



## Quarterly update for period ending 30 September 2017

### About the US Select Private Opportunities Fund Series

The US Select Private Opportunities Fund is a private equity fund focused on US small-cap private equity funds and direct company investments. The Fund is managed by a joint venture between the private investment arm of the Cordish family of Baltimore, Maryland, and Walsh & Company.

The joint venture is anchored in the belief that smaller and more nimble private equity funds materially outperform larger private equity funds, and the Fund series was formed to provide investors with a platform to invest in a portfolio of small to mid-market private equity funds and companies, a strategy that is typically beyond the reach of all but the largest endowments and family offices.

The Fund series provides investors with the opportunity to avail themselves of the Cordish Family Office's experience and network in investing in specialist small to mid-market private equity funds and direct equity investments in the US and to invest side-by-side and on equal terms with the Cordish Family in these compelling opportunities.

### Investment objectives

The General Partner (**GP**) and Investment Manager will seek to meet the Fund's aim to provide Unitholders with:

- a) exposure to a portfolio of investments in small and mid-market private investment funds and privately held companies predominantly focused in the US; and
- b) capital growth over a five-to-ten-year investment horizon.

### Fund facts

#### KEY FUND DETAILS

ASX ticker	USP
Inception	July 2016
Sector	Listed investment trust
Currency	AUD (unhedged)
NTA	\$1.48
Market capitalisation	\$105.9 million
Units outstanding	72.0 million
Number of managers	10

#### ONGOING FEES

Investment Manager fee	1% pa <sup>2</sup>
Administration & Responsible Entity fee	0.33% pa <sup>2</sup>
Performance fee	10% with hurdle rate of 8% pa

For more information on fees and costs associated with the product, please refer to Section 5 of the PDS dated 11 August 2017.

### Risks

Like all investments, an investment in the Fund carries risks which may result in the loss of income or principal invested. In addition to the general risks of investing, specific risks associated with investing in the Fund include, but are not limited to, private investments risk, illiquidity risk and foreign exchange risk. For further information about the risks of investing in the product see Section 4 of the Product Disclosure Statement dated 11 August 2017.

### Key investment team members



**Jonathan  
Cordish**

Chairman of the  
Advisory Board



**Jonathan  
Sinex**

Principal, Cordish  
Private Ventures



**Whitney  
Voute**

Principal, Cordish  
Dixon Private  
Equity Partners

### Fund performance

	3 MONTH	6 MONTH	1 YEAR	2 YEARS PA	3 YEARS PA	SINCE INCEPTION PA <sup>4</sup>
Unit price return <sup>3</sup>	-8.1%	-5.2%	-8.1%	N/A	N/A	-6.9%
NTA return <sup>1,3</sup>	0.0%	-1.3%	-1.3%	N/A	N/A	-2.8%

Notes:

1. Source: Walsh & Company Investments Limited. Historical performance is not a guarantee of the future performance of the Fund. 2. Administration and Responsible Entity fee pre-GST. No GST is applicable to Investment Manager fee. 3. Total returns are inclusive of distributions. Net return is net of fees and costs. 4. Inception date July 2016.



## Underlying Fund Activity

**DFW Capital Partners V, L.P.** DFW invested additional capital into LRI Energy Services and Saol Therapeutics.

**Elephant Partners Fund I, L.P.** During the prior quarter, Elephant invested in A Cloud Guru, leading online technology education business focused on public cloud platforms. Currently, the company is focused on Amazon Web Services (AWS) education, training and certification prep, and intends to expand into other cloud-based platforms. The transaction was not publicly disclosed at the time of the previous update. [www.acloud.guru](http://www.acloud.guru). Elephant invested in Allbirds, a fast growing direct to consumer lifestyle brand initially focused on the casual shoe market. [www.allbirds.com](http://www.allbirds.com). Elephant invested in RedAwning, a platform used by property managers and individual property owners to administer, market and book their vacation rental properties online. [www.redawning.com](http://www.redawning.com)

**Encore Consumer Capital Fund III, L.P.** Encore invested in Veggie Noodle, a manufacturer and marketer of branded spiralized vegetable noodles sold under the "Veggie Noodle Co." brand. VNC's products, which are typically used by consumers as a healthy alternative to traditional pasta, are certified organic and made from 100 per cent raw vegetables with no additives. [www.veggienoodleco.com](http://www.veggienoodleco.com)

**Gemspring Capital Fund I, L.P.** No material investment activity during the quarter.

**Growth Street Partners I, L.P.** Growth Street invested in ChildCareCRM, the Leading Customer Relationship Management and Marketing SaaS Platform for the early childhood learning industry. [www.childcarecrm.com](http://www.childcarecrm.com)

**Incline Equity Partners IV, L.P.** No material investment activity during the quarter.

**Luminate Capital Partners, L.P.** Luminate invested in StarCompliance, the leading provider of enterprise compliance

and regulatory software solutions for the financial services industry. [www.starcompliance.com](http://www.starcompliance.com)

**NMS Fund III, L.P.** The LP committed \$5 million to NMS Fund III during the quarter.

**PeakSpan Capital Fund I, L.P.** Peakspan invested in a cloud based online appointment booking system. As the transaction has not yet been publicly announced we are unable to disclose the company name and website at this time.

**Trive Capital Fund II, L.P.** No material investment activity during the quarter.

## About Walsh & Company

The Walsh & Company Group is a Sydney-based specialist global fund manager co-founded in 2007 by Max Walsh. The Company has a circa \$5 billion of investor assets under management across global equities, residential and commercial property, private equity, fixed income and sustainable and social investments.

It provides investors access to unique investment strategies not readily accessible to investors and focus on building high quality, diversified portfolios.

Walsh & Company Investments Limited is the Responsible Entity of the Fund and is a wholly-owned subsidiary of Walsh & Company Group.

### Fund contacts

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#### VIC/TAS/SA

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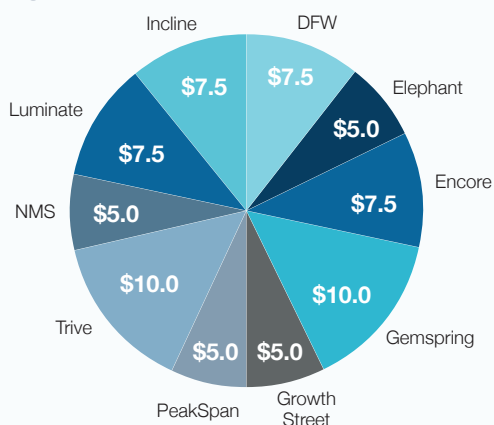
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### LP commitments to underlying managers (US\$70.0m)



Note: The Fund has an 71.2% interest in the LP, Cordish Private Ventures, US Select Private Opportunities Fund II GP, LLC and its partner contributed the remaining amount based on their proportional shares. Numbers may not add due to rounding.

## Important information

This Quarterly Update (**Update**) has been prepared by Walsh & Company Investments Limited as Responsible Entity (ACN 152 367 649, AFSL 410 443) of US Select Private Opportunities Fund III (**Fund**). An investment in the Fund is subject to various risks, many of which are beyond the control of the Investment Manager and the Fund. The past performance of the Fund is not a guarantee of the future performance of the Fund. This Update contains statements, opinions, projections, forecasts and other material (**forward looking statements**), based on various assumptions. Those assumptions may or may not prove to be correct. None of the Responsible Entity and the Fund, their officers, employees, agents, analysts nor any other person named in this Update makes any representation as to the accuracy or likelihood of fulfillment of the forward-looking statements or any of the assumptions upon which they are based. This Update may contain general advice. Any general advice provided has been prepared without taking into account your objectives, financial situation or needs. Before acting on the advice, you should consider the appropriateness of the advice with regard to your objectives, financial situation and needs, and consider obtaining advice from a financial advisor. You should obtain a copy of the relevant PDS or offer document before making any decisions to purchase the product.