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	Chairman's address	4
	Formal items of business	11
	✓ Item I – Financial Statements and Reports	12
	Item II – Remuneration Report	13
<b>A</b>	Item III – Re-election of Directors	15
	Investment Manager's address	17
	Questions and answers	24



Chairman's address	4
Formal items of business	11
Item I – Financial Statements and Reports	12
Item II – Remuneration Report	13
Item III – Re-election of Directors	15
Investment Manager's address	17
Questions and answers	24



### Why PGF?



### Facilitating offshore investment proposition

Greater breadth of opportunity and superior risk reward Australian investors over exposed to domestic dynamics



#### A true stock-pickers portfolio

Selective and concentrated long term investments Different risk/reward proposition to the market



### Consistency of manager philosophy/ process

Simple ideas, simple businesses, multiple iterations
CIO/Portfolio Manager, 30+ years experience



#### **Dividends**

4.2% annualised gross yield (As at 24 Nov 2017) (4.9% annualised gross yield on \$1.00 investment at IPO)



### Manager alignment through co-investment

Shareholding in PGF: 29.1m shares = 8.4%^



### Manager delivered leading long-term returns in global equities

Ranked #1 over 1 / 3 / 5 / 8 years in similar mandates to PGF, but, which have longer track-record\*

### **Returns**



### Year to 30 June 2017

Shareholder Return	
Change in Share Price (Year 30 June 2017):	34%
Gross Dividends Received (% of 30 June 2016 Price):	5%
Total Return:	39%

Company Return	
Change in Pre-Tax NTA + Franking (Year to 30 June 2017):	30%
Gross Dividends Received (% of 30 June 2016 NTA):	5%
Total Return:	35%

### **Investment Manager's leading performance**



Shareholder's may have seen PM Capital's recent awareness campaign highlighting the performance of its other global equity strategies which have a similar investment mandate to PGF, but a longer track-record.

Adjacent is an Image of September 2017 edition of Money Management magazine

#1 performance in peer group over 1, 3, 5, 7 & 8 years to 30 June 2017



### **PGF Total Return Performance**



(Pre-Tax NTA + Franking Credits)

	IPO Offer Price	Option Exercise	Latest Monthly NTA	Cumulative Dividends Since 30 June 2015 (Grossed up for Franking)	Return on Reinvested Dividends	Latest Weekly NTA + Dividends Paid Since 30 June 2015	Return
	6-Dec-13	30-Jun-15	31-Oct-17				
IPO (Offer Price) to Option Exercise:	\$1.00	\$1.34					34.1%
One-for-One Option Exercise at \$1.00		1.00					
Weighted Average NTA (After Option Exercise)		1.17					
Current NTA, Inclusive of Gross Dividend Reinvestment			\$1.31	\$0.09	\$0.02	\$1.43	22.1%
Total Return since IPO							63.8%

<sup>\*</sup> Adjusted for capital flows. For illustrative purposes to show impact of option exercise on NTA, the above assumes all options were exercised on 30 June 2015 as opposed to the actual exercise which occurred incrementally over a 5 month period through to 30 June 2015. \*\*63.8% is calculated as follows: (1 + 34.1%) x (1 + 22.1%) – 1.

Over the same period: S&P / ASX 200 Accumulation Index + 35%

Consistent with IPO proposition - Better opportunity set offshore



### **PGF Dividend History**

Ex Date	Cash Date	Dividend (Cents)	Percentage Franking
6/9/2017	28/9/2017	1.8	100%
8/3/2017	30/3/2017	1.6	100%
7/9/2016	29/9/2016	1.5	100%
9/3/2016	31/3/2016	1.5	100%

**Consistent with IPO Prospectus – growing dividend stream** 

4.2% Annualised Gross Dividend (At as 24 Nov 2017) 4.9% annualised gross yield on \$1.00 investment at IPO

### Capital Flow Adjusted (Unitised) Performance



#### **30 June 2014 to 30 June 2017 Performance**

Listed Investment Company	Increase since 30 June 2014	Premium / (Discount) to Post Tax NTA*
PGF	63.7%	(6.0)%
MSCI World Total Return Index	43.4%	
MSCI Peer Average <sup>1</sup>	39.4%	4.0%
ASX Peer Average <sup>2</sup>	28.6%	16.3%
ASX S&P 200 Accumulation Index	21.2%	



W.	Chairman's address	4
	Formal items of business	11
		12
	Item II – Remuneration Report	13
2	Item III – Re-election of Directors	15
	Investment Manager's address	17
	Questions and answers	24

### Item I – Financial Statements and Reports



# Any questions?



### **Item II – Remuneration Report**

### **Resolution 1 – Adoption of Remuneration Report**

"That the remuneration report as set out on pages 15 to 16 of the 2017 Annual Report is adopted."



### **Item II – Remuneration Report**

### **Resolution 1 – Adoption of Remuneration Report**

"That the remuneration report as set out on pages 15 to 16 of the 2017 Annual Report is adopted."

#### **Proxy votes**

Proxies have been received in respect of the resolution as follows:

For	Against	Open	Abstained / Excluded
41,277,223	941,198	1,967,009	494,426
93.42%	2.13%	4.45%	

### Item III – Re-election of Directors



### Resolution 2 – Election of Brett Spork as Director

"That Brett Spork, who retires as a Director by rotation under clause 15.6 of the Company's Constitution, and being eligible for election, is elected as a Director."

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"That Brett Spork, who retires as a Director by rotation under clause 15.6 of the Company's Constitution, and being eligible for election, is elected as a Director."

### **Proxy votes**

Proxies have been received in respect of the resolution as follows:

For	Against	Open	Abstained / Excluded
42,033,100	249,162	2,224,009	173,585
94.44%	0.56%	5.00%	



Chairman's address	4
Formal items of business	11
Item I – Financial Statements and Reports	12
Item II – Remuneration Report	13
Item III – Re-election of Directors	15
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### **Current portfolio**



### PM Capital Global Opportunities Fund (ASX: PGF)

2.4% 16.5%
16.5%
13.0%
37.1%
19.1%
4.3%
4.7%
12.3%
12.5 /0

Long Position	112.1%
Short Position	-19.6%
Net Invested Equities	92.5%

Traditional high conviction portfolio of equities

Simple ideas – genuine long term investment theses

A different subset of opportunities to the traditional benchmarked manager

Short positions: exposure management; tax management; exit discipline; anomaly exploitation

In a low return environment, value add through broad mandate and tax management become even more important.

### **After-Tax value of PGF to Shareholder**



### As at 24 November 2017

Tax Rate	Tax Payer	After-Tax Value Per Share
0%	SMSF - Pension	\$1.3167
15%	SMSF-Accumulation	\$1.3030
30%	Corporate	\$1.2251



### **Post-Trump**

### Co-incidentally, cyclical growth trends inflecting

### Trump moving with the tide as pro-growth;

 lower taxes, fiscal spending, lower regulation – the key brakes on growth that we have consistently alluded to

### Banks the primary beneficiary

Bonds, Bond proxies – Property, Infrastructure, "Defensives" most at risk

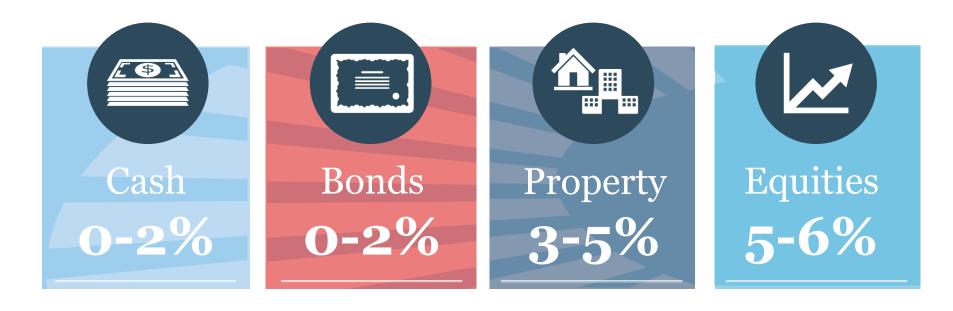
A different sub set of opportunities going forward

Do not under-estimate the magnitude of change and the implications for portfolio / manager composition

### **First innings**

### Passive asset class return expectations





Blended portfolios will not meet objectives?

Neither will index funds?

High conviction (not benchmark aware) managers required?



### Risk v Reward

# Biggest short term risk is politics



## Biggest long term risk is inflation







### Summary

### **Consistent with IPO proposition**

Dividends & Off-shore opportunity

Proven investment philosophy and process

Stable, tenured and experienced team

Manager with industry leading performance

Transition from Post GFC to Post Trump in portfolio positioning

Differentiated investment proposition for Shareholders



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