

Managing Director's Presentation

Kyckr Limited
AGM
November 2017

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Glossary of terms

4AMLD The European Union 4th Anti-Money Laundering Directive which places greater emphasis on UBOs as part of the KYC, expanded requirements when looking at people as shareholders and directors and now includes the gambling sector.

5AMLD Proposed amendments to the 4AMLD where businesses have the obligations to hold beneficial ownership records with their authority in their country of registration and also ownership is now examined at 10%+ (currently 25%+).

AML Anti Money Laundering. This is majority source of legislation relevant to KYC.

API Application Program Interface which a cloud based means of accessing our services and information. This does not require the provision of code or programs to customers.

B2B Business to Business. Services and products requiring sales personnel to sell direct.

B2C Business to Consumers which are online services and do not require sales personnel but require digital marketing.

CDD Customer Due Diligence which is a full KYC check on a business customer.

EDD Enhanced Due Diligence which is required for high risk companies.

KYC Know Your Customer which for Kyckr is specific to companies, funds and entities (i.e. not people).

OCR Optical Character Recognition which is a means of extracting text from PDF type documents.

PII Personally Identifiable Information.

RegTech Regulatory Technology business.

SME Small to Medium Enterprise or business.

STP Straight Through Processing which is a means to automatically processing end to end without human intervention.

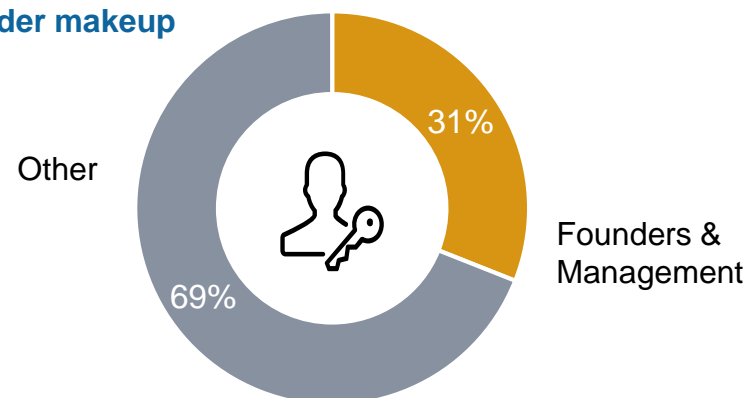
UBO Ultimate Beneficial Owners which is a map of the shareholders and if a shareholder is a company who their shareholders are all the way through to the final people based shareholders.

Kyckr now listed for a little over one year

A global, ASX-listed RegTech Company providing KYC technology solutions to help its retail, SME, technology and financial services customers protect against money laundering, fraud, tax evasion and supply chain monitoring.

- Listed on the ASX in September 2016
- Global presence:
 - Offices in Sydney, Australia & Waterford, Ireland
 - Technology and Delivery services in Waterford, Ireland
 - Business Development in Sydney, London, Singapore and Dublin
 - Strategic Partners, Mizen (New York) and MyData Networks (Malaysia)

Shareholder makeup



Winner of multiple awards globally



CI
The Canadian Institute
Business Information in a Global Context



A Planet Compliance RegTech Top 100 company



Kyckr Share Capital

• ASX Ticker	KYK
• Ordinary Shares Issued	112,726,896
• Market Cap based on share price \$0.145	\$16.3m
• Performance and Earn-Out Shares ¹ (escrowed for 2 years until Sep 18)	20M
• Options ²	13M

1. 20M of performance & earn out shares issued to founders and management and are under escrow for 2 years from the date of issue 1 September 2016 subject to achieving turnover hurdles of \$5m and \$10m.
2. 13M options:
 - 4M options issued to brokers associated with IPO under 2 year escrow until September 2018 (exercise 20c expiring September 2020)
 - 4M options issued to management subject to revenue targets (exercise 20c expiring 1 September 2020)
 - 3M options issued to non-executive directors (exercise 30c expiring November 2020)
 - 2M employee share scheme options (exercise 30c expiring November 2020)

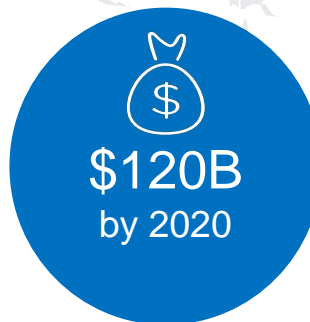
Kyckr's capabilities continue to increase in their importance



- Kyckr continues to add new company registries to its offering, and is constantly improving its access to existing registries
- The importance of primary source company registry information continues to increase in its importance to meet global KYC compliance obligations
- Regulation continues to align with Kyckr's unique capabilities, presenting challenges to our competitors



Increasing regulatory obligations
Excludes other emerging sectors

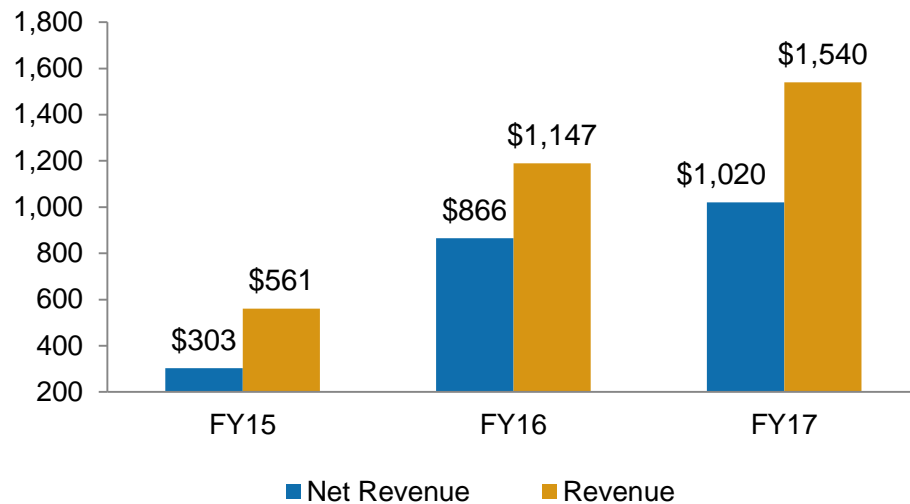


Anti-Money Laundering (AML)
Counter-Terrorism Financing (CTF)
Foreign Account Tax Compliance Act (FATCA)

Financial results

Consecutive years of revenue growth

\$'000



- FY17 Revenue up by 34% on FY16
- Debt free
- Continue to improve our operational capabilities to support demands from customers
- Significant change of revenue composition from 2015 from low margin filings to higher margin supply of digital data

Platform for future revenue to come from global blue chip clients



Sample Blue-Chip Customers

Bloomberg

- Validation of Kyckr's capabilities
- Start of Revenue Q2 FY18 still expected
- Part of Entity Exchange product offering



- Integration into Watson, IBM's Artificial Intelligence platform
- Opportunities to work together on key accounts



- Group related revenue underway and growing
- Enterprise opportunity expected before end of FY18



- Top 5 global payments processor and subsidiary of US Bancorp
- Cleanse work start late Q2, FY18 with further work proposed from Q3 onwards

Extension of capabilities to legal and insurance sectors



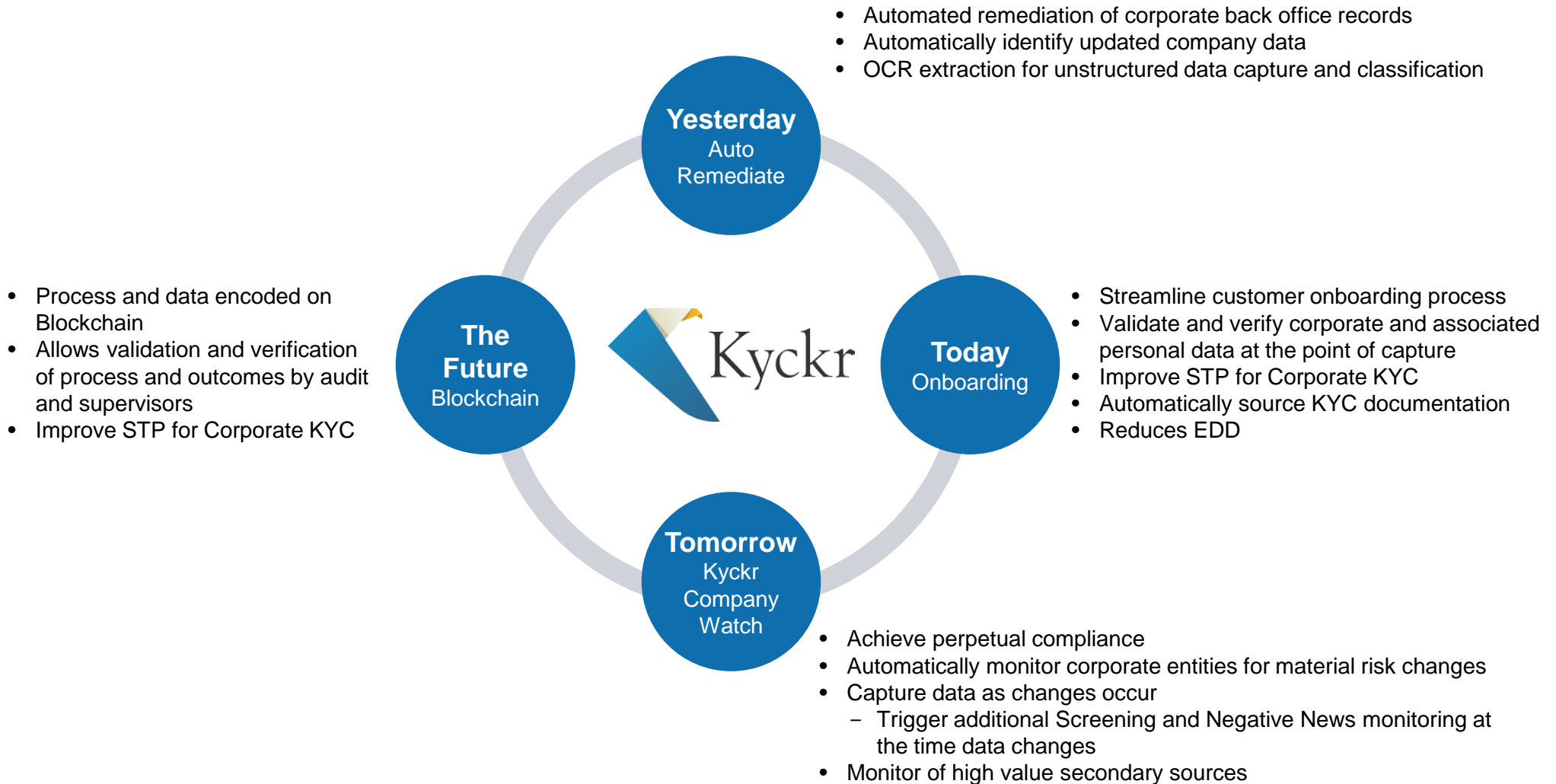
- LegalinX using Kyckr's primary source data to provide global company regulatory filings to the legal and accounting sectors to thousands of their professional clients



- Proof of Concept with Prudential Singapore for an innovative smart client onboarding services

Efficient, effective and legally compliant management of corporate KYC processes

Automation to improve KYC challenges for **Yesterday, Today and Tomorrow**



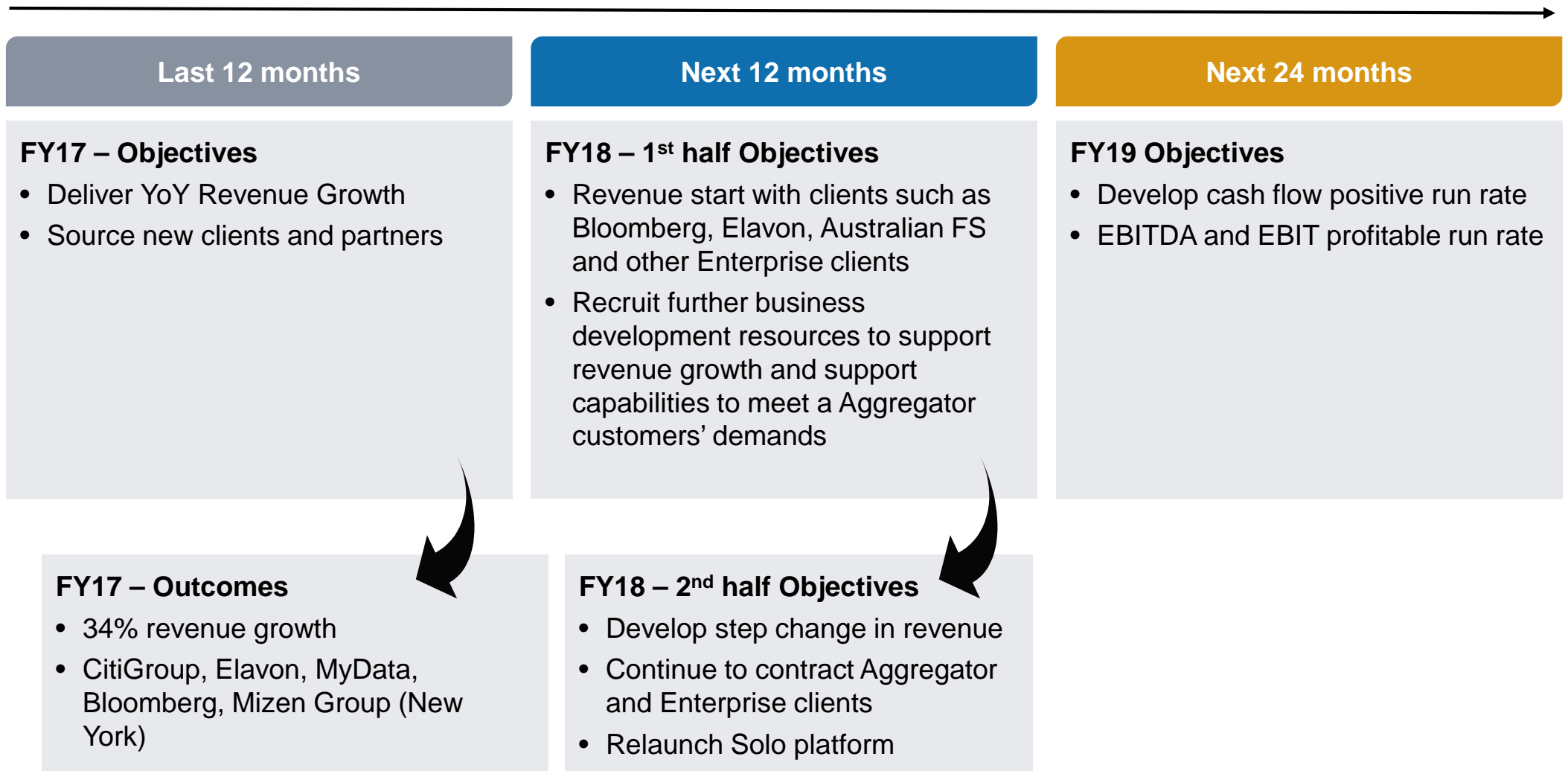
Recent \$2.0m fund raise supports step change investment

- Oversubscribed placement to institutional and sophisticated investors

To support increasing sales and operational capabilities over the next 12 months to meet global opportunities and demands from recently signed global blue chip clients



Next 24 months





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