

**3 July 2018**

Australian Securities Exchange  
20 Bridge Street,  
Sydney NSW 2000

## **Alcidion completes acquisition of MKM Health and Patientrack**

- **Completion of MKM Health and Patientrack acquisition with effect 3 July 2018**
- **Creating a new leader in health informatics for smarter healthcare delivery**
- **Ms Kate Quirke, former CEO of MKM Health, appointed CEO of Alcidion Group with Mr Ray Blight to remain Executive Chairman**

**Adelaide, South Australia, 3 July 2018** – Alcidion Group Limited (ASX: ALC), a provider of health informatics solutions, today announced that the acquisition of MKM Health Pty Ltd and Patientrack Holdings Limited (“the Acquisition”) which was announced to the ASX on 24 April 2018 has completed on 3 July 2018.

MKM Health is a leading provider of IT solutions to healthcare providers across Australia and New Zealand, and UK-based Patientrack is a world leading supplier of healthcare software targeted at improving patient safety in hospitals.

The Acquisition is transformative for Alcidion and creates a new and leading specialist healthcare IT solution provider focused on “next generation” decision intelligence and analytics technology with established customers across three geographic markets – the UK, Australia and New Zealand.

Completion of the Acquisition follows the satisfaction of conditions precedent and other completion requirements. These requirements included the receipt of Alcidion shareholder approval at an Extraordinary General Meeting held on 14 June 2018 to approve the issue of Alcidion shares as partial consideration for the Acquisition (of which 197,891,181 fully paid ordinary shares at a deemed issue price of 5.05c per share, equivalent to approximately A\$10 million, were issued on completion). 160,354,152 of these ordinary shares will be subject to voluntary escrow for a minimum of 12 months following completion of the Acquisition.

The cash consideration of A\$2 million (subject to completion adjustments) is expected to become payable to the MKM Health and Patientrack shareholders during the second and third quarters of the 2018/2019 financial year and will be funded from Alcidion’s existing cash reserves.

Further contingent consideration of up to A\$4 million (to be satisfied by the issue of Alcidion shares at a deemed issue price of 5.05c per share) is payable to the MKM Health and Patientrack shareholders in 12 months subject to the revenue and EBITDA performance of MKM Health and Patientrack over the 12 month period.



As part of the transaction, Ms Kate Quirke, former CEO of MKM Health, has been appointed to the role of Chief Executive of the Alcidion Group, as well as an Executive Director to the Alcidion Board. Kate is a highly experienced executive with deep expertise in the healthcare IT sector. Ray Blight, previously Alcidion's Chairman and CEO will move to the role of Executive Chairman and continue to have an active role in driving the future growth of the combined group.

A summary of the material terms of Ms Quirke's appointment is detailed at the end of this release.

"We're pleased to have completed the acquisition of MKM Health and Patientrack, and we look forward to welcoming their employees, integrating their software products and technologies as well as working with their client base," said Alcidion Executive Chairman, Mr Ray Blight. "The transaction will significantly expand Alcidion's capabilities and product offering, as well as enhance our specialist sales and marketing capabilities. Ultimately we are confident that, in operating together, the combined group will be uniquely positioned to offer solutions that support high performance, integrated healthcare".

Ms Kate Quirke, CEO of Alcidion Group said, "I am excited about the outlook for the enlarged group and believe this transaction represents an excellent opportunity for both companies and our customers. There are significant market opportunities for an integrated Miya and Patientrack product, and our combined system integration and implementation capabilities will represent a differentiated offering in the rapidly evolving health informatics market. I look forward to delivering innovation and efficiency benefits for our customers as well as long-term value creation for our shareholders".

Subsequent to Alcidion's initial MKM Health and Patientrack Acquisition announcement in April 2018, Alcidion announced in May 2018 that Patientrack had signed contract extensions for the continued and expanded use of its proprietary Patientrack software in four of its flagship National Health Service (NHS) Trusts in England and Scotland. The contract extensions are for between periods of one to three years and have a combined value of A\$890,000. Mr Ray Blight added "these type of contract wins support our strategic belief in the benefits of the Acquisitions we have completed today. They also provide further evidence of the proven ability of the Patientrack customer base to generate sustained revenue over time and provide a platform across which new solution capability can be sold".

Alcidion also announced in May 2018 that MKM Health had entered into a global reseller agreement with NextGate Solutions Inc., a global leader in healthcare enterprise identification. This will enable MKM Health to extend its scope of system integration and data management services offered to the Australian and New Zealand health care sectors.

**### ENDS ###**

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#### **About Alcidion**

Alcidion Group Limited (ASX:ALC) is a publicly listed, innovative health informatics company that specializes in clinical products that improve productivity, safety and efficiency. Alcidion's solutions target key problems for Emergency Rooms, Inpatient Services and Outpatient Departments and are built upon a next generation health informatics platform, which incorporates an intelligent EMR, Clinical Decision Support Engine, Data Integration Capability, Smartforms, Terminology Support and Standards Based Web Services.

Alcidion's focus is on delivering solutions that enable high performance healthcare and which assist clinicians by minimising key clinical risks, tracking patient progress through journeys and improving quality and safety of patient care.

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[www.alcidion.com](http://www.alcidion.com)

#### **About MKM Health**

MKM Health is an information technology solutions company dedicated to healthcare. We work with our clients to implement solutions, integrate systems, align business and technology and ultimately help deliver best outcomes for patients. We are passionate about improving patient outcomes, avoiding harm and improving efficiency and effectiveness as well as working with our clients to maximise investments. Our team is dedicated to providing advice and practical support that requires strategic insight into health technology trends. We have deep health domain knowledge, technical expertise in hospital systems and health informatics, and a proven ability to integrate the many separate systems found in the increasingly complex digital hospital environment. We are the exclusive distributors for Patientrack in New Zealand and Australia. For further information please visit [www.mkmhealth.com.au](http://www.mkmhealth.com.au) or follow us on Twitter.

**Appendix: Summary of Material Terms of Employment of Ms Kate Quirke (Katrina Doyle)**

Title	CEO & Director
Commencement Date	3 July 2018
Term	Initial Term is 18 month, then ongoing.
Base Remuneration	\$270,000 per year plus 10% superannuation
Allowance	\$12,000 car
Incentives	\$75,000 on achieving on-budget performance revenue and EBITDA target, with an additional \$45,000 on achieving a stretch target
Notice period for termination	6 months' notice (except where immediate termination is permitted)