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#### 1. NAC FY2017 Review

- Performance
- Capital Analysis
- Stock Attribution (Since Inception)
- Dividend History
- Total Return
- NAC FY18 Update
- NAOS Investment Beliefs

#### 2. Keeping Up to Date

- Investor Awareness & Communications
- NAOS Team and Board of Directors



	1 Month	6 Month	1 Year	2 Years (p.a.)	Inception (p.a.)	Inception (nom.)
NAC Investment Portfolio Performance*	+0.65%	-3.02%	+6.69%	+17.83%	+17.15%	+51.66%
Benchmark (RBA Cash Rate + 250bps)	+0.35%	+2.14%	+4.39%	+4.84%	+4.73%	+12.94%
Relative Performance	+0.30%	-5.16%	+2.30%	+12.99%	+12.42%	+38.72%

+13.12%

+7.41%

+6.60%

+2.89%

S&P XAOAI#

+0.28%

+18.32%

<sup>\*</sup> As at 30 June 2017, Investment performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders and returns are compounded for periods greater than 12 months. Includes part performance for the month of November 2014. # XAOAI refers to the S&P/ASX All Ordinaries Accumulation Index.

## NAC CAPITAL ANALYSIS

As at 30 June 2017

NTA	\$1.08 Pre Tax NTA	\$1.10 \$1.07 Post Tax & Pre Unrealised Gains Tax
SHARE PRICE	\$1.035 Share Price	4.17% Discount to Pre Tax NTA
SHARES ON ISSUE	52,536,889	
DIRECTORS SHAREHOLDING	6,693,760	
NUMBER OF HOLDINGS	17	

<sup>\*</sup>Investment performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders and returns are compounded for periods greater than 12 months.

## NAC POSITIVE STOCK ATTRIBUTION SUMMARY (SINCE INCEPTION)

**AS AT 30 JUNE 2017** 

#### Positive Stock Contribution Analysis

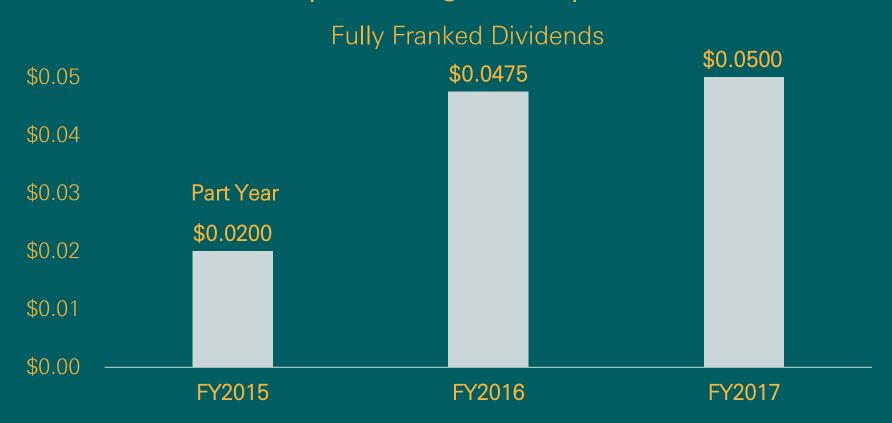
(Contribution is what has attributed to NAC's performance since Inception of 12 November 2014)

The table below lists the top positive contributors to NAC's total return since inception. The purpose of the information is to illustrate that the performance the investment team derive over time is not simply from one or two positions, but from a variety of positions, even with a concentrated portfolio of investments that is generally limited to 0-15 securities at any one time. We will disclose securities in which NAC has a current substantial holding, or when we have exited the position. Positions in the table below have either been a long or short position in the portfolio at some point in time.

INVESTMENT	CONTRIBUTION TO RETURN (% NAV)	INVESTMENT	CONTRIBUTION TO RETURN (% NAV)
Event Hospitality	+4.84%	Enero Group	+2.81%
BSA Ltd	+4.47%	Macquarie Atlas Roads Group	+2.59%
MNF Group	+4.28%	Gentrack	+2.28%
Smart Group	+4.24%	iselect	+1.96%

**AS AT 30 JUNE 2017** 

### Net Yield 4.83% | Franking 100% | Gross Yield 6.90%



## NAC TOTAL RETURN

**AS AT 30 JUNE 2017** 



<sup>\*</sup>Assumes an intrinsic NACO value of \$0.1200 cents per option at expiry (30 November 2016) based on pre-tax NTA on this date diluted for remaining options.

## NAC FY18 UPDATE

AS AT 31 OCTOBER 2017



We believe success is achieving returns for our investors, over a three to five year period, better than and without correlation to the broader market with less risk of permanent capital loss.

We see value in the sharing of ideas with our investment community via open and transparent communication to ensure investors are able to make informed decisions.



VALUE FOCUSED



QUALITY OVER QUANTITY



INVEST FOR THE LONG TERM



IGNORE THE INDEX



PURE EXPOSURE TO INDUSTRIALS



ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)



MANAGEMENT ALIGNMENT



# INVESTOR AWARENESS AND COMMUNICATIONS



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## NAOS TEAM

#### THE BOARD



Sebastian Evans
Managing Director, NAOS Asset
Management Limited &
Director NCC and NAC



Mark Bennett Director, NAOS Asset Management Limited



Warwick Evans Chairman, NAOS Asset Management Limited & Director NCC and NAC



**David O'Halloran** Director, NAOS Asset Management Limited



David Rickards Chairman & Director, NCC and NAC

#### **OUR TEAM**



Sebastian Evans Chief Investment Officer



**Ben Rundle** Portfolio Manager



**Jeffrey Kim** Portfolio Manager



Robert Miller Portfolio Manager



Richard Preedy Chief Financial and Operating Officer



Julia Stanistreet Business Development Manager



Megan Walker Marketing and Communications Manager



Rajiv Sharma Senior Legal Counsel and Company Secretary NCC & NAC



Chadd Knights Associate Analyst