## Form 605

Corporations Act 2001 Section 671B

## Notice of ceasing to be a substantial holder

<u>To</u> Company Name/Scheme	COCHLEAR LIMITED
ACN/ARSN	002 618 073

#### 1. Details of substantial holder (1)

Name	Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)			
ACN/ARSN (if applicable)	100 325 184			
-				
The holder ceased to be a substa	antial holder on	<u>20/03/2018</u>		
The previous notice was given to	the company on	<u>12/03/2018</u>		
The previous notice was dated		09/03/2018		

## 2. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest (2) of the substantial holder or an associate (3) in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

Date of change	Person whose relevant interest changed	Nature of change (4)	Consideration given in relation to change (5)	Class (6) and number of securities affected	Person's votes affected
See Annexure A Part 1 and Part 2					

#### 3. Changes in association

The persons who have become associates (3) of, ceased to be associates of, or have changed the nature of their association (7) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
See Annexure B	

#### 4. Addresses

The addresses of persons named in this form are as follows:

Name	Address
See Annexure C	

# Signature

print name CAL

CALVIN KWOK

sign here

date 22/03/2018

#### DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 4 of the form.
- (2) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (3) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (4) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (5) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (6) The voting shares of a company constitute one class unless divided into separate classes.
- (7) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

Annexure A - Part 1

Date of change	Person whose relevant interest changed	Nature of change	Consideration in relation to change	Class and number of securities	Person's votes affected
15/03/2018	Pinnacle Investment Management Group Limited Pinnacle Investment Management Limited Ariano Pty Limited (ACN 605 250 799) Next Financial Limited (ACN 081 722 894) Next Financial Nominees Pty Ltd (ACN 093 252 576) Next Financial Nominees No. 2 Pty Ltd (ACN 132 819 115) Investment Solutions Client Services Pty Ltd (ACN 117 898 334) Priority Funds Management Pty Ltd (ACN 120 826 575) Priority Investment Management Pty Ltd (ACN 116 943 456 PNI Option Plan Managers Pty Ltd (ACN 125 030 766) Pinnacle RE Services Limited (ACN 130 508 379) Pinnacle Investment Management (UK) Limited (Company Number 11026111) POSH Nominees Pty Limited (ACN 620 094 251)	Disposal of securities by one or more affiliated investment managers which it or its associates holds directly or indirectly above 20% voting power in (see Annexure A – Part 2) and/or Pinnacle Fund Services Limited, who each in turn hold relevant interests in the securities the subject of this notice.	-\$216,954.00	1,146 Ordinary fully paid	1,146
15/03/2018	Pinnacle Fund Services Limited (ACN 082 494 362)	Disposal of securities in its capacity as responsible entity or trustee of registered or unregistered schemes and/or relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) who each in turn hold relevant interests in the securities the subject of this notice.	-\$216,954.00	1,146 Ordinary fully paid	1,146

19/03/2018	Next Financial Nominees No. 2 Pty Ltd (ACN 132 819 115) Investment Solutions Client Services Pty Ltd (ACN 117 898 334)	Disposal of securities by one or more affiliated investment managers which it or its associates holds directly or indirectly above 20% voting power in (see Annexure A – Part 2) and/or Pinnacle Fund Services Limited, who each in turn hold relevant interests in the securities the subject of this notice.	-\$1,604,393.00	8,472 Ordinary fully paid	8,472
19/03/2018		Disposal of securities in its capacity as responsible entity or trustee of registered or unregistered schemes and/or relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) who each in turn hold relevant interests in the securities the subject of this notice.	-\$1,604,393.00	8,472 Ordinary fully paid	8,472

This is Annexure "A - Part 1" as mentioned in form 605 Notice of ceasing to be a substantial holder

Calvin Kwok Company Secretary Date: 22/03/2018

# Annexure A - Part 2

Affiliated Investment Managers
Antipodes Partners Limited (ACN 602 042 035)
Hyperion Asset Management Limited (ACN 080 135 897)
Firetrail Investments Pty Ltd (ACN 622 377 913)
Palisade Investment Partners Limited (ACN 124 326 361)
Plato Investment Management Limited (ACN 120 730 136)
Resolution Capital Limited (ACN 108 584 167)
Solaris Investment Management Limited (ACN 128 512 621)
Spheria Asset Management Pty Ltd (ACN 611 081 326)
Two Trees Investment Management Pty Limited (ACN 616 424 170)

This is Annexure "A - Part 2" as mentioned in form 605 Notice of ceasing to be a substantial holder

Calvin Kwok Company Secretary Date: 22/03/2018

Annexure B		
Name	ACN	Nature of Association
Pinnacle Investment Management	100 325 184	Related body corporate of each other entity listed in
Group Limited		Annexure B.
Pinnacle Investment Management	109 659 109	Related body corporate of each other entity listed in
Limited		Annexure B.
Pinnacle Fund Services Limited	082 494 362	Related body corporate of each other entity listed in
		Annexure B.
Ariano Pty Limited	605 250 799	Related body corporate of each other entity listed in
		Annexure B.
Next Financial Limited	081 722 894	Related body corporate of each other entity listed in
		Annexure B.
Next Financial Nominees Pty Ltd	093 252 576	Related body corporate of each other entity listed in
		Annexure B.
Next Financial Nominees No. 2 Pty	132 819 115	Related body corporate of each other entity listed in
l td		Annexure B

Next Financial Nominees Pty Ltd	093 252 576	Related body corporate of each other entity listed in
		Annexure B.
Next Financial Nominees No. 2 Pty	132 819 115	Related body corporate of each other entity listed in
Ltd		Annexure B.
Investment Solutions Client	117 898 334	Related body corporate of each other entity listed in
Services Pty Ltd		Annexure B.
Priority Funds Management Pty Ltd	120 826 575	Related body corporate of each other entity listed in
		Annexure B.
Priority Investment Management	116 943 456	Related body corporate of each other entity listed in
Pty Ltd		Annexure B.
PNI Option Plan Managers Pty Ltd	116 943 456	Related body corporate of each other entity listed in
		Annexure B.
Pinnacle RE Services Limited	130 508 379	Related body corporate of each other entity listed in
		Annexure B.
Pinnacle Services Administration	126 175 148	Related body corporate of each other entity listed in
Pty Ltd		Annexure B.
Pinnacle Investment Management	Company	Related body corporate of each other entity listed in
(UK) Limited	Number	Annexure B.
	11026111	
POSH Nominees Pty Limited	620 094 251	Related body corporate of each other entity listed in
		Annexure B.

This is Annexure "B" as mentioned in form 605 Notice of ceasing to be a substantial holder

Calvin Kwok Company Secretary Date: 22/03/2018

### Annexure C

Name	Address
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Ariano Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees No. 2 Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Investment Solutions Client Services Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Funds Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Investment Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
PNI Option Plan Managers Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management (UK) Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle RE Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Services Administration Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
POSH Nominees Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia

This is Annexure "C" as mentioned in form 605 Notice of ceasing to be a substantial holder

Calvin Kwok Company Secretary Date: 22/03/2018