TopBetta Investor Presentation

13 December 2017







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Corporate Snapshot

TBH:ASX

Outstanding Shares

164.45M

Market Cap @ 33c / Share (12th Dec 2017)

AUD \$54.27M

Cash Balance at 30 Nov 2017

AUD \$5.90M

Enterprise Value

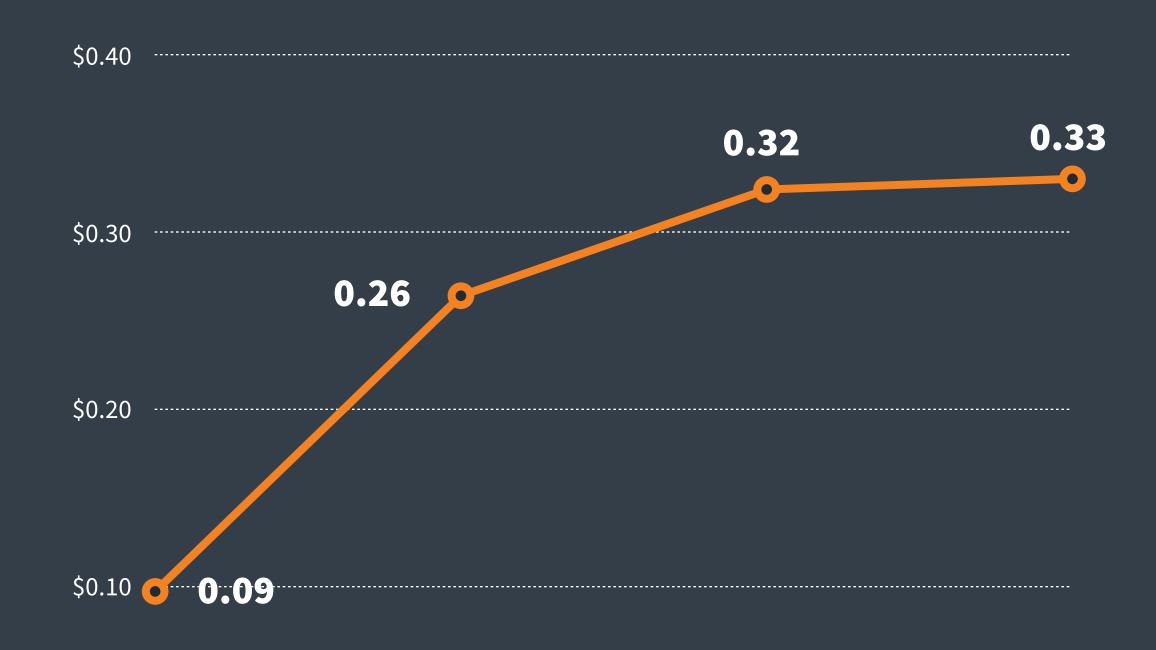
AUD \$48.37M

Substantial Shareholders

Substantial Holders are as at 28 November 2017

IFM Investors
 Ryder Capital
 Directors and Management
 7.12%
 6.73%
 9.15%

Share Price Chart







Corporate Snapshot

	Mar-17	Jun-17	Sep-17 Unaudited	Forecast 31-Dec
Total quarterly active unique clients	7,106	9,093	10,904	15,000
Wagering and tournament turnover ('000)	\$13,249	\$42,459	\$54,621	\$75,000
Wagering and tournament revenue ('000)	\$884	\$2,282	\$3,337	\$6,000
Total revenue including Wagering, Tournament, Content and Other ('000)	\$1,203	\$2,576	\$3,553	\$6,350

Approximately \$2.5M spend for the December quarter on client acquisition for the retail business adding an additional 8,000 Clients Acquisition/Marketing spend will be reduced significantly into 2018 as the company transitions into the wholesale strategy.





TopBetta 2017

A significant year for TopBetta Holdings Limited



Up 37% vs last quarter.

REVENUE UPLIFT

Up 79% vs last quarter.

FOCUSED GROWTH STRATEGY

Business focus directed to the main business divisions

- Retail + Wholesale.

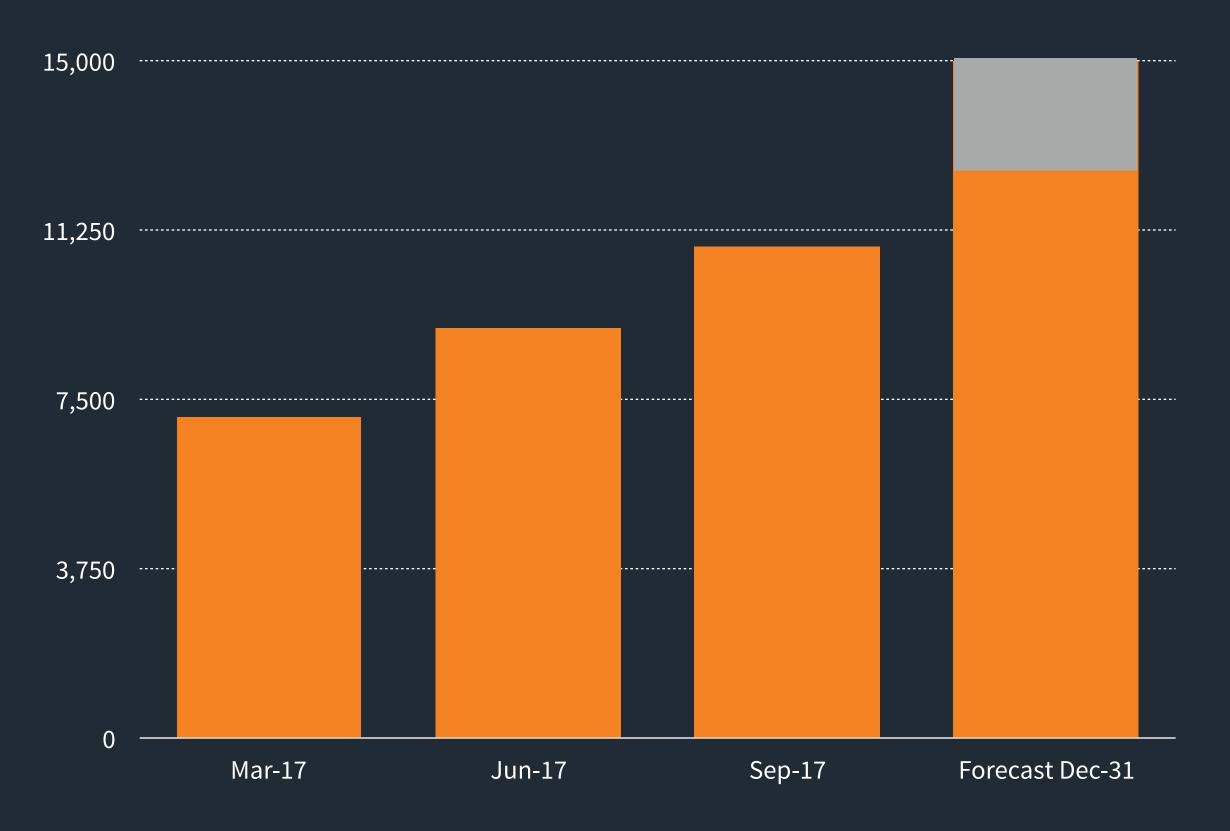
GO LIVE WITH NEDS AND LADBROKES AUSTRALIA ON THE GLOBAL TOTE EXPECTED IN Q1 CY18

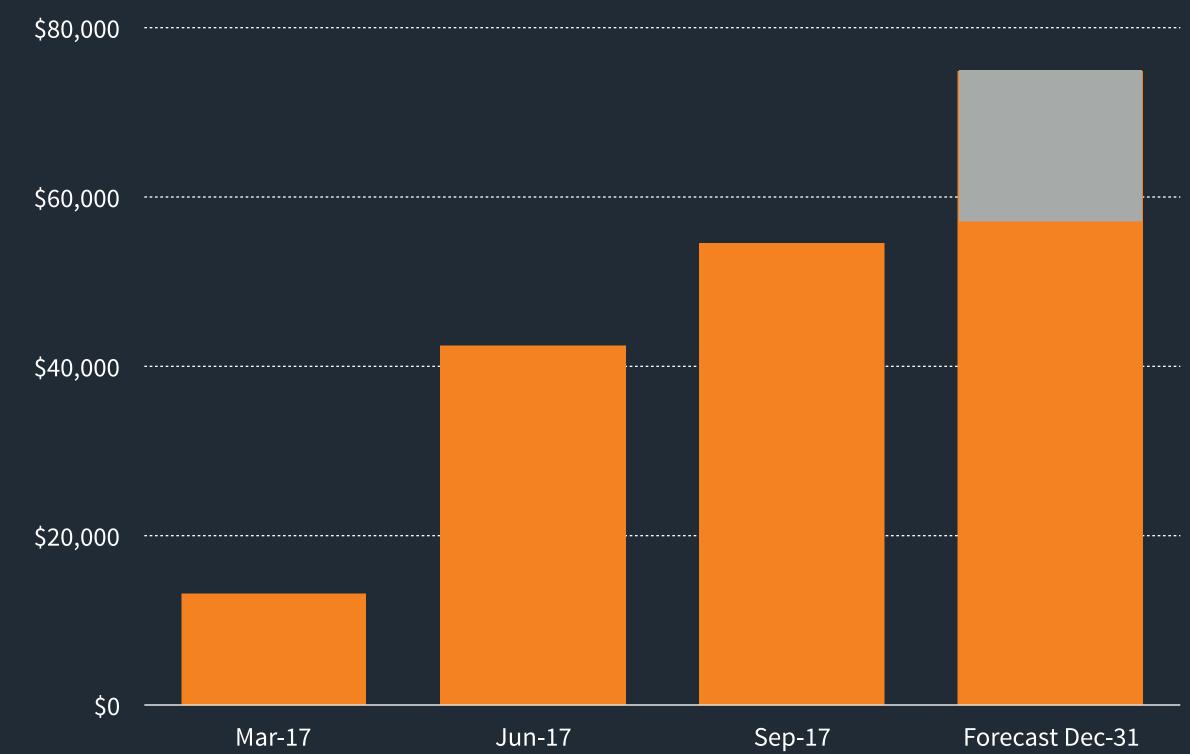
EXPANSION OF INTO INTERNATIONAL MARKETS EXPECTED IN Q1 CY18





TopBetta Group Business Snapshot





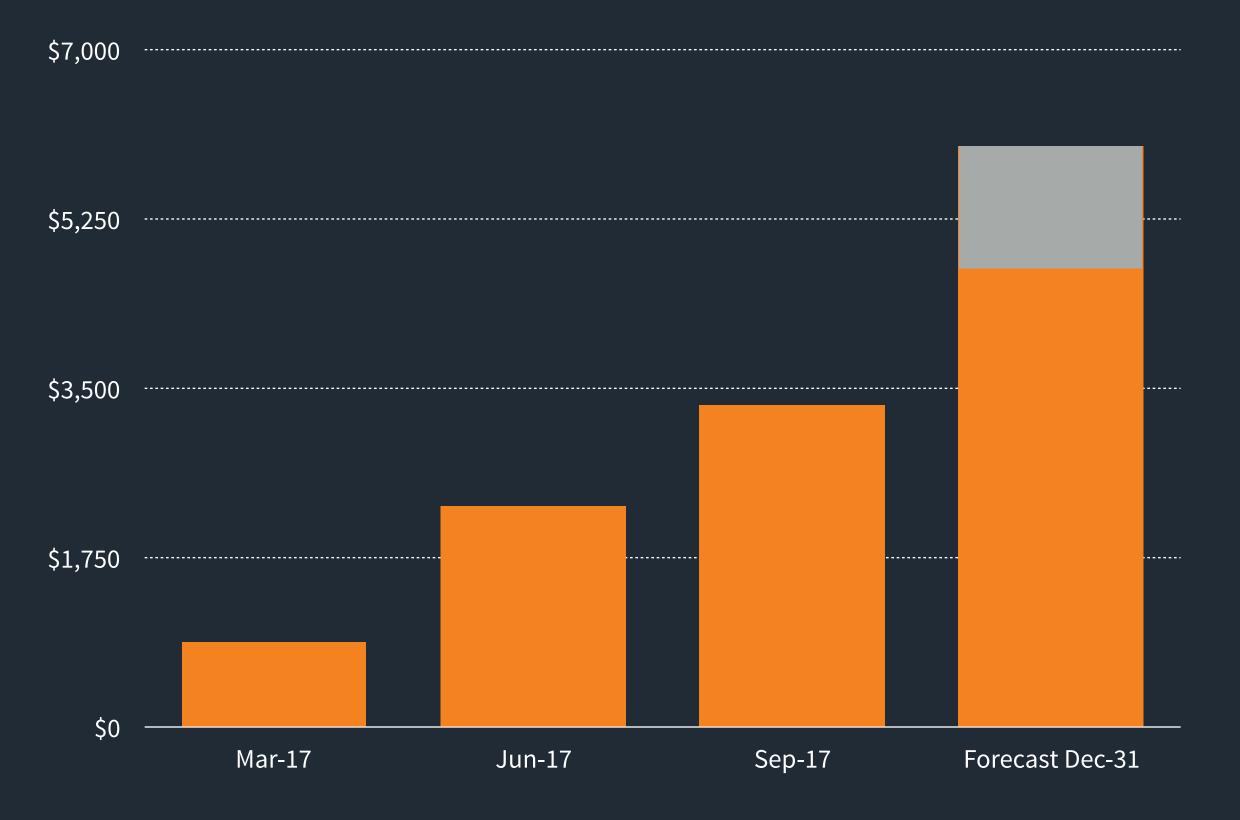
Total Quarterly Active Unique Clients

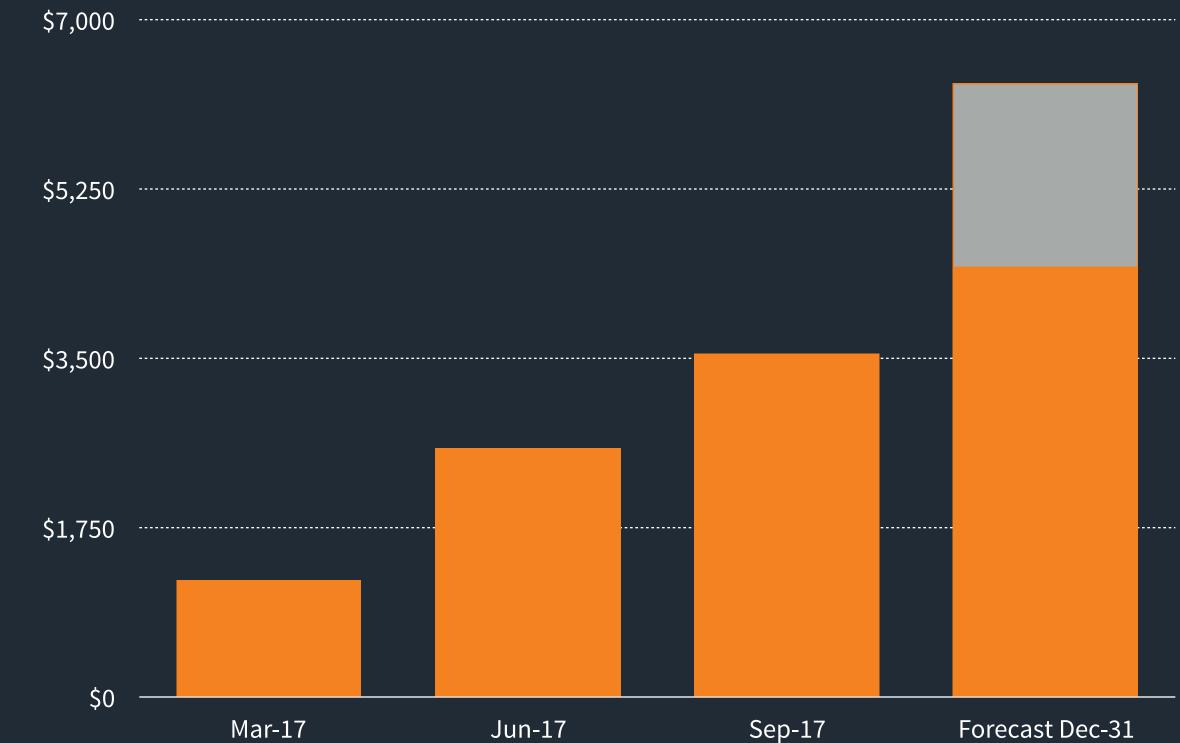
Wagering and Tournament Turnover ('000)





TopBetta Group Business Snapshot





Wagering and Tournament revenue ('000)

Total revenue including wagering, tournament, content and other ('000)





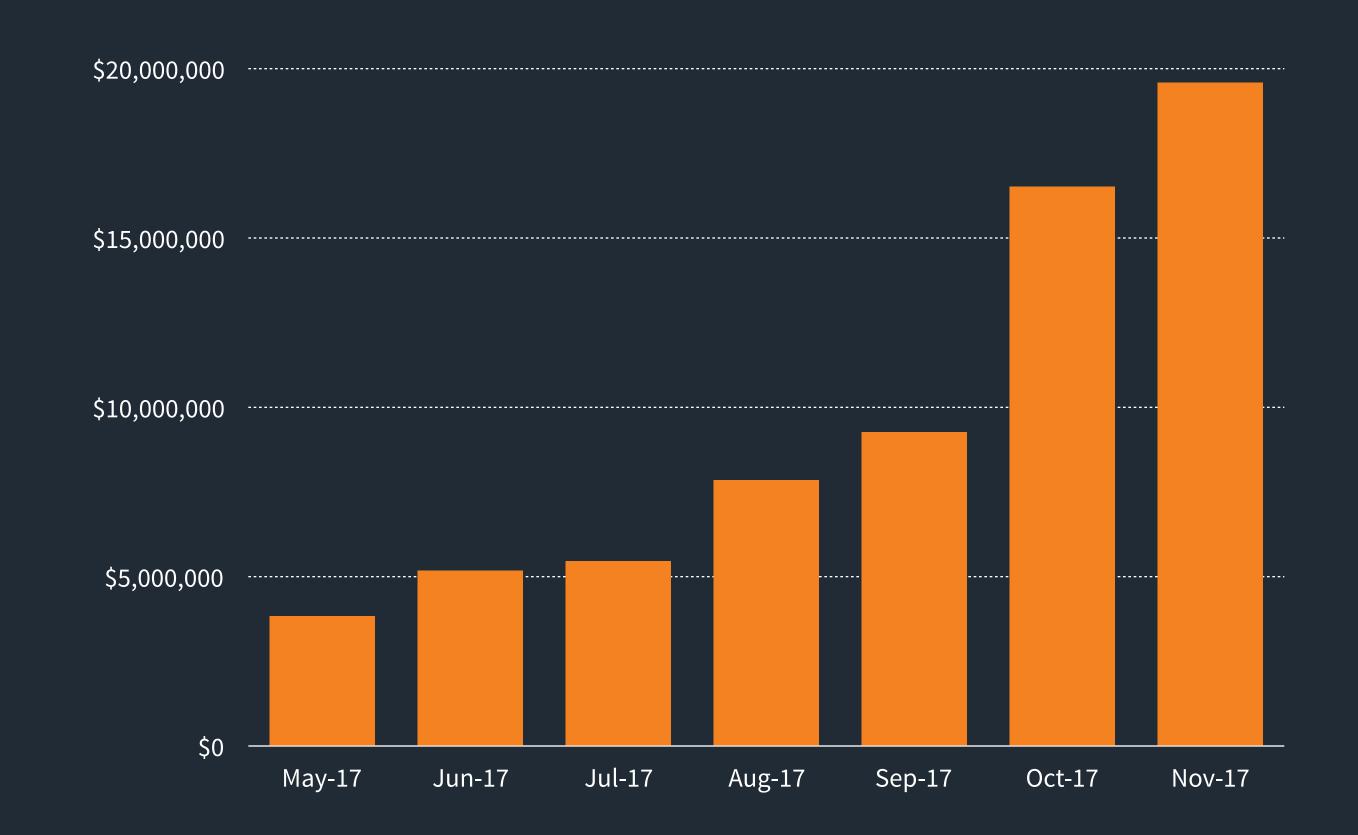
TopBetta Wholesale Business To Business Snapshot

Since the launch of Global Tote in May Highlights:

1381 race meetings to 30 November.

Unaudited turnover of \$67.63M to 30 November.

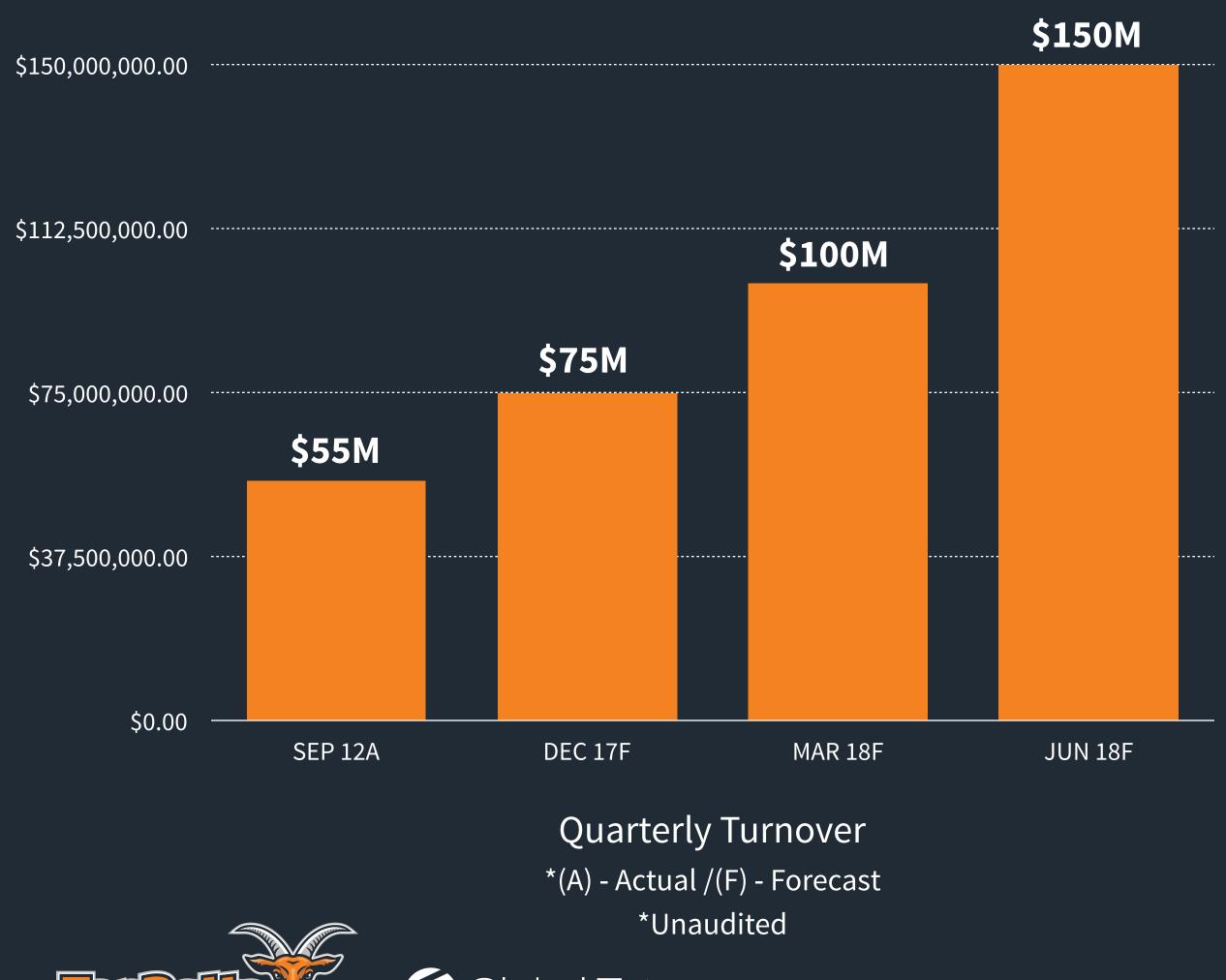
Expansion of coverage to UK, Ireland and South African race meetings.



Global Tote Wholesale Unaudited Monthly Turnover



Growing A Bigger Footprint In 2018



Increased coverage of race meeting on The Global Tote

US License approval for both TopBetta retail and The Global Tote

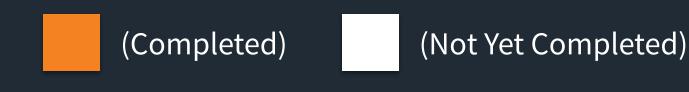
UK License approval for both TopBetta retail and The Global Tote

Ladbrokes to go live with The Global Tote in Q1 CY18

NEDS to go live with The Global Tote in Q1 CY18
UK Launch for both TopBetta retail and The Global Tote

US Launch for both TopBetta retail and The Global Tote

Exotics product launched on The Global Tote International Operators expected to join the Global Tote



TopBetta Holdings Limited Team

Board of Directors



Nicholas Chan
Chairman and
Non-Executive
Director



Todd BuckinghamChief Executive Officer



Matthew Cain
Non-Executive
Director



Simon Dulhunty

Non-Executive

Director

Senior Management Team



Paul Jeronimo
Chief Operations
Officer



Oliver Shanahan Chief Technical Officer



Craig Pearce
Head of Operations
Global Tote





Enquiries

Todd Buckingham

CEO - TopBetta Holdings

M 0400 464 064

E todd@topbetta.com

Jane Morgan

PR & Investor Relations

M 0405 555 618

E investors@topbetta.com



