



# PENGANA CAPITAL GROUP LIMITED

Formerly known as
Hunter Hall International Limited
ABN 43 059 300 426



# PENGANA CAPITAL GROUP

**HEAD OFFICE** 

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Corporate directory 2 Letter from the Chairman 3 Letter from the Chief Executive Officer 5 Directors' report 13 Auditor's independence declaration 23 Statement of profit or loss 24 Statement of other comprehensive income 25 Statement of financial position 26 Statement of changes in equity 27 Statement of cash flows 28 Notes to the financial statements 29 Directors' declaration 67 Independent auditor's report to the members of Pengana Capital 68 **Group Limited** Shareholder information 72





DIRECTORY

Directors Warwick Negus - Non-Executive Chairman

Russel Pillemer - Managing Director and Chief Executive Officer

Robert Barry - Non-Executive Director
Jeremy Dunkel - Non-Executive Director
Kevin Eley - Non-Executive Director
David Groves - Non-Executive Director

Company secretary Paula Ferrao

Registered office Level 12, 167 Macquarie Street

Sydney NSW 2000 Tel: +61 2 8524 9900

Share register Computershare Investor Services Pty Limited

Level 4, 60 Carrington Street

Sydney NSW 2000 Tel: 1300 787 272

Auditor Grant Thornton Audit Pty Ltd

Level 17, 383 Kent Street

Sydney NSW 2000

Stock exchange listing Pengana Capital Group Limited shares are listed on the

Australian Securities Exchange (ASX: PCG)

The Corporate Governance Statement, which is approved at the

Website www.pengana.com

Corporate Governance

same time as the Annual Report, can be found at

Statement Same time as the Annual Report, can

www.pengana.com





# LETTER FROM THE CHAIRMAN

Dear fellow Pengana shareholder,

Thank you for your support of Pengana Capital Group ('PCG', the 'Company') through the 2017 financial year. I would also like to welcome the 507 new shareholders that joined through the year.

This year has been one of significant change that has resulted in a very positive outcome and future for the Company. After a period of uncertainty for Hunter Hall International Limited ('HHL'), you, our shareholders, voted in favour of the merger of Pengana Holdings Pty Ltd and HHL to create the Pengana Capital Group Limited. The merged entity will deliver a diversified offering of investment solutions to clients, with \$3.1 billion funds under management ('FUM') and it builds from the strength and stability of the Pengana business model.

The highly synergistic nature of the businesses has meant that our integration projects have been going well, and I'm happy to report that we anticipate being able to deliver the cost savings and revenue benefits to shareholders that we outlined in the Explanatory Memorandum.

To understand the financial results in this report, it is important to note that Australian Accounting Standards require that, as Pengana Holdings Pty Ltd was determined the acquiring entity, only 1 month of financial results from the previous Hunter Hall business was incorporated into the financial results of PCG. This, along with the costs of integration, means that this year's results are not indicative of the future financial performance of the Company. The letter from your Chief Executive Officer, Russel Pillemer, provides more detail to accompany the financial results, as well as some further insight into the Pengana business which our newer shareholders in particular will find compelling.

The Board and the Pengana Executive team are unanimous in their excitement for the future of the Company. We are very well placed to grow the merged entity and deliver value to our clients and shareholders.



# ANNUAL GENERAL MEETING

Our Annual General Meeting (AGM) details are as follows:

Date: Tuesday, 28 November, 2017

Time: 10 am

Location: Computershare

Level 4, 60 Carrington St

Sydney

If you are unable to attend, we encourage you to complete your proxy vote.

# COMMUNICATION

Keeping our shareholders, as owners of the Company, informed is of utmost importance to us. We have reviewed our communications strategy to ensure that we provide you with timely, relevant information. You can keep up-to-date via:

- Investor and adviser roadshows twice per year.
- Our AGM each year.
- Our monthly fund newsletters.
- Regular thought leadership and market insights papers.
- Webinars and video insights from our Portfolio Managers.
- Our new website, which you'll continue to access via pengana.com.

The best way to ensure that you are kept up-to-date on all of our communications and insights, is to keep your email address updated and current on your Computershare account and to subscribe to our communications via our website.

Thank you for your support in this year of change. Pengana is well placed to grow in the coming years and I look forward to meeting many of you at our upcoming AGM.

Yours sincerely

Warwick Negus Chairman





# LETTER FROM THE CEO

Dear fellow Pengana shareholder,

I am very pleased to present the results for Pengana Capital Group Limited ('Pengana', ASX: PCG). This being the first Annual Report post the merger with Hunter Hall International Limited ('HHL'), I want to take the opportunity to introduce myself and Pengana, and give you a brief background on our history, our focus and why our unique funds management model is a platform that delivers long term returns for our investors and in turn, for you as a PCG shareholder.

The attached financial statements, which are prepared using the Australian Accounting Standards ('AAS') and statutory requirements are likely to be quite confusing for most shareholders and in my view, are not a good indicator of the future potential earnings of the merged group. In this report, I will attempt to address the issues in the financial statements by providing further information and analysis that will hopefully provide you with additional clarity regarding the historical pro-forma performance of the merged group as well as some insights into our future earnings potential.

# THE PENGANA STORY

# "An unrelenting quest to generate superior long term returns"

I co-founded Pengana in 2003 and have been the Chief Executive Officer since inception. Today, Pengana is a leading provider of premium products that are benchmark unaware and actively managed. Currently, Pengana has circa \$3.1 billion of funds under management ('FUM') across both global and Australian equity strategies.

Over our 15-year history, Pengana's primary focus has been "an unrelenting quest to generate superior long term returns" for our investors – which we define as good long term returns with lower risk and capital preservation. We are firmly of the view that our clients come first and that if we deliver for our clients then our shareholders will ultimately be major beneficiaries. This principle has guided Pengana as a private company and will continue to guide us as a public company.

The recent merger with HHL was a landmark event for Pengana. Under this transaction, Pengana effectively acquired HHL through a reverse takeover and became a listed entity. This transaction created significant value for both sets of shareholders as the two businesses were highly synergistic and complementary. Both businesses operated predominantly in the Australian retail and high-net-worth markets, and HHL funds were predominantly in global equities whereas



Pengana's were predominantly in Australian Equities. The addition of the HHL funds to Pengana has substantially enhanced our business and prospects, creating a larger and more diversified business.

Pengana's unique funds management business model provides significant competitive advantages and proven ability to deliver long term returns. Pengana delivers centralised support from our corporate team, so that our fund managers can focus on managing their portfolios. Our fund managers are our partners and we share the profits of the business with them. In addition, our active strategies coupled with non-benchmark mandates gives our investment teams the freedom to invest in their best ideas. These elements of the Pengana model provide us with an unrivalled opportunity to attract and retain exceptional fund management teams who are vital to generating long term investment performance across our funds.

The Pengana corporate model also enhances the security of our client's investments. Our highly capable centralised risk management, compliance and operations functions result in an extra layer of protection for our investors by providing an inherent segregation of duties that is usually only found at much larger institutional fund managers.

Finally, because of Pengana's ability to grow horizontally (i.e. by adding new teams and strategies), we can afford to be highly disciplined when it comes to assessing each strategy's capacity constraints. For most strategies, at a large amount of FUM, there is a well known inverse relationship between portfolio size and portfolio performance, and we will close (and have closed) strategies to new investments when we assess that further growth will impede future performance.

Over the past 4 years, Pengana pre-merger has experienced significant increases in FUM growing by +26.7% p.a. whereas the HHL funds decreased by -8.1% p.a. resulting in pro-forma growth for the merged group of +11.5% p.a. One of the major aims of the merger is to put the ex-HHL funds on a positive growth trajectory.





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<sup>&</sup>lt;sup>1</sup> Note: past performance is not a reliable indicator of future performance. The amount of FUM can increase and decrease due to a range of factors including net fund flows, distributions to investors and investment performance.

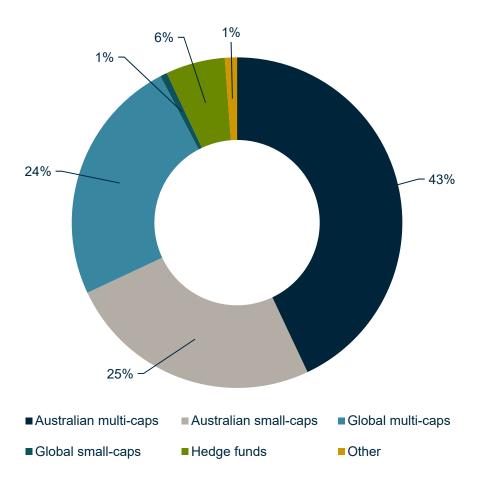


# PENGANA'S INVESTMENT STRATEGIES

# Diversification with proven long term track records

Pengana's FUM is spread across several active equity strategies including: Australian multi-caps; Australian small-caps; global multi-caps; global small-caps; Asian absolute return equities; global equities market neutral; global impact investing; and high conviction.

# Fund Strategy Breakdown of Merged Group (as at 30 June 2017)



We are particularly proud of the proven long-term performance track records of each of our key strategies.<sup>2</sup> This is illustrated by the following table which summarises performance since inception ('SI') to 30 June 2017 relative to the equity index benchmarks.

<sup>2</sup> Note: past performance is not a reliable indicator of future performance. The value of investments can increase and decrease.



STRATEGY	STRATEGY INCEPTION	STRATEGY SI NET RETURN	BENCHMARK SI RETURN	OUTPERFORMANCE OF BENCHMARK SI
Absolute Return Asia <sup>3</sup>	Oct-08	8.4%	na	na
Australian Multi-caps <sup>4</sup>	Jul-08	11.1%	5.4%	5.7%
Australian Small-caps <sup>5</sup>	Nov-04	13.8%	3.9%	9.9%
Global Market Neutral <sup>6</sup>	Sep-10	9.2%	na	na
Global Multi-caps <sup>7</sup>	Jul-15	8.5%	7.0%	1.4%
Global Small-caps <sup>8</sup>	Apr-15	10.2%	6.3%	3.9%
Global Impact Investing <sup>9</sup>	Jan-06	5.1%	4.9%	0.2%
High Conviction <sup>10</sup>	Dec-14	57.2%	8.4%	48.8%

Prior to the merger, HHL managed six vehicles with the bulk of the FUM invested in global equities, i.e. Hunter Hall Value Growth Trust ('VGT'), Hunter Hall Global Equities Trust ('GET') and the listed investment company Hunter Hall Global Value Limited (ASX: HHV). Following the merger, there have been significant changes with each of these vehicles now being managed by a highly experienced team that manages the Pengana International Equities Fund ('PIEF'), utilising the same global multi-cap strategy that has been used to run that fund since 2015.

The Pengana International Equities strategy's focus is on investing in a well-constructed portfolio of growing businesses at reasonable valuations. It employs a 'benchmark-unaware' strategy with

of growing businesses at reasonable valuations. It employs a 'benchmark–unaware' strategy with

<sup>&</sup>lt;sup>3</sup> Pengana Absolute Return Asia Pacific Fund: equity market benchmark is na; performance fee benchmark is the RBA cash rate which has returned +3.1% SI of the strategy. These performance figures show the returns of the Absolute Return Asia Pacific Fund from inception on 1 September 2010 to the current date and, for the period prior to 1 September 2010, the since inception returns for the Australian dollar denominated shares issued by the Pengana Asia Special Events (Offshore) Fund ("Offshore Fund") adjusted to reflect the different fees which apply to the Fund. The strategy inception date is 1 October 2008. The Fund is fully invested into the Offshore Fund.

<sup>&</sup>lt;sup>4</sup> Pengana Australian Equity Fund: benchmark shown is the S&P/ASX All Ords Index; performance fee benchmark is the RBA cash rate which has returned +3.2% SI of the strategy.

<sup>&</sup>lt;sup>5</sup> Pengana Emerging Companies Fund: benchmark is the S&P/ASX Small Ordinaries Index.

<sup>&</sup>lt;sup>6</sup> Pengana PanAgora Absolute Return Global Equities: equity market benchmark is na as this is a market neutral strategy; performance fee benchmark is the RBA cash rate which has generated a 2.9% return SI of the strategy. From December 2015, these performance figures are those of the Fund's class A units. Between September 2010 and November 2015, AUD performance has been simulated by Pengana from the actual USD Composite gross strategy returns (prior to April 2013 using the Monthly Liquidity Composite; thereafter using the Daily Liquidity Composite) using 3 month rolling forwards to hedge movements in the AUDUSD spot rate. The effect of fees form part of this simulation. The Composite is comprised of all discretionary institutional accounts managed by PanAgora in this investment style.

<sup>&</sup>lt;sup>7</sup> Pengana International Equity Fund: benchmark is the MSCI All Country World Net Unhedged in AUD.

<sup>&</sup>lt;sup>8</sup> Pengana Global Small Companies Fund: benchmark is the MSCI All Country World SMID Cap Net Unhedged in AUD.

<sup>&</sup>lt;sup>9</sup> Pengana WHEB Sustainable Impact Fund: benchmark is the MSCII World Net Unhedged in AUD. The strategy's AUD performance has been simulated by Pengana from the monthly net GBP returns of the Henderson Industries of the Future Fund (from 1 January 2006 to 31 December 2011) and the FP WHEB Sustainability Fund (from 30 April 2012 to 31 July 2017). This was done by: 1) converting the GBP denominated net returns to AUD using FactSet's month-end FX rates (London 4PM); 2) adding back the relevant fund's monthly ongoing charge figure; then 3) deducting the Pengana WHEB Sustainable Impact Fund's management fee of 1.35% p.a. The WHEB Listed Equity strategy did not operate between 1 January 2012 and 29 April 2012 – during this period returns are nulled. The Henderson Industries of the Future Fund's and the FP WHEB Sustainability Fund's GBP net track record data is historical.

<sup>&</sup>lt;sup>10</sup> Hunter Hall High Conviction Trust: benchmark shown is the S&P/ASX All Ordinaries Index; performance fee benchmark is the RBA Cash Rate + 3% p.a. which returned 4.9% SI of the strategy.



freedom to invest across all international equity markets and company sizes. I am confident that the Pengana International Equities team is well placed to achieve the strategy's ultimate aim of generating superior and consistent long-term returns whilst reducing volatility and the risk of losing capital.

# COMMENTS ON RESULTS FOR 2017

#### An attempt to provide additional clarity and Insights

Pengana posted a statutory loss after tax attributable to Pengana shareholders of \$2.8 million for the year to 30 June 2017. As noted above, due to the reverse acquisition accounting, the attached financial statements are likely to be quite confusing for most shareholders and in my view, are not a good indicator of the potential future earnings of the merged group. There are several key reasons for this including:

- 1. Exclusion of the earnings associated with the HHL business for the first 11 months of the year. The reason for this exclusion is that under the AAS, Pengana is deemed to be the acquiring entity and because the acquisition took place on 1 June 2017, only 1 month of HHL earnings are consolidated. In my view, it is relevant to include the full 12 months in order to gain a better understanding of the future earnings of the merged group.
- 2. Inclusion of costs associated with the merger. In my view, as these costs are non-recurring, it is relevant to exclude them in order to gain a better understanding of future earnings potential.
- Inclusion of expenses associated with the Employee Loan Shares Plan which was
  established prior to the merger. In my view, as these costs are non-recurring and/or noncash items, it is relevant to exclude them in order to gain a better understanding of future
  earnings potential.
- 4. Consolidation of one fund where Pengana has significant holdings. The reason for this consolidation is that under AAS, where Pengana has been deemed to "control" the fund vehicles it invests in, the financial accounts of these vehicles are required to be consolidated into the financial results and position of Pengana. In my view, in order to gain a clearer understanding of the future earnings potential of our operating business, it is beneficial to exclude the consolidation of these fund vehicles. I note, that over time, Pengana intends not to have "control" in any of our funds.

In this report, I will attempt to address the above issues by providing additional information and analysis. Hopefully this will provide you with further clarity and insights relevant to your assessment of Pengana.

The following table shows a restatement of Pengana's operating earnings before interest, tax, depreciation and amortisation ("Merged Entity Adjusted Operating EBITDA") for the year to 30 June 2017, after adjustments 1-4 as detailed above.



# Adjusted Operating EBITDA Year ended 30 June 2017<sup>11</sup>

	\$'000
Pengana - Excluding HHL	
Operating revenue	14,565
Net fund administration expenses	(1,711)
Ongoing operating expenses	(13,331)
Net performance fees <sup>12</sup>	<u>5,530</u>
Pengana Pre-merger Adjusted Operating EBITDA	5,053
HHL 12 months operating EBITDA	6,129
Merged Entity Adjusted Operating EBITDA	11,182
Reconciliation to Financial Statements	
HHL 11 months operating EBITDA	(5,706)
Return on other investments and cash	2,771
Merger expenses (reverse acquisition and restructuring costs)	(4,504)
Employee loan share costs (share based payments expense)	(5,029)
Other non-operating expenses	(389)
Non-controlling interest	(120)
Loss before tax attributable to Pengana shareholders	(1,795)
Income tax expense	(1,019)
Statutory loss after tax attributable to Pengana shareholders <sup>13</sup>	(2,814)

Source: Pengana Management Accounts
 Net of profit share to teams
 As per Pengana Capital Group Limited 30 June 2017 Financial Statements



# FUTURE EARNINGS POTENTIAL

# Opportunity to grow FUM and leverage our expense base

Over the coming years, we aim to improve the profitability of the Pengana business by growing our FUM and thereby our investment management fees. We have a highly scalable infrastructure and are well placed to grow FUM and fees at a much faster rate than the growth in expenses.

Going forward, our operating EBITDA will be affected by the following:

- Growth/reduction in management fees from growth/reduction in FUM. Note, at least 45-50% of these fees should flow to the bottom line after profit share payments to teams.
- Performance fees from various funds. Note, at least 45-50% of these fees should flow to the bottom line after profit share payments to teams.
- Management fees from the ex-HHL vehicles. Note, these fees will be reduced due to reductions in management fee rates as well as any net outflows of FUM.
- Increased ongoing operating expenses from the HHL business. Note, these were stated in the Explanatory Memorandum to be \$3 million i.e. \$9 million less cost savings of \$6 million.
- As at 30 June 2017, Pengana had total net liquid assets of \$29.7 million, including \$11.4 million in net cash and \$18.3 million in investments in various Pengana unit trusts and HHV. The return on these investments will impact earnings either through the consolidation of fund vehicles or return on investments. Note, Pengana has two Australian Financial Services Licenses ('AFSL'), and for each AFSL, we are required to maintain \$5 million in liquid assets (including \$2.5 million in bank deposits).

# CAPITAL MANAGEMENT & DIVIDENDS

# **Announcement of Dividend Policy and Final Dividend**

Pengana has no borrowings and at 30 June 2017 had \$19.7 million of net liquid assets in excess of our regulatory requirements of \$10 million.

In addition to our net liquid assets, I also note that Pengana has provided employees with loans of \$27 million, used to acquire shares in Pengana (prior to the merger). Whilst these loans do not appear on the balance sheet due to their treatment under the AAS, they nevertheless are economic assets of Pengana. The average interest rate on these loans is 7.9% (i.e. \$2.1 million in total) and the employees are required to apply 100% of the dividends that they receive on these shares (net of tax) to make interest and capital payments.



We are pleased to announce a fully franked final dividend of 4.5 cents per share for the six months to 30 June 2017. Shareholders on record at 14 September will receive this dividend on 28 September.

# CHARITABLE CONTRIBUTIONS

# **Sustainable Social Impact**

We aim to have a positive social impact via supporting worthy charities without diluting shareholder returns. We do this in two key areas:

- 1. Encouraging our staff to donate time to charitable causes and we are very proud of the contributions that they make.
- 2. The rebate of investment management fees where Pengana manages investments on behalf of various charitable organisations, including the Third Link Growth Fund, the ORAH Fund, and the Australian Philanthropic Services Foundation. In 2017, these equated to \$146,000 and these amounts are projected to grow over time.

# THE FUTURE

# Business growth & enhancement of shareholder value

Over the last 15 years, Pengana built a funds management business that succeeded in delivering long term returns to our clients. This has enabled us to build a trusted brand and a wonderfully loyal client base. By continuing to focus on our "unrelenting quest to generate superior long term returns for our investors", we are well placed to continue to grow the business and enhance shareholder value. Our growth prospects are further enhanced by, our exceptional people, and our highly scalable business model and infrastructure.

Over the coming months, Pengana will be holding numerous events for shareholders and clients around the country. I encourage you to contact us (via our website or telephone) and book a place to attend. At Pengana, we pride ourselves on the relationship that we have with our stakeholders and we would very much welcome the opportunity to meet with you in person.

I am truly excited about the long term future of Pengana and I look forward to sharing this journey with you.

Yours sincerely

Russel Pillemer Chief Executive Officer



The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'group') consisting of Pengana Capital Group Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the year ended 30 June 2017.

#### **Directors**

The following persons were directors of Pengana Capital Group Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Warwick Negus - Chairman

Russel Pillemer

Robert Barry

Jeremy Dunkel

Appointed on 1 June 2017

Kevin Eley David Groves

Wayne Hawkins Resigned on 1 June 2017
Peter Hall Resigned on 7 March 2017
Mark Forstmann Resigned on 8 September 2016

## **Principal activities**

The principal activity of the group is funds management with the objective of offering investment funds to high net worth and retail investors in Australia and New Zealand, and offshore investors.

#### **Dividends**

Dividends paid during the financial year were as follows:

Consolidated 2017 2016 \$'000 \$'000

Final dividend for the year ended 30 June 2016 of \$10.74 per Pengana Holdings Pty Ltd ordinary share paid on 18 October 2016 prior to the reverse acquisition

6,000

On 30 August 2017, an inaugural dividend was declared for the year ended 30 June 2017 of 4.5 cents per ordinary share fully franked with a record date of 14 September 2017 to be paid on 28 September 2017 by Pengana Capital Group Limited.

Hunter Hall International Limited paid the following dividends prior to the reverse acquisition and they are not included in the consolidated results:

- (i) Final dividend for the year ended 30 June 2016 of 14.6 cents per ordinary share fully franked with a record date of 12 September 2016 and payment date of 26 September 2016.
- (ii) Interim dividend for the year ended 30 June 2017 of 4.0 cents per ordinary share fully franked with a record date of 7 March 2017 and payment date 21 March 2017.

#### **Review of operations**

On 1 June 2017, Hunter Hall International Limited (now renamed Pengana Capital Group Limited) ('the legal parent' or 'Hunter Hall') acquired all the shares in Pengana Holdings Pty Ltd ('the legal subsidiary' or 'Pengana Holdings') in return for the issuance of 74,147,449 Hunter Hall shares to the Pengana Holdings shareholders.

The result of the transaction is that the original Hunter Hall shareholders owned 26.9% and the Pengana Holdings shareholders owned 73.1% of all the issued shares of the merged entity, known soon after as Pengana Capital Group Limited (ASX: PCG).

The transaction has been accounted for as a business combination and the principles of reverse acquisition accounting applied i.e. a reverse acquisition of Hunter Hall by Pengana Holdings. The current year represents the consolidated entity comprising Pengana Holdings for the entire year and Hunter Hall from 1 June 2017 to 30 June 2017. The comparative information represents the results of Pengana Holdings only.



The loss for the group after providing for income tax and non-controlling interest amounted to \$2,814,000 (30 June 2016: profit of \$1,986,000) and includes a \$4,504,000 non-recurring expense for costs of the reverse acquisition and associated restructuring, and a share-based payment expense of \$5,029,000.

The equity of the group has been reduced by 22,853,722 treasury shares (\$27,220,000), which are a result of the accounting of the loan share plan implemented during the year.

Please refer to the letter from the Chief Executive Officer for further information on the current year results and future outlook.

# Significant changes in the state of affairs

On 1 June 2017, Hunter Hall acquired Pengana Holdings Pty Ltd, as detailed above, and changed its name from Hunter Hall International Limited to Pengana Capital Group Limited.

There were no other significant changes in the state of affairs of the group during the financial year.

# Matters subsequent to the end of the financial year

Apart from the dividend declared as discussed above, no other matter or circumstance has arisen since 30 June 2017 that has significantly affected, or may significantly affect the group's operations, the results of those operations, or the group's state of affairs in future financial years.

# Likely developments and expected results of operations

Refer to the letter from the Chief Executive Officer for information on likely developments and further outlook.

# **Environmental regulation**

The group is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Information on directors

Name: Warwick Negus

Non-Executive Chairman Title:

Warwick Negus has more than 30 years' experience in the finance industry across Experience and expertise:

> Asia, Europe and Australia. His previous executive roles include the Chief Executive Officer ('CEO') of Colonial First State Global Asset Management, co-founder and CEO of 452 Capital, and a Managing Director of Goldman Sachs in Australia, London

and Singapore. He was also a Vice President of Bankers Trust Australia.

Bank of Queensland Limited (ASX: BOQ); URB Investments Limited (ASX: URB); Other current directorships:

Virgin Australia Holdings Limited (ASX: VAH) and Washington H Soul Pattinson and

Company Limited (ASX: SOL)

None Former directorships (last 3 years):

Special responsibilities: Member of the Audit and Risk Committee

Interests in shares: 3,400,000 ordinary shares

Russel Pillemer Name:

Managing Director and Chief Executive Officer Title:

Russel Pillemer co-founded Pengana in 2003 together with the Hon. Malcolm Experience and expertise:

> Turnbull MP. He has been Pengana's CEO since inception. Prior to founding Pengana, Russel Pillemer worked in the Investment Banking Division of Goldman Sachs in New York where he specialised in providing advice to funds management businesses. Before moving to New York, he was responsible for leading Goldman Sachs' Australian Financial Institutions Group. Russel Pillemer was previously Chairman of Centric Wealth Group and a Principal of Turnbull Pillemer Capital.

Other current directorships: Hunter Hall Global Value Limited (ASX: HHV)

Former directorships (last 3 years): None Special responsibilities: None

Interests in shares: 10,350,081 ordinary shares and 15,872,528 ordinary shares (treasury shares held

under the loan share plan)



Name: Robert Barry

30 June 2017

Title: Non-Executive Director

Robert Barry was previously been Non-Executive Chairman of Pengana Holdings Ptv Experience and expertise:

Ltd. He was previously Chairman of Snowy Hydro Limited, Deputy Chairman of AWB Limited and chairman and director of a number of other public and charitable organisations. He has spent 27 years in the investment banking industry. He cofounded the Dominguez & Barry Group and was Chief Executive of Dominguez Barry Samuel Montagu Limited, a predecessor to UBS Australia. He has had extensive experience in the financial services industry, both in Australia and internationally with three years in London as Head of International Capital Markets for the Midland Bank

Group.

Other current directorships: None Former directorships (last 3 years): None Special responsibilities: None Interests in shares: None

Name: Jeremy Dunkel

Title: Non-Executive Director

Experience and expertise: Jeremy Dunkel is a director of Taurus Capital, a family office investment consultancy

> specialising in philanthropy. His accounting and finance experience includes working for Chemical Bank, Chase Manhattan and Price Waterhouse. He is a director of Education Heritage Foundation, and the Moriah College Foundation, as well as the

Chair of Y2i.

Other current directorships: None Former directorships (last 3 years): None

Special responsibilities: Chairman of the Nomination and Remuneration Committee and member of the Audit

and Risk Committee

1,803,150 ordinary shares Interests in shares:

Name: Kevin Eley

Non-Executive Director Title:

Kevin Eley has over 31 years' experience in management and investment in a broad Experience and expertise:

range of industries including, manufacturing, mining, retail, finance and investment. Kevin Eley has worked for a major international accounting firm, two investment

banks and was CEO of HGL Limited.

Other current directorships: Milton Corporation Limited (ASX: MLT); EQT Holdings Ltd (ASX: EQT) and HGL

Limited (ASX: HNG)

Former directorships (last 3 years):

Special responsibilities:

Po Valley Energy Limited (ASX: PVE) and Kresta Holdings Limited (ASX: KRS) Member of the Nomination and Remuneration Committee and former member of the

Audit and Risk Committee and former Chairman of the Independent Board Committee

Interests in shares: 200,000 ordinary shares

**David Groves** Name:

Non-Executive Director Title:

Experience and expertise: David Groves has 25 years' experience as a company director, including 15 years'

experience in financial services. David Groves is a director of Pipers Brook Vineyard Pty Ltd and Tasman Sea Salt Pty Ltd. He is a former director of Tassal Group Ltd and GrainCorp Ltd and a former executive with Macquarie Bank Limited and its predecessor, Hill Samuel Australia. David Groves is an advisory board member of the Australian Rugby Foundation and a member of the Council of Wollongong University.

Hunter Hall Global Value Limited (ASX: HHV)

Other current directorships:

EQT Holdings Limited (ASX: EQT) and BCD Resources NL (ASX: BCD) Former directorships (last 3 years):

Special responsibilities: Chairman of the Audit and Risk Committee, member of the Nomination and

Remuneration Committee and former member of the Independent Board Committee

Interests in shares: 343,473 ordinary shares

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.



'Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

# **Company secretary**

Ms Paula Ferrao has held the role of Company Secretary since 4 January 2017. Paula Ferrao is an executive of the group and was previously interim CEO of Hunter Hall International Limited, having previously held the position of Chief Financial Officer since 2010. Paula Ferrao has 19 years' experience in the funds management industry with strong expertise in financial reporting and tax for corporate entities, listed investment companies, managed investment schemes and public offer superannuation funds and in all aspects of funds operations.

# **Meetings of directors**

The number of meetings of the company's Board of Directors ('the Board') and of each Board committee held during the year ended 30 June 2017, and the number of meetings attended by each director were:

	Nomination and				A 114 LD: L	0 '''
	Full Bo			Remuneration Committee		Committee
	Attended	Held	Attended	Held	Attended	Held
Warwick Negus	2	2	-	_	1	1
Russel Pillemer	2	2	-	-	-	-
Robert Barry	2	2	-	_	-	-
Jeremy Dunkel	1	2	-	-	1	1
Kevin Eley	15	15	3	3	5	5
David Groves	15	15	3	3	6	6
Wayne Hawkins	12	13	3	3	4	5
Peter Hall	5	7	-	-	-	-
Mark Forstmann	2	2	2	2	1	1
					Independe Commi	ttee*
					Attended	Held
Kevin Eley					9	9
David Groves					9	9
Wayne Hawkins					9	9

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

# **Remuneration report (audited)**

The remuneration report details the key management personnel ('KMP') remuneration arrangements for the group, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

KMP are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all directors.

<sup>\*</sup> The Independent Board Committee was established to assess the various options available to Hunter Hall following the resignation of Peter Hall as its Chief Investment Officer. This committee has now been dissolved.



# Principles used to determine the nature and amount of remuneration

The objective of the group's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic objectives and the creation of value for shareholders, and it is considered to conform to the market best practice for the delivery of reward. The Board of Directors ('the Board') ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage / alignment of executive compensation; and
- transparency.

The Nomination and Remuneration Committee ('NRC') is responsible for determining and reviewing remuneration arrangements for its directors and executives. The performance of the group depends on the quality of its directors and executives. The remuneration philosophy is to attract, motivate and retain high performance and high quality personnel.

The remuneration framework of Pengana Holdings Pty Ltd has been adopted by the group and the recently established NRC will monitor, review and amend the framework going forward to ensure that it remains market competitive and complementary to the reward strategy of the group.

In accordance with best practice corporate governance, the structure of non-executive director and executive director remuneration is separate.

#### Non-executive directors remuneration

Non-executive directors each have a letter of appointment with the company. Fees and payments to non-executive directors reflect the demands and responsibilities of their role. Non-executive directors' fees and payments are reviewed annually by the NRC. The NRC may, from time to time, receive advice from independent remuneration consultants to ensure non-executive directors' fees and payments are appropriate and in line with the market. The chairman's fees are determined independently to the fees of other non-executive directors based on comparative roles in the external market. The chairman is not present at any discussions relating to the determination of his own remuneration. Non-executive directors do not receive share options or other incentives.

ASX listing rules require the aggregate non-executive directors' remuneration be determined periodically by a general meeting. The most recent determination was at the Annual General Meeting held on 16 November 2016, where the shareholders approved a maximum annual aggregate remuneration of \$500,000.

# Executive remuneration

The group aims to reward executives based on their position and responsibility, with a level and mix of remuneration which has both fixed and variable components.

The executive remuneration and reward framework has the following components:

- fixed remuneration, including superannuation and long service leave; and
- share-based payments.

The combination of these comprises the executive's total remuneration.

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits, will be reviewed annually by the NRC based on individual and business unit performance, the overall performance of the group and comparable market remuneration.

Executives may receive their fixed remuneration in the form of cash or other fringe benefits where it does not create any additional costs to the group and provides additional value to the executive.

Short Term Incentives ('STI') are payable to KMP and other executives at the discretion of the Board and are not directly linked to the group profitability, however the profitability of the group is taken into consideration when determining bonuses. No STI was paid to KMP and other executives for the year ended 30 June 2017.



Long term incentives ('LTI')

The long-term incentives ('LTI') include long service leave and share-based payments.

Prior to the reverse acquisition, Pengana Holdings Pty Ltd implemented a Loan Share Plan ('LSP') whereby it provided limited recourse loans to the CEO, certain employees and fund managers to acquire shares in Pengana Holdings Pty Ltd. Refer to section 'Share-based compensation' below for details of the LSP.

A condition of the merger was a voluntary escrow of equity owned by KMP and other executives. The escrow periods range from one to six years.

#### Use of remuneration consultants

During the financial year PricewaterhouseCoopers was engaged by Pengana Holdings Pty Ltd to establish the LSP. PricewaterhouseCoopers was paid \$189,357 for these services.

An agreed set of protocols were put in place to ensure that the remuneration recommendations would be free from undue influence from KMP. The Board is satisfied that these protocols were followed and as such there was no undue influence.

Voting and comments made at the company's 2016 Annual General Meeting ('AGM')

At the 2016 AGM, shareholders voted to approve the adoption of the remuneration report of Hunter Hall International Limited for the year ended 30 June 2016. The company did not receive any specific feedback at the AGM regarding its remuneration practices.

#### Details of remuneration

## Amounts of remuneration

Details of the remuneration of KMP of the group are set out in this section.

Prior to the acquisition on 1 June 2017, Pengana Holdings Pty Ltd was not required to prepare a Remuneration report in accordance with the Corporations Act 2001. As such, Remuneration report information is presented only for 2017.

The 2017 table below represents remuneration paid by the group consisting of Pengana Holdings Pty Ltd and its subsidiaries for the entire financial year and Hunter Hall International Limited (now known as Pengana Capital Group Limited) for the period from 1 June 2017 to 30 June 2017.

The KMP of the group consisted of the directors of Pengana Capital Group Limited and the following person:

Katrina Glendinning - Chief Financial Officer



	Sho	rt-term bene	fits	Post- employment benefits	Long-term benefits	Share- based payments	
2017	Cash salary and fees \$	Cash bonus \$	Non- monetary \$	Super- annuation \$	Long service leave \$	Equity- settled \$	Total \$
Non-Executive Directors:							
Warwick Negus*	10,655	-	-	1,012	-	-	11,667
Robert Barry	33,447	-	-	28,472	-	_	61,919
Jeremy Dunkel	6,849	-	-	651	-	-	7,500
Kevin Eley*	6,088	-	-	578	-	-	6,666
David Groves*	7,610	-	-	723	-	-	8,333
Executive Directors:							
Russel Pillemer	583,530	-	-	19,616	9,721	4,906,218	5,519,085
Other KMP:							
Katrina Glendinning	333,530	_	_	19,616	(3,421)	7,463	357,188
	981,709	-	-	70,668	6,300	4,913,681	5,972,358

<sup>\*</sup> KMP of the group from 1 June 2017

Non-executive directors' remuneration is 100% fixed. The share-based payment incentive relates to the LSP.

Name	Fixed remuneration 2017	LTI 2017
Executive Directors: Russel Pillemer	11%	89%
Other KMP: Katrina Glendinning	98%	2%

LTI components of Russel Pillemer is skewed for the year ended 30 June 2017 due to the share-based payment expense resulting from loan funded share issued to Russel Pillemer under the LSP. Refer to 'Share-based compensation' section below for further details.

# Service agreements

Remuneration and other terms of employment for group executives are formalised in employment agreements. Details of the employment agreements with KMP are as follows:

Name: Russel Pillemer

Title: Managing Director and Chief Executive Officer

Term of agreement: Ongoing - no fixed minimum term

Details: Total fixed salary of \$603,146 per annum, which includes statutory superannuation

contributions and any salary sacrifice arrangements. Russel Pillemer participates in the LSP. Either party may terminate the employment agreement by providing six

months' notice.



Name: Katrina Glendinning
Title: Chief Financial Officer

Term of agreement: Ongoing - no fixed minimum term

Details: Salary: Total fixed salary of \$364,173 per annum, which includes statutory

superannuation contributions and any salary sacrifice arrangements. Katrina Glendinning participates in the LSP. Either party may terminate the employment

agreement by providing six months' notice.

KMP have no entitlement to termination payments in the event of removal for misconduct.

# Share-based compensation

Issue of shares under the Loan Share Plan ('LSP')

Pengana Holdings Pty Ltd ('Pengana Holdings') implemented a LSP whereby Pengana Holdings provided limited recourse loans to the CEO and certain employees and fund managers of Pengana Holdings to acquire shares in Pengana Holdings. Under the LSP, Russel Pillemer received two loans totalling \$18,905,360 to acquire 15,872,528 shares and Katrina Glendinning received one loan of \$503,704 to acquire 422,899 shares. The shares associated with the LSP granted to Russel Pillemer were not subject to a vesting condition and vested on the date the shares were granted. Katrina Glendinning's shares have a service vesting period of five years.

As the share acquisitions are funded by limited recourse loans they are treated for accounting purposes similar to grants of share options and accounted for as equity-settled share-based payments. The shares issued under the LSP are fair valued on the date they are granted and amortised as an expense in profit or loss over the vesting period.

The terms and conditions of each grant of shares under the LSP affecting remuneration of directors and other KMP in this financial year or future reporting years are as follows:

Grant date	Name: Number of loan shares	Expiry date	Exercise price	Fair value per loan shares at grant date
01/03/2017	Russel Pillemer: 5,149,796	28/02/2024	\$1.49	\$0.271
01/03/2017	Russel Pillemer: 10,722,732	28/02/2024	\$1.20	\$0.328
03/03/2017	Katrina Glendinning: 422,899	01/03/2024	\$1.49	\$0.271

The number of shares under the LSP granted to and vested by directors and other KMP as part of compensation during the year ended 30 June 2017 are set out below:

	Number of loan shares granted during the year	Number of loan shares vested during the year
Name	2017	2017
Russel Pillemer Katrina Glendinning	15,872,528 422,899	15,872,528 -

There were no options over ordinary shares issued to directors and other KMP as part of compensation that were outstanding as at 30 June 2017.



# Additional disclosures relating to KMP

#### Shareholdina

The number of shares in the company, excluding shares under the LSP, held during the financial year by each director and other members of KMP of the group, including their personally related parties, is set out below:

	Balance at the start of the year	Additions	Disposal/ other	Shares issued on reverse acquisition	Balance at the end of the year
Ordinary shares	·			•	·
Warwick Negus	-	41,693	-	3,358,307	3,400,000
Jeremy Dunkel	-	-	-	1,803,150	1,803,150
Kevin Eley*	60,000	140,000	-	-	200,000
David Groves*	31,221	312,252	-	-	343,473
Peter Hall*	12,002,270	-	(12,002,270)	-	-
Mark Forstmann* **	60,215	-	(60,215)	-	-
Wayne Hawkins* **	48,000	-	(48,000)	-	-
Russel Pillemer	-	-	-	10,350,081	10,350,081
Katrina Glendinning	-	-	-	2,186,620	2,186,620
	12,201,706	493,945	(12,110,485)	17,698,158	18,283,324

<sup>\*</sup> Balance at the start of the year represents original shareholding in Hunter Hall International Limited.

# Shares under the loan share plan

The number of shares under the LSP in the company held during the financial year by each director and other members of KMP of the group, including their personally related parties, is set out below:

	Balance at the start of the year	Granted	Exercised	Shares issued on reverse acquisition*	Balance at the end of the year
Shares under the loan share plan Russel Pillemer Katrina Glendinning	<u> </u>	<u>-</u>	- - -	400,000	15,872,528 422,899 16,295,427

<sup>\*</sup> Shares under the LSP granted in Pengana Holdings were converted to shares under the LSP in Pengana Capital Group Limited.

# This concludes the remuneration report, which has been audited.

# Shares under the loan share plan and shares under options

Shares under the LSP in Pengana Capital Group Limited and reported as treasury shares at the date of this report are as follows:

Grant date	Expiry date	Exercise Number of price loan shares
01/03/2017 01/03/2017 03/03/2017	28/02/2024 28/02/2024 01/03/2024	\$1.49 5,149,796 \$1.20 10,722,732 \$1.49 6,981,194
		22,853,722

Loans attached to the treasury shares total \$27,220,000 and are reported as a reduction in issued capital, due to the operability of the LSP being accounted for as share-based payments, similar in nature to options.

<sup>\*\*</sup> Disposals/other represents shares held at resignation date and not necessarily physical disposal.



There were no unissued ordinary shares of Pengana Capital Group Limited under option outstanding at the date of this report.

# Shares issued on the exercise of options

There were no ordinary shares of Pengana Capital Group Limited issued on the exercise of options during the year ended 30 June 2017 and up to the date of this report.

# Indemnity and insurance of officers

During the financial year the company and Pengana Holdings Pty Ltd paid premiums in respect of contracts to insure the directors and executives of the company and group. The contract of insurance prohibits disclosure of the nature of the risks insured and the amount of the premium.

# Indemnity and insurance of auditor

The company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the company or any related entity against a liability incurred by the auditor.

During the financial year, the company has not paid a premium in respect of a contract to insure the auditor of the company or any related entity.

# Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

#### Non-audit services

There were no non-audit services provided during the financial year by the auditor.

# Officers of the company who are former partners of Grant Thornton Audit Pty Ltd

There are no officers of the company who are former partners of Grant Thornton Audit Pty Ltd.

# **Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

# **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

## **Auditor**

Grant Thornton Audit Pty Ltd continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors

Russel Pillemer

Chief Executive Officer

30 August 2017

Sydney



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# Auditor's Independence Declaration To the Directors of Pengana Capital Group Limited

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Pengana Capital Group Limited for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.

**GRANT THORNTON AUDIT PTY LTD** 

**Chartered Accountants** 

brant Thanten

G S Layland

Director - Audit & Assurance

Sydney, 30 August 2017

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# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Statement of profit or loss For the year ended 30 June 2017



	Consolic		dated	
	Note	2017 \$'000	2016 \$'000	
		\$ 000	\$ 000	
Revenue				
Management fees		24,871	18,764	
Performance fees		11,947	16,505	
Other fee revenue Total revenue	-	<u>76</u>	82	
Total revenue		30,094	35,351	
Share of profits/(losses) of associates accounted for using the equity method		859	(746)	
Other income and gains	4	7,348	59	
Total revenue and income	-	45,101	34,664	
Expenses				
Human resources expenses	5	(14,725)	(9,810)	
Fund manager profit share expense	Ü	(14,729)	(13,672)	
Fund administration expenses		(3,128)	(2,896)	
Distribution expenses		(558)	(1,621)	
Distributions paid to unitholders		(4,230)	-	
Occupancy expenses		(1,146)	(953)	
Technology and communications expenses		(1,013)	(1,140)	
Marketing and research expenses		(1,052)	(887)	
Insurance expenses		(224)	(154)	
Professional, registry and listing related expenses	_	(769)	(497)	
Reverse acquisition and restructuring costs	5	(4,504)	-	
Depreciation and amortisation expenses	5	(388)	(203)	
Other operating expenses	_	(310)	(259)	
Finance costs	5	- (40.770)	(201)	
Total expenses	-	(46,776)	(32,293)	
Profit/(loss) before income tax expense		(1,675)	2,371	
Income tax expense	6	(1,019)	(362)	
	_	(1,010)	(002)	
Profit/(loss) after income tax expense for the year	=	(2,694)	2,009	
Profit/(loss) for the year is attributable to:				
Non-controlling interest		120	23	
Owners of Pengana Capital Group Limited		(2,814)	1,986	
Cimolo di Fongana Gapital Group Elimitoa	-	(2,011)	1,000	
	=	(2,694)	2,009	
		Cents	Cents	
Basic earnings per share	35	(4.39)	2.96	
Diluted earnings per share	35	(4.39)	2.96	

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Statement of other comprehensive income For the year ended 30 June 2017



	Consolic 2017 \$'000	lated 2016 \$'000
Profit/(loss) after income tax expense for the year	(2,694)	2,009
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss Gain on the revaluation of available-for-sale financial assets, net of tax	3	
Other comprehensive income for the year, net of tax	3	<u>-</u>
Total comprehensive income for the year	(2,691)	2,009
Total comprehensive income for the year is attributable to: Non-controlling interest Owners of Pengana Capital Group Limited	120 (2,811) (2,691)	23 1,986 2,009

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Statement of financial position As at 30 June 2017



	Note	Consolidated 2017 2016 \$'000 \$'000	
Assets		•	<b>,</b>
Current assets			
Cash and cash equivalents	7	20,167	6,347
Trade and other receivables	8	4,940	7,153
Investments in financial assets at fair value through profit or loss  Derivative financial instruments	9	26,768	3,620 29
Income tax refund due	6	905	319
Other current assets	10	802	511
Total current assets	_	53,582	17,979
Non-current assets			
Other receivables	11	2,258	2,777
Investments accounted for using the equity method	12	3,712	21,726
Investments in available-for-sale financial assets	13	7,196	<u>-</u>
Property, plant and equipment	14	362	314
Intangibles Deferred tax	15 6	65,992	813
Total non-current assets	0 _	79,520	25,630
Total assets		133,102	43,609
Liabilities			
Current liabilities			
Trade and other payables	16	16,876	8,971
Derivative financial instruments		-	11
Employee benefits		511	274
Net assets attributable to unitholders	-	18,768	2,081
Total current liabilities	-	36,155	11,337
Non-current liabilities		_	
Security deposits held	•	5	18
Deferred tax Employee benefits	6	6,256 569	240
Total non-current liabilities	_	6,830	258
	_		
Total liabilities	-	42,985	11,595
Net assets	=	90,117	32,014
Equity			
Contributed equity	17	87,161	25,298
Reserves	18	28,899	29,867
Accumulated losses Equity attributable to the owners of Pengana Capital Group Limited	-	(25,995) 90,065	(23,181) 31,984
Non-controlling interest	_	90,065 52	31,964
Total equity		90,117	32,014
	=		

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Statement of changes in equity For the year ended 30 June 2017



Consolidated	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at 1 July 2015	25,298	29,867	(25,167)	7	30,005
Profit after income tax expense for the year Other comprehensive income for the year, net of tax	-	-	1,986	23	2,009
Total comprehensive income for the year		-	1,986	23	2,009
Balance at 30 June 2016	25,298	29,867	(23,181)	30	32,014

Consolidated	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at 1 July 2016	25,298	29,867	(23,181)	30	32,014
Profit/(loss) after income tax expense for the year Other comprehensive income for the year, net of tax	- -	-	(2,814)	120	(2,694)
Total comprehensive income for the year	-	3	(2,814)	120	(2,691)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 17) Treasury shares (note 17) Share-based payments Dividends paid (note 19)	89,083 (27,220) -	- - 5,029 (6,000)	- - -	- - - (98)	89,083 (27,220) 5,029 (6,098)
Balance at 30 June 2017	87,161	28,899	(25,995)	52	90,117

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Statement of cash flows For the year ended 30 June 2017



	Note	Consolid 2017 \$'000	2016 \$'000
Cash flows from operating activities Receipts from customers (inclusive of GST) Payments to suppliers, customers and employees (inclusive of GST)	-	41,579 (40,255)	38,961 (33,891)
Dividends received Interest received Other revenue Interest and other finance costs paid Proceeds from the sale of financial instruments held at fair value Purchase of financial instruments held at fair value through profit or loss Income taxes paid	-	1,324 249 94 483 - 26,778 (2,245) (1,032)	5,070 1,448 80 566 (103) 2,320 (6,929) (2,021)
Net cash from operating activities	32	25,651	431
Cash flows from investing activities Cash acquired on acquisition of subsidiaries Cash on disposal of interests in subsidiaries Payments for property, plant and equipment Redemption of non-controlling interest shares Proceeds from security deposits	28	18,836 (553) (232) (1,121) (5)	- (101) - 57
Net cash from/(used in) investing activities	-	16,925	(44)
Cash flows from financing activities Proceeds from unitholders Payment made towards issue of loan share plan Proceeds from loan repayments Repayment of borrowings Dividends paid to company shareholders Dividends paid to non-controlling interests and unitholders	19	(18,905) 436 - (6,000) (4,249)	4,041 - - (4,000) - -
Net cash from/(used in) financing activities	-	(28,718)	41
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial year Effects of exchange rate changes on cash and cash equivalents	-	13,858 6,347 (38)	428 5,958 (39)
Cash and cash equivalents at the end of the financial year	7	20,167	6,347



# Note 1. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# New or amended Accounting Standards and Interpretations adopted

The group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

# **Basis of preparation**

On 1 June 2017, Pengana Capital Group Limited (previously known as Hunter Hall International Limited ('Hunter Hall') acquired Pengana Holdings Pty Ltd ('the legal subsidiary' or 'Pengana Holdings'). For accounting purposes, the transaction has been accounted for by applying the principles of reverse acquisition accounting.

These financial statements represent a continuation of Pengana Holdings since that entity is deemed the accounting acquirer pursuant to accounting standards, and therefore the comparative results represents that of Pengana Holdings' operations and not that of Hunter Hall. Therefore, the comparatives will not compare to the consolidated financial statements of Hunter Hall International Limited published in the prior financial reporting period. The current year financial results represent those of the consolidated entity comprising Pengana Holdings for the entire year and the legal parent Hunter Hall from 1 June 2017 to 30 June 2017.

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

# Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of available-for-sale financial assets, financial assets and liabilities at fair value through profit or loss and derivative financial instruments.

# Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

#### Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the group only. Supplementary information about the parent entity is disclosed in note 27.

## **Principles of consolidation**

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Pengana Capital Group Limited ('company' or 'parent entity') as at 30 June 2017 and the results of all subsidiaries for the year then ended. Pengana Capital Group Limited and its subsidiaries together are referred to in these financial statements as the 'group'.

Subsidiaries are all those entities over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases.



# Note 1. Significant accounting policies (continued)

The acquisition of Pengana Holdings by Hunter Hall has been accounted for by applying the principles of reverse acquisition accounting, and the consolidated financial statements represent a continuation of the financial statements of Pengana Holdings. Refer to 'Business Combinations' accounting policy for a further explanation of the accounting for this transaction.

Intercompany transactions, balances and unrealised gains on transactions between entities in the group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss, statement of financial position and statement of changes in equity of the group. Losses incurred by the group are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

# **Operating segments**

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM are responsible for the allocation of resources to operating segments and assessing their performance.

#### Foreign currency translation

The financial statements are presented in Australian dollars, which is Pengana Capital Group Limited's functional and presentation currency.

# Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

# Revenue recognition

Revenue is recognised when it is probable that the economic benefit will flow to the group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable.

## Management fees

Management fees are recognised on an accruals basis based on the portfolio managed, net of any fund manager rebates.



# Note 1. Significant accounting policies (continued)

#### Performance fees

Performance fees are recognised when the right to receive payment has been established. Performance fees which are contingent upon performance to be determined at future dates have not been recognised as income or as a receivable at the reporting date as they are not able to be estimated or measured reliably and may change significantly.

## Dividends and distributions

Dividends and distributions are recognised when received or when the right to receive payment is established.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

# Rental income

Rent revenue is recognised on a straight-line basis over the lease term. Lease incentives granted are recognised as part of the rental revenue. Contingent rentals are recognised as income in the period when earned.

## Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

# Fund manager profit share expense

Fund manager profit share expense represent a 'shadow equity' program for fund managers under which the fund managers receive an agreed percentage of the profits of their respective fund and/or strategy ensuring alignment of interests between shareholders, fund managers and fund investors.

# Income tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and
  the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the
  foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.



# Note 1. Significant accounting policies (continued)

#### Tax consolidated group

Pengana Capital Group Limited (the 'head entity') and its wholly-owned Australian subsidiaries formed an income tax consolidated group under the tax consolidation regime on 1 July 2003, which Pengana Holdings Pty Ltd and its wholly-owned Australian subsidiaries joined on 1 June 2017.

The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'separate taxpayer within group' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

The head entity and its wholly owned subsidiaries have entered a tax sharing agreement whereby each company in the group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

In addition, Pengana Holdings Pty Ltd and its wholly owned subsidiaries have a tax funding agreement that ensures the tax payable is met by Pengana Holdings Pty Ltd. Any difference between the amounts assumed and the amount receivable or payable under the tax funding agreement is recognised as a contribution to, or distribution from, Pengana Holdings Pty Ltd.

#### Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the group's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the group's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

# Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. These receivables represent management fees that are accrued daily and paid monthly by the funds. They are usually recoverable within 20 business days.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off by reducing the carrying amount directly. A provision for impairment of trade receivables is raised when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable may be impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

Other receivables are recognised at amortised cost, less any provision for impairment.



# Note 1. Significant accounting policies (continued)

## **Derivative financial instruments**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. Subsequent changes in fair value are taken to profit or loss as the group does not designate derivatives as hedging instruments.

Derivatives are classified as current or non-current depending on the expected period of realisation.

#### **Associates**

Associates are entities over which the group has significant influence but not control or joint control. Investments in associates are accounted for using the equity method. Under the equity method, the share of the profits or losses of the associate is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in associates are carried in the statement of financial position at cost plus post-acquisition changes in the group's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Dividends received or receivable from associates reduce the carrying amount of the investment.

When the group's share of losses in an associate equals or exceeds its interest in the associate, including any unsecured long-term receivables, the group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

The group discontinues the use of the equity method upon the loss of significant influence over the associate and recognises any retained investment at its fair value. Any difference between the associate's carrying amount, fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

## Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. They are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on the purpose of the acquisition and subsequent reclassification to other categories is restricted.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the group has transferred substantially all the risks and rewards of ownership.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are carried at amortised cost using the effective interest rate method. Gains and losses are recognised in profit or loss when the asset is derecognised or impaired.

# Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit; or (ii) designated as such upon initial recognition, where they are managed on a fair value basis or to eliminate or significantly reduce an accounting mismatch. Fair value movements are recognised in profit or loss.

# Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets, principally equity securities, that are either designated as available-for-sale or not classified as any other category. After initial recognition, fair value movements are recognised in other comprehensive income through the available-for-sale reserve in equity. Cumulative gain or loss previously reported in the available-for-sale reserve is recognised in profit or loss when the asset is derecognised or impaired.



# Note 1. Significant accounting policies (continued)

#### Impairment of financial assets

The group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. Objective evidence includes significant financial difficulty of the issuer or obligor; a breach of contract such as default or delinquency in payments; the lender granting to a borrower concessions due to economic or legal reasons that the lender would not otherwise do; it becomes probable that the borrower will enter bankruptcy or other financial reorganisation; the disappearance of an active market for the financial asset; or observable data indicating that there is a measurable decrease in estimated future cash flows.

The amount of the impairment allowance for loans and receivables carried at amortised cost is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. If there is a reversal of impairment, the reversal cannot exceed the amortised cost that would have been recognised had the impairment not been made and is reversed to profit or loss.

The amount of the impairment allowance for financial assets carried at cost is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the current market rate of return for similar financial assets.

Available-for-sale financial assets are considered impaired when there has been a significant or prolonged decline in value below initial cost. Subsequent increments in value are recognised in other comprehensive income through the available-for-sale reserve.

# Property, plant and equipment

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment over their expected useful lives as follows:

Leasehold improvements5 yearsFurniture and fittings5-10 yearsPlant and equipment2-4 years

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements and plant and equipment under lease are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the group. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

#### Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A distinction is made between finance leases, which effectively transfer from the lessor to the lessee substantially all the risks and benefits incidental to the ownership of leased assets, and operating leases, under which the lessor effectively retains substantially all such risks and benefits.

Finance leases are capitalised. A lease asset and liability are established at the fair value of the leased assets, or if lower, the present value of minimum lease payments. Lease payments are allocated between the principal component of the lease liability and the finance costs, so as to achieve a constant rate of interest on the remaining balance of the liability.



# Note 1. Significant accounting policies (continued)

Leased assets acquired under a finance lease are depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the group will obtain ownership at the end of the lease term.

Operating lease payments, net of any incentives received from the lessor, are charged to profit or loss on a straight-line basis over the term of the lease.

#### Intangible assets

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Indefinite life intangible assets are not amortised and are subsequently measured at cost less any impairment. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

#### Goodwill

Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

# Acquired relationships

Relationships acquired in a business combination are amortised on a straight-line basis over the period of their expected benefit, being their finite useful life of between 7 and 13 years.

# Impairment of non-financial assets

Goodwill is not subject to amortisation and is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

# **Trade and other payables**

These amounts represent liabilities for goods and services provided to the group prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

## **Borrowings**

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

Borrowings are removed from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount and the consideration received is recognised in profit or loss.

#### Net assets attributable to unitholders

Net assets attributable to unitholders represent the economic interest in the net assets of consolidated subsidiary trusts that are attributable to non-controlling interests. The funds consider their equity to be unitholders' funds. The funds manage their net assets attributable to unitholders as capital, notwithstanding net assets attributable to unitholders are classified as a liability in the statement of financial position.



### Note 1. Significant accounting policies (continued)

#### **Finance costs**

Finance costs are expensed in the period in which they are incurred based on the effective interest method.

### **Employee benefits**

#### Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

### Other long-term employee benefits

The liability for annual leave, long service leave and other long term employee benefits not expected to be settled within 12 months of the reporting date are measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

### Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

#### Share-based payments

Equity-settled transactions are awards of shares, or options over shares, that are provided to employees in exchange for the rendering of services. The group operates a loan share plan that is accounted for as equity-settled share-based payments similar to options.

The cost of equity-settled transactions are measured at fair value on grant date. Fair value is independently determined using Black-Scholes option pricing model that takes into account the exercise price, the term of the option/share under the loan share plan, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option/share under the loan share plan, together with non-vesting conditions that do not determine whether the group receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions.

The cost of equity-settled transactions are recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion of the vesting period. The amount recognised in profit or loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods.

Market conditions are taken into consideration in determining fair value. Therefore any awards subject to market conditions are considered to vest irrespective of whether or not that market condition has been met, provided all other conditions are satisfied.

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the group or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the group or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If equity-settled awards are cancelled, it is treated as if it has vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award is treated as if they were a modification.



# Note 1. Significant accounting policies (continued)

#### Fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets and liabilities measured at fair value are classified, into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

#### **Contributed equity**

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### **Dividends**

Dividends are recognised when declared during the financial year.

### **Business combinations**

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired.

The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the group's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.

Where the business combination is achieved in stages, the group remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.



### Note 1. Significant accounting policies (continued)

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to determine fair value.

### Acquisition of Pengana Holdings Pty Ltd

During the financial year, Pengana Holdings Pty Ltd's original shareholders obtained a majority share interest in Hunter Hall International Limited (now known as Pengana Capital Group Limited) after the acquisition transaction. This transaction is accounted by applying the principles of a reverse acquisition accounting in accordance with AASB 3 'Business Combinations'.

The overall accounting effect is in accordance with AASB 3 with the following principles having been applied:

- fair value adjustments arising at acquisition were made to Hunter Hall International Limited's assets and liabilities and not to those of Pengana Holdings Pty Ltd;
- the cost of the acquisition, and amount recognised as issued capital to affect the transaction, is based on the notional amount of shares that Pengana Holdings Pty Ltd would have needed to issue to acquire the same shareholding percentage in Hunter Hall International Limited at the acquisition date;
- retained earnings and other equity balances in the consolidated financial statements at acquisition date are those of Pengana Holdings Pty Ltd;
- The equity structure in the consolidated financial statements (the number and type of equity instruments) represents the continuation of Pengana Holdings Pty Ltd, including the equity instruments issued to effect the acquisition;
- the results for the financial year ended 30 June 2017 comprise the consolidated results for the year of Pengana Holdings Pty Ltd together with the results of Hunter Hall International Limited from 1 June 2017 to 30 June 2017; and
- the comparative results represent the consolidated results of Pengana Holdings Pty Ltd only.

#### Earnings per share

### Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to the owners of Pengana Capital Group Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

#### Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

### Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.



### Note 1. Significant accounting policies (continued)

Trade debtors and creditors are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

All other receivables and payables are stated exclusive of GST recoverable or payable.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

#### **Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

### New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the group for the annual reporting period ended 30 June 2017. The group's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the group, are set out below.

#### AASB 9 Financial Instruments

This standard is applicable to annual reporting periods beginning on or after 1 January 2018. The standard replaces all previous versions of AASB 9 and completes the project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. AASB 9 introduces new classification and measurement models for financial assets. A financial asset shall be measured at amortised cost, if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, which arise on specified dates and solely principal and interest. All other financial instrument assets are to be classified and measured at fair value through profit or loss unless the entity makes an irrevocable election on initial recognition to present gains and losses on equity instruments (that are not held-for-trading) in other comprehensive income ('OCI'). For financial liabilities, the standard requires the portion of the change in fair value that relates to the entity's own credit risk to be presented in OCI (unless it would create an accounting mismatch). New simpler hedge accounting requirements are intended to more closely align the accounting treatment with the risk management activities of the entity. New impairment requirements will use an 'expected credit loss' ('ECL') model to recognise an allowance. Impairment will be measured under a 12-month ECL method unless the credit risk on a financial instrument has increased significantly since initial recognition in which case the lifetime ECL method is adopted. The standard introduces additional new disclosures. The group will adopt this standard from 1 July 2018 but the impact of its adoption is yet to be assessed by the group.



### Note 1. Significant accounting policies (continued)

#### AASB 15 Revenue from Contracts with Customers

This standard is applicable to annual reporting periods beginning on or after 1 January 2018. The standard provides a single standard for revenue recognition. The core principle of the standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard will require: contracts (either written, verbal or implied) to be identified, together with the separate performance obligations within the contract; determine the transaction price, adjusted for the time value of money excluding credit risk; allocation of the transaction price to the separate performance obligations on a basis of relative stand-alone selling price of each distinct good or service, or estimation approach if no distinct observable prices exist; and recognition of revenue when each performance obligation is satisfied. Credit risk will be presented separately as an expense rather than adjusted to revenue. For goods, the performance obligation would be satisfied when the customer obtains control of the goods. For services, the performance obligation is satisfied when the service has been provided, typically for promises to transfer services to customers. For performance obligations satisfied over time, an entity would select an appropriate measure of progress to determine how much revenue should be recognised as the performance obligation is satisfied. Contracts with customers will be presented in an entity's statement of financial position as a contract liability, a contract asset, or a receivable, depending on the relationship between the entity's performance and the customer's payment. Sufficient quantitative and qualitative disclosure is required to enable users to understand the contracts with customers; the significant judgements made in applying the guidance to those contracts; and any assets recognised from the costs to obtain or fulfil a contract with a customer. The group will adopt this standard from 1 July 2018 but the impact of its adoption is yet to be assessed by the group.

#### AASB 16 Leases

This standard is applicable to annual reporting periods beginning on or after 1 January 2019. For lessee accounting, the standard eliminates the 'operating lease' and 'finance lease' classification required by AASB 117 'Leases'. Subject to exceptions, a 'right-of-use' asset will be capitalised in the statement of financial position, measured as the present value of the unavoidable future lease payments to be made over the lease term. The exceptions relate to short-term leases of 12 months or less and leases of low-value assets (such as personal computers and office furniture) where an accounting policy choice exists whereby either a 'right-of-use' asset is recognised or lease payments are expensed to profit or loss as incurred. A liability corresponding to the capitalised lease will also be recognised, adjusted for lease prepayments, lease incentives received, initial direct costs incurred and an estimate of any future restoration, removal or dismantling costs. Straight-line operating lease expense recognition will be replaced with a depreciation charge for the leased asset (included in operating costs) and an interest expense on the recognised lease liability (included in finance costs). For classification within the statement of cash flows, the lease payments will be separated into both a principal (financing activities) and interest (either operating or financing activities) components. For lessor accounting, the standard does not substantially change how a lessor accounts for leases. Had the standard been adopted from 1 July 2017, and using the transitional rules available, the group would have recognised a lease liability, being the present value of the lease commitments as disclosed in note 25 discounted using the group's incremental borrowing rate, with a corresponding increase in property, plant and equipment. However, the group will adopt this standard from 1 July 2019 and the actual impact will depend on the operating lease assets held by the group as at 1 July 2019 and the transitional elections made at that time.

# Note 2. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

### Share-based payment transactions

The group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by using the Black-Scholes model taking into account the terms and conditions upon which the instruments were granted. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the next annual reporting period but may impact profit or loss and equity.



### Note 2. Critical accounting judgements, estimates and assumptions (continued)

#### Fair value measurement hierarchy

The group is required to classify all assets and liabilities, measured at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being: Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date; Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and Level 3: Unobservable inputs for the asset or liability. Considerable judgement is required to determine what is significant to fair value and therefore which category the asset or liability is placed in can be subjective.

#### Goodwill

The group tests annually, or more frequently if events or changes in circumstances indicate impairment, whether goodwill has suffered any impairment, in accordance with the accounting policy stated in note 1. The recoverable amount of cash-generating unit has been determined based on fair value less costs of disposal, using external market data.

#### Business combinations

As discussed in note 1, business combinations are initially accounted for on a provisional basis. The fair value of assets acquired, liabilities and contingent liabilities assumed are initially estimated by the group taking into consideration all available information at the reporting date. Fair value adjustments on the finalisation of the business combination accounting is retrospective, where applicable, to the period the combination occurred and may have an impact on the assets and liabilities, depreciation and amortisation reported.

#### Unconsolidated structured entities

The group has significant influence over the funds it manages due to its role as responsible entity and investment manager together with direct holdings in the funds. The funds referred to in note 31 are not consolidated by the group, and instead, equity accounted as interests in associates, as the group does not have control or joint control. These investments are managed in accordance with financial risk management practices as set out in note 20.

### Note 3. Operating segments

#### Identification of reportable operating segments

The main business activities of the group are the provision of funds management services. The Board of Directors and the Managing Director and Chief Executive Officer, are identified as the Chief Operating Decision Makers ('CODM'), and they consider the performance of the main business activities on an aggregated basis to determine the allocation of resources.

Other activities undertaken by the group, including investing activities, are incidental to the main business activities.

Based on the internal reports that are used by the CODM the group has one operating segment being the provision of funds management services with the objective of offering investment funds to high net worth and retail investors in Australia and New Zealand, and offshore investors globally. There is no aggregation of operating segments.

The operating segment information is the same information as provided throughout the financial statements and are therefore not duplicated.

The information reported to the CODM is on a regular basis.



# Note 4. Other income and gains

	Consolidated	
	2017 \$'000	2016 \$'000
Dividends and distributions Interest	16 91	29 82
Rental income  Net change in assets attributable to unitholders  Realised and unrealised gains/(losses) on financial instruments held at fair value through	307 6,599	243 45
profit or loss Realised and unrealised losses on held for trading financial assets Other income	244 (15) 106	(345) (56) 61
	7,348	59



# Note 5. Expenses

	Consolidated	
	2017 \$'000	2016 \$'000
Profit/(loss) before income tax includes the following specific expenses:		
Depreciation		
Leasehold improvements	33	18
Fixtures and fittings	39	37
Plant and equipment	116	148
Total depreciation	188	203
Amortisation		
Acquired relationships	200	
Total depreciation and amortisation	388	203
Finance costs		
Interest and finance charges paid/payable	_	103
Amortisation of borrowing costs	_	98
Amoralogator of borrowing coole		
Finance costs expensed		201
Net foreign exchange loss		
Net foreign exchange loss	57	15
Rental expense relating to operating leases		
Minimum lease payments	938	902
Amortisation of deferred lease incentives	155	32
<del>-</del>	4 000	22.4
Total rental expense relating to operating leases	1,093	934
Defined contribution superannuation expense	512	473
Share-based payments expense - included in human resources expenses		
Share-based payments expense	5,029	
Staff termination payments on termination of Global Resources Fund		621
Reverse acquisition and restructuring costs Professional fees	224	
	334	-
Salaries, redundancies and other employee benefit costs Onerous leases and write downs	3,381 402	-
Other Other	387	-
Out let		
Total reverse acquisition and restructuring costs	4,504	



Note 6. Income tax

	Consolid 2017 \$'000	dated 2016 \$'000
Income tax expense Current tax	1,329	238
Deferred tax - origination and reversal of temporary differences	(310)	124
Aggregate income tax expense	1,019	362
Deferred tax included in income tax expense comprises: Decrease/(increase) in deferred tax assets	(310)	124
Numerical reconciliation of income tax expense and tax at the statutory rate Profit/(loss) before income tax expense	(1,675)	2,371
Tax at the statutory tax rate of 30%	(503)	711
Tax effect amounts which are not deductible/(taxable) in calculating taxable income: Non-assessable income Permanent differences Share-based payment expense Assessable income not in profit or loss	(370) 165 1,509 218	(349)
Income tax expense	1,019	362
	Consolid 2017 \$'000	dated 2016 \$'000
Amounts credited directly to equity Deferred tax assets	(1)	
Tax losses not recognised Capital tax losses for which no deferred tax asset has been recognised		5,028
Potential tax benefit at statutory tax rates		1,508

The tax benefit for capital losses have been fully recognised during the financial year ended 30 June 2017.



# Note 6. Income tax (continued)

	Consolic 2017 \$'000	lated 2016 \$'000
Deferred tax asset/(liability) Deferred tax asset/(liability) comprises temporary differences attributable to:		
Amounts recognised: Property, plant and equipment Provision Unrealised losses/(gains) Acquired relationships	82 1,559 (1) (7,896)	91 464 258
Deferred tax asset/(liability)	(6,256)	813
Movements: Opening balance Credited/(charged) to profit or loss Credited to equity Additions through business combinations (note 28)	813 310 1 (7,380)	937 (124) - -
Closing balance	(6,256)	813
	Consolidated	
	2017 \$'000	2016 \$'000
Income tax refund due Income tax refund due	905	319
Note 7. Current assets - cash and cash equivalents		
	Consolic 2017 \$'000	lated 2016 \$'000
Cash on hand and at bank Cash on deposit	14,951 5,216	3,776 2,571
	20,167	6,347



### Note 8. Current assets - trade and other receivables

	Consolid	Consolidated	
	2017 \$'000	2016 \$'000	
Trade receivables Accrued income	25 4,915	3,239 293	
Redemptions receivable Other receivables		3,617 4	
	4,940	7,153	

### Impairment of receivables

As at 30 June 2017 and 30 June 2016 there were no impaired receivables or any past due but not impaired.

# Note 9. Current assets - investments in financial assets at fair value through profit or loss

	Consolidated	
	2017 \$'000	2016 \$'000
Listed shares - held for trading	26,768	3,620
Reconciliation Reconciliation of the fair values at the beginning and end of the current and previous financial year are set out below:		
Opening fair value Additions Additions through business combinations (note 28) Disposals Revaluation increments Revaluation decrements Reclassification to investments accounted for using equity method	3,620 3,687 25,518 (2,986) 549 - (3,620)	1,011 4,941 - (2,312) - (20)
Closing fair value	26,768	3,620

Refer to note 21 for further information on fair value measurement.

# Note 10. Current assets - other current assets

	Consoli	Consolidated	
	2017 \$'000	2016 \$'000	
Prepayments	569	357	
Security deposits	75	71	
Other deposits	11	83	
Other current assets	147		
	802	511	



# Note 11. Non-current assets - other receivables

Note 11. Non-current assets - other receivables		
	Consolidated	
	2017	2016
	\$'000	\$'000
Other receivables	400	400
Security deposits	442	442
Other loans	1,416	1,935
	2,258	2,777
Note 12. Non-current assets - investments accounted for using the equity method		
	Consolid	dated
	2017	2016
	\$'000	\$'000
Investments in associates	3,712	21,726
Refer to note 30 for further information on interests in associates.		
Note 13. Non-current assets - investments in available-for-sale financial assets		
	Consolidated	
	2017	2016
	\$'000	\$'000
Investments in available-for-sale financial assets at fair value	7,196	_
Refer to note 21 for further information on fair value measurement.		
Note 14. Non-current assets - property, plant and equipment		
	Consolid	lated
	2017	2016
	\$'000	\$'000
Leasehold improvements - at cost	588	448
Less: Accumulated depreciation	(437)	(407)
	151	41
Furniture and fittings - at cost	238	389
Less: Accumulated depreciation	(166)	(301)
	72	88
Plant and equipment - at cost	937	808
Less: Accumulated depreciation	(798)	(623)
	139	185
	362	314



### Note 14. Non-current assets - property, plant and equipment (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Leasehold improvements \$'000	Furniture and fittings \$'000	Plant and equipment \$'000	Total \$'000
Balance at 1 July 2015 Additions Impairment on disposal Depreciation expense	19	124	268	411
	40	2	68	110
	-	(1)	(3)	(4)
	(18)	(37)	(148)	(203)
Balance at 30 June 2016 Additions Additions through business combinations (note 28) Write off of assets Depreciation expense	41	88	185	314
	143	23	66	232
	-	254	36	290
	-	(254)	(32)	(286)
	(33)	(39)	(116)	(188)
Balance at 30 June 2017	151	72	139	362

## Note 15. Non-current assets - intangibles

	Consolida	Consolidated	
	2017 \$'000	2016 \$'000	
Goodwill - at cost	39,672		
Acquired relationships - at cost Less: Accumulated amortisation	26,520 (200) 26,320	- - -	
	65,992		

### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Goodwill \$'000	Acquired relationships \$'000	Total \$'000
Balance at 1 July 2015		<u> </u>	
Balance at 30 June 2016 Additions through business combinations (note 28) Amortisation expense	39,672	26,520 (200)	66,192 (200)
Balance at 30 June 2017	39,672	26,320	65,992

Goodwill acquired through the business combination with Hunter Hall amounted to \$39,672,000 has been incorporated into the existing cash-generating unit ('CGU') of Pengana Capital Group funds management business.



### Note 15. Non-current assets - intangibles (continued)

The recoverable amount of the CGU to which goodwill has been allocated is greater than the carrying value and therefore not impaired. The recoverable amount is based on fair value less costs of disposal.

The remaining amortisation period for the acquired relationships is between 7 and 13 years.

# Note 16. Current liabilities - trade and other payables

	Consoli	Consolidated	
	2017 \$'000	2016 \$'000	
Trade payables	1,055	60	
Accrued expenses	12,106	5,362	
Fund manager profit share	3,219	3,033	
Due to brokers	-	62	
GST payable	-	421	
Other payables	496_	33	
	16,876	8,971	

Refer to note 20 for further information on financial instruments.

### Note 17. Equity - contributed equity

The number of shares and dollar value represents the continuation of Pengana Holdings Pty Ltd ('PH'). Consequent to reverse acquisition accounting, with effect from 1 June 2017, the shares were converted into issued capital of Pengana Capital Group Limited ('PCG').

	Consolidated			
	2017	2016	2017	2016
	Shares	Shares	\$'000	\$'000
Ordinary shares - fully paid	101,477,092	558,741	114,381	25,298
Less: Treasury shares	(22,853,722)		(27,220)	
	78,623,370	558,741	87,161	25,298

### Movements in ordinary share capital

Details	Date	Shares	\$'000
Balance	1 July 2015	558,741	25,298
Balance Issue of shares in PH under loan share plan Shares in PH relinquished on reverse acquisition New shares issued in PCG on reverse acquisition Shares to effect the deemed acquisition of Hunter Hall (note 28) Share issue transaction costs, net of tax	30 June 2016 3 March 2017 1 June 2017 1 June 2017	558,741 58,075 (616,816) 74,147,449 27,329,643	25,298 8,315 - - 80,896 (128)
Balance	30 June 2017	_101,477,092	114,381



### Note 17. Equity - contributed equity (continued)

#### Movements in treasury shares

Details	Date	Shares	\$'000
Balance	1 July 2015		
Balance Shares acquired in PH under loan share plan Issue of shares in PH under loan share plan Shares in PH relinquished on reverse acquisition New shares issued in PCG on reverse acquisition	30 June 2016 1 March 2017 3 March 2017 1 June 2017 1 June 2017	(132,040) (58,075) 190,115 (22,853,722)	(18,905) (8,315) -
Balance	30 June 2017	_(22,853,722)	(27,220)

### Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

#### Treasury shares

The company has an equity scheme pursuant to which certain employees and fund managers may access a loan share plan ('LSP'). The acquisition of shares under this LSP is fully funded by the company through the granting of a limited recourse loan. The LSP shares are subject to escrow and transfer is restricted until the vesting conditions are satisfied and the loan is repaid. Vested and unvested shares are recorded as treasury shares representing a deduction against issued capital. These have been accounted for as a share-based payment. Refer to note 34 for further details. When the loans are settled the treasury shares are reclassified as ordinary shares and the equity will increase by the amount of the loan repaid.

### Share buy-back

There is no current on-market share buy-back.

### Capital risk management

The group's objectives when managing capital are to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents. The group has no borrowings as at 30 June 2017 (June 2016: Nil)

Two wholly owned subsidiaries of the group, Pengana Capital Limited ('PCL') and Hunter Hall Investment Management Ltd ('HHIML'), hold an Australian Financial Services License and are subject to regulatory financial requirements that include maintaining a minimum level of net tangible assets. As at 30 June 2017 both PCL and HHIML were required to maintain \$5,000,000 each in liquid assets, of which 50% is held in cash or cash equivalents.

The directors believe the group has adequate capital at 30 June 2017 to maintain the groups existing business activities and facilitate growth.



### Note 18. Equity - reserves

	Consol	idated
	2017 \$'000	2016 \$'000
Profits reserve Share-based payments reserve Available-for-sale reserve	23,867 5,029 3	29,867
	28,899	29,867

#### Profits reserve

The profits reserve records the 2013 profit, which has not been offset against accumulated losses from prior years. The reserve is used for distribution of dividends.

### Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and fund managers as part of their remuneration, and other parties as part of their compensation for services.

### Available-for-sale reserve

The reserve is used to recognise increments and decrements in the fair value of available-for-sale financial assets.

#### Movements in reserves

Movements in each class of reserve during the current and previous financial year are set out below:

Consolidated	Profits reserve \$'000	Share-based payments reserve \$'000	Available-for- sale reserve \$'000	Total \$'000
Balance at 1 July 2015	29,867			29,867
Balance at 30 June 2016 Revaluation - gross Deferred tax Dividends paid Share-based payments	29,867 - - (6,000)	- - - - 5,029	- 4 (1) - -	29,867 4 (1) (6,000) 5,029
Balance at 30 June 2017	23,867	5,029	3	28,899

### Note 19. Equity - dividends

#### Dividends

Dividends paid during the financial year were as follows:

	Consoli	dated
	2017 \$'000	2016 \$'000
Final dividend for the year ended 30 June 2016 of \$10.74 per Pengana Holdings Pty Ltd ordinary share paid on 18 October 2016 prior to the reverse acquisition	6,000	

On 30 August 2017, an inaugural dividend was declared for the year ended 30 June 2017 of 4.5 cents per ordinary share fully franked with a record date of 14 September 2017 to be paid on 28 September 2017 by Pengana Capital Group Limited.



### Note 19. Equity - dividends (continued)

Hunter Hall International Limited paid the following dividends prior to the reverse acquisition and they are not included in the consolidated results:

- (i) Final dividend for the year ended 30 June 2016 of 14.6 cents per ordinary share fully franked with a record date of 12 September 2016 and payment date of 26 September 2016.
- (ii) Interim dividend for the year ended 30 June 2017 of 4.0 cents per ordinary share fully franked with a record date of 7 March 2017 and payment date 21 March 2017.

Franking credits

	Consol	ıdated
	2017 \$'000	2016 \$'000
Franking credits available for subsequent financial years based on a tax rate of 30%	3,746	4,822

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date

#### Note 20. Financial instruments

### Financial risk management objectives

The group's activities expose it to a variety of financial risks: market risk (including foreign currency, interest rate and price risk), credit risk and liquidity risk. The group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the group. The group uses different methods to measure different types of risk to which it is exposed, including sensitivity analysis.

In particular, the group manages the investments of certain funds and clients where it is entitled to receive management fees and fees contingent upon performance of the portfolio managed, on an annual basis or longer. All fees are exposed to significant risk associated with the funds' performance, including market risks (interest rate risk and indirectly market risk and foreign exchange risk) and liquidity risk as detailed below.

Risk management is carried out by the Board of Directors and discussed at board meetings. Management identifies and evaluates financial risks.

### Market risk

### Foreign currency risk

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The group undertakes certain transactions denominated in foreign currency (mainly US dollar) and the balances at the reporting date are not material and a 10% movement in those balances would not cause a significant fluctuation in profit or loss or equity of the group.

### Price risk

The group is exposed to direct equity price risk on its financial assets that are at fair value. The table below summarises the impact of a 10% movement in the market value of these assets:

	Ave	Average price increase Effect on			Average price decrease Effect on		
Consolidated - 2017	% change	profit before tax	Effect on equity	% change	profit before tax	Effect on equity	
Listed shares	10%	2,677	1,874	(10%)	(2,677)	(1,874)	



### Note 20. Financial instruments (continued)

	Average price increase Effect on			Average price decrease Effect on		
Consolidated - 2016	% change	profit before tax	Effect on equity	% change	profit before tax	Effect on equity
Listed shares	10%	362	253	(10%)	(362)	(253)

#### Interest rate risk

The group's main interest rate risk arises from cash and cash equivalents. Cash and cash equivalents held at variable rates expose the group to interest rate risk. Cash and cash equivalents held at fixed rates expose the group to fair value interest rate risk.

As at the reporting date, the group had the following variable rate cash and cash equivalents:

	2017 20			16
	Weighted		Weighted	
Consolidated	average interest rate	Balance \$'000	average interest rate	Balance \$'000
Cash at bank Cash on deposit	0.49% 2.34%	14,951 5,216	0.26% 2.88%	3,776 2,571
·	2.5470	3,210	2.0070	2,571
Net exposure to cash flow interest rate risk	=	20,167	=	6,347

The table below summarises the impact of a 50 basis point movement in interest:

Consolidated - 2017	Basis points change	eis points incre Effect on profit/loss before tax	ase Effect on equity	Basis points change	s points decre Effect on profit/loss before tax	ase Effect on equity
Net exposure to cash flow interest rate risk	50	101	71	(50)	(101)	(71)
Consolidated - 2016	Basis points change	is points incre Effect on profit before tax	ase Effect on equity	Basis points change	is points decre Effect on profit before tax	ase Effect on equity
Net exposure to cash flow interest rate risk	50	32	. 22	(50)	(32)	(22)

An analysis by remaining contractual maturities is shown in 'liquidity and interest rate risk management' below.

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the group. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The group does not hold any collateral.

The group has a credit risk exposure with the cash at bank, redemptions receivable, loans to shareholders and fund managers and funds under management. The funds under management as at 30 June 2017 owed the group 100% (2016: 100%) of trade receivables and accrued income. The balance was within its terms of trade and no impairment was made as at the reporting date. These receivables represent management fees that are accrued daily and paid monthly by the Funds.



### **Note 20. Financial instruments (continued)**

Other loans receivables amount to \$1,416,000 as at 30 June 2017 (2016: \$1,935,000). The loans were made to shareholders and used to fund the purchase of shares in Pengana Capital Group Limited. The loans are interest free and secured against the purchased shares in Pengana Capital Group Limited. The timing of these amounts due under these agreements are at the discretion of the group.

### Liquidity risk

Managing liquidity risk requires the group to maintain sufficient liquid assets (mainly cash and cash equivalents and listed investments) to be able to pay debts as and when they become due and payable.

The group manages liquidity risk by maintaining adequate cash reserves by monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

### Remaining contractual maturities

The following tables detail the group's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

Consolidated - 2017	1 year or less \$'000	Between 1 and 2 years \$'000	Between 2 and 5 years \$'000	Over 5 years \$'000	Remaining contractual maturities \$'000
Non-derivatives					
Non-interest bearing					
Trade payables	1,055	-	-	-	1,055
Other payables	496	-	-	-	496
Fund manager profit share	3,219	-	-	-	3,219
Security deposits held  Net assets attributable to unitholders	10.760	5	-	-	5 40.760
Total non-derivatives	18,768	5			18,768
Total non-derivatives	23,538				23,543
		Between 1	Between 2		Remaining contractual
	1 year or less	and 2 years	and 5 years	Over 5 years	maturities
Consolidated - 2016	\$'000	\$'000	\$'000	\$'000	\$'000
Non-derivatives Non-interest bearing Trade payables Due to brokers Other payables Fund manager profit share Security deposits held Liability to unitholders Total non-derivatives	60 62 33 3,033 - 2,081 5,269	- - - 18 	- - - - -	- - - - -	60 62 33 3,033 18 2,081 5,287
Total Horr-derivatives	5,209				5,201
Derivatives					
Forward equity exchange contract	11	_	_	_	11
Total derivatives	11		-		11

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.



### Note 21. Fair value measurement

#### Fair value hierarchy

The following tables detail the group's assets and liabilities, measured or disclosed at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date

Level 2: Observable market data used in valuation techniques to determine the fair value. Level 2 instruments are not traded in an active market

Level 3: Unobservable inputs for the asset or liability

Consolidated - 2017	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Assets Listed investments - held for trading Investments in available-for-sale financial assets Total assets	26,768	-	-	26,768
	7,196	-	-	7,196
	33,964	-	-	33,964
Consolidated - 2016	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Assets Listed investments - held for trading Derivative financial instruments Total assets	3,620	29 29	- - -	3,620 29 3,649
Liabilities Derivative financial instruments Total liabilities	<u> </u>	11 11	<u>-</u> -	11 11

There were no transfers between levels during the financial year.

The carrying amounts of cash and cash equivalents, trade and other receivables and trade and other payables approximate their fair values due to their short-term nature.

### Note 22. Key management personnel disclosures

#### Compensation

The aggregate compensation made to directors and other members of key management personnel of the group is set out below:

	Consoli	Consolidated	
	2017 \$	2016 \$	
Short-term employee benefits	981,709	1,255,636	
Post-employment benefits	70,668	63,153	
Long-term benefits	6,300	-	
Share-based payments	4,913,681		
	5,972,358	1,318,789	

Short-term employee benefits consists of cash salaries and fees.



### Note 23. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by Grant Thornton Audit Pty Ltd, the auditor of the company:

	Consolidated	
	2017	2016
	\$	\$
Audit services - Grant Thornton Audit Pty Ltd (2016: PricewaterhouseCoopers)  Audit or review of the financial statements	133.500	121,995
Addit of Teview of the illiancial statements	133,300	121,990

### Note 24. Contingent liabilities

The group had no contingent liabilities at 30 June 2017 and 30 June 2016.

### Note 25. Commitments

	Consolidated	
	2017 \$'000	2016 \$'000
Lease commitments - operating Committed at the reporting date but not recognised as liabilities, payable:		
Within one year	801	734
One to five years	1,913	1,887
More than five years	73	-
	2,787	2,621

The property leases are non-cancellable leases with a maximum six year term, with rent payable monthly in advance. Options exist to renew the leases at the end of the term.

### Note 26. Related party transactions

### Parent entity

Pengana Capital Group Limited is the parent entity.

#### Subsidiaries

Interests in subsidiaries are set out in note 29.

#### Associates

Interests in associates are set out in note 30.

### Key management personnel

Disclosures relating to key management personnel are set out in note 22 and the remuneration report included in the directors' report.



# Note 26. Related party transactions (continued)

Transactions with related parties - managed investment schemes:

The following transactions occurred with related parties:

	Consolidated	
	2017 \$	2016 \$
Sale of goods and services:		
Management fees	25,065,271	18,998,244
Performance fees	11,953,010	16,649,295
Other fee revenue received from related parties	4,483	-
Payment for goods and services:		
Purchase of services from other related parties	5,125	2,212,415

### Receivable from and payable to related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

	Consolidated	
	2017 \$	2016 \$
Current receivables: Trade receivables and accrued income from other related parties Receivables from other related parties for year-end redemptions	4,939,857 -	3,516,024 3,616,591
Current payables: Trade payables to other related party	-	2,325,961

### Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

#### Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

### Note 27. Parent entity information

Set out below is the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

	Parent	
	2017 \$'000	2016 \$'000
Profit/(loss) after income tax	(1,052)	6,426
Total comprehensive income	(1,052)	6,749



### Note 27. Parent entity information (continued)

Statement of financial position

	Parent	
	2017 \$'000	2016 \$'000
Total current assets	7,784	13,433
Total assets	240,633	26,517
Total current liabilities	4,369	4,796
Total liabilities	4,629	5,282
Equity Contributed equity Available-for-sale reserve Retained profits/(accumulated losses)	238,564 - (2,560)	18,572 611 2,052
Total equity	236,004	21,235

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

The parent entity had no guarantees in relation to the debts of its subsidiaries as at 30 June 2017 and 30 June 2016.

#### Parent entity information

Parent entity financial information relates to Pengana Capital Group Limited (formerly known as Hunter Hall International Limited). As detailed in note 1, Pengana Capital Group Limited is 'the legal parent' of the consolidated entity with effect from 1 June 2017. The information for the periods represents the standalone financial information of the parent entity.

### Shares issued on reverse acquisition of Pengana Holdings Pty Ltd

During the financial year, the parent entity issued 74,147,449 ordinary shares at their fair value of \$219,476,000 on the acquisition of Pengana Holdings Pty Ltd. This amount is included in the total assets and contributed equity above.

### Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2017 and 30 June 2016.

### Capital commitments - Property, plant and equipment

The parent entity had no capital commitments for property, plant and equipment as at 30 June 2017 and 30 June 2016.

### Significant accounting policies

The accounting policies of the parent entity are consistent with those of the group, as disclosed in note 1, except for the following:

- Investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.
- Investments in associates are accounted for at cost, less any impairment, in the parent entity.
- Dividends received from subsidiaries are recognised as other income by the parent entity and its receipt may be an indicator of an impairment of the investment.

#### Note 28. Business combinations

On 1 June 2017, Hunter Hall International Limited (now renamed Pengana Capital Group Limited) ('the legal parent' or 'Hunter Hall') acquired all the shares in Pengana Holdings Pty Ltd ('the legal subsidiary' or 'Pengana Holdings') in return for the issuance of 74,147,449 Hunter Hall shares to the Pengana Holdings shareholders.



### Note 28. Business combinations (continued)

Hunter Hall shareholders owned 26.9% and the Pengana Holdings shareholders owned 73.1% of the issued shares of Hunter Hall. The transaction has been accounted for as a business combination and the principles of reverse acquisition accounting applied i.e. Pengana Holdings acquiring Hunter Hall.

Hunter Hall was an investment management business.

Details of the acquisition are as follows:

	Hunter Hall International Limited
	Fair value \$'000
Cash and cash equivalents Trade and other receivables Income tax refund due Investment in financial assets Other investments Other current assets Plant and equipment Acquired relationships Deferred tax liability Trade and other payables Employee benefits Net assets attributable to unitholders	18,836 1,787 888 25,518 6,953 277 290 26,520 (7,380) (5,349) (1,358) (25,758)
Net assets acquired Goodwill	41,224 39,672
Acquisition-date fair value of the total consideration transferred	80,896
Representing: Notional Pengana Capital Group Limited shares issued to effect the acquisition (note 17)*	80,896
Cash used to acquire business, net of cash acquired: Acquisition-date fair value of the total consideration transferred Less: notional Pengana Capital Group Limited shares issued to effect the acquisition Less: cash and cash equivalents acquired	80,896 (80,896) (18,836)
Net cash received	(18,836)

<sup>\*</sup> Acquisition date fair value of consideration transferred is calculated based on 27,329,643 shares of Hunter Hall International Limited (ASX: HHL) public market price of \$2.96 per share on the date of acquisition.

The goodwill of \$39,672,000 represents expected synergies and future growth prospects that will arise from the acquisition. The business combination brings together two synergistic retail focused, active investment managers to create a funds management business with in excess of \$3 billion in funds under management with a strong platform for growth. None of the goodwill recognised is expected to be deductible for income tax purpose.

The acquired business contributed revenues of \$900,000 and loss after tax of \$1,076,000 to the group for the period from 1 June 2017 to 30 June 2017. If the acquisition occurred on 1 July 2016, the contributions for the year 1 July 2016 to 30 June 2017 would have been revenues of \$11,944,000 and profit after tax of \$1,951,000. The values identified in relation to the acquisition of Hunter Hall are provisional as at 30 June 2017.



### Note 29. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries with non-controlling interests in accordance with the accounting policy described in note 1:

Name	Principal place of business / Country of incorporation	Principal activities	Par Ownership interest 2017 %	rent Ownership interest 2016 %	Non-controll Ownership interest 2017 %	ling interest Ownership interest 2016 %
Pengana Holdings Pty Ltd Pengana Capital	Australia	Investment management Investment	100.00%	-	-	-
Ltd Pengana European	Australia	management	100.00%	100.00%	-	-
Asset Management Pty Limited Pengana Affinity	Australia	Investment management Investment	50.00%	50.00%	50.00%	50.00%
Funds Pty Ltd Pengana	Australia	management	70.00%	70.00%	30.00%	30.00%
International Equities Fund Pengana Singapore	Australia	Investment management Investment	-	99.99%	-	0.01%
Pte. Ltd Hunter Hall Investment	Singapore	management	100.00%	100.00%	-	-
Management Pty		Investment				
Ltd Rushcutter	Australia	management Investment	100.00%	-	-	-
Investments Pty Ltd Bennelong	Australia	management	100.00%	-	-	-
Administration Services Pty Ltd Hunter Hall	Australia	Investment management	100.00%	-	-	-
International (UK) Ltd Hunter Hall High	United Kingdom	Investment management	100.00%	-	-	-
Conviction Equity Trust	Australia	Investment management	32.60%	-	67.40%	-

As at 30 June 2016, Pengana Holdings Pty Ltd was the parent entity of the consolidated group (refer to note 2 'Business combinations'). Therefore the 2016 percentages in the table above represents Pengana Holdings Pty Ltd's interest in its subsidiaries.

Summarised financial information for subsidiaries that have non-controlling interests, has not been provided as they are not material to the group.



### Note 30. Interests in associates

The following interests in associates are accounted for using the equity method of accounting:

		Ownership	interest
Name	Principal place of business / Country of incorporation	<b>2017</b> %	<b>2016</b> %
Pengana Asia Special Events (Offshore) Fund	Cayman Islands	2.21%	20.19%
Pengana Global Small Companies Fund	Australia	5.79%	16.53%
Pengana Global Resources Fund	Australia	-	4.44%
Pengana International Equities Fund	Australia	3.19%	-

As at 30 June 2016, Pengana Holdings Pty Ltd was the parent entity of the consolidated group (refer to note 2 'Business combinations'). Therefore the 2016 percentages in the table above represents Pengana Holdings Pty Ltd's interest in its associates.

Summarised financial information relating to associates that are material to the group are set out below:



### Note 30. Interests in associates (continued)

Summarised financial information

	Pengana Asia Special Events (Offshore) Fund 2017 2016 \$'000 \$'000		Other 2017 2016 \$'000 \$'000	
Summarised statement of financial position Assets	55,562	96,639	54,507	23,174
Total assets	55,562	96,639	54,507	23,174
Liabilities	114	186	2,728	34
Total liabilities	114	186	2,728	34_
Net assets	55,448	96,453	51,779	23,140
Summarised statement of profit or loss and other comprehensive income Revenue Expenses	6,738 (1,219)	(6,300) (2,039)	3,261 (678)	(1,507) (335)
Profit/(loss) before income tax	5,519	(8,339)	2,583	(1,842)
Other comprehensive income				
Total comprehensive income	5,519	(8,339)	2,583	(1,842)
Reconciliation of the group's carrying amount Opening carrying amount Share of profit/(loss) after income tax Distributions declared Acquisition of interests Redemptions Subsidiary transfer to investments accounted for using the equity method Equalisation loss in 2017	19,894 460 - - (18,838) - 11	20,621 (723) (25) 38,576 (38,555)	1,832 399 - 2,146 (4,267) 2,075	1,859 (23) (4) - -
Closing carrying amount	1,527	19,894	2,185	1,832

The carrying amount of investments in associates is equal to its fair value.

#### Note 31. Unconsolidated structured entities

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity and the relevant activities are directed by means of contractual arrangements.

The group has a 99.9% (2016: 99.9%) interest in Pengana Structured Investment Pty Ltd ('PSIPL'), an entity established to issue financial products to investors. The entity provides investors with a range of investment opportunities through managed investment strategies. PSIPL has not been consolidated because the group has determined the entity is not controlled on the basis that the variability of returns is borne by the third party note holders rather than the group. The entity has acquired funds through the issuance of a number of note instruments. The group is not exposed to significant losses through its interest. As at the reporting date, the carrying amount of the assets of PSIPL is \$6,056,000 (2016: \$10,148,000).



### Note 31. Unconsolidated structured entities (continued)

The group has significant influence over the funds it manages due to its power to participate in the financial and operating policy decisions of the investee through its investment management agreement.

The group considers all funds to be structured entities. The group invests in its own managed funds to seed the funds to develop a performance track record prior to external investment being received or provides early stage capital.

The funds' objectives are defined in the offer document and constitution of the respective fund. The funds invest in a number of different financial instruments including equities and debt instruments. The funds' finance their operations by issuing redeemable units which are puttable at the holder's option and entitle the holder to a proportional stake in the respective fund's net assets.

The group holds redeemable units in some of its own managed funds.

Unless specified otherwise, the group's maximum exposure to loss is the total of its on-balance sheet positions as at reporting date. There are no additional off balance sheet arrangements which would expose the group to potential loss.

### Note 32. Reconciliation of profit/(loss) after income tax to net cash from operating activities

	Consolic 2017 \$'000	dated 2016 \$'000
Profit/(loss) after income tax expense for the year	(2,694)	2,009
Adjustments for: Depreciation and amortisation	388	203
Share of loss/(profit) - associates	(859)	746
Share-based payments	5,029	740
Foreign exchange differences	22	13
Distributions paid to unitholders -financing activity	4,230	_
Unitholder share of profit or loss	(6,630)	-
Impairment loss and write downs	5	3
Distributions from associates	-	30
Net gain on financial assets	100	283
Other non-cash items  Proceeds of investments in financial assets at fair value through profit or loss	329	(49)
Proceeds of investments in financial assets at fair value through profit or loss	(347)	-
Change in operating assets and liabilities:		
Decrease in trade and other receivables	307	4,839
Decrease/(increase) in deferred tax assets	(250)	124
Increase in other financial assets at fair value through profit or loss	(2,439)	10,948
Increase in trade and other payables	1,670 302	2,344
Increase/(decrease) in provision for income tax Increase in deferred tax liabilities	7,894	(1,807)
Decrease in other financial liabilities at fair value through profit or loss	18,594	(19,255)
200.0000 in other interioral habilities at fair value through profit of 1000		(10,200)
Net cash from operating activities	25,651	431



### Note 33. Non-cash investing and financing activities

	Consolid	dated
	2017 \$'000	2016 \$'000
Shares issued in relation to business combinations Proceeds from borrowings	80,896	4.000
Purchase of investment into associates	(3,644)	(44,099)
Sale of investment in associates Reinvestment of dividends	3,677 -	43,672
Purchase of property, plant and equipment		(9)
	80,929	3,586

### Note 34. Share-based payments

### Loan Funded Share Plan ('LSP')

Pengana Holdings Pty Ltd ('Pengana Holdings') implemented a LSP whereby Pengana Holdings provided limited recourse loans totalling \$27,220,000 to the CEO and certain employees and fund managers of Pengana Holdings to acquire shares in Pengana Holdings. Under the plan the CEO received 15,872,528 shares, employees and fund managers received 6,981,194 shares.

The loans are interest bearing and have a maximum term of up to seven years. Recourse on the loans (including associated interest) is limited to the associated shares and any dividend amounts applied to the loan balance. The shares granted under the LSP are subject to a vesting condition, that the employees and fund managers must remain continuously employed for five years from the grant date, except for shares associated with the LSP granted to the CEO which are not subject to a vesting condition and vested on the date the shares were granted.

As the share purchases are funded by limited recourse loans they are treated for accounting purposes as grants of share options and accounted for as equity-settled share-based payments. The shares issued under the LSP are fair valued on the date they are granted and amortised as an expense in profit or loss over the vesting period.

As the loans and associated shares issued are not recorded on the statement of financial position on grant date, there are no transactions in the statement of financial position relating to the issue of shares under the LSP, however a share-based payment expense of \$5,029,000 has been recognised in profit or loss for the year ended 30 June 2017 (2016: \$nil).

Set out below are summaries of shares granted under the LSP:

#### 2017

Grant date	Expiry date	Exercise price*	Balance at the start of the year	Granted*	Exercised	Expired/ forfeited/ other	Balance at the end of the year
01/03/2017 01/03/2017 03/03/2017	28/02/2024 28/02/2024 01/03/2024	\$1.49 \$1.20 \$1.49	- - -	5,149,796 10,722,732 6,981,194 22,853,722	- - -	- - - -	5,149,796 10,722,732 6,981,194 22,853,722
Weighted aver	age exercise price		\$0.00	\$1.35	\$0.00	\$0.00	\$1.35

<sup>\*</sup> Exercise price and shares granted under the LSP in Pengana Holdings have been adjusted for shares issued in Pengana Capital Group Limited as detailed in note 17.



### Note 34. Share-based payments (continued)

Set out below are the shares granted under the LSP exercisable at the end of the financial year:

Grant date	Expiry date	2017 Number	2016 Number
01/03/2017 01/03/2017	28/02/2024 28/02/2024	5,149,796 10,722,732	<u>-</u>
		15,872,528	

The weighted average remaining contractual life of shares granted under the LSP outstanding at the end of the financial year was 6.67 years.

For the shares granted under the LSP during the current financial year, the Black-Scholes valuation model inputs used to determine the fair value at the grant date, are estimated as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Estimated volatility*	Dividend yield	Risk-free interest rate	Fair value at grant date
01/03/2017	28/02/2024	\$1.19	\$1.49	38.66%	3.75%	2.31%	\$0.271
01/03/2017	28/02/2024	\$1.19	\$1.20	38.66%	3.75%	2.31%	\$0.328
03/03/2017	01/03/2024	\$1.19	\$1.49	38.66%	3.75%	2.31%	\$0.271

<sup>\*</sup> The expected price volatility is based on a period of observed historic volatility of a range of peer group companies.

### Note 35. Earnings per share

	Consoli 2017 \$'000	dated 2016 \$'000
Profit/(loss) after income tax Non-controlling interest	(2,694) (120)	2,009 (23)
Profit/(loss) after income tax attributable to the owners of Pengana Capital Group Limited	(2,814)	1,986
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	64,067,308	67,166,253
Weighted average number of ordinary shares used in calculating diluted earnings per share	64,067,308	67,166,253
	Cents	Cents
Basic earnings per share Diluted earnings per share	(4.39) (4.39)	2.96 2.96

The weighted average number of ordinary shares for year ended 30 June 2017 does not include 22,853,722 treasury shares.

The weighted average number of ordinary shares for the year ended 30 June 2016 has been adjusted to give effect to capital reorganisation which occurred during the financial year.



### Note 36. General information

Pengana Capital Group Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 12 167 Macquarie Street Sydney NSW 2000

A description of the nature of the group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 30 August 2017. The directors have the power to amend and reissue the financial statements.

### Note 37. Events after the reporting period

Apart from the dividend declared as disclosed in note 19, no other matter or circumstance has arisen since 30 June 2017 that has significantly affected, or may significantly affect the group's operations, the results of those operations, or the group's state of affairs in future financial years.

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Directors' declaration 30 June 2017



In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 1 to the financial statements;
- the attached financial statements and notes give a true and fair view of the group's financial position as at 30 June 2017 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors

Russel Pillemer Chief Executive Officer

30 August 2017 Sydney



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# Independent Auditor's Report to the Members of Pengana Capital Group Limited

### Report on the audit of the financial report

#### **Opinion**

We have audited the financial report of Pengana Capital Group Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2017, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- a Giving a true and fair view of the Group's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
- b Complying with Australian Accounting Standards and the Corporations Regulations 2001.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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Key audit matter	How our audit addressed the key audit matter
Reverse acquisition of Hunter Hall International Limited Note 28	
Under AASB 3 Business Combinations, Pengana will provisionally account for the investment.  The process of determining the appropriate accounting, including estimating the fair value of net assets acquired and the fair value of the purchase consideration involves significant management judgement.  This area is a Key Audit Matter due to the significant management judgement involved.	<ul> <li>Our procedures included, amongst others:</li> <li>Evaluating the consideration recognised for treatment in accordance with the purchase agreement;</li> <li>Reviewing and assessing the reverse acquisition entries for compliance with the agreement and applicable accounting standards;</li> <li>Assessing the purchase price allocation and reconciling inputs used in the calculation to source documents and audited figures, where appropriate;</li> <li>Reviewing the purchase price allocation calculations prepared by management's external valuation expert;</li> <li>Reviewing the assessment of the fair value of identifiable net assets;</li> <li>Obtaining a copy of the external valuation report to critically assess the determination of the fair values of the identifiable intangible assets associated with the acquisition;</li> <li>With the assistance of Grant Thornton valuation experts: <ul> <li>Assessing the identification of intangible assets acquired including software, customer relationships, and brand names along with the valuation methodologies used to value these assets;</li> <li>Challenging the associated underlying forecast cash flows for the intangible asset valuations and comparing key assumptions to historical results, business trends, economic and industry forecasts and comparable transactions;</li> <li>Evaluating discount rates used by assessing the cost of capital applied in each valuation by comparing them to market data and industry research; and</li> </ul> </li> <li>Reviewing the adequacy of related disclosures.</li> </ul>



Key audit matter	How our audit addressed the key audit matter
Share based payments Note 34	
The shares issued to certain employees and contractors are subject to a 5 year vesting period and represent a material amount to the Group's financial statements.  There is significant management judgement in determining the inputs used to determine the fair value. There is also judgement involved in determining the appropriate accounting treatment of the loan share plans.  This area is a Key Audit Matter due to the significant judgement involved in determining the fair value of the share based payments.	<ul> <li>Our procedures included, amongst others:</li> <li>Obtaining and reviewing the documented terms of the agreements;</li> <li>Obtaining and reviewing the accounting advice and opinion provided by management's external expert in relation to the Share Plan;</li> <li>Obtaining a copy of the external valuation report to critically assess the inputs and assumptions used to determine of the fair values of the share awards;</li> <li>Assessing management's accounting policy for compliance with AASB 2 Share-based Payment;</li> <li>Testing mathematical accuracy of the calculation; and</li> <li>Reviewing the adequacy of related disclosures.</li> </ul>
Employee expenses Note 1 and Note 16	
The termination payments and retention bonuses paid and payable to employees represents a material amount to the Group's financial statements.  The process of determining the bonuses paid, termination payments and retention bonuses payable involves significant management judgement.  This area is a Key Audit Matter due to the significant management judgement involved.	Our procedures included, amongst others:  Obtaining management's calculation of termination payments and evaluating available evidence to assess the key inputs and assumptions;  Testing mathematical accuracy of the model; Recalculating the liability associated with the further payouts; and Agreeing subsequent period payments to bank statements, where applicable.

### Information Other than the Financial Report and Auditor's Report Thereon

The Directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2017, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

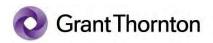
In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.



### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <a href="http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf">http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf</a>. This description forms part of our auditor's report.

#### **Report on the Remuneration Report**

#### **Opinion on the Remuneration Report**

We have audited the Remuneration Report included in pages 16 to 21 of the directors' report for the year ended 30 June 2017.

In our opinion, the Remuneration Report of Pengana Capital Group Limited, for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

#### Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

GRANT THORNTON AUDIT PTY LTD

want Thornton

**Chartered Accountants** 

G S Layland

Director - Audit & Assurance

Sydney, 30 August 2017

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Shareholder information 30 June 2017



The shareholder information set out below was applicable as at 28 August 2017.

# Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

	Number of holders of ordinary shares
1 to 1,000	559
1,001 to 5,000	817
5,001 to 10,000	348
10,001 to 100,000	296
100,001 and over	42
	2,062
Holding less than a marketable parcel	156_

# **Equity security holders**

Twenty largest quoted equity security holders

The names of the twenty largest security holders of quoted equity securities are listed below:

	Ordinary shares % of total shares	
	Number held	issued
WHSP Pengana Pty Ltd	27,176,596	26.78
RC Pillemer Pty Ltd (RC Pillemer Family A/C)	24,960,404	24.60
WHSP Hunter Hall Pty Ltd	6,641,522	6.54
Washington H Soul Pattinson and Company	5,434,653	5.36
Farnworth House Pty Ltd	3,358,307	3.31
DJG Services Pty Limited (DKI Account)	2,079,994	2.05
Roxtrus Pty Limited (Roxanne Dunkel No. 2 A/C)	1,803,150	1.78
Damian Crowley Julie Crowley (Damian C Crowley Family Fund)	1,789,325	1.76
Radd Holdings Pty Limited (Myers Family A/C)	1,341,904	1.32
DBR Corporation Pty Ltd	1,300,260	1.28
Russel Craig Pillemer	1,262,205	1.24
Tark Family Holdings Pty Ltd (Tark Family A/C)	1,100,162	1.08
Steve Black	973,701	0.96
Ed Prendergast	973,701	0.96
Mr Andrew Stanley Hall	690,000	0.68
Steve Black (Black Family A/C)	672,335	0.66
Meg O'Hanlon (O'Hanlon Family A/C)	672,335	0.66
WHSP Hunter Hall Pty Ltd	575,133	0.57
Katrina Elizabeth Glendinning	529,525	0.52
Mr Frederick Bruce Wareham	520,000	0.51
	83,855,212	82.62

Unquoted equity securities

There are no unquoted equity securities.

# Pengana Capital Group Limited (Formerly known as Hunter Hall International Limited) Shareholder information 30 June 2017



#### **Substantial holders**

Substantial holders in the company are set out below:

	Ordinary	shares % of total shares
	Number held	issued
Washington H Soul Pattinson and Company, WHSP Hunter Hall Pty Ltd and WHSP		
Pengana Pty Ltd	39,827,904	39.25
Russel Craig Pillemer *	37,217,013	36.68

<sup>\*</sup> The substantial notice lodged for Russel Pillemer discloses that he has a relevant interest in 37,217,013 ordinary shares in the company. These relevant interests are as follows:

- 1,262,205 shares held by Russel Pillemer
- 24,960,404 shares held by RC Pillemer Pty Ltd (which Russel Pillemer controls)

37,217,013 shares held by Pengana staff or their related parties (including the 26,222,609 shares referred to above held by Russel Pillemer and RC Pillemer Pty Ltd). As Russel Pillemer has voting power in the company above 20% pursuant to section 608(3)(a) of the Corporations Act 2001 he is deemed to have a relevant interest in these shares as the company has the power to prevent the disposal of each of these shares pursuant to a voluntary escrow agreement between the company and the relevant holder.

### **Voting rights**

The voting rights attached to ordinary shares are set out below:

### Ordinary shares

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

There are no other classes of equity securities.

### Securities subject to voluntary escrow

Class	Expiry date	Number of shares
Ordinary shares	Until 15 February 2023 (portions to be released	
	annually)	26,222,609
Ordinary shares	1 June 2022	6,981,194
Ordinary shares	Until 15 February 2020 (portions to be released	
·	annually)	4,013,210
		37,217,013