



Intelligent People Management.

ASX:IHR

Advanced Technology & Crypto Convention

ROB BROMAGE, CEO

30 July 2018

www.intellihr.com.au

An Exciting Growth Company

Australian technology business developing and currently marketing a next-generation cloud-based people management and data analytics platform.

Delivered by a SaaS business model, it is disruptive with advanced technology leveraging AI specifically Natural Language Processing.

Scalable to a global market and industry agnostic.

Public Listed Company **ASX:IHR**
Admitted to the list of the ASX on
23 January 2018

\$4.77 Million

Cash reserves as at 30 June 2018

35 Paying Customers

Profile brands including:



Number of
software releases: **479**



Australian team: **45**



Engineering: **22**



Customer Acquisition
and Delivery: **20**



Corporate Support: **3**

TENXPARTNERS

3,600 paying employees + volunteers

Our Vision

To be the #1 people technology platform in the world, renown for transforming workplaces for the better with a powerful fusion of inspired people management and data science.



Our Mission

To be the most valuable, addictive and must-have technology for every person, leader and enterprise worldwide.

Why we are essential

We transform **workplaces** for the better for the people that work in them.

Straight out of the box, we are people management and digital transformation agents.

OUR SOFTWARE HELPS COMPANIES



Create
strategic
alignment



Put a
spotlight on
culture



Improve
employee
experience



Increase
leadership
capabilities



Elevate a
focus risk
+ governance



Generation of ROI from
their People Strategies

Top and bottom line benefits.
We reduce costs and increase
productivity – essential strategic tool.

Why we are essential

We transform workplaces for the better for the **people** that work in them.

Straight out of the box, we deliver positive a user experience leading to fast adoption.

OUR SOFTWARE HELPS *PEOPLE*



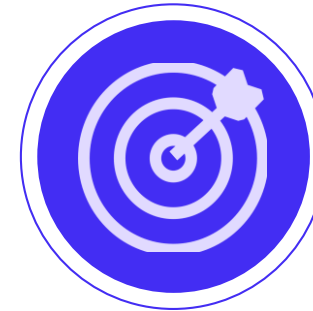
Know what
is expected of them



Have meaningful
Conversations



Perform
better



Be aligned with
purpose



See important
data in real-time



Generation of ROI from
their People Strategies

Top and bottom line benefits.
We reduce costs and increase
productivity – essential strategic tool.

Advanced Technology



intelliHR has a focus on Artificial Intelligence (AI) and machine learning to add value to our customers.

We support our customers with Intelligence Augmentation (IA) capabilities, cutting across all the data flowing through our platform.

We have developed AI Based Natural Language Processing tools including real-time predictive sentiment & key word analysis.

Soon, we will add real-time alerting from the application helping further “serve analytics direct to the business” in real time, helping them be across the critical people data that is flowing through the business.



Why Invest in intelliHR?



Talented People

intelliHR Scooped the Gold Medal in
HRD Employer of Choice 2018 Awards

SAAS BUSINESS MODEL



DISRUPTIVE

Innovation through leading edge technology

Thought leadership on people, performance and culture

Challenging expensive implementation & ongoing costs of competitors



CUSTOMER CENTRIC

All about the customer

Delivering a measured ROI for customers

Involve customers in product development

Building a strong customer community



SCALABLE

Industry agnostic

Geographically expandable to a global market

Strong direct channel

Building a partner ecosystem for accelerated scale



SUBSCRIPTION BASED

Recurring revenue on long-term contracts

One platform.
One price

One set monthly fee to access everything

A Global Marketplace

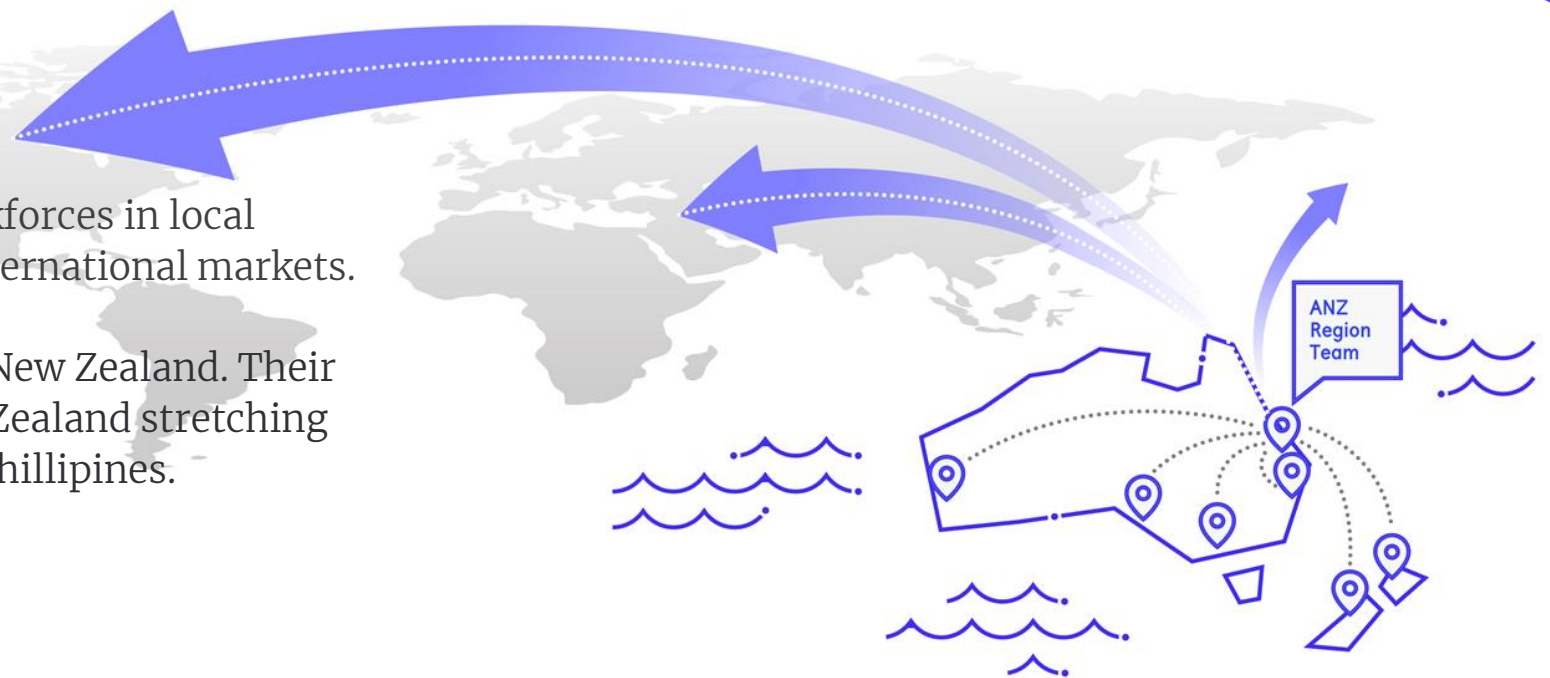
Addressable Market

Business employing 20 to 5,000 plus workforces in local markets initially, expanding to include international markets.

Customers are now all across Australia & New Zealand. Their employees are all across Australia & New Zealand stretching to a small number in the US, Poland and Phillipines.

Serviced Industries

All sectors including: Professional Services, Technology, Education, Not for Profit, Mining, Financial Services, Property Services, and Manufacturing.



STRONG GROWTH TRACK RECORD

Quarterly Customer Growth Is Accelerating.

Taking Off Right Now...



STRONG GROWTH TRACK RECORD

Organic Growth Strategies

DIRECT CHANNEL

...Fast growing our sales machine and now expanding to international markets.

Building a high activity lead generation and deal closing capability across Australia and now entering New Zealand.

PARTNER CHANNEL

...Fast growing reseller and referrer partner network delivering customer acquisition scale.

Targeting HR Consulting firms, Business Consulting Firms and Technology Business Partners and Consultants.

NOW 35 CUSTOMERS

...Plus a fast growing a qualified pipeline with now some 138 potential customers in our sights.

Velocity of customers signing up has increased from 3 per quarter to 9 per quarter and we are on track for 20 in the coming quarter taking IntelliHR to a forecast of 50 total customers by quarters end.



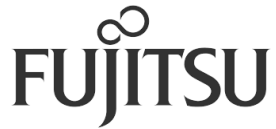
PROVEN SUCCESS

CUSTOMER TRANSFORMATIONS



240 HOURS SAVED

Saved 3 hours per employee
across onboarding process
(80+ employees)



*"We went from
64% to 85% on
Great Places
to Work"*

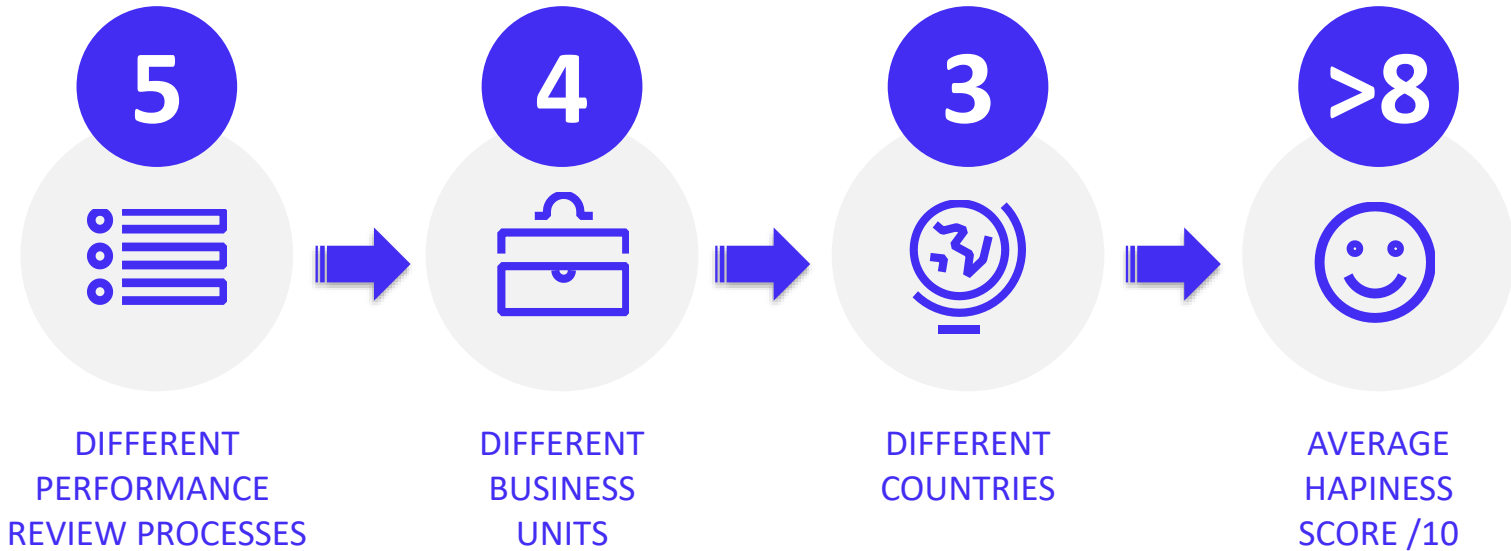


100%

Blue Card
Management
Compliance for 638
staff

PROVEN SUCCESS

CUSTOMER TRANSFORMATIONS



TEN YEARS WORTH

of historical data uploaded into
their platform (all across 2 weeks)

PROVEN SUCCESS

CUSTOMER TRANSFORMATIONS

>95%

People with established goals after we went live

99%

Adoption

across leaders and staff completing continuous performance process

49 clicks to 6

"for our people completing their performance reviews."



>81%

positive sentiment score across our people



Feel free to connect with me.



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