

ASX Announcement

12 June 2018

Acquisition of SkyMesh Fixed Line Customer Base

Superloop Limited (ASX: SLC) announces the purchase of the fibre broadband customer base operated on the nbn network by ISP, SkyMesh Pty Ltd, the Australian subsidiary of Bigblu Broadband plc (AIM: BBB).

The \$1.5 million deal will add over 10,000 broadband subscribers to Superbb, the newly formed retail broadband division of Superloop. Superloop founder and CEO Bevan Slattery said, "This is an attractive acquisition, kickstarting our position in the retail nbn marketplace and complimenting our NuSkope acquisition late last year."

The acquisition aligns with Superbb's plans to aggressively disrupt the Australian ISP landscape, now dominated by the 'big four', by offering a credible challenger with a focus on an outstanding customer experience, backed by 100% Australian-based staff.

Incoming CEO Drew Kelton said, "We will be bringing a business class experience to the residential customer, something that is missing in the market right now."

Superbb will migrate the customer base onto its new platform, which is expected to be live in October this year. This coincides with Superloop rolling out a national backbone connecting all of the nbn's 121 Points of Interconnect at either 10 or 100 gigabits per second, excluding Hobart and Launceston.

ADDITIONAL INFORMATION

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About Superloop

Superloop's vision is to be the most trusted enabler of connectivity and managed services in Asia Pacific.

The Group owns and operates over 640 km of carrier-grade metropolitan fibre networks in Australia, Singapore and Hong Kong, connecting more than 275 of the region's key data centres and commercial buildings.

Superloop has constructed a core network in Singapore connecting major data centres, key enterprise buildings and cable landing stations. The network includes a low-latency, diverse loop to the Singapore Stock Exchange (SGX) for secure, real-time data transactions. It is continually expanding with further diverse connections to strategic sites being constructed.

In Hong Kong, Superloop has established a 110 km fibre optic network to initially connect 30 strategic sites including the Hong Kong Stock Exchange data centre. The Company has constructed TKO Express, the first submarine cable to connect the traditional carrier hotels located in Chai Wan on Hong Kong Island and the data centre campus located at Hong Kong Science and Technology Park's Tseung Kwan O Industrial Estate on the mainland, providing much



needed physical diversity and a low latency path between Hong Kong's major finance and technology hubs. TKO Express is the world's largest fibre core count subsea cable system.

Superloop also owns and operates an advanced, large-scale fixed wireless broadband network, including more than 300 wireless PoPs, delivering business-grade services at speeds up to 1Gbps.

Submarine cable infrastructure provider, SubPartners, will expand Superloop's trans-Australian and international capacity, giving the Company ownership of international submarine cable capacity as a member of the INDIGO consortium which is constructing the INDIGO West cable system (Singapore to Perth) and the INDIGO Central cable system (Perth to Sydney).

Superloop+ provides a diverse range of ICT services to small-to-medium enterprises, government, retail, mining and education customers across Australia. Services include communications, network infrastructure, Cloud-based solutions and managed services. The segment includes CyberHound, a provider of cyber safety solutions to primary and secondary schools.

Superbb provides residential and campus broadband services including residential fixed wireless and nbn internet services as well as connectivity services for hotels, student accommodation sites and schools.

For more information, visit: www.superloop.com

About Bigblu Broadband plc

BigBlu Broadband plc (AIM: BBB), formerly Satellite Solutions Worldwide Group PLC (AIM: SAT), is a leading provider of alternative broadband solutions throughout Europe and Australia. BBB delivers a portfolio of super-fast wireless broadband products for consumers and businesses unserved or underserved by fibre.

The Company has a significant target market with 27m customers in Europe with speeds of under 4 Mb, and a further 1m in Australia who have been identified as only suitable for either satellite or fixed wireless broadband.

Acquisitive and organic growth have enabled BBB to grow rapidly since inception in 2008 during which time the Company has completed 20 acquisitions across nine different countries. It is extremely well positioned to continue growing as it targets customers that are trapped in the 'digital divide' with limited fibre broadband options.

BBB's range of solutions includes satellite, next generation fixed wireless and 4G/5G delivering between 30 Mbps and 150 Mbps for consumers, and up to 1 Gbps for businesses. It provides customers ongoing services including hardware, pre and post-sale support, installation, billing and warranties whilst offering various tariffs depending on end user requirements.

Importantly, as its core technologies evolve, and cheaper capacity is made available, BBB continues to offer ever-increasing speeds and higher data throughputs to satisfy market demands for 'video-on- demand'. Its alternative broadband offerings present a customer experience that is similar to that offered by wired broadband and the connection can be shared in the normal way with PCs, tablets and smart-phones via a normal wired or wireless router.

High levels of recurring revenue, increasing economies of scale and Government stimulation of the alternative broadband market in many countries provide a solid foundation for the Company as it targets further organic growth to 150,000 customers by 2020 as demand for alternative super-fast broadband services increases around the world.

For more information, visit: www.bbb-plc.com