

24 April 2018

Manager of Company Announcements ASX Limited
Exchange Centre 20 Bridge Street
Sydney NSW 2000

By E-Lodgement

Q1 2018 Update

The Board of Dicker Data (ASX: DDR) today advises the results for the first quarter of FY 2018.

| \$m | 3 months to: | Mar-18 | Mar-17 | Increase |
|-------------------|--------------|--------|--------|----------|
| Total Revenue | | 319.6 | 279.4 | 14.4% |
| Profit before tax | | 9.2 | 7.5 | 22.8% |

- Revenue for the quarter was \$319.6m, 14.4% higher than the comparative quarter last year. This was partly as a result of realising full value of new vendors introduced during 2017 and strong performance with existing vendors.
- Profit before tax finalised at \$9.2m, tracking ahead of our forecast for the quarter, and 22.8% higher than comparative quarter last year. PBT margin has improved to be 2.9% versus 2.7% for the previous comparative quarter.

Growth for the quarter is tracking ahead of the annual forecasted growth rate for both revenue and profit. We expect the H118 results to be in line with our internal forecast, as the growth rate in Q117 was tracking below the actual annual growth rate for 2017. With our Q1 achievement tracking ahead of our forecasted number for the quarter, we are confident that our full year result will be achieved and re-iterate full year pre-tax profit guidance of \$42.5m for FY18.

For and on behalf of the Board.



David Dicker
Chairman and CEO

About Dicker Data Limited

Dicker Data Limited was listed on the Australian Stock Exchange on January 24, 2011. Since its listing, the company has achieved record trading results. The Company is Australia's largest and longest established Australian owned distributor of Information Technology products. Its vendors include Hewlett-Packard, Cisco, Microsoft, Lenovo, Symantec, RSA, Toshiba, Samsung, ASUS and other major brands. The Company's customers include over 5,000 value added resellers. For more information go to www.dickerdata.com.au.