

## TURNERS AUTOMOTIVE GROUP SHARE PURCHASE PLAN OVERSUBSCRIBED

Turners Automotive Group (NZX/ASX: TRA) (Turners) is pleased to announce that its \$5,000,000 Share Purchase Plan (SPP) has closed oversubscribed. Turners is delighted with the level of demand, both for the September 2017 placement and for the current SPP, and the endorsement by our shareholders of the growth plans for the business. The price at which the shares will be issued under the SPP is \$3.02 per share which is at the same price paid by investors in Turners equity placement completed on 19 September 2017. The SPP received very strong shareholder support, with Turners receiving applications totalling \$14,076,000 exceeding the offer size of \$5,000,000 by 182%. In accordance with the terms of the SPP, Turners will scale back all applications on a proportionate basis by reference to the size of existing shareholdings and note holdings held at the time of allotments (with the principal amount of secured note holdings put on a like for like basis with shareholdings by dividing the principal amount of secured notes held by \$3.75). Allotment of the SPP shares is expected to occur on 11 October 2017, with refunds paid to shareholders by either direct credit or by cheque within 5 business days of the allotment date.

The completion of the SPP brings the capital raise of \$30m to a successful conclusion. The equity raised under the Placement and Share Purchase Plan will provide Turners with capital for investment to fund strategic growth opportunities, including:

- Continued growth of the Turners finance book, which is currently expanding at approximately \$10 million of receivables per month; and
- Strategic dealer and property acquisitions to grow the distribution network and capabilities of the Automotive Retail Division.

## **ENDS**

## **About Turners**

Turners Automotive Group Limited is an integrated financial services group, primarily operating in the automotive sector www.turnersautogroup.co.nz

#### For further information, please contact;

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Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o 1/07/96 \ \ Origin: Appendix 5 \ \ Amended o 1/07/98, o 1/09/99, o 1/07/00, 30/09/01, 11/03/02, o 1/01/03, 24/10/05, o 1/08/12, o 4/03/13$ 

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<sup>+</sup> See chapter 19 for defined terms.

Yes, the shares have over the same terms as, Do the \*securities rank equally in all respects from the +issue and rank equally with, Turners Automotive Group Limited's existing ordinary shares. date with an existing +class of quoted +securities? If the additional \*securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution interest payment Issue price or consideration NZD3.02 5 6 Purpose of the issue Allotment under share purchase plan (If issued as consideration for (capital raising) the acquisition of assets, clearly identify those assets) 6a Is the entity an +eligible entity No that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder N/A resolution under rule 7.1A was passed 6с Number of \*securities issued N/A without security holder approval under rule 7.1

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<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A	N/A	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of *securities issued under an exception in rule 7.2	N/A	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
7	+Issue dates	11 October 2017	
	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.		
		Number	+Class
8	Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the <sup>+</sup> securities in section 2 if applicable)	84,685,506 109,366	Ordinary shares Treasury shares
	section 2 if applicable)		

<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Number	+Class
2,702,692	Unlisted share options

Pay-out of between 50% and 55% of underlying tax paid profit

## Part 2 - Pro rata issue

11	Is security holder approval N required?	/A
12	Is the issue renounceable or non- N renounceable?	/A
13	Ratio in which the *securities N will be offered	/A
14	<sup>+</sup> Class of <sup>+</sup> securities to which the N offer relates	/A
15	<sup>+</sup> Record date to determine N entitlements	/A
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	/A
		1Name of the Control
17	Policy for deciding entitlements N in relation to fractions	/A
	L	
18	Names of countries in which the entity has security holders who will not be sent new offer documents	/A
	Note: Security holders must be told how their entitlements are to be dealt with.	

Cross reference: rule 7.7.

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<sup>+</sup> See chapter 19 for defined terms.

19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the	N/A

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B New issue announcement

	balance?			
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A		
33	<sup>+</sup> Issue date	N/A		
	3 - Quotation of securities and only complete this section if you are a			
34	Type of *securities (tick one)			
(a)	*Securities described in Par	tı		
(b)	All other *securities  Example: restricted securities at the employee incentive share securities where securities where securities	Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible		
Entiti	es that have ticked box 34(a)			
Addi	tional securities forming a nev	v class of securities		
Tick to docum	indicate you are providing the informa ents	tion or		
35		v securities, the names of the 20 largest holders of the the number and percentage of additional *securities		
36		y securities, a distribution schedule of the additiona umber of holders in the categories		
37	A copy of any trust deed for	the additional <sup>+</sup> securities		

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<sup>+</sup> See chapter 19 for defined terms.

Entities that have ticked box 34(b)			
38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do		
	<ul> <li>not rank equally, please state:</li> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another 'security, clearly identify		
	that other <sup>+</sup> security)	Number	+Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Number	CIGSS

<sup>+</sup> See chapter 19 for defined terms.

## **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

......Date: 11 October 2017

irector/Company secretary)

Print name:

+ See chapter 19 for defined terms.

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