#### **BKI INVESTMENT COMPANY LIMITED**

ABN: 23 106 719 868

## NTA AND MONTHLY REPORT

April 2018

"Our aim is to create wealth for BKI shareholders, through an increasing fully franked dividend and capital growth"

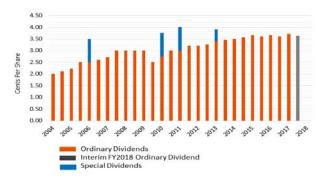
#### **Business Overview**

BKI is a research driven, Listed Investment Company, investing for the long term in profitable, high yielding, well managed companies. Listed on the Australian Stock Exchange (BKI.ASX) with the equity portfolio managed by Contact Asset Management, an investment in BKI gives shareholders access to a diversified Australian equity portfolio.

#### Growing Fully Franked Dividends

BKI's Board & Portfolio Managers are shareholders in BKI. We invest for the long term and focus on creating wealth for all shareholders by keeping costs low and increasing fully franked dividends and capital growth.

As at 30 April 2018, BKI's fully franked dividend yield was 4.7% (includes FY2017 Final Dividend of 3.70cps and FY2018 Interim Dividend of 3.625cps\*\* and share price of \$1.56), while the grossed up yield was 6.7% (tax rate of 30%).



We focus on dividend payments and not generating excessive management fees or performance fees.

#### Net Tangible Assets

Pre-Tax NTA \$1.57, Post-Tax NTA \$1.49.

#### **Board of Directors**

Robert Millner (Chairman), Alex Payne, David Hall, Ian Huntley, Jaime Pinto (Company Secretary)

### **Investment Management**

Contact Asset Management Pty Ltd: provides investment management services in accordance with the directions of the BKI Board and BKI Investment Committee.

Tom Millner (Director - Portfolio Manager)

Will Culbert (Director - Portfolio Manager)



Company Overview				
ASX Code	BKI.ASX			
Mandate	Australian Listed Equities			
Market Capitalisation	\$971m			
Investment Portfolio	\$934m			
Cash & Cash Equivalents	\$44m			
Total Portfolio Including Cas	sh \$978m			
Debt	\$0			
MER*	0.17%			
Performance Fee	N/A			
Rolling 12 Month Dividend*	* 7.325cps			
Historical Dividend Yield	4.7%			
Percentage Franked	100%			
Grossed Up Yield#	6.7%			
DRP	Active			
Share Price	\$1.56			

Net Tangible Assets (NTA)	
Pre Tax NTA	\$1.57
Post Tax NTA	\$1.49

\*MER as at 31 December 2017, \*\*Includes FY2017 Final Dividend of 3.70cps and FY2018 Interim Dividend of 3.625cps, #Based on share price as at 30 April 2018. Grossed up yield based on a tax rate of 30%.

# Dividend Yield

6.7%

Grossed up# as at 30 April 18

Management Expense Ratio

0.17%

As at 31 Dec 17

14Yr Total Shareholder Returns

**10.8%** pa

As at 30 April 18

Market Capitalisation

\$971m

As at 30 April 18

No Performance Fees

**15,200**Shareholders

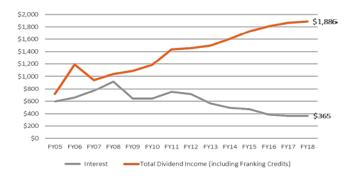
#### **BKI INVESTMENT COMPANY LIMITED**

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Company		% of Total Portfolio		
1	National Australia Bank	8.2%		
2	Westpac Banking Corporation	6.8%		
3	Commonwealth Bank	6.8%		
4	Wesfarmers Limited	4.6%		
5	ANZ Banking Group	4.3%		
6	APA Group	3.3%		
7	New Hope Corporation	3.3%		
8	Woolworths Limited	3.1%		
9	Transurban Group	3.1%		
10	Macquarie Group	3.1%		
11	BHP Billiton	3.0%		
12	Telstra Corporation	3.0%		
13	AGL Energy Limited	2.8%		
14	TPG Telecom	2.7%		
15	Sydney Airport	2.7%		
16	IAG Limited	2.5%		
17	ASX Limited	2.3%		
18	Ramsay HealthCare	2.2%		
19	Sonic Healthcare	2.2%		
20	ARB Corporation	2.0%		
21	Invocare Limited	2.0%		
22	Woodside Petroleum	2.0%		
23	Suncorp Group	1.7%		
24	Challenger Limited	1.6%		
25	Flight Centre	1.5%		
Cash	n and cash equivalents	4.5%		
Total of top 25 plus				
Cash and cash equivalents		85.3%		

### Focused on Capital Management

The chart below shows the dividends and franking credits received from a \$10,000 investment in BKI at inception versus bank quarterly interest. An investor who spent the equivalent of \$10,000 to purchase BKI shares upon listing in December 2003 would now be receiving fully franked dividends of \$1,320pa. The franking credits enhance the income by a further \$566, assuming a tax rate of 30%. The same investment in a term deposit (based on the cash rate + 0.50%) would be earning \$365pa with no franking credits.



This chart highlights the opportunity of receiving a fully franked dividend in a falling interest rate environment.

Contact Us	
Web	www.bkilimited.com.au
E-Mail	info@bkilimited.com.au
Tom Millner	0408 754 180
Will Culbert	0410 627 378
Jaime Pinto	02 9210 7000

BKI Performance 30 April 2018	1 Year	3 Years (pa)	5 Years (pa)	7 Years (pa)	10 Years (pa)	14 Years (pa)
S&P/ASX 300 Accumulation Index	5.7%	5.8%	7.5%	7.7%	5.2%	8.7%
BKI Total Shareholder Returns (TSR)	0.9%	1.0%	5.4%	8.2%	6.8%	8.6%
BKI TSR Outperformance vs Index	-4.8%	-4.8%	-2.1%	0.5%	1.6%	-0.1%
BKI Portfolio Performance	-0.9%	1.3%	3.9%	6.0%	5.0%	7.8%
BKI Portfolio Outperformance vs Index	-6.6%	-4.5%	-3.6%	-1.7%	-0.2%	-0.9%
S&P/ASX 300 Accumulation Index – 80% franked	7.2%	7.3%	9.1%	9.4%	6.9%	10.4%
BKI Total Shareholder Returns – 100% Franked	2.7%	2.9%	7.3%	10.4%	9.0%	10.8%

Source: Contact Asset Management, Bloomberg. Portfolio Performance is measured by change in pre-tax NTA and is after all operating expenses, provision and payment of both income and capital gains tax and the reinvestment of dividends. TSR include reinvestment of dividends. TSR including franking credits are based on BKI's dividends being fully franked and the S&P/ASX300 Accumulation Index franked at 80%. Past performance is generally not indicative of future performance.

The material contained within the BKI Investment Company Limited Monthly Report (The Report) has been prepared by Contact Asset Management (AFSL 494045). Figures referred to in The Report are <u>unaudited</u>. The Report is not intended to provide advice to investors or take into account an individual's financial circumstances or investment objectives. This is general investment advice only and does not constitute advice to any person. The opinions within The Report are not intended to represent recommendations to investors, they are the view of Contact Asset Management as of this date and are accordingly subject to change. Information related to any company or security is for information purposes only and should not be interpreted as a solicitation of offer to buy or sell any security. The information on which The Report is based has been obtained from sources we believe to be reliable, but we do not guarantee its accuracy or completeness. Investors should consult their financial adviser in relation to any material within this document.