

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

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|----------------|--|
| Name of entity | IAG FINANCE (NEW ZEALAND) LIMITED |
| ABN | 97 111 268 243 |

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

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|---------------------|---------------|
| Name of Director | HUGH FLETCHER |
| Date of last notice | 3 APRIL 2017 |

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

| | |
|---|---|
| Direct or indirect interest | DIRECT and INDIRECT |
| Nature of indirect interest (including registered holder) <small>Note: Provide details of the circumstances giving rise to the relevant interest.</small> | TRUSTEE AND 20% BENEFICIAL SHAREHOLDER OF FLETCHER BROTHERS LIMITED. BENEFICIARY OF THE NON-EXECUTIVE DIRECTORS' SHARE PLAN TRUST. |
| Date of change | 9 OCTOBER 2017 |
| No. of securities held prior to change | 36,561 DIRECT INTEREST 34,481 INDIRECT – HELD BY FLETCHER BROTHERS LIMITED 12,510 INDIRECT - BENEFICIARY OF THE IAG NON-EXECUTIVE DIRECTORS' SHARE PLAN TRUST |
| Class | IAG ORDINARY SHARES |
| Number acquired | 1,088 |
| Number disposed | NIL |
| Value/Consideration <small>Note: If consideration is non-cash, provide details and estimated valuation</small> | \$6,897.27 |

+ See chapter 19 for defined terms.

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| | |
|--|---|
| No. of securities held after change | 36,561 DIRECT INTEREST 35,569 INDIRECT – HELD BY FLETCHER BROTHERS LIMITED 12,510 INDIRECT - BENEFICIARY OF THE IAG NON-EXECUTIVE DIRECTORS' SHARE PLAN TRUST |
| Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back | ISSUE OF SHARES UNDER THE DIVIDEND REINVESTMENT PLAN. |

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

| | |
|---|-----|
| Detail of contract | N/A |
| Nature of interest | |
| Name of registered holder (if issued securities) | |
| Date of change | |
| No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed | |
| Interest acquired | |
| Interest disposed | |
| Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation | |
| Interest after change | |

Part 3 – +Closed period

| | |
|---|----|
| Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required? | NO |
| If so, was prior written clearance provided to allow the trade to proceed during this period? | |
| If prior written clearance was provided, on what date was this provided? | |

+ See chapter 19 for defined terms.