

MORE4LESS SINCE 1959
DIXON HOMES
 1300 10 10 10
 www.dixonhomes.com.au
 HOME TO 80,000 AUSTRALIANS

SAVE from \$750** per year on on-going living costs. **HOW?**



MORE 4 LESS
 SINCE 1959

OVER 100 INDUSTRY AWARDS
186.29%



QUALITY ASSURANCE
 THIRD PARTY CERTIFIED TO ISO 9001:2008

6 STATUTORY BUILDING INSPECTIONS
20 ADDITIONAL BUILDING INSPECTIONS
15 COMPULSORY THIRD PARTY CERTIFICATES
35 ADDITIONAL THIRD PARTY CERTIFICATES

WARRANTIES 145.90%

DIXON STATUTORY	129.87%	DIXON STATUTORY	178.28%
STRUCTURAL 50 YEAR LIMITED	+ 7 YEAR LIMITED	STRUCTURAL 6 YEAR 3 MONTHS	NON-STRUCTURAL 12 MONTHS
NON-STRUCTURAL 17 MONTHS		NON-STRUCTURAL 17 MONTHS	

ASK YOUR CONSULTANT FOR DETAILS



DIXON HOMES BEST PRICE GUARANTEE

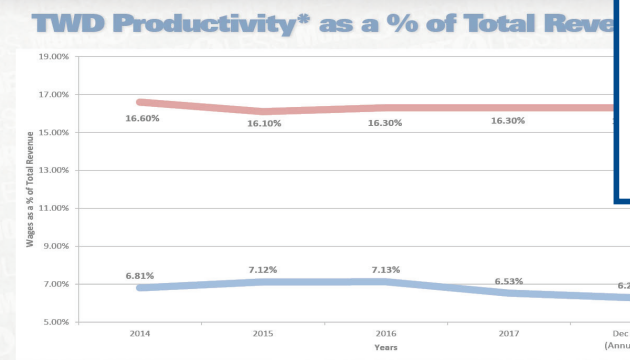
We save you a minimum of \$5,000 for every \$100,000 on a home of a similar size & design with equal or better inclusions, or we will refund your preliminary fees in full, up to 30 days from paying preliminary fee or up to 5 days from signing contract.

97.20%



OVER 2500 DESIGNS, PLANS & PRICING ONLINE

24/7 WEB INFORMATION ACCESS DURING, PRIOR & AFTER CONSTRUCTION

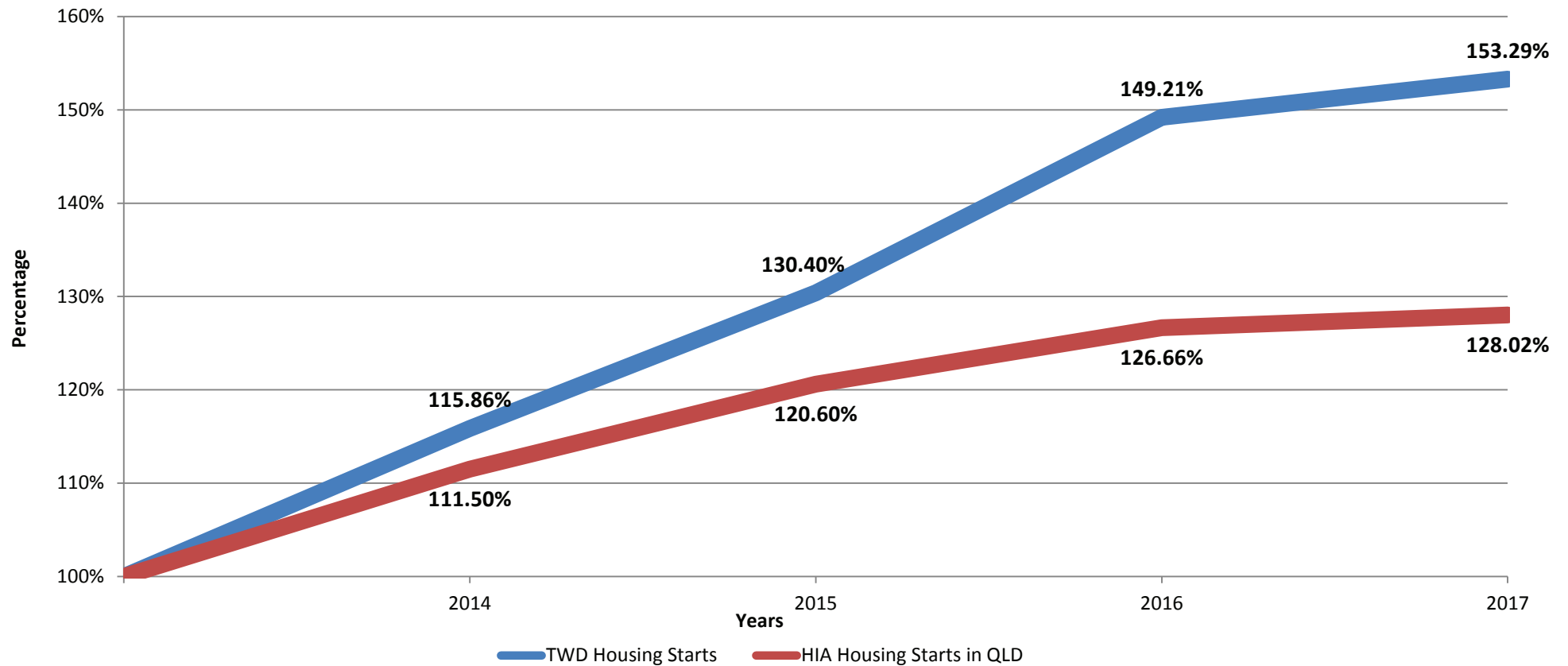


TWD Investor Presentation
 27th February 2018

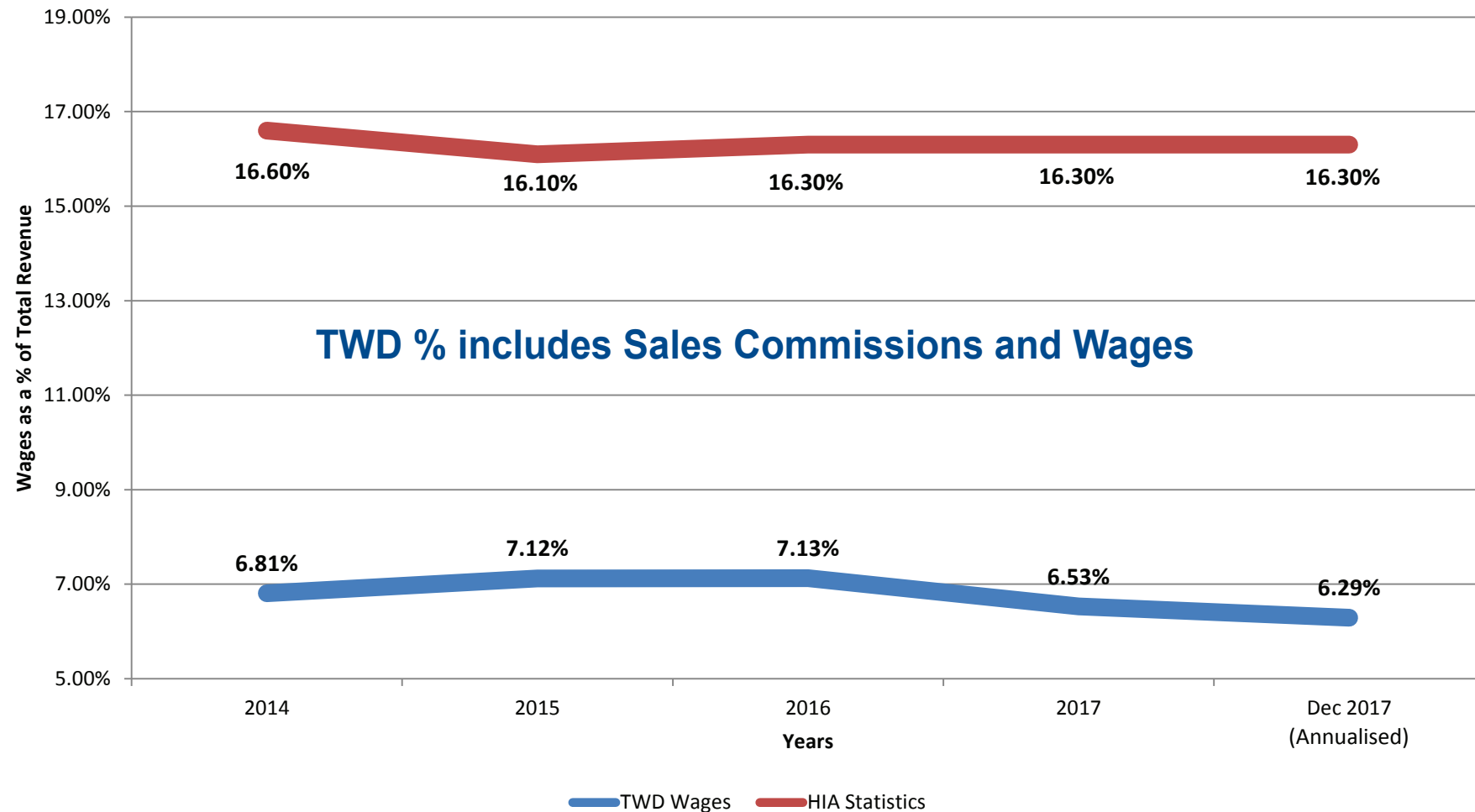
(FY17: 6.53%). Further efficiencies are expected as software is being continuously debugged and new modules are being added. Full benefit of the implementation expected to crystallise in FY19.

AUSTRALIAN STOCK EXCHANGE LISTED COMPANY

Growth in TWD Housing Starts as a % versus HIA Housing Starts in QLD as a % as at FY17

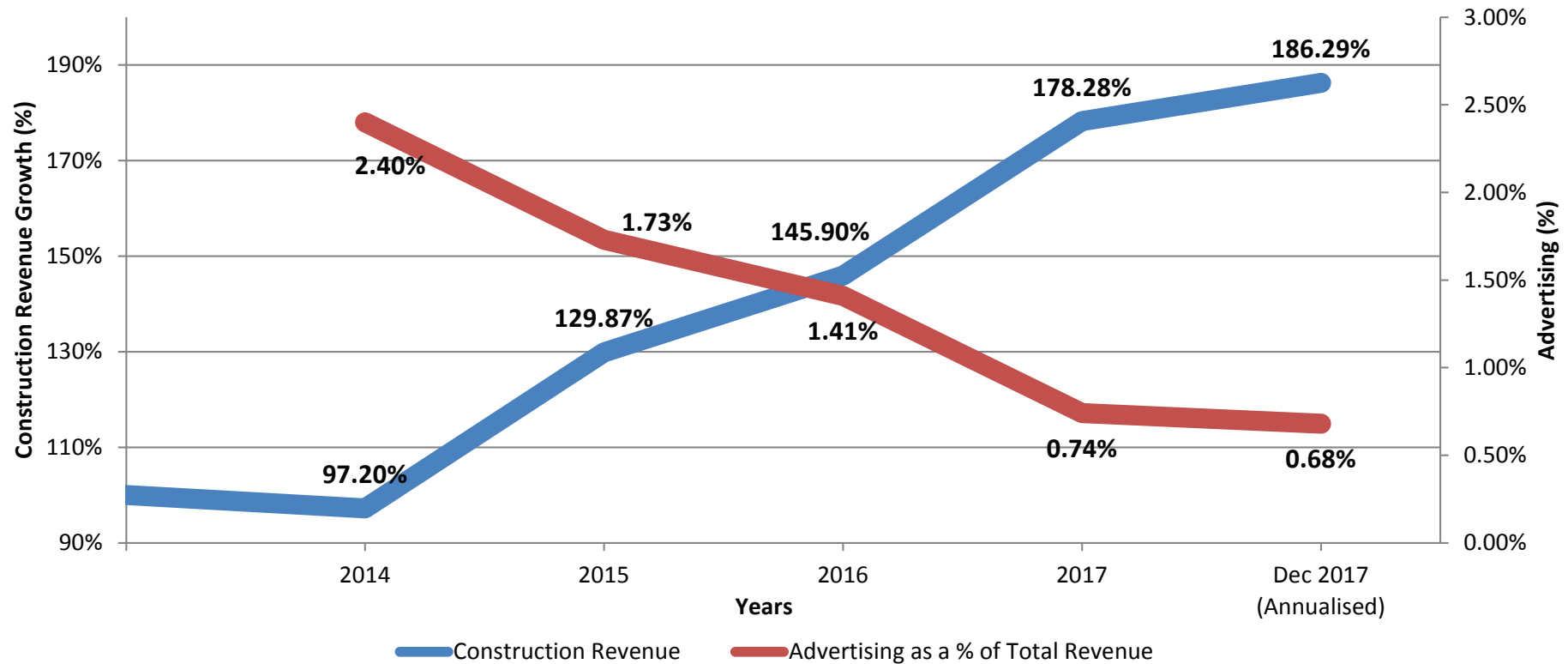


TWD Wages as a % of Total Revenue versus HIA Statistics for 1st half FY18 annualised



Tamawood continues to integrate further modules of the Senterprisys Ltd (TWD shareholding 23.44%) enterprise software in FY18. It is anticipated the integration will be complete in FY18 which will create further operating efficiencies for the Group. These efficiencies are highlighted by the continued decrease in wages as a % of revenue to 6.29% (annualised) for the first half FY18 (FY17: 6.53%). Further efficiencies are expected as software is being continuously debugged and new modules are being added. Full benefit of the implementation expected to crystallise in FY19.

Advertising Spend as a % of Construction Revenue and Construction Revenue growth as a % for 1st half FY18 annualised



More designs

2000 Homes, Duplexes, multi-family and granny flats

More flexibility

Speedy modifications and costings - floor plans and elevations

More steel

Steel frames, trusses and Colorbond roof included

More concrete

Conventional footings and slab - 80% more than Waffle Pods

More glass

80% thicker than minimum, tinted window glass

More European inclusions

Premium Italian appliances and tapware

More advanced management systems

Third party quality assurance certification

More extensive warranties

50 year limited structural warranty

More homes built

Home to 80,000 Australians

More Building Industry Awards

Over 100 in total

More offices

11 offices / selection centres, 24/7 web-based information system



Less up-front costs

\$100 soiltest and survey fee, \$700 total deposit

Less expensive to buy

Best price guarantee for better value

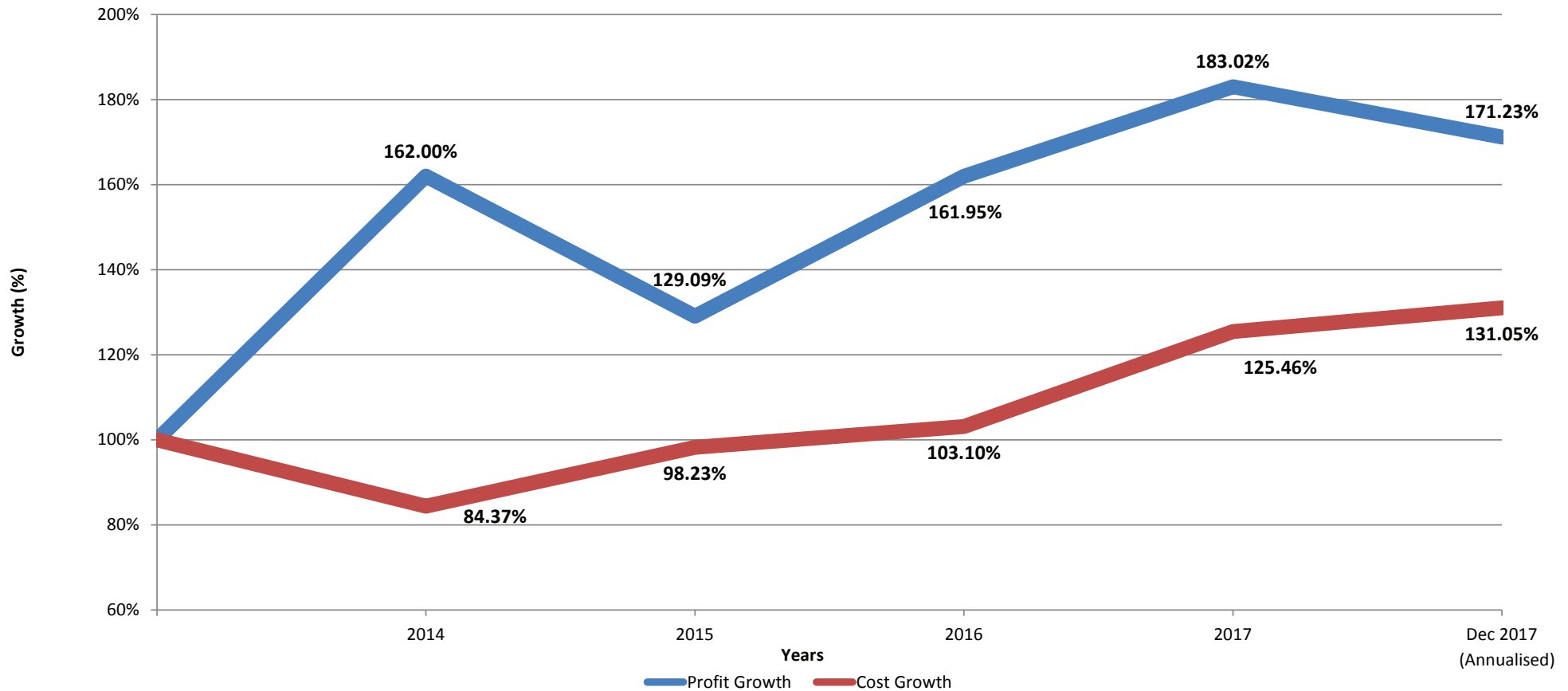
Less living costs

Solar power PV and solar hot water, 6 star Energy rating

Less risk

ASX Listed debt free Australian owned company

Growth in Profit as a % versus Cost growth as a % for 1st half FY18 annualised

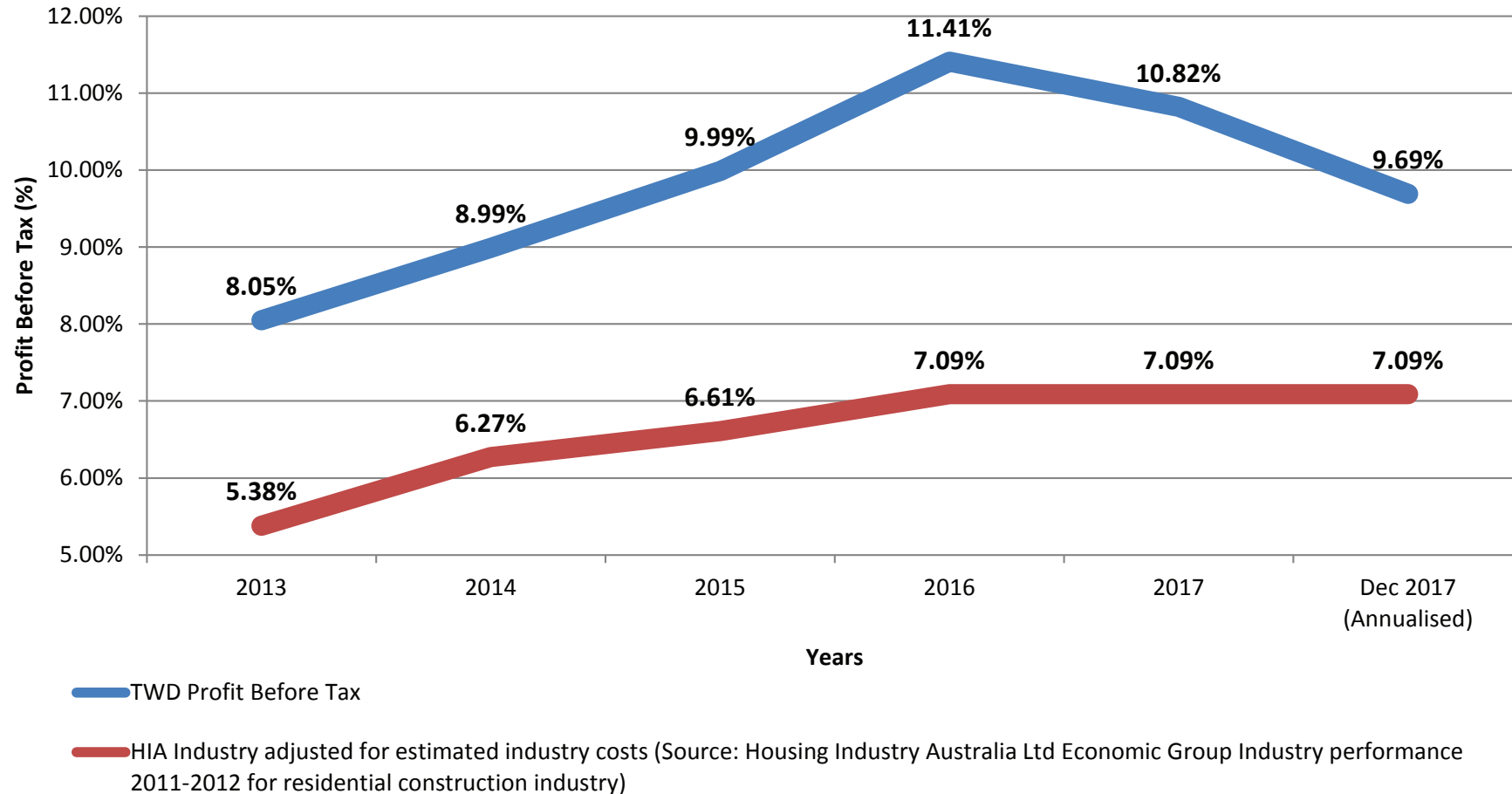


BEST PRICE GUARANTEE

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TWD Profit Before Tax after Interest Expense as a % of Total Revenue versus HIA Industry Statistics for 1st half FY18 annualised



WARRANTIES

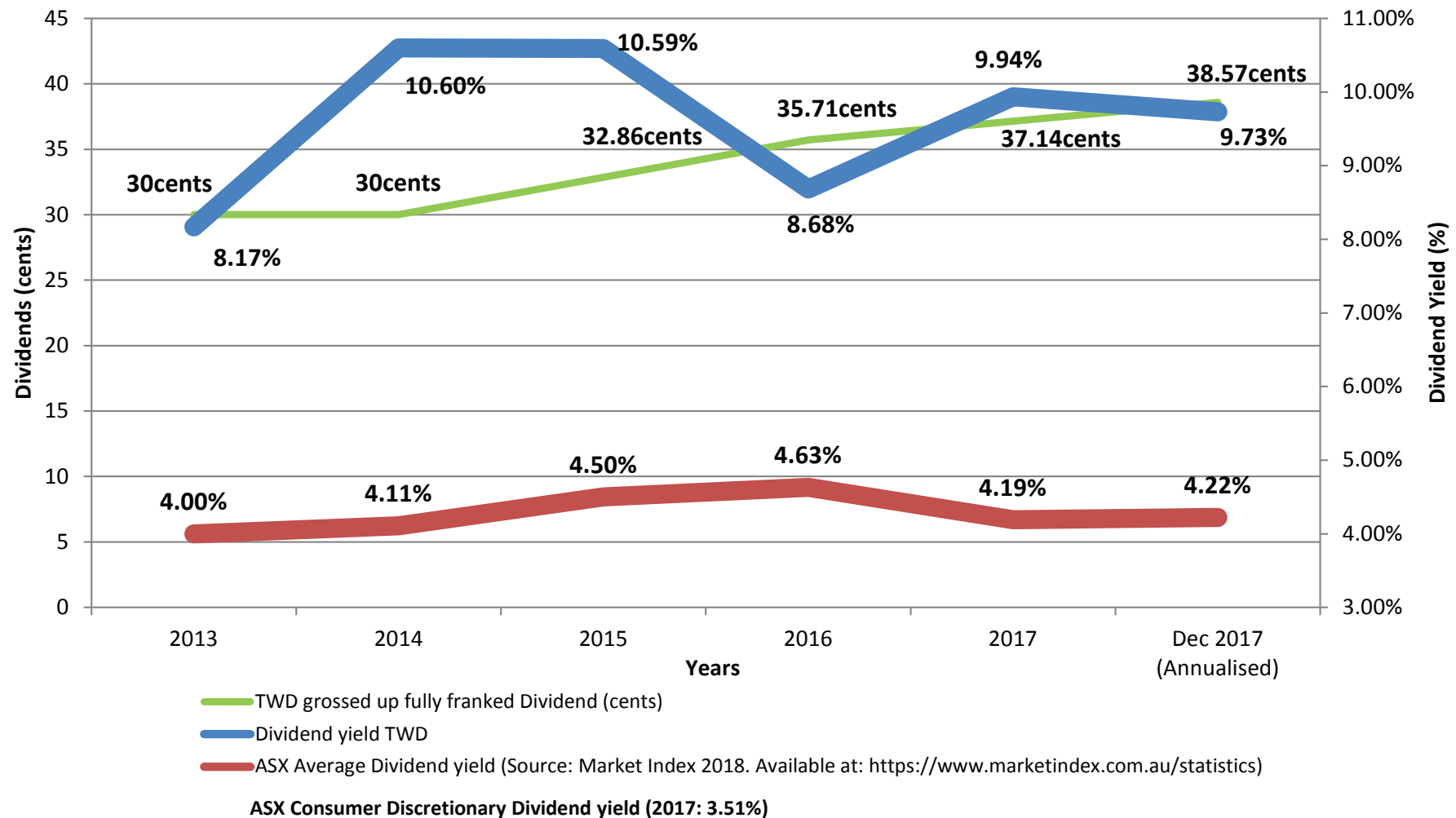
DIXON

STATUTORY

STRUCTURAL: **50 YEAR LIMITED** | NON-STRUCTURAL: **7 YEAR LIMITED** | MAINTENANCE PERIOD: **17 MONTHS**

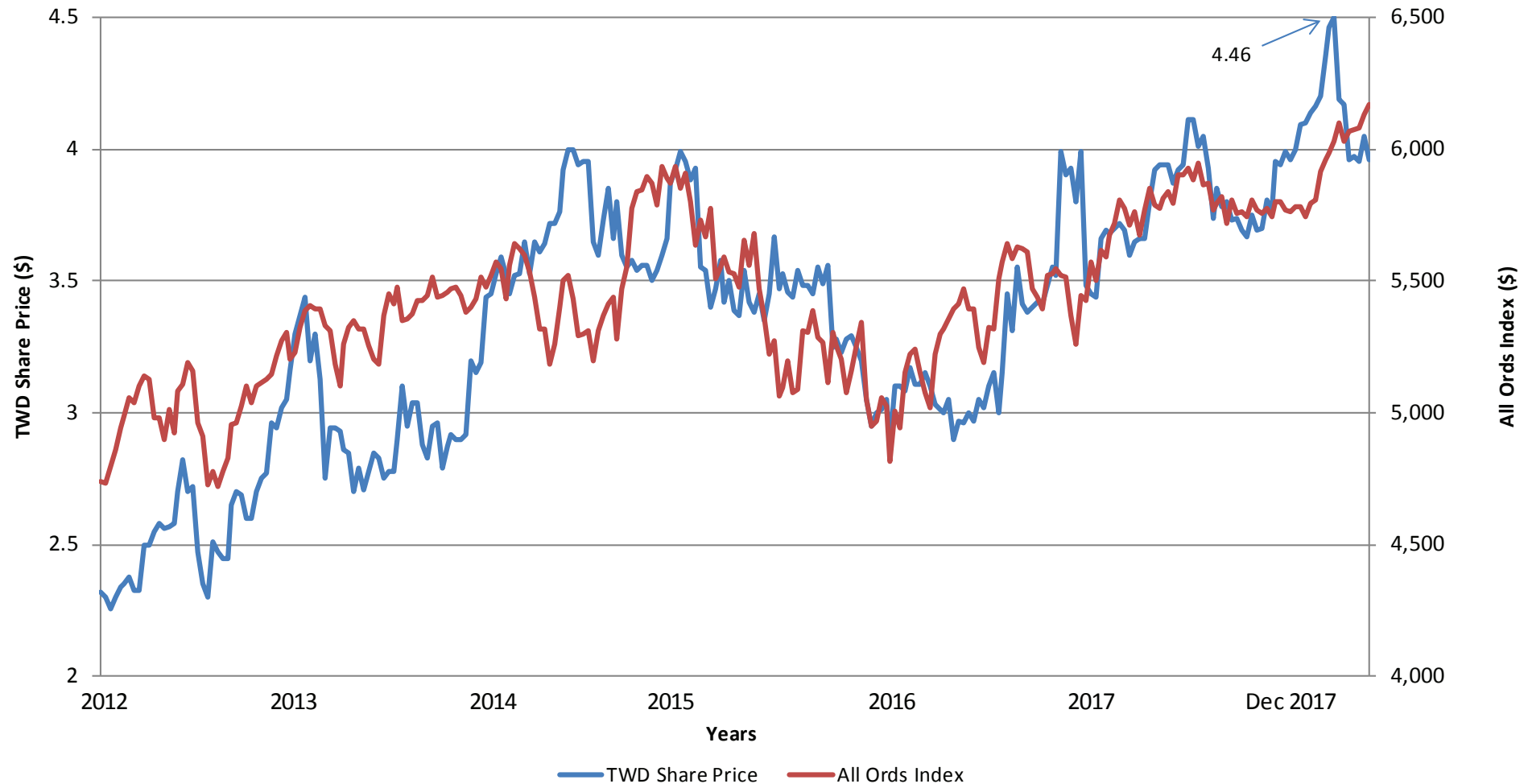
STRUCTURAL: **6 YEAR 3 MONTHS** | NON-STRUCTURAL: **12 MONTHS**

Grossed up Fully Franked Dividend Yield for 1st half FY18 annualised



- Tamawood listed in August 2000 at 50 cents. Debt free since 2012. Total grossed up dividend payments of \$4.66 since 2002.

TWD Share Price as at 31st December 2017



“We thank our shareholders by continuing our successful shareholder discount program that has been in place for a number of years. I believe this is also contributing to our increase in sales”

QUEENSLAND

ROCKLEA
1821 Ipswich Road, Rocklea QLD 4106

CHERMSIDE
992 Gympie Road, Chermside QLD 4032

PLAINLANDS
4424 Warrego Highway, Plainlands QLD 4341

GOLD COAST
1/50 Lawrence Drive, Nerang QLD 4211

SUNSHINE COAST
684 Nicklin Way, Currimundi QLD 4551

TOOWOOMBA
12a 189 Anzac Ave, Harristown QLD 4350

GYMPIE
2/5 River Road, Gympie QLD 4570

JIMBOOMBA
Unit 4/ 19 Tamborine St, Jimboomba QLD 4280

CAPALABA
14/ 39 Old Cleveland Rd, Capalaba QLD 4157

GLADSTONE
32 Latrobe St, Tannum Sands QLD 4680

NEW SOUTH WALES

COFFS HARBOUR
178 Pacific Highway, Coffs Harbour NSW 2450

BALLINA
2/10 Kerr St, Ballina NSW 2478

SYDNEY
Unit 3/142 James Ruse Drive, Rosehill NSW 2142

NEWCASTLE
137 Melbourne St, East Maitland NSW 2320

PORT MACQUARIE
2/141 Gordon St, Port Macquarie NSW 2444

Coming soon

ILLAWARRA/BUNDABERG

Franchisees

CAIRNS
172-174 Mulgrave Rd, Wescourt, QLD 4870

MACKAY
19c Juliet St, Mackay, QLD 4740

HERVEY BAY
42 Watson St, Pialba, QLD 4655

WESTERN DOWNS
Unit 7/17 Enterprise St, Toowoomba, QLD 4350

NEW ENGLAND
49 Roger St, Stanthorpe QLD 4380

NORTH-WEST NSW
46 Ring St, Inverell NSW 2360

DUBBO
14 Baird St, Dubbo NSW 2830

ACT
Unit 8/289 Canberra Ave, Fyshwick ACT 2609

MILDURA
75 Deakin Ave, Mildura VIC 3500

GIPPSLAND
Shop 1/43 Monash Rd, Newborough VIC 3825

MELBOURNE NORTH-WEST
113 Maribyrnong Road, Ascot Vale VIC 3032

BALLARAT
806 Wilsons St, Ballarat VIC 3350

Coming soon

SHEPPARTON/ALBURY/WODONGA/BENDIGO

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