



Capital Raising Investor Presentation

15 December 2017

Michael Nark

President & CEO

Disclaimer



This document has been prepared by BuildingIQ, Inc. (**Company**). The information contained in this document is for information purposes only and has been prepared for use in conjunction with a verbal document in relation to the non-renounceable pro-rata entitlement offer and placements to institutional investors that the Company is proposing to conduct (**Proposed Transaction**) and should be read in that context. The Company is currently proposing to make offers of securities under the Entitlement Offer to institutional and retail investors in Australia and New Zealand and to certain restricted classes of investors in the Cayman Islands, British Virgin Islands, Germany and France (**Offer**). The Offer will be made available without a prospectus in accordance with section 708AA of the Corporations Act 2001 (Cth) (**Corporations Act**) (as modified by ASIC Class Order [CO 14/827] and ASIC Corporations (Non-Traditional Rights Issues) Instrument 2016/84 and ASIC Instrument 17-1085. The Company will instead release on ASX an ASX announcement, a notice in accordance with section 708AA(2)(f) an offer booklet and this investor presentation (**Offer Documents**) in connection with the Entitlement Offer.

The Entitlement Offer will be underwritten by Exto Partners Pty Ltd (**Underwriter**), and sub-underwritten by Welas Pty Ltd and Spenceley Management Pty Ltd (**Sub-Underwriters**).

The details within this document may be subject to change. You should refer to the Offer Documents for further information.

The information contained in this document is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Please note that, in providing this document, the Company has not considered the objectives, financial position or needs of any particular recipients. The Company strongly suggest that investors consult a financial advisor prior to making an investment decision.

It is a condition of your receipt of this document or attending this document that you warrant and undertake to the Company that (i) you fall within one of the categories of persons described below, (ii) you have read, agree to and will comply with the terms of this disclaimer and (iii) you will conduct your own analysis or other verification of the data set out in the presentation materials and will bear the responsibility for all costs incurred in doing so.

No information made available to you in connection with this document may be passed on, copied, reproduced or otherwise disseminated to any other person.

The Company has prepared this document based on information available to it at the time of preparation, from sources believed to be reliable and subject to the qualifications in this document. The information contained in this document is an overview and does not contain all information necessary to make an investment decision. To the maximum extent permitted by law, the Company and its affiliates, related bodies corporate (as that term is defined in the Corporations Act) and their respective directors, employees, officers, representatives, agents, partners, consultants and advisers (each a **Limited Party** and together, the Limited Parties) expressly disclaims any and all liability, including, without limitation, any liability arising out of fault or negligence, for any loss arising from the use of or reliance on information contained in this document including representations or warranties or in relation to the accuracy, validity or completeness of the information, statements, opinions, forecasts, reports or other matters, express or implied, contained in, arising out of or derived from, or for omissions from, this document including, without limitation, any financial information, any estimates or projections and any other financial information derived therefrom. No Limited Party accepts represents or warrants that this document is complete or that it contains all information about the Company that a prospective investor or purchaser may require in evaluating a possible investment in the Company or acquisition of securities in the Company.

Disclaimer (cont.)

Neither the Underwriter, the Sub-Underwriters, nor any of their affiliates, related bodies corporate and their respective directors, employees, officers, representatives, agents, partners, consultants and advisers have authorised, permitted or caused the issue, lodgement, submission, dispatch or provision of this document, and none of them make or purport to make any statement in this document and there is no statement in this document which is based on any statement by them.

The Limited Parties (other than Company) may have interests in the securities referred to in this document, including being directors of, or providing investment banking or corporate advisory services to the Company. Further, they may act as a market maker or buy or sell those securities or associated derivatives as a principal or agent. This document is not, and does not constitute, an offer to sell or the solicitation, invitation or recommendation to purchase any securities and neither this document nor anything contained in it forms the basis of any contract or commitment. Prospective investors should consider the Offer Documents in deciding whether to acquire CHES Depositary Interests (**CDIs**) under the Offer. Prospective investors who want to acquire CDIs under the Offer will need to complete an application form that is in or accompanies the Offer Documents. Statements in this document are made only as of the date of this document unless otherwise stated and the information in this document remains subject to change without notice. The Company may, in its absolute discretion, but without being under any obligation to do so, update or supplement this document. Any further information will be provided subject to these terms and conditions.

This document also contains statistics, data and other information relating to markets, market sizes, market shares, market positions and other industry data pertaining to the Company's business and markets. The Company has not independently verified, and cannot give any assurances as to the accuracy and completeness of the market and industry data contained herein that has been extracted or derived from the Report. Accordingly, the accuracy and completeness of such information is not guaranteed. There is no assurance that any of the forecasts or projections contained in the Report will be achieved. Forecasts and projections involve risks and uncertainties and are subject to change based on various factors. You should note that market data and statistics are inherently predictive and subject to uncertainty and not necessarily reflective of actual market conditions.

Certain statements in this document constitute forward looking statements and comments about future events, including the Company's expectations about the performance of its businesses. Such forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company and which may cause actual results, performance or achievements to differ materially from those expressed or implied by such statements. Forward looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance. Given these uncertainties, recipients are cautioned to not place undue reliance on any forward looking statement. Subject to any continuing obligations under applicable law the Company disclaims any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in this document to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any such statement is based.

This document contains only limited financial information in relation to the Company. More detailed financial information in relation to pro forma historical financial information and forecast and the basis on which it is prepared and presented will be provided in the prospectus for the Offer. Financial information contained in this document must be read together with that information once it has been distributed. Any pro forma historical financial information contained in this presentation has been derived from the audited financial statements of the Company and had been adjusted for certain items including non-recurring items .

It is a condition of you receiving this document that it is to be kept confidential and will not be reproduced, copied or circulated, in whole or in part, to any third party without the express written consent of the directors of the Company. By receiving this document, you agree and acknowledge that the document and its contents are confidential and should not be distributed, published or reproduced in whole or in part or disclosed directly or indirectly to any other person.

Disclaimer (cont.)

Germany

This document has not and will not be submitted to for approval to the German Financial Services Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht - BaFin) and does not contain or constitute a public offer of, or the solicitation of a public offer to buy or subscribe for, securities to investors in Germany. The subscription of securities by German investors is generally not possible. In Germany, the offer or the solicitation of an offer to buy or subscribe for, securities contained in this document is exclusively addressed to qualified investors in the meaning of the Prospectus Directive and Section 2 No. 6 German Securities Prospectus Act (Wertpapierprospektgesetz - WpPG).

This document and any other document relating to the securities, as well as any information contained therein, must not be supplied to the public in Germany or used in connection with any offer for subscription of the securities to the public in Germany, any public marketing of the securities or any public solicitation for offers to subscribe for or otherwise acquire the securities. This document and other materials relating to the offer of new CDIs are strictly confidential and may not be distributed to any person or entity other than the designated recipients thereof.

France

The securities referred to in this document are not offered or sold, and will not be offered or sold, in the context of a public offering of financial securities (*offre au public de titres financiers*) in France within the meaning of Article L.411-1 of the French Monetary and Financial Code (*Code monétaire et financier*) and Articles 211-1 et seq. of the General Regulation of the French *Autorité des marchés financiers* (the "AMF"). The securities may not be offered or sold, directly or indirectly, to the public in France. The securities may only be offered or sold in France to qualified investors (*investisseurs qualifiés*) acting for their own account, as defined in and in accordance with Articles L.411-2-II-2, D.411-1, L.533-16, L.533-20, D.533-11, D.533-13, D.744-1, D.754-1 and D.764-1 of the French Monetary and Financial Code and any implementing regulation. This document and any other offering material relating to the securities have not been, and will not be, submitted to the AMF for approval in France and, accordingly, may not be distributed (directly or indirectly) to the public in France.

Pursuant to Article 211-3 of the General Regulation of the AMF, investors in France are informed that the securities cannot be distributed (directly or indirectly) to the public by the investors otherwise than in accordance with Articles L.411-1, L.411-2, L.412-1 and L.621-8 to L.621-8-3 of the French Monetary and Financial Code.

New Zealand

This document has been prepared to comply with the requirements of the securities laws of Australia and New Zealand.

The securities are not being offered or sold to the public within New Zealand other than to existing shareholders with registered addresses in New Zealand to whom the offer of securities is being made in reliance on the Financial Markets Conduct (Incidental Offers) Exemption Notice 2016 (New Zealand). This document has not been registered, filed or approved by any New Zealand regulatory authority under the Financial Markets Conduct Act 2013 (New Zealand). This document is not a product disclosure statement under New Zealand law, and may not contain all the information that a product disclosure statement under New Zealand law is required to contain.

The offer of the securities will comply with the laws of Australia applicable to the offer of the securities. The taxation treatment of Australian securities is not the same as for New Zealand securities. The offer of the securities may involve a currency exchange risk as they will be quoted on the ASX in Australian dollars.

Cayman Islands

This document shall not constitute an offer, invitation or solicitation to any member of the public in the Cayman Islands to subscribe for any securities.

British Virgin Islands

Nothing in this document is intended to and shall not constitute an offer, invitation or solicitation to any member of the public in the British Virgin Islands for purposes of the Securities and Investment Business Act of the British Virgin Islands

Agenda

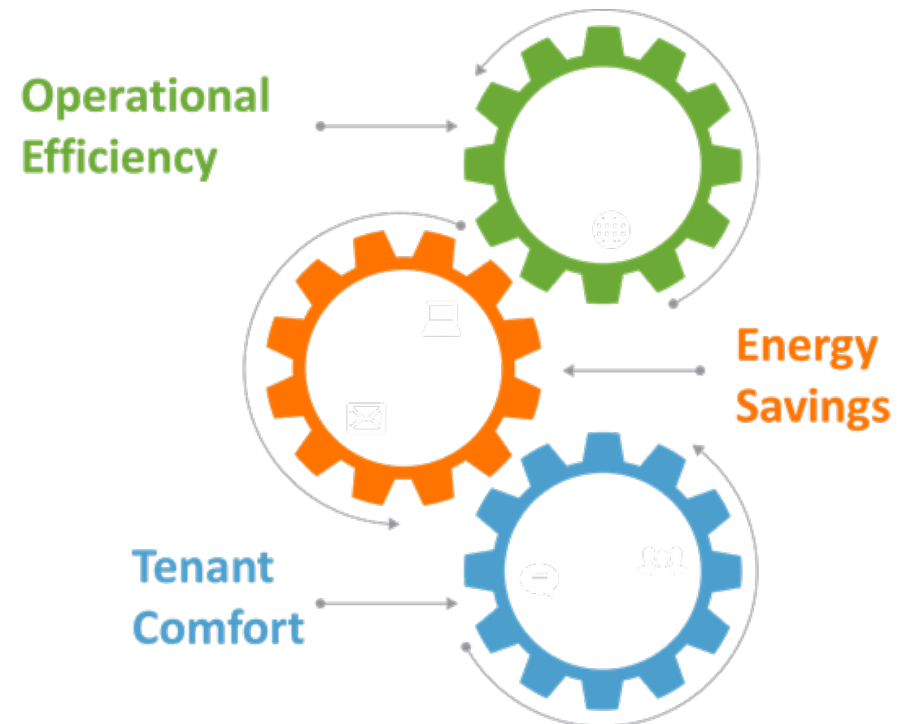
1. Capital Raising Details
2. About BuildingIQ
3. Current Shareholder Breakdown
4. Financial & Operational Results
5. Summary

Presenter – Michael Nark, President & CEO



SECTION 1

Details of the Capital Raising



Details of the Issue

- BuildingIQ to raise up to A\$6.5m (before costs) to fund the Company's growing sales pipeline, its 5i Platform services development and for additional working capital.
- The Offer involves an issue at \$A0.045 (4.5c) per New CDI as follows:
 - An institutional placement to raise A\$2.1m, subject to shareholder approval and completion of Exto underwriting agreement. Managed by Canaccord Genuity, it was completed and oversubscribed to new investors;
 - A partially underwritten placement to existing institutional securityholders to raise up to A\$0.6m; and
 - A partially underwritten 1 for 1 non-renounceable pro-rata entitlement offer to raise approx. A\$3.8m.
- The existing securityholder placement and entitlement offer will be partially underwritten to A\$3m in aggregate, by Exto Partners Pty Ltd and sub-underwritten by Welas Pty Ltd and Spenceley Management Pty Ltd, all who are existing securityholders.
- Following the Rights Issue, all the Company's CDIs will be subject to restrictions on sale to US residents.

Use of Funds

The table below sets out a summary of the anticipated use of the proceeds from the capital raise:

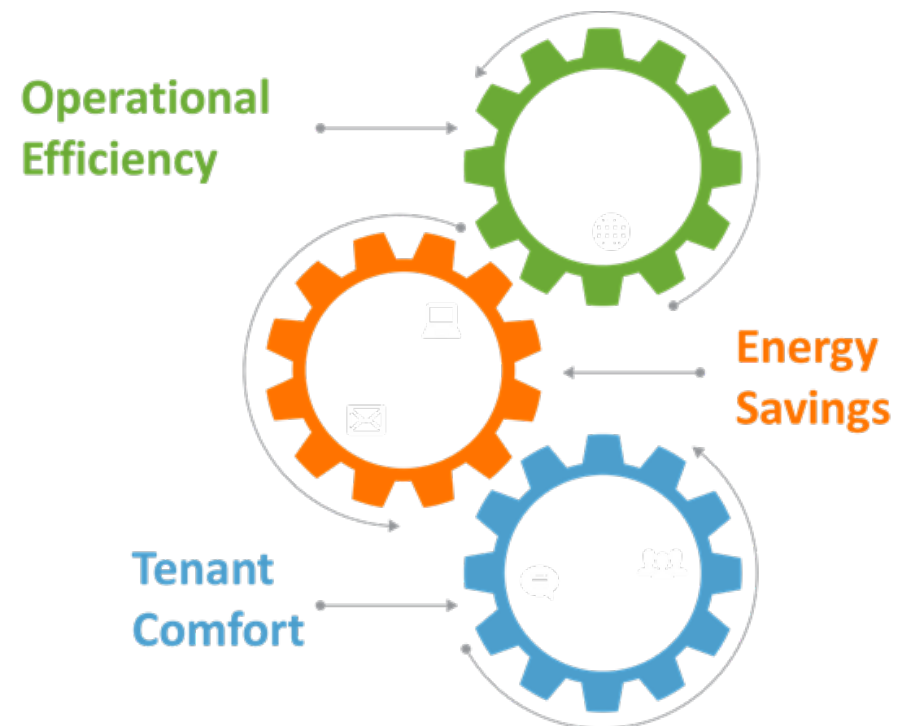
Business development and partner support	375,000
Operational support	350,000
Marketing expansion	150,000
Technology/product research and development	250,000
Control / Implementation Services Infrastructure	150,000
Working capital and general corporate purposes	4,875,000
Costs of the Offer, exclusive of GST	350,000
Total	\$6,500,000

Issue Timeline

Event	Date
Announcement of Offer and lodgement of Offer Document, Investor Presentation, Cleansing Notice and Appendix 3B with ASX	15 December 2017
Ex-date – date from which CDIs commence trading without the entitlement to participate in the Offer	19 December 2017
Record Date for determining Entitlements of Eligible Securityholders to participate in the Offer	7.00pm (Sydney time) 20 December 2017
Notification of Offer dispatched to CDI Holders	22 December 2017
Dispatch of Offer Document and personalised Acceptance Forms to Eligible Securityholders	22 December 2017
Entitlement Offer Opening Date	22 December 2017
Existing Securityholder Placement CDIs issued	22 December 2017
Entitlement Offer Closing Date	5.00pm (Sydney time) 19 January 2018
General meeting	24 January 2018
Entitlement Offer Issue Date	25 January 2018
Trading begins for New CDIs under Entitlement Offer	29 January 2018
Institutional Placement CDIs issued	31 January 2018

SECTION 2

About BuildingIQ



BuildingIQ 5i Journey

Core Services - Benefits



Energy Worksite

Eliminate energy waste at a platform level and easily identify operational deficiencies for corrective action



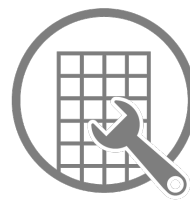
Smart Tune

Use big data to Identify and correct BMS mechanical issues so systems...then use data to validate that they perform to spec



Predictive Intelligence

Hire a set of employees that live and breath data and building management... at 1/5 the cost of adding headcount



BMS Solutions

Big data commissioning that is perfectly tuned now, and ready for a world of real-time, continual, predictive optimized performance



Outcome-based Fault Detection

Identify and correct the big cost, big impact system deficiencies as they occur – BEFORE they cost thousands in cost overruns or drive tenant's to complain



Demand Response

Earn utilities incentives or manage demand without adding headcount, administrative overhead, or equipment



Predictive Energy Optimization

If ONLY I could hire someone to tell me EXACTLY how to reduce energy cost and have them do it!

We can.



Facility Worksite

Outsource a doubling of your facility team's oversight, monitoring, and diagnosis capabilities for 1/5 the cost – and they never sleep

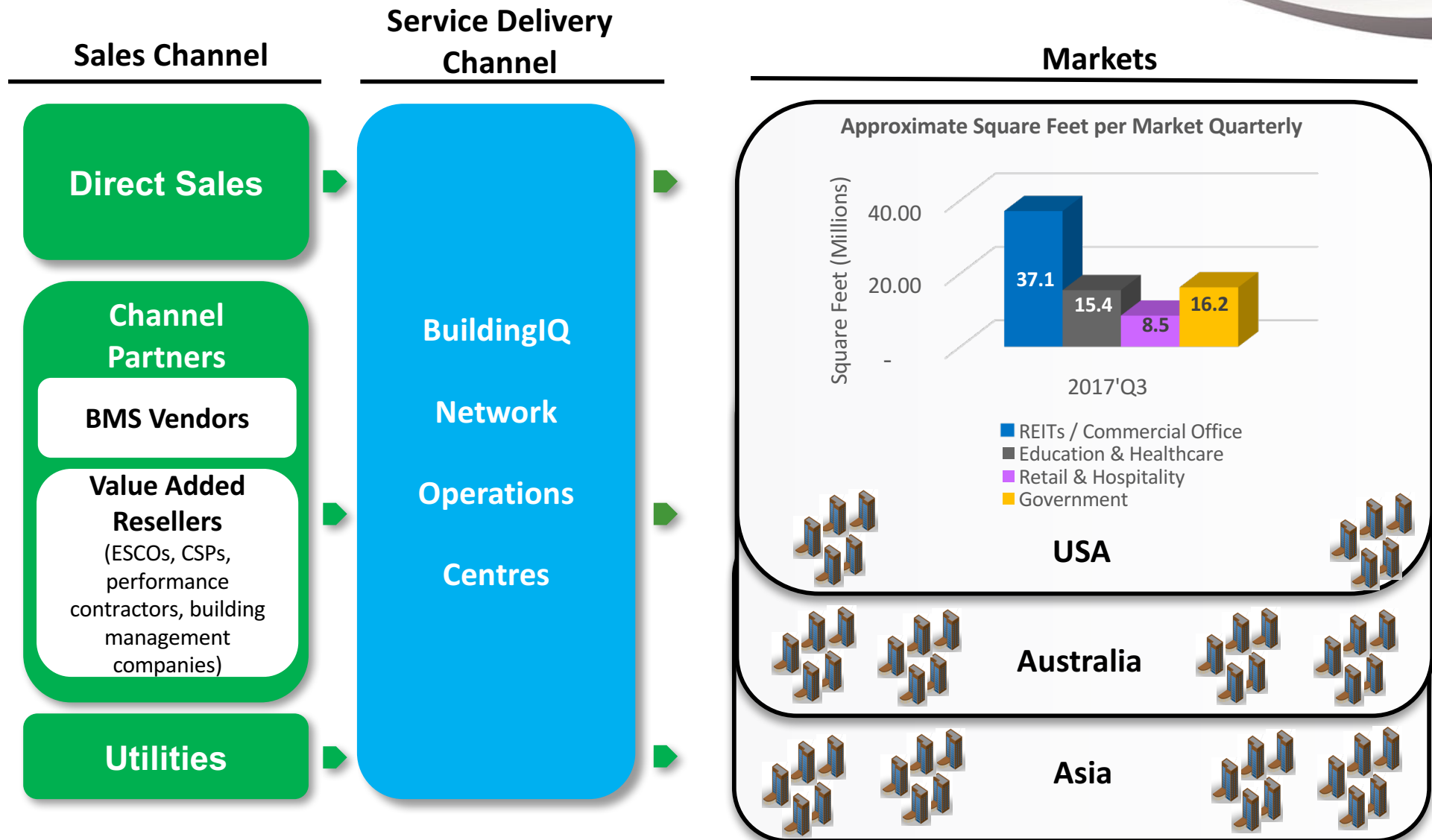
One platform that seamlessly integrates the notion that everything works together, everything is measured, and every action is accountable

Automated M & V



BuildingIQ 5i Platform

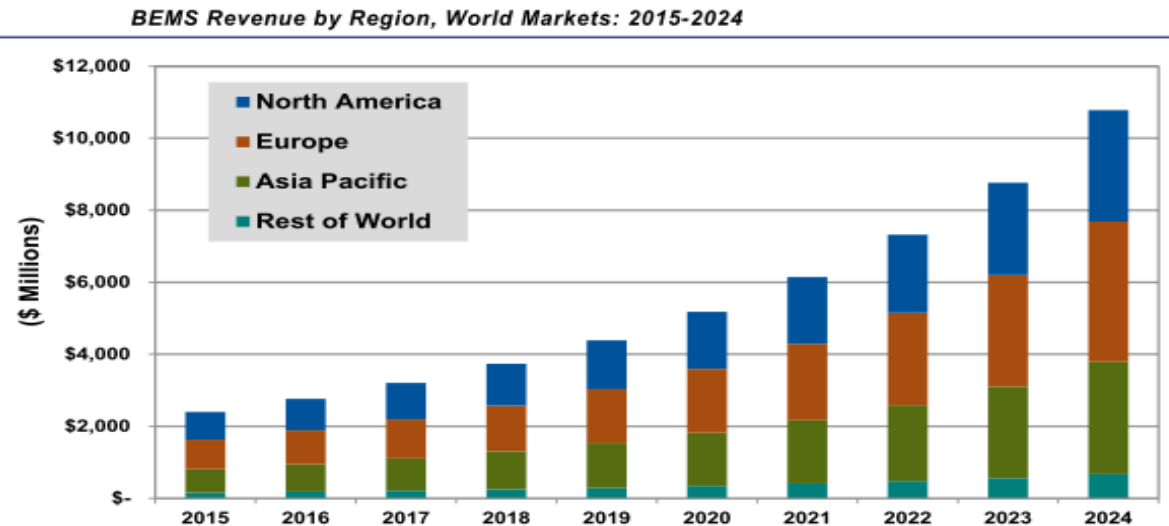
Our Market Strategy



The Need and Opportunity

Our clients are continually changing. Their expanding needs are underpinning our broader array of services and ability to capture greater market share.

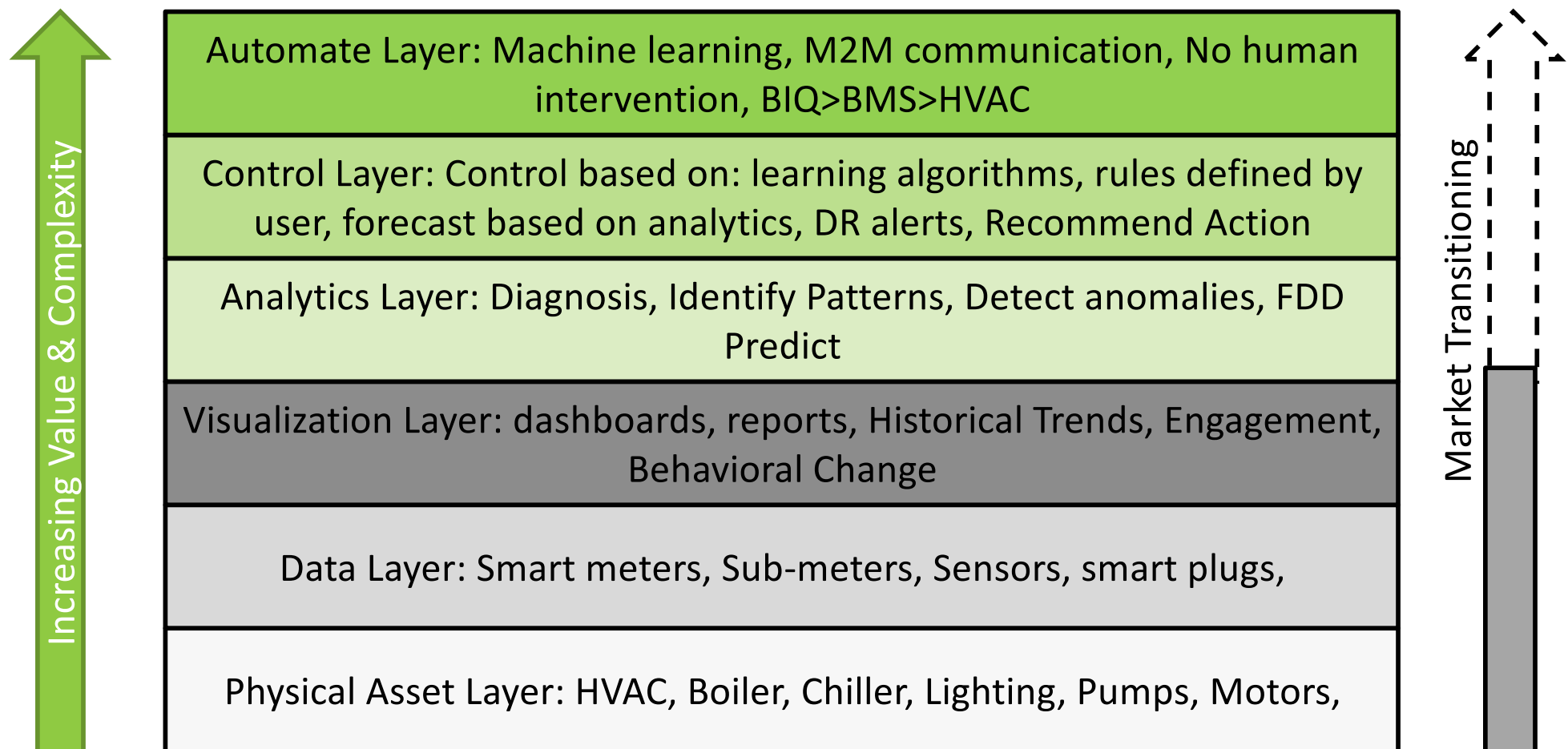
- Increasing focus on controllable operating costs
- Resource constraints
- Increasingly complex systems
- Smart grid interaction
- Demand for automated control



BEMS (Building Energy Management Solutions)

(Source: Navigant Research)

Opportunities The Energy Value Chain



Strategic Growth Initiatives

STRENGTHEN POSITION IN CURRENT MARKETS

- New direct sales resources to pursue new customer relationships across key target segments.
- Leverage positive results with customers to drive 5i Platform across balance of their building portfolios.
- Expand channel partnerships, including utilities and government entities, to cost effectively access unique opportunity sets or new markets.

CONTINUE TO INVEST IN TECHNOLOGY R&D

- Continue to reduce time and cost of solution deployment.
- Integration of on-site generation assets, including solar, to expand capabilities towards comprehensive on premise energy management.

ADDITIONAL SERVICES TO EXISTING CUSTOMERS

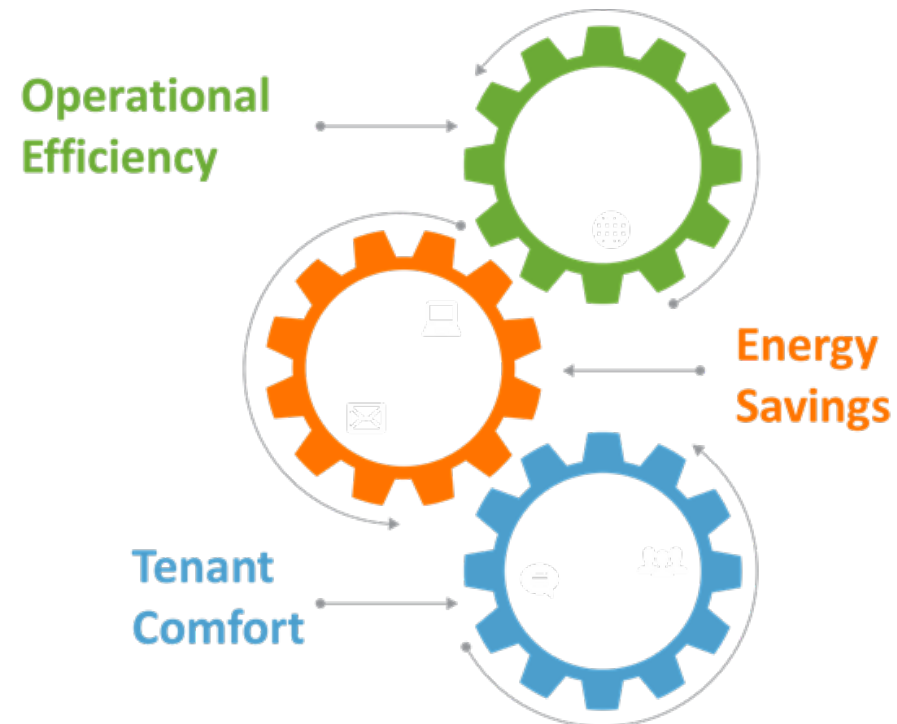
- Accelerate growth by offering additional services to customers from visualization to optimization.
- Increase value of each customer account by providing incremental managed services.
- Continue to create and expand our Platform service offerings to include automated demand response, analytics and measurement and verification.

EXPAND INTO NEW GEOGRAPHIES

- BuildingIQ will undertake prudent expansion into new geographic markets.
- Leveraging of Singapore presence in FY17.
- Pursuing business development and partnerships in specific segments of the Asian and UK/European markets.

SECTION 3

Current Shareholder Breakdown



Current Shareholder Breakdown

BUILDINGIQ, INC

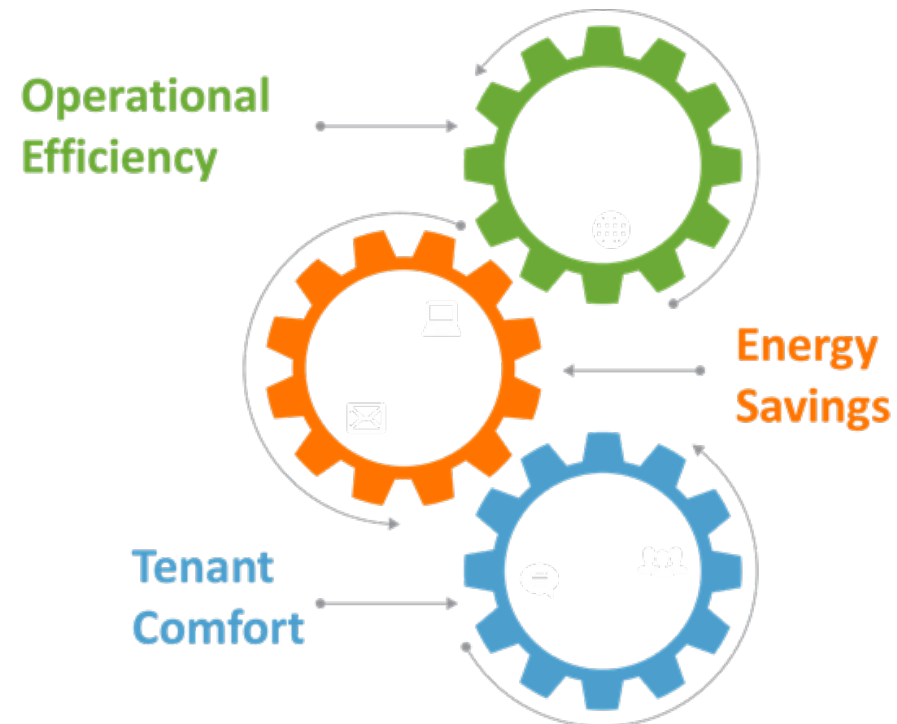
CHESSE DEPOSITARY INTERESTS
(Total)

Top Holders (Ungrouped) As of 21/11/2017

Rank	Name	Units	% Units
1	WELAS PTY LTD <WALES FAMILY NO 2 A/C>	19,431,524	23.99
2	SIEMENS VENTURE CAPITAL GMBH/C	15,802,533	19.51
3	PALADIN GLOBAL ALTERNATIVE ENERGY FUND LP	12,204,817	15.07
4	THE GENUINE SNAKE OIL COMPANY PTY LTD <MORSON GROUP SUPER FUND A/C>	3,500,000	4.32
5	BANNABY INVESTMENTS PTY LIMITED <BANNABY SUPER FUND A/C>	3,324,500	4.10
6	ASTER CAPITAL PARTNERS SAS	2,500,200	3.09
7	EXTO PARTNERS AUSTRALIA PTY LTD	1,598,782	1.97
8	MR RHETT ANTHONY JOHN MORSON	1,575,000	1.94
9	CITICORP NOMINEES PTY LIMITED	1,410,488	1.74
10	EMERALD SHARES PTY LIMITED <EMERALD UNIT A/C>	1,090,813	1.35
11	SPENCELEY MANAGEMENT PTY LTD <SPENCELEY FAMILY S/F A/C>	1,028,823	1.27
12	AKHENATEN PTY LIMITED <AKHENATEN A/C>	909,813	1.12
13	PALADIN III (CAYMAN ISLANDS) LP/C	783,819	0.97
14	MR LENG KUAN NG + MS JUNISILVER TAIJ + MR LENG MING NG <TNG SUPERFUND A/C>	703,200	0.87
15	LLB BIO PTY LTD <LLB BIO FAMILY A/C>	680,980	0.84
16	MCC VENTURE CAPITAL I HOLDINGS LIMITED	625,000	0.77
17	HULME HOLDINGS PTY LTD <HULME SUPER FUND A/C>	612,338	0.76
18	VIRTUS TRUST LIMITED <ZIMMERMAN FAMILY A/C>	576,133	0.71
19	WELAS PTY LTD <THE WALES FAMILY SUPER A/C>	562,536	0.69
20	MR BABU GOPALAKRISHNAN	516,000	0.64
Totals: Top 20 holders of CHESSE DEPOSITARY INTERESTS		69,437,299	85.73
Total Remaining Holders Balance		11,560,357	14.27

SECTION 4

Financial & Operational Results



1H FY17 Business Targets Exceeded



Financial Drivers

- A\$0.4m Monthly Revenue Run Rate (MRR) ✓ MRR of A\$0.42m achieved
- Total New Contract Bookings of A\$4.00m ✓ A\$4.02m added
- Exit 1H2017 with > A\$4.50m ACR¹ ✓ ACR of A\$4.78m

Business Model Drivers

- 50 New Buildings under Contract ✓ 68 net New Buildings under Contract
- Increase Average Booked Building SF by 5% ✓ Average increased 7%
- Surpass 75M sqft under Contract ✓ Approx.77m sqft

¹**Annual Contracted Revenue:** measure of future revenue, representing contracted recurring revenue and non-recurring revenue potentially earnable over a 12 month period. Contracts expiring within 12 months, renewal is assumed. If contracts > 12months, only revenue within period included. This new measure better reflects business performance as contracts can now vary between one (remaining) month up to 10 years. Historically, ACR figures represent 80% of actual revenue recognised within the 12 month period.

2H17 Business Targets

Financial Drivers

- A\$0.63m Monthly Revenue Run Rate
- Bookings of A\$4.0m (Contracted Revenue)
- Exit 2H2017 with ¹Annual Contracted Revenue > A\$6.0m

Business Model Drivers

- 65 New Buildings under Contract
- Increase Annualised Revenue per Building 5%
- Surpass 100m sqft under Contract

¹**Annual Contracted Revenue:** As previously defined. Historically, ACR figures represent 80% of actual revenue recognised.

Strong Financial Management & Operational Results Continue



Financial Summary – Q3 FY2017

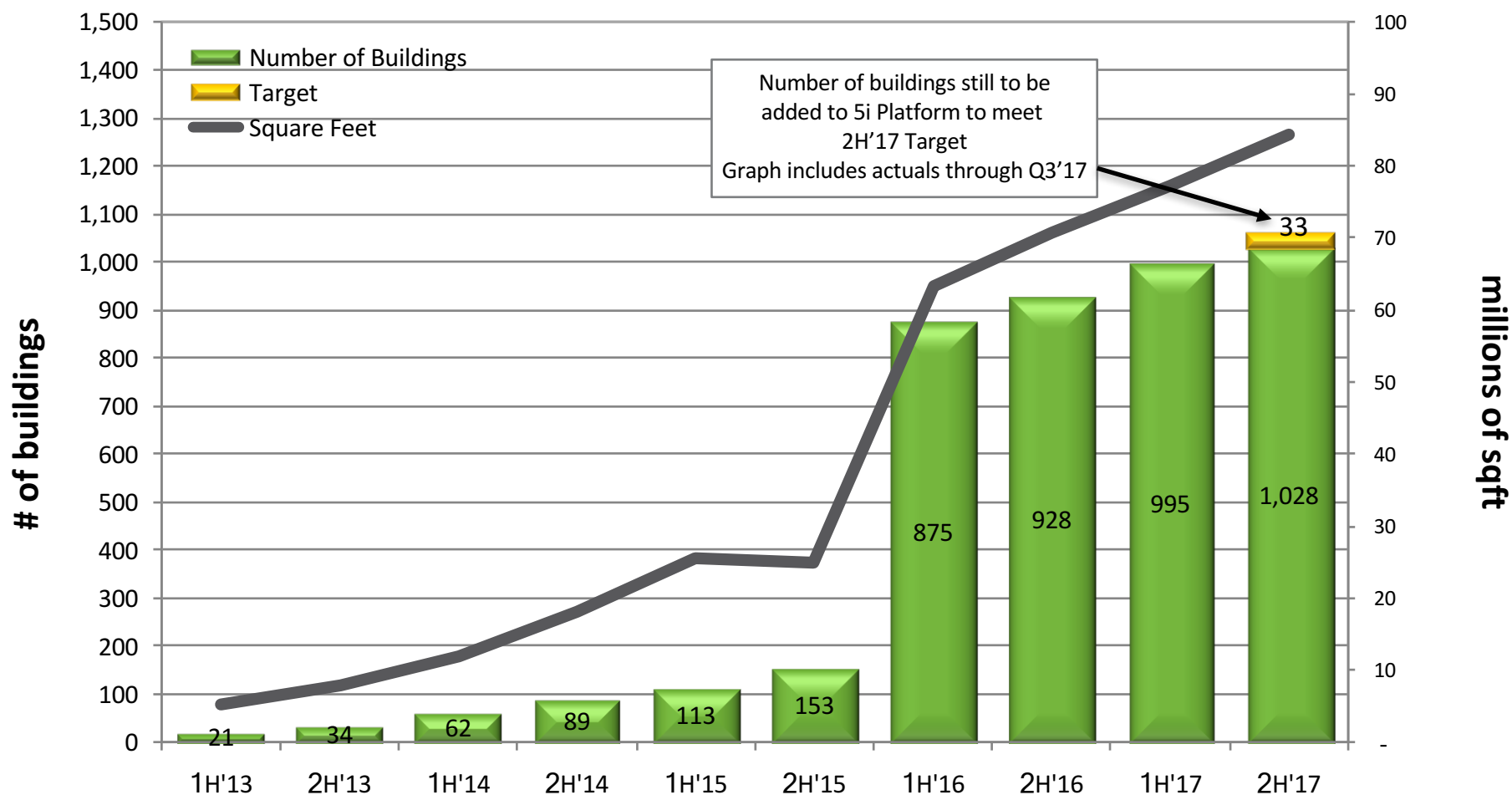
- Revenue: A\$1.34 million, up 72% compared with A\$0.78 million pcp
- Cash receipts from customers: A\$0.64 million (A\$0.77 million pcp), a 17% decrease
- Net cash payments: A\$1.61 million, (A\$2.48 million pcp), a 35% decrease
- Operating expenses: A\$1.89 million, (A\$2.42 million pcp), a 22% reduction
- Contract bookings: A\$1.21 million, (A\$0.74 million pcp), a 64% increase

Operational Summary – Q3 FY2017

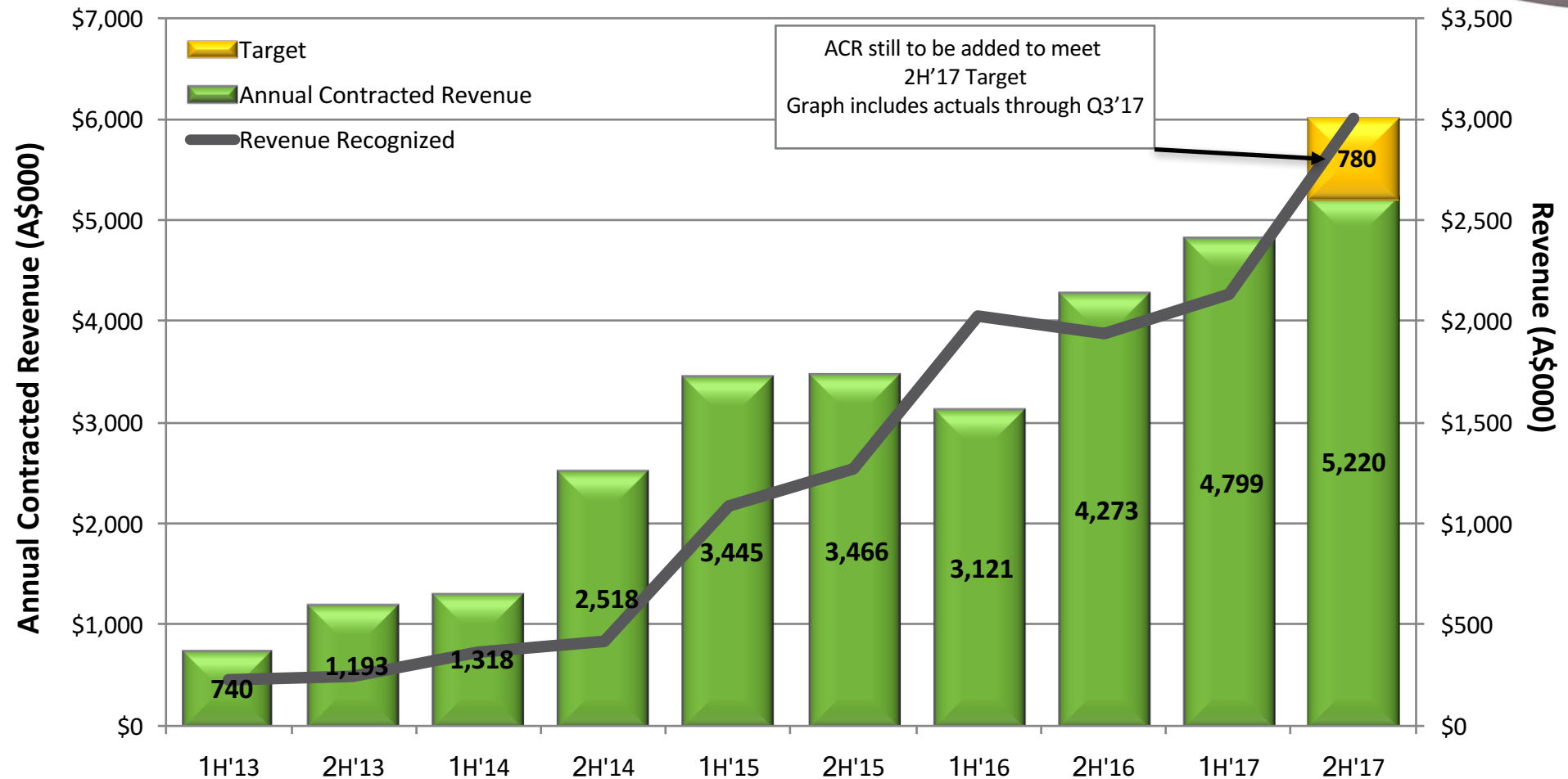
- 33 buildings were added for a total of 1,028 buildings (approx. 80m SF) active on the 5i Platform (Q2 FY2017: 37 buildings added)
- Facility Worksite Service added 49 new sites for a total of 345 sites, and processed over 45,550 work order requests / transactions on the Platform (Q2 FY2017: over 47,260) for 530 plus users
- Cumulative YTD value of A\$4.30 million delivered to clients through documented operations and energy savings from our 5i Platform (Q3 FY 2016 YTD comparative: A\$3.75 million), an increase of 15%
- Increased business pipeline during the quarter by 25%.

Continued Growth in Buildings

5i Platform Connected Buildings



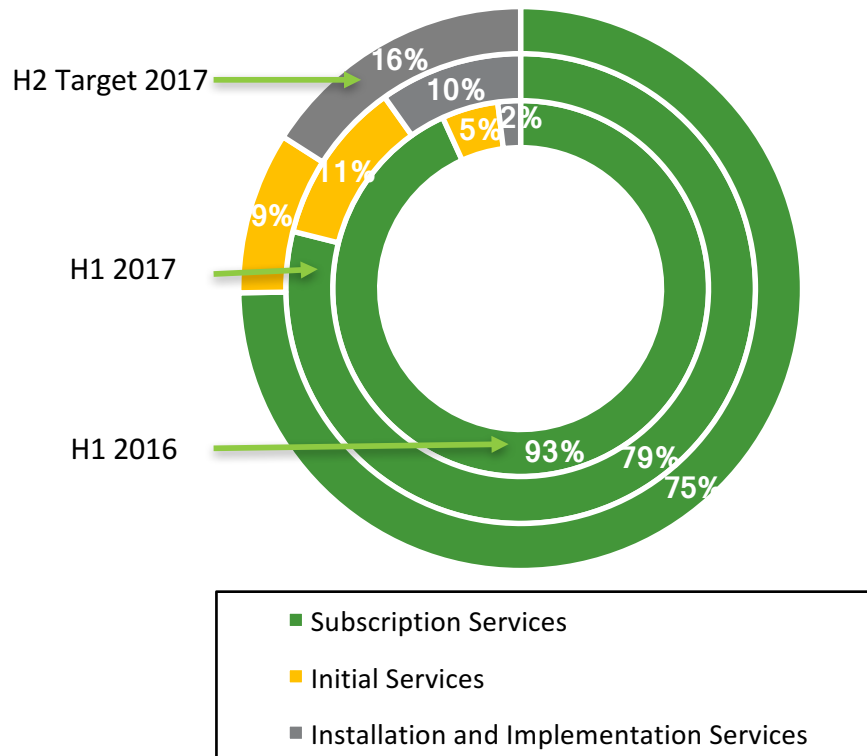
Annual Contracted Revenue Growth



¹**Annual Contracted Revenue:** As previously defined. Historically, ACR figures represent 80% of actual revenue recognised.

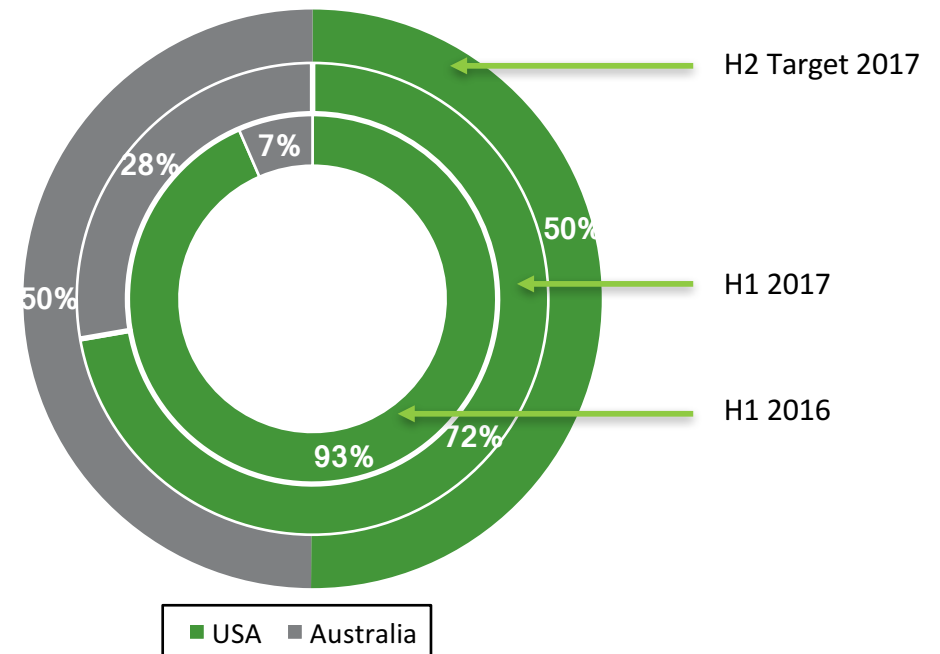
Revenue & Sales Mix Changing As Business Expands

5i Services Revenue Breakdown



- Revenue mix impacted by additional 5i Platform services uptake in the areas of analytics and control
- Control services growth increases installation and implementation services revenue

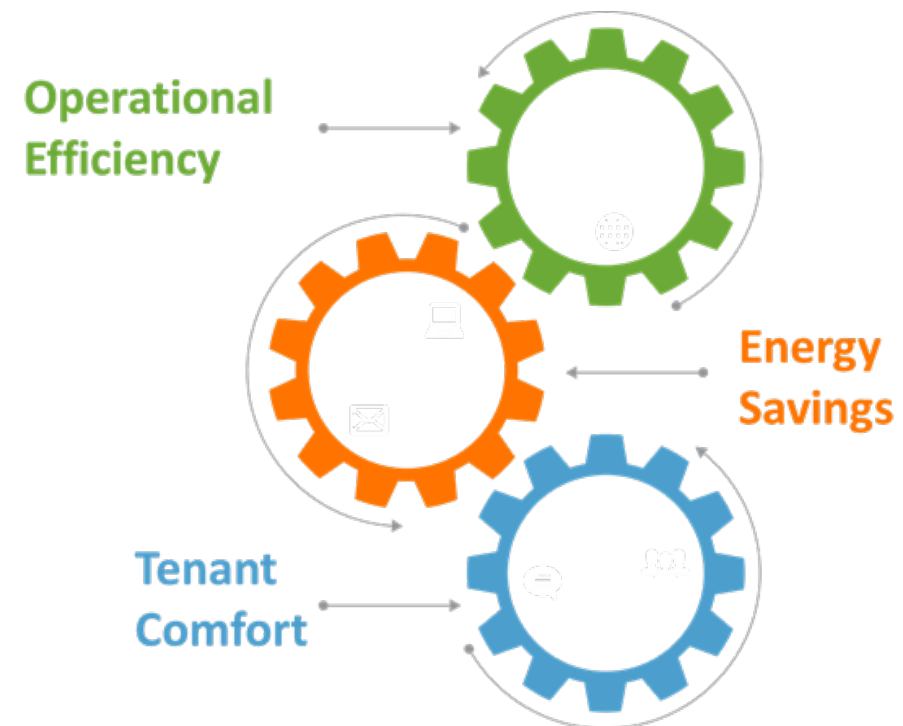
Sales to Customers by Region



- Western Australia growth impact visible
- Deal sizes increase with addition of Control and Analytics services
- Continued growth expected as we expand service delivery across Australia and future applicable markets

SECTION 5

Summary



Summary of the Issue

- BuildingIQ to raise up to A\$6.5m (before costs) to fund the Company's growing sales pipeline, its 5i Platform services development and for additional working capital.
- The Offer involves an issue at \$A0.045 (4.5c) per New CDI as follows:
 - An institutional placement to raise A\$2.1m, subject to shareholder approval and completion of Exto underwriting agreement. Managed by Canaccord Genuity, it was completed and oversubscribed to new investors;
 - A partially underwritten placement to existing institutional securityholders to raise up to A\$0.6m; and
 - A partially underwritten 1 for 1 non-renounceable pro-rata entitlement offer to raise approx. A\$3.8m.
- The existing securityholder placement and entitlement offer will be partially underwritten to A\$3m in aggregate, by Exto Partners Pty Ltd and sub-underwritten by Welas Pty Ltd and Spenceley Management Pty Ltd, all who are existing securityholders.
- Key dates:
 - Record date 20 December 2017
 - Offer open 22 December 2017
 - Offer close 19 January 2018
 - Issue date 25 January 2018 (excluding any shortfall)
 - Trading begins 29 January 2018