

360 CAPITAL INVESTMENT TRUST

Financial Report For the year ended 30 June 2018

Comprising 360 Capital Investment Trust ARSN 104 552 598 and its controlled entities.

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360 Capital Investment Trust
Directors' report
For the year ended 30 June 2018

The Directors of 360 Capital FM Limited (CFML) (ABN 15 090 664 396) (AFSL No 221474), the Responsible Entity of 360 Capital Investment Trust (Trust) present their report, together with the financial report of 360 Capital Investment Trust and its controlled entities (consolidated entity) for the year ended 30 June 2018.

The consolidated entity forms part of the stapled entity, 360 Capital Group (Stapled Group or Group) (ASX: TGP) comprising 360 Capital Group Limited (Company) and its controlled entities and 360 Capital Investment Trust and its controlled entities.

Directors

The following persons were Directors of 360 Capital FM Limited during the year and up to the date of this report unless otherwise stated:

David van Aanholt (Chairman)
Tony Robert Pitt
William John Ballhausen
Graham Ephraim Lenzner
Andrew Graeme Moffat

Principal activities

The consolidated entity is a diversified real estate investment trust. The principal activities were focused on the core business segment representing investment in equity and debt real estate investments including co-investment in managed funds, providing income through distributions and finance revenue and potential capital growth in equity values. There were no significant changes in the nature of activities of the consolidated entity during the year.

Operating and financial review

The key financial highlights for the year ended 30 June 2018 include:

- Statutory net profit attributable to unitholders of \$17.6 million (2017: \$14.8 million)
- Operating profit¹ of \$11.4 million (2017: \$10.3 million)
- Statutory Earnings per Unit (EPU) of 8.4 cps (2017: 6.8 cps)
- Distributions per Unit (DPU) increased to 5.5 cps (2017: 6.5 cps)

The key operating achievements for the year ended 30 June 2018 include:

- Completed the acquisition of 67.3% of Asia Pacific Data Centre Group (ASX: AJD) for \$142.2 million now valued at \$156.5 million;
- Group completed a \$47.7 million capital reallocation via a fully franked special distribution of 21.01 cps releasing 7.98 cps franking credits and providing capital to the Trust; and
- Settled a further \$13.6 million of unlisted units under option with Centuria Capital Group (Centuria) with an additional \$39.8 million to be settled during in FY19

1 Operating profit is a financial measure which is not prescribed by Australian Accounting Standards (AAS) and represents the profit under AAS adjusted for specific non-cash items and significant items. The Responsible Entity considers operating profit to reflect the core earnings of the Trust and it is used as a guide to assess the Trust's ability to pay distributions to unitholders. The operating profit information in the table has not been subject to any specific audit procedures by the Trust's auditor but has been extracted from Note 3: Segment reporting.

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Operating and financial review (continued)

Overview

The statutory profit to the unitholders of the consolidated entity for the year ended 30 June 2018 was \$17.6 million (2017: \$14.8 million). The operating profit (profit before specific non-cash items and significant items) was \$11.4 million (2017: \$10.3 million).

During the financial year, the consolidated entity deployed a large portion of its capital into Asia Pacific Data Centre Group, an investment in a real estate asset class demonstrating strong fundamentals. As at 30 June 2018, the consolidated entity's 67.3% stake in AJD was worth \$156.5 million.

Real estate equity investment in sectors providing superior returns

The consolidated entity has two core equity investments totalling \$171.1 million comprising a 67.3% interest in Asia Pacific Data Centre Group and a 23.7% interest in 360 Capital Total Return Fund.

The consolidated entity also has exposure to real estate credit activities through its \$15.3 million investment in TOT. During FY18, TOT committed or deployed the majority of its capital into real estate credit activities and now has a loan book of \$111.0 million.

The other real estate growth sector the consolidated entity has gained exposure to is the data centre sector. In May 2017, the consolidated entity made an initial 19.9% investment in AJD and subsequently made a full cash takeover. At the close of the takeover, the consolidated entity owned a total of 67.3% of securities on issue with a total value of \$155.8 million as at 30 June 2018.

The AJD portfolio comprises 3 data centres located in Sydney, Melbourne and Perth all leased to NEXTDC Limited (ASX: NXT) on triple net leases with an average weighted average lease expiry of 10.3 years. AJD has low gearing of 9.2%.

Post the takeover by the Group, NEXTDC called a securityholder meeting to wind up the Trust of AJD. The Group has initiated proceedings in the Supreme Court of NSW seeking a declaratory relief that it is entitled to vote on a windup. The Group is awaiting the result of these hearings.

The 360 Capital Group notes that AJD announced it has conducted a strategic review of its operations and market positioning in the data centre industry and may consider expanding its activities to include developing and operating data centres. The Group is supportive of this strategy given AJD's current inefficient balance sheet, growth opportunities available in the data centre sector, and the potential re-rating through AJD becoming an active participant in the Asia Pacific data centre market.

Real estate debt investment

Given the 360 Capital Group's views on the market for traditional direct ownership of real estate assets in Australia, the Group is focused on expanding into real estate credit activities. As the Australian Prudential Regulation Authority (APRA) continues to place restraints on the Australian banks capital allocation to certain property sectors, the Group sees real estate debt investment as a strong growth area.

The Group is targeting to be a major participant in lending within the Australian commercial real estate marketplace and expects these activities to be a major contributor to revenue growth for the Group through establishment fees, management fees and direct return through co-investment with its partners and TOT.

During the year, the Group activated its real estate credit activities through AMF Finance Pty Ltd (AMF), the Group's joint venture with TOT. AMF has originated and has originated \$111.0 million in loans, all of which have been funded through TOT to-date. The loans are typically senior first mortgages, between \$5.0 million to \$35.0 million generating an investment return of (IRR) between 12%- 17% p.a.

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Operating and financial review (continued)

Non-core investments

Centuria exercised a total of \$13.6 million in call option units during FY18. The balance of these unlisted investments is under put and call options, totalling \$39.8 million comprising:

- \$20.3 million of units in Centuria 111 St Georges Terrace Fund which is under a put and call option providing the Group with a 7.5% p.a. guaranteed return until its put option date, which has been extended to June 2019; and
- \$19.5 million in Centuria Retail Fund which is under a put and call option providing the Group with a 7.5% p.a. guaranteed return until its put option date in January 2019. Centuria have issued a notice of meeting to wind up this fund which may result in the proceeds of the units (at the put option price) being paid prior to January 2019.

The Group has a further \$4.2 million in Centuria Retail Fund which is not under a put option agreement and the Group is supportive of Centuria's wind up strategy which will provide a defined realisation strategy for these units.

Capital management

The 360 Capital Group entered a \$20.0 million unsecured corporate facility for 2 years in September 2017 to fund the AJD takeover the loan was fully drawn in November 2017. The Group is targeting to repay the facility by January 2019 using the proceeds of the options with Centuria.

As a result of the Group's sale of the majority of its funds management business and co-investments to Centuria, the Group undertook a capital reconstruction to rebalance the capital between the Trust and the Company. This reconstruction included the payment by the Company of a fully franked special dividend of 21.01 cps (franking rate of 27.5%) which allowed the release of 7.97 cps in franking credits and provided for a reinvestment of 21.01 cps to increase to securityholder cost base. The Group's capital structure rebalancing provided the Trust with the necessary capital base to carry out its strategy of making real estate debt and equity investments in line with the Group's growth strategy.

For the March and June 2018 quarter distribution, the Group turned on its DRP, raising a total of \$2.8 million and issued 2.8 million securities.

Summary and Outlook

The 360 Capital Group will continue to be patient and diligent with its capital and continue to monitor opportunities, look at growing revenue streams without using Groups capital, and continue to be opportunistic in its approach to creating value for its investors.

The Group will focus on Increasing the size of TOT's capital base to improve liquidity, diversifying its loan book and continuing to grow TOT's earnings. As a securityholder, the Group supports the growth plans outlined by AJD to improve the Group's returns from capital deployed into the data centre sector.

360 Capital Investment Trust
Directors' report
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Distributions

Distributions declared by 360 Capital Investment Trust directly to unitholders during the year were as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
1.625 cents per unit paid on 28 October 2016	-	3,893
1.625 cents per unit paid on 25 January 2017	-	3,894
1.625 cents per stapled security paid on 27 April 2017	-	3,487
1.625 cents per stapled security paid on 27 July 2017	-	3,488
0.75 cents per unit paid on 26 October 2017	1,695	-
0.75 cents per unit paid on 30 January 2018	1,703	-
2.00 cents per unit paid on 27 April 2018	4,542	-
2.00 cents per unit paid on 27 July 2018	4,570	-
Total	12,510	14,762

Significant changes in state of affairs

In the opinion of the Directors, there were no significant changes in the state of affairs of the consolidated entity that occurred during the year under review other than those listed above or elsewhere in the Directors' report.

Likely developments and expected results of operations

The Group will continue to focus on growing its listed investments together with investigating new partnering and private capital opportunities.

Events subsequent to balance date

Subsequent to balance date, AJD extended its debt facility with Bankwest for a further 12 months with the facility now expiring 29 November 2019.

No other circumstances have arisen since the end of the year which have significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

Environmental Issues

The consolidated entity complied with all applicable environmental regulations during the course of the financial year.

Buy back arrangement

The consolidated entity is not under any obligation to buy back, purchase or redeem units from stapled securityholders. During the year, the consolidated entity did not buy back or cancel any units (2017: 25,000,000).

Distribution Reinvestment Plan

During the year the Group introduced a Distribution Reinvestment Plan (DRP) which was activated for the March 2018 quarterly distribution. The Group issued 1,424,784 securities in April 2018 and raised \$1.4 million relating to the March 2018 quarterly distribution. In July 2018 the Group issued 1,368,599 securities and raised a further \$1.4 million relating to the June 2018 quarterly distribution. Securities were issued at a 1.5% discount to the Group's 10 day weighted average trading price as per the Group's DRP policy.

360 Capital Investment Trust
Directors' report
For the year ended 30 June 2018

Options

No options over issued units or interests in the consolidated entity were granted during or since the end of the financial year and there were no options outstanding at the date of this report. The Directors and executives of the Responsible Entity hold no options over interests in the consolidated entity.

Indemnification and insurance of Officers and Directors

During or since the end of the financial year, the Responsible Entity has paid insurance premiums to insure each of the aforementioned Directors as well as Officers of the Responsible Entity of the consolidated entity against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in their capacity as Officers of the Responsible Entity, other than conduct involving a wilful breach of duty in relation to the Responsible Entity.

The Responsible Entity has not otherwise, during or since the end of the financial year indemnified or agreed to indemnify an Officer of the Responsible Entity.

Indemnification of auditors

To the extent permitted by law, the Responsible Entity has agreed to indemnify its auditors, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

Non-audit services

Disclosed in Note 9 were the non-audit services provided by the consolidated entity's auditors. The Directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

Auditor's independence declaration

The auditor's independence declaration required under Section 307C of the Corporations Act 2001 is set out on page 7 and forms part of the Directors' report for the year ended 30 June 2018.

Rounding of amounts

The Trust is an entity of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 issued by the Australian Securities and Investments Commission (ASIC). In accordance with that Instrument, amounts in the annual financial report and Directors' report have been rounded to the nearest thousand dollars, unless otherwise stated.

This report is made in accordance with a resolution of the Directors.



David van Aanholt
Chairman



Tony Robert Pitt
Managing Director

Sydney
22 August 2018

Auditor's Independence Declaration to the Directors of 360 Capital FM Limited as Responsible Entity for 360 Capital Investment Trust

As lead auditor for the audit of 360 Capital Investment Trust for the financial year ended 30 June 2018, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of 360 Capital Investment Trust and the entities it controlled during the financial year.



Ernst & Young



Mark Conroy
Partner
22 August 2018

360 Capital Investment Trust
Consolidated statement of profit or loss and other comprehensive income
For the year ended 30 June 2018

		30 June 2018 \$'000	30 June 2017 \$'000
	Note		
Revenue from continuing operations			
Rental from investment properties	5	9,293	3,940
Distributions from property funds	5	4,279	10,234
Finance revenue		219	1,356
Total revenue from continuing operations		13,791	15,530
Other income			
Gain on bargain purchase		2,866	-
Net gain on disposal of financial assets		3,327	-
Share of equity accounted profits		480	339
Net gain on fair value of investment properties		11,000	-
Net gain on fair value of derivative financial instruments		273	1,127
Reversal of impairment related party loan		-	8,096
Total other income		17,946	9,562
Total revenue and other income from continuing operations		31,737	25,092
Investment property expenses	7	-	1,558
Administration expenses		3,236	511
Finance expenses	8	1,725	4,893
Transaction costs	6	3,475	977
Net loss on fair value of financial assets		352	1,596
Net loss on fair value of investment properties		-	50
Profit for the year		22,949	15,507
Other comprehensive income for the year		-	-
Total comprehensive income for the year		22,949	15,507
Total comprehensive income attributable to:			
Profit attributable to unitholders		17,554	14,752
Profit attributable to external non-controlling interests		5,395	755
Total comprehensive income for the year		22,949	15,507
Earnings per unit for profit attributable to unitholders of the consolidated entity		Cents	Cents
Basic earnings per unit	10	8.4	6.8
Diluted earnings per unit	10	7.8	6.4

The above consolidated statement of profit or loss and other comprehensive income should be read with the accompanying notes.

360 Capital Investment Trust
Consolidated statement of financial position
As at 30 June 2018

		30 June 2018 \$'000	30 June 2017 \$'000
	Note		
Current assets			
Cash and cash equivalents	11	4,821	27,043
Receivables	12	675	1,939
Assets held for sale	14	261,000	-
Financial assets at fair value through profit or loss	13	44,060	4,743
Due from related entities	26	361	-
Total current assets		310,917	33,725
Non-current assets			
Financial assets at fair value through profit or loss	13	-	98,559
Investments equity accounted	15	15,333	16,259
Total non-current assets		15,333	114,818
Total assets		326,250	148,543
Current liabilities			
Trade and other payables	16	3,373	97
Borrowings	17	29,000	-
Derivative financial instruments	18	90	-
Provisions	19	5,510	3,487
Due to related entities	26	36,406	23,251
Total current liabilities		74,379	26,835
Total liabilities		74,379	26,835
Net assets		251,871	121,708
Equity			
Issued capital - trust units		142,149	140,392
Retained earnings/Accumulated losses		34,074	(18,684)
Total equity attributable to unitholders		176,223	121,708
External non-controlling interest		75,648	-
Total equity		251,871	121,708

The above consolidated statement of financial position should be read with the accompanying notes.

360 Capital Investment Trust

Consolidated statement of changes in equity

For the year ended 30 June 2018

		Issued capital \$'000	Retained earnings/ (Accumulated losses) \$'000	Total equity attributable to unitholders \$'000	External non- controlling interest \$'000	Total equity \$'000
	Note					
Balance at 1 July 2017		140,392	(18,684)	121,708	-	121,708
Total comprehensive income for the year		-	17,554	17,554	5,395	22,949
Non controlling interest arising on business combination		-	-	-	73,824	73,824
Transactions with Unitholders in their capacity as Unitholders						
Capital reallocation		-	47,714	47,714	-	47,714
Issued shares/units - DRP		1,233	-	1,233	-	1,233
Issued units - ESP		583	-	583	-	583
Equity raising transaction costs		(59)	-	(59)	-	(59)
Distributions	3	-	(12,510)	(12,510)	(3,571)	(16,081)
		1,757	35,204	36,961	(3,571)	33,390
Balance at 30 June 2018		142,149	34,074	176,224	75,648	251,871
Balance at 1 July 2016		147,234	(18,586)	128,648	11,885	140,533
Total comprehensive income for the year		-	14,752	14,752	755	15,507
Transactions with non-controlling interests		-	(88)	(88)	(12,062)	(12,150)
Transactions with Unitholders in their capacity as Unitholders						
Issued units - Redeemed		(12,473)	-	(12,473)	-	(12,473)
Issued units - ESP		5,631	-	5,631	-	5,631
Distributions	3	-	(14,762)	(14,762)	(578)	(15,340)
		(6,842)	(14,762)	(21,604)	(578)	(22,182)
Balance at 30 June 2017		140,392	(18,684)	121,708	-	121,708

The above consolidated statement of changes in equity should be read with the accompanying notes.

360 Capital Investment Trust
Consolidated statement of cash flows
For the year ended 30 June 2018

		30 June 2018 \$'000	30 June 2017 \$'000
	Note		
Cash flows from operating activities			
Cash receipts from customers		10,283	4,403
Cash payments to suppliers		(5,419)	(2,609)
Distributions received		6,882	11,592
Finance revenue		219	1,356
Finance expenses		(1,507)	(4,920)
Net cash inflows from operating activities	22	10,458	9,822
Cash flows from investing activities			
Payments for investment properties and additions		-	(99)
Payments for financial assets		-	(42,448)
Proceeds from disposal of financial assets		18,394	16,655
Proceeds from disposal of listed co-investments		-	124,888
Payments for subsidiaries		(105,315)	-
Payments for equity accounted investments		-	(15,057)
Payments for loans receivable		-	(66,026)
Proceeds from loans receivable		-	66,026
Payment of transaction costs		(2,715)	(977)
Net cash (outflows)/inflows from investing activities		(89,636)	82,962
Cash flows from financing activities			
Proceeds from borrowings		4,000	400
Repayment of borrowings		-	(78,000)
Loans to related parties		61,308	39,246
Payment for redemption of capital		(59)	(12,473)
Distributions paid to unitholders		(10,193)	(15,018)
Distributions paid to external non-controlling interests		(2,632)	(387)
Net cash inflows/(outflows) from financing activities		52,424	(66,232)
Net (decrease)/increase in cash and cash equivalents		(26,754)	26,552
Cash and cash equivalents at the beginning of the year		27,043	1,084
Cash balance on consolidation/(deconsolidation) of controlled entities		4,532	(593)
Cash and cash equivalents at the end of the year	11	4,821	27,043

The above consolidated statement of cash flows should be read with the accompanying notes.

360 Capital Investment Trust
Notes to the financial report
For the year ended 30 June 2018

Note 1: Basis of preparation

a) Reporting entity

The financial report of 360 Capital Investment Trust comprises the consolidated financial statements of 360 Capital Investment Trust and its controlled entities. The consolidated entity forms part of the stapled entity, 360 Capital Group (Stapled Group) (ASX: TGP) comprising 360 Capital Group Limited and its controlled entities and 360 Capital Investment Trust and its controlled entities. A 360 Capital Group stapled security comprises one 360 Capital Group Limited share stapled to one 360 Capital Investment Trust unit to create a single listed entity traded on the ASX. The stapled security cannot be traded or dealt with separately.

The registered office and the principal place of business is Level 8, 56 Pitt Street, Sydney NSW 2000 Australia. The nature of operations and principal activities of the consolidated entity are disclosed in the Directors' report.

The principal accounting policies adopted in the preparation of the financial report are set out below.

b) Statement of compliance

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001.

International Financial Reporting Standards (IFRS) form the basis of Australian Accounting Standards (including Australian Interpretations) adopted by the AASB, being Australian equivalents to IFRS (AIFRS). The financial report complies with IFRS and interpretations adopted by the International Accounting Standards Board.

c) Basis of preparation

Basis of preparation

360 Capital Investment Trust and its controlled entities are for-profit entities for the purpose of preparing the financial report.

The financial report has been prepared on accruals basis and on the historical cost basis except for investment properties, financial assets and financial liabilities, which are stated at their fair value.

The financial report is presented in Australian dollars.

The consolidated entity is an entity of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 issued by the Australian Securities and Investments Commission (ASIC). In accordance with that Instrument, amounts in the financial report and Directors' report have been rounded to the nearest thousand dollars, unless otherwise stated.

d) Critical judgements and significant accounting estimates

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. These estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

d) Critical judgements and significant accounting estimates (continued)

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future years.

The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities are:

Valuation of investment properties

The Directors ascertain the fair value of investment properties after having regard to independent valuations which are undertaken at least once in a two year period. These valuations are determined through the use of the properties' lease profile and direct market comparison and include the valuers' assessments of appropriate capitalisation rates and discounted cash flow rates. The valuations are in accordance with accounting policy Note 30(l).

Impairment of assets

The consolidated entity assesses the recoverability of both current and non-current assets on at least an annual basis. In determining the recoverability of these assets, the consolidated entity assesses the likelihood that future cash flows or net assets support the carrying values.

Financial assets at fair value through profit or loss

The fair value of investments which are not traded in an active market is determined by using valuation techniques. The Net Tangible Assets ('NTA') of the underlying Funds is used as a basis for valuation however may be amended as deemed appropriate. The consolidated entity uses its judgment to select a variety of methods and make assumptions that are mainly based on market conditions existing at each statement of financial position date.

In determining the NTA of the underlying investments, property assets are either valued using an external professional valuer, or subject to a Director valuation. All other assets and liabilities held within entities are valued in accordance with accounting policies, consistent with those noted in Note 30.

Control of entities

The Trust has consolidated the financial results of entities it is deemed to control under AASB10 *Consolidated Financial Statements*. Critical judgements are made by the Trust to determine whether control exists, principally around the three criteria which must be met (refer to Note 30(b)). Further information on Controlled Entities is included in Note 27.

Judgements made by management in the application of Australian Accounting Standards that have a significant effect on the financial report and estimates with a significant risk of material adjustment in the next year are disclosed in Note 30(s).

The accounting policies set out in Note 30 have been applied consistently to all periods presented in this financial report. The accounting policies have been applied consistently by all entities in the consolidated entity.

Certain new or amended Australian Accounting Standards have been published that are not mandatory for this reporting period. Based on management's assessment, the recently issued or amended Accounting Standards are not expected to have a significant impact on the amounts recognised or disclosures made in this financial report when restated for the application of the new or amended Accounting Standards.

The consolidated entity has applied the amendments contained in the Corporations Amendment (Corporate Reporting Reform) Bill 2010 in the preparation of this financial report which allows for removing the requirement in consolidated financial statements to include full parent entity information. A note containing information about the Parent Entity has been included at Note 28.

Note 2: Capital management

Under the direction of the Board, the consolidated entity manages its capital structure to safeguard the ability of the consolidated entity to continue as a going concern while maximising the return to unitholders through the optimisation of net debt and total equity balances.

In order to maintain or adjust the capital structure, the consolidated entity may adjust the amount of dividends and distributions paid to unitholders, return capital to unitholders, issue new units or sell assets to reduce debt.

Following the sale of the majority of the Group's funds management business in January 2017 the Group proposed a capital reconstruction to rebalance the capital between the Trust and the Company. The Group's capital structure required a rebalancing in order for the Trust to be provided with the necessary capital base to carry out its strategy of making real estate debt and equity investments.

On 31 January 2018, the Group implemented the Capital Reallocation. The payment of the 360 Capital Group Limited (Company) fully franked special dividend of 21.01 cents per share (franking rate of 27.5%) and associated capital reallocation to 360 Capital Investment Trust (Trust) of 21.01 cents per unit, which equates to approximately \$47.7 million, was announced to the Australian Securities Exchange ("ASX") on 5 January 2018 and was implemented on 31 January 2018.

The record date of the special dividend from the Company was 24 January 2018 and payment date for the special dividend and reinvestment of the capital reallocation amount to the Trust occurred on 31 January 2018.

For information on issued units refer to Note 20 and on borrowings refer to Note 17.

Note 3: Segment reporting

Segment information is presented in respect of the consolidated entity's operating segments, which are the primary basis of segment reporting. An operating segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different to those of other operating segments. The primary segment is based on the consolidated entity's management and internal reporting structure and is:

- Investment - equity and debt investment in real estate including co-investment in managed funds, providing income through distributions and finance revenue and potential capital growth in equity values

The consolidated entity's management strategy and measures of performance focus on the returns from this core segment in order to deliver returns and value to investors.

Operating segments are determined based on the information which is regularly reviewed by the Managing Director, who is the Chief Operating Decision Maker of the consolidated entity.

The information provided is net of specific non-cash items including fair value adjustments, straight-lining of lease revenues and incentives and impairment adjustments. Significant one-off items are also excluded.

Consolidation and eliminations

Included in this segment are the elimination of inter-group transactions and conversion of the consolidated results from the managed fund deemed to be controlled under AASB 10, being material non-controlling interests (refer to Note 27 and Note 28). The performance of this managed fund, is considered to be non-core and is reviewed separately to that of the performance of the business segments.

Geographical segments

In presenting information on the basis of geographical segments, segment revenue and segment assets are based on the geographical location of the underlying assets. All segments operate solely within Australia.

360 Capital Investment Trust
Notes to the financial report
For the year ended 30 June 2018

Note 3: Segment reporting (continued)

The operating segments provided to the Board for the reportable segments for the year ended 30 June 2018 are as follows:

Year ended 30 June 2018	Investment \$'000	Total core \$'000	Consolidation & eliminations \$'000	Total \$'000
Net property income	-	-	9,293	9,293
Investment revenue	13,039	13,039	(7,354)	5,685
Finance revenue	186	186	33	219
Total revenue and other income	13,225	13,225	1,972	15,197
Operating expenses	947	947	2,289	3,236
Earnings before interest and tax (EBIT)	12,278	12,278	(317)	11,961
Interest expense	916	916	809	1,725
Operating profit (before specific non-cash and significant items)	11,362	11,362	(1,126)	10,236
<hr/>				
Weighted average number of units - basic ('000)		208,130		
Operating profit per unit (before specific non-cash and significant items) (EPS) - cents		5.5		

Reconciliation of total segment revenue to total revenue in the statement of profit or loss is on page 16.

The operating segments provided to the Board for the reportable segments for the year ended 30 June 2017 are as follows:

Year ended 30 June 2017	Investment \$'000	Total core \$'000	Consolidation & eliminations \$'000	Total \$'000
Net property income	-	-	2,425	2,425
Investment revenue	12,125	12,125	(1,142)	10,983
Finance revenue	1,351	1,351	5	1,356
Total revenue and other income	13,476	13,476	1,288	14,764
Operating expenses	146	146	278	424
Earnings before interest and tax (EBIT)	13,330	13,330	1,010	14,340
Interest expense	2,986	2,986	712	3,698
Operating profit (before specific non-cash and significant items)	10,344	10,344	298	10,642
<hr/>				
Weighted average number of units - basic ('000)		215,796		
Operating profit per unit (before specific non-cash and significant items) (EPS) - cents		4.8		

Reconciliation of total segment revenue to total revenue in the statement of profit or loss is on page 16.

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Note 3: Segment reporting (continued)

Reconciliation of total segment revenue to total revenue in the statement of profit or loss is as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
Total revenue per segment report	15,197	14,764
Investment property expenses reported in net property income	-	1,558
Straight-lining of lease revenue and incentives ¹	-	(42)
Distributions from equity accounted investments	(1,406)	(750)
Total revenue in the statement of profit or loss	13,791	15,530
Gain on bargain purchase	2,866	-
Net gain on fair value of investment properties	11,000	-
Net gain on disposal of financial assets	3,327	-
Net gain on fair value of derivative financial instruments	273	1,127
Share of equity accounted profits, net of distributions received	480	339
Reversal of impairment of related party loan	-	8,096
Total revenue and other income in the statement of profit or loss	31,737	25,092

Reconciliation of statutory profit to operating profit for the year is as follows:

	Total core 30 June 2018 \$'000	Total core 30 June 2017 \$'000	Total 30 June 2018 \$'000	Total 30 June 2017 \$'000
Profit after tax attributable to unitholders	17,554	14,752		
Profit for the year			22,949	15,507
Specific non-cash items				
Gain on bargain purchase	-	-	(2,866)	-
Net (gain)/loss on fair value of financial assets	(9,847)	1,247	352	1,596
Net (gain)/ loss on fair value of derivative financial instruments	-	(229)	(273)	(1,127)
Net (gain)/loss on fair value of investment properties	-	-	(11,000)	50
Net loss/(gain) on disposal of financial assets	254	-	(3,327)	-
Share of equity accounted profits, net of distribution received	926	411	926	411
Reversal of impairment of related party loan	-	(8,096)	-	(8,096)
Straight-lining of lease revenue and incentives	-	-	-	42
Other items	-	87	-	87
Significant items				
Transaction costs	2,475	977	3,475	977
Write-off of deferred borrowing costs	-	1,195	-	1,195
Operating profit (before specific non-cash items and significant items)	11,362	10,344	10,236	10,642

360 Capital Investment Trust
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For the year ended 30 June 2018

Note 3: Segment reporting (continued)

As at 30 June 2018	Investment \$'000	Total core \$'000	Consolidation & eliminations \$'000	Total \$'000
Assets				
Cash and cash equivalents	229	229	4,592	4,821
Assets held for sale	-	-	261,000	261,000
Financial and equity accounted assets	215,148	215,148	(155,755)	59,393
Other assets	2,609	2,609	(1,573)	1,036
Total assets	217,986	217,986	108,264	326,250
Liabilities				
Borrowings	-	-	29,000	29,000
Other liabilities	41,763	41,763	3,616	45,379
Total liabilities	41,763	41,763	32,616	74,379
Net assets	176,223	176,223	75,648	251,871

As at 30 June 2017	Investment \$'000	Total core \$'000	Consolidation & eliminations \$'000	Total \$'000
Assets				
Cash and cash equivalents	27,043	27,043	-	27,043
Financial assets at fair value through the profit or loss	119,561	119,561	-	119,561
Other assets	1,939	1,939	-	1,939
Total assets	148,543	148,543	-	148,543
Liabilities				
Other liabilities	26,835	26,835	-	26,835
Total liabilities	26,835	26,835	-	26,835
Net assets	121,708	121,708	-	121,708

Note 4: Distributions and dividends

Distributions declared by 360 Capital Investment Trust directly to unitholders during the year were as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
1.625 cents per unit paid on 28 October 2016	-	3,893
1.625 cents per unit paid on 25 January 2017	-	3,894
1.625 cents per stapled security paid on 27 April 2017	-	3,487
1.625 cents per stapled security paid on 27 July 2017	-	3,488
0.75 cents per unit paid on 26 October 2017	1,695	-
0.75 cents per unit paid on 30 January 2018	1,703	-
2.00 cents per stapled security paid on 27 April 2018	4,542	-
2.00 cents per stapled security paid on 27 July 2018	4,570	-
Total	12,510	14,762

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Notes to the financial report
For the year ended 30 June 2018

Note 5: Revenue

Rental from investment properties include:

	30 June 2018 \$'000	30 June 2017 \$'000
S1, Macquarie Park, Sydney, NSW	3,921	-
M1, Port Melbourne, Melbourne, VIC	3,338	-
P1, Malaga, Perth, WA	2,034	-
Windsor Marketplace, Sydney NSW	-	1,086
City Centre Plaza, Rockhampton QLD	-	2,854
	9,293	3,940

As a result of the acquisition of Asia Pacific Data Centre Group (AJD) detailed in Note 23, the results of AJD have been consolidated into the financial results of the Trust, including the investment properties located at Macquarie Park, Sydney, Port Melbourne, Melbourne and Malaga, Perth.

In the prior year, Windsor Marketplace, Sydney NSW and City Centre Plaza, Rockhampton QLD were held within the Trust's managed funds which historically have been consolidated for financial reporting purposes. As a result of the Centuria Transaction detailed in Note 24 the Centuria Retail Fund (formerly 360 Capital Retail Fund No.1) has been deconsolidated from the Trust's financial results from January 2017.

Distributions from property funds include:

	30 June 2018 \$'000	30 June 2017 \$'000
Centuria Industrial REIT	-	3,739
Centuria Urban REIT	-	1,649
Asia Pacific Data Centre Group	-	557
Industria REIT	-	166
Centuria 111 St Georges Terrace Fund	2,327	2,642
Centuria Havelock House Fund	119	471
360 Capital Subiaco Square Shopping Centre Property Trust	-	197
Centuria Retail Fund	1,833	813
	4,279	10,234

Note 6: Transaction costs

	30 June 2018 \$'000	30 June 2017 \$'000
Business combination transaction costs	1,238	-
Divestment costs - Centuria Transaction	-	977
Legals fees - Court case	1,324	-
Other	913	-
	3,475	977

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Note 7: Investment property expenses

	30 June 2018 \$'000	30 June 2017 \$'000
Windsor marketplace, Sydney NSW	-	342
City Centre Plaza, Rockhampton QLD	-	1,216
	-	1,558

In the prior year, Windsor Marketplace, Sydney NSW and City Centre Plaza, Rockhampton QLD were held within the Trust's managed funds which historically have been consolidated for financial reporting purposes. As a result of the Centuria Transaction detailed in Note 24 the Centuria Retail Fund (formerly 360 Capital Retail Fund No.1) has been deconsolidated from the Trust's financial results from January 2017.

Note 8: Finance expenses

	30 June 2018 \$'000	30 June 2017 \$'000
Interest and finance charges paid and payable	1,725	3,436
Borrowing cost amortisation	-	262
Write-off deferred borrowing costs	-	1,195
	1,725	4,893

Note 9: Auditor's remuneration

Details of the amounts paid to the auditor for audit and non-audit services provided during the year are set out below:

	30 June 2018 \$	30 June 2017 \$
<u>Audit services – Ernst & Young</u>		
Audit and review of financial reports	18,000	15,000
Other assurance services - compliance	7,468	7,250
	25,468	22,250
 <u>Other services – Ernst & Young</u>		
Taxation compliance services	38,000	44,850
Total auditor's remuneration	63,468	67,100

360 Capital Investment Trust
Notes to the financial report
For the year ended 30 June 2018

Note 10: Earnings per unit

	30 June 2018	30 June 2017
	¢	¢
Basic earnings per unit	8.4	6.8
Diluted earnings per unit	7.8	6.4
	\$'000	\$'000
Basic and diluted earnings		
Profit attributable to unitholders of the consolidated entity used in calculating earnings per unit	17,554	14,752
	000's	000's
Weighted average number of units used as a denominator		
Weighted average number of units - basic	208,130	215,796
Weighted average number of units - diluted	226,028	229,671

Dilution

As at 30 June 2018, there is a total of 18,500,000 stapled securities outstanding that have been granted to employees of the Stapled Group under the 360 Capital Group Employee Security Plans (ESP). These ESP securities have an associated loan to the employees and are therefore excluded from the calculation of basic securities on issue due to the non-recourse nature of the associated ESP loans.

Further information on the ESP is provided in Note 20.

Note 11: Cash and cash equivalents

	30 June 2018	30 June 2017
	\$'000	\$'000
Cash at bank	4,821	27,043
Cash and cash equivalents in the statement of cash flows	4,821	27,043

Note 12: Receivables

	30 June 2018	30 June 2017
	\$'000	\$'000
Current		
Trade receivables	27	94
Distributions receivable	648	1,845
	675	1,939

360 Capital Investment Trust
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Note 12: Receivables (continued)

a) Bad and doubtful trade receivables

During the year, the consolidated entity incurred Nil (2017: Nil) in respect of provisioning for bad and doubtful trade receivables in relation to lease income on investment properties.

b) Fair values

The receivables are carried at amounts that approximate their fair value.

c) Credit risk

There is a limited amount of credit risk – refer to Note 21 for more information on the risk management policy of the consolidated entity.

The ageing of trade receivables at the reporting date was as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
Current	675	1,939
1 to 3 months	-	-
More than 3 months	-	-
	675	1,939

As at 30 June 2018, trade receivables of Nil (2017: Nil) were past due but not impaired.

Note 13: Financial assets at fair value through profit or loss

	30 June 2018 \$'000	30 June 2017 \$'000
Current		
Units in unlisted funds managed externally	44,060	-
Units in listed funds managed externally	-	4,743
	44,060	4,743
Non-current		
Units in listed funds managed externally	-	40,242
Units in unlisted funds managed externally	-	58,317
	-	98,559
Total	44,060	103,302

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For the year ended 30 June 2018

Note 13: Financial assets at fair value through profit or loss (continued)

The consolidated entity holds investments in the following managed investment schemes:

	30 June 2018 %	30 June 2017 %	30 June 2018 \$'000	30 June 2017 \$'000
Current				
<u>Listed funds</u>				
Industria REIT	-	1.3	-	4,743
<u>Unlisted investments subject to put and call option</u>				
Centuria 111 St Georges Terrace Fund	28.1	-	20,270	-
Centuria Havelock House Fund	-	-	-	-
Centuria Retail Fund	50.0	-	19,564	-
<u>Unlisted funds managed externally</u>				
Centuria Retail Fund	16.4	-	4,226	-
			44,060	4,743
Non-current				
<u>Unlisted investments subject to put and call option</u>				
Centuria 111 St Georges Terrace Fund	-	42.3	-	30,544
Centuria Havelock House Fund	-	28.0	-	3,630
Centuria Retail Fund	-	50.0	-	19,564
<u>Unlisted funds managed externally</u>				
Centuria Retail Fund	-	16.4	-	4,579
<u>Listed funds</u>				
Asia Pacific Data Centre Group	-	19.9	-	40,242
			-	98,559
Total			44,060	103,302

During the year, the call option over the Trust's remaining investment in Centuria Havelock House Fund was exercised and the investment was subsequently disposed on 31 October 2017. In June 2018 the call option of Centuria 111 St Georges Terrace Fund was partially exercised over 2.7 million units for \$10.0 million. The call option over the remaining units in of Centuria 111 St Georges Terrace Fund has been extended to 26 June 2019.

The Trust acquired APDC Trust through a business combination on 6 November 2017 after acquiring 67.3% of the issued units in the fund, refer to Note 23 for further information.

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Note 13: Financial assets at fair value through profit or loss (continued)

Movements in the carrying value during the year are as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
Balance at 1 July	103,302	181,647
Financial assets consolidated into financial statements	(40,242)	-
Financial assets recognised through deconsolidation	-	23,815
Financial assets disposed - unlisted	(18,394)	-
Financial assets acquired - other	-	42,361
Financial assets disposed - other	-	(141,312)
Realised gain on disposal of financial assets	(254)	-
Fair value adjustment of financial assets	(352)	(3,209)
Closing balance	44,060	103,302

Note 14: Assets held for sale

	30 June 2018 \$'000	30 June 2017 \$'000
Investment properties		
S1, Macquarie Park, Sydney, NSW	98,500	-
M1, Port Melbourne, Melbourne, VIC	117,500	-
P1, Malaga, Perth, WA	45,000	-
Total	261,000	-

Movements in the carrying value during the year are as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
	Note	
Opening Balance 1 July	-	-
Investment properties acquired through consolidation	250,000	-
Fair value adjustment of assets held for sale	11,000	-
Total	261,000	-

The AJD portfolio comprises 3 data centre investment properties located in Sydney, Melbourne and Perth all leased to NEXTDC Limited (ASX: NXT) on triple net leases with an average weighted average lease expiry of 10.5 years. For more information on the acquisition of AJD refer to Note 23.

The fair value of the investment properties is determined by the Directors by reference to the most recent independent valuation for that property, updated to take into account any changes in valuation factors. Independent valuations were carried out on all properties at 30 June 2018. Refer below for more details on fair value of investment properties.

Note 14: Assets held for sale (continued)

a) Valuation basis

Investment properties are carried at fair value. Fair value of the properties is determined by the Directors, having regard to the most recent independent valuations prepared by valuers with appropriately recognised professional qualification and recent experience in the location and category of the property being valued. Valuation methods used to determine the fair value include market sales comparison, discounted cash flow and capitalisation rate. The fair value for a property may be determined using a combination of these and other valuation methods.

Market sales comparison: The sales comparison approach utilises recent sales of comparable properties, adjusted for any differences including the nature, location and lease profile, to indicate the fair value of a property. Where there is a lack of recent sales, activity adjustments are made from previous comparable sales to reflect changes in economic conditions.

Discounted cash flow: Projections derived from contracted rents, market rents, operating costs, lease incentives, lease fees, capital expenditure and future income on vacant space are discounted at a rate to arrive at a value. The discount rate is a market assessment of the risk associated with the cash flows, and the nature, location and tenancy profile of the property relative to returns from alternative investments, CPI rates and liquidity risk. It is assumed that the property is sold at the end of the investment period at terminal value. The terminal value is determined by using an appropriate capitalisation rate.

Capitalisation rate: An assessment is made of fully leased net income based on contracted rents, market rents, operating costs and future income on vacant space. The adopted fully leased net income is capitalised in perpetuity from the valuation date at an appropriate capitalisation rate. The capitalisation rate reflects the nature, location and tenancy profile of the property together with current market investment criteria, as evidenced by current sales evidence. Various adjustments, including incentives, capitalised expenditure and reversions to market rent are made to arrive at the property value.

b) Sensitivity Matrix

Inputs	Fair value measurement sensitivity to increase in input	Fair value measurement sensitivity to decrease in input
Net passing rent	Increase	Decrease
Gross market rent	Increase	Decrease
Net market rent	Increase	Decrease
Adopted capitalisation rate	Decrease	Increase
Adopted terminal yield	Decrease	Increase
Adopted discount rate	Decrease	Increase

Capitalisation and discount rates are considered significant Level 3 inputs. Refer to Note 21 for further information.

Net passing rent is the contracted amount for which a property or space within a property is leased. In a net rent, the owner recovers outgoings from the tenant on a pro-rata basis (where applicable).

Gross market rent is the estimated total amount for which a tenancy within a property should lease between a willing lessor and a willing lessee on appropriate lease terms in an arm's length transaction, after proper marketing and wherein the parties have each acted knowledgeably, prudently and without compulsion.

Net market rent is the estimated amount for which a property or space within a property should lease between a willing lessor and a willing lessee on appropriate lease terms in an arm's length transaction, after proper marketing and wherein the parties have each acted knowledgeably, prudently and without compulsion. In a net rent, the owner recovers outgoings from the tenant on a pro-rata basis (where applicable).

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Notes to the financial report
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Note 14: Assets held for sale (continued)

c) Highest and best use

For all investment properties, the current use equates to the highest and best use.

d) Leases as lessor

The investment properties (including investment properties classified as held for sale) are leased to tenants under long term operating leases with rentals payable monthly. Minimum lease payments under non-cancellable operating leases of the investment properties not recognised in the financial statements are receivable as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
No later than 12 months	14,060	-
Between 12 months and five years	56,240	-
Greater than five years	68,125	-
	138,425	-

Note 15: Investments accounted for using the equity method

	30 June 2018 %	30 June 2017 %	30 June 2018 \$'000	30 June 2017 \$'000
Co-investment interest				
360 Capital Total Return Passive Fund	23.7	23.7	15,333	16,259

Co-investment interest

The Group holds a 23.7% interest in the stapled entity 360 Capital Total Return Fund, with the beneficial interest of 360 Capital Total Return Passive Fund units held by 360 Capital Diversified Property Fund and the beneficial interest of 360 Capital Active Fund units held by 360 Capital Property Limited.

Reconciliation of movements in equity accounted investments for the year are as follows:

	30 June 2018 \$'000	30 June 2017 \$'000
360 Capital Total Return Fund		
Opening balance – 1 July	16,259	-
Acquisition of interest – 21 June 2017	-	16,670
Equity accounted profit for the year	480	339
Distributions	(1,406)	(750)
Closing Balance	15,333	16,259

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Note 15: Investments accounted for using the equity method (continued)

	30 June 2018 \$'000	30 June 2017 \$'000
360 Capital Total Return Fund		
Current assets	73,242	85,153
Non-current Assets	6,537	-
Current liabilities	(1,574)	(3,252)
Non-current liabilities	-	-
Equity	78,205	81,901
Trust's carrying amount of investment	15,333	16,259
	\$'000	\$'000
Revenue from continuing operations	2,468	3,718
Other income	635	3,643
Expenses	(689)	(661)
Total comprehensive income for the year	2,414	6,700
Trust's share of profit	480	339

Note 16: Trade and other payables

	30 June 2018 \$'000	30 June 2017 \$'000
Trade & GST payables	1,402	-
Rental income received in advance	1,172	-
Accruals	789	87
Other payables	10	10
	3,373	97

All trade and other payables are expected to be settled within 12 months.

Note 17: Borrowings

	30 June 2018 \$'000	30 June 2017 \$'000
Current		
Borrowings - secured	29,000	-
	29,000	-
Borrowings - secured		
Total facility limit	29,000	-
Used at end of reporting date	(29,000)	-
Unused at end of reporting date	-	-
Borrowings - unsecured		
Total Bank Guarantee facility limit	5,000	-
Used at end of reporting date	-	-
	5,000	-

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Note 17: Borrowings (continued)

a) Loan facilities summary

Bankwest facility – (Asia Pacific Data Centre Trust)

As a result of the acquisition of a controlling interest in Asia Pacific Data Centre Trust (APDC Trust) during the year, the APDC Trust is consolidated into the results of the consolidated entity at 30 June 2018 therefore APDC Trust's secured borrowings are included as a loan held by the consolidated entity at balance date. For more information on the acquisition refer to Note 23.

The five-year \$29.0 million facility is fully drawn at the balance date and expires on 29 November 2018. The facility is secured by a mortgage in favour of Bankwest over the S1, Sydney NSW data centre asset. In August 2018 this facility was extended for a further 12 months with the facility now expiring 29 November 2019. The consolidated entity has an interest rate hedge covering \$12.5 million of the facility and expires in November 2018.

Unsecured facility – Bank Guarantee

In June 2018, the Trust entered into an unsecured \$5.0 million bank guarantee facility with Bankwest to be used to assist in meeting the Group's Australian Financial Services licence requirements.

Funding Covenants

All loan facilities are subject to standard commercial covenants consistent with the type of loan including Loan Value Ratio, Interest Cover Ratio and Negative Variations. At the date of this report, the consolidated entity complies with all debt covenants and did so at all times during the half year.

Note 18: Derivative financial instruments

	30 June 2018 \$'000	30 June 2017 \$'000
Current		
Interest rate swap contracts - fair value	90	-
Total	90	-

Note 19: Provisions

	30 June 2018 \$'000	30 June 2017 \$'000
Current		
Distributions payable to unitholders	4,570	3,487
Distributions payable to external non-controlling interest	940	-
	5,510	3,487

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Note 20: Equity

(a) Issued capital

	30 June 2018 000's	30 June 2017 000's
360 Capital Investment Trust - Ordinary units issued	210,082	207,203

	\$'000	\$'000
360 Capital Investment Trust - Ordinary units issued	142,149	140,392

(b) Movements in issued capital

Movements in issued capital of the Trust for the year were as follows:

	000's	'000
Opening balance at 1 July	207,203	221,233
ESP securities with non-recourse loans repaid during the year	1,400	10,970
Securities bought back on-market and cancelled	-	(25,000)
Securities issued under the Dividend Reinvestment Plan	1,425	-
Closing balance at 30 June	210,028	207,203

	\$'000	\$'000
Opening balance at 1 July	140,392	147,234
ESP securities with non-recourse loans repaid during the year	583	5,631
Securities bought back on-market and cancelled	-	(12,473)
Securities issued under the Dividend Reinvestment Plan	1,233	-
Transaction costs incurred in issuing capital	(59)	-
Closing balance	142,149	140,392

Under Australian Accounting Standards, securities issued under the 360 Capital Group ESP are required to be accounted for as options and are excluded from total issued capital, until such time as the relevant employee loans are fully repaid or the employee leaves the Group. Total ordinary securities issued as detailed above is reconciled to securities issued on the ASX as follows:

	30 June 2018 000's	30 June 2017 \$'000
Total ordinary units disclosed	210,028	207,203
Issued capital - balance of ESP issued in October 2013	6,000	7,400
Issued capital – ESP issued in August 2017	12,500	-
Total units issued on the ASX	228,528	214,603

Note 20: Equity (continued)

(c) Employee Security Plan

On 2 October 2013, 21,970,000 stapled securities were granted to employees of the Stapled Group under the 360 Capital Group ESP. The ESP securities which had not been bought back or cancelled vested on 1 October 2016. At balance date, there is a balance of 6,000,000 ESP securities under the 2013 ESP issue where the loans have not been repaid and are therefore these are not included in the calculation of basic securities on issue due to the non-recourse nature of the associated ESP loans.

On 2 August 2017 and 13 October 2017, a total of 12,500,000 stapled securities were granted to employees of the Stapled Group under the 360 Capital Group ESP. The issue price per security was \$0.98 which was equal to the volume weighted average price for the 10 days proceeding the issue date. These ESP securities are not included in the calculation of the basic number of stapled securities on issue due to the non-recourse nature of the associated ESP loans.

The employees who participated in the ESP were also provided with a loan on the grant date of an amount equivalent to the face value of the securities. Interest on the loan is equal to any distributions or dividends paid on the securities over the 3 year period, and should performance hurdles not be met, or participants elect not to repay the loan, then the Board, at its discretion, will either sell or cancel the securities.

(d) Dividend Reinvestment Plan

During the year the Group introduced a Distribution Reinvestment Plan (DRP) which was activated for the March 2018 quarterly distribution. The Group issued 1,424,784 securities in April 2018 and raised \$1.4 million relating to the March 2018 quarterly distribution. Securities were issued at a 1.5% discount to the Group's 10 day weighted average trading price as per the Group's DRP policy. In July 2018 the Group issued 1,368,599 securities and raised a further \$1.4 million relating to the June 2018 quarterly distribution.

Note 21: Other financial assets and liabilities

Overview

The consolidated entity's activities expose it to various types of financial risks including credit risk, liquidity risk, and market risk. The Board of Directors of the Responsible Entity has responsibility for the establishment and oversight of the risk management framework ensuring the effective management of risk.

The Board has developed risk management principles and policies and monitors their implementation. Policies are established to identify and analyse the financial risks faced by the consolidated entity, to set appropriate risk limits and controls, and monitor the risks and adherence to limits. The Board meets regularly to review risk management policies and systems and ensure they reflect changes in market conditions and the consolidated entity's activities.

The nature and extent of the financial instruments and the risk management policies employed by the consolidated entity are discussed below.

a) Credit risk

Credit risk is the risk of financial loss to the consolidated entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The consolidated entity is exposed to credit risk through the financial assets listed in the table below. The table also details the maximum exposure to credit risk for each class of financial instrument.

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Note 21: Other financial assets and liabilities (continued)

		30 June 2018 \$'000	30 June 2017 \$'000
	Note		
Cash and cash equivalents	11	4,821	27,043
Receivables	12	675	1,939
Financial assets at fair value through profit or loss	13	44,060	103,302
Total		49,556	132,284

The consolidated entity manages credit risk and the losses which could arise from default by ensuring that parties to contractual arrangements are of an appropriate credit rating, or do not show a history of defaults. At reporting date, there are no issues with the credit quality of financial assets that are neither past due or impaired, and all amounts are expected to be received in full.

b) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the consolidated entity's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Interest rate risk

The consolidated entity's interest rate risk arises from borrowings and cash balances. Borrowings are at variable interest rates and expose the consolidated entity to cash flow interest rate risk. The consolidated entity utilises derivative financial instruments to hedge exposure to fluctuations in interest rates.

The consolidated entity's exposure to interest rate risk and the effective weighted average interest rate by maturity period is:

	Floating interest rate \$'000	Fixed interest maturing in 1 year or less \$'000	Fixed interest maturing in 1 to 5 years \$'000	Fixed interest maturing more than 5 years \$'000	Non-interest bearing \$'000	Total \$'000
30 June 2018						
<u>Financial assets</u>						
Cash and cash equivalents	4,821	-	-	-	-	4,821
Receivables	-	-	-	-	675	675
Financial assets at fair value through profit or loss	-	-	-	-	44,060	44,060
Total financial assets	4,821	-	-	-	44,735	49,556
<u>Financial liabilities</u>						
Trade and other payables	-	-	-	-	3,373	3,373
Borrowings	-	29,000	-	-	-	29,000
Due to related entities	-	-	-	-	36,406	36,406
Derivative financial instruments	-	-	-	-	90	90
Total financial liabilities	-	29,000	-	-	39,869	68,869
Net financial assets/(liabilities)	4,821	(29,000)	-	-	4,866	(19,313)

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Note 21: Other financial assets and liabilities (continued)

	Floating interest rate \$'000	Fixed interest maturing in 1 year or less \$'000	Fixed interest maturing in 1 to 5 years \$'000	Fixed interest maturing more than 5 years \$'000	Non-interest bearing \$'000	Total \$'000
30 June 2017						
<u>Financial assets</u>						
Cash and cash equivalents	27,043	-	-	-	-	27,043
Receivables	-	-	-	-	1,939	1,939
Financial assets at fair value through profit or loss	-	-	-	-	103,302	103,302
Total financial assets	27,043	-	-	-	105,241	132,284
<u>Financial liabilities</u>						
Trade and other payables	-	-	-	-	97	97
Due to related entities	-	-	-	-	23,251	23,251
Total financial liabilities	-	-	-	-	23,348	23,348
Net financial assets/(liabilities)	27,043	-	-	-	81,893	108,936

Summarised interest rate sensitivity analysis

The table below illustrates the potential impact a change in interest rates by +/-1% would have had on the consolidated entity's profit.

			Change in interest rate	
			-1%	1%
	Note	Carrying amount \$'000	Profit \$'000	Profit \$'000
30 June 2018				
<u>Financial assets</u>				
Cash and cash equivalents		4,821	(482)	482
<u>Financial liabilities</u>				
Borrowings		29,000	-	-
Derivative financial instruments		90	(28)	28
Total (decrease) increase			(510)	510
30 June 2017				
<u>Financial assets</u>				
Cash and cash equivalents	11	27,043	(270)	270
Total (decrease) increase		27,043	(270)	270

360 Capital Investment Trust
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Note 21: Other financial assets and liabilities (continued)

Liquidity risk

Liquidity risk is the risk that the consolidated entity will not be able to meet its financial obligations as they fall due. The Board has a policy of prudent liquidity risk management ensuring that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the consolidated entity's reputation.

The consolidated entity monitors its exposure to liquidity by ensuring that there is sufficient cash on hand to meet the contractual obligations of financial liabilities as they fall due.

The maturities of financial liabilities at reporting date based on the contractual terms of each liability in place at reporting date have been disclosed in a table below. There are no financial liabilities where the fair value would be materially different from the amortised cost. The amounts disclosed are based on undiscounted cash flows.

The following are contractual maturities of financial liabilities, including estimated interest payments (using existing variable interest rates):

	Carrying amount \$'000	Contractual cash flow \$'000	Less than 1 Year \$'000	Between 1-5 Years \$'000	Over 5 Years \$'000
30 June 2018					
Trade and other payables	3,373	(3,373)	(3,373)	-	-
Borrowings	29,000	(29,408)	(29,408)	-	-
Derivative financial instruments	90	(95)	(95)	-	-
	32,463	(32,876)	(32,876)	-	-
30 June 2017					
Trade and other payables	97	(97)	(97)	-	-
	97	(97)	(97)	-	-

Price risk

The consolidated entity is exposed to equity securities price risk. This arises from investments held by the consolidated entity and classified on the statement of financial position as financial assets at fair value through profit or loss. The consolidated entity is not exposed to commodity price risk.

The investments within the consolidated entity are listed and unlisted property securities. These risks include, but are not limited to, exposure from different investment classes and geographical locations. The overall risk to exposures from investments is monitored and managed by the Board, and policies are set which each individual fund complies with. The framework of the composition of the securities held by the consolidated entity is in line with consolidated entity policies.

Price risk – sensitivity analysis

A fluctuation of 1% in the market price of the underlying equity securities/units would impact the net profit of the consolidated entity, with all other variables held constant, by an increase/(decrease) of \$25,361 (2017: \$0.08 million).

360 Capital Investment Trust
Notes to the financial report
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Note 21: Other financial assets and liabilities (continued)

Fair values

Set out below is a comparison of the carrying amounts and fair values of financial instruments as at 30 June 2018:

	Carrying amount		Fair value	
	30 June 2018 \$'000	30 June 2017 \$'000	30 June 2018 \$'000	30 June 2017 \$'000
Financial liabilities				
Borrowings	29,000	-	29,000	-
Derivative financial instruments	90		90	
Total non-current financial liabilities	29,090	-	29,090	-

The fair value of receivables and trade and other payables approximate their carrying amounts largely due to the short-term maturities of these instruments. The fair values quoted in the above table in relation to borrowings are all categorised within the fair value hierarchy as level 2 inputs.

Fair value hierarchy

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows and based on the lowest level input that is significant to the fair value measurements as a whole:

Level 1 – Quoted market prices in an active market (that are unadjusted) for identical assets or liabilities

Level 2 – Valuation techniques (for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable)

Level 3 – Valuation techniques (for which the lowest level input that is significant to the fair value measurement is unobservable)

For financial instruments that are recognised at fair value on a recurring basis, the consolidated entity determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

As at 30 June 2018, the consolidated entity held the following classes of financial instruments measured at fair value:

	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
As at 30 June 2018:				
Financial assets				
Financial assets at fair value through profit or loss	44,060	39,833	-	4,227
Financial liabilities				
Derivative financial instruments	90	-	90	-
As at 30 June 2017:				
Financial assets				
Financial assets at fair value through profit or loss	103,302	98,723	-	4,579

Note 21: Other financial assets and liabilities (continued)

During the period, the unlisted investments subject to the put and call agreement under the Centuria Transaction have been transferred from level 3 to level 1 as their carrying value is based on an agreed price under a contract, except for the portion of units held in 360 Capital Retail Fund No.1 (now known as Centuria Retail Fund) which are not subject to the put and call option. There were no transfers between Level 1 and Level 2 fair value measurements, and no other transfers into or out of Level 3 fair value measurements. Fair value hierarchy levels are reviewed on an annual basis unless there is a significant change in circumstances indicating that the classification may have changed.

Reconciliation of fair value measurements categorised within the Level 3 hierarchy for the year is as follows:

	30 June	30 June
	2018	2017
	\$'000	\$'000
Balance at 1 July	4,579	49,033
Financial assets deconsolidated	-	4,579
Financial assets transferred to Level 1	-	(49,033)
Fair value adjustment of financial assets	(352)	-
Closing balance	4,227	4,579

Valuation techniques

Fair value profit or loss financial assets

For fair value profit or loss financial assets, the consolidated entity invests in listed and unlisted investments. The value of the investments in the listed market is stated at unit price as quoted on the ASX at each statement of financial position date. As such, listed investments are categorised as Level 1 instruments. Unlisted investments are not traded in an active market and are categorised as Level 3 instruments. NTA of the underlying investments is used as a basis for valuation however may be amended as deemed appropriate (e.g. when the NTA of the underlying investment is negative).

The NTA of investments is driven by underlying investment properties which are carried at fair value based on valuations using the capitalisation rate, markets sale comparison and discounted cash flow approaches (refer to Note 15). The significant Level 3 inputs in relation to the underlying property valuations of the investments include capitalisation rates and discount rates. The consolidated entity uses its judgment to select a variety of methods and makes assumptions that are mainly based on market conditions existing at each statement of financial position date.

Derivatives

For derivatives, as market prices are unavailable the consolidated entity uses valuation models to derive fair value. The models are industry standard and mostly employ a Black-Scholes framework to calculate the expected future value of payments by derivative, which is discounted back to a present value. The models' interest rate inputs are benchmark interest rates such as BBSW and active broker quoted interest rates in the swap, bond and futures markets. Interest rate volatilities are sourced through a consensus data provider. As such, the input parameters into the models are deemed observable, thus these derivatives are categorised as Level 2 instruments.

Borrowings

The fair value of the borrowings is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.

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Note 22: Reconciliation of net profit to net cash inflows from operating activities

	30 June 2018 \$'000	30 June 2017 \$'000
Net profit for the year	22,965	15,507
<u>Adjustment for:</u>		
Borrowing cost amortisation	-	1,457
Gain on bargain purchase	(2,866)	-
Reversal of impairment related party loan	-	(8,096)
Net loss on fair value of financial assets	352	1,596
Net (gain)/loss on fair value of investment properties	(11,000)	50
Net gain on fair value of derivative financial instruments	(273)	(1,127)
Net gain on disposal of financial assets	(3,327)	-
Straight-lining of lease revenue and incentives	-	42
Transaction costs	3,475	977
Share of equity accounted profits, net of distributions received	926	411
<u>Change in assets and liabilities</u>		
Decrease in receivables and prepayments	2,172	985
Decrease in creditors and accruals	(1,966)	(1,980)
Net cash inflows from operating activities	10,458	9,822

Note 23: Business combinations and acquisition of non-controlling interests

Acquisition of Asia Pacific Data Centre Group (AJD)

Summary of acquisition

On 13 September 2017, 360 Capital Group proposed an unconditional, all-cash off-market takeover offer (Offer) for all securities in Asia Pacific Data Centre Group (AJD) not otherwise owned by 360 Capital Group for \$1.95 per security. A Bidder's Statement was lodged with the ASX on 26 September 2017. AJD is an ASX listed real estate investment trust owning 3 data centre investment properties located in Sydney, Melbourne, Perth all leased to NEXTDC Limited (ASX: NXT) an ASX listed data centre operator. AJD is a stapled security comprising Asia Pacific Data Centre Holdings Limited (APDC Holdings) stapled to Asia Pacific Data Centre Trust (APDC Trust).

Prior to the Offer, the Group held 19.9% of the total securities of AJD, by the close on 6 November 2017, the Group had received a cumulative total of 61.7% of acceptances under the Offer, thus establishing effective control of the entity. On this date alone (Acquisition date) the Group received 22.3% of acceptances in the Offer, bringing the total ownership to over 50.0% of securities in AJD, thus meaning the Group had effectively obtained the ability to control AJD through holding greater than 50.0% of units on issue. By reaching over 50% on 6 November 2017 the Offer was required to be extended by two weeks and by the end of this extended period, on 20 November 2017 the acceptances had reached 67.3%. The consolidated financial statements include the results of APDC Trust for the 8 month period from Acquisition date.

In November 2017, the Trust transferred its beneficial interest in APDC Holdings to 360 Capital Property Limited, a wholly owned subsidiary of 360 Capital Group Limited. As a result, the results of the APDC Trust are consolidated into the consolidated entity's financial results from 6 November 2017.

360 Capital Investment Trust
Notes to the financial report
For the year ended 30 June 2018

Note 23: Business combinations and acquisition of non-controlling interests (continued)

Details of the purchase consideration to acquire the controlling interest in APDC Trust on 6 November 2017 are as follows:

	\$'000
Cash paid	62,392
Financial assets at fair value through profit or loss	86,745
Total purchase consideration	149,137

The fair value of assets and liabilities recognised as a result of the acquisition are as follows:

	\$'000
Assets	
Cash and cash equivalents	4,532
Receivables and other current assets	545
Investment properties	250,000
Non-current assets	-
Liabilities	
Trade and other payables	(3,889)
Borrowings	(25,000)
Derivative financial instruments	(363)
Net identifiable assets acquired including external non-controlling interest	225,825
Less: Non-controlling interests	(73,822)
Net identifiable assets acquired excluding external non-controlling interest	152,003
Less: Gain on bargain purchase	(2,866)
Total purchase consideration	149,137

The fair value of receivables and other financial assets approximates the collectible amount. External non-controlling interests have been calculated at the respective share of net assets.

A bargain on purchase of APDC Trust of \$2.9 million has been recognised as income in the consolidated statement of profit or loss for the period. The bargain represents the difference between total purchase consideration and net identifiable assets acquired.

Revenue and profit contribution

The acquired business contributed revenues of \$9.6 million and a net profit of \$16.5million to the consolidated entity from 6 November 2017 to 30 June 2018.

If the acquisition had occurred on 1 July 2017, consolidated total revenue from continuing operations and the consolidated net profit of the APDC Trust for the year ended 30 June 2018 would have been \$13.8 million and \$53.6 million respectively. Net profit for the year from 1 July 2017 would include transaction costs of \$3.8 million expensed by APDC Trust prior to the Acquisition date. These amounts have been calculated using the consolidated entity's accounting policies.

Contingent consideration

There is no contingent consideration as part of this transaction.

360 Capital Investment Trust
Notes to the financial report
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Note 23: Business combinations and acquisition of non-controlling interests (continued)

Purchase consideration – cash outflow on acquisition

	\$'000
Cash consideration paid	62,392
Less: Cash and cash equivalents acquired	(4,532)
Outflow of cash to acquire controlled entity	57,860
Add: Business combination transaction costs expensed through profit or loss	1,427
Total cash outflow to acquire controlled entity	59,287

Acquisition related costs

Acquisition related costs of \$1.2 million incurred have been expensed in the consolidated statement of profit or loss and have been included as part of net cash flows from investing activities in the consolidated statement of cash flows. Transaction costs include legal and advisory fees.

Gain on fair value of financial assets

Prior to gaining control of APDC Trust on 6 November 2017, the consolidated entity had accumulated an ownership interest of 39.32% and had recognised this investment as a financial asset at fair value through profit or loss. Upon gaining control of APDC Trust, this investment was treated as if it was disposed of at fair value on Acquisition date and the resulting loss recognised in profit or loss.

	\$'000
Opening balance at 1 July 2017: Financial assets at fair value through profit or loss	40,242
Consideration paid for securities	42,923
	83,165
Disposal of financial assets (at Acquisition date fair value)	86,745
Gain on fair value of financial assets	3,580

Note 24: Divestment of subsidiary and investments

There were no divestment transactions in the year ended 30 June 2018. Divestment transactions which occurred in the prior year are listed below.

Summary of divestment transaction

On the Disposal date of 30 December 2016, 360 Capital Group completed a transaction to sell the majority of its funds management platform and co-investment stakes in its listed and unlisted funds to Centuria Capital Group (Centuria)(ASX code: CNI) and associates. This involved the sale of the consolidated entity's holdings in TIX and TOF, together with entering into a put and call option over the majority of its remaining stakes in the unlisted funds (the Transaction). The Transaction was subsequently settled on 9 January 2017, and following settlement the Trust repaid all outstanding notes under its \$75.0 million fixed rate note issue.

Details of the consideration received and impact on the balance sheet are outlined below:

The settlement of the Transaction occurred on 9 January 2017 and was satisfied by receipt of cash consideration together with a \$50.0 million vendor loan advanced to Centuria, which was subsequently repaid on 21 April 2017.

360 Capital Investment Trust
Notes to the financial report
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Note 24: Divestment of subsidiary and investments (continued)

	30 June 2017 \$'000
Cash consideration	124,888
Vendor loan advanced to Centuria	(50,000)
Transaction proceeds	74,888

Vendor loan

At settlement, the consolidated entity provided a \$50.0 million vendor loan to Centuria for a term of up to 18 months at an interest rate of 5.0% p.a. paid monthly in arrears. This loan is secured by first (and only) ranking security over Centuria's co-investment in TIX. The loan was subsequently repaid on 21 April 2017.

Put and call agreement unlisted investments

The Transaction included a put and call agreement over the majority of the co-investment stakes in the unlisted funds. The table below details the investments that are now classified as current and subject to the put and call option, and are carried at their respective exercise price under the option. Under the put and call agreement, Centuria can call the unlisted co-investments on settlement of the units at any time over the next two years and the Group can put the unlisted co-investments to Centuria after two years. Centuria has guaranteed a 7.5% p.a. income return (paid monthly) to the Group on these unlisted trust and fund co-investments until such time as the option is exercised and settled.

The consolidated entity will retain approximately 7.0 million units in Centuria Retail Fund and will work together with Centuria to sell this stake down over the option period.

During the year ended 30 June 2017 Centuria exercised the call option on all units held in Centuria 441 Murray Street Fund which was settled on 22 March 2017. In May 2017 Centuria called 1.0 million units in Centuria Havelock House Fund which subsequently settled on 6 June 2017. In October 2017 Centuria exercised the remaining call option over Centuria Havelock House Fund, and in June 2018 settled 2.7 million units in Centuria 111 St Georges Terrace Fund.

	30 June 2018 \$'000	30 June 2017 \$'000
Centuria St George's Terrace Fund	20,270	30,544
Centuria Havelock House Fund	-	3,630
Centuria Retail Fund	19,564	19,564
	39,834	53,738

Reconciliation of movement during the year:

	30 June 2017 \$'000	Call Option Exercised \$'000	30 June 2018 \$'000
Centuria St Georges Terrace Fund	30,544	(10,274)	20,270
Centuria Havelock House Fund	3,630	(3,630)	-
Centuria Retail Fund	19,564	-	19,564
	53,738	(13,904)	39,834

360 Capital Investment Trust
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Note 24: Divestment of subsidiary and investments (continued)

Repayment of notes

At a meeting of noteholder held on 15 December 2016, noteholders voted to approve an early redemption option to allow the Trust to repay all of the outstanding \$75.0 million 6.9% fixed rate note issue due 19 September 2019 (Notes). The approval was granted on the basis that the Trust would pay noteholders a redemption price of 104.0% on the outstanding principal amount of each note. On 10 January 2017, subsequent to settlement of the Transaction, Notes were repaid and redeemed for a total amount \$78.0 million together with accrual interest up to the date of redemption.

Note 25: Capital commitments and contingencies

Capital commitments

As at 30 June 2018, the consolidated entity had no capital commitments (2017: Nil).

Contingencies

There are no other contingent liabilities as at 30 June 2018 (2017: Nil).

Note 26: Related party transactions

Parent entity

The legal parent entity is 360 Capital Investment Trust (ARSN 104 552 598).

Controlled entities

Interests in controlled entities are set out in Note 27.

Responsible Entity

The Responsible Entity of the Trust is 360 Capital FM Limited. The immediate parent entity of the Responsible Entity is 360 Capital Property Limited (ABN 46 146 484 433), and its ultimate parent entity is 360 Capital Group Limited (ABN 18 113 569 136). During the year 360 Capital Property Limited acquired all of the issued shares in the Company from Trafalgar Corporate Pty Limited for total consideration of \$10,588,908. The ultimate parent company remains unchanged as 360 Capital Group Limited.

The following significant transactions occurred with related parties during the year:

Capital Reallocation

In January 2018 the Group implemented the Capital Reallocation via the payment of the Company fully franked special dividend of 21.01 cents per share (franking rate of 27.5%) and associated capital reallocation to the Trust of 21.01 cents per unit, which equates to approximately \$47.7 million.

Transfer of shares in APDC Holdings Limited

In November 2017, the Trust transferred at market value for total consideration of \$905,652 its beneficial interest in APDC Holdings Pty Limited to 360 Capital Property Limited, a wholly owned subsidiary of 360 Capital Group Limited. As a result, only the results of the APDC Trust are consolidated into the consolidated entity's financial results from 6 November 2017.

Sale of APDC Trust responsible entity

On 16 January 2018, APDC Limited the responsible entity of APDC Trust was sold to One Investment Group Pty Limited (ACN 136 507 241) and associate (OIGPL). Following the sale, APDC Limited was not a related body corporate of 360 Capital Group Limited and no 360 Capital Group entity was or is associated with OIGPL or APDC Limited.

360 Capital Investment Trust
Notes to the financial report
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Note 26: Related party transactions (continued)

Bank Guarantee

On 29 June 2018, 360 Capital FM Limited received an \$5.0 million eligible undertaking to support its AFS licence requirements. The undertaking was funded by an unsecured facility entered into by 360 Capital Investment Trust and provided by Bankwest.

Related Party Loan

At reporting date, the consolidated entity has a loan to the 360 Capital Group Limited of \$36.4 million. Included in this balance is a \$20.0 million, 2 year unsecured loan facility with First Samuel that 360 Capital Group Limited entered into to assist with the finance of the Trust's acquisition of AJD during the year. This loan has been provided to the Trust on the same terms as the loan agreement with First Samuel.

The following significant transactions occurred with related parties during the prior year:

Change in Responsible Entity for 360 Capital Investment Trust

On 23 December 2016, securityholders of the Stapled Group passed a resolution to change the Responsible Entity from 360 Capital Investment Management Limited (CIML) to 360 Capital FM Limited (CFML) associated with the Company's sale of its fund management platform to Centuria. The change in Responsible Entity was effective from 9 January 2017

Sale of Responsible Entity

On 30 December 2016, 360 Capital Group Limited completed the sale of 360 Capital Investment Management Limited, the previous Responsible Entity of the Trust, to Centuria as part of the Transaction under a share sale agreement for \$103.8 million.

Transfer of investment

In May 2017, a controlled entity of the consolidated entity sold 909,900 IDR units to a related party, 360 Capital 2017 Private Equity Real Estate Fund, a controlled entity of 360 Capital Total Return Fund. The transaction occurred on-market with consideration of \$2.0 million.

Interest in managed fund

In June 2017, 360 Capital Diversified Property Fund acquired the beneficial interest in 360 Capital Total Return Passive Fund units from 360 Capital Property Limited at market value of \$15.1 million.

Key management personnel

The consolidated entity does not employ personnel in its own right. However, it has an incorporated Responsible Entity, 360 Capital FM Limited (previously 360 Capital Investment Management Limited), to manage the activities of the consolidated entity. The Directors and key management personnel of the Responsible Entity are detailed below. No compensation is paid directly by the consolidated entity to Directors or to any of the key management personnel of the Responsible Entity.

Payments made by the consolidated entity to the Responsible Entity do not specifically include any amounts attributable to the compensation of key management personnel.

Directors

David van Aanholt (Chairman)
Tony Robert Pitt
William John Ballhausen
Andrew Graeme Moffat
Graham Ephraim Lenzner

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Note 26: Related party transactions (continued)

KMP

Tony Pitt, Managing Director

Ben James, Chief Investment Officer, resigned 31 October 2018

Glenn Butterworth, Chief Financial Officer

Securities held in 360 Capital Group by Directors

	Held at 1 July 2017	Granted as remuneration	Acquisition	Disposal	Held at 30 June 2018
NEDS					
David van Aanholt	264,000	100,000	5,306	-	369,306
William Ballhausen	400,000	100,000	-	-	500,000
Graham Lenzner	240,000	100,000	4,824	-	344,824
Andrew Moffat	910,000	100,000	18,290	-	1,028,290
	1,814,000	400,000	28,420	-	2,242,420

Securities held in 360 Capital Group by key management personnel

	Held at 1 July 2017	Granted as remuneration	Acquisition	Disposal	Held at 30 June 2018
KMP					
Tony Pitt	57,750,000	3,000,000	5,009,189	-	65,759,189
Glenn Butterworth	250,000	3,000,000	5,025	-	3,255,025
	58,000,000	6,000,000	5,014,214	-	69,014,214

The following loans have been provided to KMP through their participation in the 360 Capital Group employee security plan:

	Balance at start of the year	ESP loans issued during the year	Interest charged in the year	Payments made during the year	Balance at end of the year	Highest indebtedness during the year
KMP	\$	\$	\$	\$	\$	\$
Tony Pitt	3,540,000	2,940,000	375,000	(375,000)	6,480,000	6,480,000
Glenn Butterworth	-	2,940,000	45,000	(45,000)	2,940,000	2,940,000
	3,540,000	5,880,000	420,000	(420,000)	9,420,000	9,420,000

The loan provided on the grant date was equivalent to the face value of the securities. Existing loans at the beginning of the year were granted on 2 October 2013 and the securities vested on 1 October 2016. During the year loans were provided on 2 August 2017. Interest on the loan is equal to any distributions or dividends paid on the securities over the 3 year period, and should performance hurdles not be met, or participants elect not to repay the loan, then the Board, at its discretion, will either sell or cancel the securities.

For further information on these loans refer to Note 20.

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Note 26: Related party transactions (continued)

Due from/to related entities

The following amounts are outstanding with related parties at balance date:

	30 June 2018 \$	30 June 2017 \$
Current Assets		
Due from Asia Pacific Data Centre Holdings Limited	361,206	-
	361,206	-
Current liabilities		
Due to 360 Capital Group Limited	36,406,175	23,251,179
	36,406,175	23,251,179

Related entity loans are unsecured, non-interest bearing and payable on demand.

Responsible Entity's fees

Under the terms of the constitution, the Responsible Entity is entitled to receive management fees. During the year the Responsible Entity charged management fees totalling \$786,000 (2017: Nil)

Note 27: Controlled entities

The consolidated financial statements incorporate the assets, liabilities and results of the following controlled entities:

a) Interest in controlled entities of 360 Capital Investment Trust

Name of entity	Country of domicile	Equity Class	Equity Holding	
			30 June 2018 %	30 June 2017 %
Trafalgar Opportunity Fund No.4	Australia	Ordinary units	100	100
360 Capital Trust	Australia	Ordinary units	100	100
360 Capital Retail Fund	Australia	Ordinary units	100	100
360 Capital Diversified Property Fund	Australia	Ordinary units	100	100
360 Capital AJD Trust ¹	Australia	Ordinary units	100	100

b) Interest in controlled entities with material non-controlling interests

Asia Pacific Data Centre Trust ²	Australia	Ordinary units	67.3	-
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¹ Previously 360 Capital Finance Trust.

² During the year the Trust increased its holding in Asia Pacific Data Centre Group to 67.3% and the results are consolidated from 3 November 2017. Refer to Note 23 for more information.

360 Capital Investment Trust
Notes to the financial report
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Note 28: Parent entity disclosures

The following details information relating to the parent entity 360 Capital Investment Trust.

	30 June 2018 \$'000	30 June 2017 \$'000
Current assets	226	26,873
Non-current assets	227,075	83,152
Total assets	227,301	110,025
Current liabilities	4,566	3,465
Non-current liabilities	100,190	38,411
Total liabilities	104,756	41,876
Issued capital	142,149	140,392
Accumulated losses	(19,604)	(72,243)
Total equity	122,545	68,149
Net profit/(loss) for the year	(761)	5,128
Total comprehensive income/(loss) for the year	(761)	5,128

Parent entity contingent liabilities

On 29 June 2018, 360 Capital FM Limited received an \$5.0 million eligible undertaking to support its ASF licence requirements. The undertaking was funded by an unsecured facility entered into by 360 Capital Investment Trust and provided by Bankwest (2017: Nil).

Note 29: Events subsequent to balance date

Subsequent to balance date, AJD extended its debt facility with Bankwest for a further 12 months with the facility now expiring 29 November 2019.

No other circumstances have arisen since the end of the year which have significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

Note 30: Statement of significant accounting policies

a) Changes in accounting policy

There were no changes to the Trust's accounting policies for the financial reporting year commencing 1 July 2017. The policies of the Trust are consistent with the prior year.

Note 30: Statement of significant accounting policies (continued)

b) Basis of consolidation

Stapling

On 2 October 2013, 360 Capital Group was formed by stapling together the shares of the 360 Capital Group Limited (Company) and the units of 360 Capital Investment Trust (Trust). Equity holders of the Stapled Group are entitled to an equal interest in each stapled entity.

The Constitutions of the Trust and the Company ensure that, for so long as these entities remain jointly listed, the number of units in the Trust and the number of shares in the Company shall be equal and that unitholders and shareholders be identical. Both the Responsible Entity of the Trust and the Company must at all times act in the best interest of 360 Capital Group.

The stapling arrangement will cease upon the earlier of the winding up of any of the stapled entities, or any of the entities terminating the stapling arrangement.

Business combination

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the consolidated entity elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

When the consolidated entity acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the consolidated entity re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in the statement of profit or loss.

Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of the Trust as at 30 June 2016 and the results of all subsidiaries for the period then ended.

Subsidiaries are entities controlled by the Trust. Control exists when an investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The financial statements of subsidiaries are included in the financial report from the date that control commences until the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between consolidated entities are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred.

Note 30: Statement of significant accounting policies (continued)

b) Basis of consolidation (continued)

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

Investments in subsidiaries are accounted for at cost in the individual financial statements of the parent entity, less any impairment.

c) Segment reporting

Segment information is presented in respect of the consolidated entity's operating segments, which are the primary basis of segment reporting. An operating segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different to those of other operating segments. The primary segments are based on the consolidated entity's management and internal reporting structure.

Operating segments are determined based on the information which is regularly reviewed by the Managing Director, who is the Chief Operating Decision Maker within the consolidated entity.

d) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of GST paid. Revenue is recognised for the major business activities as follows:

Rental from investment properties

Rental revenue from investment properties is recognised on a straight-line basis over the lease term where leases have fixed increments, otherwise on an accruals basis. Rental revenue not received at reporting date is reflected in the statement of financial position as a receivable or if paid in advance, a current liability. Lease incentives granted are recognised over the lease term on a straight-line basis as a reduction of rental revenue.

Distributions from property funds

Distribution income from investments is recognised when the unitholder's right to receive payment has been established, provided that it is probable that the economic benefits will flow to the unitholder and the amount of income can be measured reliably.

Interest income

Interest income is recognised on a time proportion basis using the effective interest method. Interest income includes the amortisation of any discount or premium, transaction costs or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest basis.

Other income

Other income is recognised when the right to receive the revenue has been established.

e) Finance expenses

Finance expenses which include interest and amortised borrowing costs are recognised using the effective interest rate applicable to the financial liability.

Note 30: Statement of significant accounting policies (continued)

f) Income tax

Under current Australian income tax legislation, the consolidated entity is not liable for income tax provided its taxable income and taxable capital gains are fully distributed to unitholders each year.

g) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

h) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

i) Receivables

Receivables are recognised initially at fair value and subsequently at amortised cost. The payment terms are usually 30 days after the invoice is raised. They are classified as current assets except where the maturity is greater than 12 months after the reporting date in which case they are classified as non-current.

Amounts not recoverable are assessed at each reporting date. Indicators that an amount is not recoverable include where there is objective evidence of significant financial difficulties, debtor bankruptcy, financial reorganisation or default in payment. Any allowances for non-recoverable receivables are recognised in a separate allowance account. Any bad debts which have previously been provided for are eliminated against the allowance account. In all other cases bad debts are written off directly to the statement of profit or loss.

j) Financial instruments

Financial assets and financial liabilities are recognised when the consolidated entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or

financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets are classified into the following specified categories: "Receivables" and "Financial assets at fair value through profit or loss". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Note 30: Statement of significant accounting policies (continued)

j) Financial instruments (continued)

Financial assets at fair value through profit or loss

Financial assets designated at fair value through profit or loss comprises investments in unlisted and listed funds. Upon initial recognition, the investments are designated at fair value through profit or loss in accordance with AASB 139 *Financial Instruments: Recognition and Measurement*. The consolidated entity has elected to measure these investments at fair value through profit or loss as allowed under paragraph 18 of AASB 128 *Investments in Associates and Joint Ventures*.

Financial assets designated at fair value through profit or loss at inception, are those that are managed and their performance evaluated on a fair value basis in accordance with the consolidated entity's documented investment strategy. The consolidated entity's policy is for the Responsible Entity to evaluate the information about these financial assets on a fair value basis together with other related financial information.

Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the statement of profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the consolidated entity has transferred substantially all the risk and rewards of ownership.

Gains or losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are presented in the statement of profit or loss within income or expenses in the period in which they arise. Dividend/distribution income from financial assets at fair value through profit and loss is recognised in the statement of profit or loss as part of revenue from continuing operations when the consolidated entity's right to receive payments is established.

Receivables

Refer to Note 30(i).

Financial liabilities and equity

Financial liabilities and equity instruments issued by the consolidated entity are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. The accounting policies adopted for specific financial liabilities and equity instruments are set out in Note 30(o) and Note 30(q) below.

Related party loans

Loans from and to related parties are unsecured, non-interest bearing and payable on demand unless otherwise specified.

Impairment

The consolidated entity assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired.

k) Assets held for sale

Assets that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. The assets must meet the following criteria:

- the asset is available for immediate sale in its present condition and is highly probable;
- an active program to locate a buyer and complete a sale must have been initiated;
- the asset must be actively marketed for sale at a price that is reasonable in relation to its current fair value; and
- the sale should be completed within 12 months from the date of classification.

Note 30: Statement of significant accounting policies (continued)

k) Assets held for sale (continued)

Immediately before applying the classification as held for sale, the measurement of the assets is brought up to date in accordance with applicable accounting standards.

Investment properties which are classified as held for sale are carried at fair value as the measurement provisions of AASB 5 *Non-current Assets Held for Sale and Discontinued Operations* do not apply to investment properties.

Impairment losses determined at the time of initial classification of the non-current asset as held for sale are included in the statement of profit or loss, even when there is a revaluation. The same applies to gains and losses on subsequent remeasurement.

l) Investment properties

Investment properties are properties which are held for the purpose of producing rental income, capital appreciation, or both. Investment properties are initially recognised at cost including any acquisition costs. Investment properties are subsequently stated at fair value at each balance date with any gain or loss arising from a change in fair value recognised in the statement of profit or loss in the period. An external, independent valuer with appropriately recognised professional qualification and recent experience in the location and category of the property being valued, values the individual properties when considered appropriate as determined by management in accordance with a Board approved valuation policy. Valuation methods used to determine the fair value include market sales comparison, discounted cash flow and capitalisation rate. The fair value for a property may be determined using a combination of these and other valuation methods.

These external valuations are taken into consideration when determining the fair value of the investment properties. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without prejudice.

m) Derivative financial instruments

The consolidated entity uses derivative financial instruments to hedge its risks associated with interest rate fluctuations. The significant interest rate risk arises from bank borrowings. The consolidated entity does not use derivative financial instruments for speculative purposes.

Derivatives are initially measured at fair value on the date a derivative contract is entered into and are subsequently measured at fair value at each reporting date. The net fair value of all derivative financial instruments outstanding at the statement of financial position date is recognised in the statement of financial position as either a financial asset or liability.

The Directors have decided not to use the option in AASB 139: *Financial Instruments: Recognition and Measurement* to classify the interest rate swaps as cash flow hedges and accordingly these are classified as at fair value through profit or loss, and the changes in the fair value of the derivative financial instruments are recognised in the statement of profit or loss.

The fair value of interest rate swaps is the estimated amount that the consolidated entity would receive or pay to terminate the swap at the statement of financial position date, taking into account current and future interest rates.

Note 30: Statement of significant accounting policies (continued)

n) Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the consolidated entity prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

o) Borrowings

Interest bearing loans and overdrafts are initially measured at fair value, net of transaction costs incurred, and are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the statement of profit or loss over the period of the borrowings using the effective interest rate method.

Borrowings are classified as current liabilities unless the consolidated entity has an unconditional right to defer settlement of the liability for at least 12 months after the statement of financial position date.

Transaction costs are amortised over the term of the borrowing and the balance of transaction costs is amortised immediately upon a borrowing being substantially renegotiated, refinanced or repaid in full.

p) Provisions

A provision is recognised in the statement of financial position when the consolidated entity has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate which reflects current market assessments of the time value of money and, where appropriate the risks specific to the liability.

Distributions

A provision for distributions payable is recognised in the reporting period in which the distributions are declared, determined, or publicly recommended by the Directors on or before the end of the financial period, but not distributed at balance date.

q) Issued units

Issued units represent the amount of consideration received for units issued by the consolidated entity. Transaction costs of an equity transaction are accounted for as a deduction from equity, net of any related income tax benefit.

r) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or part of the expense. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority, are presented as operating cash flows.

Note 30: Statement of significant accounting policies (continued)

s) Accounting standards issued but not yet effective

The following new accounting standards have been issued, but are not mandatory as at 30 June 2018. They are available for early adoption, but have not been applied in preparing these financial statements. The consolidated entity plans to adopt these standards on the effective date. The impact of these new standards are as follows:

- AASB 9 – *Financial Instruments (Effective January 1, 2018)*. This standard includes requirements to simplify the approach for the classification and measurement of financial instruments. Based on management's initial assessment, the new standard is not expected to materially impact the Trust's financial statements. Management expects to finalise its assessment prior to the next financial reporting date.
- AASB 15 – *Revenue from Contracts with Customers (Effective January 1, 2018)*. This standard establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Management has assessed the impact of AASB 15 on the financial results of the Trust and it is not expected to materially impact the Trust's financial statements upon adoption.
- AASB 16 – *Leases (Effective January 1, 2019)*. This standard establishes the enhanced reporting requirements of the Lessee and lessor when entering into Leases. This is not expected to materially impact the consolidated entity's financial statements as the consolidated entity does not currently have any lease arrangements in place.

In addition to above, the following amendments have been proposed due to amendments of related standards and the annual improvements cycles:

- AASB 2018-1 *Annual Improvements 2015-2017 Cycle (Effective January 1, 2019)*

The recently issued amendments are not expected to have a significant impact on the amounts recognised in the financial statements at the effective date.

360 Capital Investment Trust
Directors' declaration
For the year ended 30 June 2018

In the opinion of the Directors of 360 Capital FM Limited, the Responsible Entity:

- 1) The consolidated financial statements and notes that are set out on pages 8 to 50 are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
 - (ii) complying with Australian Accounting Standards and *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
- 2) There are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.
- 3) The Directors have given the declarations required by Section 295A of the *Corporations Act 2001* from the Managing Director and Chief Financial Officer for the financial year ended 30 June 2018.
- 4) The Directors draw attention to Note 1 (b) to the consolidated financial statements, which include a statement of compliance with International Financial Reporting Standards.

This declaration is made in accordance with a resolution of the Directors.



David van Aanholt
Chairman



Tony Robert Pitt
Managing Director

Sydney
22 August 2018

Independent Auditor's Report to the unitholders of 360 Capital Investment Trust

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of 360 Capital Investment Trust (CIT) and its controlled entities (the consolidated entity), which comprises the consolidated statement of financial position as at 30 June 2018, the consolidated statement of comprehensive income, consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes to the consolidated financial statements, including a summary of significant accounting policies, and the declaration of directors of 360 Capital FM Limited, the Responsible Entity of the consolidated entity.

In our opinion, the accompanying financial report of the consolidated entity is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the consolidated financial position of the consolidated entity as at 30 June 2018 and of its consolidated financial performance for the year ended on that date; and
- b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the consolidated entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial report. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial report.

1. Acquisition of Asia Pacific Data Centre Trust ('AJD')

Why significant

At 30 June 2017, the consolidated entity held a 19.94% investment in AJD which was accounted for as a fair value investment through profit and loss. On 3 November 2017, the consolidated entity had increased its shareholding to 39.32%.

On 6 November 2017, the consolidated entity acquired an additional 22.34% of AJD units and effectively gained control of AJD as at that date ("the acquisition date") and by 20 November 2017, the consolidated entity held 67.31% of the issued AJD units.

Given the significance of the transactions and the judgment involved in assessing whether the consolidated entity has control over the entity in accordance with the criteria set out in Australian Accounting Standards, we considered this to be a key audit matter.

How our audit addressed the key audit matter

Our audit procedures included the following:

- ▶ We considered whether the consolidated entity's accounting treatment of the transaction reflected our understanding of the underlying agreements, including the tax consequences of the transaction;
- ▶ We considered the consolidated entity's assessment of its influence and/or control with respect to the investment including:
 - ▶ considering the percentage ownership held by TGP and its voting abilities.
 - ▶ evaluating the impact of appointing an independent responsible entity for the AJD Trust;
 - ▶ assessing the composition of the Board and TGP's ability to appoint and remove directors; and
 - ▶ the consequent application of the relevant accounting standards.
- ▶ We assessed the adequacy of the consolidated entity's disclosure with respect to the transactions.

2. Valuation of investment properties

Why significant

The investment property assets of the consolidated entity consist of 3 data centre properties and represents 80% of the Group's total assets as at 30 June 2018.

These assets are carried at fair value. As disclosed in Note 14 to the financial report, fair value is determined by the directors with reference to external independent property valuations. Independent valuations are conducted on a rotational basis across the portfolio over a three year period or when the directors consider there to be a reason to believe that the fair value of a property has materially changed from its carrying value. All 3 properties were subject to external valuations in the current financial year.

We consider this a key audit matter due to the number of judgments required in determining fair value. As disclosed in Note 14 to the financial report, these judgments include assessing the capitalisation rate, and estimating future maintainable operating earnings based on historical and forecast financial information.

Minor changes in certain assumptions can lead to significant changes in the valuation.

How our audit addressed the key audit matter

Our audit procedures included the following:

- ▶ We evaluated the external independent valuations for the three properties, including:
 - ▶ assessing the competence, capability and the objectivity of the independent valuers;
 - ▶ assessing the appropriateness of the valuation methodology;
 - ▶ agreeing net passing income to source data used in the valuations by agreeing details to supporting tenancy schedules;
 - ▶ evaluating the capitalisation rates adopted, and movement in the year, based on our knowledge of the property portfolio, published industry reports and comparable property valuations.
- ▶ For each of the 3 properties we involved our real estate specialists to assist with the assessment of the valuations.
- ▶ We assessed the adequacy of the disclosures relating to the sensitivity of the key assumptions as detailed in Note 14 to the financial report.

Information Other than the Financial Report and Auditor's Report

The directors of the Responsible Entity are responsible for the other information. The other information comprises the information included in the consolidated entity's 2018 Annual Report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Responsible Entity are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors of the Responsible Entity are responsible for assessing the consolidated entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors of the Responsible Entity either intend to liquidate the Trust and the entities it controlled during the year or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:


- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors of the Responsible Entity.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the consolidated entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the consolidated audit. We remain solely responsible for our audit opinion.

We communicate with the directors of the Responsible Entity regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors of the Responsible Entity with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to the directors of the Responsible Entity, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



Ernst & Young



Mark Conroy
Partner
Sydney
22 August 2018