



STOCK EXCHANGE LISTINGS: NZX (MCY) / ASX (MCY)

## NEWS RELEASE

### Mercury partners with Infratil in Tilt Renewables offer

**15 August 2018** – Mercury is partnering with majority shareholder Infratil (IFT) in a takeover offer for all shares in listed renewable energy generator Tilt Renewables (TLT) with the intent to privatise the company.

As part of Mercury's relationship with Infratil, Mercury will retain its current shareholding in Tilt (19.99%), and secure the right to appoint a director. Both Mercury and Infratil have also committed to provide equity funding support for Tilt's proposed Dundonnell windfarm development in Victoria, Australia.

Mercury Chief Executive Fraser Whineray said that Mercury's long-term strategy recognises wind and solar energy as the preeminent growth technologies for electricity generation globally and a logical growth area for Mercury and its commitment to renewable energy. Mercury already has an established solar installation business, as well as consented wind options in New Zealand.

"Tilt is well established in Australia and New Zealand, in terms of its platform, expertise and development pipeline of wind and solar generation. It has a robust portfolio of operating wind farms, a strong management team with a proven track record and consented renewable generation projects which it can bring to market when conditions are right," Mr Whineray said.

"Working with Infratil presents an exciting opportunity to combine Mercury's long-term focus, generation development experience, and electricity trading expertise with Infratil's proven effectiveness in investing in "Ideas that Matter", including renewables which it identifies as one of its core investment platforms."

"The offer advances Mercury's meaningful interest in Tilt's operational performance and the growth opportunities it has particularly in Australia, a market needing to significantly transition electricity generation to renewable forms of energy" Mr Whineray said.

A copy of the Notice of Intention to make an offer is attached and has been sent to the NZX and ASX. The offer is intended to be formally sent to shareholders in early September, and is expected to close in October. FNZC has provided financial advice to Mercury and Chapman Tripp is its legal adviser.

For further information:

Media – Craig Dowling M + 64 27 210 5337

Investor Relations – Tim Thompson M +64 27 204 6455

#### ABOUT MERCURY NZ LIMITED

Mercury's mission is energy freedom. Our purpose is to inspire New Zealanders to enjoy energy in more wonderful ways and our goal is to be New Zealand's leading energy brand. We focus on our customers, our people, our partners and our country; maintain a long term view of sustainability; and promote wonderful choices. Mercury is energy made wonderful.

Visit us at: [www.mercury.co.nz](http://www.mercury.co.nz)



15 August 2018

**To:** The Directors  
Tilt Renewables Limited  
C/- Russell McVeagh  
Level 30, Vero Centre  
48 Shortland Street  
Auckland, 1010  
New Zealand

**Copy to:** Takeovers Panel  
[takeovers.panel@takeovers.govt.nz](mailto:takeovers.panel@takeovers.govt.nz)

**NZX Limited**  
[announce@nzx.com](mailto:announce@nzx.com)

**ASX Market Announcements**  
[maogroup@asx.com.au](mailto:maogroup@asx.com.au)

#### **TILT RENEWABLES – TLT JV TAKEOVER NOTICE (TLT)**

Infratil 2018 Limited and Mercury NZ Limited are parties to an implementation agreement establishing an unincorporated joint venture ("**TLT JV**"). TLT JV gives notice under Rule 41(1) of the Takeovers Code of its intention to make a full offer to acquire all of the fully paid ordinary shares in Tilt Renewables Limited ("**Offer**").


Attached to this notice are the terms of the Offer, including the information required by Schedule 1 of the Takeovers Code, stated as at the date of this notice. The form of offer document includes the signed certificate required under clause 19 of Schedule 1 of the Code.

TLT JV has also prepared a first draft of additional information intended to accompany the Takeover Offer, when made, as contemplated by rule 44(2) of the Takeovers Code. While a copy of that that information will also be provided to Tilt, to avoid doubt, that draft additional information remains subject to update, or amendment, and does not form part of the Takeover Notice.

A handwritten signature in black ink, appearing to be "Marko Bogoievski".

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Marko Bogoievski  
Director  
**Infratil 2018 Limited**

A handwritten signature in black ink, appearing to be "Fraser Whineray".

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Fraser Whineray  
Chief Executive Officer  
**Mercury NZ Limited**

**FULL CASH TAKEOVER OFFER  
made under the Takeovers Code  
to acquire all of the ordinary shares in  
Tilt Renewables Limited at \$2.30 per share**

**IMPORTANT**

If you are in doubt as to any aspect of this offer, you should consult your financial or legal adviser.

If you have sold all your shares in Tilt Renewables Limited to which this offer applies, you should immediately hand this offer document and the accompanying acceptance form to the purchaser or the agent (e.g. the broker) through whom the sale was made, to be passed to the purchaser.

Tilt Renewables Limited's target company statement, together with an independent adviser's report on the merits of this offer either accompanies this offer or will be sent to you within 14 days and should be read in conjunction with this offer.

**THIS IS AN IMPORTANT DOCUMENT AND REQUIRES YOUR IMMEDIATE ATTENTION**

# TERMS AND CONDITIONS OF FULL CASH TAKEOVER OFFER TO ACQUIRE ALL OF THE SHARES IN TILT RENEWABLES LIMITED

## 1. THE OFFER

- 1.1 Infratil 2018 Limited and Mercury NZ Limited are, among others, parties to an implementation agreement (the "**Implementation Agreement**") establishing an unincorporated joint venture ("**TLT JV**") and are associates of each other for the purposes of the Takeovers Code.
- 1.2 On 15 August 2018 ("**Notice Date**"), TLT JV announced that it will make a takeover offer for Tilt Renewables Limited ("**Tilt**"). Accordingly, the members of TLT JV offer to acquire all of the ordinary shares in Tilt that TLT JV does not already own in accordance with rule 8 of the Takeovers Code on the terms and conditions set out in this offer document ("**Offer**"). All such shares are referred to in this Offer as "**Shares**" and each of them singly is referred to as a "**Share**".

## 2. CONSIDERATION

- 2.1 The consideration offered for each Share is \$2.30 cash, subject to any adjustment in accordance with paragraphs 6.1 to 6.4 below.
- 2.2 The consideration payable to Tilt shareholders whose Shares are taken up under this Offer ("**Acceptors**") will be sent to such Acceptors not later than 7 days after the later of the date on which this Offer becomes unconditional and the date on which an acceptance is received.

## 3. HOW TO ACCEPT THIS OFFER

- 3.1 If you wish to accept this Offer, you should:

### [Online acceptance facility]

Accept the Offer online at [www.shareoffer.co.nz/TiltTakeover](http://www.shareoffer.co.nz/TiltTakeover) or

### Paper form acceptance]

- (a) complete the enclosed Acceptance Form in accordance with the instructions set out in the Acceptance Form; and
- (b) return the completed Acceptance Form as soon as possible, but in any event so as to be received by TLT JV not later than 11.59pm on [**Closing Date**] 2018 (subject to paragraph 4.1 below) (the "**Closing Date**"). Please return your Acceptance Form in any of the following ways:

Mail: Mail in the enclosed reply-paid envelope or address to:

TLT JV  
[c/- Computershare Investor Services Limited  
Private Bag 92119  
Victoria Street West  
Auckland 1142]



Deliver: TLT JV  
[c/- Computershare Investor Services Limited  
159 Hurstmere Road  
Takapuna  
Auckland 0622]

Scan & email: [TLTJVacceptances@computershare.co.nz]  
(please put TLT JV Takeover Offer in the subject line for easy identification)

- 3.2 If you have lost or damaged your Acceptance Form, please contact [Computershare Investor Services Limited] on [+64 9 488 8777] or [TLTJVacceptances@computershare.co.nz].
- 3.3 If TLT JV receives an Acceptance Form after the Closing Date which bears a postmark or other evidence of postage or dispatch on or prior to 11.59pm on the Closing Date, that Acceptance Form will be deemed to have been received by TLT JV prior to 11.59pm on the Closing Date.
- 3.4 You may accept this Offer in respect of all or any of your Shares.
- 3.5 TLT JV may, in its discretion, treat any Acceptance Form as valid notwithstanding that it does not comply with paragraph 3.1 or the instructions on the Acceptance Form, and may, in its discretion, rectify any errors in, or omissions from, any Acceptance Form, including inserting or completing details of the Shares held by the Acceptor and filling in any blanks. TLT JV may, in its discretion, allow for acceptance of this Offer in any other form.
- 3.6 Acceptance of this Offer by each Acceptor constitutes a contract between that Acceptor and the members of TLT JV on the terms and subject to the conditions of this Offer. Other than in the circumstances set out in paragraph 7.2, an Acceptor may not withdraw their acceptance of this Offer, whether or not there has been any variation of this Offer. You may however be released from the obligations arising from acceptance of this Offer in the limited circumstances set out in paragraph 4.3.
- 3.7 If you have share certificates for any of your Shares, you must return those share certificates with your completed Acceptance Form. If you do not provide share certificates for all of your Shares with your Acceptance Form, then you give the warranty in paragraph 4.7(f).

**If you hold your Shares in a CHESS Holding**

- 3.8 If you hold your Shares in a CHESS holding, to accept this Offer you can either:
  - (a) instruct your Controlling Participant (as defined in the ASX Settlement Operating Rules) directly – normally your share broker. If you do this, you will need to sign and return the Acceptance Form to your Controlling Participant; or
  - (b) authorise TLT JV to contact your Controlling Participant on your behalf, which you can do by signing and returning the Acceptance Form to the address specified at paragraph 3.1(b) above so that it is received in sufficient time to allow your instruction to be acted upon by 5:00pm on the Closing Date (which will authorise TLT JV and Computershare to instruct your Controlling Participant to initiate acceptance of this Offer on your behalf). By signing and returning the Acceptance Form you will be deemed to have authorised TLT JV to contact your Controlling Participant directly via the CHESS system. Neither TLT JV nor Computershare will be responsible for any delays incurred by this process.

If you are a broker or Controlling Participant, to accept this Offer on behalf of an offeree you must initiate acceptance in accordance with the requirements of the ASX Settlement Operating Rules.

- 3.9 TLT JV will not provide you with any acknowledgement of receipt of your Acceptance Form[, but will promptly email confirmation of receipt of any online acceptance].

#### **Engagement of Brokers by TLT JV**

- 3.10 TLT JV may choose to engage the services of one or more Primary Market Participants (in terms of the NZX Participant Rules) or other financial advisory firms ("**Brokers**") to contact holders of Shares and receive Acceptance Forms for the Shares. If TLT JV chooses to do this, the key terms of engagement will be as follows:

- (a) for each completed and valid Acceptance Form procured by a Broker, TLT JV may pay to that Broker a handling or procurement fee in respect of the Shares which are the subject of the Acceptance Form ("**Procurement Fee**"). The amount of the Procurement Fee will be 1.00% of the consideration payable by members of TLT JV under this Offer in respect of the Acceptance Form received. The Procurement Fee will be subject to a minimum amount of \$75 and a maximum amount of \$750 for a single Acceptance Form inclusive of GST, if any;
- (b) the Broker will be paid, and receive, the Procurement Fee solely in connection with its services to TLT JV and must not, directly or indirectly, pass any or all of the Procurement Fee on to you, or share the Procurement Fee with you;
- (c) the payment of a Procurement Fee to a Broker in respect of an Acceptance Form procured by that Broker is in all respects conditional on the Shares, which are the subject of that Acceptance Form, being validly transferred to a member of TLT JV (as determined by the Implementation Agreement). No Procurement Fees will be payable if this Offer is not declared unconditional by TLT JV or is withdrawn in accordance with paragraph 4.1. In addition, the Acceptance Form must be delivered to TLT JV in accordance with this section 3 and, unless TLT JV in its sole discretion determines otherwise, must be stamped by the Broker (and only that Broker). A Procurement Fee will not be paid in respect of Shares acquired by members of TLT JV through the compulsory acquisition provisions set out in Part 7 of the Takeovers Code;
- (d) Brokers are precluded from receiving any Procurement Fee in respect of Shares in which they or their associates have a relevant interest (as defined in Part 5 of the Financial Markets Conduct Act 2013);
- (e) TLT JV may, in determining the Procurement Fee payable to a Broker, aggregate and/or disregard any acceptance of this Offer procured by that Broker (for the purposes of such fee calculation only) if TLT JV believes that a party has structured holdings of Shares for the purpose or with the effect of enabling parties to take advantage of the arrangements summarised in this paragraph 3.10; and
- (f) TLT JV will determine, in its sole discretion, any disputes relating to the payment of a Procurement Fee. The determination of TLT JV will be final and binding on all parties.



#### 4. TERMS OF OFFER

- 4.1 Unless this Offer is withdrawn with the consent of the Takeovers Panel and every person is released from every obligation incurred under the terms of it, or it lapses in accordance with its terms, this Offer remains open for acceptance until 11.59pm on the closing date of [●] 2018 (being a period of at least 30 days from the date of this Offer), or such later closing date(s) as TLT JV may advise in accordance with the Takeovers Code.
- 4.2 The latest date by which this Offer can become unconditional is 11.59pm on [●] 2018 ("**Condition Date**") (which is the end of the Offer period specified in paragraph 4.1), but this date may change if the Offer period is extended in accordance with paragraph 4.1. If the Offer period is extended and this Offer has not become unconditional, TLT JV will specify in the variation notice the new Condition Date (i.e. the new date by which this Offer must become unconditional).
- 4.3 TLT JV and every Acceptor shall be released from their obligations under this Offer, and arising from acceptance of this Offer, if this Offer:
- (a) is withdrawn with the consent of the Takeovers Panel; or
  - (b) lapses as a result of any conditions in section 5 not being satisfied or waived (to the extent capable of waiver) by the Condition Date.

If this Offer is withdrawn or lapses, TLT JV may destroy all Acceptance Forms.

- 4.4 The enclosed Acceptance Form comprises part of this Offer. The Acceptance Form duly completed may be treated by TLT JV as a valid acceptance of this Offer.
- 4.5 This Offer is open for acceptance by any person who holds Shares, whether acquired on, before or after the date of this Offer, upon production of satisfactory evidence of such person's entitlement to those Shares.
- 4.6 The Shares acquired under this Offer are to be acquired free from all security interests, options, rights of pre-emption, liens, charges, mortgages, encumbrances and other adverse interests or claims of any nature, but together with all rights, benefits and entitlements attaching to them at the Notice Date or which arise subsequently, including the right to all dividends, bonuses and other payments and distributions attaching to such Shares.
- 4.7 By accepting this Offer, each Acceptor represents and warrants to the members of TLT JV, jointly and severally, that:
- (a) it is the sole legal and beneficial owner of the Shares in respect of which it has accepted this Offer, or is the legal owner and has the necessary power, capacity and authority to accept this Offer in respect of such Shares;
  - (b) it has full power, capacity and authority to sell and transfer all such Shares;
  - (c) upon payment, legal and beneficial title to all such Shares will pass to a member of TLT JV (as determined by the Implementation Agreement) in accordance with paragraph 4.6;
  - (d) any Acceptance Form has been duly completed and executed by a person authorised to do so, is free of any conditions of acceptance and is binding on it in accordance with its terms and the terms of this Offer; and

- (e) [any online acceptance has been duly completed and submitted by a person authorised to do so, is free of any conditions of acceptance and is binding on it in accordance with its terms and the terms of this Offer]
- (f) if it does not provide share certificates for all of its Shares with its acceptance (such Shares being the "**Uncertified Shares**"), that there are no share certificates for its Uncertified Shares or that the share certificates for its Uncertified Shares have been lost or destroyed. The Acceptor agrees that the members of TLT JV and Tilt may rely on this warranty for the purposes of section 95(5) of the Companies Act 1993.

4.8 Despite anything to the contrary in the Acceptance Form, if you are a joint holder of Shares (whether or not as a trustee of a trust) and the Acceptance Form is signed by one or some, but not all, joint holders, then you represent and warrant to the members of TLT JV, jointly and severally, that the holder(s) who has/have signed the Acceptance Form do(es) so on behalf of and as duly authorised agent(s) for the joint holder(s) who has/have not signed, that such authority has not been revoked, and that the acceptance is binding on the joint holder(s) who has/have not signed the Acceptance Form and, if you hold the relevant Shares as a trustee of a trust, that the instrument constituting the trust permits the execution of the Acceptance Form in the manner in which it was executed.

4.9 Each Acceptor:

- (a) will not, and will not attempt to, sell, transfer, dispose of (or agree to do any of those things), any or all of the Shares in respect of which the Acceptor has accepted this Offer (other than acceptance of this Offer itself);
- (b) is deemed to have irrevocably authorised TLT JV to instruct Tilt and its share registrar to refuse, during the Offer period, to register any transfer of any or all of the Shares in respect of which the Acceptor has accepted this Offer, except for transfers in accordance with this Offer;
- (c) will pay to TLT JV on demand, any cost or expense incurred, or loss or damage suffered, by a member of TLT JV in connection with, or as a result of, that Acceptor's failure to comply with paragraph 4.9(a) or (d); and
- (d) must, on request by TLT JV, provide to TLT JV or to Tilt's share registrar satisfactory evidence of its entitlement to Shares for which the Acceptor has, or wishes to, accept this Offer and/or the full and immediately effective release and discharge of any and all security interests, options, rights of pre-emption, liens, charges, mortgages, encumbrances and other adverse interests and claims of any kind over those Shares. TLT JV may treat an acceptance as invalid if the Acceptor does not comply with its obligations under this paragraph, and TLT JV is not obliged to notify the Acceptor that TLT JV has done so.

4.10 TLT JV may vary this Offer in accordance with the Takeovers Code. For the avoidance of doubt, the Takeovers Code does not permit this Offer to be varied so as to reduce the consideration offered.



## 5. CONDITIONS

5.1 This Offer, and any contract arising from acceptance of it, is conditional on each of the following occurring:

- (a) TLT JV receiving acceptances in respect of Shares that, when taken together with Shares already held or controlled by a member of TLT JV, result in the members of TLT JV holding or controlling in aggregate more than 50% of the voting rights in Tilt.

*(Note, parties to the Implementation Agreement have agreed to accept this Offer within 2 working days of it being made, which will enable this condition to be promptly satisfied).*

- (b) either of the following occurring:

- (i) the Treasurer of the Commonwealth of Australia (or his or her delegate) provides written notice or notices under the Australian Foreign Acquisitions and Takeovers Act 1975 (Cth) ("**FATA**") that there are no objections to the acquisitions by members of TLT JV and their respective related companies of interests in Shares resulting in up to a 100% interest in Tilt (the "**Proposed Acquisitions**"), where such notice or notices of no objection are on terms which are usual for the granting of such notices of no objection; or
- (ii) the Treasurer of the Commonwealth of Australia becomes precluded by passage of time from making any order or decision under Division 2 of Part 3 of the FATA in respect of the Proposed Acquisitions.

5.2 This Offer, and any contract arising from acceptance of it, are subject to the conditions that, during the period from the Notice Date until the Condition Date:

- (a) no dividends, bonuses or other payments or distributions (within the meaning of the Companies Act 1993) of any nature whatsoever (including, for the avoidance of doubt, by way of share buyback, redemption or cancellation or any other form of capital reduction) have been or are authorised, declared, paid or made upon or in respect of any of the Shares;
- (b) no shares, convertible securities or other equity securities of any nature (including warrants, options, rights or interests in any ordinary shares) of Tilt or any of its subsidiaries or joint venture entities (together the "**Tilt Group**"), have been or are issued, agreed to be issued or made the subject of any option or right to subscribe except pursuant to a transaction between Tilt and wholly owned subsidiaries of Tilt, or between wholly owned subsidiaries of Tilt;
- (c) the business of each member of the Tilt Group has been, and will be, carried on in the ordinary course of business, and no unusual or abnormal payment/expenditure or liability has been, or will be, made or incurred by any member of the Tilt Group, and no asset or assets have been, or will be, disposed of or made the subject of any option by any member of the Tilt Group other than in the ordinary course of business;
- (d) no liquidator, receiver, receiver and manager, statutory manager, administrator or similar official is appointed in respect of any member of the Tilt Group or any of their respective assets;
- (e) the Shares remain listed on the NZX Main Board and the ASX, and no steps are taken to delist the Shares from the NZX Main Board or ASX;

- (f) no board resolution or shareholders' resolution of any member of the Tilt Group has been or is passed to do or authorise the doing of any act or matter referred to in any of subparagraphs (a) to (e) above;
- (g) all persons who are parties to any material contracts with any member of the Tilt Group (including power purchase agreements and debt facilities) have provided any required consents, waivers or releases in respect of their rights to terminate, vary, accelerate or enforce such contracts (or similar rights) which arise as a result of the acquisition by a member of TLT JV of a relevant interest in any Shares, the announcement of the Offer, or change of control of Tilt; and
- (h) no other event has occurred or occurs that has, or could reasonably be expected to have, a material adverse effect on the financial position, trading operations or assets or liabilities of the Tilt Group as a whole.

*(Note, assuming none of the events in clause 5.2 have arisen at the time the condition in clause 5.1(b) (FIRB) is satisfied, TLT JV currently intends to declare the offer free of conditions.)*

- 5.3 To the extent required by the Takeovers Code, where any condition requires a determination as to whether a matter is or could reasonably be expected to be material or not, is adverse or not, is abnormal or not, is in the ordinary course of business or not, or is of a formal or technical (and not substantive) nature or not, before the condition may be invoked, such determination must be made by a suitably qualified expert nominated by TLT JV who is independent of, and not an associate of, TLT JV or any member of TLT JV.
- 5.4 The conditions in paragraphs 5.1 and 5.2 are separate and independent conditions and are for the sole benefit of the members of TLT JV. TLT JV may, to the extent they are capable of being waived, and to the extent permissible under the Code or other relevant law, waive any or all of those conditions in paragraph 5.2 in whole or in part, and on such terms as it decides, in its absolute and unfettered discretion. The condition in paragraph 5.1(a) cannot be waived in whole or in part. Any waiver or consent given by TLT JV in respect of any matter or thing shall apply only in accordance with its terms and shall not constitute a consent or waiver in respect of any similar matter or thing. You have no right to waive any condition.
- 5.5 This Offer will only proceed if all conditions in paragraphs 5.1 and 5.2 are satisfied or, to the extent permissible, waived and TLT JV declares its offer unconditional. If this does not occur, TLT JV's offer will lapse and paragraph 4.3 will apply.
- 5.6 Despite paragraph 5.5, TLT JV may not allow this Offer to lapse:
  - (a) in unreasonable reliance on a condition of this Offer; or
  - (b) in reliance on a condition of this Offer that restricts Tilt's activities in the ordinary course of Tilt's business during the period commencing on the Notice Date and ending on the Condition Date.

## **6. CHANGE IN CIRCUMSTANCES**

- 6.1 If, on or after the Notice Date, any event referred to in paragraph 5.2(a) occurs and:
  - (a) TLT JV waives the condition in paragraph 5.2(a); and



(b) this Offer is or subsequently becomes unconditional,

then, at TLT JV's election (and subject to any terms of the waiver referred to in (a) above), either:

(c) each Acceptor will be bound to pay to TLT JV on demand the Distribution Amount (and such amount shall be received by TLT JV as bare trustee for the member of TLT JV who acquired the Acceptor's Shares); or

(d) the consideration which would otherwise have been paid to each Acceptor for their Shares shall be reduced by the Distribution Amount.

For the purposes of this paragraph 6.1, "**Distribution Amount**" means the amount of any dividend, bonus or payment, or the value of any other distribution (in each case inclusive of withholding taxes deducted and the value of franking and imputation credits, if applicable) that is received by, or is properly payable to, that Acceptor in respect of the Shares for which the Acceptor has accepted this Offer. If the Distribution Amount is not in cash in New Zealand dollars, then TLT JV may determine the New Zealand dollar value of the Distribution Amount. TLT JV's determination will be final and will bind the Acceptor and all other persons. The Acceptor may not challenge or appeal the determination absent any manifest error or lack of good faith in making such determination.

6.2 If, on or after the Notice Date, Tilt authorises, declares or makes any issue of shares, convertible securities or other securities of any nature (including warrants, options, rights or interests in its ordinary shares) ("**Additional Securities**"), by way of bonus issue, and:

(a) TLT JV waives the condition in paragraph 5.2(b); and

(b) this Offer is or subsequently becomes unconditional,

then (subject to any terms of the waiver referred to in (a) above) each Acceptor will be bound to transfer, in respect of those Shares for which they have accepted this Offer, any such Additional Securities to a member of TLT JV (as determined by the Implementation Agreement), and the consideration payable for each Share as set out in paragraph 2 will be proportionately reduced to take account of the bonus issue, such that the total aggregate consideration payable for all Shares (including Additional Securities) under this Offer, and any other Additional Securities, if accepted in full, remains the same as it would have had no bonus issue taken place.

6.3 If, on or after the Notice Date, Tilt makes any issue of fully paid ordinary shares to which paragraph 5.2(b) applies to any person, other than by way of bonus issue, and:

(a) TLT JV waives the condition in paragraph 5.2(b); and

(b) this Offer is or subsequently becomes unconditional,

then (and subject to any terms of the waiver referred to in (a) above) this Offer will be deemed to be extended to and include such ordinary shares and the consideration payable for them will be as provided in paragraph 2.1 on the basis that such ordinary shares are deemed to be Shares.

6.4 If, on or after the Notice Date, all or any of the Shares are subdivided or consolidated by Tilt, then:

(a) this Offer will be interpreted to take into account that subdivision or consolidation and will be deemed to be for the Shares resulting from that subdivision or consolidation;

- (b) the consideration per Share offered under this Offer will be reduced or increased, as the case may require, in proportion to that subdivision or consolidation; and
- (c) Acceptors will be bound to transfer those subdivided or consolidated Shares to a member of TLT JV (as determined by the Implementation Agreement) on the basis of the consideration so reduced or increased.

## **7. METHOD OF SETTLEMENT**

- 7.1 If the completed Acceptance Form required by TLT JV [or an online acceptance] is in order, then within the period specified in paragraph 2.2, either a cheque will be sent (by ordinary mail) or an electronic transfer of cleared funds will be made (at the election of the Acceptor) by or on behalf of the TLT JV (by a member of TLT JV) for the consideration payable for the Shares acquired under this Offer (in each case, in New Zealand dollars). However, if an Acceptor does not select a method of payment, or the details that are provided are not sufficient to effect an electronic transfer, then a member of TLT JV may choose to pay that Acceptor by cheque or by electronic funds transfer to any existing New Zealand domiciled bank account that the Acceptor has advised to Tilt's share registrar (such as for dividend payments), and TLT JV is not obliged to notify the Acceptor that a member of TLT JV has done so, and TLT JV (and each member of TLT JV) will have no liability for its choice to do so. Acceptors electing payment by electronic transfer may be charged fees by their bank or financial institution.
- 7.2 If the consideration for this Offer is not sent within the period specified in paragraph 2.2 to any Acceptor, that Acceptor may withdraw acceptance of this Offer by notice in writing to TLT JV, but only after the expiration of 7 days' written notice to TLT JV of that Acceptor's intention to do so. This right to withdraw acceptance of this Offer will not apply if the Acceptor receives the consideration during the 7 day period referred to in this paragraph.
- 7.3 Notwithstanding the above, but subject to paragraph 7.4, if an Acceptor holds its Shares in a CHESS holding, TLT JV may choose to pay that Acceptor by cheque.
- 7.4 TLT JV may arrange for a third party to provide a currency conversion service, whereby an Acceptor (at its own cost) can elect to have the New Zealand dollar consideration payable for their Shares converted to a currency other than New Zealand dollars, provided however that this will be a matter between the third party and the Acceptor. TLT JV will satisfy its obligation by complying with paragraph 7.1.
- 7.5 With mutual agreement, the consideration due to any Acceptor may be set-off in full or in part against any money due from that Acceptor to a member of the TLT JV or their related company.

## **8. NOTICES**

- 8.1 Notice by TLT JV to Tilt and the Takeovers Panel:
  - (a) declaring this Offer unconditional; or
  - (b) advising that this Offer is withdrawn in accordance with the Takeovers Code; or
  - (c) advising that this Offer has lapsed in accordance with its terms or the Takeovers Code,



in each case, will be deemed to be notice to all Tilt shareholders when so given.

- 8.2 Notice of any variation of this Offer will be sent to Tilt and the Takeovers Panel and, except where not required in accordance with the Takeovers Code, to each Tilt shareholder under this Offer.

## **9. FURTHER INFORMATION**

- 9.1 Further information relating to the Offer, as required by Schedule 1 to the Takeovers Code, is set out in the Appendix, and forms part of this Offer document.

## **10. INTERPRETATION AND MISCELLANEOUS**

- 10.1 In this Offer document:

- (a) any reference to the Takeovers Code means the Takeovers Code Approval Order 2000 (SR2000/210), as may be varied by any exemption granted by the Takeovers Panel;
- (b) except if expressly defined in this document, or where the context requires otherwise, terms defined in the Takeovers Code shall have the same meaning in this document;
- (c) all references to sums of money are in New Zealand currency;
- (d) any reference to time is to New Zealand time;
- (e) headings are for convenience only and do not affect the interpretation of this Offer document or any Acceptance Form;
- (f) the singular includes the plural and vice versa; and
- (g) references to any statutory provision are to statutory provisions in force in New Zealand (unless expressly stated otherwise) and include any statutory provision which amends or replaces it, and any by-law, regulation, order, statutory instrument, determination or subordinate legislation made under it.

- 10.2 This Offer may be varied by TLT JV in accordance with rule 27 of the Takeovers Code.

- 10.3 All amounts payable by an Acceptor under this Offer shall be paid in full without any deduction or withholding other than as required by applicable law in any jurisdiction. The Acceptor shall not be entitled to assert any credit, set-off or counterclaim against TLT JV or any member of TLT JV in order to justify withholding payment of any such amount in whole or in part.

- 10.4 All cheques, electronic funds, Acceptance Forms, and other documents to be delivered, sent or transferred by or to any Acceptor will be delivered, sent or transferred at that Acceptor's own risk.

- 10.5 This Offer and any contract arising from it shall be governed by and construed in accordance with the laws of New Zealand, and the parties to any such contract submit to the non-exclusive jurisdiction of the Courts of New Zealand.

- 10.6 The provisions set out in the Acceptance Form are part of the terms of this Offer.

- 10.7 If there is an inconsistency between the terms of this Offer and the provisions of the Takeovers Act 1993 or the Takeovers Code, the provisions of the Takeovers Act 1993 or the Takeovers Code (as the case may be) will prevail.

## **APPENDIX: INFORMATION REQUIRED TO BE SPECIFIED IN OFFER BY SCHEDULE 1 TO THE TAKEOVERS CODE**

The information required by Schedule 1 to the Takeovers Code, and not stated elsewhere in this Offer document, is set out below. Where information is not applicable or not required, no statement is made regarding that information. The following matters are stated as at the Notice Date.

### **1. Date**

The Offer is dated [●] 2018.

### **2. Offeror and its directors**

- 2.1 The offeror is an unincorporated joint venture named Tilt Renewables Joint Venture ("**TLT JV**"). The names and addresses of the participants in and members of TLT JV are:

Infratil 2018 Limited ("**Infratil**")  
5 Market Lane  
Wellington Central, Wellington 6011, New Zealand

Mercury NZ Limited ("**MCY**")  
Level 3, 109 Carlton Gore Road,  
Newmarket, Auckland 1023, New Zealand

- 2.2 The directors of the members of TLT JV are:

Mark Tume (Infratil)  
Marko Bogoievski (Infratil)  
Joan Withers (MCY)  
Prue Flacks (MCY)  
Scott St John (MCY)  
Andrew Lark (MCY)  
James Miller (MCY)  
Keith Smith (MCY)  
Patrick Strange (MCY)  
Mike Taitoko (MCY)

### **3. Target company**

Tilt Renewables Limited ("**Tilt**")

### **4. Ownership of equity securities of target company**

The table below sets out the numbers, designations and percentages of equity securities of any class of Tilt that are held or controlled by:

- (a) a member of TLT JV;
- (b) any related company of a member of TLT JV;
- (c) any person acting jointly or in concert with a member of TLT JV;
- (d) any director of any persons described in sub-paragraphs (a) to (c) above; and

- (e) any other person holding or controlling 5% or more of the class, to the knowledge of a member of TLT JV.

Name	Number and class of equity securities held or controlled	Percentage of equity securities on issue (excluding treasury stock) held or controlled
Renew Nominees Limited ("RNL") <sup>1</sup>	110,399,170 ordinary shares	35.274% of all ordinary shares
Mercury NZ Limited	62,563,302 ordinary shares (held) 21,315,536 ordinary shares <sup>2</sup> (controlled)	19.99% of all ordinary shares 6.81% of all ordinary shares
Infratil Energy New Zealand Limited ("IENZL") <sup>1</sup>	48,470,446 ordinary shares	15.49% of all ordinary shares
Infratil Investments Limited (IIL) <sup>1</sup>	872,773 ordinary shares	0.28% of all ordinary shares
Marko Bogoevski <sup>3</sup>	26,318 ordinary shares	0.01% of all ordinary shares
Keith Smith <sup>4</sup>	12,117 ordinary shares	0.004% of all ordinary shares
Alan Bickers <sup>5</sup>	16,102 ordinary shares	0.01% of all ordinary shares
Richard Aitken <sup>5</sup>	27,576 ordinary shares	0.01% of all ordinary shares
Ian Samuel Knowles <sup>5</sup>	42,716 ordinary shares	0.01% of all ordinary shares
Bruce Harker <sup>6</sup>	164,167 ordinary shares	0.05% of all ordinary shares
Fiona Oliver <sup>6</sup>	38,572 ordinary shares	0.01% of all ordinary shares
Geoffrey Swier <sup>6</sup>	102,418 ordinary shares	0.03% of all ordinary shares
Paul Newfield <sup>6</sup>	38,572 ordinary shares	0.01% of all ordinary shares
Phillip Strachan <sup>6</sup>	38,572 ordinary shares	0.01% of all ordinary shares
Vimal Vallabh <sup>6</sup>	38,572 ordinary shares	0.01% of all ordinary shares
Anne Urlwin <sup>6</sup>	2,696 ordinary shares	0.001% of all ordinary shares
Fraser Whineray <sup>7</sup>	100 ordinary shares	0.00003% of all ordinary shares
TECT Holdings Limited	21,315,536 ordinary shares <sup>2</sup>	6.81% of all ordinary shares

<sup>1</sup> Each of these companies is an Infratil Limited ("IFT") group company and therefore IFT controls these companies' shares in Tilt, resulting in IFT controlling in total 159,742,389 Tilt ordinary shares and 51.04% of all Tilt ordinary shares (excluding treasury stock).

<sup>2</sup> These are the same shares, which are subject to an option granted by TECT Holdings Limited in favour of MCY pursuant to a letter agreement dated 11 May 2018 (as referred to in paragraph 6.2 below).

<sup>3</sup> Mr Bogoevski is a director of IFT and related entities of IFT.

<sup>4</sup> Mr Smith is a director of MCY. Mr Smith is the registered holder of 2,117 shares, and is a director of Gwendoline Holdings Limited which is the registered holder of 10,000 shares.



<sup>5</sup> Mr Bickers, Mr Aitken and Mr Knowles are directors of Trustpower Limited, which is a related company of IFT. The registered holders of Mr Bickers' shares are AN and EJ Bickers.

<sup>6</sup> Mr Harker, Mrs Oliver, Mr Newfield, Mr Strachan, Mr Vallabh, Mr Swier and Ms Urlwin are directors of Tilt. The registered holder of 77,946 of Mr Harker's shares are the trustees of BJ & JS Harker Trust and the registered holder of 86,221 of Mr Harker's shares is Bell Gully Trustee Company Limited. The registered holder of Mrs Oliver's shares are the trustees of the Bella Vista Trust. The registered holder of Mr Newfield's shares is Bell Gully Trustee Company Limited. The registered holders of Mr Strachan's shares are the trustees of the Bosisto Trust. The registered holder of Mr Vallabh's shares is Bell Gully Trustee Company Limited. The registered holder of Mr Swier's shares is MacLagen Pty Ltd as trustee of the Swier Family Trust. Mr Swier is also a director of Trustpower Limited, a related company of IFT. The registered holder of Ms Urlwin's shares is Maigold Holdings Limited.

<sup>7</sup> Mr Whineray is the Chief Executive of MCY and a director of related entities of MCY.

The information set out in the table above is based on disclosures made by directors of listed issuers as required under sections 297(1) and (2) of the Financial Markets Conduct Act 2013.

Except as disclosed above, no other person of the kind referred to in sub-paragraphs 4(a) to (d) holds or controls equity securities of Tilt.

## 5. Trading in target company equity securities

Details of the Tilt equity securities acquired or disposed of by any person of the kind referred to in sub-paragraphs 4(a) to (d) during the 6 month period before the Notice Date:

Name	Number and class of equity securities acquired / disposed of	Acquisition or disposal	Consideration per security*
Mercury NZ Limited	62,563,302 ordinary shares	Acquisition on 16 May 2018	NZ\$2.30
TECT Holdings Limited	62,563,302 ordinary shares	Disposal on 16 May 2018	NZ\$2.30
Bruce Harker	4,509 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	4,525 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	4,383 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	4,080 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08
	4,081 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	3,985 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13



Name	Number and class of equity securities acquired / disposed of	Acquisition or disposal	Consideration per security*
Paul Newfield	2,017 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	2,024 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	1,961 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	1,825 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08
	1,826 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13
Fiona Oliver	2,017 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	2,024 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	1,961 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	1,825 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08
	1,826 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13
Geoffrey Swier	2,017 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	2,024 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	1,961 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	1,825 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08

Name	Number and class of equity securities acquired / disposed of	Acquisition or disposal	Consideration per security*
	1,826 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13
Phillip Strachan	2,017 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	2,024 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	1,961 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	1,825 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08
	1,826 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13
Vimal Vallabh	2,017 ordinary shares	Acquisition on 6 March 2018	NZ\$1.86
	2,024 ordinary shares	Acquisition on 5 April 2018	NZ\$1.8283
	1,961 ordinary shares	Acquisition on 1 May 2018	NZ\$1.91
	1,825 ordinary shares	Acquisition on 1 June 2018	NZ\$2.08
	1,826 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13
Anne Urlwin	913 ordinary shares	Acquisition on 4 July 2018	NZ\$2.0890
	1,783 ordinary shares	Acquisition on 1 August 2018	NZ\$2.13

\*The information set out in the table above in relation to directors is based on disclosures made by directors as required under sections 297(1) and (2) of the Financial Markets Conduct Act 2013. The consideration per security has been calculated by reference to the aggregate consideration payable for the acquisition divided by the aggregate number of equity securities acquired, in each case as set out in the disclosures. The consideration per security is rounded to four decimal places.

Except as specified above, none of the persons referred to in (a) to (d) of paragraph 4 above have acquired or disposed of any equity securities in Tilt during the 6 month period before the Notice Date.

## **6. Agreements to accept Offer**

- 6.1 On 15 August 2018, Infratil and MCY (together, the “**JV Parties**”) and IFT, RNL, IENZL and IIL entered into the Implementation Agreement under which they established an unincorporated joint venture to undertake the offer and each of RNL, IENZL, IIL and MCY agreed to accept the Offer for all of their respective Shares within 2 working days of the Offer being made.
- 6.2 TECT Holdings Limited granted an option in favour of MCY pursuant to a letter agreement dated 11 May 2018. That option may be exercised in a manner which complies with the Takeovers Code, including pursuant to this Offer or under rule 36 of the Takeovers Code. Pursuant to the Implementation Agreement, MCY has agreed that it will exercise the option after the Offer has become unconditional and before the Closing Date, in a manner which complies with the Takeovers Code. If MCY acquires those shares under rule 36 of the Takeovers Code, it has agreed it would promptly accept the Offer and before the Closing Date. As a result, whether acquired under the Offer or via rule 36 of the Takeovers Code, Infratil would ultimately become the registered holder of those shares.

## **7. Arrangements to pay consideration**

- 7.1 TLT JV confirms that resources will be available to it sufficient to meet the consideration to be provided on full acceptance of the Offer and to pay any debts incurred in connection with the Offer (including debts arising under rule 49 of the Takeovers Code).
- 7.2 A statement setting out the rights of each offeree under rule 34 of the Takeovers Code, to withdraw its acceptance for non-payment of the consideration, is set out in paragraph 7.2 of the Offer document.

## **8. Arrangements between Offeror and target company**

- 8.1 As noted in paragraph 6.1 of this Appendix, the JV Parties have entered into the Implementation Agreement establishing an unincorporated joint venture and governing the terms on which the Offer is to be made.
- 8.2 Tilt is related to Infratil (one of the JV Parties) because more than half of the Shares are held or controlled by its parent company IFT (through RNL, IENZL and IIL).
- 8.3 The material terms of the Implementation Agreement are as follows:
  - (a) all parties agree, as fundamental principles of the Implementation Agreement, that nothing in the Implementation Agreement (or elsewhere) gives MCY (on the one hand) or IFT, Infratil, RNL, IENZL and IIL (together on the other hand) the ability or right to control or hold any of each other's Shares;



- (b) the parties acknowledge that they are "associates" for the purposes of the Takeovers Code, and agree not to acquire any further rights in Shares or take any other action in contravention of the Takeovers Code or the Financial Markets Conduct Act 2013;
- (c) the JV Parties formed TLT JV (an unincorporated joint venture) to make the Offer and, if applicable, implement the compulsory acquisition procedures in Part 7 of the Takeovers Code ("**Compulsory Acquisition**"), and following Compulsory Acquisition to de-list Tilt from the NZX and ASX;
- (d) Infratil and MCY agreed to form a steering committee for TLT JV which has the power and authority to govern and control TLT JV in relation to all matters in respect of the Offer and the Compulsory Acquisition;
- (e) the JV Parties will send an agreed form of takeover notice and takeover offer within the deadlines allowed by the Takeovers Code;
- (f) IFT and Infratil will be responsible for TLT JV's costs;
- (g) MCY, RNL, IENZL and IIL will each accept the Offer for all of their respective Shares within 2 working days of the Offer being made;
- (h) IFT will procure Infratil to pay the Offer price in respect of all Shares acquired pursuant to the Offer (other than the Shares owned by MCY), and MCY will pay the Offer price in respect of the Shares it owns and which it accepts into the Offer;
- (i) all Shares acquired pursuant to the Offer will be registered into the name of Infratil or such other wholly owned nominee as IFT may direct (other than the Shares owned by MCY, which will be registered into the name of MCY or its wholly owned nominee);
- (j) subject to the Offer becoming unconditional and MCY exercising the option (as contemplated by paragraph 6.2 of this Appendix) Infratil intends to support the appointment to the board of directors of Tilt a person nominated by MCY (while this is contractually binding, it does not confer on MCY holding or control over any voting rights held or controlled by Infratil Limited or any subsidiaries);
- (k) the representatives of Infratil on the steering committee of TLT JV will determine if the Offer period should be extended, whether any other variations to the Offer which are permissible pursuant to the Takeovers Code should be made and whether any conditions should be waived, and make any other decisions in respect of the Offer, provided that such decisions do not put either party in breach of law, and in each case following consultation with the representatives of MCY on the steering committee of TLT JV;
- (l) immediately following the close of the Offer, if IFT and MCY have become (in aggregate) the Dominant Owner, TLT JV will implement the Compulsory Acquisition and IFT will procure Infratil to pay the consideration payable under such sale and all Shares acquired under such sale will be registered into the name of Infratil or such other wholly owned nominee as IFT may direct;
- (m) if Infratil and MCY do not become (in aggregate) the Dominant Owner in relation to Tilt by reason of acceptances of the Offer and do not, therefore, implement the Compulsory



Acquisition, then, upon the close of the Offer, Infratil and MCY will not be obligated to take the steps contemplated in sub-paragraph (n) below;

- (n) on completion of the Compulsory Acquisition Infratil and MCY will enter into a shareholders' agreement in the form agreed by the parties relating to their respective rights and obligations as shareholders of Tilt; and
- (o) MCY has agreed that it will exercise the option (referred to in paragraph 6.2 of this Appendix) after the Offer has become unconditional and before the Closing Date, in a manner which complies with the Takeovers Code. If MCY acquires those shares under rule 36 of the Takeovers Code, MCY has agreed it would promptly accept the Offer and before the closing date. As a result, whether acquired under the Offer or via rule 36 of the Takeovers Code, Infratil would ultimately become the registered holder of those shares.

A full copy of the Implementation Agreement has been attached to substantial product holder notices that members of the TLT JV have provided to NZX for market release on 15 August 2018.

- 8.4 Except for the Implementation Agreement and the associated transactions detailed above, as at the date of the Offer, no agreement or arrangement (whether legally enforceable or not) has been made, or is proposed to be made, between TLT JV or any of its associates and Tilt or any related company of Tilt in connection with, in anticipation of, or in response to the Offer.

**9. Arrangements between Offeror and directors and officers of target company**

No agreement or arrangement (whether legally enforceable or not) has been made, or is proposed to be made, between TLT JV or any associates of TLT JV, and any directors or senior officers of Tilt or of any related company of Tilt (including any payment or other benefit proposed to be made or given by way of compensation for loss of office, or as to their remaining in or retiring from office) in connection with, in anticipation of, or in response to, the Offer.

**10. Financial assistance**

- 10.1 No agreement or arrangement has been made, or proposed to be made, under which Tilt or any related company of Tilt will give (directly or indirectly) financial assistance for the purpose of, or in connection with, the Offer.
- 10.2 IFT is a related company of Tilt. IFT will, through Infratil, fund the purchase of the Shares pursuant to the Offer (save for the Shares of MCY which will be paid for by MCY).

**11. Intentions about material changes to target company**

- 11.1 If TLT JV becomes entitled to invoke the compulsory acquisition provisions of the Takeovers Code, it intends to compulsorily acquire any outstanding Shares and apply for the delisting of Tilt from the NZX Main Board and the ASX.
- 11.2 TLT JV intends to continue Tilt's strategy outlined in the 11 April 2018 Infratil Investor Day presentation by Tilt's CEO (slides available at <https://infratil.com/assets/imported/nzx/2018-Tilt-Renewables-IFT-Investor-Day-277511.pdf> and video available at <https://edge.media-server.com/m6/p/djnqrxvr>) and Tilt's 2018 annual report (available at <https://www.tiltrenewables.com/investors-landowners/investor-publications>). The Investor Day presentation comments that the debt/equity funding model for projects will depend on offtake

structures. TLT JV supports Tilt's intention to raise further capital, and supports consideration of all options, including new debt and/or new equity.

11.3 Otherwise, TLT JV does not currently intend to make material changes to:

- (a) the business activities of any member of the Tilt Group;
- (b) the material assets of any member of the Tilt Group; or
- (c) the capital structure of Tilt (including to its dividend policy, equity or debt).

11.4 Although TLT JV reserves the right to make changes to the intention expressed above, there is no other information known to TLT JV about the likelihood of changes to any member of the Tilt Group that could reasonably be expected to be material to the making of a decision by a Tilt shareholder to accept or reject the Offer.

11.5 Statements made under this paragraph are consistent with any information that has been given by TLT JV to any regulatory body (in New Zealand or in an overseas jurisdiction) in relation to the Offer.

## **12. Pre-emption clauses in target company's constitution**

As at the date of the Offer document there is no restriction on the right to transfer any equity securities to which the Offer relates contained in the constitution of Tilt which has the effect of requiring the holders of those securities to offer the securities for purchase to Tilt shareholders or to any other person before transferring those securities.

## **13. Escalation clauses**

There is no agreement or arrangement (whether legally enforceable or not) under which any existing holder of equity securities in Tilt will or may receive in relation to, or as a consequence of, the Offer any additional consideration or other benefit over and above the consideration set out in the Offer, or any prior holder of equity securities in Tilt will or may receive any consideration or other benefit as a consequence of the Offer.

## **14. Independent adviser's report**

No report is required under rule 22 of the Takeovers Code (which, if the offer is for more than 1 class of financial products, requires a report by an independent adviser on the fairness and reasonableness of the consideration and terms of the offer as between different classes of financial products).

## **15. Certificate**

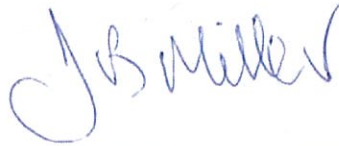
To the best of our knowledge and belief, after making proper enquiry, the information contained in or accompanying the takeover notice is, in all material respects, true and correct and not misleading, whether by omission of any information or otherwise, and includes all the information required to be disclosed by the Offeror under the Takeovers Code.

Signed by the persons named below or their respective agents authorised in writing.



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Marko Bogoevski  
Director  
**Infratil 2018 Limited**



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James Miller  
Director  
**Mercury NZ Limited**



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Fraser Whineray  
Person fulfilling the role of Chief  
Executive Officer of **Mercury NZ Limited**



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William Meek  
Person fulfilling the role of Chief Financial  
Officer of **Mercury NZ Limited**



**ACCEPTANCE FORM**  
**FULL CASH TAKEOVER OFFER FOR ALL SHARES IN TILT RENEWABLES LIMITED**

SHAREHOLDER ("Transferor")	HOLDER NUMBER / CSN / HIN (if any)
	SUB REGISTER
	NUMBER OF SHARES HELD IN TILT RENEWABLES LIMITED as at [Record Date]
	TOTAL CONSIDERATION NZ\$[insert]
	[ACCEPTANCE CODE: [unique random code to authenticate online acceptance]]
NAME ON REGISTER	

**[You may alternatively accept the offer online at [www.shareoffer.co.nz/TiltTakeover](http://www.shareoffer.co.nz/TiltTakeover)]**

By signing this Acceptance Form the Transferor hereby:

- (a) irrevocably accepts the full cash takeover offer ("**Offer**") dated [●] 2018 by the unincorporated joint venture ("**TLT JV**") established by Infratil 2018 Limited and Mercury NZ Limited, for the number of shares in Tilt Renewables Limited ("**Tilt Shares**") held and nominated by the Transferor as set out in the box below ("**Nominated Shares**");
- (b) subject to the terms and conditions of the Offer, agrees to transfer those Nominated Shares to a member of TLT JV (as determined by the members of TLT JV);
- (c) without limitation to any other term of the Offer, represents and warrants as set out in paragraph 4.7 (to the extent applicable) of the Offer; and
- (d) as set out later in this Acceptance Form, appoints each member of TLT JV as attorney and agent of the Transferor.

**NUMBER OF TILT SHARES YOU WISH TO SELL:**

*Note:*

1. You may accept this Offer in respect of all or any Tilt Shares held by you.
2. If you do not state the number of Tilt Shares in respect of which you wish to accept the Offer, you will be deemed to have accepted the Offer in respect of all the Tilt Shares held by you and to have stated that number in the box above.

**METHOD OF PAYMENT**

Payment will be made by either electronic transfer directly into the Transferor's bank account, or by cheque. Please select a method of payment by ticking the appropriate box below. Note that all payments will be made in New Zealand dollars.

Method of Payment (please tick one): ☐ CHEQUE ☐ ELECTRONIC TRANSFER

Note: If you do not select a method of payment, or the details that you provide are not sufficient to effect an electronic transfer, you will be paid by cheque or by direct credit to your existing nominated account held by Computershare.

**Electronic Transfer Details:** Please complete the details below if you wish to be paid by electronic transfer:

Account Name:

NZ Bank Account Number:

Contact Details

Daytime Phone Number:

Email Address:

Dated and executed the

day of

2018

**For individual or joint holders / attorney**

Signed by the Transferor(s):

Signature

Signature

Signature

**For a company / body corporate**

Signed by the Transferor(s) by:

Title:

Title:

**NOTES AND INSTRUCTIONS FOR COMPLETION**

- 1 **TO ACCEPT THE OFFER:** Complete and sign this Acceptance Form where marked "Signed by the Transferor(s)" and date where marked. Companies must sign in accordance with the Companies Act 1993 or other applicable law.
- 2 **METHOD OF PAYMENT:** You should select a method of payment. If you do not, or the details that you provide are not sufficient to effect an electronic transfer to you, you will be paid by cheque or by direct credit to your existing nominated account held by Computershare.
- 3 **JOINT HOLDERS:** If the Nominated Shares are registered in the names of joint holders, all must sign the Acceptance Form. If one or some, but not all, joint holders sign, the joint holder(s) who has/have signed represent and warrant to the members of TLT JV jointly and severally, that the joint holder(s) who has/have signed the Acceptance Form do(es) so on behalf of and as duly authorised agent(s) for the joint holder(s) who has/have not signed, that such authority has not been revoked, and that the acceptance is binding on the joint holder(s) who has/have not signed the Acceptance Form.
- 4 **POWER OF ATTORNEY:** If the Acceptance Form is signed under a power of attorney, the relevant power of attorney must be submitted with the Acceptance Form, and the certificate below must be completed unless the attorney is a body corporate, in which case the attorney must sign and attach a certificate of non-revocation of power of attorney in the form set out in the Property Law Act 2007.
- 5 **CHESS HOLDING:** If you hold your Tilt Shares in a CHESS holding (see "sub register" above), to accept the Offer you can either:
  - (a) instruct your Controlling Participant (as defined in the ASX Settlement Operating Rules) directly – normally your share broker. If you do this, you will need to sign and return this Acceptance Form to your Controlling Participant; or
  - (b) authorise each member of TLT JV to contact your Controlling Participant on your behalf, which you can do by signing and returning this Acceptance Form to the address below so that it is received in sufficient time to allow your instruction to be acted upon by 5.00pm on [●] (which will authorise a member of TLT JV (as determined by the members of TLT JV) (and Computershare on its behalf) to instruct your Controlling Participant to initiate acceptance of the Offer on your behalf). By signing and returning this Acceptance Form you will be deemed to have authorised a member of TLT JV (as determined by the members of TLT JV) to contact your Controlling Participant directly via the CHESS system. Neither TLT JV, any member of TLT JV nor Computershare will be responsible for any delays incurred by this process.
- 6 **ON COMPLETION:** Place the signed Acceptance Form in the enclosed reply-paid envelope and post to the address below, or email the signed Acceptance Form to the email address provided below, as soon as possible but in any event so as to be received not later than 11.59pm New Zealand time on [●] 2018 (unless extended).

TLT JV Takeover Offer  
[C/- Computershare Investor Services Limited  
Private Bag 92119  
Victoria Street West  
Auckland 1142]

Email: [TLTJVacceptances@computershare.co.nz]  
(please put TLT JV Takeover Offer in the subject line for easy identification)

If you post and email this Acceptance Form please mark the original Acceptance Form "EMAILED".

[Or you may accept the offer online at [www.shareoffer.co.nz/TiltTakeover](http://www.shareoffer.co.nz/TiltTakeover)]

- 7 **PREVIOUS SALE:** If you have sold all your Tilt Shares, please pass this Acceptance Form together with the Offer documents to the agent (eg the broker) through whom the sale was made or to the purchaser(s) of such Tilt Shares. If you have sold part of your shareholding, record that fact on this Acceptance Form by amending the number of Tilt Shares noted as being held by you on the face of this Acceptance Form.
- 8 **SALE OF PART OF HOLDING ONLY:** If you want to accept the Offer for part of your holding only, please enter the number of Tilt Shares you wish to sell in the relevant box above before returning the Acceptance Form.
- 9 **INTERPRETATION:** In this Acceptance Form references to the Transferor in the singular shall include the plural.

**IF YOU ARE IN ANY DOUBT ABOUT THE PROCEDURE FOR ACCEPTANCES, PLEASE CALL [COMPUTERSHARE INVESTOR SERVICES LIMITED ON +64 9 488 8777]**

#### POWER OF ATTORNEY

BY THE TRANSFEROR'S EXECUTION OF THIS ACCEPTANCE FORM, THE TRANSFEROR hereby enters into a Power of Attorney in favour of each member of TLT JV as follows:

As from the date of beneficial ownership and title to my/our Nominated Shares passing to a member of TLT JV in accordance with the terms of the Offer, I/we hereby irrevocably authorise and appoint each member of TLT JV (with power of substitution by each member of TLT JV in favour of such person(s) as the such member may appoint to act on its behalf) as my/our attorney and agent to act for me/us and do all matters of any kind or nature whatsoever in respect of or pertaining to the Nominated Shares and all rights and benefits attaching to them as any member of TLT JV may think proper and expedient and which I/we could lawfully do or cause to be done if personally acting as a legal or beneficial owner of the Nominated Shares.

IF THIS ACCEPTANCE FORM IS SIGNED UNDER POWER OF ATTORNEY, THE ATTORNEY(S) SIGNING MUST SIGN THE FOLLOWING CERTIFICATE:

#### CERTIFICATE OF NON-REVOCATION OF POWER OF ATTORNEY

I/WE, \_\_\_\_\_  
(Insert name of Attorney(s) signing)

of \_\_\_\_\_  
(Address and Occupation)

HEREBY CERTIFY:

1. THAT by a Power of Attorney dated the \_\_\_\_\_ day of \_\_\_\_\_ the Transferor named and described on the face of this Acceptance Form ("**Donor**") appointed me his/her/its/their attorney on the terms and conditions set out in that Power of Attorney.
2. THAT I/we have executed the Acceptance Form printed on the face of this document as attorney under that Power of Attorney and pursuant to the powers thereby conferred upon me/us.
3. THAT at the date hereof I/we have not received any notice or information of the revocation of that Power of Attorney by the death (or winding up) of the Donor or otherwise.

Signed at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 2018

\_\_\_\_\_  
Signature of Attorney(s)

NOTE: Your signature does not require witnessing