

MARKET RELEASE

1 December 2017

FONTERRA SHAREHOLDERS' FUND

TRADING HALT

The securities of Fonterra Shareholders' Fund (the "Fund") will be placed in Trading Halt Session State at the request of the Fund, pending the release of an announcement by the Fund. Unless ASX decides otherwise, the securities will remain in Trading Halt Session State until the commencement of normal trading on Tuesday, 5 December 2017.

Security Code: FSF

Lisa Banh

SENIOR ADVISER, LISTINGS COMPLIANCE



1 December 2017

Fonterra Co-operative Group Limited Private Bag 92032, Auckland 1142, New Zealand Fonterra Centre, 109 Fanshawe Street, Auckland 1010 t +64 9 374 9000, f +64 9 374 9001 www.fonterra.com

To:

ASX Limited 20 Bridge St SYDNEY NSW 2000 AUSTRALIA NZX Limited 11 Cable St WELLINGTON NEW ZEALAND

Request for trading halt:

ASX: Fonterra Shareholders' Fund (ASX Code: FSF)

NZX Main Board: Fonterra Co-operative Group Limited (NZX Code: FCG030, FCG040 and FCGHA) and Fonterra Shareholders Fund (NZX Code: FSF)

NZX Fonterra Shareholders' Market: Fonterra Co-operative Group Limited

Fonterra Co-operative Group Limited ("**Fonterra**") on its own behalf, and pursuant to the responsibilities delegated to it in respect of the Fonterra Shareholders Fund ("**FSF**"), request an immediate trading halt to be applied to their respective securities on:

- 1. the ASX;
- 2. NZX Main Board/Debt Market; and
- 3. the Fonterra Shareholders Market.

This request is made under ASX Listing Rule 17.1, NZX Main Board/Debt Market Listing Rule 5.4.1(a) and FSM Listing Rule 4.2.1. Set out below are details of the request in compliance with the guidance and requirements of each of ASX and NZX.

Reasons for trading halt: On 9 January 2014 Fonterra advised the market that Danone had formally initiated legal proceedings following the whey protein concentrate precautionary recall undertaken by Fonterra in August 2013. Fonterra has been advised that the parties to the dispute will be sent the decision from the arbitration tribunal today. The decision has taken approximately 17 months to be prepared after the conclusion of the final arbitration hearing. The decision is expected to be both lengthy as well as complex. Fonterra expects that it will not be in a position to immediately assess the financial implications of the decision and advise this to the market. Fonterra will make a market announcement of the implications once it has completed that assessment.

How long we want the trading halt to last: We request that the trading halt continue until a market announcement in relation to the Danone arbitration decision is made by Fonterra. We

expect that this will be able to be made within 24 hours of the commencement of the trading halt.

The event we expect to happen that will end the trading halt: The trading halt will end upon the market announcement by Fonterra on the Danone arbitration decision and Fonterra's assessment of the financial implications of the decision.

We confirm that we are not aware of any reason why the trading halt should not be granted.

Yours sincerely

Anya Wicks Director Governance