

艾总讲话稿

Presentation of Chairman Ai Shungang

尊敬诸位股东及朋友们：

Privileged shareholders and friends,

大家上午好！

Good morning!

2017年6月22日，我们成功在澳交所挂牌上市。一年来，得益于IPO的品牌效应，得益于诸位股东的支持，更有赖于公司所有同仁们上下一心，勤奋拼搏，公司取得了不错的发展。

On June 22, 2017, we successfully listed on the Australian Securities Exchange. Over the past 1 year, owing to the IPO brand effect, and your support, in addition, the diligence of our colleagues, Retech has made a good development.

2017年全年我们收入较上年增长超过40%，利润增长超过50%。我们的国际化合作也迈出了坚实的步伐，我们与日本最大的E-learning公司之一的Net-learning建立合资公司，引入了先进的平台技术和课程IP，将为睿泰的市场发展奠定坚实的基础。

In 2017, compared with previous year, our revenue grew by more than 40% and the profit increased by more than 50%. Moreover, our international cooperation has also made a solid step. We set up a joint venture with Net-learning, one of the largest E-learning companies in Japan, and introduced their IP, namely, advanced platform technology and course, which will lay a solid foundation for the market development of Retech.

2017年11月我们的股东队伍加入了实力雄厚的华融。华融是中国大陆四大资产管理公

司，其管理资产超过 1.4 万亿人民币，其香港的子公司华融投资总计投资睿泰科技 1.17 亿港元，华融的加入进一步壮大了我们的股东队伍，也将为公司的发展做出更大贡献。

In November 2017, City Savvy has joined our shareholder team. City Savvy is one of the four largest Asset Management Companies in China, with a management asset over RMB 1.4 trillion. Its subsidiary, City Savvy Investment in Hongkong, invested Retech Technology HKD 117 million in total. City Savvy's accession has strengthened our shareholders team and will make greater contribution to the development of the company.

2018 年我们将进一步扩大我们的客户规模，提升公司的产品与服务能力。同时进一步拓展海外市场，我们将与全球最大公司秘书服务公司之一的 Tricor 卓佳公司合作，拓展亚太区的 E-learning 市场，我们将帮助香港的上市公司构建 ESG 在线培训平台，帮助上市公司在环保、公司治理及合规性方面进行更好的提升。

In 2018, we will further expand the scale of our customers, and enhance the company's product and service capabilities. At the same time, we will work with Tricor, one of the largest company secretaries in the world, to expand the E-learning market in the Asia-Pacific region. We will facilitate the listed companies in Hongkong to build the ESG online training platform to help them do better in environmental protection, corporate governance and compliance. Promote.

无论外部的环境如何发展变化，睿泰将始终秉承公司的愿景，通过对脑科学与认知模式的研究，通过与云计算、大数据、人工智能技术的结合，形成睿泰独有的学习技术，从而为人类提供最优质的知识服务。

No matter how the external environment develops and changes, Retech will always follow the original vision of the company. We will form the unique learning technology, through the study of neuro-science and cognitive model, through the combination of cloud computing, big data, artificial intelligence technology, so as to provide the best quality of knowledge service for mankind.

未来 3 年，我们除了坚持中国大陆的业务发展，也将推进在全球的客户拓展，促进推进

全球化的教育版权交易，以及全球学习技术的融合发展。

In the next 3 years, in addition to adhering to the Chinese mainland's business development, we will also promote global customer expansion, promote the globalization of educational copyright transactions, and the integration of global learning technology.

今天非常高兴，我们能够风景优美的灵山召开我们的第一次的股东大会。在全球在线教育发展的航道上，睿泰将努力成为领航者。感谢诸位股东，感谢所有的朋友，谢谢大家！

Today, we are glad that we can hold our first shareholder meeting in Lingshan with beautiful scenery. Retech will strive to become a leader in the global online education industry. Thanks for all shareholders and friends!