

Notification of dividend / distribution

Update Summary

Entity name

FONTERRA SHAREHOLDERS' FUND

Security on which the Distribution will be paid

FSF - ORDINARY UNITS FULLY PAID FOREIGN EXEMPT NZX

Announcement Type

Update to previous announcement

Date of this announcement

Wednesday October 18, 2017

Reason for the Update

18 October 2017 - Updated Sections 2A.9a, 2A.9b, 2A.9c, 2B.2a, 2B.2b, and 2B.2c, with AUD/NZD FX rate information

13 October 2017 - Updated Section 4A.6 with DRP Strike Price of NZD 5.966

25 September 2017 - Correction to 2A.2, the distribution relates to a period of 6 months not 12 months as previously stated.

Refer to below for full details of the announcement

Announcement Details

Part 1 - Entity and announcement details

1.1 Name of +Entity

FONTERRA SHAREHOLDERS' FUND

1.2 Registered Number Type

ARSN

Registration Number

160941542

1.3 ASX issuer code

FSF

1.4 The announcement is

Update/amendment to previous announcement

1.4a Reason for update to a previous announcement

18 October 2017 - Updated Sections 2A.9a, 2A.9b, 2A.9c, 2B.2a, 2B.2b, and 2B.2c, with AUD/NZD FX rate information

13 October 2017 - Updated Section 4A.6 with DRP Strike Price of NZD 5.966

25 September 2017 - Correction to 2A.2, the distribution relates to a period of 6 months not 12 months as previously stated.



1.4b Date of previous announcement(s) to this update

Friday October 13, 2017

1.5 Date of this announcement

Wednesday October 18, 2017

1.6 ASX +Security Code

FSF

ASX +Security Description

ORDINARY UNITS FULLY PAID FOREIGN EXEMPT NZX

Part 2A - All dividends/distributions basic details

2A.1 Type of dividend/distribution

Ordinary

2A.2 The Dividend/distribution:

relates to a period of six months

2A.3 The dividend/distribution relates to the financial reporting or payment period ending ended/ending (date)

Monday July 31, 2017

2A.4 +Record Date

Monday October 9, 2017

2A.5 Ex Date

Friday October 6, 2017

2A.6 Payment Date

Friday October 20, 2017

2A.7 Are any of the below approvals required for the dividend/distribution before business day 0 of the timetable?

- Security holder approval
- Court approval
- Lodgement of court order with +ASIC
- ACCC approval
- FIRB approval
- Another approval/condition external to the entity required before business day 0 of the timetable for the dividend/distribution.

No

2A.8 Currency in which the dividend/distribution is made ("primary currency")

NZD - New Zealand Dollar

2A.9 Total dividend/distribution payment amount

per +security (in primary currency) for all Estimated or Actual? dividends/distributions notified in this form Actual

NZD 0.20000000



2A.9a AUD equivalent to total dividend/distribution amount per +security 0.18260000

2A.9b If AUD equivalent not known, date for information to be released

Wednesday October 18, 2017

2A.9c FX rate (in format AUD 1.00 / primary currency rate): AUD

AUD 1.00

2A.10 Does the entity have arrangements relating to the currency in which the dividend/distribution is paid to securityholders that it wishes to disclose to the market?
Yes

2A.11 Does the entity have a securities plan for dividends/distributions on this +security?

We have a Dividend/Distribution Reinvestment Plan (DRP)

2A.11a If the +entity has a DRP, is the DRP applicable to this dividend/distribution?

Yes

2A.12 Does the +entity have tax component information apart from franking?

No

2A.13 Withholding tax rate applicable to the dividend/distribution 15.000000

Part 2B - Currency Information

2B.1 Does the entity default to payment in certain currencies dependent upon certain attributes such as the banking instruction or registered address of the +securityholder? (For example NZD to residents of New Zealand and/or USD to residents of the U.S.A.).

Yes

2B.2 Please provide a description of your currency arrangements

Paid in NZD to NZ holders.

Paid in AUD to holders with Australian bank details recorded at the Registry.

2B.2a Other currency/currencies in which the dividend/distribution will be paid:

AUD - Australian Dollar AUD 0.18260000

2B.2b Please provide the exchange rates used for non-primary currency payments

AUD 1: NZD 1.0955

Estimated or Actual?

Actual

FX rate (in format AUD rate/primary currency rate) Primary Currency rate

NZD 1.09550000

2A.11a(i) DRP Status in respect of this dividend/distribution

Full DRP

2B.2c If payment currency equivalent and exchange rates not known, date for information

to be released

Actual

Estimated or Actual?

Wednesday October 18, 2017

2B.3 Can the securityholder choose to receive a currency different to the currency they would receive under the default arrangements?

No

Part 3A - Ordinary dividend/distribution

3A.1 Is the ordinary dividend/distribution estimated at this time?

No

3A.1a Ordinary dividend/distribution estimated amount per +security

NZD

3A.1b Ordinary Dividend/distribution amount per security

NZD 0.20000000

3A.2 Is the ordinary dividend/distribution franked?

No

3A.3 Percentage of ordinary dividend/distribution that is franked 0.0000 %

3A.4 Ordinary dividend/distribution franked amount per +security

NZD 0.00000000

3A.5 Percentage amount of dividend which is unfranked

100.0000 %

3A.6 Ordinary dividend/distribution unfranked amount per +security excluding conduit foreign income amount

NZD 0.20000000

Part 3F - NZD declared dividends/distributions - supplementary dividend/distribution

3F.1 Is a supplementary dividend/distribution payable?

No

Part 4A - +Dividend reinvestment plan (DRP)

4A.1 What is the default option if +security holders do not indicate whether they want to participate in the DRP?

Do not participate in DRP (i.e. cash payment)

4A.2 Last date and time for lodgement of election notices to share registry under DRP

2.5000 %

4A.3 DRP discount rate

Monday October 9, 2017 15:00:00

4A.4 Period of calculation of reinvestment price

End Date

Thursday October 12, 2017

4A.5 DRP price calculation methodology

Average of daily VWAP over five days in accordance with the DRP Terms published

4A.6 DRP Price (including any discount): 4A.7 DRP +securities +issue date

NZD 5.96600 Friday October 20, 2017

4A.8 Will DRP +securities be a new issue?

4A.8a Do DRP +securities rank pari passu from

+issue date?

Yes

Yes

4A.9 Is there a minimum dollar amount or number of +securities required for DRP participation? No

4A.10 Is there a maximum dollar amount or number of +securities required for DRP participation? No

4A.11 Are there any other conditions applying to DRP participation?

4A.11a Conditions for DRP participation

Only unit holders who have an address in New Zealand or Australia are eligible to participate.

4A.12 Link to a copy of the DRP plan rules

http://www2.fonterra.com/our-financials/dividends

4A.13 Further information about the DRP

Part 5 - Further information

5.1 Please provide any further information applicable to this dividend/distribution

5.2 Additional information for inclusion in the Announcement Summary