

# ASX ANNOUNCEMENT QUARTERLY UPDATE & APPENDIX 4C

Locality Planning Energy Holdings Limited (ASX: LPE) (the Company) is pleased to present its Appendix 4C cash flow report for the first quarter ending 30 September 2017.

Please refer to the 'Appendix 4C' attached for cash flows for the first guarter ended 30 September 2017.

## Highlights

- Cash receipts from customers reached \$4 million for the quarter.
- On boarding new customers heavily weighted to the end of September affecting cash receipts.
- Revenues for equivalent volumes are down due to decreases in Network charges effective 1 July 2017.
- The company expended funds towards Locality Embedded Networks Pty Ltd.

#### Locality Embedded Networks (LEN)

The Company incurred expenses during the quarter for LEN, these include Legal, ASIC, Application, Marketing and Consultancy. These expenses are non-recurring establishment costs. LEN is an opportunity for LPE to offer greater support to communities providing compliance and additional company growth in the sector. LEN will commence operations on December 1, 2017

#### **Network Charge Increases**

The jurisdiction distribution charges and network access charges were slightly decreased in the Energex region commencing July 1, 2017. This had a minor effect on the overall revenues, in effect lowering the COGs. LPE cannot profit from network charges and where applicable pass these reductions through to our customers.

#### Operational Update

The Company is pleased to inform shareholders of an additional 6.03GWh in billing contracts Under Management (UM) through the month of September. This represents a 4.77% increase, bringing the annualised volume to 136.416GWh.

## Ends

#### About Locality Planning Energy Holdings Limited (LPE)

LPE's wholly owned subsidiary Locality Planning Energy Pty Ltd, holds an Australian Energy Regulator (AER) Authority to sell electricity and utility services to residential, commercial and industrial customers throughout the National Energy Market. LPE specialises in electricity sales and services to strata communities, both existing and new developments; generating significant savings and high service levels to strata communities.

LPE's unique purchasing model is matched against 5 to 10-year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity supply industry by providing an intelligent solution to help its customers reduce high electricity costs, with no risk and no upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology to provide the highest savings and consumer advocacy to its customers.

# For further information, contact:

Bill Lyne Company Secretary Locality Planning Energy Holdings Limited P: +61 1800 040 168

+Rule 4.7B

# **Appendix 4C**

# Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

# Name of entity

Locality Planning Energy Holdings Ltd

ABN

Quarter ended ("current quarter")

90 147 867 301

30 September 2017

Cor	solidated statement of cash flows	Current quarter \$A'000	Year to date ( 3 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	4,003	4,003
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(2,646)	(2,646)
	(c) advertising and marketing	(38)	(38)
	(d) leased assets	-	-
	(e) staff costs	(735)	(735)
	(f) administration, corporate costs & GST	(843)	(843)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	15	15
1.5	Interest and other costs of finance paid	(41)	(41)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(285)	(285)

2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(97)	(97)
	(b) businesses (see item 10)	-	-
	(c) investments	-	-

<sup>+</sup> See chapter 19 for defined terms

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date ( 3 months) \$A'000
	(d) intellectual property	-	-
	(e) other non-current assets	(361)	(3,61)
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(458)	(458)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(10)	(10)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	(10)	(10)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	3,978	3,978
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(285)	(285)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(458)	(458)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(10)	(10)

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date ( 3 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter	3,225	3,225

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	3,225	3,225
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)		-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,225	3,225

6.	Payments to directors of the entity and their associates	Current quarter \$A'000	
6.1	Aggregate amount of payments to these parties included in item 1.2	215	
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	Nil	
6.3	Include below any explanation necessary to understand the transaction items 6.1 and 6.2	below any explanation necessary to understand the transactions included in 1 and 6.2	

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	Nil
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	Nil
7.3	Include below any explanation necessary to understand the transaction items 7.1 and 7.2	ns included in

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8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	2,144	1,294
8.2	Credit standby arrangements	-	-
8.3	Other (please specify)	-	-

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

The company has a \$2 million loan facility with chairman Andrew Pierce and co-founder Ben Chester. \$1.2 million of this loan facility has been utilised at the end of the quarter.

The above loan facility is secured and the interest rate is 12% pa.

The other borrowings are unsecured and the interest is 12% pa.

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Research and development	-
9.2	Product manufacturing and operating costs	4,088
9.3	Advertising and marketing	27
9.4	Leased assets	-
9.5	Staff costs	755
9.6	Administration and corporate costs	439
9.7	Other (provide details if material)	-
9.8	Total estimated cash outflows	5309

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity	NIL	NIL
10.2	Place of incorporation or registration		
10.3	Consideration for acquisition or disposal		
10.4	Total net assets		
10.5	Nature of business		

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<sup>+</sup> See chapter 19 for defined terms

### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

(Company secretary)

Sign here: Date: 31 October 2017

Print name: Bill Lyne

#### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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<sup>+</sup> See chapter 19 for defined terms