



ASX Announcement
(ASX:RAN)

19 October 2017

Appendix 4C September Quarter 2017

Range International Limited ('Range International' or 'Company'), manufacturer of Re>Pal™ recycled plastic pallets, presents its Appendix 4C for the quarter ended 30 September 2017.

HIGHLIGHTS

- Cash balance at end of quarter of US\$9.7M
- Sales revenue of US\$471K for the quarter representing a 101% increase on the previous quarter
- Successful capital raising generating net proceeds of US\$11.3M, with US\$6.9M received within the quarter and the remainder received post quarter-end
- Six production lines commissioned and in operation
- Commissioning of pre-processing waste system underway
- Purchase of CNC machines to bring mould development and maintenance in-house

OPERATIONAL UPDATE

The sales team are making significant progress in building a large, diverse pipeline of customers and identifying opportunities to provide long term solutions to specific industries. During the quarter, the team achieved three months of successive records for sales orders received.

The production team have been focused on improving production efficiency and bringing production into line with the growing volume requirements. Quarter on quarter, production volumes increased by 237%. The installation of production lines 5 and 6 at the Pasuruan facility was completed during the quarter with a further 4 lines to be commissioned by year end.

Commissioning of the pre-processing waste system is underway. This new system enables the Company to source unprocessed waste plastic which is cheaper and more readily available than processed waste. The system also delivers increased production efficiency and significant environmental benefits.

The Company has purchased two CNC machines to bring mould development, modification and maintenance in-house, saving costs and enabling the Company to better control the scheduling of mould related activities.

FINANCIALS

During the quarter, the Company successfully raised net proceeds of US\$11.3M by way of a placement to institutional and sophisticated investors and a share purchase plan, with US\$6.9M received within the quarter and the remainder received subsequent to quarter-end. The funds are to be used for operational and working capital purposes and allow the Company to expand production to meet growing volume requirements, strengthen the sales team through key hires, ensure capital



on hand to fund operations through the long sales cycles relating to prospective opportunities with major customers and development of product variants to access specific markets with long term recurring revenue streams.

Sales revenue for the quarter totalled US\$471K, an increase of 101% over the previous quarter.

Selling, general and administration expenses increased for the quarter in comparison to the previous quarter due to costs associated with staff redundancies and recruitment of key staff. Normalised SG&A expenses have reduced as a result of the implementation of various cost saving initiatives.

There was continued investment in plant and equipment of US\$2.5M for the quarter which included costs associated with the installation and commissioning of the new production lines and pre-processing system.

Closing cash on hand at 30 September 2017 was US\$9.7M.

OUTLOOK

Range's Board and management team are pleased with the significant growth in sales during the quarter, progress at the new production facility and the support received from investors during the Company's capital raising.

The team are looking forward to continuing the sales momentum built during the quarter, continuing to work with our Philippines partners on the development of a pallet for their export needs and the arrival of our new CEO, Jon Guyett.

Mark Daniel
Chair/Interim CEO

About Range International:

Range is a manufacturer of plastic pallets. Our ThermoFusion™ technology allows Range to make plastic pallets from 100% recycled plastic at a price that is competitive with wood pallets. Range currently has production lines operating in Indonesia and sells its pallets under the brand Re>Pal™. Range is scaling up its operations in Indonesia. In the medium term, the Company's goal is to establish a global production footprint and sales distribution network.

Media: media@rangeinternational.com

Investor Relations: investors@rangeinternational.com

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

RANGE INTERNATIONAL LIMITED

ABN

22611998200

Quarter ended ("current quarter")

September 2017

Consolidated statement of cash flows	Current quarter US\$'000	Year-to-date (9 months) US\$'000
1. Cash flows from operating activities		
1.1 Receipts from customers	168	450
1.2 Payments for		
(a) research and development	(6)	(77)
(b) product manufacturing and operating costs	(1,540)	(3,203)
(c) advertising and marketing	(304)	(1,219)
(d) leased assets	-	-
(e) staff costs	(1,149)	(3,230)
(f) administration and corporate costs	(428)	(2,183)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	8	13
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
1.9 Net cash (used in) operating activities	(3,251)	(9,449)

Consolidated statement of cash flows		Current quarter	Year-to-date (9 months)
		US\$'000	US\$'000
2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(2,490)	(10,957)
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	(13)	(165)
	(e) other non-current assets	-	(169)
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash (used in) investing activities	(2,503)	(11,291)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	7,196	7,196
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(256)	(256)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from financing activities	6,940	6,940

Consolidated statement of cash flows		Current quarter	Year-to-date (9 months)
		US\$'000	US\$'000
4.	Net increase/(decrease) in cash and cash equivalents for the period	1,186	(13,800)
4.1	Cash and cash equivalents at beginning of quarter/year to date	8,797	23,947
4.2	Net cash (used in) / from operating activities (item 1.9 above)	(3,251)	(9,449)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(2,503)	(11,291)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	6,940	6,940
4.5	Effect of movement in exchange rates on cash held	(278)	(442)
4.6	Cash and cash equivalents at end of quarter	9,705	9,705

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter US\$'000	Previous quarter US\$'000
5.1	Bank balances	9,705	4,609
5.2	Call deposits	-	4,188
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	9,705	8,797

6.	Payments to directors of the entity and their associates	Current quarter US\$'000
6.1	Aggregate amount of payments to these parties included in item 1.2	128
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	
6.1	Directors remuneration.	

7. Payments to related entities of the entity and their associates	Current quarter US\$'000
7.1 Aggregate amount of payments to these parties included in item 1.2	-
7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

7.1 Payments to associate entity of Director.

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end US\$'000	Amount drawn at quarter end US\$'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

Not applicable

9. Estimated cash outflows for next quarter	US\$'000
9.1 Research and development	-
9.2 Product manufacturing and operating costs	(1,126)
9.3 Advertising and marketing	(111)
9.4 Leased assets	-
9.5 Staff costs	(1,421)
9.6 Administration and corporate costs	(644)
9.7 Other – Pasuruan Factory capital expenditure	(2,066)
9.8 Total estimated cash outflows (excludes revenue)	(5,368)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity	-	-
10.2	Place of incorporation or registration	-	-
10.3	Consideration for acquisition or disposal	-	-
10.4	Total net assets	-	-
10.5	Nature of business	-	-

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here: _____

Date: 19 October 2017

Company Secretary

Print name: Gillian Nairn

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.