

Envirosuite Investor Presentation

September 2017

Envirosuite is a leading proprietary SaaS platform used by:



Major regulatory agencies



Heavy Industry



Mining



Wastewater

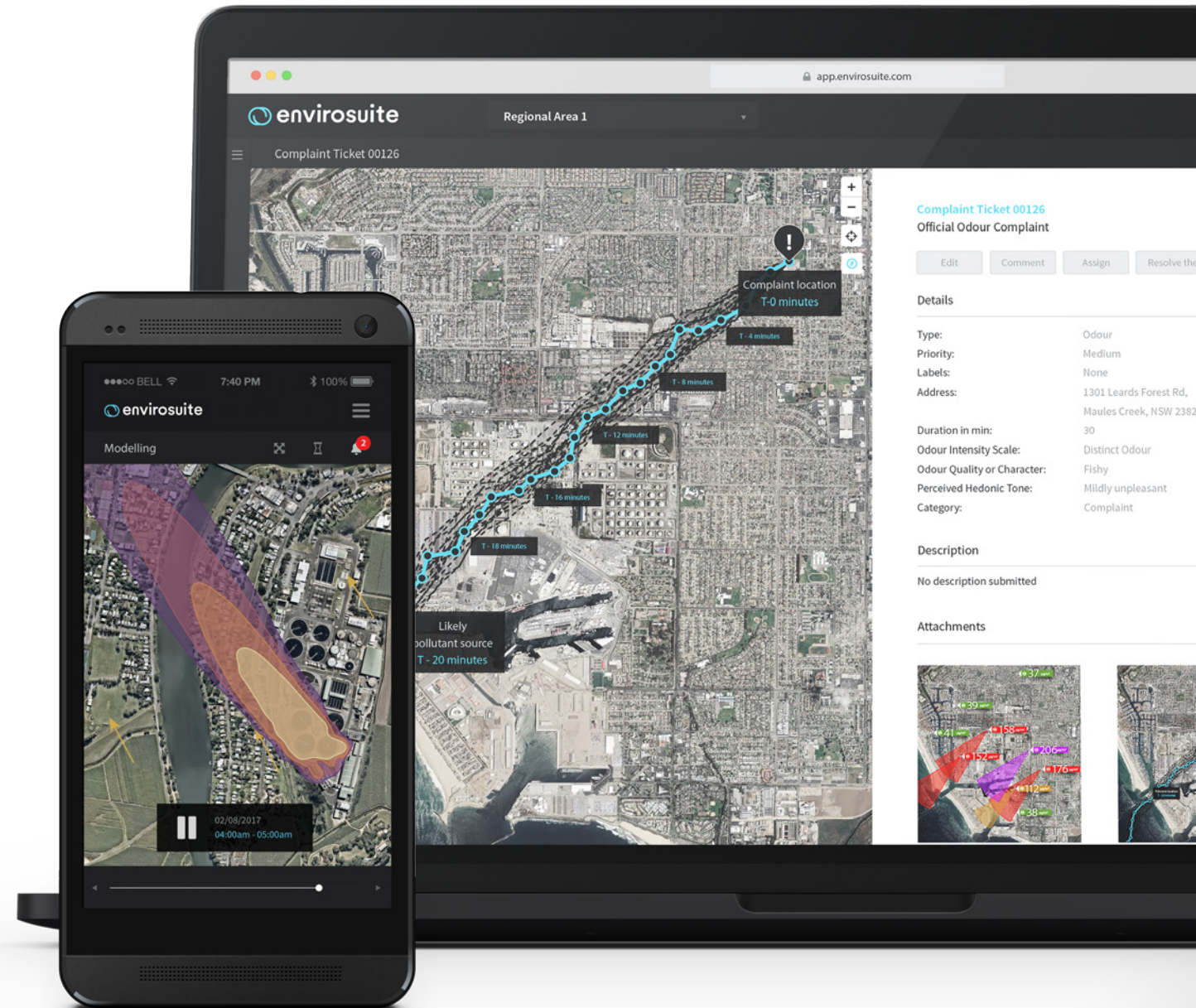


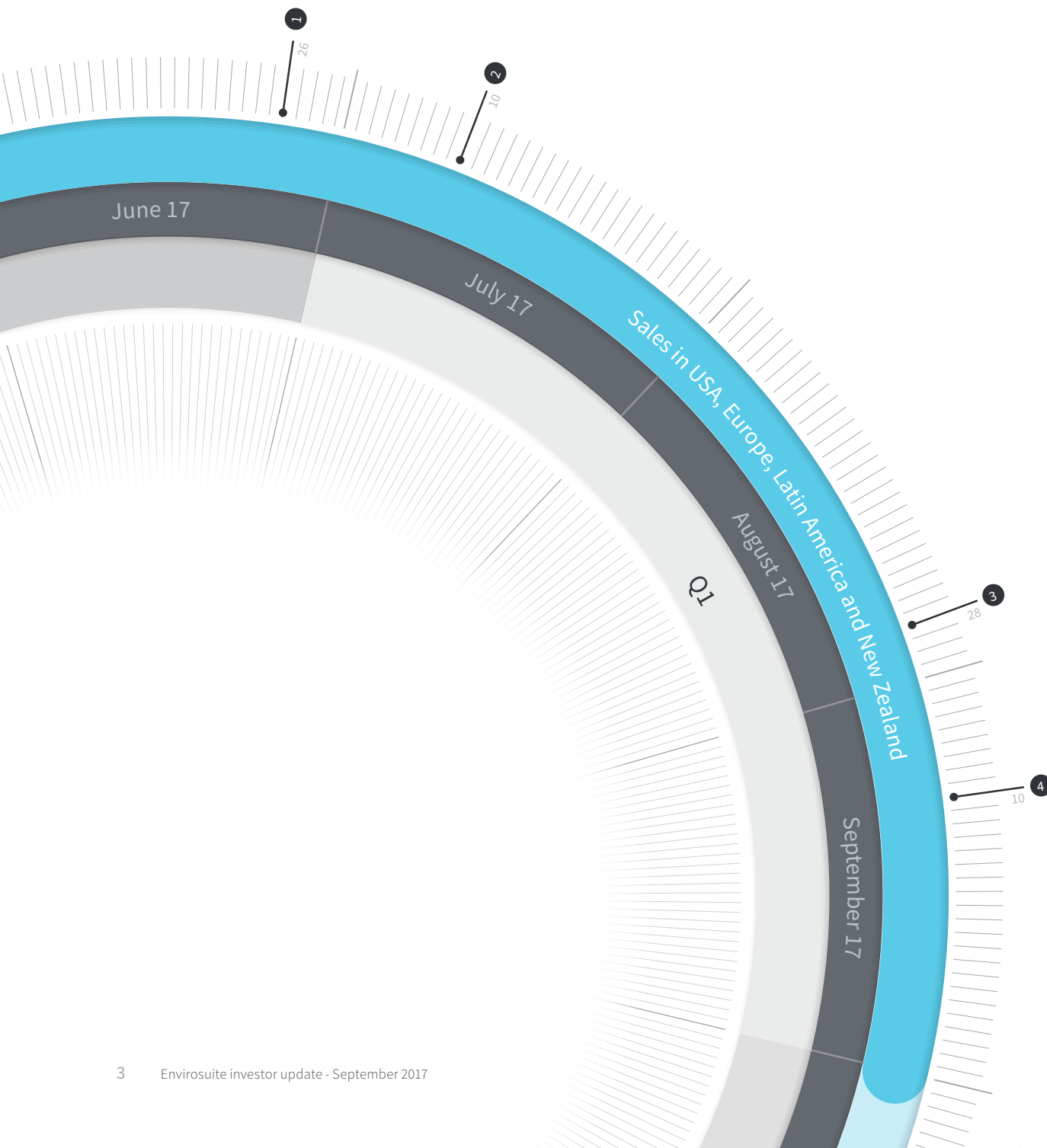
Ports



Oil & Gas

Envirosuite enables companies and regulators to optimise productive outcomes while meeting and exceeding the ever increasing expectations of regulators and communities for the environment in which all parties co-exist.





Highlights of Q1 FY18

- 1 Sale of consulting division to ERM completed
- 2 CEO appointed
- 3 Group re-branded to tech company
- 4 Referral partner signed in Scandinavia
- 5 Sales in USA, Europe, Latin America and New Zealand
- 6 Operationally well positioned
 - clean balance sheet,
 - well-funded,
 - accelerating sales,
 - emerging vertical sectors



USA



Regulatory sector

- South Coast Area Air Quality Management District (SCAQMD) is the regulator that oversees air quality in Los Angeles and is the first US air quality regulator to subscribe to Envirosuite
- To date SCAQMD uses Envirosuite to:
 - visualise air monitoring data from their next generation sensor network
 - identify the likely sources of emissions
 - engage and communicate information to their communities

“It is highly significant that Envirosuite, as a new market entrant, has built awareness and achieved a win like this in a region that houses the world’s largest technology and innovation giants.”

Peter White, CEO



Why are US regulators choosing Envirosuite?

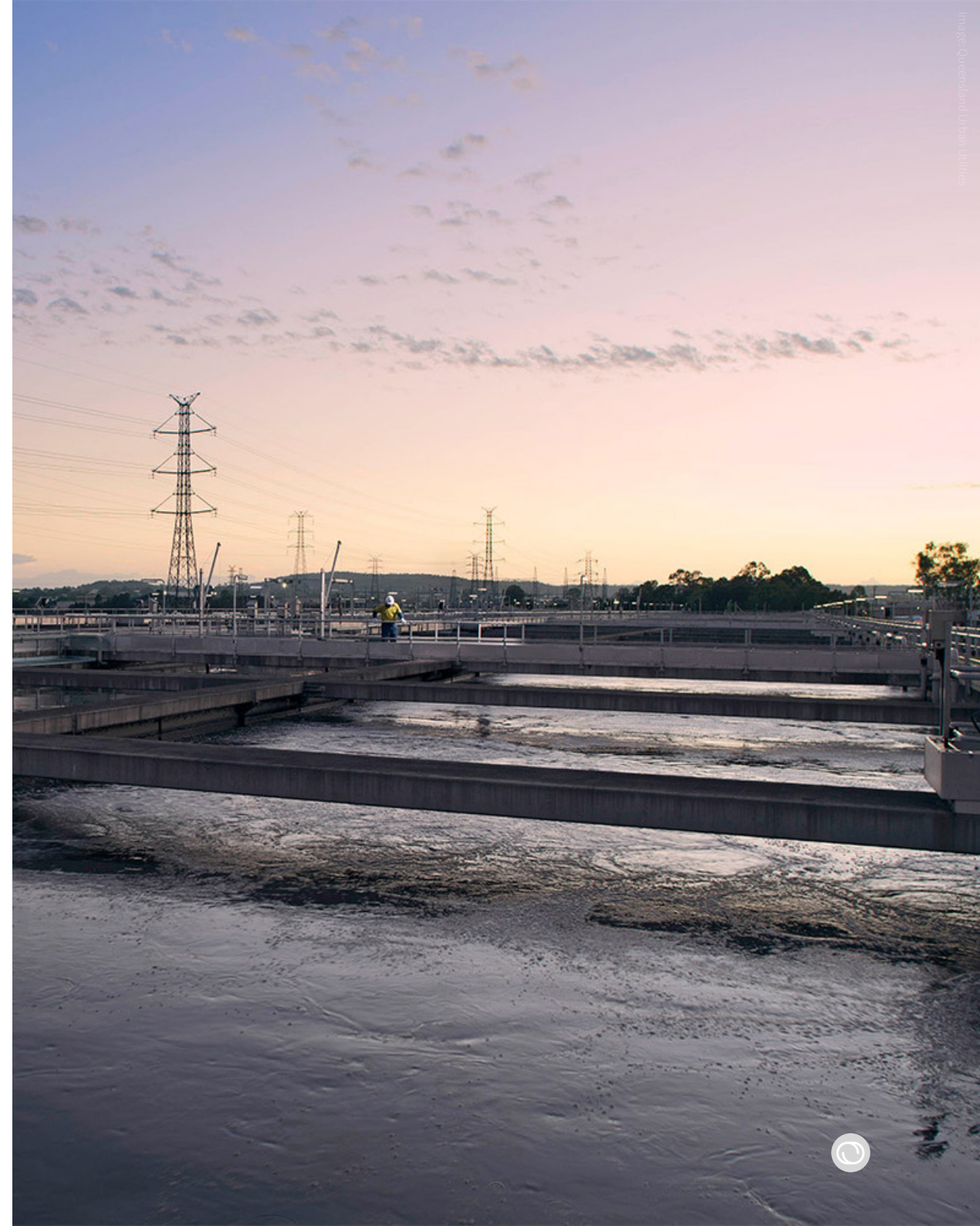
- Envirosuite adds significant value to regulatory monitoring with new modeling, monitoring and spatial presentation capabilities
- Envirosuite greatly enhances the ability of regulators to investigate incidents and communicate with operators and their communities
- Regulators are seeking to improve their capacity to monitor and prosecute
- Established companies and Silicon Valley groups are yet to develop anything similar
- Air quality breaches attract significant fines and penalties in US
- Companies wish to avoid severe financial, productivity and reputational impacts
- Air quality regulations are set to intensify with a range of new measures recently approved that Envirosuite is designed to address



Europe

Wastewater sector

- Thames Water corporate trial progressed to contracts with both trial sites
- Odour based complaints are a significant operational issue for management of sites
- Through source identification, real time monitoring and prediction, Envirosuite greatly enhances the ability of operators to optimise their odour management
- A thorough cost-benefit analysis on Envirosuite was conducted that underpinned the decision to continue the subscriptions
- Consequently Envirosuite is currently working closely with Thames Water and over a dozen Wastewater authorities in the European region



Latin America

Mining sector

- Envirosuite's blast management offering for open cut mining presents as another industry vertical
- The major Cerrejon mine in Columbia has recently extended its Envirosuite contract to include their port operations as well as the mine
- Managing dust, fume, noise, vibration and water from mining activities are significant ongoing operational issues for open cut mines globally
- Envirosuite provides predictive management capability for mining operations enabling them to optimise their operations and ensure that their critical social licence to operate is maintained with nearby communities





Short term focus

- Rapidly build sales capability in USA and Europe
- Perform strategic marketing project
- Implement global channel program to create sales & partner playbooks enabling ability to scale
- Include industry-driven platform enhancements and migrate product from module toolkit to full solution
- Establish sales sectors:

North America:

Regulatory, Oil & Gas, Wastewater

Europe:

Wastewater, Ports

Latin America:

Mining, Ports

Australia:

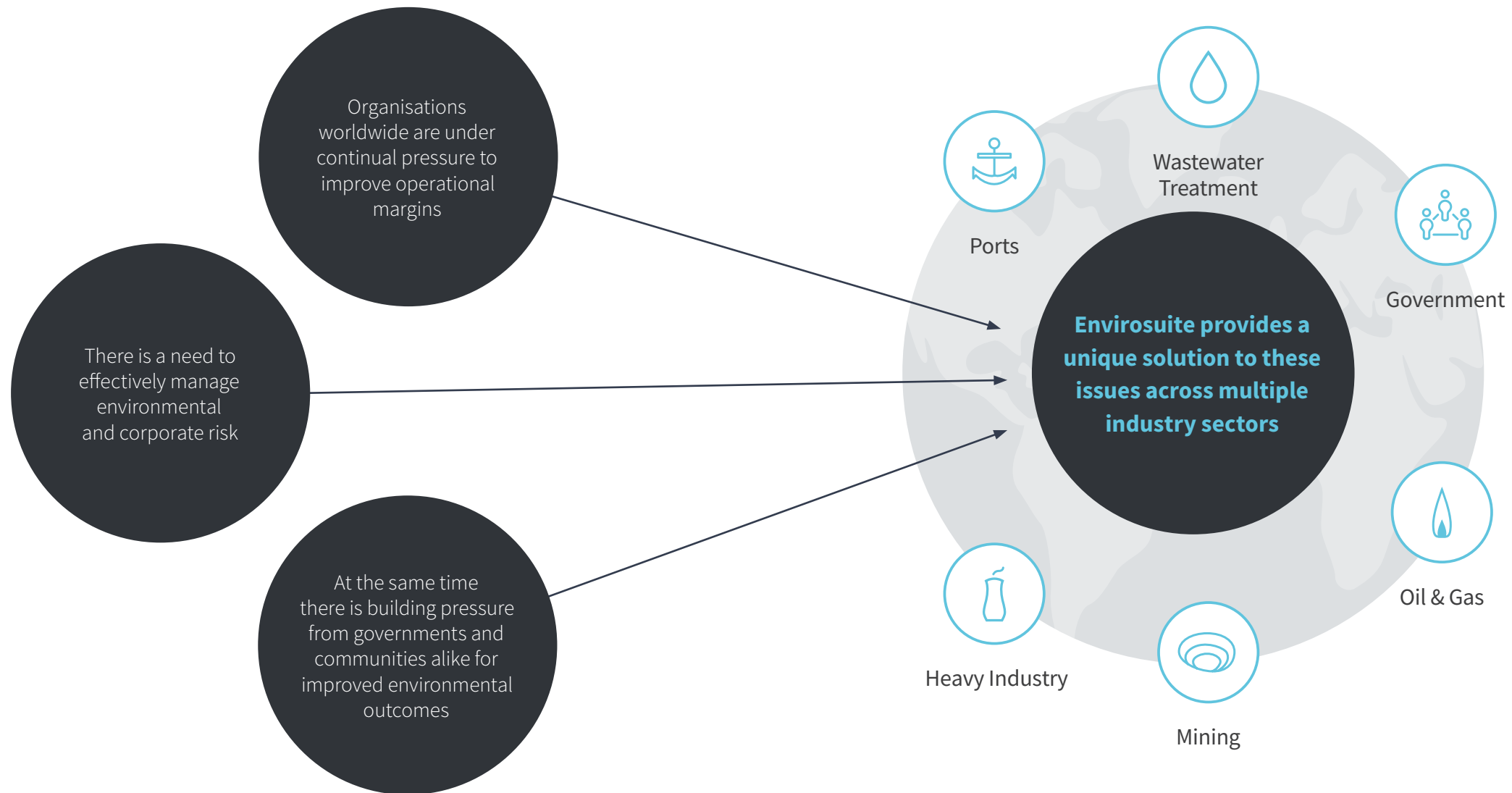
Mining, Ports



Envirosuite background information



Global Market Opportunity



Global Prospects

Out of the US\$900+ billion environmental technology market, Envirosuite addresses a market of US\$3 to \$4 billion.

Facilities	Global Market	Current Pipeline	Existing Clients
 Bulk Ports	c. 1,800	13	8
 Operating Mines	2,500+	8	18
 Heavy Industry	5,000+	17	5
 Wastewater Treatment	7,000+	32	4
 Government	Very Large	23	3
Other	12,000+	1	7



Global Clients Rely On Our Technology



The Envirosuite Model



Gather Information in real-time

Sources

Bureau of Meteorology
Devices located around the site
(typically existing devices
Envirosuite is device agnostic)
Other relevant data sources connecting to
Envirosuite's APIs

Deliver Information through Envirosuite

Key Features

Real-time
Connect to any device
Predictive and Historical

Revenue Client packages

SaaS Model

Clients pay a monthly
Envirosuite subscription





For more information please contact:

[Peter White](#)

Chief Executive Officer

Phone: +61 7 3004 6404

Email: peter.white@envirosuite.com

www.envirosuite.com