

8 February 2018 | CLASS LIMITED (CL1) ASX ANNOUNCEMENT

CLASS RECORDS 19% PROFIT GROWTH IN 1H18

Summary of Results - Half year ended 31 December 2017*

Sales revenue	\$17.010m	up 21%
EBITDA	\$7.823m	up 23%
Net profit after tax	\$4.297m	up 19%
Diluted EPS	3.60 cents	up 19%

* percentage increases are by comparison to prior corresponding period, 31 December 2016

Kevin Bungard, CEO of Class said: "Class' continued growth demonstrates a strong business which remains the market leader in cloud based SMSF accounting software. Our recent investment in the non-SMSF product is also paying off with growing market penetration of our Class Portfolio product."

Account Growth

At 31 December 2017, Class had a total of 158,153 accounts (30 June 2017: 143,944) including 154,053 Self-managed Super Funds (SMSFs) on the Class Super product.

Class Portfolio continued to grow this year and had 4,100 accounts as at 31 December 2017 (30 June 2017: 3,254). 29% of Class Super's 1,287 customers are now using Class Portfolio.

The Annualised Committed Monthly Revenue (ACMR), representing the 95% of sales revenue we earn from software licence fees, increased by 19% on the prior corresponding period, to \$33.7m.

AMP Update

As of 6 Feb 2018, AMP had 9,500 funds on Class and accounted for less than 5% of ACMR. As we have noted in previous market updates, AMP has a stated intention to, over time, migrate their funds to their own software. We understand that AMP has now commenced this migration process. No notice or timeframe for the completion of this migration has been provided.

Dividend Declared

The Directors have declared a fully franked interim dividend of 2.5 cents per share with a record date of 14 February 2018, to be paid on 7 March 2018.

Investor presentation and conference call

Class is hosting a call this morning at 9:30am AEDT to provide commentary on the results.

Dial in Number: 1800 123 296 (toll-free) **OR** +61 2 8038 5221 (toll)

URL: <http://webcast.openbriefing.com/4256/>

Conference ID: 6279577

A recording of the presentation will be made available on the company's website.

Further information

More detailed information is available in the Appendix 4D, Interim Report and Investor Presentation lodged with the ASX.

For further information please contact:

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