

8 September 2017

### **ANO Exclusive Distribution Agreement USA**

The Board of ANO are pleased to announce today that our exclusive US distributor has signed a three year agreement for sales and distribution of ANO products in the US and Mexico.

Importantly the sales targets set by the agreement will require a significant increase in sales of ZinClear in the US over the next three years. Based on the agreement parties are committed to minimum 55% increase (over FY17) in US and Mexico sales in calendar year 2018 with further increases contemplated in following years. ANO is unable to predict the timing of future sales orders as the significant positive impact on profitability will be split between FY18 and FY19.

The Directors are expecting to complete negotiations on three smaller similar agreements by the time the Annual General Meeting is held on 3 October 2017.

Geoff Acton (B.Com CA)  
Managing Director