. Ms Tongs also served as director of Run Corp Limited from 2005 until her resignation in 2014. Ms Tongs is also a Fellow of Chartered Accountants Australia and New Zealand and of CPA Australia and a member of the Australian Institute of Company Directors. Ms Tongs is Chairman of Cromwell's Audit & Risk Committee and a member of Cromwell's Nomination & Remuneration Committee.

Mr Marc Wainer - Non-executive Director

Director since: 29 January 2010
Independent: No

Skills and Experience

Mr Wainer has more than 40 years experience in the property industry in South Africa. Marc is the Executive Chairman and an Executive Director of listed South African property group Redefine Properties Limited which he founded, and which is a substantial securityholder of Cromwell Property Group. He also is a Non-executive Director of Redefine International P.L.C., a listed property investment company in the United Kingdom and also serves as a Non-executive Director of Redefine BDL Hotel Group which owns and manages a portfolio of hotels in the United Kingdom, as well as a Non-Executive Director of Echo Polska Properties.

Mr Andrew Konig - Non-executive Director

Director since: 26 November 2014
Independent: No

Skills and Experience

Mr Konig was appointed as Financial Director and to the board of Redefine Properties in January 2011 and elected as Chief Executive Officer in August 2014. He is Chairman of the Executive Committee and member of the Investment Committee, and holds external appointments as Executive Director of Fountainhead Manco, Non-executive Director of Delta Property Fund and Echo Polska Properties and an alternate Director to Marc Wainer on the Redefine International PLC Board. Mr Konig is a qualified Chartered Accountant with 25 years of commercial and financial experience, and was previously Group Financial Director of Independent News and Media. He is responsible for the management of Redefine and for ensuring the Board's strategy is implemented as well as all aspects of regulatory compliance, corporate activity and communications.

Mr Leon Blitz - Non-executive Director

Director since: 28 June 2017
Independent: Yes

Skills and Experience

Mr Blitz is the co-founder and CEO of Grovepoint, a London-based pan European investment firm specialising in private equity, investment management, and specialist debt and financing activities. His experience includes property, banking, risk management and fundraising, and he is the former Head of Principal Investments, Private Banking and Property Lending at Investec Bank. Mr Blitz has acted as a non-executive director of a number of operating, financial and investment companies throughout Europe. Mr Blitz is the chairman of a London-based chamber of commerce and plays a leadership role in a number of charitable and communal organisations. Mr Blitz is a Chartered Accountant and holds an honours degree in finance.

Mr Paul Weightman - Managing Director / Chief Executive Officer

Director since: 6 August 1998
Board Committee membership: Member of the Investment Committee
Independent: No

Skills and Experience

Mr Weightman has been the key driver of Cromwell's success since inception in 1998. He has extensive experience in property development and investment, financial structuring, public listings, mergers and acquisitions, revenue matters and joint ventures. Mr Weightman was Cromwell's Executive Chairman from 1998 – 2008 and has acted as a director of companies in the property, energy and retail sectors. He practised as a solicitor for more than 20 years and holds degrees in commerce and law and is a Fellow of the Royal Institute of Chartered Surveyors. Mr Weightman is a member of Cromwell's Investment Committee.

Directors' Report

Ms Lucy Laakso – Company Secretary

Appointed since: 10 August 2015

Skills and Experience

Ms Laakso has over 15 years experience in the financial services industry, having worked as a legal practitioner and in the areas of company secretariat, corporate governance, compliance and business banking. Prior to joining Cromwell, Lucy was an in-house lawyer at a fund manager and a manager in the company secretariat/compliance team at a private investment advisory firm. Before that, she worked at a Top 20 ASX-listed financial services company in areas including corporate secretariat, compliance and business banking. Lucy also has private practice experience at a top tier firm. She holds a Juris Doctor (First Class Honours), an MBA (specialising in Corporate Governance) and a Bachelor of Business.

Directors meetings

Directors	Board of Directors		Nomination & Remuneration Committee		Audit & Risk Committee		Investment Committee	
	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend
G Levy	10	10	4	4	-	-	3	3
M McKellar	10	10	4	4	8	8	3	3
R Foster	10	10	4	4	8	8	3	3
J Tongs	10	10	4	4	8	8	-	-
M Wainer	8	10	-	-	-	-	-	-
A Konig	10	10	-	-	-	-	-	-
L Blitz	1	1	-	-	-	-	-	-
P Weightman	10	10	-	-	-	-	3	3

Principal activities

The principal activities of Cromwell during the financial year consisted of property investment, funds management, property management and property development. The Trust's principal activity during the financial year was property investment.

There were no significant changes in the nature of Cromwell's or the Trust's principal activities during the financial year.

Directors' Report

Dividends / distributions

The table below shows details of Cromwell's and the Trust's quarterly dividends and distributions paid during the year:

	Dividend per security	Distribution per security	Total per security	Total \$M	Franked amount per security	Record date	Payment date
2017							
Interim distribution	-	2.0850¢	2.0850¢	36.6	-	30-Sep-16	16-Nov-16
Interim distribution	-	2.0850¢	2.0850¢	36.7	-	31-Dec-16	15-Feb-17
Interim distribution	-	2.0850¢	2.0850¢	36.7	-	31-Mar-17	17-May-17
Final distribution	-	2.0850¢	2.0850¢	36.7	-	30-Jun-17	18-Aug-17
	-	8.3400¢	8.3400¢	146.7	-		
2016							
Interim distribution	-	1.9925¢	1.9925¢	34.7	-	30-Sep-15	11-Nov-15
Interim distribution	-	1.9925¢	1.9925¢	34.9	-	31-Dec-15	10-Feb-16
Interim distribution	-	2.1075¢	2.1075¢	36.9	-	31-Mar-16	11-May-16
Final distribution	-	2.1075¢	2.1075¢	36.9	-	30-Jun-16	18-Aug-16
	-	8.2000¢	8.2000¢	143.4	-		

Review of operations and results

Financial performance

Cromwell recorded a profit of \$277.5 million for the year ended 30 June 2017 (2016: \$329.6 million). The Trust recorded a profit of \$261.1 million for the year ended 30 June 2017 (2016: \$371.4 million).

The profit for the year includes a number of items which are non-cash in nature or occur infrequently and/or relate to realised or unrealised changes in the values of assets and liabilities and in the opinion of the Directors, need to be adjusted for in order to allow securityholders to gain a better understanding of Cromwell's underlying operating profit. The most significant of these items impacting the profit of Cromwell for the year and not considered part of the underlying operating profit were:

- An increase in the fair value of investment properties of \$125.0 million (2016: increase of \$263.2 million);
- Loss on sale of investment properties of \$0.9 million (2016: gain on sale of \$19.4 million);
- No movement in the recoverable amount of goodwill (2016: decrease of \$86.2);
- An increase in the fair value of interest rate derivatives of \$10.2 million (2016: increase of \$5.4 million); and
- An increase in the fair value of investments at fair value through profit or loss of \$14.2 million (2016: \$6.0 million).

Cromwell recorded an operating profit of \$152.2 million for the year ended 30 June 2017 compared with an operating profit of \$164.5 million for the previous corresponding period. Operating profit is considered by the Directors to reflect the underlying earnings of Cromwell. It is a key metric taken into account in determining distributions for Cromwell but is a measure which is not calculated in accordance with International Financial Reporting Standards ("IFRS") and has not been reviewed by Cromwell's auditor.

Directors' Report

A reconciliation of operating profit, as assessed by the Directors, to statutory profit is as follows:

	Cromwell	
	2017 \$'M	2016 \$M
Operating profit	152.2	164.5
<i>Reconciliation to profit for the year</i>		
(Loss) / gain on sale of investment property	(0.9)	19.4
Gain / (loss) on disposal of other assets	-	(0.3)
Other transaction costs	-	(1.8)
Fair value net gain / (write-downs)		
Investment properties	125.0	263.2
Derivative financial instruments	17.1	10.6
Investments at fair value through profit or loss	14.2	6.0
Non-cash property investment income / (expense):		
Straight-line lease income	3.6	2.3
Lease incentive amortisation	(18.0)	(13.7)
Lease cost amortisation	(1.9)	(1.5)
Other non-cash expenses:		
Amortisation of finance costs	(7.7)	(5.8)
Net exchange gains / (loss) on foreign currency borrowings	1.0	(5.5)
Net increase / (decrease) in recoverable amounts	0.7	(86.6)
Amortisation and depreciation, net of deferred tax expense ⁽¹⁾	(6.8)	(7.7)
Relating to equity accounted investments ⁽²⁾	(1.7)	(11.3)
Net foreign exchange gains / (losses)	(0.7)	(2.2)
Net profit from discontinued operations	0.3	-
Net tax losses incurred / (utilised) ⁽³⁾	1.1	-
Profit for the year	277.5	329.6

(1) Comprises depreciation of plant and equipment and amortisation of intangible assets, including management rights and associated deferred tax liability.

(2) Comprises fair value adjustments included in share of profit of equity accounted entities.

(3) Comprises tax expense attributable to changes in deferred tax assets recognised as a result of carried forward tax losses.

Operating profit on a per security basis is considered by the Directors to be the most important measure of underlying financial performance for Cromwell as it reflects the underlying earnings of Cromwell as well as the impact of changes in the number of securities on issue. Operating profit and distributions on a per security basis are shown below.

	2017 Cents	2016 Cents
Profit per stapled security	15.78	18.86
Operating profit per stapled security	8.65	9.41
Distributions per security	8.34	8.20

Operating profit per security for the year was 8.65 cents (2016: 9.41 cents). This represents a decrease of approximately 8.8% over the prior year but was 0.25 cents (3%) above our expectations. The change in operating profit per security has arisen as a result of a number of key factors, mainly:

- An 8% decrease in earnings from Cromwell's property investment segment mainly as a result of the vacancies in the Vodafone Call Centre, TAS, and the 13 Keltie Street, ACT, investment properties;
- An 18% decrease in earnings from Cromwell's retail funds management segment. In the prior period a \$6.6m one off performance fee was earned from Cromwell's Box Hill Trust compared with the \$4.1 million performance fee earned in the current period from Cromwell's Riverpark Trust; and
- An 11% decrease in earnings from Cromwell's wholesale funds management segment. Recurring funds management fees in Europe were \$31.8 million versus \$37.4 million in the prior corresponding period.

Directors' Report

Segment contributions

The contribution to operating profit of each of the 5 segments of Cromwell was:

	2017 \$M	2017 %	2016 \$M	2016 %
Property investment (i)	124.7	81.9%	135.4	82.3%
Property / internal funds management (ii)	2.6	1.7%	0.2	0.1%
External funds management – retail (iii)	8.2	5.4%	10.0	6.1%
External funds management – wholesale (iv)	16.9	11.1%	19.0	11.6%
Property development (v)	(0.2)	(0.1%)	(0.1)	(0.1%)
Total operating profit	152.2	100.0%	164.5	100.0%

(i) Property investment

Returns from the Property Investment segment were in line with expectations. The Vodafone Call Centre, TAS commenced the year vacant while the 13 Keltie Street, ACT investment property and the 200 Mary Street, QLD investment property commenced the year with occupancy rates of 36% and 58% respectively. During the period Cromwell has continued to see positive leasing outcomes across the portfolio. The Commonwealth of Australia exercised its option to renew its lease at the TGA Complex, ACT for a further 5-year period. New and renewal leasing deals over 21,995sqm were completed during the year at 700 Collins Street, VIC. Cromwell renewed its major tenant at Synergy, QLD (9,474sqm) and completed new leasing and renewals over 2,110sqm at 207 Kent Street, NSW. At 200 Mary Street, QLD, new leasing was completed for 2,467sqm of space, taking occupancy to 68%. Other positive leasing outcomes were achieved at the Oracle Building, ACT for 2,685sqm, 475 Victoria Avenue, NSW for 1,537sqm and at HQ North, QLD for 1,251sqm. In total, Cromwell completed new leasing and renewals over 63,794sqm during the year. While the Vodafone Call Centre, TAS remains vacant and other assets continue to have some lingering levels of vacancy, mostly 13 Keltie Street, ACT (40% occupied at 30 June 2017) and 200 Mary Street, QLD, the entire portfolio ended the year with an occupancy level of 91%. Although our vacancy levels remain slightly higher than our historical averages, they remain below current levels for major office markets, demonstrating the ability of our internal property management team to deliver above average results despite a difficult market. The leasing activity in 2017, and including the new lease at Tuggeranong due to start on completion of construction in September 2017, has resulted in Cromwell's weighted average lease expiry for the portfolio increasing from 6.48yrs at 30 June 2016 to 7.00yrs at 30 June 2017.

In order to assist comparability between periods, Cromwell also measures the change in like for like net property earnings, taking into account only properties held in both the current and previous financial year. On this basis, net property earnings decreased by 4.7% during the current financial year. This is a result of the vacancies identified above offsetting the increase in rentals from assets such as 700 Collins Street, 475 Victoria Avenue, NSW and the buildings leased to the State Government of NSW.

On 30 June 2017, Cromwell sold the Bundall Corporate Centre investment property located in the Gold Coast, QLD. During the year Cromwell completed new leasing and renewals over 2,550sqm at the Bundall Corporate Centre before selling the building to continue to take advantage of the current high prices being paid for assets in the Australian commercial property market. The Bundall Corporate Centre was acquired by Cromwell in January 2012 for \$63.5 million and was sold in June 2017 for \$89 million, 7.2% above its most recent independent valuation.

Construction is nearing completion for a second and fully leased commercial office building on the surplus land of the Tuggeranong Office Park investment property. Total cost of construction will be \$171.8 million and has been funded from cash reserves and a \$159.5 million loan facility. The building, once completed, which is expected to be in September 2017, will have an NLA of 30,700sqm and be leased for 15 years to the Commonwealth of Australia.

Valuations for investment properties increased by \$108.7 million during the year (2016: \$250.3 million), net of property improvements, leasing incentives and lease costs. This is equivalent to an increase in value of approximately 5.0% or 6.2 cents per stapled security from June 2016 valuations.

	2017 \$M	2016 \$M
Change in valuations, net of property improvements, lease costs and incentives	108.7	250.3
Non-cash adjustments for straight-lining of rentals and lease amortisation	16.3	12.9
Increase in fair value of investment properties	125.0	263.2

The single largest increase was associated with the new construction at Tuggeranong Office Park. While the existing building fell in value as it faces complete vacancy when the new building is completed, this was more than offset by an increase in value for the new building. This value being greater than the costs of construction.

Other increases were concentrated in properties in the Sydney and Melbourne metropolitan areas with long weighted average lease expiries ("WALE"). The Qantas Headquarters, which has a WALE of 14.2 years, saw another large increase. Other large increases were recorded at 2-24 Rawson Place, NSW (11 year WALE) and 207 Kent Street, NSW which increased following further successful leasing during the year.

Directors' Report

Interest expense

Interest expense for the year decreased to \$41.5 million (2016: \$49.0 million). The decrease was the result of the expiry of old interest rate swaps being replaced by the accreting interest rate cap which resulted in Cromwell benefiting from the reduced interest rate environment. The average interest rate fell from 5.27% for the year ended 30 June 2016 to 3.96% for the year ended 30 June 2017.

The fair value gain of interest rate derivatives of \$10.2 million (2016: \$5.4 million) arose as a result of Cromwell's policy to hedge a portion of future interest expense through interest rate swaps and an interest rate cap. At 30 June 2017, all remaining interest rate swaps were closed out, leaving only the interest cap at balance date. At 30 June 2017, the interest rate cap had a notional amount of \$713.6 million representing 48.2% of Cromwell's total drawn loan facilities.

(ii) Property management and internal funds management

Property management and internal funds management recorded an operating profit for the year of \$2.6 million (2016: \$0.2 million). Cromwell received distribution income of \$12.2 million from its investment in IOF during the year (2016: \$5.9 million) and paid interest of \$4.8 million on the borrowings used to partly fund the acquisition (2016: \$1.1 million).

(iii) External funds management – retail

External retail funds management profit decreased to \$8.2 million for the year ended 30 June 2017 from \$10.0 million for the year ended 30 June 2016. In July of the current year Cromwell earned a performance fee of \$4.1 million from Cromwell's unlisted fund, the Cromwell Riverpark Trust, following unitholders voting to extend the term of the Trust for a further 5 years. In the prior year Cromwell earned \$7.0 million in performance and disposal fees from Cromwell's unlisted fund, the Cromwell Box Hill Trust, which sold its investment property at a 34% premium to its pre-construction "as-if-complete" valuation just after the property reached practical completion.

Total external retail funds under management remained steady at \$1.8 billion (2016: \$1.7 billion).

Cromwell remains committed to increasing the size and diversification of its funds management business, which it believes is highly complementary to its internally managed property portfolio and property and facilities management activities. We continue to invest in several initiatives across our retail funds management business which will allow us to continually improve our service offering to investors in both Cromwell and our unlisted funds.

Direct Property Funds

The Cromwell Direct Property Fund continued to receive support from investors during the year with a further 31.9 million units issued. Redemptions were 3.3 million units. The Cromwell Direct Property Fund's third investment property, a Bunnings Home Improvement and Hardware Store in Playford, SA, reached practical completion in July 2016. In August 2016, the Fund acquired a further 10,124,000 units in the Cromwell Riverpark Trust for \$15,100,000. The Cromwell Direct Property Fund paid distributions to investors at 6.20cpu, saw an increase in NTA up to \$1.21 per unit and ended the financial year ungeared. Cromwell's recurring funds management and property management income increased by 94% during 2017 as a result of the increase in NTA and the additional investment property. Cromwell also earned acquisition fees of \$0.6 million (2016: \$1.4 million). Cromwell will continue to identify quality assets that fit into the fund's target asset size and risk profile.

In July 2016, the Cromwell Riverpark Trust reached the end of its initial seven-year term. Unitholders voted to extend the term of the Trust for another five years and to pay Cromwell a performance fee of \$4.1 million. The Cromwell Riverpark Trust, which owns a single investment property located at 26 Reddacliff Street, QLD, now returns 11.00cpu to investors and has an NTA of \$1.85 per unit. Cromwell's recurring funds management and property management income increased by 5% during 2017 as a result of the increase in NTA.

Cromwell's other two direct property funds, Cromwell Ipswich City Heart Trust and Cromwell Property Trust 12, continued to perform as expected and delivered distributions to their investors of 9.00cpu and 8.25cpu respectively. Both Funds saw asset values and associated NTA per unit increase during 2017. Cromwell's recurring funds management and property management income earned from both Funds increased by 5.3% during 2017 as a result of the increases in NTA.

Property Securities Funds

Cromwell has three property securities funds, the Cromwell Phoenix Property Securities Fund, the Cromwell Phoenix Opportunities Fund and the Cromwell Phoenix Core Listed Property Fund.

The Cromwell Phoenix Property Securities Fund was launched in 2008 and since inception has delivered excess returns (after fees and costs) of 5.8% against its benchmark. The Fund currently has \$222 million (2016: \$255 million) assets under management.

The Cromwell Phoenix Opportunities Fund was launched by Cromwell in December 2011 and is designed to provide a more diversified exposure to listed "small cap" equities. June 2017 saw the Fund achieving five-year performance numbers with annualised returns since inception after fees of 16.9%. The Fund currently has \$32.7 million (2016: \$12.2 million) assets under management.

The Cromwell Phoenix Core Listed Property Fund was launched by Cromwell in March 2016. The fund invests in ASX listed property and property related securities and had assets under management of \$16.8m at 30 June 2017 (2016: \$6.5 million).

Cromwell earns both recurring funds management income and performance fee income from all three property securities funds. Earnings during 2017 increased by 35%.

Directors' Report

Oyster

Oyster Property Group had NZD\$1.2 billion of assets under management at 30 June 2017, up from NZD\$870 million at 30 June 2016, an increase of 38%. Cromwell's share of profit from Oyster for 2017 was \$1.7 million (2016: \$1.1 million),

(iv) External funds management – wholesale

External wholesale funds management profit decreased to \$16.9 million (2016: \$19.0 million).

The European funds management business contributed \$15.1 million (2016: \$16.6 million) after convertible bond finance costs and tax, for the year, a decrease of 9%.

During the year the European business secured Asset Management rights to €691 million (2016: €903 million) of investment property and successfully disposed of €1,073 million (2016: €1,529 million) of assets for funds in sell down mode. The resulting acquisition and disposal fees amounted to \$12.7 million (2016: \$12.7 million) out of total funds management fees of \$78.1 million (2016: \$75.4 million). The European funds management business also received performance fees (promotes) during the year of \$17.5 million (2016: \$6.7 million).

As at 30 June 2017 the European funds management business had €3.37 billion (\$5.01 billion) assets under management (30 June 2016: €3.68 billion (\$5.51 billion)). Recurring Asset Management revenue was \$31.7 million (2016: \$37.4 million), a decrease of 15.2% in line with the decrease in assets under management.

Cromwell's Australian wholesale fund, Cromwell Partners Trust ("CPA") continued with its management of the Northpoint property. The property is undergoing a major redevelopment of its retail space and development of a 190 room hotel on site. Construction works associated with the major redevelopment are well underway with completion expected in the second half of the 2018 financial year. The redevelopment has resulted in lower earnings from CPA as a number of tenancies needed to be terminated or were not renewed to make way for the works. As construction work continues, interest in the new retail space, from perspective tenants, has been positive.

During 2017, through an income assignment deed, Cromwell acquired an effective 49% interest in an investment property in Campbell, ACT for \$15.2 million. The property is leased to the Commonwealth of Australia. Cromwell receives 49% of the net cash flows from the property with the net cash flows representing the net rental income less interest expense on the borrowings secured against the property and less any required capital spending. Cromwell has the option to acquire a direct 49% interest in the property as well as an option to acquire the remaining 51%. Cromwell will work with the current owner of the property to negotiate a new lease with the Commonwealth of Australia that would also involve a major redevelopment of the existing building.

(v) Property development

Development activity during this year continued to be extremely limited, with a small amount of industrial land held for development or re-sale when the opportunity arises. Cromwell does not seek to undertake any material amount of speculative development.

Financial position

	Cromwell		Trust	
	As at		As at	
	2017	2016	2017	2016
Total assets (\$M)	3,410.9	2,878.3	3,345.2	2,828.0
Net assets (\$M)	1,639.9	1,500.2	1,595.6	1,472.4
Net tangible assets (\$M) ⁽¹⁾	1,565.1	1,422.5	1,595.3	1,472.4
Net debt (\$M) ⁽²⁾	1,375.5	1,152.4	1,441.7	1,124.7
Gearing (%) ⁽³⁾	45.2	42.6	46.4	43.9
Stapled securities issued (M)	1,762.4	1,752.3	1,762.4	1,752.3
NTA per stapled security	\$0.89	\$0.81	\$0.91	\$0.84
NTA per stapled security (excluding interest rate swaps)	\$0.89	\$0.82	\$0.91	\$0.85

(1) Net assets less deferred tax assets, intangible assets and deferred tax liabilities.

(2) Borrowings less cash and cash equivalents and restricted cash.

(3) Net debt divided by total tangible assets less cash and cash equivalents, restricted cash and disposal group liabilities.

A total of 9 property assets were externally revalued at June 2017, representing approximately 49% of the property portfolio by value. The balance of the portfolio is subject to internal valuations having regard to previous external valuations and comparable sales evidence. The weighted average capitalisation rate (WACR) was 5.46% across the portfolio, compared with 7.07% at June 2016.

Directors' Report

Net debt increased by \$223.1 million after further drawdowns of \$97.7 million from the Tuggeranong – Tranche B construction financing facility for the new property being constructed at Tuggeranong and further drawdowns of \$205 million from the new syndicated bridging facilities. Gearing increased from 42.6% to 45.2% during the year as a result of the increase in net debt offset by the increase in property valuations and asset acquisitions.

An additional 10.0 million stapled securities were issued during the year at an average issue price of \$0.82, comprising the continuing operation of the distribution reinvestment plan which resulted in the issue of 7.2 million securities during the year, whilst a further 2.8 million securities were issued due to the exercise of performance rights.

NTA per security has increased during the year from \$0.81 to \$0.89, primarily as a result of an increase in property valuations which contributed 6.2 cents to the increase in NTA.

Outlook

Distribution and operating profit

Distributions are expected to remain steady with a total annual distribution of 8.34 cents for the 2018 financial year with operating profit of 8.25 cents per stapled security.

Property investment

Returns from the Property Investment segment are expected to be lower in 2018 following the sale of the Bundall Corporate Centre and the expected sales of the two Brisbane CBD assets. While there has been excellent leasing outcomes for Cromwell in the last twelve months, the 13 Keltie Street, ACT investment property remains with 40% occupancy and the Vodafone Call Centre, TAS remains vacant. Cromwell sold the Bundall Corporate Centre, QLD, on 30 June 2017 and applied most of the proceeds to revolving credit facilities. This reduces interest expense until Cromwell identifies a more productive use for the funds. Cromwell will continue to focus on delivering positive leasing outcomes for all property assets but the current leasing markets in Canberra and Queensland are expected to result in some downtime before these properties return to full occupancy.

The new building at Tuggeranong Office Park will see the Commonwealth of Australia take occupancy in September 2017. This will result in the existing building becoming vacant at the same time. Cromwell's operating profit outlook of 8.25 cents per stapled security assumes the existing building remains vacant for the remainder of the 2018 year. If a successful leasing outcome for this building is achieved during the 2018 year this will see an increase in Cromwell's earnings.

Cromwell will continue to take advantage of the current high prices being paid for assets where it believes the proceeds can be better deployed into more productive assets in the future. In the short term, until the proceeds can be deployed, Cromwell will hold the proceeds in either cash on the balance sheet or in revolving credit facilities.

External funds management - retail

Cromwell will continue to look for appropriate assets for the Cromwell Direct Property Fund which will generate transactional funds management income. Cromwell will also look for other property syndication opportunities during 2018.

Cromwell's unlisted funds are all performing as expected and provide Cromwell with steadily increasing recurring funds management fees.

External funds management - wholesale

The European business continues to face several short-term challenges in 2018 because of the uncertainty in the financial markets in Europe. In the short term this has led to a suppression in the growth of assets under management and resulting deferral or loss of transaction and funds management fees. The European business does continue to be awarded Asset Management contracts relating to various portfolios of assets which demonstrates the advantage of a pan European funds management operation that covers 13 countries. Cromwell's focus in 2018 is to continue to pursue initiatives that secure more permanent assets under management for the European business.

Cromwell's Australian wholesale fund, Cromwell Partners Trust ("CPA") will continue with its management of the Northpoint property. The property will continue with its major redevelopment of its retail space during the remainder of 2018.

Cromwell will start to receive distributions from its effective 49% interest in the investment property in Campbell, ACT and will continue to work with the current owner in negotiating a new lease with the existing tenant.

Property Development

During 2018, Cromwell is expecting to be able to further develop its industrial land in Altona, VIC. This will be done with a view to a successful sale during 2018. The land is held as inventory and a sale will generate operating earnings for Cromwell.

Overall

2017 saw Cromwell achieve operating earnings of 8.65 cents per security, 0.25 cents per security above our expected result of 8.40 cents per security. This was the result of better than expected transactional revenue.

We have again adopted conservative assumptions for transactional and funds management revenue in 2018 as well as assumed conservative downtime assumptions for the property portfolio. As a result, forecast operating earnings for 2018 are 8.25 cents per security with distributions remaining steady at 8.34 cents per security. Over the course of the previous two financial years, Cromwell has realised \$40.5 million in cash proceeds in excess of acquisition price, acquisition costs and capital works from the sale of five investment properties.

Directors' Report

This excess is not recorded as operating earnings but is part of the total return from these properties and can be used to fund 2018 distributions until successful leasing outcomes are achieved or the underlying proceeds are deployed into more productive assets.

A successful outcome to leasing up the remaining portfolio and the securing of more permanent assets under management for the European business are the focus for 2018. When this is achieved, Cromwell expects to see operating earnings return to their historic upward trend and a resulting increase in distributions.

This outcome, if achieved, will be a further strong endorsement of our strategy and business model.

Cromwell's objective is to continue to grow operating profit and distributions per security, maintaining a capacity to derive transactional revenue where possible, growing funds management revenues in a sustainable way and continuously improving the capacity of our property portfolio to deliver above average returns over the medium and long term from active management of our assets and our portfolio. We will continue to manage the risk and cost of our debt, maintaining appropriate protection to the downside with the opportunity to benefit from the trend of lower global interest rates.

Significant changes in the state of affairs

Changes in the state of affairs of Cromwell during the financial year are set out within the financial report. There were no significant changes in the state of affairs of Cromwell during the financial year other than as disclosed in this report and the accompanying financial report.

Subsequent events

No matter or circumstance has arisen since 30 June 2017 that has significantly affected or may significantly affect:

- Cromwell's operations in future financial years; or
- the results of those operations in future financial years; or
- Cromwell's state of affairs in future financial years.

Environmental regulation

The Directors are not aware of any particular and significant environmental regulation under a law of the Commonwealth, State or Territory relevant to Cromwell.

Trust Disclosures

Issued Units

Units issued in the Trust during the year are set out in note 10 in the accompanying financial report. There were 1,762,361,339 (2016: 1,752,331,208) issued units in the Trust at balance date.

Value of Scheme Assets

The total carrying value of the Trust's assets as at year end was \$3,345.2 million (2016: \$2,828.0 million). Net assets attributable to unitholders of the Trust were \$1,589.8 million (2016: \$1,467.2 million) equating to \$0.91 per unit (2016: \$0.84 per unit).

The Trust's assets are valued in accordance with policies stated in notes 5, 6, 7 and 12 of the financial statements.

AIFMD Remuneration Disclosure

The senior management and staff of Cromwell whose actions have a material impact on the risk profile of the Trust are considered to be the key management personnel identified in the Remuneration Report which is included in this Directors' Report.

The amount of the aggregate remuneration paid by Cromwell to those key management personnel in respect of the financial year ending 30 June 2017 was \$6,874,972. This amount is comprised of fixed remuneration of \$4,830,270 and variable remuneration of \$2,044,702.

This remuneration disclosure is being made to satisfy Cromwell Property Securities Limited's obligations under AIFMD. References to "remuneration", "staff" and "senior management" should be construed accordingly.

Indemnifying officers or auditor

Subject to the following, no indemnity or insurance premium was paid during the financial year for a person who is or has been an officer of Cromwell. The constitution of the Company provides that to the extent permitted by law, a person who is or has been an officer of the Company is indemnified against certain liabilities and costs incurred by them in their capacity as an officer of the Company.

Further, the Company has entered into a Deed of access, insurance and indemnity with each of the Directors and the company secretary. Under the deed, the Company agrees to, amongst other things:

- indemnify the officer to the extent permitted by law against certain liabilities and legal costs incurred by the officer as an officer of the Company and its subsidiaries;
- maintain and pay the premium on an insurance policy in respect of the officer; and
- provide the officer with access to board papers and other documents provided or available to the officer as an officer of the Company and its subsidiaries.

Directors' Report

Cromwell has paid premiums for Directors and officers' liability insurance with respect to the Directors, company secretary and senior management as permitted under the *Corporations Act 2001*. The terms of the policy prohibit disclosure of the nature of the liabilities covered and the premiums payable under the policy. No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an auditor of the Company or any of its controlled entities.

Rounding of amounts

Cromwell is an entity of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that instrument amounts in the Directors' report have been rounded off to the nearest one hundred thousand dollars, or in certain cases to the nearest dollar.

Auditor

Pitcher Partners continues in office in accordance with section 327 of the *Corporations Act 2001*.

The Company may decide to employ Pitcher Partners on assignments additional to their statutory duties where the auditor's expertise and experience with the Company and/or the Cromwell are important.

The Directors have considered the position and, in accordance with advice received from the Audit & Risk Committee, are satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the *Corporations Act 2001* as none of the services undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants* and all non-audit services have been reviewed by the Audit & Risk Committee to ensure they do not impact the impartiality and objectivity of the auditor.

Details of the amounts paid or payable to the auditor and its related parties for non-audit services provided to the Cromwell are set out below:

	2017 \$	2016 \$
Non-audit services		
Due diligence services	127,000	23,000
Total remuneration for non-audit services	127,000	23,000

The auditor receives remuneration for audit and other services relating to other entities for which Cromwell Funds Management Limited and Cromwell Real Estate Partners Pty Ltd, both controlled entities, act as responsible entity. The remuneration is disclosed in the relevant entity's financial reports and totalled \$129,750 (2016: \$115,500).

Amounts paid to PwC, who acted as the component auditor for an overseas component of Cromwell in the current year, and its network firms for non-audit services were as follows:

	2017 \$	2016 \$
Non-audit services		
Tax compliance services – Australia	197,790	349,810
Tax compliance and other services - overseas	61,413	88,695
Total remuneration for non-audit services	259,203	438,505

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* accompanies this report.

Directors' Report

Remuneration report

The remuneration report is presented for the financial year ending 30 June 2017. The report forms part of the Directors' Report and has been prepared and audited in accordance with the requirements of the *Corporations Act 2001*. This report is where we explain how performance has been linked to reward outcomes that forge a clear alignment between Cromwell staff and securityholders.

This report outlines the remuneration for Non-Executive Directors as well as Executive Directors and other Key Management Personnel ("KMP"). KMP are defined as those employees who have authority and responsibility for planning, directing and controlling the activities of Cromwell. The report is set out under the following headings:

- (a) Remuneration principles – governance, policy, objectives;
- (b) Link between remuneration and performance;
- (c) Details of remuneration;
- (d) Details of remuneration: cash bonuses and performance rights;
- (e) Equity based compensation;
- (f) Employment contracts and termination provisions; and
- (g) Details of equity instrument holdings, loans, etc.

(a) Remuneration principles

Governance

Cromwell has appointed a nomination and remuneration committee ("Committee"). The Committee advises the Board on remuneration policy, practices and strategies.

During the financial year the members of the Committee were:

Mr G Levy	Non-executive Director and Chairman ;
Ms M McKellar	Non-executive Director
Mr R Foster	Non-executive Director
Ms J Tongs	Non-executive Director

The committee calls upon external consultants if and when necessary and also makes use of various professional and industry publications in assisting them in their considerations. The Chairman of the Committee who is also the Chairman of the Board, has also consulted directly with certain proxy advisors and some institutional investors to understand their viewpoint on issues relating to remuneration generally and given the specific nature and circumstances of Cromwell's business operations and economic environment.

Further information on the role and activities of the Committee is available on Cromwell's website and the Corporate Governance Statement to be released with the Annual Report.

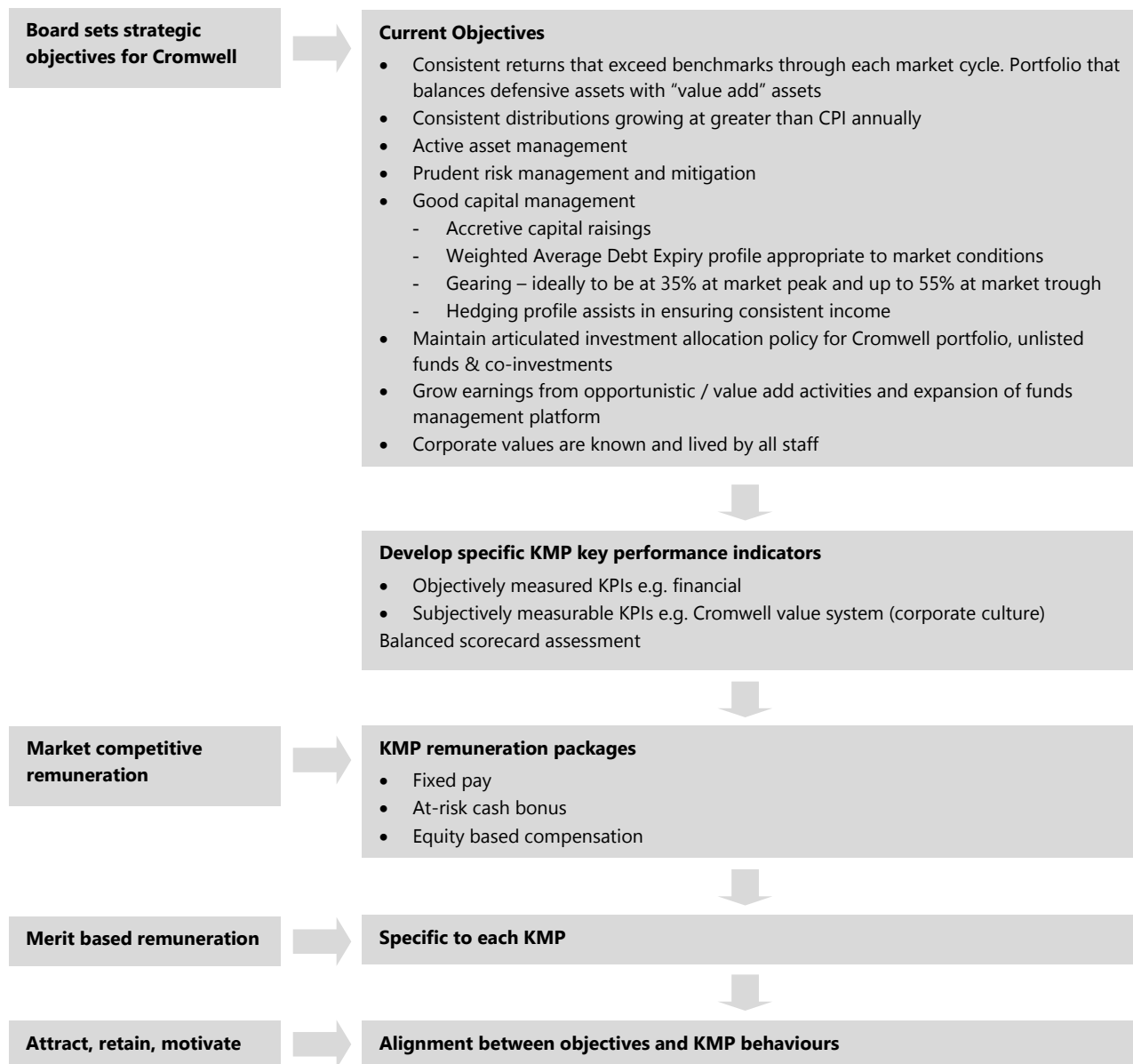
Key Improvement

An important change made to Cromwell's remuneration policy during the year is that performance hurdles for equity based compensation now must be met in each year (previously two out of three) and are assessed annually and not at the end of the vesting period. If a KMP fails to meet the required hurdle in any given year then not only will they not be awarded any equity based compensation for that year but all unvested equity based compensation will be forfeit.

Directors' Report

Remuneration policy

Cromwell is committed to setting and achieving objectives that best serve the interests of Cromwell's securityholders. Cromwell's remuneration strategy is designed to align behaviours with the Cromwell's objectives.



Objectives

Fundamentally, Cromwell aims to support or enhance its operating earnings per security in any given financial year in a way that does not unduly increase the risk profile of Cromwell. Cromwell also seeks to operate within a framework that facilitates both sustainable growth and Cromwell outperforming its peers in the medium to long term.

Cromwell believes its past performance supports its view that the best way to achieve its objectives, and thus serve the interests of securityholders, is to provide a remuneration package to its employees, and particularly KMPs, that is designed to align KMPs interests with those of long-term minded securityholders by specifically designing their performance indicators to their particular role and responsibilities.

This is achieved by providing remuneration packages which consist of one or more of the following three elements (or a combination thereof) where appropriate:

1. Fixed component in the form of a cash salary;
2. An at-risk cash bonus that is linked solely to performance of a tailored set of objectives, where appropriate; and
3. At risk longer term equity payment. This third element is equity based remuneration aimed at alignment and retention.

The mix of these three elements, their key features and how they are applied to the KMPs of Cromwell are summarised below.

Directors' Report

Summary of remuneration elements by personnel

KMP	Fixed pay element	At-risk cash element	At-risk equity element
Non-executive Directors	<p>Fixed pay amounts to each Director reflects the demands made on, and the responsibilities of each Director and with regard to market comparative levels.</p> <p>Total amount payable to all Non-executive Directors is approved by securityholders from time to time.</p> <p>Total amount payable, in aggregate, currently stands at \$1,000,000.</p>	None.	None.
Executive Director – CEO	<p>Set at an amount to reflect the demands, responsibilities, and skill levels required, with cognisance to the market.</p>	<p>Amount set by the Board annually with cognisance to the market.</p> <p>Payable based on reaching or exceeding key performance indicators set by the Board.</p> <p>For more detail refer to the <i>Remuneration packages</i> section below.</p>	<p>Amount set by the Board and approved by securityholders.</p> <p>Annual grant of performance rights with three year vesting terms.</p> <p>Grant requires the passing of annual performance hurdles set by the Board.</p> <p>If granted prior to 30 June 2016, must meet 70% of annual hurdles in two out of the three years comprising the vesting period. Hurdles are assessed at the end of the vesting period.</p> <p>If granted after 1 July 2016, must meet 70% of annual hurdles for each year of the option period.</p> <p>For more detail refer to section <i>Remuneration packages</i> below.</p>
Other KMP	<p>Set at an amount to reflect the demands, responsibilities and skill levels required, with cognisance to the market.</p>	Currently none	<p>Annual grant of performance rights with three year vesting terms.</p> <p>Grant requires the passing of annual performance hurdles set by the Board and the CEO over a three year period.</p> <p>If granted prior to 30 June 2016, must meet 70% of annual hurdles in two out of the three years comprising the vesting period. Hurdles are assessed at the end of the vesting period.</p> <p>If granted after 1 July 2016, must meet 70% of annual hurdles for each year of the option period. For more detail refer to section <i>Remuneration packages</i> below.</p>

It is important to note the Committee retains the discretion to award equity based remuneration to employees, based on the recommendation of the CEO. This element of remuneration is seen as an alignment tool by the Board.

Directors' Report

(b) Link between remuneration and performance

Cromwell's key financial measures for the last five years are set out below:

	2017	2016	2015	2014	2013
Operating earnings per security	8.7cents	9.4 cents	8.3 cents	8.5 cents	7.6 cents
Change over previous year	(8%)	13%	(2%)	12%	1%
Distribution per security	8.3cents	8.2 cents	7.9 cents	7.6 cents	7.3 cents
Change over previous year	2%	4%	4%	4%	4%
Gearing	45%	43%	45%	42%	46%
Change over previous year	5%	(4%)	7%	(9%)	(10%)
KMP remuneration as % of operating earnings	4.5%	3.0%	2.7%	3.8%	5.3%
Change over previous year	50%	11%	(29%)	(28%)	(13%)

Cromwell has seen sustained growth in distributions per security over the last five years and growth in operating earnings per security in three of the last five years. 2016 operating earnings exceeded expectations as a result of transactional revenue from the one off performance fees from Cromwell Box Hill Trust and the opportunistic acquisition of the investment in the Investa Office Fund. When these items are taken into account, Cromwell has seen sustained earnings growth from 2015 through to the current financial year. At the same time, KMP remuneration has remained at a level of less than 5% of operating earnings with the exception being 5.3% in 2013. This reflects Cromwell's adherence to a disciplined approach to managing the business for the benefit of securityholders.

As Cromwell continues to grow both its property portfolio and its funds management business, the total remuneration paid to KMP may increase but this will reflect the increase in size and complexity of Cromwell and will be reliant on increase in returns to securityholders.

Key performance indicators and employee values

Performance of staff is annually assessed based on two equally weighted measures; achievement of Cromwell Employee Values and meeting key performance indicators relevant to that employee.

Key performance indicators

The key performance indicators (KPIs) for each KMP take into account their role within Cromwell generally as well as their expected contribution to the achievement of Cromwell's objectives. The KPIs are designed to best incentivise each KMP to meet Cromwell's objectives and therefore best serve the interests of securityholders. 50% of an employee's annual performance score comes from meeting KPIs and the balance from living Cromwell employee values. Cromwell sees its culture and values as an essential element to its success, especially considering it is integrating a large European business and spreading its geographical reach. Ensuring cultural alignment with Cromwell's deeply ingrained values is critical to ensure behaviour and processes across Cromwell are appropriate and consistent.

Although the specific KPIs are different for each of the KMP, the overriding principles in accordance with which they are determined are the same. The principles involve the assessment of each KMP's performance according to a traditional balanced scorecard methodology. The balanced scorecard methodology assigns performance and responsibility criteria across four broad categories.

The weightings of these categories for any individual are set and assessed in consideration of their role, qualifications and experience. However, generally the weightings will be within the bands set out below:

Financial Measures:	40 – 70%	Customer Measures:	10 – 30%
Internal Business Measures:	10 – 30%	Innovation & Learning Measures:	10 – 30%

The Chief Executive Officer is responsible for setting KPI targets and assessing annually whether those targets have been met. The KPI targets for the Chief Executive Officer are set, revised and reviewed annually by the Committee and the Board.

These categories are:

Financial Measures: Includes both the performance of Cromwell and the employees' business unit. Cromwell focuses on maintaining individual securityholder alignment by using operating earnings per security as the major financial metric. Other financial metrics for 2017 and 2018 include but are not limited to:

Metric	Required outcome
Distribution per security	Sustainable growth in distributions per security.
Gearing	2017 target of between 40% - 50%.
Net debt / EBITDA	Ensure the ratio of net debt to EBITDA does not exceed 6 times.
Debt terms	Mitigate debt risks by maintaining 12 months minimum expiry profile of debt.
Interest rates	Maintain interest rate hedging profile that provides a high degree of certainty of distributions for 2 years.
Long term net operating income growth	Achieve like for like net operating income growth that supports earnings and distribution targets, noting in some years investment is required at the expense of short term growth to secure long term growth.
Lease expiries	Focus on lease expiries in core portfolio and maintain vacancy rates at set targets.
Portfolio management	Meet agreed maintenance / lifecycle capex targets.
Active portfolio	Execute asset management plans for active portfolio.
Funds management	Successfully promote and launch new funds and maintain performance of current open retail funds.
Cash reserves	Maximise returns from cash reserves.

Directors' Report

Internal Business Measures: Concentrate on improvement of people, systems and processes to create efficiency and accuracy to support long term business growth. The processes emphasise adherence to governance requirements.

Customer Focussed Measures: Cromwell surveys securityholders, tenants, fund investors and other stakeholders to ascertain customer relationship trends and set KPIs for employees to meet the needs identified by those trends, and to coincide with longer term corporate objectives.

Innovation & Learning Measures: Focuses on the growth of individuals, departments and corporate culture to innovate and extend current capabilities throughout Cromwell.

Cromwell employee values

Cromwell has implemented a staff values initiative that outlines and identifies the values and behaviours that Cromwell believes are vital to its culture and the ongoing success and performance of Cromwell. These values and behaviours require all Cromwell staff to be: principled, empathetic, collegiate, diligent, courageous, accountable, humble, committed and spirited.

These values and behaviours have been an important part of Cromwell's culture for many years and a core reason for Cromwell's success. All staff are now reviewed on how well they demonstrate Cromwell's Employee Values as part of their annual performance review. 50% of an employee's annual performance score comes from meeting Cromwell's values.

Remuneration packages

Fixed Pay

All employees, including all KMP (other than Non-Executive Directors) receive a remuneration package that includes a fixed pay component. Fixed pay is based on market conditions and can be within a range from the lower end of market to the higher end of market depending on the employee's mix of fixed versus at risk remuneration. Geographical market based factors are taken into consideration when determining fixed pay components and the mix between fixed versus at risk remuneration.

KMP are remunerated at the market median level of their fixed pay, adjusted for factors such as the external market environment and the employee's position, qualifications and responsibility within Cromwell. In assessing the level of fixed pay relative to the market, weighting is given to Cromwell's and the employee's performance over the total employment period.

At-risk cash bonus (short term incentives)

Short term incentives are generally included as part of the remuneration package for those employees that can have a material impact on the key marginal drivers of operating earnings in any given financial year. These include, but are not limited to, such factors as: leasing outcomes, changes in property earnings, interest expense, funds management earnings, and changes in the investment property portfolio.

Cromwell does not generally take into account non-financial performance indicators in assessing whether or not relevant employees are entitled to short term incentives.

Short term incentives are generally paid as cash bonuses, and once paid there are no forfeiture provisions.

Equity based compensation

Overview

The granting of equity based compensation to employees, that are considered important to the longer term success of Cromwell, is to ensure alignment between these employees, and the securityholders. No employee has an automatic entitlement to any equity based compensation which is a form of deferred remuneration.

Participating employees are offered performance rights issued under Cromwell's performance rights plan (PRP) to fund the acquisition of stapled securities in Cromwell.

If performance rights issued under the PRP vest, employees will be issued one stapled security per performance right exercised. Performance rights do not give a participating employee the right to vote at securityholder meetings or the right to receive a distribution from Cromwell.

Every three years, the maximum value of the Executive Directors' participation in Cromwell's equity based compensation arrangements is discussed and agreed by the Board (using the allocation method discussed below) and put to securityholders for approval.

Awarding

Each year the Board (on recommendation from the Committee) considers whether to grant equity based compensation to the Executive Directors and, if so, to what value. In December 2016, 2,788,525 performance rights were granted to the Chief Executive Officer, vesting in January 2020.

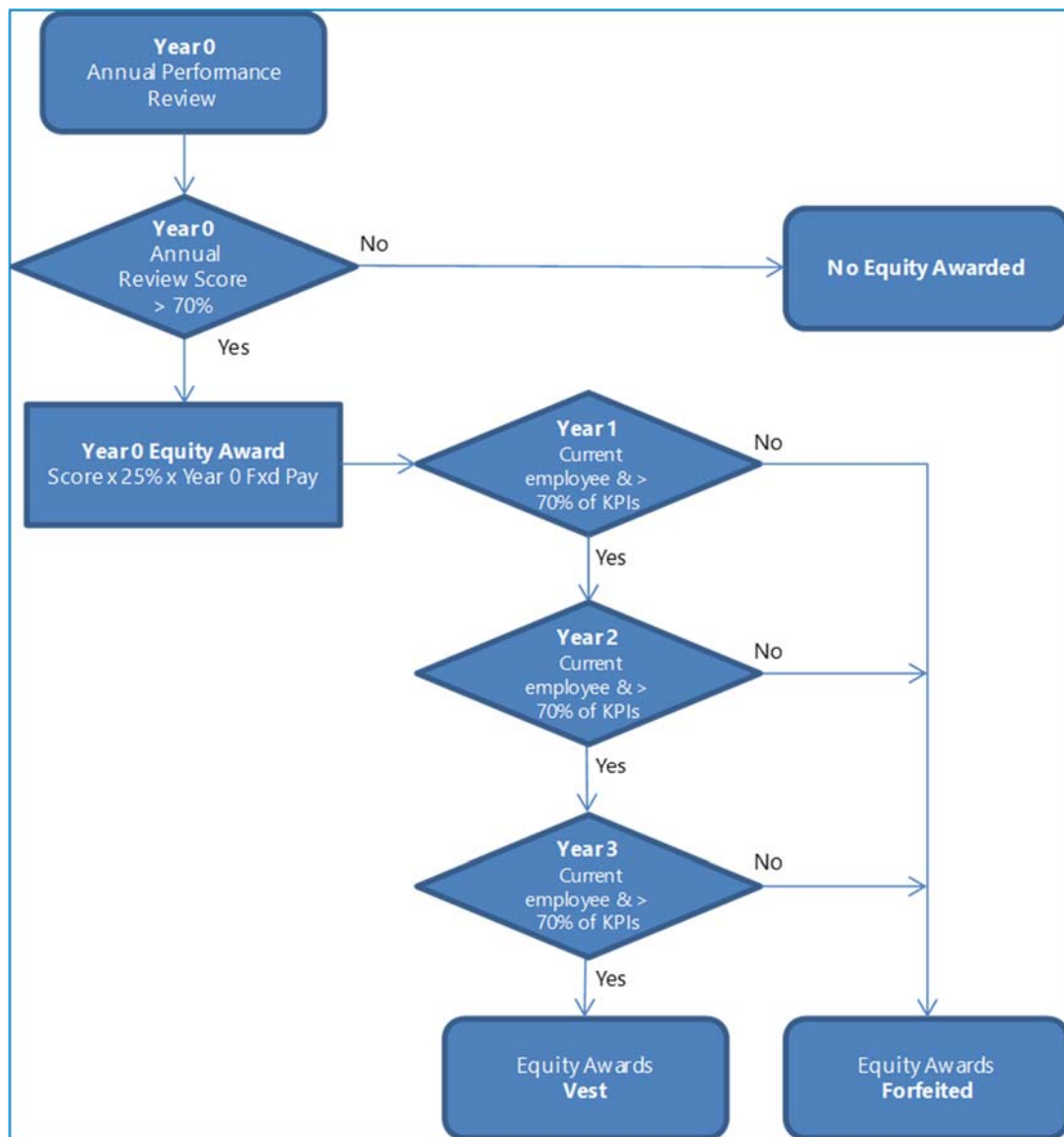
Each year the Committee delegates authority to the Chief Executive Officer to determine which employees other than Executive Directors will receive equity based compensation at the end of each financial year and, if so, to what value. The Committee considers and, if appropriate, ratifies the Chief Executive Officer's determination.

In determining the total value of equity based compensation to be granted in any one year the performance of Cromwell as a whole is considered. This involves an assessment of whether Cromwell has met its objectives, including a review of Cromwell's key financial measures.

Directors' Report

The process to determine if and the value of an actual award will be made to a participating employee is detailed below:

Equity Based Award Process



- the employee's performance during the previous financial year as assessed against their KPI's. An employee must have achieved at least 70% of their KPIs in the previous financial year; and
- the employee's level of fixed pay. The maximum value of performance rights to be allocated to any employee other than an executive director is generally limited to 25% of their fixed pay.

Once a value had been allocated, the participating employee is given the option of participation in the PRP. The actual number of performance rights granted to the participating employee is determined by dividing the total value awarded to that employee by the fair value of each performance right at grant date. The fair value at grant date for performance rights is determined using a Black-Scholes option pricing model that takes into account the exercise price (including the discount to market value at grant date), the term of the performance right, the security price at grant date, expected price volatility of the underlying securities, the expected dividend/distribution yield and the risk free interest rate for the term of the performance right. The valuation of performance rights is discussed in more detail in section (e) below.

Once performance rights are granted, the participating employees will need to meet performance hurdles before they vest. Although the Committee (or the Chief Executive Officer under delegated authority) may impose other conditions, generally if granted prior to 30 June 2016, performance rights will vest if an employee achieves 70% or greater of their KPIs in two out of the three years comprising the vesting period and are still employed by Cromwell at the end of that three year vesting period. If granted after 1 July 2016, performance rights will vest if an employee achieves 70% or greater of their KPIs in each of the three years comprising the vesting period and are still employed by Cromwell.

Directors' Report

Under the PRP, if performance rights vest they allow eligible employees to obtain stapled securities at a discount to market value. The discount is taken into account when determining the value to be issued to a participating employee. Since grants under the PRP are made in value terms, the lower the exercise price the lower the number of performance rights granted and, therefore, the lower the number of securities that may be issued.

While there was no issues of PRPs under long term equity based incentive scheme in 2017, the Board is considering the implementation of one for future years when and if appropriate. While Cromwell is predominantly a real estate investment trust, with the majority of operating profit being derived from passive rent collection, the Board has taken a view that a traditional equity based long term incentive scheme may drive inappropriate behaviour. However, as Cromwell positions itself to earn more operating profit from transactional and funds management business segments, certain longer term incentives may become a desirable management tool.

Remuneration package – CEO

The remuneration packages of the Chief Executive Officer for the last three years comprised the following components:

	Financial year	Fixed pay \$	At-risk cash bonus \$	Equity based compensation \$
Mr P Weightman	2017	1,600,000 (43%)	1,600,000 (43%)	481,166 (14%)
	2016	1,350,000 (53%)	800,000 (32%)	385,063 (15%)
	2015	1,100,000 (67%)	250,000 (15%)	289,002 (18%)

Fixed Pay

The board increased the fixed pay component of the CEO from \$1,350,000 to \$1,600,000 for 2017. In determining the FY17 fixed pay component for the CEO, the board considered the continuing enlargement of the role following the acquisition of the European business, further expansion into other markets and the need to bring fixed remuneration closer in line to market. The awarded fixed pay for 2017 was around 75th percentile of the peer group. The increase was awarded following a detailed benchmarking exercise against the peer group, which consists of:

- Abacus
- Challenger
- Charter Hall
- Dexus
- Goodman
- GPT
- Growthpoint
- Lend Lease
- Magellan
- Mirvac
- Scentre
- Shopping Centres Australia
- Stockland
- Vicinity

The board now considers the fixed pay component of the CEO to be at market, following several years of sizeable increases in the fixed pay component of remuneration. Future changes in fixed pay for the CEO are likely to be around inflation.

At Risk Cash Bonus

The Board increased the available at risk cash bonus pool for the CEO from \$800,000 to \$1,600,000 for 2017. The increase was undertaken after benchmarking similar awards from CEO's and senior executives of the peer group. The increase in the at risk cash bonus pool is also a reflection of the increased focus on funds management, the global nature of the business, global travel commitments, and the enlargement of the role. The potential at risk cash bonus pool of \$1,600,000 puts Cromwell within the 25th percentile of its peer group.

The purpose of the at-risk cash bonus is to focus the CEO's efforts on those key marginal drivers and outcomes that are priorities for Cromwell for the relevant financial year and to motivate the CEO to strive and reward him to achieve stretch performance objectives. The key marginal drivers and outcomes for each year are chosen by the Board on the basis that they are expected to have a significant short and long term impact on the success of Cromwell.

The Board's assessment of performance against key marginal drivers and outcomes for 2016 is provided in the following table:

Key Marginal Driver – 2017	Commentary	Overall Rating
Earnings per security	Actual operating EPS of 8.65 cps versus guidance of 8.40cps	Exceeded
Sustainable growth in distribution per security	Distribution growth of 2%	100%
Integration of European business	Refer below for detailed commentary	75%
Minimise 2017 portfolio rental contraction	Refer below for detailed commentary	75%
Appropriate restructuring and resourcing the senior talent and human capital of Cromwell	Strategic remuneration plan implemented across Cromwell; Individuals have been identified as successors in key roles across the broader business	60%

No other KMP was awarded a short-term incentive in 2017 as their remuneration was fixed and had been increased as referred to in section (c).

Directors' Report

Successful integration of European business

The CEO and other KMP continued to spend time during the year working closely with the European team in order to achieve a successful integration of the European business. The following key outcomes were completed during 2017:

- Global brand was refreshed with the European business rebranded as Cromwell;
- Implementation of Cromwell's Employee Values across the entire group including the European business;
- Implementation of IT architecture that better supports the pan-European platform;
- Implementation of a focus on sustainability; and
- Improved financial reporting and forecasting.

Ongoing initiatives as at 30 June 2017 included the following:

- Identifying a new European Head to drive better focus on maintaining current transactional based revenue streams while positioning the business for growth by also allowing a new focus on more reliable and stable annuity style revenue streams;
- Launching more discretionary, long-term funds; and

Overall rating reflects that not all initiatives anticipated to conclude in 2017 were achieved in 2017.

Minimise 2017 portfolio rental contraction

Successful leasing in Sydney and Melbourne and other lease renewals has underwritten significant rental income in future years. Challenges in parts of the Canberra portfolio remain and Cromwell continues to look to reposition assets such as Tuggeranong Office Park and 13 Keltie Street, Woden. Progress on the existing Tuggeranong asset will accelerate once the tenant takes occupation of the new building. 13 Keltie Street, Woden remains in transition.

Overall, returns from the Property Investment segment are expected to be lower in 2018 until occupancy levels in the Canberra and Brisbane investment properties can be improved.

Based on the quality of the above results the CEO was granted 75% of the possible at risk cash bonus for 2017 with 12.5% deferred into 2018 pending the successful conclusion of ongoing transactions. 12.5% of the at risk cash bonus was forfeit.

Equity Based Compensation

At the 2015 AGM, securityholders voted a maximum value of the equity pool available to the CEO of \$800,000 per annum. As described previously, the CEO's KPI's for equity based awards are the same as those for determining the at risk cash bonus. The assessment of performance against the CEO KPIs is tabled above.

The CEO's long term equity plan differs from other Cromwell employees, in that the amount awarded in any given year reflects the maximum equity based compensation payable, as approved by securityholders, multiplied by the annual review score.

Non-executive Directors remuneration

Fees and payments to Non-Executive Directors reflect the market place in line with the demands which are made on, and the responsibilities of, the Directors. The Board determines remuneration of Non-Executive Directors within the maximum amount approved by security holders from time to time. This maximum currently stands at \$1,000,000 per annum in total for fees to be divided among the Non-Executive Directors in such a proportion and manner as they agree.

Non-Executive Directors are paid a fixed remuneration, comprising base fees or salary and superannuation (if applicable). Non-Executive Directors do not receive bonus payments or participate in security-based compensation plans, and are not provided with retirement benefits other than statutory superannuation.

	2017 \$	2016 \$
Chairman	211,640	203,500
Non-executive director	97,240	93,500
Audit & Risk Committee – Chairman	19,800	19,800
Audit & Risk Committee – Member	13,200	13,200
Nomination & Remuneration Committee – Chairman	8,250	8,250
Nomination & Remuneration Committee – Member	5,500	5,500
Investment Committee	-	-

From 1 July 2017, fees and payments to Non-Executive Directors have been increased by 4%.

Directors' Report

(c) Details of remuneration

Remuneration paid, payable, or otherwise made available, directly or indirectly, to key management personnel is set out below. Key management personnel of Cromwell are the Non-executive Directors, the Chief Executive Officer and his direct reports who form Cromwell's Executive Management Group (EMG). The EMG has the authority and responsibility for planning, directing and controlling the activities of Cromwell.

Key management personnel during the financial year were:

Non-executive directors:

Mr G Levy (AO)	Chairman
Ms M McKellar	Director
Mr R Foster	Director
Ms J Tongs	Director
Mr M Wainer	Director
Mr A Konig	Director
Mr L Blitz	Director

Executive Management Group (EMG):

Mr Paul Weightman	Managing Director / Chief Executive Officer
Mr M Wilde	Chief Financial Officer
Ms J Clark	Chief Operations Officer, Property Licensee
Mr D Horton	Head of Property

Directors' Report

The table below outlines the cash remuneration and at-risk cash bonus received as well as the value of equity based compensation that were expensed during the year in accordance with applicable statutory accounting rules.

		Short-term				Post-employment	Long-term	Security based payments	Total	Total performance related
		Salary ⁽⁴⁾ and fees	Non-monetary benefits	At-risk cash bonus	Total short term	Super-annuation	Long service leave	Equity based compensation		
		\$	\$	\$	\$	\$	\$	\$	\$	%
Non-executive directors:										
G Levy	2017	193,164	-	-	193,164	18,351	-	-	211,515	-
	2016	184,611	-	-	184,611	17,330	-	-	201,941	-
M McKellar	2017	115,882	-	-	115,882	-	-	-	115,882	-
	2016	111,049	-	-	111,049	-	-	-	111,049	-
R Foster	2017	105,828	-	-	105,828	10,054	-	-	115,882	-
	2016	96,577	-	-	96,577	9,175	-	-	105,752	-
J Tongs	2017	111,856	-	-	111,856	10,626	-	-	122,482	-
	2016	107,380	-	-	107,380	10,201	-	-	117,581	-
M Wainer	2017	97,182	-	-	97,182	-	-	-	97,182	-
	2016	92,541	-	-	92,541	-	-	-	92,541	-
A Konig	2017	97,182	-	-	97,182	-	-	-	97,182	-
	2016	81,917	-	-	81,917	-	-	-	81,917	-
R Pullar ⁽¹⁾	2017	-	-	-	-	-	-	-	-	-
	2016	43,337	-	-	43,337	4,117	-	-	47,454	-
G Cannings ⁽²⁾	2017	-	-	-	-	-	-	-	-	-
	2016	9,303	-	-	9,303	955	-	-	10,258	-
L Blitz ⁽³⁾	2017	-	-	-	-	-	-	-	-	-
	2016	-	-	-	-	-	-	-	-	-
Executive management group (EMG):										
P Weightman	2017	1,792,418	15,600	1,400,000	3,208,018	19,616	84,188	481,166	3,792,988	50%
	2016	1,425,487	-	700,000	2,125,487	19,308	175,612	385,063	2,705,470	40%
M Wilde	2017	704,021	15,600	-	719,621	19,616	59,914	61,076	860,227	7%
	2016	419,025	8,100	-	427,125	19,308	23,156	47,117	516,706	9%
J Clark	2017	736,297	15,600	-	751,897	19,616	54,979	80,366	906,858	9%
	2016	408,278	-	-	408,278	19,308	14,028	63,368	504,982	13%
D Horton	2017	490,272	18,500	-	508,772	19,616	4,292	22,094	554,774	4%
	2016	496,627	-	-	496,627	19,308	3,259	-	519,194	0%
Total	2017	4,444,102	65,300	1,400,000	5,909,402	117,495	203,373	644,702	6,874,972	
remuneration	2016	3,318,232	166,000	700,000	4,184,232	119,010	216,055	495,548	5,014,845	

⁽¹⁾ Mr Pullar resigned on 25 November 2015.

⁽²⁾ Mr Cannings resigned on 7 December 2015.

⁽³⁾ Mr Blitz was appointed on 28 June 2017.

⁽⁴⁾ Includes any change in accruals for annual leave.

Mr Wilde and Ms Clark both received promotions during 2016 with much broader roles over a much larger business. During the 2016 and 2017 years their remuneration was increased to bring them in line with industry norms. The board has determined that neither the COO or CFO will be eligible for STI's, as their roles are not transactional in nature. The remuneration benchmarking included the payment of STI's, but when setting remuneration levels for both Mr Wilde and Ms Clark a discount was applied to the STI's in the peer group to reflect the non-discretionary nature of the payments versus peers.

(d) Details of remuneration: cash bonuses and performance rights

For each at-risk cash bonus and grant of performance rights options (equity based compensation) included in the tables in section (c) above, the percentage of the available at-risk cash bonus paid, or equity based compensation that vested, during the year and the percentage that was forfeited because the person did not meet the service and performance criteria is set out below.

The performance rights are subject to vesting conditions as outlined above. No performance rights will vest if the conditions are not satisfied, hence the minimum value of performance rights yet to vest is \$nil. The maximum value of the performance rights yet to vest has been determined as the amount of the grant date fair value of the performance rights that is yet to be expensed at balance date. References to options in the table below relate to performance rights.

Directors' Report

	At-risk cash bonus			Equity based compensation			
	Cash bonus paid %	Cash bonus deferred %	Cash bonus forfeited %	Years options granted	Options vested in 2017 %	Years options may vest	Maximum value of grant to vest \$
P Weightman	75.0%	12.5%	12.5%	2015/16/17	100% ⁽¹⁾	2018/19/20	721,466
M Wilde	-	-	-	2015/16/17	100% ⁽¹⁾	2018/19/20	103,512
J Clark	-	-	-	2015/16/17	100% ⁽¹⁾	2018/19/20	118,971
D Horton	-	-	-	2017	-	2020	73,906

⁽¹⁾ Related to performance rights issued in 2014.

(e) Equity based compensation

Details of the PRP are set out in part (a) of the remuneration report.

All Executive Directors and employees of Cromwell are considered for participation in the PRP subject to a minimum period of service and level of remuneration, which may be waived by the Committee. Grants to Executive Directors are subject to securityholder approval.

Consideration for granting performance rights, grant periods, vesting and exercise dates, exercise periods and exercise prices are determined by the Board or Committee in each case. Performance rights carry no voting rights. When exercised, each performance right is convertible into one stapled security.

The terms and conditions of each grant of performance rights under the PRP affecting remuneration for Key Management Personnel in the current or future reporting periods are included in the table below:

Grant date	Expiry date	Exercise price	No of performance rights granted	Assessed value per right at grant date
16-Oct-2014	01-Oct-2017	-	50,827	74.4¢
16-Oct-2014	01-Oct-2017	\$0.50	1,704,120	28.5¢
02-Nov-2015	02-Dec-2018	-	204,604	78.2¢
11-Dec-2015	10-Oct-2018	\$0.50	1,254,530	35.9¢
19-Oct-2016	30-Nov-2019	-	419,145	67.6¢
16-Dec-2016	01-Jan-2020	\$0.50	2,788,525	22.0¢

Details of changes during the 2017 year in performance rights on issue to Key Management Personnel under the PRP are set out below.

	Opening balance	Granted	Exercised	Forfeited	Lapsed	Closing balance
P Weightman	4,226,961	2,788,525 ⁽¹⁾	(1,531,654) ⁽⁵⁾	-	-	5,483,832
M Wilde	203,813	130,158 ⁽²⁾	(57,078) ⁽⁶⁾	-	-	276,893
J Clark	537,968	146,996 ⁽³⁾	(165,929) ⁽⁷⁾	-	-	519,035
D Horton	-	141,991 ⁽⁴⁾	-	-	-	141,991
	4,968,742	3,207,670	(1,754,661)	-	-	6,421,751

⁽¹⁾ The value at grant date was \$612,918.

⁽²⁾ The value at grant date was \$88,000.

⁽³⁾ The value at grant date was \$99,384.

⁽⁴⁾ The value at grant date was \$96,000.

⁽⁵⁾ The value at grant date was \$446,468. The value at exercise date was \$696,903.

⁽⁶⁾ The value at grant date was \$43,228. The value at exercise date was \$55,651.

⁽⁷⁾ The value at grant date was \$50,051. The value at exercise date was \$78,816.

The assessed fair value at grant date of performance rights granted is allocated equally over the period from grant date to vesting date, and the amount is included in the remuneration tables in part (c) of the remuneration report. Fair value at grant date for performance rights with no market based vesting conditions are determined using a Black-Scholes option pricing model that takes into account the exercise price, the term of the performance right, the security price at grant date, expected price volatility of the underlying securities, the expected dividend/distribution yield and the risk-free interest rate for the term of the performance right.

A total of 5,062,046 performance rights were granted during 2017 (2016: 2,375,686) of which 3,207,670 (2016: 1,459,134) were issued to key management personnel. The model inputs for performance rights granted during the 2017 year are disclosed in note 19.

Directors' Report

Plan rules contain a restriction on removing the "at risk" aspect of the instruments granted to executives. Plan participants may not enter into any transaction designed to remove the "at risk" aspect of an instrument before it vests without explicit approval from the Board. At 30 June 2017 no performance rights on issue had vested.

(f) Employment contracts and termination provisions

Paul Weightman (CEO)

Remuneration and other terms of employment for the Chief Executive Officer are formalised in an employment agreement. Cromwell may terminate the agreement without notice for gross misconduct; otherwise, Cromwell may terminate the agreement on six months notice, or payment of entitlements for this period in lieu of notice. Mr Weightman may terminate the agreement at any time with six months notice. Other major provisions of the agreement are as follows:

- Term of agreement – Commencing 1 July 2006, no fixed termination date.
- Base salary, inclusive of superannuation, of \$1,619,616, to be reviewed annually by the remuneration committee.
- Performance cash bonus of up to \$1,600,000 with KPI targets to be reviewed annually by the remuneration committee.

All other executives

Remuneration and other terms of employment for other executives are contained under standard employment contracts. There are no termination payments due under the contracts other than statutory entitlements for accrued leave. Remuneration is reviewed annually.

Termination provisions

There are no fixed term conditions in executive employment contracts. Minimum termination periods for executives are outlined below and adhered to in all cases except in the case of serious breaches of the employment contract.

	Notice period employee	Notice period Cromwell
Managing Director / CEO	6 months	6 months
All other key management personnel	1 – 3 months	1 – 3 months

(g) Details of equity instrument holdings, loans and other transactions

Security holdings

The number of stapled securities in Cromwell held during the year by key management personnel of Cromwell, including their personally related parties are as follows:

	Balance at 1 July	Performance rights exercised	Net purchases (sales)	Balance at 30 June
Non-executive directors:				
Mr G Levy (AO)	3,250,000	-	-	3,250,000
Ms M McKellar	850,965	-	-	850,965
Mr R Foster	2,097,998	-	(200,000)	1,897,998
Ms J Tongs	145,000	-	27,000	172,000
Mr M Wainer ⁽¹⁾	-	-	-	-
Mr A Konig ⁽²⁾	-	-	-	-
Mr L Blitz	-	-	-	-
Executive Management Group (EMG):				
Mr Paul Weightman	19,588,167	1,531,654	-	21,119,821
Mr M Wilde	120,723	57,078	-	177,801
Ms J Clark	71,032	165,929	-	236,961
Mr D Horton	-	-	-	-
	26,123,885	1,754,661	(173,000)	27,705,546

⁽¹⁾ Mr Wainer is a Director of Redefine Properties Limited which indirectly owns Redefine Australia Investments Limited, which owns 446,538,850 (2016: 446,538,850) stapled securities in Cromwell.

⁽²⁾ Mr Konig is a Director of Redefine Properties Limited which indirectly owns Redefine Australia Investments Limited, which owns 446,538,850 (2016: 446,538,850) stapled securities in Cromwell.

Loans to key management personnel

Cromwell has provided loans to Mr P Weightman, a Director of the Company, for the exercise of his employee options under Cromwell's Performance Rights Plan. Each loan term is three years, limited recourse and interest free. The outstanding balance at balance date was \$1,545,024 (2016: \$1,066,067).

Directors' Report

Other transactions with key management personnel

Cromwell rents an apartment, located at 185 Macquarie Street, Sydney, which is owned by Mr Weightman, a Director of the Company. Total rent paid during 2017 was \$99,840 (2016: \$98,982). The payment of rent is on normal commercial terms and conditions and at market rates.

The Directors' Report, including the Remuneration Report, is signed in accordance with a resolution of the Directors.



PL Weightman

Director

Dated this 23rd day of August 2017



PITCHER PARTNERS
ACCOUNTANTS • AUDITORS • ADVISORS

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WARWICK FACE
NIGEL BATTERS
COLE WILKINSON
SIMON CHUN
JEREMY JONES

The Directors
Cromwell Corporation Limited and
Cromwell Property Securities as Responsible
Entity for Cromwell Diversified Property Trust
Level 19
200 Mary Street
BRISBANE QLD 4000

Auditor's Independence Declaration

As lead auditor for the audit of Cromwell Corporation Limited and Cromwell Diversified Property Trust for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of APES 110 *Code of Ethics for Professional Accountants*.

This declaration is in respect of Cromwell Corporation Limited and the entities it controlled during the year and Cromwell Diversified Property Trust and the entities it controlled during the year.

PITCHER PARTNERS

N BATTERS
Partner

Brisbane, Queensland
23 August 2017

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 an independent member of
BAKER TILLY
INTERNATIONAL

Consolidated Income Statements

For the year ended 30 June 2017

		Cromwell		Trust	
		2017	2016	2017	2016
	Notes	\$M	\$M	\$M	\$M
Continuing operations					
Revenue					
Rental income and recoverable outgoings		199.8	215.4	200.1	215.5
Funds management fees		97.3	96.9	-	-
Share of profits – equity accounted investments		7.8	-	2.4	-
Interest		1.5	4.7	4.2	8.1
Distributions		14.2	8.2	12.3	6.0
Other revenue		0.2	0.4	-	0.1
Total revenue		320.8	325.6	219.0	229.7
Other income					
Gain on sale of investment properties	5(c)	-	19.4	-	19.4
Fair value net gain from:					
Investment properties	5	125.0	263.2	125.0	263.2
Derivative financial instruments		17.1	10.6	10.2	5.4
Investments at fair value through profit or loss		14.2	6.0	6.6	2.5
Increase in recoverable amounts		0.9	-	10.6	-
Total revenue and other income		478.0	624.8	371.4	520.2
Expenses					
Property expenses and outgoings		36.2	36.4	41.8	41.8
Funds management costs		4.5	2.3	-	-
Property development costs		0.2	0.1	-	-
Finance costs	8(b)	57.3	65.9	54.4	56.5
Employee benefits expense	21	64.8	59.2	-	-
Administration and overhead costs		27.7	25.9	13.1	12.2
Share of loss – equity accounted investments		-	2.1	-	3.0
Amortisation and depreciation		6.8	9.2	-	-
Loss on sale of investment properties	5(c)	0.9	-	0.9	-
Other transaction costs		-	1.8	-	-
Decrease in recoverable amounts		0.2	86.6	-	35.3
Net foreign currency losses		0.7	2.2	0.1	-
Total expenses		199.3	291.7	110.3	148.8
Profit before income tax		278.7	333.1	261.1	371.4
Income tax expense	4(a)	1.5	3.5	0.3	-
Profit for the year from continuing operations		277.2	329.6	260.8	371.4
Discontinued operations					
Net profit after tax from discontinued operation	15	0.3	-	0.3	-
Profit for the year		277.5	329.6	261.1	371.4
<i>Profit for the year is attributable to:</i>					
Company shareholders		16.5	(77.1)	-	-
Trust unitholders		261.0	406.7	261.0	371.4
Non-controlling interests		-	-	0.1	-
Profit for the year		277.5	329.6	261.1	371.4
Earnings per security					
Basic earnings per company share/trust unit (cents)	3(a)	0.94¢	(4.42¢)	14.86	21.26¢
Diluted earnings per company share/trust unit (cents)	3(a)	0.93¢	(4.42¢)	14.81	21.20¢
Basic earnings per stapled security (cents)	3(b)	15.78¢	18.86¢		
Diluted earnings per stapled security (cents)	3(b)	15.74¢	18.81¢		

The above consolidated income statements should be read in conjunction with the accompanying notes.

Consolidated Statements of Comprehensive Income

For the year ended 30 June 2017

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Profit for the year	277.5	329.6	261.1	371.4
Other comprehensive income				
<i>Items that may be reclassified to profit or loss</i>				
Exchange differences on translation of foreign operations	(0.3)	7.6	1.1	1.1
Income tax relating to this item	-	0.1	-	-
Other comprehensive income, net of tax	(0.3)	7.7	1.1	1.1
Total comprehensive income	277.2	337.3	262.2	372.5
<i>Total comprehensive income is attributable to:</i>				
Company shareholders	15.7	(71.5)	-	-
Trust unitholders	261.5	408.8	261.6	372.5
Non-controlling interests	-	-	0.6	-
Total comprehensive income	277.2	337.3	262.2	372.5

The above consolidated statements of comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Balance Sheets

As at 30 June 2017

	Notes	Cromwell		Trust	
		2017 \$M	2016 \$M	2017 \$M	2016 \$M
Current assets					
Cash and cash equivalents		66.9	41.6	32.1	39.2
Receivables	16(a)	35.0	32.8	18.8	13.9
Other financial assets	16(b)	20.0	54.0	-	-
Current tax assets		1.2	1.7	-	-
Other current assets		4.5	4.0	1.6	1.1
		127.6	134.1	52.5	54.2
Investment property classified as held for sale	5	69.5	-	69.5	-
Assets of disposal group held for sale	15	354.0	-	354.0	-
Total current assets		551.1	134.1	476.0	54.2
Non-current assets					
Investment property	5	2,357.8	2,274.0	2,357.8	2,274.0
Equity accounted investments	6	101.5	86.7	85.3	74.5
Investments at fair value through profit or loss	7	315.8	296.2	266.3	259.7
Derivative financial instruments	9	0.1	0.5	0.1	0.5
Receivables	16(a)	2.4	1.1	159.4	165.1
Intangible assets	17	72.3	78.3	-	-
Property, plant and equipment		3.5	3.1	-	-
Inventories		3.0	3.0	-	-
Deferred tax assets	4(c)	3.4	1.3	0.3	-
Total non-current assets		2,859.8	2,744.2	2,869.2	2,773.8
Total assets		3,410.9	2,878.3	3,345.2	2,828.0
Current liabilities					
Trade and other payables	16(c)	46.4	52.1	23.4	31.5
Dividends/distributions payable		36.7	36.9	36.8	37.4
Borrowings	8	188.2	129.8	188.2	129.8
Derivative financial instruments	9	3.2	20.3	0.8	11.0
Provisions		4.0	3.3	-	-
Current tax liability		1.7	2.2	0.5	-
Unearned income		8.1	10.0	7.1	8.8
		288.3	254.6	256.8	218.5
Liabilities of disposal group held for sale	15	207.2	-	207.2	-
Total current liabilities		495.5	254.6	464.0	218.5
Non-current liabilities					
Borrowings	8	1,274.2	1,118.2	1,285.6	1,134.1
Derivative financial instruments	9	-	3.0	-	3.0
Provisions		0.4	0.4	-	-
Deferred tax liabilities	4(c)	0.9	1.9	-	-
Total non-current liabilities		1,275.5	1,123.5	1,285.6	1,137.1
Total liabilities		1,771.0	1,378.1	1,749.6	1,355.6
Net assets		1,639.9	1,500.2	1,595.6	1,472.4
Equity					
Contributed equity	10	106.9	106.5	1,295.2	1,287.5
Other reserves	11	18.2	17.9	2.3	1.7
Retained earnings / (accumulated losses)		(112.9)	(129.4)	292.3	178.0
Equity attributable to shareholders / unitholders		12.2	(5.0)	1,589.8	1,467.2
Non-controlling interests					
Trust unitholders		1,627.7	1,505.2	-	-
Non-controlling interests		-	-	5.8	5.2
Total equity		1,639.9	1,500.2	1,595.6	1,472.4

The above consolidated balance sheets should be read in conjunction with the accompanying notes.

Consolidated Statements of Changes in Equity

For the year ended 30 June 2017

Cromwell		Attributable to Equity Holders of the Company				Non-controlling interests (Trust)	Total equity
		Contributed equity	Other reserves	Accumulated losses	Total		
30 June 2017	Notes	\$M	\$M	\$M	\$M	\$M	\$M
Balance at 1 July 2016		106.5	17.9	(129.4)	(5.0)	1,505.2	1,500.2
Profit for the year		-	-	16.5	16.5	261.0	277.5
Other comprehensive income		-	(0.8)	-	(0.8)	0.5	(0.3)
Total comprehensive income		-	(0.8)	16.5	15.7	261.5	277.2
<i>Transactions with equity holders in their capacity as equity holders:</i>							
Contributions of equity, net of transaction costs	10	0.4	-	-	0.4	7.7	8.1
Dividends / distributions paid / payable	2	-	-	-	-	(146.7)	(146.7)
Employee performance rights		-	1.1	-	1.1	-	1.1
Total transactions with equity holders		0.4	1.1	-	1.5	(139.0)	(137.5)
Balance as at 30 June 2017		106.9	18.2	(112.9)	12.2	1,627.7	1,639.9

		Attributable to Equity Holders of the Company				Non-controlling interests (Trust)	Total equity
		Contributed equity	Other reserves	Accumulated losses	Total		
30 June 2016	Notes	\$M	\$M	\$M	\$M	\$M	\$M
Balance at 1 July 2015		105.4	11.4	(52.3)	64.5	1,229.7	1,294.2
Profit for the year		-	-	(77.1)	(77.1)	406.7	329.6
Other comprehensive income		-	5.6	-	5.6	2.1	7.7
Total comprehensive income		-	5.6	(77.1)	(71.5)	408.8	337.3
<i>Transactions with equity holders in their capacity as equity holders:</i>							
Contributions of equity, net of transaction costs	10	1.1	-	-	1.1	10.1	11.2
Dividends / distributions paid / payable	2	-	-	-	-	(143.4)	(143.4)
Employee performance rights		-	0.9	-	0.9	-	0.9
Total transactions with equity holders		1.1	0.9	-	2.0	(133.3)	(131.3)
Balance as at 30 June 2016		106.5	17.9	(129.4)	(5.0)	1,505.2	1,500.2

The above consolidated statements of changes in equity should be read in conjunction with accompanying notes.

Consolidated Statements of Changes in Equity

For the year ended 30 June 2017

Trust		Notes	Attributable to Equity Holders of the CDPT				Non-controlling interests	Total equity
			Contributed equity	Other reserves	Retained earnings	Total		
			\$M	\$M	\$M	\$M	\$M	\$M
30 June 2017								
Balance at 1 July 2016			1,287.5	1.7	178.0	1,467.2	5.2	1,472.4
Profit for the year			-	-	261.0	261.0	0.1	261.1
Other comprehensive income			-	0.6	-	0.6	0.5	1.1
Total comprehensive income			-	0.6	261.0	261.6	0.6	262.2
<i>Transactions with equity holders in their capacity as equity holders:</i>								
Contributions of equity, net of transaction costs	10		7.7	-	-	7.7	-	7.7
Distributions paid / payable	2		-	-	(146.7)	(146.7)	-	(146.7)
Total transactions with equity holders			7.7	-	(146.7)	(139.0)	-	(139.0)
Balance as at 30 June 2017			1,295.2	2.3	292.3	1,589.8	5.8	1,595.6

		Notes	Attributable to Equity Holders of the CDPT				Non-controlling interests	Total equity
			Contributed equity	Other reserves	Accumulated losses	Total		
			\$M	\$M	\$M	\$M	\$M	\$M
30 June 2016								
Balance at 1 July 2015			1,277.4	0.6	(50.0)	1,228.0	5.6	1,233.6
Profit for the year			-	-	371.4	371.4	-	371.4
Other comprehensive income			-	1.1	-	1.1	-	1.1
Total comprehensive income			-	1.1	371.4	372.5	-	372.5
<i>Transactions with equity holders in their capacity as equity holders:</i>								
Contributions of equity, net of transaction costs	10		10.1	-	-	10.1	0.2	10.3
Distributions paid / payable	2		-	-	(143.4)	(143.4)	(0.6)	(144.0)
Total transactions with equity holders			10.1	-	(143.4)	(133.3)	(0.4)	(133.7)
Balance as at 30 June 2016			1,287.5	1.7	178.0	1,467.2	5.2	1,472.4

The above consolidated statements of changes in equity should be read in conjunction with accompanying notes.

Consolidated Statements of Cash Flows

For the year ended 30 June 2017

	Note	Cromwell		Trust	
		2017 \$M	2016 \$M	2017 \$M	2016 \$M
Cash flows from operating activities					
Receipts in the course of operations		342.0	354.7	235.1	244.9
Payments in the course of operations		(154.4)	(150.2)	(79.1)	(70.7)
Interest received		2.1	4.2	1.9	6.8
Distributions received		24.6	8.7	19.8	6.4
Finance costs paid		(55.4)	(54.8)	(51.9)	(54.7)
Income tax paid		(4.6)	(3.5)	(0.1)	-
Net cash provided by operating activities	18	154.3	159.1	125.7	132.7
Cash flows from investing activities					
Payments for investment properties		(139.3)	(74.9)	(139.3)	(74.9)
Proceeds from sale of investment properties		89.0	206.9	89.0	206.9
Payment for equity accounted investments		(17.9)	(18.6)	(16.5)	(12.7)
Payments for investments at fair value through profit or loss		(16.3)	(261.8)	-	(256.3)
Proceeds from sale of investments at fair value through profit or loss		-	3.4	-	1.0
Receipt of capital return distributions from investments at fair value through profit or loss		9.0	4.0	-	-
Payments for intangible assets		(0.4)	(0.9)	-	-
Payments for property, plant and equipment		(1.3)	(0.7)	-	-
Loans to related entities and directors		(1.3)	(14.0)	(16.7)	(13.3)
Proceeds from repayment of related party loans		1.2	12.6	32.4	35.6
Net transfer to restricted funds		34.0	(30.2)	-	-
Payment for acquisition of disposal group		(145.6)	-	(145.6)	-
Payment for other transaction costs		(0.8)	(1.8)	(0.8)	-
Net cash used in investing activities		(189.7)	(176.0)	(197.5)	(113.7)
Cash flows from financing activities					
Proceeds from bank borrowings		302.7	186.9	302.7	186.9
Repayment of bank borrowings		(95.6)	(79.8)	(95.6)	(79.8)
Repayment of other borrowings		(5.5)	(23.8)	-	-
Payment of loan transaction costs		(0.3)	(4.1)	(0.3)	(4.0)
Proceeds from issue of stapled securities		1.1	1.0	1.0	0.9
Payment of dividends / distributions		(139.9)	(130.9)	(140.6)	(132.0)
Payment of equity issue transaction costs		-	(0.1)	-	(0.1)
Payment for settlement of derivative financial instruments		(2.6)	-	(2.6)	-
Net cash provided by / (used in) financing activities		59.9	(50.8)	64.6	(28.1)
Net increase / (decrease) in cash and cash equivalents		24.5	(67.7)	(7.2)	(9.1)
Cash and cash equivalents at 1 July		41.6	109.0	39.2	48.6
Effects of exchange rate changes on cash and cash equivalents		0.8	0.3	0.1	(0.3)
Cash and cash equivalents at 30 June		66.9	41.6	32.1	39.2

The above consolidated statements of cash flows should be read in conjunction with the accompanying notes.

Notes to the Financial Statements

For the year ended 30 June 2017

About this report

Cromwell Property Group ("Cromwell") was formed by the stapling of Cromwell Corporation Limited ("the Company") and its controlled entities, and Cromwell Diversified Property Trust ("CDPT") and its controlled entities ("the Trust"). The Financial Reports of Cromwell and the Trust have been presented jointly in accordance with ASIC Corporations (Stapled Group Reports) Instrument 2015/838 relating to combining accounts under stapling and for the purpose of fulfilling the requirements of the Australian Securities Exchange.

Cromwell's annual financial report has been prepared in a format designed to provide users of the financial report with a clearer understanding of relevant balances and transactions that drive Cromwell's financial performance and financial position free of immaterial and superfluous information. Plain English is used in commentary or explanatory sections of the notes to the financial statements to also improve readability of the financial report. Additionally, amounts in the consolidated financial statements have now been rounded off to the nearest one hundred thousand dollars, unless otherwise indicated, in accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191.

The notes have been organised into the following five sections for reduced complexity and ease of navigation:

Results

1 Operating segment Information	35
2 Distributions	39
3 Earnings per security	40
4 Income tax	41

Operating Assets

5 Investment properties	44
6 Equity accounted investments	48
7 Investments at fair value through profit or loss	50

Finance and Capital Structure

8 Borrowings	51
9 Derivative financial instruments	53
10 Contributed equity	55
11 Reserves	56
12 Financial risk management	56

Group Structure

13 Parent entity disclosure	62
14 Controlled entities	63
15 Disposal group	64

Other Items

16 Other financial assets and liabilities	65
17 Intangible assets.....	66
18 Cash flow information	69
19 Security based payments	70
20 Related parties	71
21 Employee benefits expense	73
22 Auditor's remuneration	74
23 Unrecognised items	74
24 Subsequent events	75
25 Accounting policies	75

Notes to the Financial Statements

For the year ended 30 June 2017

Results

This section of the annual financial report provides further information on Cromwell's and the Trust's financial performance, including the performance of each of Cromwell's five segments, details of quarterly distributions, the earnings per security calculation as well as details about Cromwell's income tax items.

1 Operating segment information

Overview

Operating segments are distinct business activities from which an entity earns revenues and incurs expenses and the results of which are regularly reviewed by the chief operating decision maker (CODM). Cromwell has five operating segments which are regularly reviewed by the Chief Executive Officer (CEO), Cromwell's CODM, in order to make decisions about resource allocation and to assess the performance of Cromwell. Segment profit / (loss), also referred to as operating profit, is considered to reflect the underlying earnings of Cromwell and is a key metric taken into account in determining distributions for Cromwell.

Operating segments below are reported in a manner consistent with the internal reporting provided to the CEO.

Cromwell's operating segments:	Business activity
<i>Property investment</i>	The ownership of investment properties located throughout Australia. This includes investment properties held by the Trust and Cromwell's equity accounted joint venture investment in Cromwell Partners Trust. Property investment is the Trust's only reportable segment.
<i>Property / internal funds management</i>	Property management includes property and facility management, leasing and project management for the Trust and all Cromwell managed investment schemes. Internal funds management includes the management of the Trust.
<i>External funds management – retail</i>	The establishment and management of external funds for retail investors is considered external retail funds management. Cromwell currently manages nine external retail funds with combined assets under management of \$1.8 billion as at 30 June 2017 (2016: \$1.7 billion). Cromwell's joint venture investments in Oyster Property Funds Limited and Phoenix Portfolios Pty Ltd are also reported as external retail funds management.
<i>External funds management - wholesale</i>	The establishment and management of external funds for wholesale investors is considered external wholesale funds management. Cromwell's main activities in this segment currently comprise Cromwell's European business, which was acquired in the 2015 financial year, the management of the Cromwell Partners Trust as well as the Portgate joint venture. The segment has combined assets under management of \$5.0 billion as at 30 June 2017 (2016: \$5.6 billion).
<i>Property development</i>	Property development, including development management, development finance and property development related joint venture activities.

Accounting Policies

Revenue

Rental revenue

Rental revenue from investment property is recognised on a straight-line basis over the lease term. Lease incentives granted are considered an integral part of the total rental revenue and are recognised as a reduction in rental income over the term of the lease, on a straight-line basis.

Funds management revenue

Funds management revenue includes equity raising fees, loan establishment fees, acquisition fees as well as property management fees and fund administration fees. Revenue is recognised proportionally to the rendering of the respective service provided. Performance fees are only recognised when the outcome can be reliably measured.

Interest revenue

Interest revenue is recognised as it accrues using the effective interest method.

Dividend and distribution revenue

Revenue from dividends and distributions is recognised when declared.

Notes to the Financial Statements

For the year ended 30 June 2017

Expenses

Property expenses and outgoings which include rates, taxes and other property outgoings and other expenses are recognised on an accruals basis.

Segment allocation

Segment revenues, expenses, assets and liabilities are those that are directly attributable to a segment and the relevant portion that can be allocated to the segment on a reasonable basis. While most of these assets can be directly attributable to individual segments, the carrying amounts of certain assets used jointly by segments are allocated based on reasonable estimates of usage.

Segment revenues, expenses and results include transfers between segments. Such transfers are priced on an "arms-length" basis and are eliminated on consolidation.

Segment profit / (loss)

Segment profit / (loss), internally referred to as operating profit, is based on income and expenses excluding adjustments for unrealised fair value adjustments and write downs, gains or losses on all sale of investment properties and certain other non-cash income and expense items.

A reconciliation of total segment profit to statutory profit as per income statement is provided in section (c) below.

(a) Segment results

The table below shows segment results as presented to the Chief Executive Officer. For further commentary on individual segment results refer to the Directors' Report.

30 June 2017

	Property investment \$M	Property / internal funds management \$M	Funds management – retail \$M	Funds management – wholesale \$M	Property development \$M	Cromwell \$M
Segment revenue						
Sales – external customers	214.3	5.5	11.7	80.1	-	311.6
Sales – intersegmental	1.1	19.0	-	-	-	20.1
Operating profit of equity accounted investments	4.2	-	2.4	2.8	-	9.4
Distributions	-	12.2	0.1	1.9	-	14.2
Interest	0.5	0.5	0.2	0.3	-	1.5
Other revenue	-	0.2	-	-	-	0.2
Total segment revenue	220.1	37.4	14.4	85.1	-	357.0
Segment expenses						
Property expenses and outgoings	34.3	-	-	-	-	34.3
Funds management costs	-	-	4.5	-	-	4.5
Property development costs	-	-	-	-	0.2	0.2
Finance costs	41.5	4.8	-	4.3	-	50.6
Expenses - intersegmental	19.0	1.0	0.1	-	-	20.1
Employee benefits expense	-	20.4	1.7	42.7	-	64.8
Administration and overhead costs	0.7	8.6	0.4	18.0	-	27.7
Total segment expenses	95.5	34.8	6.7	65.0	0.2	202.2
Segment profit before income tax	124.6	2.6	7.7	20.1	(0.2)	154.8
Income tax (benefit) / expense	(0.1)	-	(0.5)	3.2	-	2.6
Segment profit / (loss)	124.7	2.6	8.2	16.9	(0.2)	152.2

Notes to the Financial Statements

For the year ended 30 June 2017

30 June 2016

	Property investment \$M	Property / internal funds management \$M	Funds management – retail \$M	Funds management – wholesale \$M	Property development \$M	Cromwell \$M
Segment revenue						
Sales – external customers	226.9	5.4	14.8	76.6	-	323.7
Sales – intersegmental	1.0	17.6	-	-	-	18.6
Operating profit of equity accounted investments	7.2	-	1.7	0.3	-	9.2
Distributions	-	5.9	0.1	2.2	-	8.2
Interest	3.5	0.9	0.2	0.1	-	4.7
Other revenue	0.1	0.3	-	-	-	0.4
Total segment revenue	238.7	30.1	16.8	79.2	-	364.8
Segment expenses						
Property expenses and outgoings	34.9	-	-	-	-	34.9
Funds management costs	-	-	2.3	-	-	2.3
Property development costs	-	-	-	-	0.1	0.1
Finance costs	49.0	1.1	-	4.6	-	54.7
Expenses – intersegmental	17.6	1.0	-	-	-	18.6
Employee benefits expense	-	21.0	1.6	36.6	-	59.2
Administration and overhead costs	1.8	6.8	0.6	16.3	-	25.5
Total segment expenses	103.3	29.9	4.5	57.5	0.1	195.3
Segment profit / (loss) before income tax	135.4	0.2	12.3	21.7	(0.1)	169.5
Income tax expense	-	-	2.3	2.7	-	5.0
Segment profit / (loss)	135.4	0.2	10.0	19.0	(0.1)	164.5

(b) Segment assets and liabilities

30 June 2017

	Property investment \$M	Property / internal funds management \$M	Funds management – retail \$M	Funds management – wholesale \$M	Property development \$M	Cromwell \$M
Segment assets	2,560.5	294.8	20.3	532.3	3.0	3,410.9
Segment liabilities	(1,191.2)	(137.3)	(0.2)	(442.3)	-	(1,771.0)
Segment net assets	1,369.3	157.5	20.1	90.0	3.0	1,639.9
Other segment information						
Decrease in recoverable amount - goodwill	-	-	-	-	-	-
Equity accounted investments	85.3	-	12.2	4.1	-	101.5
<i>Acquisition of non-current segment assets*:</i>						
Investments in associates	16.5	-	1.4	-	-	17.9
Investments at fair value through profit or loss	-	-	-	15.2	-	15.2
Intangible assets	-	0.2	-	0.2	-	0.4

* For additions to investment property, forming part of the property investment segment, refer to note 5.

Notes to the Financial Statements

For the year ended 30 June 2017

30 June 2016

	Property investment \$M	Property / internal funds management \$M	Funds management – retail \$M	Funds management – wholesale \$M	Property development \$M	Cromwell \$M
Segment assets	2,403.2	278.6	25.0	168.5	3.0	2,878.3
Segment liabilities	(1,005.4)	(130.5)	(4.3)	(238.0)	-	(1,378.1)
Segment net assets	1,397.8	148.1	20.7	(69.5)	3.0	1,500.2
Other segment information						
Decrease in recoverable amount - goodwill	-	-	-	86.2	-	86.2
Equity accounted investments	74.5	-	8.5	3.7	-	86.7
<i>Acquisition of non-current segment assets*:</i>						
Investments in associates	12.8	-	1.4	4.8	-	19.0
Investments at fair value through profit or loss	-	256.0	0.3	5.5	-	261.8
Intangible assets	-	0.7	-	0.2	-	0.9

* For additions to investment property, forming part of the property investment segment, refer to note 5.

(c) Reconciliations to consolidated income statement

Segment profit reconciles to profit as shown in the consolidated income statement as follows:

	2017 \$M	2016 \$M
Segment profit	152.2	164.5
<i>Reconciliation to profit:</i>		
(Loss) / gain on sale of investment properties	(0.9)	19.4
Loss on disposal of other assets	-	(0.3)
Net profit from discontinued operations	0.3	-
Other transaction costs	-	(1.8)
Fair value net gain / (loss) from:		
Investment properties	125.0	263.2
Derivative financial instruments	17.1	10.6
Investments at fair value through profit or loss	14.2	6.0
Equity accounted investments	(1.7)	(11.3)
Non-cash property investment income / (expense):		
Straight-line lease income	3.6	2.3
Lease incentive and lease cost amortisation	(19.9)	(15.2)
Other non-cash expenses:		
Increase / (decrease) in recoverable amounts	0.7	(86.6)
Non-operating finance costs	(6.7)	(11.3)
Amortisation and depreciation	(6.8)	(7.7)
Net foreign exchange losses	(0.7)	(2.2)
Net tax losses utilised	1.1	-
Profit for the year	277.5	329.6

Notes to the Financial Statements

For the year ended 30 June 2017

Total segment revenue reconciles to total revenue and other income as shown in the consolidated income statement as follows:

	2017 \$M	2016 \$M
Total segment revenue	357.0	364.8
<i>Reconciliation to total revenue and other income:</i>		
Straight-line lease income	3.6	2.3
Lease incentive amortisation	(18.0)	(13.7)
Gain on sale of investment property	-	19.4
Gain on disposal of other assets	0.9	-
Fair value net gain from investment properties	125.0	263.2
Fair value net gain on investments at fair value through profit or loss	14.2	6.0
Fair value net gain on derivative financial instruments	17.1	10.6
Operating profit from equity accounted investments	(1.7)	(9.2)
Intersegmental sales	(20.1)	(18.6)
Total revenue and other income	478.0	624.8

(d) Other segment information

Geographic information

Cromwell has operations in three distinct geographical markets. These are Australia through the Cromwell Property Group and Australian funds it manages, United Kingdom and Europe through its European business acquired in the prior year as Valad Europe, and New Zealand through its Oyster Property Funds Limited joint venture.

Non-current assets for the purpose of the disclosure below include inventories, investment property, property, plant and equipment and intangible assets.

	Revenue from external customers		Non-current operating assets	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Geographic location				
Australia	254.8	267.1	2,364.3	2,285.5
United Kingdom and Europe	80.4	78.1	72.3	77.9
New Zealand	1.7	1.0	-	-
	336.9	346.2	2,436.6	2,363.4

Major customers

Major customers of Cromwell that account for more than 10% of Cromwell's revenue are listed below. All of these customers form part of the property investment segment.

	2017 \$M	2016 \$M
Major customer		
Commonwealth of Australia	34.6	46.7
Qantas Airways Limited	28.7	27.8
New South Wales State Government	26.4	26.5
Queensland State Government	19.1	22.1
	108.8	123.1

2 Distributions

Overview

Cromwell's aim is to provide investors with superior risk adjusted returns, including stable annual distributions. When determining distribution rates Cromwell's board considers a number of factors, including forecast earnings, anticipated capital and lease incentive expenditure requirements over the next three to five years and expected economic conditions. Cromwell aims to return 85 – 95 % of profit of Cromwell's five segments (operating profit) which excludes unrealised fair value adjustments and other non cash income and expenses (refer note 1).

Notes to the Financial Statements

For the year ended 30 June 2017

(a) Distributions for the year

Distributions paid / payable by Cromwell and the Trust during the year were as follows:

2017	2016	2017 cents	2016 cents	2017 \$M	2016 \$M
16 November 2016	11 November 2015	2.0850¢	1.9925¢	36.6	34.7
15 February 2017	10 February 2016	2.0850¢	1.9925¢	36.7	34.9
17 May 2017	11 May 2016	2.0850¢	2.1075¢	36.7	36.9
18 August 2017	18 August 2016	2.0850¢	2.1075¢	36.7	36.9
		8.3400¢	8.2000¢	146.7	143.4

There were no dividends paid or payable by the Company in respect of the 2017 and 2016 financial years. All of Cromwell's and the Trust's distributions are unfranked.

(b) Franking credits

Currently, Cromwell's distributions are paid from the Trust. Currently, franking credits are only available for future dividends paid by the Company. The Company's franking account balance as at 30 June 2017 is \$5,500,000 (2016: \$4,300,000).

3 Earnings per security

Overview

This note provides information about Cromwell's earnings on a per security basis. Earnings per security (EPS) is a measure that makes it easier for users of Cromwell's financial report to compare Cromwell's performance between different reporting periods. Accounting standards require the disclosure of two EPS measures, basic EPS and diluted EPS. Basic EPS information provides a measure of interests of each ordinary issued security of the parent entity in the performance of the entity over the reporting period while diluted EPS information provides the same information but takes into account the effect of all dilutive potential ordinary securities outstanding during the period, such as Cromwell's performance rights.

Below in (a) earnings per share of the Company, the parent entity of Cromwell, and its controlled entities ("CCL") and earnings per unit of the Trust are presented as required by accounting standards. As both measures do not provide an EPS measure for the Cromwell group as a whole (b) provides earnings per stapled security information.

(a) Earnings per share / unit

	CCL		Trust	
	2017	2016	2017	2016
Basic earnings per company share / trust unit (cents)	0.94	(4.42)	14.86	21.26
Diluted earnings per company share / trust unit (cents)	0.93	(4.42)	14.81	21.20
<i>Earnings used to calculate basic and diluted earnings per company share / trust unit:</i>				
Profit for the year (\$M)	277.5	329.6	261.0	371.4
Less: Profit attributable to non-controlling interests (\$M)	(261.0)	(406.7)	0.1	-
Profit / (loss) attributable to ordinary equity holders of the Company / Trust (\$'000)	16.5	(77.1)	261.1	371.4

(b) Earnings per stapled security

	Cromwell	
	2017	2016
Basic earnings per stapled security (cents)	15.78	18.86
Diluted earnings per stapled security (cents)	15.74	18.81
<i>Earnings used to calculate basic and diluted earnings per stapled security:</i>		
Profit for the year attributable to ordinary stapled security holders of Cromwell (\$M)	277.5	329.6
<i>Weighted average number of stapled securities used in calculating earnings per company share / trust unit / stapled security:</i>		
Weighted average number of securities used in calculating basic earnings per company share / trust unit / stapled security (number)	1,757,840,143	1,747,252,494
<i>Adjustment for calculation of diluted earnings per company share / trust unit:</i>		
Performance rights (number)	5,212,175	4,720,269
Weighted average number of ordinary securities and potential ordinary securities used in calculating earnings per company share / trust unit / stapled security	1,763,052,318	1,751,972,763

Notes to the Financial Statements

For the year ended 30 June 2017

Accounting policy

Basic earnings per security

Basic earnings per security is calculated by dividing profit / (loss) attributable to equity holders of the Company / CDPT / Cromwell, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary securities outstanding during the financial year, adjusted for bonus elements in ordinary securities issued during the year.

Diluted earnings per security

Diluted earnings per security adjusts the figures used in the determination of basic earnings per security to take into account the after income tax effect of interest and other financing costs associated with potentially ordinary securities and the weighted average number of securities assumed to have been issued for no consideration in relation to dilutive potential ordinary securities.

(c) Information concerning the classification of securities

Performance rights

Performance rights granted under Cromwell's Performance Rights Plan are considered to be potential ordinary stapled securities and have been included in the determination of diluted earnings per stapled security to the extent to which they are dilutive. The performance rights have not been included in the determination of basic earnings per stapled security. Details relating to Cromwell's performance rights are set out in note 19.

Convertible bonds

Convertible bonds issued during the prior year are considered to be potential ordinary stapled securities, however have not been included in the determination of diluted earnings. The ASX market price of the Cromwell stapled security had been below the convertible bond conversion price of \$1.1503 throughout the year. Additionally, the actual Euro currency translation rate at balance date was more favourable to bondholders than the fixed conversion rate. Therefore, the convertible bond is currently considered to be antidilutive.

4 Income tax

Overview

This note provides detailed information about Cromwell's income tax items and accounting policies. This includes a reconciliation of income tax expense if Australia's company income tax rate of 30% was applied to Cromwell's profit before income tax as shown in the income statement to the actual income tax expense / benefit as well as an analysis of Cromwell deferred tax balances.

Accounting standards require the application of the "balance sheet method" to account for Cromwell's income tax. Accounting profit does not always equal taxable income. There are a number of timing differences between the recognition of accounting expenses and the availability of tax deductions or when revenue is recognised for accounting purpose and tax purposes. These timing differences reverse over time but they are recognised as deferred tax assets and deferred tax liabilities in the balance sheet until they are fully reversed. This is referred to as the "balance sheet method".

Taxation of the Trust

Under current Australian income tax legislation, the Trust and its sub-Trusts are not liable for income tax on their taxable income (including assessable realised capital gains) provided that the unitholders are presently entitled to the income of the Trust. During the year the Trust acquired controlling interests in a number of corporate entities that are subject to income tax. The income tax applicable to these corporate entities is represented below.

a) Income tax expense

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Current tax expense	4.7	5.5	0.6	-
Deferred tax expense	(3.5)	(1.5)	(0.3)	-
Adjustment in relation to prior periods	0.3	(0.5)	-	-
Income tax expense	1.5	3.5	0.3	-
<i>Deferred tax expense</i>				
Decrease / (increase) in deferred tax assets	(2.5)	-	(0.3)	-
Increase / (decrease) in deferred tax liabilities	(1.0)	(1.5)	-	-
Total deferred tax expense	(3.5)	(1.5)	(0.3)	-

Notes to the Financial Statements

For the year ended 30 June 2017

b) Numerical reconciliation between income tax expense / (benefit) and pre-tax profit

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Profit before income tax	278.7	333.1	261.1	371.4
Tax at Australian tax rate of 30% (2016: 30%)	83.6	99.3	78.3	111.4
<i>Tax effect of amounts which are not deductible / (taxable) in calculating taxable income:</i>				
Trust income – refer above for Taxation of the Trust	(75.2)	(120.0)	(78.0)	(111.4)
Fair value impairment not deductible	(2.0)	-	-	-
Non-deductible expenses	(3.8)	24.9	-	-
Change in tax losses recognised	(0.6)	-	-	-
Adjustment in relation to prior periods	0.3	(0.5)	-	-
Difference in overseas tax rate	(0.8)	(0.2)	-	-
Income tax expense / (benefit)	1.5	3.5	0.3	-

(c) Deferred tax

(i) Deferred tax assets

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
<i>Deferred tax assets are attributable to:</i>				
Interests in managed investment schemes	(1.9)	(1.9)	-	-
Employee benefits	2.6	1.4	-	-
Transaction costs and sundry items	0.9	0.3	-	-
Unrealised foreign currency (losses) / gains	(0.1)	(0.1)	0.3	-
Tax losses recognised	1.9	1.6	-	-
Total deferred tax assets	3.4	1.3	0.3	-
<i>Movements:</i>				
Balance at 1 July	1.3	1.2	-	-
Credited to profit or loss	2.5	-	0.3	-
(Charged) / credited to other comprehensive income	(0.4)	0.1	-	-
Balance at 30 June	3.4	1.3	0.3	-

The amount of temporary differences and carried forward tax losses recognised as a deferred tax asset is based on projected earnings over a limited period that the Directors considered to be probable. Projected earnings are re-assessed at each reporting date. Unrecognised tax losses at balance date were \$20,033,000 (2016: \$21,500,000).

(ii) Deferred tax liabilities

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
<i>Deferred tax liabilities are attributable to:</i>				
Intangible assets – management rights	0.9	1.9	-	-
Total deferred tax liabilities	0.9	1.9	-	-
<i>Movements:</i>				
Balance at 1 July	1.9	3.3	-	-
Recognised on business combination	-	-	-	-
Credited to profit or loss	(1.0)	(1.5)	-	-
Foreign exchange differences	-	0.1	-	-
Balance at 30 June	0.9	1.9	-	-

The deferred tax liability relates to an overseas tax jurisdiction. In accordance with AASB 112 *Income Taxes* the deferred tax liability was not offset against the deferred tax assets of the group, which relate to the Australian tax jurisdiction.

Notes to the Financial Statements

For the year ended 30 June 2017

Accounting policy

Income tax

Cromwell's income tax expense for the period is the tax payable on the current period's taxable income adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. Deferred tax is not recognised for the recognition of goodwill on business combination and for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses. Current and deferred tax balances attributable to amounts recognised in other comprehensive income or directly in equity are also recognised in other comprehensive income or directly in equity.

Current and deferred tax balances attributable to amounts recognised in other comprehensive income or directly in equity are also recognised in other comprehensive income or directly in equity.

Tax consolidation

The Company and its wholly-owned entities (this excludes the Trust and its controlled entities and foreign entities controlled by the Company) have formed a tax-consolidated group and are taxed as a single entity. The head entity within the tax-consolidated group is Cromwell Corporation Limited.

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group, using the 'separate taxpayer within group' approach by reference to the carrying amounts of assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities or assets and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts payable (receivable) to (from) other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts referred to in the following section. Any difference between these amounts is recognised by the Company as an equity contribution or distribution.

The Company recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that future taxable profits of the tax-consolidated group will be available against which the asset can be utilised. Any subsequent period adjustment to deferred tax assets arising from unused tax losses, as a result of revised assessments of the probability of recoverability, is recognised by the head entity only.

Nature of tax funding arrangements and tax sharing arrangements

The head entity, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement, which sets out the funding obligations of members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability (asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity receivable (payable) equal in amount to the tax liability (asset) assumed. The inter-entity receivable (payable) is at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity, in conjunction with other members of the tax-consolidated group, has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement, as payment of any amounts under the tax sharing agreement is considered remote.

Notes to the Financial Statements

For the year ended 30 June 2017

Operating Assets

This section of the annual financial report provides further information on Cromwell's and the Trust's operating assets. These are assets that individually contribute to Cromwell's revenue and include investment properties, joint ventures and investments in listed and unlisted securities.

5 Investment properties

Overview

Investment properties are properties (land, building or both) held solely for the purpose of earning rental income and / or for capital appreciation. Cromwell's investment property portfolio comprises 24 commercial properties of which 21 properties are predominantly office use with the remaining three being retail properties and vacant land.

This note provides further details on Cromwell's investment property portfolio, including details of individual properties, details of sales and acquisitions as well as details on the fair value measurement of the properties.

(a) Details of Cromwell's and the Trust's investment properties

	Title	Independent valuation date	Independent valuation		Carrying amount		Fair value adjustment	
			2017 \$M	2016 \$M	2017 \$M	2016 \$M	2017 \$M	2016 \$M
200 Mary Street, QLD	(1)	Jun 2017	69.0	68.0	69.0	68.0	(1.8)	(4.7)
Oracle Building, ACT	(2)	Dec 2016	26.5	27.6	25.5	27.6	(1.8)	(0.2)
Village Cinemas, VIC	(1)	Dec 2016	15.0	15.0	15.0	15.0	0.1	0.5
Vodafone Call Centre, TAS	(1)	Dec 2016	5.0	5.0	5.0	5.0	-	0.4
Regent Cinema Centre, NSW	(1)	Dec 2016	13.8	13.7	13.8	13.7	(0.2)	(0.6)
700 Collins Street, VIC	(1)	Dec 2016	240.0	231.0	250.0	231.0	11.6	33.1
19 National Circuit, ACT	(2)	Jun 2017	28.0	25.5	28.0	25.5	2.6	(2.9)
475 Victoria Avenue, NSW	(1)	Dec 2016	194.5	183.0	204.0	183.0	16.4	36.8
Synergy, QLD	(1)	Dec 2016	76.0	77.5	76.0	77.5	(1.2)	9.5
Tuggeranong Office Park, ACT	(3)	Jun 2017	57.5	123.6	57.5	173.1	32.7	16.6
Sowards Way, ACT	(3)	Jun 2017	260.0	-	244.9	-	-	-
TGA Complex, ACT	(2)	Dec 2016	62.0	48.0	62.0	48.0	14.2	(3.0)
203 Coward Street, NSW	(2)	Jun 2017	455.0	435.0	455.0	435.0	18.3	79.4
HQ North, QLD	(1)	Dec 2016	213.0	214.0	217.5	214.0	1.3	12.0
Bundall Corporate Centre, QLD	(1)	SOLD	-	83.0	-	83.0	2.8	10.8
13 Keltie Street, ACT	(2)	Jun 2017	25.1	48.4	25.1	48.4	(23.8)	(5.4)
Sturton Road, SA	(1)	Dec 2015	1.6	1.6	1.6	1.6	-	(0.2)
117 Bull Street, NSW	(1)	Dec 2016	24.2	23.1	24.2	23.1	1.1	4.6
11 Farrer Place, NSW	(1)	Dec 2016	29.2	27.9	29.2	27.9	1.3	3.2
207 Kent Street, NSW	(1)	Dec 2016	240.0	227.5	252.0	227.5	27.0	26.9
84 Crown Street, NSW	(1)	Jun 2017	33.5	32.6	33.5	32.6	0.8	2.8
2-24 Rawson Place, NSW	(1)	Jun 2017	230.0	200.0	230.0	200.0	29.9	37.5
2-6 Station Street, NSW	(1)	Jun 2017	39.0	38.9	39.0	38.9	-	6.4
Investment properties			2,337.9	2,149.9	2,357.8	2,199.4	131.3	263.5
Investment properties classified as held for sale								
147-163 Charlotte Street, QLD	(1)	Jun 2016	37.3	37.3	34.8	37.3	(3.1)	2.0
146-160 Mary Street, QLD	(1)	Jun 2016	37.3	37.3	34.7	37.3	(3.2)	(2.3)
Investment properties classified as held for sale			74.6	74.6	69.5	74.6	(6.3)	(0.3)
Total investment properties			2,412.5	2,224.5	2,427.3	2,274.0	125.0	263.2

Title: (1) Freehold;
(2) Leasehold.
(3) Leasehold, on same title

Notes to the Financial Statements

For the year ended 30 June 2017

Accounting policies

Investment properties

Investment properties are initially measured at cost including transaction costs and subsequently measured at fair value, with any change therein recognised in profit or loss.

Fair value is based upon active market prices, given the assets' highest and best use, adjusted if necessary, for any difference in the nature, location or condition of the relevant asset. If this information is not available, Cromwell uses alternative valuation methods such as discounted cash flow projections or the capitalised earnings approach. The highest and best use of an investment property refers to the use of the investment property by market participants that would maximise the value of that investment property.

The carrying value of the investment property includes components relating to lease incentives and other items relating to the maintenance of, or increases in, lease rentals in future periods.

Investment properties under construction are classified as investment property and carried at fair value. Finance costs incurred on investment properties under construction are included in the construction costs.

Lease incentives

Lessees may be offered incentives as an inducement to enter into non-cancellable operating leases. These incentives may take various forms including up front cash payments, rent free periods, or a contribution to certain lessee costs such as fit out costs or relocation costs. They are recognised as an asset in the balance sheet as a component of the carrying amount of investment property and amortised over the lease period as a reduction of rental income.

Initial direct leasing costs

Initial direct leasing costs incurred by Cromwell in negotiating and arranging operating leases are recognised as an asset in the balance sheet as a component of the carrying amount of investment property and are amortised as an expense on a straight line basis over the lease term.

(b) Movements in investment properties

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Balance at 1 July	2,274.0	2,101.0	2,274.0	2,101.0
Additions	-	-	-	-
Capital works				
Construction costs	92.3	45.6	92.3	45.6
Finance Costs Capitalised	4.4	1.6	4.4	1.6
Property improvements	9.2	2.1	9.2	2.1
Lifecycle	3.0	2.6	3.0	2.6
Disposals	(87.1)	(150.9)	(87.1)	(150.9)
Transferred to held for sale	(69.5)	-	(69.5)	-
Straight-lining of rental income	3.6	2.3	3.6	2.3
Lease costs and incentives	22.8	21.7	22.8	21.7
Amortisation of lease costs and incentives	(19.9)	(15.2)	(19.9)	(15.2)
Net gain / (loss) from fair value adjustments	125.0	263.2	125.0	263.2
Balance at 30 June	2,357.8	2,274.0	2,357.8	2,274.0

(c) Investment property sold

Details of the investment property sold during the year are as follows:

	Gross sale price \$M	Carrying amount at 30 June 2016 \$M	Last independent valuation \$M	Loss on sale recognised \$M
Bundall Corporate Centre, QLD	89.0	83.0	83.0	0.9

Notes to the Financial Statements

For the year ended 30 June 2017

Details of investment properties sold during the prior year are as follows:

	Gross sale price \$M	Carrying amount at 30 June 2015 \$M	Last independent valuation \$M	Gain on sale recognised \$M
Terrace Office Park, QLD	31.0	22.0	22.0	8.5
Henry Waymouth Centre, SA	73.0	62.1	62.1	10.9
4-6 Bligh Street, NSW ⁽¹⁾	68.0	67.4	62.0	-
43 Bridge Street, NSW ⁽¹⁾	37.0	36.6	31.0	-
Total investment property sold during the prior year	209.0	188.1	177.1	19.4

⁽¹⁾ Both investment properties, 4-6 Bligh Street, NSW and 43 Bridge Street NSW, were carried at their expected sale price. The difference between the sale price and independent valuation amount was recognised as a fair value gain in the 2015 financial year. 43 Bridge Street, NSW was classified as investment property held for sale as at 30 June 2015 as the sale contract for the property was unconditional as at that date.

(d) Investment property under construction

In May 2015 Cromwell and the Trust commenced the construction of a second \$172 million building on the excess land at Tuggeranong Office Park in the ACT. The property is known as Sowards Way, ACT, and its estimated completion date is September 2017. The Commonwealth of Australia has agreed to a 15 year lease of the modern 30,700 square metre property due to commence in mid / late 2017. Cromwell and the Trust spent \$96.7 million on construction costs (including interest on the project funding facility) during the year (2016: \$49.5 million). The property has a carrying value of \$244.9 million, being its fair value at completion of \$260.0 million less costs to complete of \$15.1 million.

(e) Investment property classified as held for sale

On 28 March 2017 Cromwell entered into a contract to sell the properties at 147-163 Charlotte Street, QLD and 146-160 Mary Street, QLD for total combined contract consideration of \$66.0 million. These properties have been classified as being held for sale and their carrying value is the adjusted net sale price less costs to sell.

(f) Fair value measurement

Cromwell's investment properties, with an aggregate carrying amount of \$2,357.8 million, are measured using the fair value model as described in AASB 140 *Investment Property*. Fair value is thereby defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Property valuations

At balance date the adopted valuations for 9 of Cromwell's investment properties are based on independent external valuations representing 49% of the value of the portfolio. The balance of the portfolio is subject to internal valuations having regard to previous external valuations and comparable sales evidence. Cromwell's valuation policy requires all properties to be valued by an independent professionally qualified valuer with a recognised relevant professional qualification at least once every two years.

All property valuations utilise a combination of valuation models based on discounted cash flow ("DCF") models and income capitalisation models supported by recent market sales evidence.

Key inputs used to measure fair value

DCF method	Under the DCF method, a property's fair value is estimated using explicit assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit terminal value. The DCF method involves the projection of a series of cash flows on a real property asset. To this projected cash flow series, an appropriate, market derived discount rate is applied to establish the present value of the income stream associated with the real property.
Income capitalisation method	This method involves assessing the total net market income receivable from the property and capitalising this perpetually, using an appropriate, market derived capitalisation rate, to derive a capital value, with allowances for capital expenditure reversions such as lease incentives and required capital works payable in the near future and overs / unders when comparing market rent with passing rent.
Annual net property income	Annual net property income is the contracted amount for which the property space is leased. In the net property income, the property owner recovers outgoings from the tenant.
Net market rent	A net market rent is the estimated amount for which a property or space within a property could be leased between a willing lessor and a willing lessee on appropriate lease terms in an arm's length transaction, after proper marketing and wherein the parties have each acted knowledgeably, prudently and without compulsion.

Notes to the Financial Statements

For the year ended 30 June 2017

Adopted capitalisation rate	The rate at which net market income is capitalised to determine the value of the property. The rate is determined with regards to market evidence (and the prior external valuation for internal valuations).
Adopted discount rate	The rate of return used to convert a monetary sum, payable or receivable in the future, into present value. It reflects the opportunity cost of capital, that is, the rate of return the capital can earn if put to other uses having similar risk. The rate is determined with regards to market evidence (and the prior external valuation for internal valuations).
Weighted average lease expiry ("WALE")	WALE is used to measure the overall tenancy risk of a particular property to assess the likelihood of a property being vacated. WALE of a property is measured across all tenants' remaining lease terms (in years) and is weighted with the tenants' income against total combined income.
Occupancy	Property occupancy is used to measure the proportion of the lettable space of a property that is occupied by tenants under current lease contracts and therefore how much rent is received from the property as percentage of total rent possible if the property was fully occupied.

All the significant inputs noted above are not observable market data, hence investment property valuations are considered level 3 fair value measurements (refer fair value hierarchy described in note 12).

Significant unobservable inputs associated with the valuations of Cromwell's investment properties are as follows:

Inputs	Range	Weighted average
Capitalisation rate (%)	5.3 – 11.0	5.5
Discount rate (%)	6.9 – 9.8	6.3
Annual net property income (\$M)	0.0 – 27.6	12.1
WALE (years)	0 – 15.5	6.4
Occupancy (%)	0.0 – 100.0	84.7

Sensitivity information

The relationships between the significant unobservable inputs and the fair value of investment properties are as follows:

Inputs	Impact of increase in input on fair value	Impact of decrease in input on fair value
Capitalisation rate	Decrease	Increase
Discount rate	Decrease	Increase
Annual net property income	Increase	Decrease
WALE	Increase	Decrease
Occupancy	Increase	Decrease

(g) Amounts recognised in profit and loss for investment properties

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Rental income and recoverable outgoings	199.8	215.4	200.1	215.5
Property expenses and outgoings	(36.2)	(36.4)	(41.8)	(41.8)
	163.6	179.0	158.3	173.7

(h) Non-cancellable operating lease receivable from investment property tenants

The investment properties are generally leased to tenants on long term operating leases with rentals payable monthly. Minimum lease payments under the non-cancellable operating leases of Cromwell's investment properties not recognised in the financial statements are receivable as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Within one year	144.9	146.9	144.9	146.9
Later than one year but not later than five years	492.6	385.3	492.6	385.3
Later than five years	725.7	496.7	725.7	496.7
	1,363.2	1,028.9	1,363.2	1,028.9

Notes to the Financial Statements

For the year ended 30 June 2017

6 Equity accounted investments

Overview

This note provides an overview and detailed financial information of Cromwell's and the Trust's investments that are accounted for using the equity method of accounting. These include joint ventures where Cromwell or the Trust have joint control over an investee together with one or more joint venture partners and investments in associates, which are entities over which Cromwell is presumed to have significant influence but not control or joint control by virtue of holding 20% or more of the associates' issued capital and voting rights, but less than 50%.

Cromwell's and the Trust's equity accounted investments are as follows:

	Ownership interest		Carrying amount	
	2017 %	2016 %	2017 \$M	2016 \$M
Cromwell and Trust equity accounted investments:				
CPA – joint venture (owned by Trust)	50	50	85.3	74.5
Cromwell equity accounted investments:				
Oyster – joint venture	50	50	10.6	7.5
Portgate – joint venture	28	28	3.5	3.3
Others			2.1	1.4
Total equity accounted investments			101.5	86.7

Accounting policy

Joint arrangements

Investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement.

Interests in joint venture entities are accounted for in Cromwell's financial statements using the equity method. Cromwell's share of its joint ventures' post-acquisition profits or losses is recognised in profit or loss and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends or distributions receivable from joint ventures are recognised in Cromwell's financial statements as a reduction of the carrying amount of the investment.

When Cromwell's share of losses in a joint venture equals or exceeds its investment in the joint venture, including any other unsecured receivables, Cromwell does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture. Unrealised gains on transactions between Cromwell and its joint ventures are eliminated to the extent of Cromwell's investment in the joint venture. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

For joint operations Cromwell recognises its direct right to the assets, liabilities, revenues and expenses of and its share of any jointly held or incurred assets, liabilities, revenues and expenses, and these are incorporated in the financial statements under the appropriate headings.

(a) Details of joint ventures

CPA

Cromwell and the Trust hold a 50% interest in the units of CPA which owns the \$337.8 million Northpoint Building in the North Sydney CBD. The remaining 50% of the units in CPA are held by a single investor. A unit holder agreement between Cromwell and the other investor limits the power of the trustee to management of ongoing operations of CPA. All decisions about relevant activities of CPA require unanimous consent of the two unitholders. The entity is therefore classified as a joint venture.

Oyster

Oyster is a New Zealand based retail property fund syndicator that provides fund and property management services throughout New Zealand. Oyster is jointly owned by Cromwell and six original Oyster shareholders. Oyster is classified as a joint venture as the board of Oyster comprises three representatives appointed by the six investors and three representatives from Cromwell with no deciding or "chairman's" vote. A shareholder agreement between Cromwell and the six investors outlines how Oyster will be managed.

Portgate

During the prior year Cromwell acquired 14,284,000 units in the Portgate Estate Unit Trust representing 28% of the issued units by Portgate for a consideration of \$13,620,000, including acquisition costs. \$9 million of acquisition consideration is yet to be paid and will be paid as required by Portgate. Portgate was established for the ownership of land, comprising an existing site and a development site at the Port of Brisbane. The existing site contains tenanted warehouses. Cromwell's investment funds will primarily be used to develop further industrial buildings at the development site. All the relevant activities of Portgate are managed and approved by a management

Notes to the Financial Statements

For the year ended 30 June 2017

committee requiring unanimous consent on all decisions. Cromwell and the trustee each provide two representatives to the management committee. The entity is therefore classified as a joint venture.

The Trustee of Portgate is MPC Nominees Pty Ltd which is a subsidiary of Monash Private Capital. Mr G Levy, a Director of the Company is also a Director of the Trustee and of Monash Private Capital and owns 26% of the issued shares of Monash Private Capital. Owing to the operations of the management committee described above, Monash Private Capital rebates its pro-rata management fee in respect of Cromwell's investment in Portgate to Cromwell. Cromwell provides property management services to Portgate for an annual fee of \$85,000 (2016: \$85,000).

(b) Summarised financial information for joint ventures

	2017 in \$M				2016 in \$M			
	CPA	Oyster	Portgate	Others	CPA	Oyster	Portgate	Others
<i>Summarised balance sheets:</i>								
Cash and cash equivalents	7.4	0.9	2.5	5.4	13.3	2.2	4.7	1.7
Other current assets	1.9	2.7	9.9	5.5	1.7	3.7	10.4	0.8
Total current assets	9.3	3.6	12.4	10.9	15.0	5.9	15.1	2.5
Investment properties	337.8	-	70.0	-	280.0	-	70.0	-
Other non-current assets	-	9.7	-	1.8	-	6.0	-	1.0
Total non-current assets	337.8	9.7	70.0	1.8	280.0	6.0	70.0	1.0
Total assets	347.1	13.3	82.4	12.7	295.0	11.9	85.1	3.5
Financial liabilities	12.5	1.9	0.9	4.2	145.5	6.5	1.7	0.7
Other current liabilities	0.5	2.9	-	0.5	0.5	-	-	-
Total current liabilities	13.0	4.8	0.9	4.7	146.0	6.5	1.7	0.7
Financial liabilities	163.5	0.6	-	28.1	-	0.9	39.8	-
Other non-current liabilities	-	-	37.4	-	-	-	-	-
Total non-current liabilities	163.5	0.6	37.4	28.1	-	0.9	39.8	-
Total liabilities	176.5	5.4	38.3	32.8	146.0	7.4	41.5	0.7
Net assets	170.6	7.9	44.1	(20.1)	149.0	4.5	43.6	2.8
<i>Carrying amount of investment:</i>								
Cromwell's share of equity (%)	50	50	28		50	50	28	
Cromwell's share of net assets	85.3	4.0	12.5	2.1	74.5	2.3	12.3	1.4
Unpaid investment consideration	-	-	(9.0)	-	-	-	(9.0)	-
Goodwill	-	6.6	-	-	-	5.2	-	-
Carrying amount	85.3	10.6	3.5	2.1	74.5	7.5	3.3	1.4
<i>Movement in carrying amounts:</i>								
Opening balance at 1 July	74.5	7.5	3.3	1.4	71.5	4.9	-	0.8
Investment	16.5	1.4	-	-	12.8	1.4	4.8	-
Share of profit / (loss)	2.4	1.7	1.1	2.6	(3.1)	1.1	(0.8)	0.7
Less: dividends/distributions received	(8.1)	-	(0.9)	(1.9)	(6.7)	-	(0.3)	(0.1)
Decrease to recoverable amount	-	-	-	-	-	-	(0.4)	-
Foreign exchange difference	-	-	-	-	-	0.1	-	-
Carrying amount at 30 June	85.3	10.6	3.5	2.1	74.5	7.5	3.3	1.4
<i>Summarised statements of comprehensive income:</i>								
Revenue	18.2	12.1	11.7	15.3	22.2	9.3	3.7	4.1
Expenses	(13.4)	(8.8)	(7.7)	(9.9)	(28.3)	(7.1)	(6.5)	(2.3)
Total comprehensive income	4.8	3.3	4.0	5.4	(6.1)	2.2	(2.8)	1.8
Cromwell's share in %	50	50	28	-	50	50	28	
Share of profit / (loss)	2.4	1.7	1.1	2.6	(3.1)	1.1	(0.8)	0.7

Notes to the Financial Statements

For the year ended 30 June 2017

7 Investments at fair value through profit or loss

Overview

This note provides an overview and detailed financial information of Cromwell's and the Trust's investments that are classified as financial assets at fair value through profit or loss. Below is information about Cromwell's and the Trust's investments in listed and unlisted property related entities whereby Cromwell and the Trust hold less than 20% of the issued capital in the investee and also any other relevant financial assets of the same classification. Such investments are classified as investments at fair value through profit or loss which are carried at fair value in the balance sheet with adjustments to the fair value recorded in profit or loss. Such investments include investments in Cromwell managed unlisted funds, co-investments in European wholesale funds managed by Cromwell, investments in listed securities and any other relevant financial assets.

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Investment in listed securities	265.0	258.4	265.0	258.4
Investment in Cromwell unlisted funds	1.3	1.3	1.3	1.3
Investment in wholesale funds	34.3	36.5	-	-
Investment in other financial asset	15.2	-	-	-
	315.8	296.2	266.3	259.7

Accounting policy

Investments at fair value through profit or loss are financial assets held for trading which are acquired principally for the purpose of selling in the short term with the intention of making a profit. Financial assets at fair value through profit or loss also include financial assets which upon initial recognition are designated as such. These include financial assets that are not held for trading purposes and which may be sold. These are investments in exchange traded equity instruments and unlisted trusts.

At initial recognition, Cromwell measures a financial asset at its fair value. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the statement of comprehensive income.

Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss are presented in the statement of comprehensive income within net gains/(losses) on financial instruments held at fair value through profit or loss in the period in which they arise.

For methods used to measure the fair value measurement of Cromwell's and the Trust's investments at fair value through profit or loss refer to note 12.

Notes to the Financial Statements

For the year ended 30 June 2017

Finance and Capital Structure

This section of the annual financial report provides further information on Cromwell's debt finance and associated costs, and Cromwell's capital.

Capital is defined as the combination of securityholders' equity, reserves and net debt (borrowings less cash). The Board of Directors is responsible for Cromwell's capital management strategy. Capital management is an integral part of Cromwell's risk management framework and seeks to safeguard Cromwell's ability to continue as a going concern while maximising securityholder value through optimising the level and use of capital resources and the mix of debt and equity funding. Cromwell's preferred portfolio gearing range is 35% - 55%.

Consistent with this strategy Cromwell announced during the year that Moody's has assigned a senior secured rating of Baa2 to Cromwell's secured bank facilities and a senior unsecured Baa3 rating for Cromwell's convertible bonds. Cromwell as a senior unsecured issuer received a rating of Baa3. The ratings are important as they reflect the investment grade credit rating of Cromwell which allows Cromwell access to global capital markets.

8 Borrowings

Overview

Cromwell and the Trust borrow funds from financial institutions and investors (the later in the form of convertible bonds) to partly fund the acquisition of income producing assets, such as investment properties, securities or the acquisition of businesses. A significant proportion of these borrowings are generally fixed either directly or through the use of interest rate swaps/options and have a fixed term. This note provides information about Cromwell's debt facilities, including maturity dates, security provided and facility limits.

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Current				
<i>Secured</i>				
Loans – financial institutions	188.2	129.8	188.2	129.8
	188.2	129.8	188.2	129.8
Non-current				
<i>Secured</i>				
Loans – financial institutions	1,069.1	920.4	1,069.1	920.4
<i>Unsecured</i>				
Convertible bond	213.4	210.7	222.9	223.9
Unamortised transaction costs	(8.3)	(12.9)	(6.4)	(10.2)
	1,274.2	1,118.2	1,285.6	1,134.1
Total				
Secured loans – financial institutions	1,257.3	1,050.2	1,257.3	1,050.2
Unsecured convertible bond	213.4	210.7	222.9	223.9
Unamortised transaction costs	(8.3)	(12.9)	(6.4)	(10.2)
Total borrowings	1,462.4	1,248.0	1,473.8	1,263.9

Accounting policy

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost using the effective interest rate method. Under this method fees, costs, discounts and premiums directly related to the financial liability are spread over its expected life.

The fair value of the borrowing portion of a convertible bond is determined using a market interest rate for an equivalent non-convertible bond. This amount is recorded as a borrowing liability on an amortised cost basis until extinguished on conversion or maturity of the bonds. The remainder of the proceeds is allocated to the derivative conversion feature. This is recognised as a financial liability if the convertible bond does not meet the "fixed-for-fixed" rule contained in AASB 132 *Financial Instruments: Presentation*, otherwise it is included in shareholders' equity.

Borrowing costs incurred on funds borrowed for the construction of a property are capitalised, forming part of the construction cost of the asset. Capitalisation ceases upon practical completion of the property. Other borrowing costs are expensed.

Notes to the Financial Statements

For the year ended 30 June 2017

(a) Borrowing details

	Note	Secured	Maturity Date	2017		2016	
				Facility \$M	Utilised \$M	Facility \$M	Utilised \$M
Margin loan facility	(i)	Yes	Jan-18	125.0	123.2	125.0	123.2
Syndicated facility – Bridging 1	(ii)	Yes	Jun-18	100.0	65.0	-	-
Syndicated facility – Bridging 2	(ii)	Yes	Jul-18	140.0	140.0	-	-
Syndicated facility – Tranche 1(a)	(iii)	Yes	May-19	18.0	18.0	18.0	18.0
Syndicated facility – Tranche 1(b)	(iii)	Yes	Jan-20	85.2	85.2	85.2	85.2
Syndicated facility – Tranche 1(c)	(iii)	Yes	Mar-20	185.3	185.3	185.3	185.3
Syndicated facility – Tranche 2(a)	(iii)	Yes	Jan-21	123.5	123.5	123.5	123.5
Syndicated facility – Tranche 2(b)	(iii)	Yes	Mar-21	449.1	359.0	449.1	449.1
Tuggeranong – Tranche A	(iv)	Yes	Jul-18	30.5	30.5	36.1	36.1
Tuggeranong – Tranche B	(iv)	Yes	Jul-18	159.5	127.6	159.5	29.9
Convertible bond	(v)	No	Feb-20	222.9	222.9	223.9	223.9
Total borrowing facilities				1,639.0	1,480.2	1,405.6	1,274.2

(i) Margin loan facility

During the prior year Cromwell and the Trust entered into a \$125 million short-term margin loan facility. The facility is secured over Cromwell's and the Trust's listed investments at fair value through profit or loss. During the year the facility was renegotiated and the expiry extended to January 2018. Interest is payable monthly in arrears at variable rates based on the 30 day BBSW rate plus a loan margin. The facility requires Cromwell to hold cash of at least \$20 million (30 June 2016: 2016: \$54 million) at all times. This cash amount has been classified as restricted cash as it is effectively not available for use by Cromwell. Refer to note 16(b).

(ii) Syndicated facility – bridging 1 and 2

During the year Cromwell took out new bridging facilities to satisfy liquidity requirements and also to acquire the disposal group (note 15). The facility is secured by first registered mortgages over a pool of investment properties held by the Trust and is split into two tranches, one of \$100.0 million, which expires in June 2018 and one of \$140.0 million which expires in July 2018. Interest is payable monthly in arrears at variable rates based on the 30 day BBSY rate which was 1.67% at balance date plus a loan margin.

(iii) Syndicated facility – tranche 1 and 2

In the prior year Cromwell renegotiated the terms of its syndicated finance facility extending the term of tranche 1 & 2 of the facility by 1.7 years. The facility is secured by first registered mortgages over a pool of investment properties held by the Trust and is split into two tranches, one of \$288.5 million, which expires between May 2019 and March 2020 and one of \$572.6 million which expires in between January 2021 and March 2021. Interest is payable monthly in arrears at variable rates based on the 30 day BBSY rate which was 1.67% (30 June 2016: 1.90%) at balance date plus a loan margin.

(iv) Tuggeranong facility – tranche A and B

During the prior year Cromwell and the Trust refinanced the short-term extension of the Tuggeranong debt facility which expired in October 2015. The new facility, which expires in July 2018, is split into two tranches. Tranche A, which is fully drawn, refinanced the existing \$30.5 million debt facility and required monthly repayments of \$0.6 million for 18 months. Tranche B with a total facility limit of \$159.5 million has been used as project funding for the construction of the modern 30,700 square metre building, known as Sowards Way, on surplus land of the existing Tuggeranong Office Park property. Interest is payable monthly in arrears at variable rates based on the 30 day BBSY rate which was 1.67% (30 June 2016: 1.90%) at balance date plus a loan margin.

(v) Convertible bond

At year end 1,500 (30 June 2016: 1,500) convertible bonds with a face value of €100,000 each were on issue with a gross face value of €150.0 million or \$222.9 million (30 June 2016: \$223.9 million). The bonds bear an interest rate of 2%. The bonds are convertible into stapled securities of Cromwell at the option of the holder from 41 days after issue date up to seven business days prior the final maturity on 4 February 2020 at which point all remaining bonds are mandatorily redeemed by Cromwell. Bond holders were notified on 7 July 2017 that the conversion price changed from \$1.1503 to \$1.1492 per stapled security due to the announcement of an Extraordinary Distribution in respect of the stapled securities on 24 June 2016. The conversion price remains subject to such adjustments as consolidation or subdivision of stapled securities, bonus issues or any issues at less than prevailing market price of Cromwell's stapled securities other than issues upon exercise of performance rights issued to Cromwell's employees. The fixed conversion translation rate is \$1.423 per Euro. Any conversion may be settled in cash, stapled securities of Cromwell or a combination thereof at the option of Cromwell.

Notes to the Financial Statements

For the year ended 30 June 2017

The convertible bonds are presented in the balance sheets as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Face value of bonds issued – beginning of year	220.1	220.1	220.1	220.1
Derivative financial instruments – conversion feature	(17.9)	(17.9)	-	-
Convertible bond carrying amount at inception	202.2	202.2	220.1	220.1
Movements in exchange rate and amortisation of conversion feature – previous periods	8.5	(0.2)	3.8	(1.6)
Carrying amount at 1 July / inception	210.7	202.0	223.9	218.5
Amortisation of conversion feature to account for effective interest rate – current period	3.6	3.3	-	-
Movements in exchange rate – current period	(0.9)	5.4	(1.0)	5.4
Carrying amount at period year	213.4	210.7	222.9	223.9

The conversion feature of the convertible bond represents an embedded derivative financial instrument in the host debt contract. The embedded derivative is measured at fair value and deducted from the carrying amount of the convertible bond (which is carried at amortised cost) and separately disclosed as a derivative financial liability on the face of the balance sheet. The conversion feature represents the parent entity's obligation under the convertible bond terms and conditions to issue Cromwell stapled securities should bond holders exercise their conversion option. The Trust's borrowing obligation in respect of the convertible bond is considered to be the gross amount payable of the convertible bond.

(b) Finance costs	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Total Interest	50.6	54.6	50.6	54.6
Amortisation of loan transaction costs	7.7	5.8	3.5	1.3
Net exchange (gains) / losses on foreign currency borrowings	(1.0)	5.5	0.3	0.6
Total finance costs	57.3	65.9	54.4	56.5

Information about Cromwell's exposure to interest rate changes is provided in note 12.

9 Derivative financial instruments

Overview

Cromwell's and the Trust's derivative financial instruments consist of interest rate swap and interest rate cap contracts, a cross-currency swap contract and the conversion options on the convertible bonds issued by Cromwell. Interest rate swap and interest rate cap contracts are used to fix interest on floating rate borrowings. The cross-currency swap contract was used to swap Australian dollars into Euro's with the funds being used to acquire the disposal group (note 15). The conversion option amount represents the additional value provided to convertible bond holders compared to the same corporate bond that would have no feature to convert the bonds into Cromwell stapled security at the end or during the term of the bond. For accounting purposes such a conversion feature is accounted for separately from the bond liability and is carried at fair value.

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Non-current assets				
Interest rate cap contract	0.1	0.5	0.1	0.5
Current liabilities				
Interest rate swap contracts	-	11.0	-	11.0
Cross-currency swap contract	0.8	-	0.8	-
Conversion feature – convertible bond	2.4	9.3	-	-
	3.2	20.3	0.8	11.0
Non-current liabilities				
Interest rate swap contracts	-	3.0	-	3.0

Notes to the Financial Statements

For the year ended 30 June 2017

Accounting policy

Derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured to fair value at balance date. Derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

Cromwell enters into interest rate swap agreements that are used to convert certain variable interest rate borrowings to fixed interest rates. The derivatives are entered into with the objective of hedging the risk of adverse interest rate fluctuations. Cromwell has also entered into a cross-currency swap agreement with the objective of swapping Australian dollars into Euro's. While Cromwell has determined that these arrangements are economically effective, they have not satisfied the documentation, designation and effectiveness tests required by accounting standards. As a result, they do not qualify for hedge accounting and gains or losses arising from changes in fair value are recognised immediately in profit or loss.

Interest rate and cross currency derivative contracts

The fixed and capped portion of interest rates can range between 0.84% and 3.39% (2016: 3.39% and 5.95%) and the variable rates are generally based on the 30 day BBSY rate, which at balance date was 1.67% (2016: 1.90%). At balance date, the notional principal amounts and period of expiry of Cromwell's and the Trust's interest rate swap contracts is as follows:

	Cromwell and Trust	
	2017 \$M	2016 \$M
Less than 1 year	-	270.0
1 – 2 years	833.5	286.5
2 – 3 years	-	443.6
3 – 4 years	-	-
	833.5	1,000.1

In June, as a component of the disposal acquisition (see note 15) Cromwell entered in a cross currency swap arrangement. The terms of this swap are as follows:

Effective date:	16 June 2017
Fixed rate payer currency amount:	€81,209,789
Fixed rate:	0.84%
Floating rate payer (NAB) currency amount:	\$119,902,243
Floating rate:	AUD-BBR-BBSW 3 month rate plus 1.47%
Termination date:	17 September 2018

In order to manage future interest rate risk Cromwell and the Trust have entered into an interest rate cap contract that will cap Cromwell's and the Trust's interest rate at a maximum of 3.39% on the notional amount of the cap contract. The notional amount increases as follows:

Date of reset of cap notional amount	Notional amount \$M
At June 2017	713.6
October 2017	800.0
December 2017	900.0
January 2018	1,000.0

Conversion feature – convertible bond

The movement of the conversion feature since recognition upon issue of the convertible bond is as follows:

	Cromwell and Trust	
	2017 \$M	2016 \$M
Derivative financial liability at 1 July	9.3	14.2
Fair value gain	(6.9)	(5.2)
Foreign exchange difference	-	0.3
Balance at 30 June	2.4	9.3

For details about the fair value measurement of Cromwell's and the Trust's financial instruments refer to note 12.

Notes to the Financial Statements

For the year ended 30 June 2017

10 Contributed equity

Overview

The shares of Cromwell Corporation Limited (the "Company") and the units of Cromwell Diversified Property Trust (the "CDPT") are combined and issued as stapled securities. The shares of the Company and units of the CDPT cannot be traded separately and can only be traded as stapled securities.

Below is a summary of contributed equity of the Company and the CDPT separately and for Cromwell's combined stapled securities. The basis of allocation of the issue price of stapled securities to Company shares and CDPT units post stapling is determined by agreement between the Company and the CDPT as set out in the Stapling Deed.

	Cromwell stapled securities		Company shares		CDPT units	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Contributed equity	1,402.1	1,394.0	106.9	106.5	1,295.2	1,287.5

(a) Movements in contributed equity

The following reconciliation summarises the movements in contributed equity. Issues of a similar nature have been grouped and the issue price shown is the weighted average. Detailed information on each issue of stapled securities is publicly available via the ASX.

		Cromwell stapled securities		Company shares		CDPT units	
	Number of securities	Issue price	\$M	Issue price	\$M	Issue price	\$M
Opening balance 1 July 2015	1,739,759,298	-	1,382.8	-	105.4	-	1,277.4
Exercise of performance rights	2,522,034	20.0¢	1.0	1.9¢	0.1	18.1¢	0.9
Distribution reinvestment plan	10,049,876	101.6¢	10.2	9.8¢	1.0	91.8¢	9.2
Balance at 30 June 2016	1,752,331,208		1,394.0		106.5		1,287.5
Exercise of performance rights	2,787,538	39.5¢	1.1	1.7¢	-	37.8¢	1.0
Distribution reinvestment plan	7,242,593	98.2¢	7.0	5.9¢	0.4	92.3¢	6.7
Balance at 30 June 2017	1,762,361,339		1,402.1		106.9		1,295.2

The Company and CDPT have established a distribution reinvestment plan under which holders of stapled securities may elect to have all of their distribution entitlements satisfied by the issue of new stapled ordinary securities rather than being paid in cash. Stapled securities are issued under the plan at a discount to the market price as determined by the Directors before each distribution.

Accounting policy

The ordinary shares of the Company are stapled with the units of the Trust and are together referred to as stapled securities. Stapled securities are classified as equity. Incremental costs directly attributable to the issue of new shares, units or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any group company purchases Cromwell's equity instruments, for example as the result of a share buy-back or a share-based payment plan, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the securityholders as treasury shares until the securities are cancelled or reissued. Where such ordinary securities are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to securityholders.

(b) Stapled securities

Stapled securities entitle the holder to participate in dividends and distributions as declared from time to time and the proceeds on winding up. On a show of hands every holder of stapled securities present at a meeting in person, or by proxy, is entitled to one vote, and upon a poll each stapled security is entitled to one vote.

Notes to the Financial Statements

For the year ended 30 June 2017

11 Reserves

Overview

Reserves are balances that form part of equity that record other comprehensive income amounts that are retained in the business and not distributed until such time the underlying balance sheet item is realised. This note provides information about movements in the other reserves line item of the balance sheet and a description of the nature and purpose of each reserve.

	Security-based payments reserve		Available for sale reserve		Foreign currency translation reserve		Total other reserves	
	Cromwell \$M	Trust \$M	Cromwell \$M	Trust \$M	Cromwell \$M	Trust \$M	Cromwell \$M	Trust \$M
Balance at 1 July 2015	4.6	-	2.3	-	4.5	0.6	11.4	0.6
Security based payments	0.9	-	-	-	-	-	0.9	-
Foreign exchange differences recognised in other comprehensive income	-	-	-	-	7.7	1.1	7.7	1.1
Attributable to non-controlling interests	-	-	-	-	(2.1)	-	(2.1)	-
Balance at 30 June 2016	5.5	-	2.3	-	10.1	1.7	17.9	1.7
Security based payments	1.1	-	-	-	-	-	1.1	-
Foreign exchange differences recognised in other comprehensive income	-	-	-	-	(0.3)	1.1	(0.3)	1.1
Attributable to non-controlling interests	-	-	-	-	(0.5)	(0.5)	(0.5)	(0.5)
Balance at 30 June 2017	6.6	-	2.3	-	9.3	2.3	18.2	2.3

Security-based payments reserve

The share based payments reserve is used to recognise the fair value of equity settled security based payments for employee services. Refer to note 19 for details of Cromwell's security based payments.

Available for sale reserve

Changes in the fair value of investments classified as available-for-sale are taken to the available-for-sale financial assets revaluation reserve. Amounts are recognised in profit or loss when the associated assets are disposed/sold or impaired.

For Cromwell the balance at year end comprises a reserve of a subsidiary attributable to its pre-stapling interest in a trust which continues to be held. For Cromwell there was no movement in the available-for-sale financial assets revaluation reserve over the last two financial years.

Foreign currency translation reserve

Exchange differences arising on translation of the foreign controlled entity are recognised in other comprehensive income and accumulated in foreign currency translation reserve. Any foreign currency differences arising from inter-group loans are transferred to the foreign currency translation reserve upon consolidation as such loans form part of the net investment in the respective controlled entity. The cumulative amount recognised in the foreign currency translation reserve is reclassified to profit or loss when the net investment is disposed of.

12 Financial risk management

Overview

Cromwell's activities expose it to a variety of financial risks which include credit risk, liquidity risk and market risk. This note provides information about Cromwell's risk management strategy in relation to each of the above financial risks to which Cromwell is exposed to.

Cromwell's overall risk management program focuses on managing these risks and seeks to minimise potential adverse effects on the financial performance of Cromwell. Cromwell uses derivative financial instruments such as interest rate derivatives to hedge certain risk exposures. Cromwell seeks to deal only with creditworthy counterparties. Liquidity risk is monitored through the use of future rolling cash flow forecasts.

Cromwell's management of treasury activities is centralised and governed by policies approved by the Directors who monitor the operating compliance and performance as required. Cromwell has policies for overall risk management as well as policies covering specific areas such as identifying risk exposure, analysing and deciding upon strategies, performance measurement, the segregation of duties and other controls around the treasury and cash management functions.

Notes to the Financial Statements

For the year ended 30 June 2017

Cromwell and the Trust hold the following financial instruments:

	Type of financial instrument	Cromwell		Trust	
		2017 \$M	2016 \$M	2017 \$M	2016 \$M
Financial assets					
Cash and cash equivalents	(1)	66.9	41.6	32.1	39.2
Receivables	(1)	37.4	33.9	178.2	179.0
Other current financial assets	(1)	20.0	54.0	-	-
Investments at fair value through profit or loss	(2)	315.8	296.2	266.3	259.7
Derivative financial instruments	(3)	0.1	0.5	0.1	0.5
Total financial assets		440.2	426.2	476.7	478.4
Financial liabilities					
Trade and other payables	(4)	46.4	52.1	23.4	31.5
Dividends / distributions payable	(4)	36.7	36.9	36.8	37.4
Borrowings	(4)	1,462.4	1,248.0	1,473.8	1,263.9
Derivative financial instruments	(3)	3.2	23.3	0.8	14.0
Total financial liabilities		1,548.7	1,360.3	1,534.8	1,346.8

Type of financial instrument as per AASB 139 *Financial Instruments: Recognition and Measurement*:

- (1) Loans and receivables;
- (2) At fair value through profit or loss – designated;
- (3) At fair value through profit or loss – held for trading;
- (4) At amortised cost.

(a) Credit risk

Credit risk is the risk that a counterparty will default on its contractual obligations under a financial instrument and result in a financial loss to Cromwell. Cromwell has exposure to credit risk on all financial assets included in the balance sheet except investments at fair value through profit or loss.

Cromwell manages this risk by:

- establishing credit limits for customers and managing exposure to individual entities;
- monitoring the credit quality of all financial assets in order to identify any potential adverse changes in credit quality;
- derivative counterparties and cash transactions, when utilised, are transacted with high credit quality financial institutions;
- providing loans to associates where Cromwell is comfortable with the underlying exposure;
- regularly monitoring loans and receivables on an ongoing basis; and
- regularly monitoring the performance of associates on an ongoing basis.

The maximum exposure to credit risk at balance date is the carrying amount of financial assets recognised in the balance sheet of Cromwell. Cromwell holds no significant collateral as security.

Cash is held with Australian, New Zealand, United Kingdom and European financial institutions. Interest rate derivative counterparties are all Australian financial institutions.

(b) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash reserves and finance facilities to meet the ongoing operational requirements of the business. It is Cromwell's policy to maintain sufficient funds in cash and cash equivalents to meet expected near term operational requirements. Cromwell prepares and monitors rolling forecasts of liquidity requirements on the basis of expected cash flow. Cromwell monitors the maturity profile of borrowings and puts in place strategies designed to ensure that all maturing borrowings are refinanced in the required timeframes.

Notes to the Financial Statements

For the year ended 30 June 2017

The contractual maturity of Cromwell's and the Trust's financial liabilities at balance date are shown in the table below. It shows undiscounted contractual cash flows required to discharge Cromwell's financial liabilities, including interest at current market rates.

	Cromwell			Trust		
	1 year or less \$M	Over 1 year to 5 years \$M	Total \$M	1 year or less \$M	Over 1 year to 5 years \$M	Total \$M
2017						
Trade and other payables	46.4	-	46.4	23.4	-	23.4
Dividends / distribution payable	36.7	-	36.7	36.8	-	36.8
Borrowings	234.7	1,349.7	1,584.4	234.7	1,349.7	1,584.4
Derivative financial instruments	3.8	0.9	4.7	3.8	0.9	4.7
Total financial liabilities	321.6	1,350.6	1,672.2	298.7	1,350.6	1,649.3
2016						
Trade and other payables	52.1	-	52.1	31.5	-	31.5
Dividends / distribution payable	36.9	-	36.9	37.4	-	37.4
Borrowings	161.3	1,253.7	1,415.0	161.3	1,253.7	1,415.0
Derivative financial instruments	11.0	4.2	15.2	11.0	4.2	15.2
Total financial liabilities	261.3	1,257.9	1,519.2	241.2	1,257.9	1,499.1

(c) Market risk

Market risk is the risk that the fair value or future cash flows of Cromwell's financial instruments fluctuate due to market price changes. Cromwell is exposed to the following market risks:

- Price risk – equity securities;
- Interest rate risk; and
- Foreign exchange risk.

Price risk – Listed and unlisted equity securities

Cromwell and the Trust are exposed to price risk in relation to its listed and unlisted equity securities (refer note 7).

Cromwell and the Trust use the ASX closing price to determine the fair value of their listed securities. For unlisted securities Cromwell and the Trust use the fair value of the net assets of the unlisted entity to determine the fair value of their investments. The fair value of the net assets of unlisted entities is predominantly dependent on the market value of the investment properties they hold. Any movement in the market value of the investment properties will impact on the fair value of Cromwell and the Trust's investment.

Sensitivity analysis – equity securities price risk

The table below details Cromwell's and the Trust's sensitivity to movements in the fair value of Cromwell's financial assets at fair value through profit or loss:

Fair value increase / decrease of:	Carrying amount \$M	+10%		-10%	
		Profit \$M	Equity \$M	Profit \$M	Equity \$M
2017					
Cromwell					
Investments at fair value through profit or loss	315.8	31.6	31.6	(31.6)	(31.6)
Trust					
Investments at fair value through profit or loss	266.3	26.6	26.6	(26.6)	(26.6)
2016					
Cromwell					
Investments at fair value through profit or loss	296.2	29.6	29.6	(29.6)	(29.6)
Trust					
Investments at fair value through profit or loss	259.7	26.0	26.0	(26.0)	(26.0)

Notes to the Financial Statements

For the year ended 30 June 2017

Interest rate risk

Cromwell's interest rate risk primarily arises from borrowings. Borrowings issued at variable rates expose Cromwell to cash flow interest rate risk. Borrowings issued at fixed rates expose Cromwell to fair value interest rate risk. Cromwell's policy is to effectively maintain hedging arrangements on not less than 50% of its borrowings. At balance date none (2016: 96%) of Cromwell's variable rate secured bank loan borrowings of \$1,257 million (2016: \$1,050 million) were effectively hedged through interest rate swap contracts. The convertible bond carries a fixed interest rate. Therefore, interest on a total of 15% (2016: 97%) of Cromwell's total borrowings is effectively fixed at balance date.

For details about notional amounts and expiries of Cromwell's and the Trust's interest rate swap and interest rate cap contracts and the cross currency swap contract refer to note 9.

Sensitivity analysis – interest rate risk

The table below details Cromwell's sensitivity to movements in the year end interest rates, based on the borrowings and interest rate derivatives held at balance date with all other variables held constant and assuming all Cromwell's borrowings and interest rate derivatives moved in correlation with the movement in year end interest rates.

Interest rate increase / decrease of:	+1%		-1%	
	Profit \$M	Equity \$M	Profit \$M	Equity \$M
2017				
Cromwell	(11.9)	(11.9)	11.9	11.9
Trust	(12.3)	(12.3)	12.3	12.3
2016				
Cromwell	2.6	2.6	(2.6)	(2.6)
Trust	2.0	2.0	(2.0)	(2.0)

Foreign exchange risk

Cromwell's foreign exchange risk primarily arises from its investments in foreign subsidiaries. The functional currency of these subsidiaries is Euro. The acquisition of the foreign subsidiaries was financed through a convertible bond also denominated in Euro effectively providing a natural hedge against foreign exchange movements between the Australian Dollar and the Euro. No hedge accounting was applied in relation to the net investment in the foreign subsidiaries.

Cromwell's and the Trust's exposure to Euro foreign currency risk at the end of the year, expressed in Australian dollars, was as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Cash and cash equivalents	-	0.1	-	0.1
Receivables – interest receivable – related parties	-	-	5.0	2.0
Receivables – Trust loans – related parties	-	-	144.2	165.1
Payables – interest payable convertible bond	(1.8)	(1.8)	(1.8)	(1.8)
Borrowings – convertible bond	(213.4)	(210.7)	(222.9)	(223.9)
Derivative financial instruments – cross-currency swap	(0.8)	-	(0.8)	-
Derivative financial instruments – conversion feature	(2.4)	(9.3)	-	-
Net exposure	(218.4)	(221.7)	(76.3)	(58.5)

Amounts recognised in profit or loss and other comprehensive income

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
<i>Amounts recognised in profit or loss</i>				
Net foreign exchange loss	(0.7)	(2.2)	(0.1)	-
Exchange gains / (losses) on foreign currency borrowings included in finance costs	1.0	(5.5)	(0.3)	(0.6)
Total income / (expense) recognised in profit or loss	0.3	(7.7)	(0.4)	(0.6)
<i>Amounts recognised in other comprehensive income</i>				
Translation of foreign operations	(0.8)	5.6	-	-
Translation differences on inter-group loans that form part of the net investment in the foreign operation	0.5	2.1	0.6	1.1
	(0.3)	7.7	0.6	1.1

Notes to the Financial Statements

For the year ended 30 June 2017

Sensitivity analysis – foreign exchange risk

	2017		2016	
	Profit \$M	Equity \$M	Profit \$M	Equity \$M
Euro – Australian Dollar gains 1 cent in exchange	3.2	(1.1)	(4.4)	(1.8)
Euro – Australian Dollar loses 1 cent in exchange	(3.3)	1.1	4.4	1.8

(d) Fair value measurement of financial instruments

Cromwell uses a number of methods to determine the fair value of its financial instruments as described in AASB 13 *Fair Value Measurement*. The methods comprise the following:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The table below presents Cromwell's and the Trust's financial assets and liabilities measured and carried at fair value at 30 June 2017 and 30 June 2016:

		2017				2016			
		Level 1 \$M	Level 2 \$M	Level 3 \$M	Total \$M	Level 1 \$M	Level 2 \$M	Level 3 \$M	Total \$M
Notes									
Cromwell									
Financial assets at fair value									
Investments at fair value through profit or loss									
• Listed equity securities	7	265.0	-	-	265.0	258.4	-	-	258.4
• Unlisted equity securities	7	-	1.3	34.3	35.6	-	1.3	36.5	37.8
• Other financial asset	7	-	-	15.2	15.2	-	-	-	-
Derivative financial instruments									
• Interest rate cap	9	-	0.1	-	0.1	-	0.5	-	0.5
Total financial assets at fair value		265.0	1.4	49.5	315.9	258.4	1.8	36.5	296.7
Financial liabilities at fair value									
Derivative financial instruments									
• Interest rate swaps	9	-	-	-	-	-	14.0	-	14.0
• Interest currency swap	9	-	0.8	-	0.8	-	-	-	-
• Conversion feature	9	-	2.4	-	2.4	-	9.3	-	9.3
Total financial liabilities at fair value		-	3.2	-	3.2	-	23.3	-	23.3
Trust									
Financial assets at fair value									
Investments at fair value through profit or loss									
• Listed equity securities	7	265.0	-	-	265.0	258.4	-	-	258.4
• Unlisted equity securities	7	-	1.3	-	1.3	-	1.3	-	1.3
Derivative financial instruments									
• Interest rate cap	9	-	0.1	-	0.1	-	0.5	-	0.5
Total financial assets at fair value		265.0	1.4	-	266.4	258.4	1.8	-	260.2
Financial liabilities at fair value									
Derivative financial instruments									
• Cross currency swap	9	-	0.8	-	0.8	-	-	-	-
• Interest rate swaps	9	-	-	-	-	-	14.0	-	14.0
Total financial liabilities at fair value		-	0.8	-	0.8	-	14.0	-	14.0

There were no transfers between the levels of the fair value hierarchy during the financial year.

Notes to the Financial Statements

For the year ended 30 June 2017

Disclosed fair values

The fair values of investments at fair value through profit or loss (Levels 2 and 3) and derivative financial instruments (Level 2) are disclosed in the balance sheet.

The carrying amounts of receivables, other current assets and payables are assumed to approximate their fair values due to their short-term nature. The fair value of non-current borrowings (other than the convertible bond) is estimated by discounting the future contractual cash flows at the current market interest rates that are available to Cromwell for similar financial instruments. The fair value of these borrowings is not materially different from the carrying value due to their relatively short-term nature.

The convertible bond is traded on the Singapore Exchange (SGX). At balance date the fair value of issued convertible bonds was €144.3 million (\$214.5 million) (2016: €147.0 million (\$219.4 million)) compared to a carrying amount of €150 million (\$222.9 million).

(i) Valuation techniques used to derive Level 1 fair values

Level 1 assets held by Cromwell include listed equity securities. The fair value of financial assets traded in active markets is based on their quoted market prices at the end of the reporting period without any deduction for estimated future selling costs. Cromwell values its investments in accordance with the accounting policies set out in note 7 to the financial statements.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

(ii) Valuation techniques used to derive Level 2 fair values

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Fair value of investments at fair value through profit or loss

Level 2 assets held by Cromwell include unlisted equity securities in Cromwell managed investment schemes. The fair value of these financial instruments is based upon the net tangible assets as publicly reported by the underlying unlisted entity, adjusted for inherent risk where appropriate.

Fair value of interest rate swaps

Level 2 financial assets and financial liabilities held by Cromwell include "Vanilla" fixed to floating interest rate swap, interest rate cap and cross currency swap derivatives (over-the-counter derivatives). The fair value of these derivatives has been determined using a pricing model based on discounted cash flow analysis which incorporates assumptions supported by observable market data at balance date including market expectations of future interest rates and discount rates adjusted for any specific features of the derivatives and counterparty or own credit risk. All counterparties to interest rate derivatives are Australian financial institutions.

Fair value of conversion feature – convertible bond

The fair value of the convertible bond conversion feature has been determined by comparing the market value of the convertible bond to the value of a bond with the same terms and conditions but without an equity conversion feature (bond floor). The difference between the two types of bonds is considered to represent the fair value of the conversion feature of the convertible bond.

(iii) Valuation techniques used to derive Level 3 fair values

If the fair value of financial instruments is determined using valuation techniques and if one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

Fair value of investments at fair value through profit or loss

Level 3 assets held by Cromwell include co-investments in Cromwell Europe managed wholesale property funds. The fair value of the investment is determined based on the value of the underlying assets held by the fund. The assets of the fund are subject to regular external valuations which are based on discounted net cash inflows from expected future income and/or comparable sales of similar assets. Appropriate discount rates determined by the independent valuer are used to determine the present value of the net cash inflows based on a market interest rate adjusted for the risk premium specific to each asset. The fair value is determined using valuation techniques that are not supported by prices from an observable market. The fair value of these investments recognised in the statement of financial position could change significantly if the underlying assumptions made in estimating the fair values were significantly changed.

Reconciliation from the opening balances to the closing balances for fair value measurements in Level 3 of the fair value hierarchy:

	Cromwell	
	2017 \$M	2016 \$M
Opening balance as at 1 July	36.5	35.6
Additions	16.3	5.5
Disposals	(9.0)	(6.3)
Fair value (gain) / loss	6.7	2.8
Foreign exchange difference	(1.0)	(1.1)
Balance at 30 June	49.5	36.5

Notes to the Financial Statements

For the year ended 30 June 2017

Group Structure

This section will provide information about the Cromwell Property Group structure including parent entity information, information about controlled entities (subsidiaries), business combination information relating to the acquisition of controlled entities and details of disposal group held for sale.

13 Parent entity disclosures

Overview

The financial information below on Cromwell's parent entity Cromwell Corporation Limited (the "Company") and the Trust's parent entity Cromwell Diversified Property Trust (the "CDPT") as stand-alone entities has been provided in accordance with the requirements of the *Corporations Act 2001*.

(a) Summarised financial information

	Company		CDPT	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Results				
(Loss) / profit for the year	(0.4)	(34.6)	133.8	237.8
Total comprehensive income for the year	(0.4)	(34.6)	133.8	237.8
Financial position				
Current assets	4.5	20.7	34.2	62.9
Total assets	191.1	183.1	2,175.9	2,021.9
Current liabilities	16.8	20.5	236.0	178.1
Total liabilities	166.5	159.7	1,073.6	914.3
Net assets	24.6	23.4	1,102.3	1,107.6
Equity				
Contributed equity	106.9	106.5	1,295.2	1,287.5
Share based payments reserve	6.6	5.5	-	-
Available for sale reserve	(0.8)	(0.9)	-	-
Retained earnings / (accumulated losses)	(88.1)	(87.7)	(192.9)	(179.9)
Total equity	24.6	23.4	1,102.3	1,107.6

Accounting policy

The financial information of the parent entities of Cromwell and the Trust have been prepared on the same basis as the consolidated financial statements except for investments in subsidiaries and equity accounted investments.

Investments in subsidiaries and equity accounted investments are accounted for at cost less accumulated impairment charges in the financial report of the parent entity. Distributions and dividends received from subsidiaries and equity accounted investments are not eliminated and recognised in profit or loss.

(b) Commitments

At balance date the Company and CDPT had no commitments (2016: none) in relation to capital expenditure contracted for but not recognised as liabilities.

(c) Guarantees provided

The Company and CDPT both have provided guarantees in relation to the convertible bond. Both entities unconditionally and irrevocably guarantee the due and punctual payment of all amounts at any time becoming due and payable in respect of the convertible bond. These guarantees were provided in the prior year.

(d) Contingent liabilities

At balance date the Company and CDPT had no contingent liabilities (2016: none).

Notes to the Financial Statements

For the year ended 30 June 2017

14 Controlled entities

(a) Company and its controlled entities

Name	Country of registration	Equity Holding		Name	Country of Registration	Equity Holding	
		2017 %	2016 %			2017 %	2016 %
CDPT Finance Pty Ltd	Australia	100	100	Cromwell Corporate Secretarial No. 2 Limited	United Kingdom	100	100
Cromwell Altona Trust	Australia	100	100	Cromwell Development Holdings UK Limited	United Kingdom	100	100
Cromwell BT Pty Ltd	Australia	100	100	Cromwell Development Management UK Limited	United Kingdom	100	100
Cromwell Capital Limited	Australia	100	100	Cromwell Director Limited	United Kingdom	100	100
Cromwell Finance Pty Ltd	Australia	100	100	Cromwell Europe Limited	United Kingdom	100	100
Cromwell Funds Management Limited	Australia	100	100	Cromwell European Holdings Limited	United Kingdom	100	100
Cromwell Holding Trust No 1 Pty Ltd	Australia	100	100	Cromwell European Management Services Limited	United Kingdom	100	100
Cromwell Holding Trust No 2 Pty Ltd	Australia	100	100	Cromwell GP	United Kingdom	100	100
Cromwell Operations Pty Ltd	Australia	100	100	Cromwell Holdings Europe Limited	United Kingdom	100	100
Cromwell Project & Technical Solutions Pty Ltd	Australia	100	100	Cromwell Investment Management Holdings UK Limited	United Kingdom	100	100
Cromwell Property Securities Limited	Australia	100	100	Cromwell Investment Management Services Limited	United Kingdom	100	100
Cromwell Property Services Pty Ltd	Australia	100	100	Cromwell Investment Services Limited	United Kingdom	100	100
Cromwell Real Estate Partners Pty Ltd	Australia	100	100	Cromwell Management Holdings Limited	United Kingdom	100	100
Cromwell Seven Hills Pty Ltd	Australia	100	100	Cromwell Poland Retail LLP	United Kingdom	100	100
Marcoola Developments Pty Ltd	Australia	100	100	Cromwell Poland Retail UK Limited	United Kingdom	100	100
Votrait No. 662 Pty Ltd	Australia	100	100	Cromwell Promote CEIF LP	United Kingdom	50	50
Gateshead Investment Limited	Cyprus	100	100	Cromwell Promote CEVAF LP	United Kingdom	60	60
Upperastoria Trading & Investments Limited	Cyprus	100	100	Cromwell Promote CPRF LP	United Kingdom	100	100
Cromwell Property Group Czech Republic SRO	Czech Republic	100	100	Cromwell Promote ECV LP	United Kingdom	55	55
Cromwell Denmark A/S	Denmark	100	100	Cromwell Promote HIG LP	United Kingdom	100	100
Cromwell Finland O/Y	Finland	100	100	Cromwell Watford Limited	United Kingdom	100	100
Cromwell France SAS	France	100	100	Cromwell WBP Poland LP	United Kingdom	100	100
Cromwell Germany GmbH	Germany	100	100	Cromwell YCM Coinvest LP	United Kingdom	100	100
Cromwell Property Group Hungary Kft	Hungary	100	100	Cromwell YCM Promote LP	United Kingdom	100	100
Valad Property Group Italy SRL	Italy	100	100	D.U.K.E. (Cheetham Hill) Limited	United Kingdom	100	-
Cromwell CPR Promote Sarl	Luxembourg	100	100	D.U.K.E. Combined GP Limited	United Kingdom	100	-
Cromwell European Cities Income Fund General Partner Sarl	Luxembourg	100	-	Equitis Limited	United Kingdom	100	100
Cromwell Luxembourg SA	Luxembourg	100	100	EHI Carried Interest Partner Limited	United Kingdom	100	100
Cromwell REIM Luxembourg Sarl	Luxembourg	100	100	EHI CV1 UK Limited	United Kingdom	80	80
Cromwell Central Europe BV	Netherlands	100	100	EHI CV3 UK Limited	United Kingdom	100	100
Cromwell Netherlands BV	Netherlands	100	100	EHIF Limited	United Kingdom	100	100
EHI Fund GP (Netherlands) BV	Netherlands	100	100	Equity Partnerships Fund Management (Guernsey) Limited	United Kingdom	100	100
Cromwell Norway A/S	Norway	100	100	Equity Partnerships (Osprey) Limited	United Kingdom	100	100
Valad Poland Sp Zoo	Poland	100	100	German Activ General Partner Limited	United Kingdom	80	80
Cromwell Poland No. 2 Sp Zoo	Poland	100	100	Industrial Investment Partnership (General Partner) Limited	United Kingdom	80	80
Cromwell Property Group Romania SRL	Romania	100	100	Industrial Investment Partnership (LP No. 1) Limited	United Kingdom	80	80
Cromwell EREIT Management Pte. Ltd	Singapore	100	-	IO Management Services Limited	United Kingdom	100	100
Cromwell Sweden A/B	Sweden	100	100	Nordic Aktiv General Partner Limited	United Kingdom	100	100
B8F No.1 Limited	United Kingdom	-	100	Nordic Aktiv General Partner 2 Limited	United Kingdom	100	100
B8F No.2 Limited	United Kingdom	-	100	Oceanrule Limited	United Kingdom	100	100
Cromwell Asset Management UK Limited	United Kingdom	100	100	Parc D'Activities 1 GP Limited	United Kingdom	100	100
Cromwell Capital Ventures UK Limited	United Kingdom	100	100	PFM Coinvestment Partner Limited	United Kingdom	100	100
Cromwell CEE Coinvest LP	United Kingdom	100	100	SFW (Reading) LLP	United Kingdom	-	100
Cromwell CEE Promote LP	United Kingdom	60	60	The IO Group Limited	United Kingdom	100	100
Cromwell Coinvest CEIF LP	United Kingdom	90	90				
Cromwell Coinvest CEVAF LP	United Kingdom	90	90				
Cromwell Coinvest ECV LP	United Kingdom	100	100				
Cromwell Corporate Secretarial Services Limited	United Kingdom	100	100				

Notes to the Financial Statements

For the year ended 30 June 2017

(b) Trust and its controlled entities

Name	Country of registration	Equity Holding		Name	Country of Registration	Equity Holding	
		2017 %	2016 %			2017 %	2016 %
CDPT Finance Pty Ltd	Australia	100	100	Cromwell SPV Finance Pty Ltd	Australia	100	100
CDPT Finance 2 Pty Ltd	Australia	100	100	Cromwell Symantec Trust	Australia	100	100
Cromwell Accumulation Fund	Australia	100	100	Cromwell TGA Planned Investment	Australia	100	100
Cromwell Bligh House Trust	Australia	100	100	Cromwell Wollongong Trust	Australia	100	100
Cromwell Bundall Corporate Centre Head Trust	Australia	100	100	EXM Head Trust	Australia	100	100
Cromwell Bundall Corporate Centre Trust	Australia	100	100	EXM Trust	Australia	100	100
Cromwell CPF No. 1 Fund	Australia	100	100	Mascot Head Trust	Australia	100	100
Cromwell Diversified Property Trust No 2	Australia	100	100	Mascot Trust	Australia	100	100
Cromwell Diversified Property Trust No 3	Australia	100	100	Tuggeranong Head Trust	Australia	100	100
Cromwell Health and Forestry House Trust	Australia	100	100	Tuggeranong Trust	Australia	100	100
Cromwell Holding Trust No 1	Australia	100	100	CECIF Lux Holdco1 Sarl	Luxembourg	100	-
Cromwell Holding Trust No 2	Australia	100	100	CECIF Lux Holdco2 Sarl	Luxembourg	100	-
Cromwell Holding Trust No 4	Australia	100	100	CECIF Lux Bidco1 Sarl	Luxembourg	100	-
Cromwell HQ North Head Trust	Australia	100	100	Cromwell EREIT Lux 2 Sarl	Luxembourg	100	-
Cromwell HQ North Trust	Australia	100	100	Cromwell EREIT Lux 4 Sarl	Luxembourg	100	-
Cromwell Mary Street Property Trust	Australia	100	100	Cromwell EREIT Lux 5 Sarl	Luxembourg	100	-
Cromwell Mary Street Planned Investment	Australia	92	92	Cromwell European Cities Income Fund	Luxembourg	100	-
Cromwell McKell House Trust	Australia	100	100	Yova Central Plaza BV	Netherlands	100	-
Cromwell Newcastle Trust	Australia	100	100	Yova Koningsshade BV	Netherlands	100	-
Cromwell Northbourne Planned Investment	Australia	100	100	Yova Ruyterkade BV	Netherlands	100	-
Cromwell NSW Portfolio Trust	Australia	100	100	Cromwell SG SPV 1 Pte. Ltd	Singapore	100	-
Cromwell Penrith Trust	Australia	100	100	Cromwell SG SPV 2 Pte. Ltd	Singapore	100	-
Cromwell Property Fund	Australia	100	100	Cromwell SG SPV 3 Pte. Ltd	Singapore	100	-
Cromwell Property Fund Trust No 2	Australia	100	100	Cromwell SG SPV 4 Pte. Ltd	Singapore	100	-
Cromwell Property Fund Trust No 3	Australia	100	100	Cromwell SG SPV 5 Pte. Ltd	Singapore	100	-
Cromwell Queanbeyan Trust	Australia	100	100	Cromwell Singapore Holdings Pte. Ltd	Singapore	100	-
				Cromwell European Real Estate Investment Trust	Singapore	100	-
				Cromwell European Finance Limited	United Kingdom	-	100

All new entities have been incorporated during the year. There was no business combination during the year. Entities, which Cromwell or the Trust controlled in the prior year and there is no equity holding in the current year have all been deregistered in the current year.

15 Details of disposal group

Overview

(a) Description of disposal group

In June 2017 Cromwell and the Trust incorporated a new entity, Cromwell European Real Estate Investment Trust ("CEREIT"). This entity will be the parent entity of a pan-European real estate investment trust which will be listed on the Singapore Stock Exchange in accordance with plans currently being executed by management. Subsequently in June Cromwell and the Trust acquired the remaining 80% of the Cromwell European Cities Income Fund ("CECIF") it did not already own for €81.4 million (\$100.4 million) and immediate ownership of this fund is via the CEREIT vehicle. The assets of the CECIF fund primarily comprised a portfolio of 3 investment properties located in the Netherlands with a fair value at year end of €209.7 million (\$311.7 million). These assets will constitute the initial seed portfolio for CEREIT.

(b) Classification of disposal group as held for sale

The CEREIT trust and its subsidiaries has been classified as a disposal group because it is currently in a saleable condition and its carrying amount will be recovered principally through a sale transaction, being its flotation on the Singapore Stock Exchange. Management is committed to completing the plan currently underway to market and complete the flotation by the end of the 2017 calendar year.

(c) Gain recognised in relation to disposal group

During the period from its acquisition in June 2017 to year end Cromwell and the Trust derived a \$0.3 million gain in relation to the CEREIT disposal group. This amount was included in the Funds management – wholesale operating segment.

Accounting policy

Components of the entity are classified as assets held for sale if they are currently in a saleable condition and their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered probable. Such assets are disclosed separately and are disclosed as current assets if a co-ordinated plan to dispose of the assets is in place and it is expected they will be sold in less than 1 year from balance date.

The results of held for sale assets are presented separately on the face of the income statement.

Held for sale assets are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities and equity of a disposal group classified as held for sale are presented separately from other liabilities and equity respectively in the balance sheet.

Notes to the Financial Statements

For the year ended 30 June 2017

Other Items

This section of the annual financial report provides information about individually significant items to the balance sheet or the income statement and items that are required to be disclosed by Australian Accounting Standards, including unrecognised items and the basis of preparation of the annual financial report.

16 Other financial assets and liabilities

Overview

This note provides further information about material financial assets and liabilities that are incidental to Cromwell's and the Trust's trading activities, being receivables and trade and other payables, as well as information about restricted cash.

(a) Receivables

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
<i>Current</i>				
Trade and other receivables	34.2	31.6	18.8	12.7
Loans – joint venture	0.8	1.2	-	1.2
Receivables – current	35.0	32.8	18.8	13.9
<i>Non-current</i>				
Loan – related parties	2.4	1.1	-	-
Trust loans – related parties	-	-	159.4	165.1
Receivables – non-current	2.4	1.1	159.4	165.1

Accounting policy

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impairment. Operating lease receivables of investment properties are due on the first day of each month, payable in advance.

Collectability of trade and other receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that Cromwell may not be able to collect all amounts due according to the original terms of trade and other receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term trade and other receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in profit or loss.

Loans – related parties

Loans – joint venture

The Trust provided a number of short-term loan facilities to Cromwell's joint venture Oyster Property Funds Limited ("Oyster") for the initial funding of Oyster property syndications. The syndications were successful and at balance date all loans had been repaid by Oyster and there was nil outstanding (2016: NZD \$1.3 million, AUD \$1.2 million).

Trust loans – related parties

In the prior year a subsidiary of the Trust issued a €150 million convertible bond. Substantially all of the proceeds were on-lent to the ultimate parent entity of the Trust, the Company or its subsidiaries ("CCL"). The proceeds of the loans from the Trust (the "Trust loans") were used by the Company to acquire Valad Europe.

Notes to the Financial Statements

For the year ended 30 June 2017

The Trust loans to CCL consist of three facilities as follows:

- Unsecured loan:** In a prior year the Trust provided CCL a loan facility of €107.6 million (\$160.8 million). CCL repaid \$8.6 million (2016: \$8.0 million) of the loan during the year leaving a loan balance of \$144.2 million at balance date. The Euro denominated loan facility is unsecured and carries an interest rate of 2.5%. The loan expires in February 2020.
- Redeemable preference shares:** In the prior year the Trust subscribed to redeemable preference shares ("RPS") issued by a subsidiary of the Company. The total subscription amount was €27.5 million (\$41.0 million). The RPS were redeemed at the election of the Trust on 29 June 2017 and the resultant loan transferred from the Trust to the Company.
- Senior debt facility:** In a prior year a subsidiary of the Trust provided a loan facility of €14.4 million (\$21.5 million) to a subsidiary of CCL. The facility was fully drawn down and the loan was fully repaid during the year.

At balance date, Cromwell and the Trust had \$0.9 million receivables which were past due date but not impaired (2016: \$1.5 million). The Trust recognised a decrease in the recoverable amount of the redeemable preference share loan to a CCL subsidiary by \$35.3 million, following the decrease in the recoverable amount of goodwill recognised by the CCL subsidiary in relation to Cromwell's European business. For further details refer note 17. There were no other receivables impaired at balance date (2016: none).

(b) Other financial assets	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Restricted cash	20.0	54.0	-	-

In the current year Cromwell and the Trust renegotiated the margin loan facility used to partially fund the acquisition of listed securities (refer note 8.) Terms of the loan agreement now require Cromwell and the Trust to hold no less than \$20 million (30 June 2016: \$54 million) in cash at any time making the amount unavailable for any other use during the term of the loan.

Prior year's restricted cash related to effectively unpaid cash consideration payable on the Valad Europe acquisition. This amount was paid during the year.

(c) Trade and other payables	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Trade and other payables	35.4	40.1	12.4	19.5
Lease incentives payables	10.5	11.5	10.5	11.5
Tenant security deposits	0.5	0.5	0.5	0.5
Trade and other payables	46.4	52.1	23.4	31.5

Accounting policy

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost. These amounts represent liabilities for goods and services provided to Cromwell prior to the end of the year and which are unpaid. The amounts are usually unsecured and paid within 30-60 days of recognition.

17 Intangible assets

Overview

Cromwell's intangible assets consist of goodwill and management rights relating to Cromwell's European business acquired in the prior year and software assets. Goodwill represents the excess of consideration paid for the acquisition over identifiable net assets of the business acquired. Management rights relate to contractual rights to fund management fees in place at the date of acquisition. This note provides information about the movements in intangible assets, how intangible assets are accounted for by Cromwell and details about the impairment test undertaken by Cromwell on the recognised goodwill in relation to Cromwell's European business.

Notes to the Financial Statements

For the year ended 30 June 2017

	Goodwill \$M	Management rights \$M	Software \$M	Total \$M
2017				
Cost	151.1	19.3	5.2	175.6
Accumulated amortisation	-	(14.9)	(3.9)	(18.8)
Decrease in recoverable amount	(84.5)	-	-	(84.5)
Total intangible assets	66.6	4.4	1.3	72.3
Balance at 1 July 2016	66.9	9.8	1.6	78.3
Additions	-	-	0.4	0.4
Amortisation	-	(5.2)	(0.7)	(5.9)
Foreign exchange differences	(0.3)	(0.2)	-	(0.5)
Balance at 30 June 2017	66.6	4.4	1.3	72.3

	Goodwill \$M	Management rights \$M	Software \$M	Total \$M
2016				
Cost	151.4	19.5	5.2	176.1
Accumulated amortisation	-	(9.7)	(3.6)	(13.3)
Decrease in recoverable amount	(84.5)	-	-	(84.5)
Total intangible assets	66.9	9.8	1.6	78.3
Balance at 1 July 2015	147.7	16.7	1.3	165.7
Additions	-	-	0.9	0.9
Amortisation	-	(7.6)	(0.6)	(8.2)
Decrease in recoverable amount	(86.2)	-	-	(86.2)
Foreign exchange differences	5.4	0.7	-	6.1
Balance at 30 June 2016	66.9	9.8	1.6	78.3

Accounting policy

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates and adjusted on a prospective basis. The amortisation expense on intangible assets with finite lives is recognised in profit or loss.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

Cromwell carries the goodwill, management rights and software as intangible assets. Goodwill has an indefinite useful life and is therefore not amortised. Instead, goodwill is tested annually for impairment. Funds management rights are amortised over the length of the contractual rights to which they relate in accordance with forecast cash flows from these rights in the respective period. At balance date the terms of the contracts ranged between six months and 7.5 years. Software is amortised on a straight-line basis over two to five years.

Notes to the Financial Statements

For the year ended 30 June 2017

(a) Impairment tests for goodwill

Goodwill has an indefinite useful life and is not subject to amortisation. Goodwill is tested for impairment annually or more frequently if events or changes in the circumstances indicate that it may be impaired. An impairment loss is recognised for the amount by which the carrying amount exceeds its recoverable amount, being the higher of fair value less costs to sell and value in use. Goodwill is assessed for impairment on the lowest level at which it is monitored by management and allocated to cash-generating units ("CGU"s). The allocation is made to those CGUs that are expected to benefit from the business combination.

Significant estimate – decrease in recoverable amount of goodwill

For the purpose of the impairment test goodwill was fully allocated to Cromwell's European wholesale funds management business CGU which forms part of the Funds Management – Wholesale operating segment. The recoverable amount has been determined using a value in use calculation based on cash flow projections over the next 5 years. Below are the key assumptions for the value in use calculation:

Long-term growth rate:	0.0%
Pre-tax discount rate:	19.8%

At balance date the recoverable amount of the entire CGU was \$93.1 million (2016: \$80.2 million). In the prior year the carrying amount of the CGU was reduced to its recoverable amount by recognising a decrease in recoverable amount in profit or loss of \$86.2 million against the goodwill balance of the CGU. The decrease in the recoverable amount in the prior year was the result of both delayed timing and more conservative assumptions on the future timing of the deployment of investment capacity as a result of financial uncertainty in the financial markets in Europe.

Sensitivity to changes in assumptions

A significant decline in property values in the markets in which Cromwell's European wholesale funds management business operates may reduce forecast cash inflows from managed mandates and also result in a higher discount rate applied to the discounted cash flow forecast. The recoverable amount of the CGU would decrease by \$4.6 million if the pre-tax discount rate increased by 1%. The recoverable amount of the CGU would increase by \$2.6 million if the long-term growth rate increased by 1%.

Notes to the Financial Statements

For the year ended 30 June 2017

18 Cash flow information

Overview

This note provides further information on the consolidated cash flow statements of Cromwell and the Trust. It reconciles profit for the year to cash flows from operating activities and information about non-cash transactions.

(a) Reconciliation of profit for the year to net cash provided by operating activities

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Net profit	277.5	329.6	261.0	371.4
Amortisation and depreciation	6.8	9.2	-	-
Amortisation of lease costs and incentives	19.9	15.2	19.9	15.2
Straight-line rentals	3.6	(2.3)	3.6	(2.3)
Security-based payments	1.1	0.9	-	-
Share of losses – equity accounted investments (net of distributions)	3.1	9.2	5.7	9.7
Net foreign exchange loss / (gain)	0.4	2.2	(0.2)	-
Net foreign exchange (gain) / loss on foreign currency borrowings	(1.0)	5.5	0.3	0.6
Amortisation of loan transaction costs	7.8	5.8	3.5	1.3
Finance costs expensed relating to the convertible bond conversion feature	-	-	-	-
Loss on sale of other assets	-	0.3	-	0.1
Loss / (gain) on sale of investment properties	0.9	(19.4)	0.9	(19.4)
(Increase) / decrease in recoverable amounts	-	86.6	(10.6)	35.3
Fair value net (gain) / loss from:				
Investment properties	(125.0)	(263.2)	(125.0)	(263.2)
Derivative financial instruments	(17.1)	(10.6)	(10.2)	(5.4)
Investments at fair value through profit or loss	(14.2)	(6.0)	(6.6)	(2.5)
Business combination transaction costs	-	-	-	-
Other transaction costs	-	1.8	-	-
<i>Changes in operating assets and liabilities</i>				
(Increase) / decrease in:				
Receivables	2.0	(12.9)	(6.1)	(8.4)
Tax assets	(3.1)	-	0.2	-
Other current assets	(0.5)	0.2	(0.5)	0.6
Increase / (decrease) in:				
Trade and other payables	(6.7)	7.1	(8.5)	1.0
Provisions	0.7	0.2	-	-
Unearned revenue	(1.9)	(0.3)	(1.7)	(1.3)
Net cash provided by operating activities	154.3	159.1	125.7	132.7

Accounting policy

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(b) Non cash transactions

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Stapled securities / units issued on reinvestment of distributions	7.0	10.2	6.7	9.2

Notes to the Financial Statements

For the year ended 30 June 2017

19 Security based payments

Overview

Cromwell operates a security based compensation schemes, the Performance Rights Plan (PRP). Under the PRP, eligible employees, including executive directors, have the right to acquire Cromwell securities at a consideration of between \$0.00 and \$0.50 subject to certain vesting conditions. Eligibility is by invitation of the Board of Directors and participation in the PRP by executive Directors is subject to security holder approval. The PRP is designed to provide long-term incentives for employees to continue employment and deliver long-term securityholder returns.

This note provides information below on the security based compensation schemes Cromwell currently operates.

(a) PRP

Cromwell established a Performance Rights Plan in September 2007. All full-time and part-time employees who meet minimum service, remuneration and performance requirements, including executive Directors, are eligible to participate in the PRP at the discretion of the Board. Under the PRP, eligible employees are allocated performance rights. Each performance right enables the participant to acquire a stapled security in Cromwell, at a future date and exercise price, subject to conditions. The number of performance rights allocated to each participant is set by the Board or the Nomination & Remuneration Committee and based on individual circumstances and performance.

The amount of performance rights that will vest under the PRP depends on a combination of factors which may include Cromwell's total securityholder returns (including price growth, dividends and capital returns), internal performance measures and the participant's continued employment. Performance rights allocated under the PRP generally vest in 3 years. Until performance rights have vested, the participant cannot sell or otherwise deal with the performance rights except in certain limited circumstances. It is a condition of the PRP that a participant must remain employed by Cromwell in order for performance rights to vest. Any performance rights which have not yet vested on a participant leaving employment must be forfeited.

Under AASB 2 *Share-based Payment*, the performance rights are treated as options for accounting purposes. Set out below is a summary of movements in the number of performance rights outstanding at the end of the financial year:

	2017		2016	
	Average exercise price	Number of performance rights	Average exercise price	Number of performance rights
As at 1 July	\$0.39	8,593,951	\$0.40	9,769,961
Granted during the year	\$0.39	5,062,046	\$0.36	2,375,686
Exercised during the year	\$0.39	(2,787,538)	\$0.41	(2,522,034)
Forfeited during the year	\$0.46	(591,615)	\$0.34	(1,029,662)
As at 30 June	\$0.38	10,276,844	\$0.39	8,593,951
Vested and exercisable	-	-	-	-

The weighted average share price at the date of exercise of options exercised during the year ended 30 June 2017 was \$0.96 (2016: \$1.09). No options expired during the years covered in the table above.

The weighted average remaining contractual life of the 10,276,844 performance rights outstanding at the end of the financial year (2016: 8,593,951) was 1.5 years (2016: 1.3 years).

Fair value of performance rights granted

The fair value of performance rights granted during the year was between \$0.21 per option for PRP with an exercise price of \$0.50 and \$0.68 per option for PRP with an exercise price of \$nil (2016: fair value between \$0.32 and \$0.78).

Performance rights do not have any market-based vesting conditions. The fair values at grant date are determined using a Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the security price at grant date and expected price volatility of the underlying security, the expected dividend/distribution yield and the risk-free interest rate for the term of the option. The model inputs for performance rights granted during the year included:

Exercise price:	\$0.00 to \$0.50 (2016: \$0.00 to \$0.50)
Grant date(s):	31-Oct-16 and 19-Dec-16 (2016: 02-Nov-15 and 11-Dec-15)
Share price at grant date(s):	\$0.90 and \$0.91 (2016: \$1.00 and \$1.03)
Expected price volatility:	17% and 16% (2016: 19%)
Expected dividend yield(s):	9.27% and 9.16% (2016: 7.97% and 7.74%)
Risk free interest rate(s):	1.56% and 1.80% (2016: 1.84% and 2.06%)
Expiry date(s):	1-Dec-19 and 1-Jan-20 (2016: 02-Dec-18 and 10-Oct-18)

Notes to the Financial Statements

For the year ended 30 June 2017

The expected price volatility is based on the historic volatility (based on the remaining life of the options), adjusted for any expected changes to future volatility due to publicly available information.

(b) Expense arising from security based payments

Expenses arising from share based payments recognised during the year as part of employee benefits expense were as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Performance rights issued under the PRP	1.1	0.9	-	-

20 Related parties

Overview

Related parties are persons or entities that are related to Cromwell as defined by AASB 124 *Related Party Disclosures*. These include directors and other key management personnel and their close family members and any entities they control as well as subsidiaries, associates and joint ventures of Cromwell. They also include entities which are considered to have significant influence over Cromwell, that is securityholders that hold more than 20% of Cromwell's issued securities.

This note provides information about transactions with related parties during the year. All of Cromwell's transactions with related parties are on normal commercial terms and conditions and at market rates.

(a) Key management personnel disclosures

Key management personnel compensation

	Cromwell	
	2017 \$	2016 \$
Short-term employee benefits	5,909,402	4,184,232
Post-employment benefits	117,495	119,010
Other long-term benefits	203,373	216,055
Security-based payments	644,702	495,548
Total key management personnel compensation	6,874,972	5,014,845

Loans to key management personnel

Cromwell has provided loans to Mr P Weightman, a Director of the Company, for the exercise of his employee options under Cromwell's Performance Rights Plan. Each loan term is three years, limited recourse and interest free. The outstanding balance at balance date was \$1,545,024 (2016: \$1,066,067).

Other transactions with key management personnel

Cromwell rents an apartment, located at 185 Macquarie Street, Sydney, which is owned by Mr P Weightman, a Director of Cromwell. Total rent paid during year was \$99,840 (2016: \$98,982). The payment of rent is on normal commercial terms and conditions and at market rates.

(b) Other related party transactions

(i) Parent entity and subsidiaries

Cromwell Corporation Limited is the ultimate parent entity in Cromwell. Cromwell Diversified Property Trust is the ultimate parent entity in the Trust. Details of subsidiaries for both parent entities are set out in note 14.

(ii) Transactions with joint ventures

Cromwell Partners Trust

Cromwell and the Trust hold a 50% interest in the Cromwell Partners Trust joint venture ("CPA") which holds the Northpoint property in North Sydney (refer to note 6 for further details). Cromwell received \$8.1 million in distributions from CPA during the year (2016: \$6.7 million).

Notes to the Financial Statements

For the year ended 30 June 2017

Cromwell Real Estate Partners Pty Ltd ("CRE"), a wholly owned subsidiary of Cromwell, acts as trustee for CPA. Cromwell Property Services Pty Ltd and Cromwell Project and Technical Solutions Pty Ltd, wholly owned subsidiaries of Cromwell provide property related services to CPA at normal commercial terms. The following income was earned by Cromwell from CPA:

	Cromwell	
	2017 \$M	2016 \$M
Fund management fees	0.8	0.7
Property management fees	0.8	0.8
Leasing fees	0.2	0.2
Project management fees	-	0.2
<i>Balances outstanding with CPA at year end:</i>		
Distribution receivable	2.2	1.9

Oyster Property Group Limited

Cromwell holds a 50% interest in the Oyster joint venture, a New Zealand based property syndicator and funds manager (refer to note 6 for further details).

The Trust provided a number of short-term loan facilities to Cromwell's joint venture Oyster Property Funds Limited ("Oyster") for the initial funding of Oyster property syndications. The syndications were successful and at balance date all loans had been repaid by Oyster and there was nil outstanding (2016: NZD \$1.3 million, AUD \$1.2 million).

(iii) Transactions between the Trust and the Company and its subsidiaries (including the responsible entity of the Trust)

Cromwell Property Securities Limited ("CPS"), a wholly owned subsidiary of Cromwell Corporation Limited ("CCL") acts as responsible entity for the Trust. For accounting purposes the Trust is considered to be controlled by CCL. CCL and its subsidiaries provide a range of services to the Trust. A subsidiary of CCL rents commercial property space in a property owned by the Trust. All transactions are performed on normal commercial terms.

The Trust made the following payments to and received income from CCL and its subsidiaries:

	Trust	
	2017 \$M	2016 \$M
<i>Paid / payable by the Trust to the Company and its subsidiaries:</i>		
Fund management fees	11.6	10.2
Property management fees	6.6	6.6
Leasing fees	2.3	1.6
Project management fees	0.3	0.5
Accounting fees	0.5	0.5
<i>Received / receivable by the Trust from the Company and its subsidiaries:</i>		
Interest	5.1	2.0
Rent and recoverable outgoings	4.9	5.0
<i>Balances outstanding at year-end with the Company and its subsidiaries:</i>		
Aggregate amounts payable	1.9	2.2
Aggregate amounts receivable	164.4	167.7

The amount receivable from the Company and its subsidiaries includes loans of \$159.4 million (2016: \$165.1 million). For further details regarding these loans refer to note 16(a).

Notes to the Financial Statements

For the year ended 30 June 2017

21 Employee benefits expense

Overview

This note provides further details about Cromwell's employee benefits expenses and its components, leave balances outstanding at year end as well as employee benefits expense related accounting policies.

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Salaries and wages, including bonuses and on-costs	50.7	51.2	-	-
Directors fees	0.7	0.7	-	-
Contributions to defined contribution superannuation plans	2.5	2.4	-	-
Security-based payments	1.1	0.9	-	-
Other employee benefits expense	9.8	4.0	-	-
Total employee benefits expense	64.8	59.2	-	-

Accounting policies

Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits, that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employee's services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. All other short-term employee benefit obligations are presented as payables.

Superannuation

Contributions are made by Cromwell to defined contribution superannuation funds and expensed as they become payable.

Other long-term employee benefit obligations

The liabilities for long service leave and annual leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using relevant discount rates at the end of the reporting period that match, as closely as possible, the estimated future cash outflows. Re-measurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

Security-based payments

The fair value of options and performance rights granted is recognised as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the period during which the employees become unconditionally entitled to the options or performance rights.

The fair value at grant date is determined using a pricing model that takes into account the exercise price, the term, the security price at grant date and expected price volatility of the underlying security, the expected distribution yield and the risk free interest rate for the term.

The fair value of the options or performance rights granted is adjusted to reflect the probability of market vesting conditions being met, but excludes the impact of any non market vesting conditions (for example, profitability and sales growth targets). Non market vesting conditions are included in assumptions about the number of options or performance rights that are expected to become exercisable. At each balance date, Cromwell revises its estimate of the number of options or performance rights that are expected to become exercisable. The employee benefit expense recognised each period takes into account the most recent estimate. The impact of the revision to original estimates, if any, is recognised in profit or loss with a corresponding adjustment to equity.

Bonus plans

Cromwell recognises a liability and an expense for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

Leave balances outstanding at year-end

Accrued annual leave at year-end of \$2.7 million (2016: \$2.3 million) is included in current provisions on the balance sheet. Based on experience, Cromwell expects substantially all employees to take the full amount of accrued annual leave within the next 12 months.

The portion of accrued long service leave included in current provisions on the balance sheet was \$1.2 million (2016: \$1.0 million). This is the amount expected to be settled within 12 months where the employee had reached the required service term to take the long service leave (generally 10 years). The non-current liability for long service leave included within non-current provisions on the balance sheet was \$0.4 million (2016: \$0.4 million).

Notes to the Financial Statements

For the year ended 30 June 2017

22 Auditors' remuneration

Overview

The independent auditors of Cromwell in Australia (Pitcher Partners) and component auditors of overseas subsidiaries and their affiliated firms have provided a number of audit and other assurance related services as well as other non-assurance related services to Cromwell and the Trust during the year.

Below is a summary of fees paid for various services to Pitcher Partners and component audit firms during the year:

	Cromwell		Trust	
	2017 \$	2016 \$	2017 \$	2016 \$
Pitcher Partners Brisbane				
<i>Audit and other assurance services</i>				
Auditing or reviewing of financial reports	315,500	312,000	205,000	205,000
Auditing of controlled entities' AFS licences	5,500	5,000	-	-
Auditing of the Trust's compliance plan	34,000	28,000	34,000	28,000
	355,000	345,000	239,000	233,000
<i>Other services</i>				
Due diligence services	127,000	23,000	-	-
Total remuneration of Pitcher Partners Brisbane	482,000	368,000	239,000	233,000
Non Pitcher Partners audit firms				
<i>Audit and other assurance services</i>				
Auditing of component financial reports	380,207	613,062	-	-
	380,207	613,062	-	-
<i>Other services</i>				
Tax compliance services	197,790	438,505	-	-
International tax advice on acquisitions	61,413	-	-	-
Total remuneration of non Pitcher Partners audit firms	639,410	1,051,567	-	-
Total auditors' remuneration	1,121,410	1,419,567	239,000	233,000

23 Unrecognised items

Overview

Items that have not been recognised on Cromwell's and the Trust's balance sheet include contractual commitments for future expenditure and contingent liabilities which are not sufficiently certain to qualify for recognition as a liability on the balance sheet. This note provides details of any such items.

(a) Commitments

Operating leases

Commitments for minimum lease payments in relation to non-cancellable operating leases in existence at the reporting date but not recognised as liabilities are payable as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Within one year	2.1	2.5	-	-
Later than one year but not later than five years	2.4	2.6	-	-
Total operating lease commitments	4.5	5.1	-	-

Operating leases primarily comprise the lease of Cromwell's Sydney and European office premises. The Company has entered into a number of leases with the Trust and its subsidiaries and as such the commitment is not recognised on consolidation.

Notes to the Financial Statements

For the year ended 30 June 2017

Capital expenditure commitments

Commitments in relation to capital expenditure contracted for at reporting date but not recognised as a liability are as follows:

	Cromwell		Trust	
	2017 \$M	2016 \$M	2017 \$M	2016 \$M
Investment property	14.0	112.3	14.0	112.3

(b) Contingent liabilities

The Directors are not aware of any material contingent liabilities of Cromwell or the Trust (2016: nil).

24 Subsequent events

No matter or circumstance has arisen since 30 June 2017 that has significantly affected or may significantly affect:

- Cromwell's and the Trust's operations in future financial years; or
- the results of those operations in future financial years; or
- Cromwell's and the Trust's state of affairs in future financial years.

25 Accounting policies

Overview

This note provides an overview over Cromwell's accounting policies that relate to the preparation of the financial report as a whole and do not relate to specific items. Accounting policies for specific items in the balance sheet or statement of comprehensive income have been included in the respective note.

(a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The Financial Reports of Cromwell and the Trust have been presented jointly in accordance with ASIC Corporations (Stapled Group Reports) Instrument 2015/838 relating to combining accounts under stapling and for the purpose of fulfilling the requirements of the Australian Securities Exchange. Cromwell and the Trust are for-profit entities for the purpose of preparing the financial statements.

Compliance with IFRS

The financial report complies with the International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board.

Historical cost convention

The financial report is prepared on the historical cost basis except for the following:

- investment properties are measured at fair value;
- derivative financial instruments are measured at fair value;
- investments at fair value through profit or loss are measured at fair value; and,
- disposal group held for sale is measured at carrying value.

Rounding of amounts

Cromwell is an entity of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that instrument amounts in the Directors' report and financial report have been rounded off to the nearest one hundred thousand dollars, or in certain cases to the nearest dollar.

Comparatives

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

(b) Principles of consolidation

Stapling

The stapling of the Company and CDPT was approved at separate meetings of the respective shareholders and unitholders on 6 December 2006. Following approval of the stapling, shares in the Company and units in the Trust were stapled to one another and are quoted as a single security on the Australian Securities Exchange.

Australian Accounting Standards require an acquirer to be identified and an in-substance acquisition to be recognised. In relation to the stapling of the Company and CDPT, the Company is identified as having acquired control over the assets of CDPT. To recognise the in-substance acquisition, the following accounting principles have been applied:

Notes to the Financial Statements

For the year ended 30 June 2017

- (1) no goodwill is recognised on acquisition of the Trust because no direct ownership interest was acquired by the Company in the Trust;
- (2) the equity issued by the Company to unitholders to give effect to the transaction is recognised at the dollar value of the consideration payable by the unitholders. This is because the issue of shares by the Company was administrative in nature rather than for the purposes of the Company acquiring an ownership interest in the Trust; and
- (3) the issued units of the Trust are not owned by the Company and are presented as non-controlling interests in Cromwell notwithstanding that the unitholders are also the shareholders by virtue of the stapling arrangement. Accordingly, the equity in the net assets of the Trust and the profit/(loss) arising from these net assets have been separately identified in the statement of comprehensive income and the balance sheet.

The Trust's contributed equity and retained earnings/accumulated losses are shown as a non-controlling interest in this Financial Report in accordance with AASB 3 Business Combinations. Even though the interests of the equity holders of the identified acquiree (the Trust) are treated as non-controlling interests the equity holders of the acquiree are also equity holders in the acquirer (the Company) by virtue of the stapling arrangement.

Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries as at 30 June 2017 and the results of all subsidiaries for the year then ended. Subsidiaries are entities controlled by Cromwell. Control exists when Cromwell is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The acquisition method of accounting is used to account for the business combinations by Cromwell (refer to note 24(c)). Inter-entity transactions, balances and unrealised gains on transactions between Cromwell entities are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by Cromwell.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the statement of comprehensive income and the balance sheet respectively.

Investments in subsidiaries are accounted for at cost in the individual financial statements of the Company. A list of subsidiaries appears in note 14 to the consolidated financial statements.

(c) Business combinations

The acquisition method of accounting is used to account for all business combinations regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the fair values of the assets transferred, the liabilities incurred and the equity interests issued by Cromwell. The consideration transferred also includes the fair value of any contingent consideration arrangement and the fair value of any pre-existing equity interest in the subsidiary. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, Cromwell recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net identifiable assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of Cromwell's share of the net identifiable assets acquired are recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the subsidiary acquired and the measurement of all amounts has been reviewed, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

(d) Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of Cromwell's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Australian dollars, which is the Company's and the Trust's functional and presentation currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income, except when they are attributable to part of the net investment in a foreign operation.

Notes to the Financial Statements

For the year ended 30 June 2017

Foreign exchange gains and losses that relate to borrowings are presented in the income statement, within finance costs. All other foreign exchange gains and losses are presented in the income statement on a net basis.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss.

Foreign operations

Subsidiaries, joint arrangements and associates that have functional currencies different from the presentation currency translate their income statement items using the average exchange rate for the year. Assets and liabilities are translated using exchange rates prevailing at balance date. Exchange variations resulting from the retranslation at closing rate of the net investment in foreign operations, together with their differences between their income statement items translated at average rates and closing rates, are recognised in the foreign currency translation reserve. For the purpose of foreign currency translation, the net investment in a foreign operation is determined inclusive of foreign currency intercompany balances. The balance of the foreign currency translation reserve relating to a foreign operation that is disposed of, or partially disposed of, is recognised in the statement of comprehensive income at the time of disposal.

The following spot and average rates were used:

	Spot rate		Average rate	
	2017	2016	2017	2016
Euro	0.67	0.67	0.69	0.66
NZ Dollar	1.05	1.05	1.05	1.09

(e) Impairment of assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

At each reporting date, and whenever events or changes in circumstances occur, Cromwell assesses whether there is any indication that any other asset may be impaired. Where an indicator of impairment exists, Cromwell makes a formal estimate of recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and an impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Assets other than goodwill that suffer impairment are reviewed for possible reversal of the impairment at each reporting date.

(f) Critical accounting estimates

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical or professional experience and other factors such as expectations about future events. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The areas that involved a higher degree of judgement or complexity and may need material adjustment if estimates and assumptions made in preparation of these financial statements are incorrect are:

Area of estimation	Note
Fair value of investment property	5
Fair value of derivative financial instruments	12
Recoverable amount of goodwill	17

Notes to the Financial Statements

For the year ended 30 June 2017

(g) New accounting standards and interpretations

(i) New and amended standards adopted

During the year no new accounting standards came into effect. Amendments to existing accounting standards that came into effect have not affected Cromwell's accounting policies or any of the disclosures.

(ii) New standards and interpretations not yet adopted

Relevant accounting standards and interpretations that have been issued or amended but are not yet effective and have not been adopted for the year are as follows:

	Application date of Standard	Application date for Cromwell
AASB 9 <i>Financial Instruments</i>	1 Jan 2018	1 Jul 2018
AASB 15 <i>Revenue from Contracts with Customers</i>	1 Jan 2018	1 Jul 2018
AASB 16 <i>Leases</i>	1 Jan 2019	1 Jul 2019

AASB 9 *Financial Instruments*

AASB 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting. In December 2014, the AASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard.

The new classification, measurement and derecognition rules of AASB 9 may only affect financial assets that are classified as available-for-sale or are designated at fair value through profit or loss and are held both for collecting contractual cash flows and sales integral to achieving the objective of the business model as well as financial liabilities designated at fair value through profit or loss. Cromwell does not carry such financial assets or financial liabilities and therefore the directors do not expect that the new Accounting Standard will have a material impact on Cromwell's accounting for financial assets or financial liabilities.

The new hedging rules align hedge accounting more closely with an entity's risk management practices. As a general rule it will be easier to apply hedge accounting going forward as the standard introduces a more principles-based approach. The new standard also introduces expanded disclosure requirements and changes in presentation. Cromwell currently does not apply hedge accounting and does not currently hold any investments for hedging purposes. Therefore the Directors do not expect that the new Accounting Standard will have a material impact on the Cromwell's hedging arrangements. Cromwell intends to adopt the new standard from 1 July 2018.

AASB 15 *Revenue from Contracts with Customers*

The AASB has issued a new standard for the recognition of revenue. This will replace AASB 118 which covers contracts for goods and services and AASB 111 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards.

The standard introduces a new five-step model to determine when to recognise revenue and at what amount. The area that may be affected by the new rules is funds management revenue, in particular the timing and amount of the recognition of performance fees and acquisition fees. At this stage the Directors are not able to accurately estimate the impact of the new rules on Cromwell's financial statements. The Directors will make a more detailed assessment of the impact closer to the mandatory adoption date. Cromwell intends to adopt the new standard from 1 July 2018.

AASB 16 *Leases*

The AASB has issued a new standard for leases. This will replace AASB 117 Leases. The accounting standard introduces a single accounting model for leases by lessees and effectively does away with the operating lease concept. It requires all operating leases, which are currently not recorded on the balance sheet, to be recognised on the balance sheet together with a right-of-use asset. Subsequently the lease liability is measured at amortised cost using the effective interest rate method. The right-to-use asset will be measured at cost less accumulated depreciation with depreciation charged on a straight-line basis over the lease term.

There will be no change to lease accounting for lessors, that is Cromwell will record investment properties and lease income as currently done.

The Directors have performed an initial assessment of the new requirements of AASB 16 and found that there will be no significant impact on Cromwell and its operating lease arrangements as lessor of investment properties, except for a change in the definition of a lease period, which will include renewal options if they are likely to be exercised, which may affect straight-line rent recognised for such leases.

However, Cromwell's tenants will be affected. All tenants will be required to account for their leases of premises on their balance sheets.

Directors' Declaration

In the opinion of the Directors of Cromwell Corporation Limited and Cromwell Property Securities Limited as Responsible Entity for the Cromwell Diversified Property Trust (collectively referred to as "the Directors"):

- (a) the attached financial statements and notes are in accordance with the Corporations Act 2001, including:
 - (i) complying with Australian Accounting Standards (including the Australian Accounting Interpretations), the Corporations Regulations 2001; and
 - (ii) giving a true and fair view of Cromwell's and the Trust's financial position as at 30 June 2017 and of their performance, for the financial year ended on that date; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 25(a); and
- (c) there are reasonable grounds to believe that Cromwell and the Trust will be able to pay its debts as and when they become due and payable.

The Directors have been given the declarations by the chief executive officer and chief financial officer for the financial year ended 30 June 2017 required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.



P.L. Weightman
Director

Dated this the 23rd day of August 2017



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JASON EVANS
IAN JONES
KYLIE LAMPRECHT
NORMAN THURECHT
BRETT HEADRICK
WARWICK FACE
NIGEL BATTERS
COLE WILKINSON
SIMON CHUN
JEREMY JONES

Independent Auditor's Report

To the Security holders of Cromwell Property Group

To the Unit holders of Cromwell Diversified Property Trust

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Cromwell Property Group "the Group" which comprises Cromwell Corporation Limited and the entities it controlled at the end of the year or from time to time during the year and Cromwell Diversified Property Trust and the entities it controlled at the end of the year or from time to time during the year, which comprises the consolidated statement of financial position as at 30 June 2017, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2017 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with *Australian Auditing Standards*. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* "the Code" that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Group, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the matter
Asset Valuation – Investment Property <i>Refer to Note 5: Investment Property</i>	
<p>Assessment of the fair value of investment properties is a key audit matter.</p> <p>As at 30 June 2017, investment properties of \$2.4 billion made up 69.2% of total assets of the Group.</p> <p>There are judgements required in order to determine the fair value of investment properties, including the selection of valuation methodology, those which relate specifically to the asset and also the broader economic environment.</p> <p>Judgement is required in assessing the appropriate capitalisation rate due to the sensitivity. A small percentage movement in the capitalisation rate across the portfolio would result in a significant financial impact to the investment property balance and income statement.</p> <p>Judgements also required to assess forecasted future cash flows, vacancy rates and incentives and rebates to be granted in future periods.</p> <p>The Group engages external independent valuers to undertake valuations of each investment property every twelve months as well as performing internal valuations in intervening periods.</p> <p>It is due to the size of the balance and use of key estimates and judgement that this is a key area of audit focus.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> ▪ We assessed the competence and qualifications of the Trust's external valuers and the directors involved in undertaking the directors' (i.e. internal) valuation. ▪ We evaluated the property valuations including an assessment of the appropriateness of the valuation methodology adopted, being the capitalisation of income method. ▪ We compared the valuations obtained to the alternate discounted cashflow valuation method prepared by the external valuers and the directors' valuations. ▪ We engaged an independent valuer to undertake an assessment of a sample of valuations across the portfolio including review of the capitalisation rate, discount rates adopted for the discounted cashflow and compared the properties to recent sales evidence. ▪ We evaluated the movements in capitalisation rates applied based on our knowledge of the property portfolio and published reports of industry commentators. ▪ We also tested, on a sample basis, other key inputs to the valuations including, net income, occupancy rate and lease term remaining for consistency with existing lease contracts and other certain capital adjustments made to the valuation.

Key audit matter	How our audit addressed the matter
Impairment of goodwill <i>Refer to Note 17: Intangible Assets</i>	
<p>At 30 June 2017 the Group's balance sheet included goodwill amounting to \$66.6m relating to the acquisition of Cromwell European Holdings.</p> <p>The assessment of potential impairment of the Group's goodwill balance incorporates significant judgement in respect of discount rates, current management contracts, retention and probability of future contracts, as well as certain economic assumptions such as inflation and foreign currency rates.</p> <p>As at 30 June 2017, management determined that goodwill was not impaired. This was based on the recoverable amount of the related Cash Generating Unit "CGU" calculated using a Value in Use method.</p> <p>A key judgement was whether the Group had selected an appropriate method with which to determine the recoverable amount of the CGU and whether the assumptions used in that model included appropriate consideration of key external and internal inputs and the impact of these inputs on their significant estimates and judgements used in the calculation.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> ▪ We assessed management's determination of the Group's CGUs based on our understanding of the nature of the Group's business and internal reporting in order to assess how results were monitored and reported. ▪ We compared the cashflow forecasts to board approved forecasts. We compared the prior year's forecasts for 2017 to assess the accuracy of the forecasting process. We found that the 2017 result was materially consistent with the forecast performance. ▪ We assessed, with the assistance of our valuation experts, the assumptions and methodology used for the impairment assessment, in particular, those assumptions relating to the discount rate and EBITDA growth rates. We developed an acceptable range of discount rates based on market data and industry research. We found that the discount rate used by the Group was within an acceptable range. ▪ We checked the mathematical accuracy of the cash flow model and agreed relevant data to the latest forecasts. ▪ We performed sensitivity analysis by varying key assumptions and including the discount rate and growth rate inputs for the CGU to which goodwill relates.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2017, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Group are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 14 to 26 of the directors' report for the year ended 30 June 2017. In our opinion, the Remuneration Report of Cromwell Corporations Limited, for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Group are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

PITCHER PARTNERS



NIGEL BATTERS
Partner

Brisbane, Queensland
23 August 2017