

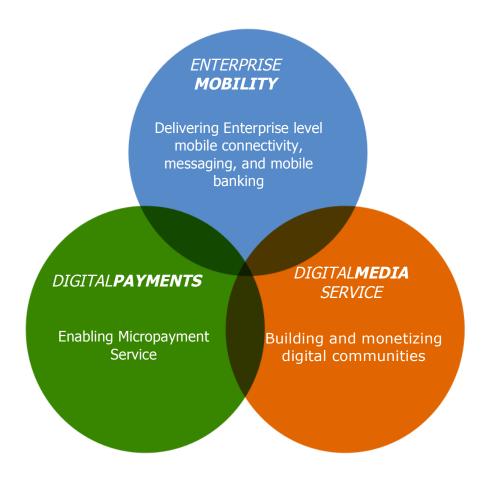
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iSentric Limited (ASX: ICU) provides software based mobility platforms and services that enable its customers to extend their information technology applications to any mobile device and integrate mobile technology throughout their existing business. iSentric also works with telecommunication network providers to provide mobile OTT (over-the-top) services that leverage their subscriber base to build active communities.

iSentric operates in the mobile services industry through three main divisions:

- Digital Payments a mobile payment platform that enable consumers to make small financial transactions;
- Enterprise Mobility a platform that delivers mobile connectivity, messaging and mobile banking to corporate clients; and
- Digital Media and Services which consists of an online mobile content aggregation platform and a proprietary game publishing network offering online games, mobile games, news and events.



# Message from the Chairman



Dear Shareholders,

The Board of iSentric is proud to present the 2017 Annual Report of iSentric Limited. It has been a difficult year during the financial year ended 30 June 2017 (FY17). In this year's annual report, we will take a thorough look through the highlights and performance of our business.

The company experienced a difficult FY17 with a 20% decrease in revenue and net loss of \$13,528,376 as a result of sub-par operating performances and a non-cash impairment charge of \$13,000,000 on goodwill on the carrying value of Arte Mobile Technology Pte. Ltd., reflecting the downturn in market conditions in Indonesia.

Asia Pacific has been the biggest contributor to global mobile subscriber growth in recent years and still has considerable room for growth over the rest of the decade. The rapid pace of mobile internet uptake continues across the region, with the broader mobile ecosystem now making an important contribution to economic growth. As a result, the region has rapidly become the world's largest retail e-commerce market, driven by the burgeoning economies in China, India, Japan and Korea. Moreover, a combination of market and demographic factors means that e-commerce in the region's developing markets, particularly in Southeast Asia, is primed for rapid growth. A Google study estimates that the total first-hand e-commerce market in Southeast Asia is expected to reach around \$88 billion by 2025 (a CAGR of 32%) with the potential to reach up to \$120 billion. Given the lack of fixed line access in many of these markets, mobile is often the key access point for the internet; as a result, the share of e-commerce transactions completed through mobile grows ever larger.

Therefore, given the potential of digital commerce in Southeast Asia, we are constantly expanding our product offerings and services in order to penetrate this market. We are in the midst of completing the acquisition of My Play Company Limited, one of the top mobile games developer and publisher in Myanmar for this purpose. In addition, we will continue look out for value-enhancing acquisitions with the right strategic fit to ride on the digital commerce growth in the region.

Despite an underwhelming FY17, we remain confident in the leadership of the senior management team in realising the Company's strategy and laying the foundations for long term growth.

The board would also like to acknowledge and thank all of the employees at iSentric for their continued enthusiasm, perseverance and commitment this year.

Finally, and on behalf of the board, I would like to thank you, the shareholders, for your continual support as we look to achieve more successes of FY18.

Joey Lim

Chairman

# **CEO's Review of Operations**

FY17 has been a challenging year for iSentric. The company announced revenue of \$7.8 million for the period, representing a decrease of 20% on FY16 (\$9.8 million) and an underlying EBITDA of \$0.6 million, which was down 72% on FY16 (\$2.2 million).

During FY17, we have continued to expand our product offerings, such as MyBal and other Fintech services as part as our quest to innovate in this fast changing mobile landscape. However, the new products and services would require time to deliver positive sustainable profits to the Group.



# **Operating Results**

iSentric's FY17 revenue was down by 20% from \$9.8 million to \$7.8 million and underlying EBITDA was also down from \$2.2 million to \$0.6 million, a decrease of 72%.

	FY15	FY16	FY17	Variance FY16
	\$m	\$m	\$m	to FY17
Revenue	8.6	9.8	7.8	-20%
EBITDA / (LBITDA)	0.5	2.0	(12.4)	NA
Underlying EBITDA	1.5	2.2	0.6	-72%
NPAT / (LPAT)	(0.1)	1.9	(13.5)	NA

# **FY17 Highlights**

Despite an underwhelming FY17, we had some notable operating highlights that are providing the foundations for ongoing growth and success.

Some of the key highlights for FY17 are as follows:

- Launched VONVON, Mini Game and MEME with XL Axiata which are seeing tremendous growth with high profit margins as we are getting strong marketing support from XL Axiata.
- Secured mobile wallet and payment solution contracts from Great Eastern, Public Bank,
  Touch & Go, Sarawak Energy, Sports Toto and Sunway Group. Leveraging on the growth of
  digital commerce in this region, the mobile wallet and payment solutions services has been
  on high demand by companies in Malaysia. We are confident that our strong track record
  will enable us to secure more projects in the future.
- Working on the development MyBal, which is a smartphone app that allows user to check prepaid airtime balances, purchase airtime, pay for utility bills and provide online shopping services. In the Southeast Asian region, over 90% of users are on prepaid with the current most popular way of checking balances would be via SMS/USSD text. MyBal allows users to check prepaid balance with a simple click on the app, while it's compatible with all Telco network across the region. Users will also be able to track their recharge history as well as data usage. As a convenient free utility app, this app has high potential to penetrate into

# **CEO's Review of Operations**

large user base. Users would also be able to purchase airtime, while it also enables migrant users to purchase airtime for their family at home from anywhere in the region. In addition, this app also allow users to make payments for utility bills and mobile commerce transactions.

# **Impairment Charge**

In FY17, our Digital Media & Services business, which experienced some setback due to technical glitches with our connectivity to Indosat (2<sup>nd</sup> largest Telco in Indonesia) during the change of platform which was outsourced to Huawei. As a result of the downturn of market conditions in Indonesia, our management and Board of Directors have decided to engage a valuer to provide a value on Arte Mobile Technology Pte. Ltd. ("Arte Mobile"), based on the principle of prudence and fair reflection of current financial conditions.

Subsequent to the completion of the company's annual intangible asset impairment testing process, we are to recognise a non-cash impairment charge of approximately \$13 million in our results for the FY17. The impairment relates to the carrying value of goodwill for Arte Mobile reflects a downturn in market conditions in Indonesia.

In determining the carrying value of Arte Mobile, we considered a range of macro assumptions including market conditions and growth prospects. There has been a stagnation in demand for traditional VAS digital media products as smartphone continues to penetrate the Indonesian market.

# **Strategic Priorities**

In addition to continually strengthening the existing businesses, we are focused on exploring new business as well as developing new products and services. The acquisition of My Play Company Limited would be the first step towards making a transition which we deem as vital towards driving growth and creating value to our shareholders.

In addition, we plan to invest in senior leadership to drive our innovation plans with the intention to transform our business to create sustainable profits. We also strive to provide a conducive working environment for our staff as they are key towards assisting us reaching our goals.

We are currently operating in a region with high growth potential. Therefore, we also intend to increase scalability through international expansion by leveraging existing products to deliver growing revenues and drive value for shareholders.

Another key focus in the near future will be to explore new revenue streams and monetise our products via mobile advertising. Given that we have huge numbers of customers in the region, and are strategically connected to Telco and Enterprise partners, we are well positioned to move into the fast growing and lucrative mobile advertising industry.

# **CEO's Review of Operations**

We are building a company with a sound strategic plan that generates sustainable revenue. I believe our Company has untapped potential and the best has to come. On this basis, I would like to thank our staff, the senior management and the board for their drive and contribution to the achievements of the FY17.

I would also like to thank our shareholders for their ongoing support and belief.

**Sean Tham** 

**Chief Executive Officer** 

# **Directors' Report**

The Directors present their report together with the financial report of iSentric Limited and its controlled entities (ASX:ICU) for the financial year ended 30 June 2017.

#### **Directors**

The names of Directors in office at any time during or since the end of the financial year are:

Lim Keong Yew Non-Executive Chairman
Kwong Yang Chong Non-Executive Director
Lee Chin Wee Executive Director
Terry Cuthbertson Non-Executive Director
Raymond Hor Non-Executive Director
Tim Monger Non-Executive Director

## **Company Secretary**

**Gary Stewart** 

## **Principal Activities**

The principal operations and activities of the Consolidated Entity were the provision of software-based mobile telecommunications and technology business in the Asia-Pacific market.

#### **Results for the Year**

For the year ended 30 June 2017, the consolidated entity generated an after tax loss of \$13,528,376 (2016: profit \$1,942,192), had net cash inflows from operating activities of \$319,071 (2016: inflow \$1,925,742) and had net assets of \$8,323,295 (2016: net assets \$20,401,456).

The Company experienced a difficult year for the financial year ended 30 June 2017, which was impacted by sub-par operating performance and an impairment on goodwill. The current year's result includes:

- (a) Arte Mobile Technology Pte. Ltd. made a profit contribution of \$346,281 which was impacted by a reduction in deferred tax assets of \$123,000 and a withholding tax write off amounting to \$563,076;
- (b) A non-cash impairment charge of \$13,000,000. The impairment relates to the carrying value of goodwill of Arte Mobile Pte. Ltd., reflecting the downturn in market conditions in Indonesia;
- (c) A loss from our Indonesian operation of \$668,031 which also includes operating expenses for our development of a new product; and
- (d) A loss from our Malaysian operation of \$140,697. The digital media and digital payment business in Malaysia did not recover from the Celcom suspension. However, the enterprise mobility business experienced a 72% year-on-year revenue growth.

#### **Financial Performance**

As noted above the underlying business performance was significantly impacted by the impairment on goodwill.

Underlying business performance <sup>1</sup>	
EBITDA	(12,432,619)
Underlying earnings adjustments	
Costs associated with potential acquisitions	28,350
Goodwill impairment	13,000,000
Underlying earnings	595,731
Finance costs	-
Depreciation & amortisation	525,304
Underlying earnings before taxation	70,427

1. Non-underlying income/expense are considered to be outside of the normal activities of the group and have been separately identified. The methodology of identifying these items is consistently applied from year to year. Underlying profit is a non-IFRS measure used by management of the company to assess the operating performance of the business. The non-IFRS measures have not been subject to audit.

#### **Dividends**

No interim dividend was declared or paid during the current financial year. The directors are recommending that no final dividend to be paid in respect of the year ended 30 June 2017 (2016: \$nil).

#### **Review of Operations**

The consolidated loss for the 12 months ended 30 June 2017 was \$13,528,376 compared to a profit of \$1,942,192 for the previous 12 months ended 30 June 2016. Some of the key features of the year ended 30 June 2017 include:

- (a) iSentric Sdn Bhd securing digital product projects with Kuwait Financial House and Touch & Go.
- (b) Arte Mobile Technology Pte. Ltd. launching new product MEME and the Game buffet platform in Indonesia.

## **Financial Position**

The net assets of the consolidated group have reduced by \$12,078,161 from 30 June 2016 to \$8,323,295 as at 30 June 2017.

As at 30 June 2017, the consolidated group has a working capital surplus, being current assets less current liabilities, of \$2,678,524 (2016: \$2,374,944).

# **Significant Changes in State of Affairs**

There were no significant changes in the state of affairs of the consolidated group for the year ended 30 June 2017.

# **Likely Developments**

Given the challenges the Group faced this financial year, the Company plans to move up the mobile gaming value chain by acquiring My Play Company Limited, one the leading mobile game development and publishing companies in Myanmar. In addition to further establishing My Play's market position in Myanmar, iSentric plans to develop new games for the Indonesian, Malaysian and Thailand markets leveraging on iSentric's relationships with telecommunication companies, with the aim of creating a strong social gaming brand in the region.

The Company will also continue to focus on growing its' fintech initiatives. The Public Bank mobile wallet will be launched in FY2018.

#### **Director Information**

Mr Lim Keong Yew Independent Non-Executive Chairman Appointed 8 September 2014

Lim Keong Yew is of Malaysian nationality and has a Bachelor Degree in Computer Science from Queen Mary and Westfield College, University of London.

Lim Keong Yew is currently acting as the managing director and chief executive officer of Donaco. Lim Keong Yew is also a director of Malahon Securities Limited, a stock brokerage, founded in 1984 and is a member and participant of Hong Kong Exchange. Lim Keong Yew is also the principal of the Slingshot Group of Companies, investment companies based in Hong Kong.

Lim Keong Yew's relevant experience includes:

- (a) Working as an executive director to M3 Technologies (Asia) Bhd where he was responsible for strategic investments and corporate affairs;
- (b) Working at VXI Capital, China, a company whose business was focused on investing in and restructuring companies in Malaysia, Beijing, Shanghai and Hong Kong; and
- (c) Working as "Project Manager" for Glaxo Wellcome, London, United Kingdom.

Lim Keong Yew has experience in mobile technology and the management of businesses across a number of countries. He will assist the company in managing growth and general management and governance.

Mr Terry Cuthbertson Independent Non-Executive Director Appointed 26 July 2010

Terry is currently Chairman of Australian Whisky Holdings Limited, Austpac Resources N.L., MNF Group Limited, South American Iron & Steel Corporation Limited, Mint Payments Limited and Malachite Resources Limited. He was formerly a partner of KPMG Corporate Finance and New South Wales Partner in charge of Mergers and Acquisitions where he coordinated government privatization, mergers, acquisitions and divesture activities and public offerings on the ASX for the New South Wales practice.

# **Directors' Report**

#### **Director Information**

Mr Kwong Yang Chong Independent Non-Executive Director Appointed 8 September 2014

Kwong Yang Chong is of Australian nationality. Kwong Yang Chong is the Chief Financial Officer of Donaco International Limited. He has substantial experience in finance and accounting and is a CPA Australia member. Kwong Yang Chong's relevant experience includes:

- (a) Audit manager at Ernst & Young for ten years;
- (b) Financial controller of a leading commercial advertisement production Group in Malaysia for 10 years; and
- (c) Chief Financial Officer of Donaco International Ltd (an ASX listed company).

Kwong Yang Chong compliance and financial experience will be utilised to monitor performance and management reporting.

Mr Lee Chin Wee Executive Director Appointed 8 September 2014

Lee Chin Wee is a founding shareholder and a director of iSentric.

Lee Chin Wee holds a First Class BEng (Hon) degree in Electrical & Electronic Engineering from University College London, United Kingdom and a Master of Business Administration (MBA) from University of Malaya. Prior to iSentric, Lee Chin Wee worked at Accenture as a Business Consultant focusing on telecommunications billing systems, product development and revenue assurance. Lee Chin Wee has experience in marketing and business development and actively targets growth with existing customers and to establish new partners and customers.

Mr Raymond Hor Independent Non-Executive Director Appointed 23 June 2015

Raymond Hor is an experienced executive with over 17 years experience in the TMT sector across Asia. He has extensive knowledge in technology related business, with experience in systems engineering, R&D and sales and marketing.

After listing two of his own companies as an entrepreneur, Raymond joined Questmark Capital Management Sdn Bhd last year as an Entrepreneur-in-Residence. He was an Executive Director for Redhot Media International Ltd, from 2007 to 2010. He managed the company's business development, M&A and IPO exercise for the AIM listing on the London Stock Exchange. He was also previously the Executive Director and Chief Operating Officer of Mexter Technology Berhad, listed on the Malaysia ACE market, and was in charge of the sales and operations, R&D, as well as corporate development of the company. Currently, he also serves as an advisor to a China-base Education Group for its IPO exercise.

Mr Tim Monger Independent Non-Executive Director Appointed 25 September 2015

Tim Monger is a Principal of Odyssey Capital Partners and Odyssey Capital Funds Management Ltd.

Tim Monger is a qualified chartered accountant and holds a BComm from the University of New South Wales. He is also an Associate of the Institute of Chartered Accountants Australia and a Senior Fellow at FINSIA.

#### **Directors' Interests in Shares and Options**

Directors	Existing Shares	<b>Existing Options</b>
Direct Interest		
Lee Chin Wee	4,692,844	-
Lim Keong Yew	6,678,986	-
Raymond Hor	833,334	833,334
Terry Cuthbertson	189,795	100,000
Tim Monger	1,000,000	400,000
Indirect Interest		
Lim Keong Yew*	21,808,380	-

<sup>\*</sup> By virtue of his shareholdings in Jox Holdings.

#### **Meetings of Directors**

The number of director's meetings attended by each of the directors of the Company during the financial year were:

Director	Directors' Meetings		Audit, Risk &	Remuneration
	Number	Number eligible	Number	Number eligible
	Attended	to attend	Attended	to attend
Lim Keong Yew	2	10	1	2
Terry Cuthbertson	4	10	1	2
Lee Chin Wee	9	10	-	-
Kwong Yang Chong	9	10	2	2
Tim Monger	10	10	-	-
Raymond Hor	8	10	-	-

#### **Remuneration Report**

Remuneration levels for Directors and executives are determined as part of an annual performance review, having regard to market factors, a performance evaluation process and independent remuneration advice. Remuneration packages comprise only a fixed salary component. The remuneration structures in place are designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of creation of value for shareholders. The remuneration structures take into account the following:

- (a) The capability and experience of the Directors and executives; and
- (b) The Directors and executive's ability to control the financial performance of the Company's operations.

#### **Fixed remuneration**

Fixed remuneration consists of base remuneration (which is calculated on a total cost basis and includes any FBT payable related to employee benefits), as well as employer contributions to superannuation funds. In addition, external consultants provide analysis, and when requested, advice to ensure the Directors' and senior executives' remuneration is competitive in the market place.

#### Service agreements

Executives have service agreements that are capable of termination within three months. In the event of termination or resignation, employees are entitled to their statutory entitlements to annual leave and long service leave, if applicable. There are no service agreements with any of the Directors.

#### **Non-executive Directors**

Total aggregate remuneration for all non-executive Directors approved by shareholders at an annual general meeting totalled \$500,000 (plus statutory superannuation). Director fees paid or payable to non-executive Directors total \$150,000. Fees for non-executive directors are not linked to the performance of the consolidated group. Currently, the remuneration for a non-executive director is \$30,000 per annum.

Directors' fees cover all main Board activities. Directors who perform additional duties (e.g. extended business related travel overseas, special projects relating to preparation of half year and annual reports) over and above that of normal Director's duties are remunerated on commercial terms and conditions. Details of the nature and amount of each major element of remuneration for each Director of the Consolidated Entity and each of the most highly remunerated officers are as follows:

#### **Details of remuneration**

Total remuneration paid or payable to the Key Management Personnel for the year ended 30 June 2017 is set out below:

	Short term employee benefits			
Key Management	Director's	Remuneration	Total	
	Fees			
	\$	\$	\$	
Lim Keong Yew	30,000	-	30,000	
Lee Chin Wee	-	151,596	151,596	
Terry Cuthbertson	30,000	-	30,000	
Kwong Yang Chong	30,000	-	30,000	
Raymond Hor	30,000	-	30,000	
Tim Monger	30,000	-	30,000	
Tham Jee Yeung		418,968	418,968	
Total	150,000	570,564	720,564	

# **Directors' Report**

Total remuneration paid or payable to the Key Management Personnel for the year ended 30 June 2016 is set out below:

	Short term employee benefits			
Key Management	Director's	Remuneration	Total	
	Fees			
	\$	\$	\$	
Lim Keong Yew	30,000	-	30,000	
Lee Chin Wee	<del>-</del>	67,113	67,113	
Terry Cuthbertson	30,000	-	30,000	
Kwong Yang Chong	30,000	-	30,000	
Raymond Hor	30,006	-	30,006	
Tim Monger	23,000	-	23,000	
Tham Jee Yeung	<del>-</del>	179,614	179,614	
Total	143,006	246,727	389,733	

## Options issued as part of remuneration for the year ended 30 June 2017

No option has been granted as part of remuneration to any Director or other key management personnel of the group. (2016:Nil)

This is the end of the Remuneration Report.

#### **Audit Committee**

The Audit Committee consists of Mr Lim Keong Yew, Mr Terry Cuthbertson and Mr. Kwong Yang Chong, who are all in charge of fulfilling the functions of the Audit Committee. This involves maintaining a Code of Corporate Conduct for the consolidated group, and to ensure additional assurance with respect to the quality and reliability of the information provided is prepared or approved by third party providers. The board is responsible for the appointment of the external auditor. The Board is responsible for reviewing the effectiveness of the organisation's internal control environment covering:

- (a) effectiveness and efficiency of operations
- (b) reliability of financial reporting
- (c) compliance with applicable laws and regulations.

In fulfilling its responsibilities the Board receives monthly management accounts which are tabled at monthly board meetings.

# **Shares Issued**

On 31 January 2017, the non-renounceable rights issue of the Company, pursuant to the Prospectus dated 22 December 2016, was fully subscribed. The total subscription amount received by the Company was \$2,035,565 for a total of 33,926,092 new ordinary shares. The total number of shares on issue in the Company following completion of the rights issue allotment will be 169,629,795.

Under the terms of the Entitlement Offer, 1 option exercisable at \$0.09 and expiring on 31 January 2018 will be issued for every 1 new share issued under the Entitlement Offer, resulting in a total of 33,926,092 attaching new options being issued.

# **Directors' Report**

#### **Environmental Issues**

The consolidated group's operations are not subject to significant environmental regulation under a law of the Commonwealth or of a state or territory of Australia.

#### **Directors' and Executive Officers' Indemnification**

The Consolidated Entity has not, during the financial year, in respect of any person who is or has been an officer or auditor of the Consolidated Entity or a related body corporate, indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings.

During the financial year, the Consolidated Entity paid insurance premiums of \$11,118 (excluding of GST) to insure the Directors and officers of the consolidated entity for costs and expenses which may be incurred in defending civil or criminal proceedings that may be brought against the Directors and officers in their capacity as Directors and officers of entities in the group.

There is no indemnification in relation to the auditors.

## **Non-audit Services**

During the year, MNSA Pty Ltd, the Company's Auditor, has performed certain other services in addition to their statutory duties.

The Board has considered the non-audit services provided during the year by the Auditor and is satisfied that the provision of those non-audit services during the year by the Auditor is compatible with, and did not compromise, the Auditor independence requirements of the Corporations Act 2001 for the following reasons:

- (a) all non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Audit and Risk Committee to ensure they do not impact the integrity and objectivity of the Auditor;
- (b) the non-audit services do not undermine the general principles relating to auditor independence;
- (c) as set out in APES110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the Auditor's own work, acting in management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

The following amounts were paid or are payable by the Consolidated Entity for non-audit services provided during the year:

	2017 \$	<b>2016</b> \$
Non audit services Tax compliance services Others	1,050 -	750 -

# **Options**

No options were issued during the year.

# **Proceeding on Behalf of Company**

No person has applied to the court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

# Matters Subsequent to the End of the Financial Year

There were no other matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of the affairs of the consolidated group, in subsequent financial years.

## **Auditor's Independence Declaration**

The auditor's independence declaration for the year ended 30 June 2017 has been received and can be found on page 16 of this Annual Report.

Signed in accordance with a resolution of directors.

**Tim Monger** 

**Non-Executive Director** 

Sydney

31 August 2017

Sydney Melbourne Canberra



#### ISENTRIC LIMITED ACN 091 192 871 AND CONTROLLED ENTITIES

# AUDITOR'S INDEPENDENCE DECLARATION UNDER S 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF ISENTRIC LIMITED AND CONTROLLED ENTITIES

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017 there have been no contraventions of:

- the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- any applicable code of professional conduct in relation to the audit.

MNSA Pty Ltd

Phillip Miller

Sydney

Dated this 31st day of August 2017

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# Consolidated Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2017

	Consolidated Group		
	Note	2017	2016
		\$	\$
Revenue	2	7,829,383	9,832,773
Sales direct costs		(4,228,739)	(3,856,236)
Amortisation and depreciation		(525,304)	(475,472)
Compliance and professional fees		(389,867)	(603,419)
Employee benefits expenses		(1,753,296)	(1,854,287)
Administration expenses		(441,541)	(486,210)
Marketing expenses		(221,016)	(513,774)
Travel expenses		(157,229)	(277,420)
Insurance expenses		(11,118)	(10,747)
Finance costs		-	(42,542)
Impairment charge on goodwill		(13,000,000)	-
Other expenses		(59,196)	(231,882)
Profit/(loss) before tax		(12,957,923)	1,480,784
Income tax (expense) / credit	3	(570,453)	461,408
Net profit/(loss) for the year		(13,528,376)	1,942,192
Other comprehensive income Items that will be reclassified subsequently to profit or loss when specific conditions are met:			
Exchange difference on translating foreign operations, net of tax		(521,133)	26,338
Total comprehensive income for the year attributable to members of the parent entity		(14,049,509)	1,968,530
Earnings per share		Cents per share	Cents per share
- Basic	6	(9.03)	1.43
- Diluted	6	(8.11)	1.40
	J	(0.11)	1.40

The above Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

# **Consolidated Statement of Financial Position as at 30 June 2017**

		<b>Consolidated Group</b>	
	Note	2017	2016
Assets		\$	\$
Current Assets			
Cash and cash equivalents	7	1,726,678	691,051
Trade and other receivables	8	2,367,033	3,508,709
Total Current Assets	_	4,093,711	4,199,760
Non-Current Assets			
Property and equipment	9	848,714	241,488
Intangible assets	10	4,486,911	17,336,239
Deferred Tax Asset		309,146	448,785
Total Non-Current Assets	_	5,644,771	18,026,512
Total Assets		9,738,482	22,226,272
Liabilities			
Current Liabilities			
Trade and other payables	11	1,415,187	1,824,816
Total Current Liabilities	_	1,415,187	1,824,816
Total Liabilities	_	1,415,187	1,824,816
Net Assets	_	8,323,295	20,401,456
Equity			
Issued capital	12	19,972,742	18,001,394
Foreign currency translation reserve/(losses)	21	(395,299)	125,834
Retained earnings/(losses)		(11,254,148)	2,274,228
Total Equity	_	8,323,295	20,401,456

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

# Consolidated Statement of Changes in Equity for the year ended 30 June 2017

Consolidated Group		Foreign		
		Currency		
		Translation	Retained	
	Issued	Reserve/	Earnings/	
	Capital	(Losses)	(Losses)	Total
	\$	\$	\$	\$
Balance at 30 June 2015	18,009,754	99,496	332,036	18,441,286
Foreign currency translation	-	26,338	-	26,338
Cost related to share issues	(8,360)	-	-	(8,360)
Profit for the year	-	-	1,942,192	1,942,192
Balance at 30 June 2016	18,001,394	125,834	2,274,228	20,401,456
Foreign currency translation	-	(521,133)	-	(521,133)
Shares issued	2,035,565	-	-	2,035,565
Cost related to share issues	(64,217)	-	-	(64,217)
Loss for the year	-	-	(13,528,376)	(13,528,376)
Balance at 30 June 2017	19,972,742	(395,299)	(11,254,148)	8,323,295

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

# Consolidated Statement of Cash Flows for the year ended 30 June 2017

		<b>Consolidated Group</b>		
		2017	2016	
	Note	\$	\$	
CASH FLOWS FROM OPERATING ACTIVITIES				
Receipts from customers		8,519,012	10,327,517	
Payments to suppliers and employees		(8,333,876)	(8,169,278)	
Finance costs paid		-	(42,542)	
Interest received		8,092	4,095	
Income tax refund/(paid)		125,843	(194,050)	
Net cash inflow from operating activities	15	319,071	1,925,742	
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for property and equipment		(669,834)	(241,825)	
Payments for intangible assets		(509,688)	(224,047)	
Others		-	(260,187)	
Net cash outflow from investing activities		(1,179,522)	(726,059)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from issue of shares		1,972,165	(124,860)	
Proceeds from borrowings		647,010	-	
Repayment of borrowings		(647,010)	(1,500,000)	
Net cash inflow from financing activities		1,972,165	(1,624,860)	
Net increase/(decrease) in cash held		1,111,714	(425,177)	
Cash at the beginning of the financial period		691,051	1,188,051	
Effect of exchange rate changes		(76,087)	(71,823)	
NET CASH AT THE END OF THE YEAR	7	1,726,678	691,051	

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

## **Note 1: Summary of Significant Accounting Policies**

iSentric Limited is a company incorporated and domiciled in Australia and is a listed public company whose shares are publicly traded on the Australian Securities Exchange ("ASX").

iSentric Limited is the legal parent of iSentric Sdn Bhd. The consolidated financial statements are issued under the name of iSentric Limited but are deemed to be a continuation of the legal subsidiary iSentric Sdn Bhd (refer Note 1(a)). The consolidated financial statements are for the Consolidated Entity consisting of iSentric Limited and its subsidiaries and iSentric Sdn Bhd and its subsidiaries, combined, as defined on page 47.

The consolidated financial report is a general purpose financial report prepared in accordance with Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and the Corporations Act 2001. The consolidated financial report complies with International Financial Reporting Standards and the interpretations adopted by the International Accounting Standards Board.

The financial report covers iSentric Limited and its controlled entities as a consolidated entity ("Group"). iSentric Limited is a company limited by shares, incorporated and domiciled in Australia.

The financial report was approved by the Directors on 30 August 2017.

The following is a summary of the material accounting policies adopted by the consolidated group in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated

# **Basis of Preparation**

The financial statements have been prepared on an accruals basis and are based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### **Significant Accounting Policies**

#### (a) Principles of Consolidation

In 2014 iSentric Limited acquired all of the issued shares of iSentric Sdn Bhd, resulting in iSentric Sdn Bhd becoming a wholly owned subsidiary of iSentric Limited. The acquisition resulted in the original shareholders of iSentric Sdn Bhd holding a majority share in iSentric Limited. Pursuant to Australian Accounting Standards this transaction represented a reverse acquisition with the result that iSentric Sdn Bhd was identified as the acquirer, for accounting purposes, of iSentric Limited (the "acquiree" and "legal parent").

The consolidated financial report includes the financial statements of iSentric Limited ("Legal Parent Entity") and its consolidated entities. iSentric Limited and its consolidated entities are together referred to in the financial report as the "Consolidated Entity" or "The Group".

A controlled entity is any entity the Legal Parent Entity has the power to control the financial and operating policies so as to obtain benefits from its activities. A list of controlled entities is contained in Note 20 to the financial statements. All controlled entities have a June financial year-end.

The effects of all transactions between entities in the Group have been eliminated in full and the consolidated financial report has been prepared using uniform accounting policies for like transactions and other events in similar circumstances.

#### Goodwill

Goodwill is measured at cost less accumulated impairment losses, if any. The carrying value of goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired. The impairment value of goodwill is recognised immediately in profit or loss. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Under the acquisition method, any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of non-controlling interest recognised and the fair value of the Group's previously held equity interest in the acquire (if any), over the net fair value of the acquiree's identifiable assets and liabilities at the date of acquisition is recorded as goodwill.

Where the latter amount exceeds the former, after reassessment, the excess represents a bargain purchase gain and is recognised as a gain in profit or loss.

#### **Business Combination**

Acquisitions of businesses are accounted for using the acquisition method. Under the acquisition method, the consideration transferred for acquisition of a subsidiary is the fair value of the assets transferred, liabilities incurred and the equity interests issued by the Group at the acquisition date. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs, other than the costs to issue debt or equity securities, are recognised in profit or loss when incurred.

In a business combination achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in profit or loss.

Non-controlling interests in the acquiree may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets at the date of acquisition. The choice of measurement basis is made on a transaction-by-transaction basis. Non-controlling interests are presented within equity in the consolidated statement of financial position, separately from the equity attributable to owners of the Company. Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All changes in the parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of consideration paid or received is recognised directly in equity of the Group.

Upon the loss of control of a subsidiary, the Group recognises any gain or loss on disposal in profit or loss which is calculated as the difference between:-

- the aggregate of the fair value of the consideration received and the fair value of any retained interest in the former subsidiary; and
- the previous carrying amount of the assets (including goodwill), and liabilities of the former subsidiary and any non-controlling interests.

Amounts previously recognised in other comprehensive income in relation to the former subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of (i.e. reclassified to profit or loss or transferred directly to retained profits). The fair value of any investments retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under AASB 139 or, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

#### (b) Financial Instruments

#### **Initial Recognition and measurement**

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to purchase or sale of asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are recognised initially at fair value and subsequently at amortised cost using the effective interest rate method.

#### **Other Financial Assets**

Other financial assets, including investments in controlled entities, are recognised at cost, less where applicable any impairment losses.

#### Financial liabilities

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

# Available-for-sale Investments

Available-for-sale investments are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with any remeasurements other than impairment losses and foreign exchange gains and losses recognised in other comprehensive income. When the financial asset is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

Available-for-sale financial assets are classified as non-current assets when they are expected to be sold after 12 months from the end of the reporting period. All other available-for-sale financial assets are classified as current assets.

#### Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### Fair value estimations

The fair values of financial assets and financial liabilities must be estimated for recognition and disclosure purposes. The nominal value less estimated credit adjustment of trade receivables and payables are assumed to approximate their fair values. The fair values of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rates that is available for similar financial instruments.

#### **Impairment**

A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance account.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the Group recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

#### **Property and Equipment**

Property and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Consolidated Entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight line method to allocate cost of assets, net of their residual values, over their estimated useful lives, as follows:

Class	Rate
Office & Computer equipment	20-33%
Renovation	20%
Motor vehicles	12.5-25%
Building	5%
Freehold land	-

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.

## (c) Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using a valuation technique. The measurement assumes that the transaction takes place either in the principal market or in the absence of a principal market, in the most advantageous market. For non-financial asset, the fair value measurement takes into account a market's participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For financial reporting purposes, the fair value measurements are analysed into level 1 to level 3 as follows:-

- Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liability that the entity can access at the measurement date;
- Level 2: Inputs are inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3: Inputs are unobservable inputs for the asset or liability.

The transfer of fair value between levels is determined as of the date of the event or change in circumstances that caused the transfer.

#### (d) Intangibles

# **Intellectual Property**

Intellectual property is recognised at cost of acquisition and is amortised over the period in which its benefits are expected to be realised. The balances are reviewed annually for impairment and any balance representing future benefits for which the realisation is considered to be no longer probable are recognised in the statement of profit or loss and other comprehensive income as impairment losses.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use. In relation to the amortisation of intangibles with finite useful lives, management judgements are used to determine the estimated useful lives. The estimated useful lives are as follows:

Number of years 10 5

Mobile content and services Software platform

#### Goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires estimation of the recoverable amount of the cash generating units to which goodwill have been allocated. The assumption used in this estimation of recoverable amount and the amount of goodwill are discussed in Note 10.

#### **Development Expenditure**

Research expenditure is recognised as an expense when it is incurred.

Development expenditure is recognised as an expense except that costs incurred on development projects are capitalised as non-current assets to the extent that such expenditure is expected to generate future economic benefits. Development expenditure is capitalised if, and only if an entity can demonstrate all of the following:-

- (a) its ability to measure reliably the expenditure attributable to the asset under development;
- (b) the product or process is technically and commercially feasible;
- (c) its future economic benefits are probable;
- (d) its intention to complete and the ability to use or sell the developed asset; and
- (e) the availability of adequate technical, financial and other resources to complete the asset under development.

Capitalised development expenditure is measured at cost less accumulated amortisation and impairment losses, if any. Development expenditure initially recognised as an expense is not recognised as assets in the subsequent period.

The development expenditure is amortised on a straight-line method over a period of 3 years when the products are ready for sale or use. In the event that the expected future economic benefits are no longer probable of being recovered, the development expenditure is written down to its recoverable amount.

#### Impairment of Non-Financial Assets

The carrying values of assets, other than those to which AASB136 - Impairment of Assets does not apply, are reviewed at the end of each reporting period for impairment when there is an indication that the assets might be impaired. Impairment is measured by comparing the carrying values of the assets with their recoverable amounts. The recoverable amount of the assets is the higher of the assets' fair value less costs to sell and their value-in-use, which is measured by reference to discounted future cash flow.

An impairment loss is recognised in profit or loss immediately unless the asset is carried at its revalued amount. Any impairment loss of a revalued asset is treated as a revaluation decrease to the extent of a previously recognised revaluation surplus for the same asset.

In respect of assets other than goodwill, and when there is a change in the estimates used to determine the recoverable amount, a subsequent increase in the recoverable amount of an asset is treated as a reversal of the previous impairment loss and is recognised to the extent of the carrying amount of the asset that would have been determined (net of amortisation and depreciation) had no impairment loss been recognised. The reversal is recognised in profit or loss immediately.

#### (e) Income Tax

The income tax expense/(income) for the year comprises current income tax expense/(income) and deferred tax expense/(income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/(assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority using tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense/(income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss or arising from the business combination.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

## (f) Cash & Cash Equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less.

# (g) Revenue and other income

#### (i) Sale of Goods

Revenue is recognised upon delivery of goods and customers' acceptance and where applicable, net of sales tax, returns and trade discounts.

# (ii) Services

Revenue is recognised upon the rendering of services and when the outcome of the transaction can be estimated reliably. In the event the outcome of the transaction could not be estimated reliably, revenue is recognised to the extent of the expenses incurred that are recoverable.

#### (iii) Revenue from Support Maintenance Services

Revenue from support maintenance services is recognised on the provision of software licensing maintenance and product enhancement services.

#### (iv) Licensing Software

Revenue is recognised when the right to use the software is granted to the buyers.

#### (v) Interest Income

Interest income is recognised on an accrual basis, based on the effective yield on the investment.

# (h) Goods and Services Tax (GST) or Value Added Tax (VAT)

Revenues, expenses and assets (other than receivables) are recognised net of the amount of GST in Malaysia and Singapore or net of the amount of VAT in Indonesia, except where the amount of GST or VAT incurred is not recoverable from the Tax Offices of the respective jurisdictions. In these circumstances the GST or VAT is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST or VAT included. The net amount of GST or VAT recoverable from, or payable to, the Tax Offices of the respective jurisdictions is included as a current asset or liability in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST or VAT components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the Tax Offices of the respective jurisdictions are presented as operating cash flows included in receipts from customers or payments to suppliers.

## (i) Functional and Foreign Currencies

#### (i) Functional and Presentation Currency

The individual financial statements of each entity in the Group are presented in the currency of the primary economic environment in which the entity operates, which is the functional currency. The consolidated financial statements are presented in Australian dollar, which is the Company's functional and presentation currency.

#### (ii) Transactions and Balances

Transactions in foreign currencies are converted into the respective functional currencies on initial recognition, using the exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities at the end of the reporting period are translated at the rates ruling as of that date. Non-monetary assets and liabilities are translated using exchange rates that existed when the values were determined. All exchange differences are recognised in profit or loss.

#### (iii) Foreign Operations

Assets and liabilities of foreign operations are translated to Australian dollars at the rates of exchange ruling at the end of the reporting period. Income, expenses and other comprehensive income of foreign operations are translated at exchange rates ruling at the dates of the transactions. All exchange differences arising from translation are taken directly to other comprehensive income and accumulated in equity; attributed to the owners of the Company and non-controlling interests, as appropriate.

Goodwill and fair value adjustments arising from the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and are recorded in the functional currency of the foreign operations and translated at the closing rate at the end of the reporting period.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign subsidiary, or a partial disposal involving loss of control over a subsidiary that includes a foreign operation, or a partial disposal of an interest in an associate that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in equity in respect of that foreign operation attributable to the owners of the Company are reclassified to profit or loss as part of the gain or loss on disposal. The portion that related to non-controlling interests is derecognised but is not reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are reattributed to non-controlling interests and are not recognised in profit or loss. When the Group disposes of only part of its investment in an associate that includes a foreign operation while retaining significant influence, the proportionate share of the accumulative exchange differences is reclassified to profit or loss.

In the consolidated financial statements, when settlement of an intragroup loan is neither planned nor likely to occur in the foreseeable future, the exchange differences arising from translating such monetary item are considered to form part of a net investment in the foreign operation and are recognised in other comprehensive income.

#### (j) Employee Benefits

The following liabilities arising in respect of employee entitlements are measured at their nominal amounts. Wages and salaries and annual leave regardless of whether they are expected to be settled within twelve months of balance date and other employee benefits which are expected to be settled within twelve months of balance date.

All other employee entitlements, including long service leave, are measured at the present value of estimated future cash outflows in respect of services provided up to balance date. Liabilities are determined after taking into consideration estimated future increases in wages and salaries and past experience regarding staff departures. Related on costs are included.

#### (k) Going Concern

The financial report has been prepared on a going concern basis. This presumes that funds will be available to finance future operations and the realisation of assets and settlement of liabilities will occur in the normal course of business.

For the year ended 30 June 2017 the Group generated loss after tax of \$13,528,376 (2016: profit \$1,942,192), as at the balance date the Group's total assets exceeded total liabilities by \$8,323,295 (2016: net assets \$20,401,456).

The Directors believe that the going concern basis of accounting is appropriate due to the expected cash flows to be generated by the Group over the next twelve months. The Directors will closely monitor cash flows as the Group grows and if revenues do not increase as expected, the Directors will look to contain costs. The Directors believe that these actions, if required, will be sufficient to ensure that the company will be able to pay its debts as and when they fall due for the next twelve months.

Notwithstanding the above, the directors acknowledge that there are a number of risk factors that could materially affect the Group's future profitability and cash flows, which include, but are not limited to:

# (i) Competition

There can be no assurance given in respect of the Group's ability to continue to compete profitably in the competitive markets in which the Group operates. The potential exists for change in the competitive environment in which the Group operates.

#### (ii) Reliance on key management

The responsibility of overseeing the day-to-day operations and strategic management of the Group is substantially dependent upon its senior management and its key personnel. There can be no assurance given that there will be no detrimental impact on the Group if one, or a number of, these employees cease their employment.

## (I) New accounting standards for application in future periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the Group. The directors has decided not to early adopt any of the new and amended pronouncements. Their assessment of the pronouncements that are relevant to the Group but applicable in future reporting periods is set out below:

AASB 9: Financial Instruments and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018).

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Group on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

Although the directors anticipate that the adoption of AASB 9 may have an impact on the Group's financial instruments, including hedging activity, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-8: Amendments to Australian Accounting Standards – Effective Date of AASB 15).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Apart from a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

The transitional provisions of this Standard permit an entity to either: restate the contracts that existed in each prior period presented per AASB 108: *Accounting Policies, Changes in Accounting Estimates and Errors* (subject to certain practical expedients in AASB 15); or recognise the cumulative effect of retrospective application to incomplete contracts on the date of initial application. There are also enhanced disclosure requirements regarding revenue.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 16: Leases (applicable to annual reporting periods beginning on or after 1 January 2019).

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: *Leases and related Interpretations*. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance leases.

The main changes introduced by the new Standard are as follows:

- recognition of a right-to-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- depreciation of right-to-use assets in line with AASB 116: *Property, Plant and Equipment* in profit or loss and unwinding of the liability in principal and interest components;
- inclusion of variable lease payments that depend on an index or a rate in the initial measurement of the lease liability using the index or rate at the commencement date;
- application of a practical expedient to permit a lessee to elect not to separate non-lease components and instead account for all components as a lease; and
- inclusion of additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

Although the directors anticipate that the adoption of AASB 16 will impact the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 2014-10: Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-10: Amendments to Australian Accounting Standards – Effective Date of Amendments to AASB 10 and AASB 128).

This Standard amends AASB 10: Consolidated Financial Statements with regards to a parent losing control over a subsidiary that is not a "business" as defined in AASB 3: Business Combinations to an associate or joint venture, and requires that:

- a gain or loss (including any amounts in other comprehensive income (OCI)) be recognised only to the extent of the unrelated investor's interest in that associate or joint venture;
- the remaining gain or loss be eliminated against the carrying amount of the investment in that associate or joint venture; and
- any gain or loss from remeasuring the remaining investment in the former subsidiary at fair value also be recognised only to the extent of the unrelated investor's interest in the associate or joint venture. The remaining gain or loss should be eliminated against the carrying amount of the remaining investment.

The application of AASB 2014-10 will result in a change in accounting policies for transactions of loss of control over subsidiaries (involving an associate or joint venture) that are businesses per AASB 3 for which gains or losses were previously recognised only to the extent of the unrelated investor's interest.

The transitional provisions require that the Standard should be applied prospectively to sales or contributions of subsidiaries to associates or joint ventures occurring on or after 1 January 2018. Although the directors anticipate that the adoption of AASB 2014-10 may have an impact on the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

#### (m) Key Estimates and Judgements

Estimates and judgements are continually evaluated by the directors and management and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The estimates and judgements that affect the application of the

Group's accounting policies and disclosures, and have a significant risk of causing a material adjustment to the carrying amounts of assets, liabilities, income and expenses are discussed below:-

## (i) Depreciation of Property and Equipment

The estimates for the residual values, useful lives and related depreciation charges for the property and equipment are based on commercial factors which could change significantly as a result of technical innovations and competitors' actions in response to the market conditions. The Group anticipates that the residual values of its property and equipment will be insignificant. As a result, residual values are not being taken into consideration for the computation of the depreciable amount. Changes in the expected level of usage and technological development could impact the economic useful lives and the residual values of these assets, therefore future depreciation charges could be revised.

#### (ii) Income Taxes

There are certain transactions and computations for which the ultimate tax determination may be different from the initial estimate. The Group recognises tax liabilities based on its understanding of the prevailing tax laws and estimates of whether such taxes will be due in the ordinary course of business. Where the final outcome of these matters is different from the amounts that were initially recognised, such difference will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### (iii) Impairment of Non-financial Assets

When the recoverable amount of an asset is determined based on the estimate of the value-in-use of the cash-generating unit to which the asset is allocated, the management is required to make an estimate of the expected future cash flows from the cash-generating unit and also to apply a suitable discount rate in order to determine the present value of those cash flows.

#### (iv) Amortisation of Development Costs

Changes in the expected level of usage and technological development could impact the economic useful lives and therefore, future amortisation charges could be revised.

#### (v) Impairment of Trade and Other Receivables

An impairment loss is recognised when there is objective evidence that a financial asset is impaired. Management specifically reviews its loan and receivables financial assets and analyses historical bad debts, customer concentrations, customer creditworthiness, current economic trends and changes in the customer payment terms when making a judgement to evaluate the adequacy of the allowance for impairment loss. Where there is objective evidence of impairment, the amount and timing of future cash flows are estimated based on historical loss experience for assets with similar credit risk characteristics. If the expectation is different from the estimation, such difference will impact the carrying value of receivables.

Consolidated Group

# Notes to the Financial Statements for the year ended 30 June 2017

#### (vi) Fair Value Estimates for Certain Financial Assets and Liabilities

The Group carries certain financial assets and liabilities at fair value, which requires extensive use of accounting estimates and judgement. While significant components of fair value measurement were determined using verifiable objective evidence, the amount of changes in fair value would differ if the Group uses different valuation methodologies. Any changes in fair value of these assets and liabilities would affect profit and equity.

# (vii) Impairment of Goodwill

Note 2: Revenue

Goodwill is tested for impairment annually and at other times when such indicators exists. This requires management to estimate the expected future cash flows of the cash-generating unit to which goodwill is allocated and to apply a suitable discount rate in order to determine the present value of those cash flows. The future cash flows are most sensitive to budgeted gross margins, growth rates estimated and discount rate used. If the expectation is different from the estimation, such difference will impact the carrying value of goodwill.

Note 2: Revenue	Consolidated Group	
	2017	2016
	\$	\$
Revenue	7,550,358	9,803,091
Interest received	8,440	4,334
Gain on foreign exchange translation	254,940	25,348
Other miscellaneous income	15,645	-
	7,829,383	9,832,773
Note 3: Income tax expense		
Prima facie tax expense/(income) on profit/(loss) before tax calculated at 30% (2016: 30%)	(3,887,377)	150,058
Tax effects of:		
Difference in overseas tax rates	(75,363)	(309)
Non-taxable income	-	(102,327)
Non-deductible expenses	4,122,020	84,873
Effect of partial tax exemption and tax relief	(1,456)	(207,714)
Changes in unrecognised temporary difference	(149,634)	(77,492)
Deferred tax asset not recognised during the financial year	91,331	282,610
Utilisation of deferred tax asset previously not recognised	(73,405)	-
Deferred tax asset recognised	-	(444,915)
Movement of deferred tax asset	117,121	-
Under-provision of current tax in the previous financial year	(108,945)	(146,192)
Witholding tax credit written off	536,161	_
Income tax expense / (credit)	570,453	(461,408)

Where applicable, grants and tax concessions are accrued in the year in which they are receivable.

Potential deferred tax asset in Malaysia at 24% (2016: 24%) attributable to unused tax losses, amounting to \$91,331 (2016: 282,610) have not been brought to account because Directors do not believe it is appropriate to regard realisation of the deferred tax as probable. These benefits will only be obtained if:

- (a) the Company derives future assessable income of a nature and of an amount sufficient to enable the benefit from the deduction of the loss to be realised:
- (b) the Company continues to comply with the conditions for deductibility imposed by law; and
- (c) no changes in tax legislation adversely affect the Company in realising the benefit from the deduction for the loss.

# **Dividend imputation**

The balance of the franking account of the Company at the end of the year was nil. No dividends were paid during the year.

#### Note 4: Auditor's remuneration

During the year the following fees were paid or payable for services provided by the auditor of the parent entity, its related practices and non-related audit firms:

	Consolidated Group 2017 \$	2016 \$
(a) Audit Services  Auditor's remuneration, auditing or reviewing the financial reports:		
- Group auditor - Other auditors	48,000 16,889	54,500 34,121
(b) Non Audit Services - Group auditor		
<ul><li>- Tax compliance services</li><li>- Other auditor</li><li>- Others</li></ul>	1,050 16,207	750 -

## **Note 5: Dividends**

No dividends were paid or proposed during the financial year.

# Note 6: Earnings per share

Overall	Operations
---------	------------

Profit/(loss) per share (cents per share)		
- Basic	(9.03)	1.43
- Diluted	(8.11)	1.40
Profit/(Loss) used in the calculation of basic EPS (\$)	(13,528,376)	1,942,192
Weighted average number of shares outstanding during the		
year used in calculations of basic earnings per share	149,738,881	135,703,703
Dilutive effect of options outstanding	17,035,178	3,000,000
Weighted average number of shares outstanding during the year used in calculations of diluted earnings per share	166,774,059	138,703,703

Information on options outstanding at the balance sheet date can be found in Note 12.

# Note 7: Cash and cash equivalents

	Consolidated Group	
	2017	2016
	\$	\$
Cash at bank	1,411,244	676,254
Cash in hand	2,780	14,797
Fixed deposits	312,654	-
	1,726,678	691,051
Reconciliation to cash at year end		
Cash at bank	1,726,678	691,051
Cash and cash equivalents as per Statement of Cash Flows	1,726,678	691,051
·		· · · · · · · · · · · · · · · · · · ·
Note 8: Trade and other receivables		
Trade receivables	1,861,049	2,647,680
Other receivables	65,174	131,315
Prepayments	118,213	47,597
Deposits	40,426	230,462
Tax refundable	282,171	451,655
	2,367,033	3,508,709
Note 9: Property and Equipment		
Cost		
Opening Balance	427,464	379,347
Additions/Written off	741,714	58,450
Effect of movement in exchange rate	(40,657)	(10,472)
Closing Balance	1,128,521	427,464
Accumulated depreciation		
Opening Balance	185,976	89,669
Depreciation for the year	115,420	98,430
Effect of movement in exchange rate	(21,589)	(2,262)
Closing Balance	279,807	185,976
Total plant and equipment	848,714	241,488
	<del></del>	

Note 10: Intangible assets

2017 Consolidated Group	Product Development Expenditure	Intellectual Properties	Goodwill	Total
	\$	\$	\$	\$
At 30 June 2017				
Cost	688,492	2,611,858	15,474,869	18,775,219
Accumulated amortisation and impairment	(547,777)	(740,531)	(13,000,000)	(14,288,308)
Net book amount	140,715	1,871,327	2,474,869	4,486,911
Movement				
Opening balance 1 July 2016	42,060	1,813,539	15,480,640	17,336,239
Additions	136,922	524,406	-	661,328
Amortisation charge	(34,967)	(374,918)	-	(409,885)
Impairment	-	-	(13,000,000)	(13,000,000)
Effect of movement in exchange rate	(3,300)	(91,700)	(5,771)	(100,771)
Closing balance 30 June 2017	140,715	1,871,327	2,474,869	4,486,911
2016 Consolidated Group				
At 30 June 2016				
Cost	608,326	2,202,047	15,480,640	18,291,013
Accumulated amortisation and impairment	(566,266)	(388,508)	-	(954,774)
Net book amount	42,060	1,813,539	15,480,640	17,336,239
Movement				
Opening balance 1 July 2015	130,579	1,623,876	15,482,471	17,236,926
Additions	-	434,157	-	434,157
Amortisation charge	(84,384)	(292,658)	-	(377,042)
Effect of movement in exchange rate	(4,135)	48,164	(1,831)	42,198
Closing balance 30 June 2016	42,060	1,813,539	15,480,640	17,336,239

#### **Goodwill impairment tests**

#### Description of the cash generating units and other information

Goodwill acquired through business combinations has been allocated to two cash generating units (CGUs) for impairment testing.

The aggregate carrying amounts of goodwill allocated to CGUs are as follows:

	Consolidated Group		
	2017	2016	
	\$	\$	
Arte Mobile Technology	2,418,789	15,418,789	
Datamorph	56,080	61,851	
	2,474,869	15,480,640	

The annual impairment test undertaken at 30 June 2017 involved determining the recoverable amount of each CGU based on their fair value less cost to sell and comparing it to the CGU's carrying amount. Fair value reflects the best estimate of the amount that an independent third party would pay to purchase the CGUs, less related selling costs. Carrying value reflects goodwill and the other identifiable assets and liabilities that can be allocated to each CGU and that generate the CGU's cash flows.

The directors used an independent valuer's assessment as the basis for determining the fair value less costs to sell. Fair value has been calculated using discounted future cash flows. The fair value measurement was categorised as a Level 3 fair value based on the inputs in the valuation technique used. Discounted cash flows include a terminal value calculated in accordance with the Gordon Growth model using a long term nominal inflation rate of 5%.

The valuation is based on cash flow projections over a five year period using assumptions that represent management's best estimate of the range of business and economic conditions at this time. The valuations have been reviewed and approved by the Board of iSentric.

Discount rates are calculated using a weighted average cost of capital method which is based on market data, reflects the time value of money and includes a risk premium to account for current economic conditions.

The pre-tax discount rates applied to the undiscounted cash flows were 21.5%-23.5% for all CGUs. Management consider that, as all CGUs operate in the Digital Media Industry in Malaysia and Indonesia and provide equivalent products and services in the same markets, the risk specific to each unit are comparable and therefore a discount rate of 21.5%-23.5% is applicable to all CGUs.

Based on the results of the tests undertaken, the impairment loss of A\$13,000,000 (2016: nil) has been recognised in relation to goodwill of Arte Mobile Technology in the 2017 financial year.

Note 11: Trade and other payables

	Consolidated G	Consolidated Group		
	2017	2016		
	\$	\$		
Current				
Trade payables	822,408	700,970		
Other payables	300,464	864,626		
Amount owing to a director	45,963	55,001		
Amount owing to a related party	20,384	-		
Accruals	216,872	197,735		
Tax payable	9,096	6,484		
	1,415,187	1,824,816		

## Note 12: Contributed equity

	Consolidated Group		
	2017	2016	
	\$	\$	
169,629,795 (2016: 135,703,703) fully paid ordinary shares	19,972,742	18,001,394	
(a) Ordinary shares - value			
At the beginning of the reporting period	18,001,394	18,009,754	
Add: Share issued	2,035,565	-	
Less: Cost related to share issues	(64,217)	(8,360)	
Balance at end of reporting period	19,972,742	18,001,394	
(b) Ordinary shares - number			
	No.	No.	
At the beginning of the reporting period	135,703,703	135,703,703	
Share issued	33,926,092 <sup>(1)</sup>	-	
Balance at end of reporting period	169,629,795	135,703,703	

#### **Notes**

(1) Rights issue on 31 January 2017

#### **Ordinary shares**

Ordinary shares participate in dividends and the proceeds on winding up of the Consolidated Entity in proportion to the number of shares held. At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

## **Options**

33,926,092 options were issued on 31 January 2017 with the rights issue. The balance of options at 30 June 2017 is 36,926,092.

#### **Note 13: Segment Reporting**

### **Identification of reportable segments**

iSentric Limited has identified its operating segments based on the internal reports that are reviewed and used by the board of directors (chief operating decision makers) in assessing performance and determining the allocation of resources.

#### Basis of accounting for purposes of reporting by operating segments

## (a) Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

## (b) Inter segment transactions

Segment revenues, expenses and results include transfers between segments. The prices charged on intersegment transactions are the same as those charged for similar goods to parties outside of the consolidated group at an arm's length. These transfers are eliminated on consolidation.

## (c) Segment assets

Assets include all assets used by a segment and consist principally of cash, receivables, intangibles and property, plant and equipment, net of allowances and accumulated depreciation and amortisation. While most such assets can be directly attributed to individual segments, the carrying amount of certain assets used jointly by two or more segments is allocated to the segments on a reasonable basis.

## (d) Segment liabilities

Liabilities consist principally of accounts payable, employee entitlements, accrued expenses and provisions.

	Malaysia \$	Singapore \$	Australia \$	Indonesia \$	Consolidation Adjustment \$	Consolidated Group \$
2017						
REVENUE						
External sales	5,549,339	1,880,996	-	491,613	(371,590)	7,550,358
Interest revenue	4,707	184	3,396	153	(226)	8,440
Other income	19,806	4,725	243,925	2,465	(336)	270,585
Total revenue	5,573,852	1,885,905	247,321	494,231	(371,926)	7,829,383
Expenses	(5,688,111)	(1,005,949)	(13,293,221)	(1,160,658)	360,633	(20,787,306)
Profit / (loss) before income tax expense Income tax expense	(114,259)	879,956	(13,045,900)	(666,427)	(11,293)	(12,957,923) (570,453)
Profit / (loss) after income tax expense					_	(13,528,376)
ASSETS						
Total assets	3,512,251	5,548,415	29,756,342	825,082	(29,903,608)	9,738,482
LIABILITIES						
Total liabilities	1,241,033	215,158	2,121,287	1,148,853	(3,311,144)	1,415,187
		••			Consolidation	Consolidated
	Malaysia	Singapore	Australia \$	Indonesia	Adjustment \$	Group
<b>2016</b> REVENUE	\$	\$	Ş	\$	Ş	\$
External sales	5,746,541	3,130,377	-	1,021,281	(95,108)	9,803,091
Interest revenue	4,004	126	73	131	-	4,334
Other income	27,941	300	-	511	(3,404)	25,348
Total revenue	5,778,486	3,130,803	73	1,021,923	(98,512)	9,832,773
Expenses	(6,053,900)	(718,668)	(621,692)	(1,052,837)	95,108	(8,351,989)
Profit / (loss) before income tax expense Income tax expense	(275,414)	2,412,135	(621,619)	(30,914)	(3,404)	1,480,784 461,408
Profit / (loss) after income tax expense					_	1,942,192

\$	\$	Australia \$	Indonesia \$	Adjustment \$	Group \$
828,835	492,454	29,029,348	481,311	(16,605,676)	22,226,272
171,493	219.949	3.319.741	138.334	(3.024.701)	1,824,816
	, \$ 	, ,	\$ \$ \$ 828,835 492,454 29,029,348	\$ \$ \$ \$ 828,835 492,454 29,029,348 481,311	\$ \$ \$ \$ \$ 828,835 492,454 29,029,348 481,311 (16,605,676)

### Note 14: Financial Risk Management

The Group's financial instruments consist mainly of deposits with banks, accounts and other receivables, trade and other payables, loans to and from related parties.

The maximum exposure to credit risk at the balance sheet date is as follows:

	Consolidated Group		
	2017		
	\$	\$	
Financial Assets			
Cash and cash equivalents	1,726,678	691,015	
Trade receivables	1,861,049	2,647,680	
Other receivables	65,174	131,315	
Deposits	40,426	230,462	
Tax refundable	282,171	451,655	
Total	3,975,498	4,152,127	
Financial Liabilities			
Trade payables	822,408	700,970	
Other payables	300,464	864,626	
Amount owing to a director	45,963	55,001	
Amount owing to a related party	20,384	-	
Accruals	216,872	197,735	
Tax payable	9,096	6,484	
Total	1,415,187	1,824,816	

## (a) General objectives, policies and processes

In common with all other businesses, the Group is exposed to risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

The Board has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Group's finance function. The Group's risk management policies and objectives are therefore designed to minimise the potential impacts of these risks on the Group where such impacts may be material. The board receives monthly financial reports through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets. The overall objective of the Board is to set

policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility.

#### (b) Credit risk

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the Group incurring a financial loss. This usually occurs when the debtors or counterparties to derivative contracts fail to settle their obligations owing to the Group.

The Group manages its exposure to credit risk by the application of credit approvals, credit limits and monitoring procedures on an ongoing basis.

The group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables as appropriate. The main components of this allowance are specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. Impairment is estimated by management based on prior year experience and the current economic environment.

#### (i) Credit risk concentration profile

As at the end of the financial year, the Group has significant concentration of credit risk related to the amount owing by five customers (2016 – four customers) which constituted approximately 58% (2016 – 74%) of total trade receivables.

#### (ii) Exposure to credit risk

At the end of the financial year, the maximum exposure to credit risk is represented by the carrying amount of each class of financial assets recognised in the statement of financial position of the Group after deducting any allowance for impairment (where applicable).

## (iii) Ageing analysis

The ageing of trade receivables at the reporting date is as follows:

	2017	2016
	\$	\$
Not past due	1,503,822	1,681,240
Past due 0 – 30 days	269,487	85,786
Past due 31 – 60 days	9,003	13,441
Over 60 days	78,737	867,213
Total	1,861,049	2,647,680

At the end of the financial year, trade receivables that are individually impaired were those with significant financial difficulties and have defaulted on payments. The receivables are not secured by any collateral or credit enhancement.

The Group believes that no additional impairment allowance is necessary in respect of trade receivables that are past due but not impaired because they are companies with good collection track record and no recent history of default.

#### (c) Liquidity risk

Liquidity risk is the risk that the Group may encounter difficulties raising funds to meet commitments associated with financial instruments, e.g. borrowing repayments. The Board of Directors manage liquidity risk by continually monitoring forecast cash flows and generating when required additional capital funding as necessary. It is noted that the Group does not have any borrowing facilities.

The following maturity analysis is done on a contractual undiscounted cash flow basis:

## **Maturity Analysis - Consolidated Group**

Financial liabilities	Carrying Amount \$	Contractual Cash flows \$	Within 1 year \$
2017			
Trade and other payables and accruals	1,369,224	1,369,224	1,369,224
Amount payable to a director	45,963	45,963	45,963
2016			
Trade and other payables and accruals	1,769,815	1,769,815	1,769,815
Amount payable to a director	55,001	55,001	55,001

The fair value of the current trade and other payables approximates their carrying values.

#### (d) Market rate risk

Market rate risk arises from the use of interest bearing and foreign currency financial instruments. It is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates (interest rate risk) or foreign exchange rates (currency risk). The Company and Group are not subject to other price risk on its financial instruments.

### (i) Interest rate risk

The Group does not have any interest-bearing borrowings and hence is not exposed to interest rate risk. Any surplus funds of the Group will be placed with licensed financial institutions to generate income.

#### (ii) Currency risk

The Group is exposed to foreign currency risk on transactions and balances that are denominated in foreign currencies for the financial year ended 30 June 2017. The currencies giving rise to this risk are primarily United States Dollar ("USD"), Australian Dollar ("AUD"), Euro ("Euro"), Malaysian Ringgit ("MYR"), Indonesian Rupiah ("IDR") and Singapore Dollar ("SGD"). Foreign currency risk is monitored closely on an on-going basis to ensure that the net exposure is at an acceptable level.

## Foreign currency exposure:

2017	USD AUD	EUR AUD	AUD AUD	SGD AUD	IDR AUD	MYR AUD	Total AUD
Financial asset							
Trade and other							
receivables	334	-	-	1,417	1,759,705	-	1,761,456
Cash and cash equivalents	97,887	11,007	10,029	191	-	-	119,114
Financial liability							
Trade and other payables	-	(291)	(45,963)	-	(90,511)	(97,935)	(234,700)
Net currency exposure	98,221	10,716	(35,934)	1,608	1,669,194	(97,935)	1,645,870

2016	USD AUD	EUR AUD	SGD AUD	IDR AUD	Total AUD
<b>Financial asset</b> Trade receivables	61,976	-	-	1,335,399	1,397,375
<b>Financial liability</b> Trade and other payables	-	-	-	(152,368)	(152,368)
Net currency exposure	61,976	-	-	1,183,031	1,245,007

Foreign currency sensitivity analysis:

The following table details the sensitivity analysis to a reasonable possible change in the foreign currencies at the end of the financial year, with all other variables held constant:

	2017	2016
	Increase/(Decrease)	Increase/(Decrease)
	AUD	AUD
USD:		
- strengthen by 10%	8,934	6,198
- weakened by 10%	(8,934)	(6,198)
EUR:		
- strengthen by 10%	1,091	-
- weakened by 10%	(1,091)	-
·	, , ,	
AUD:		
- strengthen by 10%	4,599	-
- weakened by 10%	(4,599)	-
SGD:		
- strengthen by 10%	164	-
- weakened by 10%	(164)	-
IDR:		
- strengthen by 10%	175,896	118,303
- weakened by 10%	(175,896)	(118,303)
MYR:		
- strengthen by 10%	9,864	118,303
- weakened by 10%	(9,864)	(118,303)

## (e) Fair values of financial assets and liabilities

The fair values of financial assets and financial liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

The fair values of the financial assets and liabilities of the Group which are maturing within the next 12 months approximated their carrying amounts due to the relatively short-term maturity of the financial instruments.

## (f) Capital Management

The Board endeavours to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

#### Note 15: Notes to the statements of cash flows

#### (a) Reconciliation of Cash Flow from Operations with profit/(loss) after income tax

	Consolidated Group	
	2017	2016
	\$	\$
Profit/(Loss) after income tax	(13,528,376)	1,942,192
Non cash flows in profit/(loss) for the year:		
Depreciation and amortisation	525,304	475,472
Impairment loss on goodwill	13,000,000	-
Bad debts written off	16,078	132,474
Property and equipment written off	6,091	32,793
Reversal of provision for doubtful debts	(14,291)	-
Unrealised gain on foreign exchange	(106,633)	(7,951)
Sub total	(101,827)	2,574,980
Change in operating assets and liabilities:		
(Increase)/decrease in trade and other receivables	605,515	346,673
Increase/(decrease) in trade and other payables	(192,200)	(1,023,319)
Effect of exchange rate changes	7,583	27,408
Net cash inflow from operating activities	319,071	1,925,742

## (b) Non-cash Financing and Investing Activities

## Securities issued on acquisition

No securities were issued during the financial year.

## **Note 16: Key Management Personnel**

## (i) Details of Key Management Personnel

Name	Title
Lim Keong Yew	Non-Executive Chairman
Kwong Yang Chong	Non-Executive Director
Lee Chin Wee	Executive Director
Terry Cuthbertson	Non-Executive Director
Raymond Hor	Non-Executive Director
Tim Monger	Non-Executive Director
Tham Jee Yeung	<b>Group Chief Executive Officer</b>

## (ii) Compensation of Key Management Personnel

These remuneration disclosures are provided in the Directors' Report under Remuneration Report and designated as audited.

	Consolidated Group	
	2017	2016
	\$	\$
Short term employees benefit	720,564	389,733

## (iii)Shareholdings of Key Management Personnel

Shares held directly and indirectly in the Company:

2017	Balance at the start of the year	Granted as remuneration	Other changes during the year	Balance at the end of the period
Direct Interest				
Lim Keong Yew	6,678,986	-	-	6,678,986
Lee Chin Wee	4,692,844	-	-	4,692,844
Raymond Hor	1,790,309	-	(956,975)	833,334
Terry Cuthbertson	189,795	-	-	189,795
Tim Monger	600,000	-	400,000	1,000,000
Tham Jee Yeung	400,000	-	1,666,667	2,066,667
Indirect Interest				
Lim Keong Yew*	21,808,380	-	-	21,808,380
* By virtue of his shareh	noldings in Jox Holdings	S.		

2016	Balance at the start of the year	Granted as remuneration	Other changes during the year	Balance at the end of the period
Direct Interest				

Direct Interest				
Lim Keong Yew	5,367,724	-	1,311,262	6,678,986
Lee Chin Wee	4,692,844	-	-	4,692,844
Raymond Hor	1,790,309	-	-	1,790,309
Terry Cuthbertson	189,795	-	-	189,795
Tim Monger	600,000	-	-	600,000
Tham Jee Yeung	400,000	-	-	400,000
Indirect Interest				

Lim Keong Yew*	21,808,380
* By virtue of his shareh	oldings in Jox Holdings.

All equity transactions with key management personnel, which relate to the Company's listed ordinary shares, have been entered into on an arms length basis.

## (iv)Option holdings of Key Management Personnel

	2017	2016
Raymond Hor	833,334	-
Terry Cuthbertson	100,000	100,000
Tim Monger	400,000	-
Tham Jee Yeung	1,666,667	-

21,808,380

## **Note 17: Company Details**

The registered office of the Company is:

iSentric Limited Level 10, 50 Pitt Street Sydney NSW 2000

#### **Note 18: Subsequent Events**

On 18 July 2017, iSentric Limited executed a Sale and Purchase Agreement for the acquisition of My Play Company Limited ("MyPlay"). The consideration for MyPlay includes equal components of cash and shares in iSentric, payable over two years being dependant on the future performance. The consideration is up to \$6 million and payable over three tranches:

- (i) Tranche 1: \$2 million to be paid upon completion;
- (ii) Tranche 2: \$2 million payable subject to MyPlay achieving an EBITDA of \$785,000 in the first 12 months after completion; and
- (iii) Tranche 3: \$2 million payable subject to MyPlay achieving an EBITDA of \$1,635,000 in the second 12 months after completion.

Tranche 2 and 3 will be adjusted on a pro-rated basis should MyPlay not achieve the EBITDA targets. All shares issued in tranche 2 and tranche 3 will be subject to a 12 months escrow from the date of issue. Finalisation of the Sale and Purchase Agreement is conditional on a number of conditions precedent, including regulatory approval, which is expected to be achieved in late September.

Apart from this, there were no other matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of the affairs of the consolidated group, in subsequent financial years.

#### **Note 19: Operating Lease Commitment**

The future minimum lease payments under the non-cancellable operating lease are as follows:-

	Consolidated Gro	up
	2017	2016
	\$	\$
Not more than one year	58,085	52,434
Later than one year and not later than five years	48,404	-
	106,489	52,434

## **Note 20: iSentric Limited Parent Company Information**

iSentric Sdn. Bhd. was acquired by iSentric Limited on 8 September 2014. As required by Australian Accounting Standard AASB3: Business Combinations. iSentric Limited is deemed to have been acquired by iSentric Sdn. Bhd. as at 8 September 2014 under reverse acquisition rules. Accordingly, iSentric Sdn. Bhd. is the Parent Entity for accounting purposes. iSentric Limited is the legal parent.

The following information has been extracted from the books and records of the legal parent, iSentric Limited and has been prepared in accordance with Australian Accounting Standards. Accordingly the information presented below does not relate to "the Parent Entity" as defined on page 21.

	Parent Entity	
	2017	2016
	\$	\$
STATEMENT OF FINANCIAL POSITION		
ASSETS		
Current Assets	756,141	29,148
Non-current assets	16,000,101	29,000,100
TOTAL ASSETS	16,756,242	29,029,248
LIABILITIES		
Current liabilities	2,121,287	3,319,741
Non-current liabilities		-
TOTAL LIABILITIES	2,121,287	3,319,741
EQUITY		
Contributed equity	71,176,882	69,205,534
Accumulated losses	(56,541,927)	(43,496,027)
TOTAL EQUITY	14,634,955	25,709,507
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME		
Net profit/(loss) for the year Other comprehensive income	(13,045,900)	(621,619) -
TOTAL COMPREHENSIVE INCOME	(13,045,900)	(621,619)

#### **Parent Entity Contingencies**

The directors are of the opinion that no provisions are required in respect of the Company's contingencies.

#### Guarantees

The Company has not entered into any guarantees, in the current or previous financial year in relation to the debts of its subsidiaries.

#### **Contractual Commitments**

At 30 June 2017, the Company has not entered into any contractual commitments for the acquisition of property, plant and equipment saved for an acquisition of company as disclosed in Note 18 (2016: Nil).

## **Controlled Entities**

	Country of		
Controlled Entity	Incorporation	Percentage o	f Shares Held
		2017	2016
iSentric Wireless Sdn. Bhd.	Malaysia	100%	100%
Datamorph Services Sdn. Bhd.	Malaysia	100%	100%
PT Isentric Technology Indonesia	Indonesia	100%	100%
Arte Mobile Technology Pte. Ltd.	Singapore	100%	100%
iSentric Australia Pty. Ltd	Australia	100%	100%
MyBal Pte. Ltd.	Singapore	100%	-

## **Note 21: Foreign Currency Translation Reserves**

The foreign currency translation reserve records exchange differences arising on translation of a foreign controlled subsidiary.

	<b>Consolidated Group</b>	
	2017	2016
Foreign currency translation reserve	<b>&gt;</b>	Ş
Exchange differences on translation of foreign operations	(395,299)	125,834
Movement in foreign currency translation reserve	(521,133)	26,338

The directors of the company declare that:

- 1. the financial statements and notes, as set out on pages 17 to 48, are in accordance with the Corporations Act 2001 and:
  - comply with Australian Accounting Standards which as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - b. give a true and fair view of the financial position as at 30 June 2017 and of the performance for the year ended on that date of the company and consolidated group;
- 2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 3. the Directors have been given the declarations required by s295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer.

This declaration is made in accordance with a resolution of the Board of Directors.

**Tim Monger** 

**Non-Executive Director** 

31 August 2017

Sydney Melbourne Canberra



#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ISENTRIC LIMITED

#### Report on the Audit of the Financial Report

#### Opinion

We have audited the accompanying financial report of iSentric Limited (the Company), which comprises the consolidated statement of financial position as at 30 June 2017, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the Group comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

#### In our opinion:

- (a) the financial report of the Group is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the Group's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
  - complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

## Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those standards are further described in the Auditor's Responsibility section of our report. We are independent of the Group in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **Key Audit Matter**

## **How Our Audit Addressed the Key Audit Matter**

## **Decentralised Operations**

The Group comprises subsidiaries (components) whose operations are spread across Singapore, Malaysia, and Indonesia. The Group's business is the provision of software-based mobile telecommunications and technology, and the components are wide ranging in size and also in the customers and products of each business operation.

The decentralised and varied nature of these operations requirement significant oversight by iSentric's management to monitor the activities, review component financial reporting and undertake the Group consolidation.

This was a key audit matter for us given the number of subsidiaries, varied operations and the significance of these operations to the group, and the varied accounting processes and systems used. We focused on:

- Understanding the components and identifying significant risks of misstatement within them;
- The scoping of relevant procedures consistent with the risks identified and to enable coverage of significant aggregated balances;
- The assessment of component compliance with Group accounting policies, particularly in regard to revenue recognition and capitalisation of development costs;
- The consolidation process and the information provided by components used for consolidation purposes.

 We instructed component audit teams to perform procedures on the financial information prepared for consolidation purposes for all components. The objective of this was to gather evidence on significant balances that aggregate to form the Group's financial reporting.

The component audit teams performed audits of the financial information of the components and provided an opinion on component financial statements, which included notes and compliance with International Financial Reporting Standards. We worked with the component audit team to understand the components, to identify risks that are significant to the audit of the Group and to plan relevant procedures. We discussed the audits as they progressed to identify and identify any issues, working with the components, as appropriate. We evaluated the work performed by the component audit teams for sufficiency for our overall audit purpose. We also considered the component auditors' compliance with Group's accounting policies, including revenue recognition.

 We tested the financial data used, the consolidation process, for consistency with the financial data audited by component audit teams. We also assessed the consolidation process for compliance with accounting standards.

#### Impairment of Goodwill and Intangible Assets

The impairment of goodwill is a key audit matter as:

- Goodwill represented approximately 78% of the Group's total assets before impairment;
- The market, sector and geographic areas in which Arte Mobile Pte. Ltd ("CGU") operates is subjective to strong competition, changing regulatory environment and changes in habits and trends of users relating to content and product availability;
- There is a significant level of judgement when considering management's assessment of impairment.

We focused on the Independent Valuers valuation methodology and the key inputs such as forecast cash flows, discount rates applied, forecast growth rates, retention rates and risks.

- The directors used a specialist valuer to assess the CGU's recoverable amount. After discussions with the directors and management, the impairment assessment was based on the "fair value less costs of disposal".
- We assessed managements determination of the Group's CGU's based on our understanding of the nature of the CGU's business. We also referred to internal reporting of the Group to assess how results are monitored and reported.
- We compared the forecasts used by the Valuer to Board approved forecasts. We also evaluated the forecasting process undertaken by the Group assessing the precision of prior year forecast cash flows by comparing actual outcomes. We used knowledge from this evaluation to form our approach.
- We challenged managements forecast cash flows based on our understanding of general geographic and market trends, growth rates and various risks. This included investigating market growth through enquiry with management and external sources.
- We agreed that the independent value, adopted by the Board of Directors, is reasonable, and that based on the independent valuation, the Goodwill is impaired by \$13,000,000.

#### **Other Information**

The directors of iSentric Limited are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2017, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: *Presentation of Financial Statements*, the financial statements comply with *International Financial Reporting Standards*.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report.

The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

We evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements. We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the consolidated financial report of the current period and are therefore key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on the Remuneration Report**

## Opinion on the Remuneration Report

We have audited the Remuneration Report included on pages 12 to 13 of the directors' report for the year ended 30 June 2017.

In our opinion the remuneration report of iSentric Limited for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

## Responsibilities

The directors of iSentric Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Name of Firm: MNSA Pty Ltd

**Chartered Accountants** 

Name of Auditor: Phillip Miller

Address: Level 1, 283 George Street, Sydney NSW 2000

Dated this 31<sup>st</sup> day of August 2017

## 1. Shareholding

a. Distribution of Shareholders Number as at 18 October 2017

	Number of ordinary shares	Number of holders
1-1,000	25,062	64
1,001-5,000	502,472	169
5,001-10,000	584,489	77
10,001-100,000	5,140,559	125
100,000 and over	163,377,213	72
	169,629,795	507

- b. The number of shareholdings held in less than marketable parcels is 319.
- c. The names of the substantial shareholders listed in the Company's register as at 18 October 2017 are:

			Percentage
Shar	reholder	Number of shares	Holding
1.	LIM KEONG YEW	28,487,366	16.8%
2.	NA CHUN WEE	16,528,121	9.7%

d. 20 Largest Shareholders as at 18 October 2017 – Ordinary Shares

Share	eholder	Number of shares	Percentage Holding
1.	BNP PARIBAS NOMS PTY LTD < UOB KAY HIAN PRIV LTD>	33,594,908	19.8%
2.	BNP PARIBAS NOMS PTY LTD <ib au="" noms="" retailclient=""></ib>	22,597,721	13.3%
3.	JOX HOLDINGS LIMITED	21,808,380	12.9%
4.	CITICORP NOMINEES PTY LIMITED	15,417,882	9.1%
5.	CHUN WEE NA	13,288,121	7.8%
6.	BNP PARIBAS NOMS PTY LTD <uob ac="" kh="" l="" p="" uob=""></uob>	9,421,591	5.6%
7.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	7,583,000	4.5%
8.	KEONG YEW LIM	5,178,986	3.1%
9.	LEE CHIN WEE	3,720,884	2.2%
10.	N2 GLOBAL (HK) LIMITED	3,240,000	1.9%
11.	MR GANESAN SIVANANDAM	1,646,000	1.0%
12.	JEE YEUNG THAM	1,566,667	0.9%
13.	MR KEONG YEW LIM	1,500,000	0.9%
14.	MR SING CHOU CHEW	1,500,000	0.9%
15.	RHB SECURITIES SINGAPORE PTE	1,230,128	0.7%
16.	ENG KONG YEOH	1,005,493	0.6%
17.	MR MICHAEL STEWART BUNKER	1,000,000	0.6%
18.	MR TIMOTHY JOHN MONGER & MRS MARGARET	1,000,000	0.6%
	EMELDA MONGER		
19.	YQ GLOBAL LIMITED	1,000,000	0.6%
20.	NEBRAL PTY LTD	934,128	0.6%
		148,233,889	87.4%

#### e. Voting Rights

The voting rights attached to each ordinary share is one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.

## 2. The name of the Company Secretary is Mr Gary Stewart. Mr Stewart's qualifications are:

LLB

Mr Stewart has a practice in Corporate Law and advises and works in a number of public listed companies in Australia. In addition he holds the position of Company Secretary in both public listed companies and private companies.

#### 3. The address of the registered and principle office is:

Level 10, 50 Pitt Street Sydney NSW 2000

## 4. Registers of securities are held at the following address

Link Market Services Level 12, 680 George Street Sydney NSW 2000

#### 5. Stock Exchange Listing

Quotation has been granted for all the ordinary shares of the Company on all Member Exchanges of the Australian Stock Exchange Limited.

#### 6. Restricted Securities

**Ordinary Shares** 

Of the 169,629,795 ordinary shares on issue as at 30 June 2017, all were quoted on the Australian Stock Exchange. No ordinary shares are subject to escrow restrictions.

#### Options

No options are subject to escrow restrictions.

