



Perpetual Limited
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2 July 2018

The Companies Office
Australian Securities Exchange
20 Bridge St
SYDNEY NSW 2000

Dear Sir/Madam

Lodgement of Trading Policy

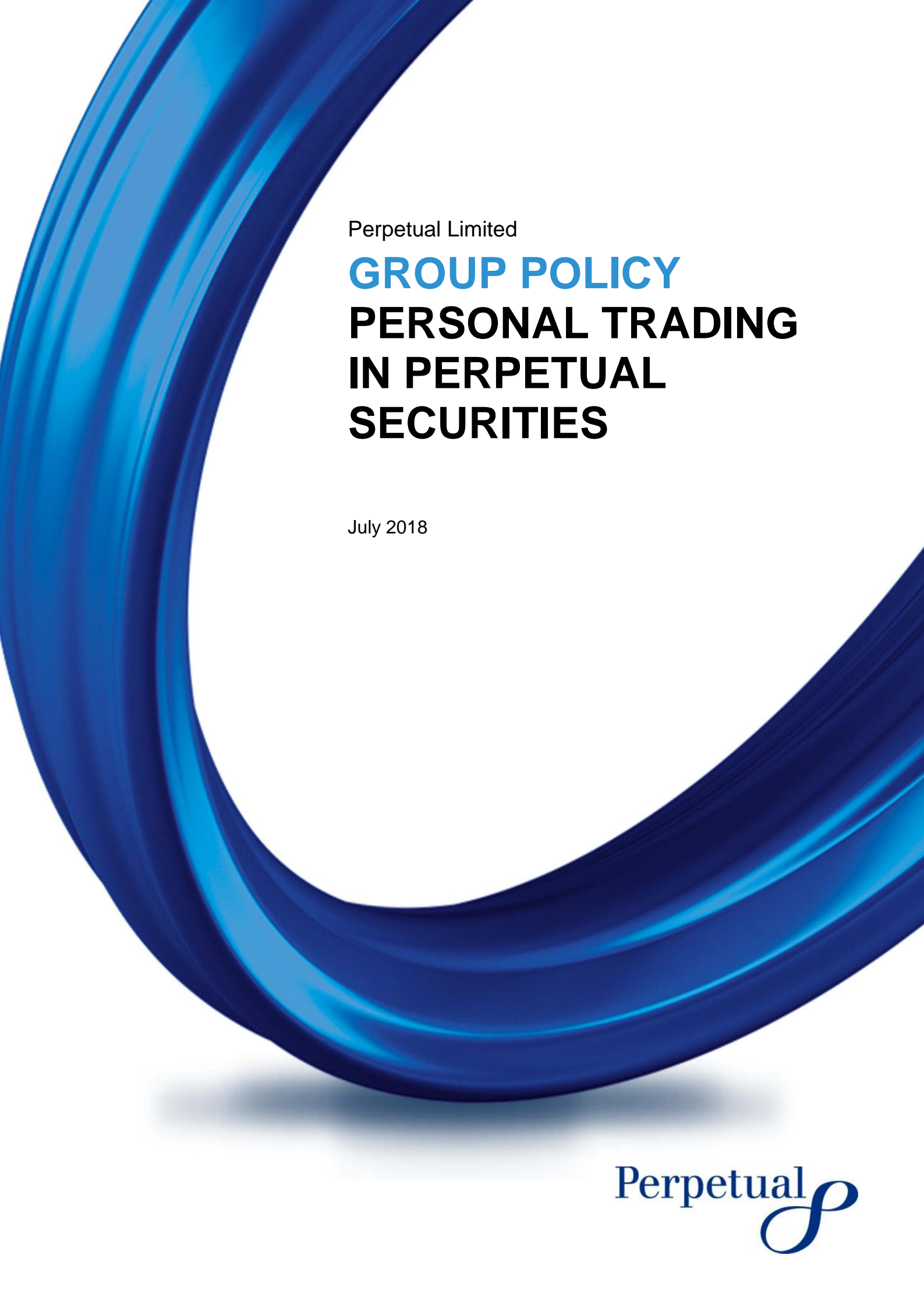
In accordance with Listing Rule 12.10, attached is Perpetual's updated Trading Policy with respect to trading in Perpetual securities by directors and employees. The policy came into effect on 1 July 2018.

The main changes to the policy are:

- a change in prohibited periods from trading windows to blackout periods; and
- the removal of the concept of "Designated Officer" so that all employees need pre-approval for trading in Perpetual securities.

Yours sincerely

Eleanor Padman
Company Secretary



Perpetual Limited

GROUP POLICY
PERSONAL TRADING
IN PERPETUAL
SECURITIES

July 2018

Perpetual 

DOCUMENT CONTROL

Owner	Company Secretary
Approval	Board of Perpetual Limited
Relates to	Dealing in Perpetual Securities
Version	Version 7
Approved on	29 May 2018, with effect from 1 July 2018
Primary rules/rationale	ASX Listing Rules 12.9 -12.12, Chapter 7 Corporations Act 2001 (Cth)

DEFINITIONS

ASX	means ASX Limited
Board	means the board of directors of Perpetual Limited
Closely Connected Persons	means the close family members of a Director or KMP, including but not limited to a spouse/partner and minor children and any family trust or family company that the Director or KMP or their Closely Connected Persons may control or in which they may have an interest
Company or Perpetual	means Perpetual Limited
Corporations Act	means Corporations Act 2001 (Cth)
Director	means a director of the Company or of a wholly owned subsidiary of the Company
Employee	means any individual employed by Perpetual and includes individuals engaged as contractors, consultants or on a non-permanent basis.
Exceptional Circumstances	means the circumstances described in this policy.
KMP	means key management personnel as that expression is defined in Australian Accounting Standards Board 124 and being those persons identified as such in Perpetual's annual report to shareholders from time to time.
MCO	means MyComplianceOffice, being the automated share trading, gifts and entertainment system available via the Perpetual intranet and used by Perpetual to monitor, amongst other things, trading by Employees in Perpetual Securities.
Personal Capacity	<p>A person will be deemed to be acting in a Personal Capacity in respect of personal trading, where either, the person themselves, their partner or financial dependents (including minor children) can:</p> <ul style="list-style-type: none">• exercise control over the trading; or• substantially influence the investment decision. <p>A person may be acting in a Personal Capacity even though the trade is conducted in the name of another person or legal entity, including a corporation, trust or personal superannuation fund.</p>
Perpetual Securities	means a share, a debenture, an option, a bond or any legal or equitable right or interest to acquire shares in the Company or any other security of the Company as defined in section 761A of the Corporations Act and includes derivatives over any Securities.
Prohibited Periods	means the periods specified in this policy during which Directors, KMP and Employees are prohibited from Trading.
Securities	means a share, a debenture, an option, a bond or any legal or equitable right or interest to acquire shares in a company as defined in section 761A of the Corporations Act and includes derivatives over any Securities.

1. OBJECTIVE

The Board considers that it is desirable that Directors, KMP and Employees of the Company should hold Perpetual Securities and that doing so aligns their interests with other shareholders.

The purpose of this policy is to set out the obligations of Directors, KMP and Employees of the Company when trading in Perpetual Securities in a Personal Capacity to ensure that:

- a) all trading is conducted lawfully and appropriately and in a manner which maintains the confidence of the market in Perpetual Securities;
- b) legal, regulatory and reputational risk to Perpetual, its Directors, KMP and Employees is minimised
- c) Perpetual's Closely Connected Persons are aware of the restrictions that apply to their trading in Perpetual Securities.

2. SCOPE

This policy applies to all Directors, KMP and Employees of Perpetual and its wholly owned subsidiaries when trading in Perpetual Securities in a Personal Capacity.

3. LEGAL FRAMEWORK

The requirements set out in this policy are separate from, and additional to the legal prohibitions contained in the Corporations Act on Insider Trading. Insider Trading is a criminal offence and the existence of a trading window or approval to trade under this policy will not prevent a breach of the law on Insider Trading. All KMP and Employees are responsible for forming a view as to whether or not they are in possession of Inside Information when trading in Securities. If there is any doubt, the safest course is not to trade.

Inside Information is information that is not generally available and if it were generally available a reasonable person would expect it to have a material effect on the price or value of the Company's Securities.

Insider Trading is trading in Securities whilst in possession of Inside Information.

The prohibition on Insider Trading whilst in possession of Inside Information includes:

- a) applying for, acquiring or disposing of a Security; or
- b) entering into an agreement to apply for, acquire, or dispose of, a Security; or
- c) procuring another person to apply for, acquire, or dispose of, a Security, or procuring another person to enter into an agreement to do so.

4. RULES ON TRADING IN PERPETUAL SECURITIES

The 5 rules set out below are in addition to the prohibition on Insider Trading and other constraints applicable at law.

RULE 1 – NO SPECULATIVE TRADING, SHORT SELLING OR HEDGING OVER PERPETUAL SECURITIES

Directors, KMP and Employees must not trade in Perpetual Securities:

- a) for short term or speculative gain. All positions (with the exception of shares acquired as the result of exercising options under incentive plans) must be held for a minimum period of one month;

- b) as part of a short selling strategy; or.
- c) as part of a hedging arrangement aimed at limiting the economic risk of holding Perpetual Securities or at limiting exposure in relation to “at risk” remuneration.

Such trading is prohibited whether conducted by Directors, KMP or Employees in a Personal Capacity or through a Closely Connected Person.

RULE 2 – NO MARGIN LOANS OVER PERPETUAL SECURITIES

Directors, KMP and Employees must not enter into or otherwise facilitate margin loans over Perpetual Securities.

RULE 3 – NO TRADING IN A PERSONAL CAPACITY IN A PROHIBITED PERIOD

Directors, KMP and Employees must not trade in a Personal Capacity during a Prohibited Period. There are two Prohibited Periods being:

- a) the period beginning at 8am on 30 June and ending at 5pm on the first full trading day following the announcement to the ASX of Perpetual’s annual financial results;
- b) the period beginning at 8am on 31 December and ending at 5pm on the first full trading day following the announcement to the ASX of Perpetual’s half-yearly financial results.

The Board of Perpetual reserves the right to impose any additional Prohibited Periods on an ad-hoc basis when it considers it prudent to do so.

Approval to trade during a Prohibited Period may be given in exceptional circumstances. See Section 5 below.

RULE 4 – PRE-APPROVAL REQUIRED FOR TRADING

Despite the existence of a trading window, pre-approval of all trading in Perpetual Securities by KMP and Employees must be requested through MCO. Requests for same day trades must be made by 2pm.

Approvals will be valid for five business days following the day on which approval was granted, unless approval is granted within five days of the start of a Prohibited Period, in which case approval will expire concurrently with that commencement. Once expired, any request for pre-approval must be re-submitted for a fresh approval and cannot be extended.

Non-executive Directors do not currently have access to MCO. All Directors must therefore seek prior approval for all transactions involving Perpetual Securities using the process set out in Attachment A.

RULE 5 – OBLIGATION TO MAINTAIN A REGISTER OF TRADING

All Directors, KMP and Employees must keep a record of their holdings in Perpetual Securities.

Records are automatically generated for KMP and Employees through MCO provided that KMP and Employees have proper regard to, and comply with, instructions on how to use MCO to ensure that their holdings are correctly recorded.

As Non-executive Directors do not currently have access to MCO, they are required to use the template register of holdings that is provided as Attachment B.

5. EXCEPTIONAL CIRCUMSTANCES.

A Director, KMP or Employee who is not in possession of Inside Information may apply in writing to the Chairman of the Audit, Risk and Compliance Committee for prior written approval to sell or otherwise dispose of (but not acquire) Securities during a Prohibited Period in the following exceptional circumstances:

- a) severe financial hardship – a person may be in severe financial hardship if he or she has a pressing financial commitment that cannot be satisfied otherwise than by selling Securities and this is the only reasonable course of action available;
- b) as required by law, an order of a court or court enforceable undertakings; or
- c) in any other circumstances that are determined by the Chairman of the Audit Risk and Compliance Committee to be exceptional circumstances.

The Chairman of the Audit, Risk and Compliance Committee will exercise the power to grant approval in exceptional circumstances sparingly and with caution. Any approval granted must be in writing.

6. EXCEPTIONS TO THIS POLICY

Subject to the laws on Insider Trading, this policy does not apply to:

- a) dealings that result in no effective change to the beneficial interest in Securities, for example transfers of Securities already held by a Director, KMP or Employee into a superannuation fund or other saving scheme in which the Director, KMP or Employee is a beneficiary, including where shares are released from a Director or Employee share trust following a restriction period;
- b) an investment in, or trading in units of, a fund or other scheme (other than a scheme only investing in Company Securities) where the assets of the fund or other scheme are invested at the discretion of a third party;
- c) where a Director, KMP or Employee is a trustee, trading in Securities by that trust provided the Director, KMP or employee is not a beneficiary of the trust and any decision to trade during a Prohibited Period is taken by the other trustees or by the investment managers independently of the Director, KMP or employee;
- d) undertakings to accept, or the acceptance of, a takeover offer;
- e) trading under an offer or invitation made to all or most Security holders, such as a rights issue, a security purchase plan, a dividend or distribution reinvestment plan, a scheme of arrangement and an equal access buy-back, where the plan that determines the timing and structure of the offer has been approved by the Board. This includes decisions relating to whether or not to take up the entitlements and the sale of entitlements required to provide for the take up of the balance of entitlements under a renounceable pro rata issue;
- f) the vesting or exercise (but not the subsequent sale of Securities following exercise) of a Company-issued option or a right under an employee incentive scheme, or the conversion of a convertible Security, where the final date for the exercise of the option or right, or the conversion of the Security, falls during a Prohibited Period and the Director, KMP or Employee could not reasonably have been expected to exercise it at a time when free to do so; and
- g) trading under a predetermined investment or divestment trading plan for which prior written clearance from the Chairman of the Audit Risk and Compliance Committee has been obtained and where:
 - (i) the Director, KMP or Employee did not enter into the plan or amend the plan during a Prohibited Period; and

- (ii) the trading plan does not permit the Director, KMP or Employee to exercise any influence or discretion over how, when, or whether to trade.

7. CONSEQUENCES OF NON-COMPLIANCE WITH POLICY

A breach of the Insider Trading laws is a serious offence that may attract both civil and criminal penalties under the Corporations Act.

Compliance with this policy is mandatory and a breach is considered to be a serious matter that will result in disciplinary action, including possible immediate dismissal.

Directors, KMP and Employees must ensure that they not only comply with the letter of this policy but also the spirit, and at all times consider the risk to both Perpetual's and their own reputation when conducting trading activities in their Personal Capacity. They must not structure arrangements or procure third parties to trade to circumvent the operation of this policy.

8. FURTHER DISCLOSURE REQUIREMENTS

Trading in Perpetual Securities in a Personal Capacity may result in disclosure obligations to regulators. These include notification to the ASX of:

- any trading in Perpetual's Securities by Directors of the Company (within five days of the trade);
- substantial shareholdings and 1% movements to those shareholdings.

9. ATTACHMENTS

Attachment A - Procedure for Non-executive Directors to seek pre-approval to trade in Perpetual Securities

Attachment B – Template register of trading for Non-executive Directors

ATTACHMENT A

PROCEDURE FOR NON-EXECUTIVE DIRECTORS TO SEEK PRE-APPROVAL TO TRADE IN PERPETUAL SECURITIES

All **Non-executive** Directors must seek prior approval for all transactions involving Perpetual Securities. A request for approval must be in writing and must include the following information:

- type of Perpetual security, eg ordinary shares, options;
- number of Securities;
- whether the trade is a sale or purchase and the proposed price;
- name of person/entity intending to trade.

Requests for trading by Directors should be submitted for approval as follows:

DESIGNATED OFFICER	PRIMARY APPROVER	IN HIS/HER ABSENCE
Chairman of Perpetual Limited	Chair of Audit, Risk and Compliance Committee	Chair of People and Remuneration Committee
Non-executive Directors of Perpetual Limited	Chairman of Perpetual Limited	Chair of Audit, Risk and Compliance Committee

Where an individual Non-executive Director has been given approval for an intended trade, it may subsequently be necessary to veto trading where the trade has not yet been executed, for legal or perception reasons.

The power of veto is reserved to the Chairman.

Where the Chairman Chair of Audit is not available, or the veto involves one of them personally (eg overturning their approval to trade) the veto decision should be considered by whichever of them is not personally involved and a nominated director.

Where the power of veto has been exercised this will be immediately communicated in writing to the individual(s) affected and should be kept strictly confidential by those persons.

ATTACHMENT B

TEMPLATE REGISTER OF TRADING FOR NON-EXECUTIVE DIRECTORS

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NEW SOUTH WALES

Angel Place
Level 18, 123 Pitt Street
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**AUSTRALIAN CAPITAL
TERRITORY**

Level 6, 10 Rudd Street
Canberra ACT 2601

VICTORIA

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Melbourne VIC 3000

SOUTH AUSTRALIA

Level 11, 101 Grenfell Street
Adelaide SA 5000

WESTERN AUSTRALIA

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