

24 August 2018

Company Announcements ASX Limited Exchange Centre 20 Bridge Street SYDNEY NSW 2000

Dear Sir / Madam

Re: Appendix 4E Final Report and 2018 Annual Report

The Directors of AstiVita Limited announce the financial results for the year ended 30 June 2018.

Find attached the Appendix 4E Final Report and 2018 Annual Report.

Yours faithfully

**Geoff Acton** 

**Company Secretary** 

\_\_\_\_\_

# Appendix 4E – Final Report

Name of Entity: ASTIVITA LIMITED

ABN: **46 139 461 733** 

Financial Year Ended: 30 June 2018

Previous Corresponding Period: 30 June 2017

# **RESULTS FOR ANNOUCEMENT TO THE MARKET**

|   |            |        |    | \$'000 |
|---|------------|--------|----|--------|
| Revenue from ordinary activities            | down       | 8.36%  | to | 5,677  |
| Loss from ordinary activities after tax     | reduced by | 18.66% | to | 841    |
| Loss for the period attributable to members | reduced by | 18.66% | to | 841    |

#### **DIVIDENDS**

The Board considers that no final dividend will be paid.

**Brief explanation of revenue, net profit and dividends to enable the above figures to be understood**A review of operations for the Group is set out in the Directors' Report of the Annual Report together with the Chairman's Report.

# **FINANCIAL STATEMENTS**

Refer to the Annual Report for the following financial statements:

- Statement of Profit or Loss and Other Comprehensive Income
- Statement of Financial Position
- Statement of Cash Flows
- Statement of Changes in Equity

# **KEY FINANCIAL PERFORMANCE INDICATORS**

|  | 2018         | 2017         |
|--|--------------|--------------|
| Net tangible asset backing                                   |              |              |
| Net tangible assets per ordinary security                    | 2.93 cents   | 4.95 cents   |
| Earnings per security  |              |              |
| Basic earnings per share (cents)                             | (1.48 cents) | (2.65 cents) |
| Diluted earnings per share (cents)                           | (1.48 cents) | (2.65 cents) |
| Weighted average number of shares                            | 53,677,803   | 39,372,466   |
| Profits before tax as % of revenue                           |              |              |
| Consolidated loss from continuing operations before tax as a | 20.52%       | 23.31%       |
| percentage of revenue  |              |              |
| Profit after tax as % of equity                              |              |              |
| Consolidated net loss after tax as a percentage of equity    | 13.31%       | 14.44%       |

# Operating performance, segments and performance trends

Refer to the Annual Report for a review of operating performance and segment reporting note.

# **AUDIT & COMPLIANCE STATEMENT**

This report is based on the financial statements included in the attached 2018 Annual Report which have been audited and has a qualified audit opinion issued on. The auditor's report includes emphasis of matter paragraphs in respect of going concern and accounting estimates.

This report, and the financial statements upon which it is based, use the same accounting policies.

ABN 46 139 461 733

Annual Report
For the Year Ended 30 June 2018

ABN 46 139 461 733 ASX Code: AIR

ABN 46 139 461 733

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# For the Year Ended 30 June 2018

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# Chairman's Review

# For the Year Ended 30 June 2018

Dear Valued Shareholder

AstiVita announced today an after tax loss of \$841K (2017:\$1.034 Million)

|                                  | 2018    | 2017    | 2016    | 2015    |
|----------------------------------|---------|---------|---------|---------|
|                                  | \$000's | \$000's | \$000's | \$000's |
| Trading loss before tax          | (1,200) | (1,444) | (1,520) | (2,170) |
| Bompani brand amortisation       | =       | =       | =       | 241     |
| Write down of inventory          | 328     | (147)   | (124)   | 1,079   |
| Adjusted Trading Loss before Tax | (871)   | (1,591) | (1,644) | (850)   |
| Loss After Tax                   | (841)   | (1,034) | (1,070) | (1,592) |

#### Strategic Initiatives Update

The Board has had mixed success in the implementation of its strategic initiatives in FY18.

- We have successfully launched a number of new products during FY18.
- Our Amazon strategy is generating sales with some products rated in the top 10 in their categories. Further growth is expected in FY19 as we utilize Amazon's fulfillment capabilities in Australia.
- The logistics, administration and accounting support for Advance NanoTek Limited will increase as Advance NanoTek's sales continue to grow.

#### Unfortunately, there have been some disappointments

- The New Zealand website had some minor defects which meant the website was poorly rated. This had a negative impact on web sales and also our Australian website was affected. This has now been rectified and we anticipate growth in sales from both websites in FY19.
- The Customer Reward Program did not deliver the benefits expected and has been suspended. All costs of the program were expensed in FY18
- Tamawood Limited sales growth was impacted by a number of issues including delays in commencements and signing of contracts. We expect sales will improve in FY19 as a result of Tamawood Limited changing to a 5k/w PV system in FY19 (2018:1.5k/w) for the majority of their houses.

#### **FY19 Outlook**

- Further operating expense reductions including payroll.
- A significant rent reduction has been negotiated for FY19 with an estimated 40% reduction in rent.
- · Developing more sophisticated analytics for our websites.
- We have been invited to become an Amazon affiliate in FY19.
- Further increases in use of Amazon fulfilment, including outside Australia.

Lev Mizikovsky

Mizikovsky

Non-Executive Chairman

Dated: 24 August 2018

ABN 46 139 461 733

# **Directors' Report**

# For the Year Ended 30 June 2018

The directors present their report together with the financial statements on AstiVita Limited ("AstiVita") for the financial year ended 30 June 2018.

#### **Directors**

The names of the directors in office at any time during, or since the end of, the year are:

Names Position

L Mizikovsky

R Dudurovic

G Acton

Non-Executive Chairman

Non-Executive Director

Non-Executive Director

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

# **Company secretary**

The following person held the position of Company secretary at the end of the financial year:

- Mr Geoff Acton ([B.Com, ACA, GAICD])
- Miss Narelle Lynch (Cert Gov (PRAC))

#### Principal activities and significant changes in nature of activities

AstiVita mainly sells household products which include:-

- Bathroom Products;
- Photovoltaic ("PV") Panels;
- Energy Efficiency Hot Water Systems;
- Cooking Appliances; and
- Other Household Products and Consumables.

There were no significant changes in the nature of AstiVita's principal activities during the financial year.

# Review of operations

AstiVita is currently in year four of its complete business restructure. AstiVita is making every effort to accelerate the restructure to improve the performance of the Company and return to profitability.

The key initiatives for FY19 are:

- Further operating expense reductions including payroll.
- A significant rent reduction has been negotiated for FY19 with an estimated 40% reduction in rent.
- Developing more sophisticated analytics for our websites.
- We have been invited to become an Amazon affiliate in FY19.
- Further increases in use of Amazon fulfilment, including outside Australia.

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# **Directors' Report**

# For the Year Ended 30 June 2018

## Review of financial position

The net assets of AstiVita have decreased from \$7.16 million as at 30 June 2017 to \$6.247 million at 30 June 2018.

As at 30 June 2018 the Company had working capital of \$4.663 million.

## Dividends paid or recommended

No dividends were declared or paid during the financial year and the Dividend Reinvestment Plan has been suspended.

#### Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Company during the year.

#### Events after the reporting date

On 5 July 2018, the supplier of our PV panels had gone into liquidation and has been removed from the CEC approved panel list. As a consequence of this, we have raised a provision in the FY18 accounts for \$328,159 to reflect the balance of stock remaining in our inventory as at 30 June 2018.

Other than the above, there are no matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## Future developments and results

The Board anticipates that the performance in FY19 should improve further compared to FY18 with the implementation of its FY19 initiatives

#### **Environmental issues**

The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory of Australia.

# **Options**

No options over issued shares or interests in the Company were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

#### Insurance of officers

During the year, AstiVita paid a premium to insure the Directors, Secretaries and Officers of the Group and its controlled entities. The liabilities insured exclude any criminal, fraudulent, dishonest or malicious act or omission or improper use of information or position to gain a personal advantage.

The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of entities in the Group.

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# **Directors' Report**

# For the Year Ended 30 June 2018

Information on directors

# Mr Lev Mizikovsky Non-executive Chairman FAICD

Lev Mizikovsky is Non-executive Chairman and major shareholder of AstiVita. AstiVita was part of the Tamawood Group until it was de-merged in December 2009. Lev is the founding Director of Tamawood which started in July 1989 and is still a Non-executive Director and major shareholder. Since 1997, Mr Mizikovsky has been a Fellow of the Australian Institute of Company Directors (AICD). He is a substantial shareholder in a number of other Queensland Companies including Collection House Limited (CLH), Lindsay Australia Limited (LAU) and Advance NanoTek Limited (ANO). Lev is a Non-executive Chairman of Advance NanoTek Limited (ANO) since 2 March 2017, Chairman of Senterprisys Limited (formerly Resiweb Limited) and was formerly a Non-executive Director of Collection House Limited (CLH).

Lev is a member of all Committees.

# Mr Rade Dudurovic - Non-executive Director B Com (Hons), LLB (Hons), CPA

Rade has an extensive background in private equity with strong exposure to industrial and branded consumer manufacturing and distribution businesses particularly in the Asian region. He has qualifications in commerce and law and is a CPA as well as Senior Fellow of FINSIA.

Rade is the Non-executive Director of Advance NanoTek Limited (ANO) and was formerly a Non-executive Director of Tamawood Limited, both of which are listed on the ASX. He is a Non-executive Director of Senterprisys Limited and Non-executive Chairman of QMI Pty Ltd.

Rade is the current Chairman of all the Committees.

# Mr Geoff Acton - Non-executive Director B.Com, ACA, GAICD

Geoff brings to AstiVita a vast amount of capabilities in his 19 year history with the Tamawood Group as Chief Financial Officer and Company Secretary. Further, he has an in depth knowledge of the renewable energy sector as head of the successful Renewable Energy Certificate trading business established in 2004. He has assisted AstiVita in his role as Company Secretary since 2009. He is also a Managing Director of Advance NanoTek Limited since June 2016.

Geoff is a member of all the Committees.

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# **Directors' Report**

# For the Year Ended 30 June 2018

#### **Meetings of directors**

During the financial year, 12 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

|   | Direc<br>Meet                   |                 | Audit & Risk<br>Committee       |                    |                                 |                 | Governance &<br>Remuneration<br>Committee |  |
|---|---------------------------------|-----------------|---------------------------------|--------------------|---------------------------------|-----------------|---|--|
|   | Number<br>eligible to<br>attend | Number attended | Number<br>eligible to<br>attend | Number<br>attended | Number<br>eligible to<br>attend | Number attended |   |  |
| L Mizikovsky<br>(Non-executive<br>Chairman) | 12                              | 12              | 4                               | 4                  | 2                               | 2               |   |  |
| R Dudurovic<br>(Non-executive<br>Director)  | 12                              | 11              | 4                               | 4                  | 2                               | 2               |   |  |
| G Acton<br>(Non-executive<br>Director)      | 12                              | 12              | 4                               | 4                  | 2                               | 2               |   |  |

<sup>\*</sup> Attended by invitation

#### Non-audit services

The Board of Directors, in accordance with advice from the audit committee, is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the audit committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board

The total fees to the external auditors, Econ Audit & Assurance Services Pty Ltd, for non-audit services during the year ended 30 June 2018 was nil (2017: \$60 – paid to Hanrick Curran Audit Pty Ltd).

# Remuneration report (audited)

This remuneration report for the year ended 30 June 2018 outlines the remuneration arrangements of the key management personnel of the Group, including the Directors, in accordance with the requirements of the Corporations Act 2001 (the Act) and its regulations. This information has been audited as required by section 308(3C) of the Act.

#### Remuneration policy

The performance of AstiVita depends upon the quality of its key management personnel. To prosper, AstiVita must attract, motivate and retain highly skilled Directors and other key management personnel.

To this end, AstiVita embodies the following principles in its remuneration framework:

- Provide competitive rewards to attract high calibre key management personnel
- Link executive rewards to shareholder value

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# **Directors' Report**

# For the Year Ended 30 June 2018

#### Remuneration report (audited)

#### **Remuneration Structure**

In accordance with best practice corporate governance, the structure of Non-executive Director and Executive remuneration is separate and distinct.

#### Non-executive Director Remuneration

#### Objective

The Board seeks to set aggregate remuneration at a level that provides the Group with the ability to attract and retain Directors of the highest calibre, and at a remuneration level within market rates.

#### Structure

No element of Non-executive Director remuneration is directly linked to profit performance. Remuneration is approved at the Annual General Meeting and is currently capped at \$250,000 for the aggregate remuneration of Non-executive Directors. Details of remuneration which is linked to performance is detailed in the service agreement note for key management personnel.

#### **Executives and Other Key Management Personnel**

#### Objective

The Group aims to reward Executives with a level and mix of remuneration commensurate with their position and responsibilities within the Group so as to:

- Align the interests of Executives with those of shareholders
- Link rewards with the strategic goals of the Group; and
- Ensure total remuneration is competitive by market standards.

# Structure

Remuneration consists of the following key elements:

- Fixed executive remuneration;
- Other remuneration such as superannuation and leave entitlements;
- Commission and bonuses payable.

The following table shows the gross revenue, profits and dividends for the last five years for the Company, as well as the share prices at the end of the respective financial years.

|                                       | 2014    | 2015    | 2016    | 2017    | 2018    |
|---------------------------------------|---------|---------|---------|---------|---------|
|                                       | \$000's | \$000's | \$000's | \$000's | \$000's |
| Revenue                               | 13,222  | 8,668   | 6,938   | 6,196   | 5,677   |
| Net Profit/(loss) after tax           | (1,498) | (1,592) | (1,070) | (1,034) | (841)   |
| Share price at year ended (not round) | \$0.135 | \$0.105 | \$0.08  | \$0.029 | \$0.065 |

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# **Directors' Report**

# For the Year Ended 30 June 2018

# Remuneration report (audited)

# Remuneration details for the year ended 30 June 2018

The following table of benefits and payment details, in respect to the financial year, the components of remuneration for each member of the key management personnel of AstiVita Limited.

# Table of benefits and payments

|  |                             | Short ter | m benefits   |       | Post<br>employment | Long term<br>benefits(LSL) | Termination<br>Benefits |           |
|--|-----------------------------|-----------|--------------|-------|--------------------|----------------------------|-------------------------|-----------|
|  | Cash salary<br>fees & leave | Bonus     | Non monetary | Other | Superannuation     |                            |                         |           |
| Year Ended 30 June 2018                | \$                          | \$        | \$           | \$    | \$                 | \$                         | \$                      | TOTAL(\$) |
| Directors                              |                             |           |              |       |                    |                            |                         |           |
| - R Dudurovic (Non-executive Director) | 24,000                      |           |              |       | = -                | -                          | =                       | 24,000    |
| - G Acton (Non-executive Director)     | 25,000                      |           |              |       |                    | -                          | -                       | 25,000    |
| Sub-total Directors                    | 49,000                      |           |              |       |                    |                            | -                       | 49,000    |
| Other KMP                              |                             |           |              |       |                    |                            |                         |           |
| - S Ison (General Manager)             | 108,154                     |           |              |       | - 10,219           | 2,598                      |                         | 120,971   |
| TOTAL                                  | 157,154                     |           |              |       | - 10,219           | 2,598                      |                         | 169,971   |

|  |                             | Short terr | n benefits   |       | post<br>employment | Long term<br>benefits(LSL) | Termination<br>Benefits |           |
|--|-----------------------------|------------|--------------|-------|--------------------|----------------------------|-------------------------|-----------|
|  | Cash salary<br>fees & leave | Bonus      | Non monetary | Other | Superannuation     |                            |                         |           |
| Year Ended 30 June 2017                                | \$                          | \$         | \$           | \$    | \$                 | \$                         | \$                      | TOTAL(\$) |
| Directors  |                             |            |              |       |                    |                            |                         |           |
| - R Dudurovic (Non-executive Director)                 | 25,000                      | -          | -            | -     | -                  | -                          | -                       | 25,000    |
| - G Acton (Non-executive Director)                     | 24,000                      | -          | -            | -     | -                  | -                          | -                       | 24,000    |
| - R Lynch (Non-executive Director) resigned 16/03/2017 | 22,917                      | -          | -            | -     | -                  | -                          | -                       | 22,917    |
| Sub-total Directors                                    | 71,917                      | _          | _            | -     | -                  | -                          | =                       | 71,917    |
| Other KMP  |                             |            |              |       |                    |                            |                         |           |
| - S Ison (General Manager)*                            | 108,154                     | -          | 38,649       | -     | 10,275             | 1,689                      | -                       | 158,767   |
| Sub-total Other KMP                                    | 108,154                     | -          | 38,649       | -     | 10,275             | 1,689                      | -                       | 158,767   |
| TOTAL  | 180,071                     | -          | 38,649       | -     | 10,275             | 1,689                      | -                       | 230,684   |

<sup>\*</sup>Equity settled share based payment of \$38,649, being for the issue of shares.

# Cash performance-related bonuses

None of the key management personnel remuneration paid is performance based (2017: Nil).

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# **Directors' Report**

# For the Year Ended 30 June 2018

# Remuneration report (audited)

#### Key management personnel shareholdings

The number of ordinary shares in AstiVita Limited held by each key management person of AstiVita Limited during the financial year is as follows:

| 30 June 2018                  | Balance at<br>beginning of<br>year | Granted as remuneration /exercise of options during the year                | Other<br>changes<br>during the<br>year | Balance at<br>end of year |
|-------------------------------|------------------------------------|---|--|---------------------------|
| Directors                     | 00.470.004                         |   | (4 400 700)                            | .= =                      |
| L Mizikovsky                  | 39,172,991                         | -   | (1,406,788)                            | 37,766,203                |
| G Acton R Dudurovic           | 580,626<br>1,241,000               | -   | •                                      | 580,626<br>1,241,000      |
|                               | 1,241,000                          | -   | <u>-</u>                               | 1,241,000                 |
| Other KMP<br>S Ison           | 1,330,806                          | 15,384  | -                                      | 1,346,190                 |
|                               | 42,325,423                         | 15,384  | (1,406,788)                            | 40,934,019                |
| 30 June 2017                  | Balance at<br>beginning of<br>year | Granted as<br>remuneration<br>/exercise of<br>options<br>during the<br>year | Other<br>changes<br>during the<br>year | Balance at<br>end of year |
| Directors                     |                                    |   |  |                           |
| L Mizikovsky                  | 19,235,168                         | -   | 19,937,823                             | 39,172,991                |
| G Acton                       | 228,200                            | -   | 352,426                                | 580,626                   |
| R Dudurovic                   | 620,500                            | -   | 620,500                                | 1,241,000                 |
| R Lynch (resigned 16/03/2017) | 278,040                            | -   | 278,040                                | 556,080                   |
| Other KMP                     |                                    |   |  |                           |
| S Ison                        | 557,816                            | 772,990   | -                                      | 1,330,806                 |
|                               | 20,919,724                         | 772,990   | 21,188,789                             | 42,881,503                |

# **Equity Instruments Granted as Share Based Payment**

Details of ordinary shares in the Company, issued as a result of the implementation of the Employee Share Scheme are set below:

| Share-based payments | \$      | Number of shares | Grant date | % vested in period |   | Vesting<br>date |
|----------------------|---------|------------------|------------|--------------------|---|-----------------|
| KMP                  |         |                  |            |                    |   |                 |
| S Ison               | 1,000   | 15,384           | 17/10/2017 | -                  | - | 17/10/2020      |
| S Ison               | 77,299* | 772,990          | 19/04/2017 | -                  | - | 19/04/2019      |

<sup>\*</sup>The shares issued under the plan include a non-recourse loan agreement which must be settled before the shares vest and a two year service condition which requires that the recipient must be an employee of the Company at the time the shares vest. The shares are also subject to an escrow arrangement for the duration of the vesting period. The shares were issued at \$0.10 per share, equating to the value at which shares were issued in the recent rights issue.

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# **Directors' Report**

# For the Year Ended 30 June 2018

## Remuneration report (audited)

#### **Service Agreements**

On appointment to the Board, all non-executive directors enter into a service agreement with the Company in the form of a letter of appointment. The letter summarises the Board policies and terms, including remuneration, relevant to the office of director.

The remuneration and other terms of employment for the General Manager and senior executives are set out in formal service agreements as summarised below.

All service agreements are for an unlimited duration unless specified within the service agreement.

In cases of resignation, no separation payment is made to the executive, except for amounts due and payable up to the date of ceasing employment, including accrued leave entitlements.

# **End of Remuneration Report**

#### ASIC Corporations Instrument 2016/191 rounding of amounts

The Company is an entity to which ASIC Corporations Instrument 2016/191 applies and, accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars.

## Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001* for the year ended 30 June 2018 has been received and can be found on page 10 of the financial report.

This Director's Report, incorporating the remuneration report, is signed in accordance with a resolution of the Board of Directors.

L Mizikovsky

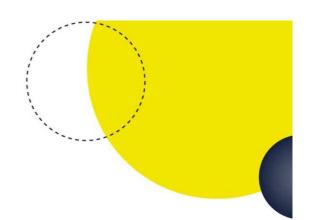
I Mizikovsky

Non-executive Chairman

Dated: 24 August 2018



Econ Audit & Assurance Services Pty +61 2 9266 2200 economos.com.au PO Box Q285 QVB Post Office Sydney NSW 1230



# Auditor's Independence Declaration to the Directors of AstiVita Limited

In accordance with the requirement of section 307C of the *Corporations Act 2001*, as lead auditor for the audit of AstiVita Limited for the year ended 30 June 2018, I declare that, to the best of my knowledge and belief, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Econ Audit . Assurance Services Pry Ltd

**ECON AUDIT AND ASSURANCE SERVICES PTY LTD** 

**GEORGE VENARDOS** 

Director

Dated in Sydney this 24th day of August 2018

ABN 46 139 461 733

# **Corporate Governance Statement**

For the Year Ended 30 June 2017

The objective of the Board of AstiVita Limited ("AstiVita") is to create and deliver long term shareholder value through the importation and distribution of household products, appliances and renewable energy products.

AstiVita has adopted the recommendations of the ASX Corporate Principles Edition 3. AstiVita has completed and lodged an Appendix 4G and its Corporate Governance Statement in conjunction with the lodgement of its Annual Report. AstiVita has clearly explained in its governance strategy where principles have been adopted and if not why not.

The Company's charters, committees and corporate governance policies are available on our website <a href="https://www.aircorporate.com.au">www.aircorporate.com.au</a>

# Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2018

|   |          | 2018             | 2017             |
|---|----------|------------------|------------------|
|   | Note     | 000's            | 000's            |
| Revenue   | 2        | 5,677            | 6,196            |
| Other income  | 2        | 172              | 211              |
| Raw materials and consumables used                                  |          | (4,026)          | (4,471)          |
| Employee benefits expense   |          | (830)            | (834)            |
| Employee share scheme expense                                       |          | =                | (151)            |
| Depreciation and amortisation expense                               | 11,12    | (134)            | (183)            |
| Rental expense  |          | (336)            | (331)            |
| Warranty cost   |          | (257)            | (413)            |
| Advertising & marketing expense                                     |          | (40)             | (509)            |
| Legal expenses  |          | (10)             | 28               |
| Doubtful debts written back/(off)                                   |          | (9)              | 12               |
| Directors fees  |          | (49)             | (78)             |
| Freight out charges   |          | (171)            | (208)            |
| Corporate costs   |          | (123)            | (123)            |
| IT Services   |          | (93)             | (77)             |
| Product licenses & permit costs                                     |          | (39)             | (44)             |
| Insurance Charges   |          | (100)            | (96)             |
| Inventory written back/(down)                                       |          | (353)            | 147              |
| Other expenses  |          | (346)            | (365)            |
| Finance costs   |          | (134)            | (155)            |
| Loss before income tax  |          | (1,200)          | (1,444)          |
| Income tax benefit  | 5        | 359              | 410              |
| Loss for the year   |          | (841)            | (1,034)          |
| Other comprehensive income  |          |                  |                  |
| Other comprehensive income for the year                             |          | -                | <u>-</u>         |
| Total comprehensive income for the year                             |          | (841)            | (1,034)          |
|   | _        |                  |                  |
| Earnings per share  |          |                  |                  |
| Basic earnings per share (cents) Diluted earnings per share (cents) | 17<br>17 | (1.48)<br>(1.48) | (2.65)<br>(2.65) |
|   |          | •                | •                |

The Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with accompanying notes.

Annual Report 30 June 2018

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# **Statement of Financial Position**

# As At 30 June 2018

|  | Note           | 2018<br>000's             | 2017<br>000's             |
|--|----------------|---------------------------|---------------------------|
| ASSETS   |                |                           |                           |
| Current Assets Cash and cash equivalents Trade and other receivables                   | 7<br>8         | 195<br>1,486              | 200<br>1,311              |
| Inventories  | 9              | 3,153                     | 3,428                     |
| Other assets   | 10 _           | 209                       | 429                       |
| Total Current Assets   | _              | 5,042                     | 5,368                     |
| Non-Current Assets Property, plant and equipment Intangible assets Deferred tax assets | 11<br>12<br>15 | 78<br>600<br>4,144        | 118<br>693<br>3,808       |
| Total Non-Current Assets   |                | 4,822                     | 4,619                     |
| TOTAL ASSETS   | _              | 9,864                     | 9,987                     |
| LIABILITIES  | <del></del>    |                           |                           |
| Current Liabilities Trade and other payables Provisions                                | 13<br>14       | 203<br>176                | 309<br>270                |
| Total Current Liabilities  | _              | 379                       | 579                       |
| Non-Current Liabilities Borrowings Provisions Deferred tax liabilities                 | 22<br>14<br>15 | 3,006<br>37<br>125        | 2,065<br>36<br>149        |
| Total Non-Current Liabilities  |                | 3,168                     | 2,250                     |
| TOTAL LIABILITIES  |                | 3,547                     | 2,829                     |
| NET ASSETS   | =              | 6,317                     | 7,158                     |
| EQUITY Issued capital Retained earnings TOTAL EQUITY                                   | 16             | 9,540<br>(3,223)<br>6,317 | 9,540<br>(2,382)<br>7,158 |
| <del> </del>   | _              | -,                        | .,.00                     |

The Statement of Financial Position should be read in conjunction with the accompanying notes.

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# **Statement of Changes in Equity**

# For the Year Ended 30 June 2018

2018

|   | Ordinary<br>Shares | Retained<br>Earnings | Total |
|---|--------------------|----------------------|-------|
|   | 000's              | 000's                | 000's |
|   | \$                 | \$                   | \$    |
| Balance at 1 July 2017                  | 9,540              | (2,382)              | 7,158 |
| Comprehensive income for the year       |                    |                      |       |
| Loss for the year                       | -                  | (841)                | (841) |
| Other comprehensive income for the year |                    | -                    | _     |
| Total comprehensive income for the year |                    | (841)                | (841) |
| Balance at 30 June 2018                 | 9,540              | (3,223)              | 6,317 |

2017

|  | Ordinary<br>Shares<br>000's<br>\$ | Retained<br>Earnings<br>000's<br>\$ | Total<br>000's      |
|--|-----------------------------------|-------------------------------------|---------------------|
| Balance at 1 July 2016                                     | 7,284                             | (1,348)                             | <del>\$</del> 5,936 |
| Balance at 1 July 2010                                     | 7,204                             | (1,340)                             | 5,930               |
| Comprehensive income for the year                          |                                   |                                     |                     |
| Loss for the year  | -                                 | (1,034)                             | (1,034)             |
| Other comprehensive income for the year                    | _                                 | -                                   | -                   |
| Total comprehensive income for the year                    | -                                 | (1,034)                             | (1,034)             |
| Transactions with owners in their capacity as owners       |                                   |                                     |                     |
| Employee share scheme - Share based payment transactions   | 151                               | -                                   | 151                 |
| Right's issue of shares                                    | 2,105                             | -                                   | 2,105               |
| Total transactions with owners in their capacity as owners | 2,256                             | -                                   | 2,256               |
| Balance at 30 June 2017                                    | 9,540                             | (2,382)                             | 7,158               |

The Statement of Changes in Equity should be read in conjunction with the accompanying notes.

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# **Statement of Cash Flows**

# For the Year Ended 30 June 2018

|   |      | 2018<br>000's | 2017<br>000's |
|---|------|---------------|---------------|
|   | Note | \$            | \$            |
| Cash flows from operating activities                      |      |               |               |
| Receipts from customers (including GST)                   |      | 5,662         | 6,512         |
| Payments to suppliers and employees (including GST)       |      | (6,509)       | (7,561)       |
| Interest received   |      | 3             | 3             |
| Interest paid   |      | (134)         | -             |
| Foreign exchange gain                                     | _    | 46            | 1             |
| Net cash provided by/(used in) operating activities       | 21   | (932)         | (1,045)       |
| Cash flows from investing activities                      |      |               |               |
| Proceeds from sale of plant and equipment                 |      | -             | 14            |
| Payment for intangible asset                              |      | =             | (449)         |
| Proceeds from disposal of intangible                      |      | -             | -             |
| Purchase of property, plant and equipment                 | _    | (13)          | (15)          |
| Net cash used by investing activities                     | _    | (13)          | (450)         |
| Cash flows from financing activities                      |      |               |               |
| Proceeds from issue of shares                             |      | -             | 152           |
| Loans from related parties                                |      | 940           | 940           |
| Net cash provided by/(used in) financing activities       | _    | 940           | 1,092         |
| Net increase/(decrease) in cash and cash equivalents held |      | (5)           | (403)         |
| Cash and cash equivalents at beginning of year            |      | 200           | 603           |
| Cash and cash equivalents at end of financial year        | 7    | 195           | 200           |

The Statement of Cash Flows should be read in conjunction with the accompanying notes.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

This financial report covers the financial statements and notes of AstiVita as an individual entity. AstiVita is a for-profit Company incorporated and domiciled in Australia and whose shares are publicly traded on the Australian Securities Exchange Limited. The financial statements were authorised by the Board of Directors on 24 August 2018.

#### 1 Summary of Significant Accounting Policies

#### **Basis of Preparation**

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The significant accounting policies used in the preparation and presentation of these financial statements are provided below and are consistent with prior reporting periods unless otherwise stated.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### Rounding of amounts

The Company is an entity to which ASIC Corporations Instrument 2016/191 applies and accordingly amounts in the financial statement and Directors' Report have been rounded to the nearest thousand dollars unless and otherwise stated.

#### (a) Income Tax

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense (being the movement in deferred tax assets and liabilities and unused tax losses during the year).

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is provided on temporary differences which are determined by comparing the carrying amounts of tax bases of assets and liabilities to the carrying amounts in the financial statements.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and losses can be utilised.

Current tax assets and liabilities are offset where there is a legally enforceable right to set off the recognised amounts and there is an intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (a) Income Tax

Deferred tax assets and liabilities are offset where there is a legal right to set off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax is recognised as income or an expense and included in profit or loss for the period except where the tax arises from a transaction which is recognised in other comprehensive income or equity, in which case the tax is recognised in other comprehensive income or equity respectively.

#### (b) Comparative Amounts

Comparatives are consistent with prior years, unless otherwise stated.

Where a change in comparatives has also affected the opening retained earnings previously presented in a comparative period, an opening statement of financial position at the earliest date of the comparative period has been presented.

# (c) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the weighted average costs basis and are net of any rebates and discounts received. The costs of purchase of inventories comprise the purchase price, import duties and other taxes (other than those subsequently recoverable by the Group from the taxing authorities), transport, and other costs directly attributable to the acquisition of inventory.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the costs necessary to make the sale. Net realisable value is estimated using the most reliable evidence available at the reporting date and inventory is written down through an obsolescence provision if necessary.

# (d) Property, Plant and Equipment

All classes of property, plant and equipment are measured using the cost model. Under the cost model, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of costs of dismantling and restoring the asset, where applicable.

The depreciable amount of all property, plant and equipment is depreciated on a diminishing value method from the date that management determine that the asset is available for use.

Assets held under a finance lease and leasehold improvements are depreciated over the shorter of the term of the lease and the assets useful life.

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# **Notes to the Financial Statements**

#### For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (d) Property, Plant and Equipment

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset classDepreciation ratePlant and Equipment3 - 4 yearsMotor Vehicles5 - 8 yearsOffice Furniture and Equipment3 years

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

When an asset is disposed, the gain or loss is calculated by comparing proceeds received with its carrying amount and is taken to profit or loss.

#### (e) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Group becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

# Financial Assets

Financial assets are assigned to different categories on initial recognition, depending on the characteristics of the instrument and its purpose. A financial instrument's category is relevant to the way it is measured and whether any resulting income and expenses are recognised in profit or loss or in other comprehensive income.

All income and expenses relating to financial assets are recognised in the statement of profit or loss and other comprehensive income in the 'finance income' or 'finance costs' line item respectively.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The Company's trade and most other receivables fall into this category of financial instruments.

Discounting is omitted where the effect of discounting is considered immaterial.

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (e) Financial instruments

future expected cash flows associated with the impaired receivable.

For trade receivables, impairment provisions are recorded in a separate allowance account with the loss being recognised in profit or loss. When confirmation has been received that the amount is not collectable, the gross carrying value of the asset is written off against the associated impairment provision.

Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

In some circumstances, the Company renegotiates repayment terms with customers which may lead to changes in the timing of the payments, the Group does not necessarily consider the balance to be impaired, however assessment is made on a case-by-case basis.

#### Financial liabilities

Financial liabilities are recognised when the Company becomes a party to the contractual agreements of the instrument. All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included in the income statement line items "finance costs" or "finance income".

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities depending on the purpose for which the liability was acquired.

The Company's financial liabilities include trade and other payables, which are measured at amortised cost using the effective interest rate method.

## Impairment of financial assets

At the end of the reporting period the Company assesses whether there is any objective evidence that a financial asset or group of financial assets is impaired.

#### Financial assets at amortised cost

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

Impairment on loans and receivables is reduced through the use of an allowance accounts, all other impairment losses on financial assets at amortised cost are taken directly to the asset.

#### (f) Impairment of non-financial assets

At the end of each reporting period the Company determines whether there is an evidence of an impairment indicator for non-financial assets.

Where this indicator exists and regardless for goodwill, indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (f) Impairment of non-financial assets

generating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss, except for goodwill.

# (g) Intangible Assets

#### **Software**

Software has a finite life and is carried at cost less any accumulated amortisation and impairment losses. It has an estimated useful life of eight years. It is assessed annually for impairment.

#### AstiVita New Zealand Brand Name

The AstiVita New Zealand Brand Name was purchased as part of the settlement with Plumbing World Limited in April 2016. As part of this agreement, AstiVita was able to establish the AstiVita website in New Zealand in September 2017 and sell AstiVita branded products into New Zealand.

#### (h) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

## (i) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than twelve months after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (i) Employee benefits

regardless of the classification of the liability for measurement purposes under AASB 119.

## (j) Provisions

Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured at the present value of management's best estimate of the outflow required to settle the obligation at the end of the reporting period. The discount rate used is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the unwinding of the discount is taken to finance costs in the statement of profit or loss and other comprehensive income.

## (k) Earnings per share

The company presents basic plus diluted earnings per share information for its ordinary shares.

Basic earnings per share is calculated by dividing the profit by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share adjusts the basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

## (I) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options which vest immediately are recognised as a deduction from equity, net of any tax effects.

#### (m) Equity-settled compensation

The Company operates equity-settled share-based payment employee share schemes. The fair value of the equity to which employees become entitled is measured at grant date and recognised as an expense immediately, with a corresponding increase to an equity account. The fair value of shares is ascertained as the market bid price.

An Employee Share Plan ('Plan') has been established to enable officers, staff and contractors to participate in the capital growth of the Company. The Group follows this by allowing all Eligible Employees of the Group to be issued shares in the Company. During the year, Eligible employees were issued 150,799 shares in the current financial year.

Offer to participate - The Board may, from time to time, at its absolute discretion, issue written offers to eligible employees, inviting them to accept shares in the Company ('Offer'). The Board must make Offers on a non-discriminatory basis to at least 75% of Australian-resident permanent employees who have completed at least 3 years of service (whether continuous or non-continuous) with the Company.

Restriction on disposal - A participant may not dispose of, deal in, or grant a security interest over, any interest

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

## 1 Summary of Significant Accounting Policies

#### (m) Equity-settled compensation

in a share issued under the Plan until the earlier of

- the end of the period of three years commencing on the date of the issue of that share
- the date on which the participant is no longer employed by the company; and
- the end of any other period determined by the Board in accordance with relevant law.

Shares to rank pari passu - Shares issued under the Plan will rank equally in all respects with ordinary shares in the company for the time being on issue except for any rights attached to the shares by reference to a record date prior to the date of issue.

The Plan is in compliance with the Corporations Act and Listing Rules of ASX as amended or waived from time to time.

#### (n) Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

# (o) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

All revenue is stated net of the amount of goods and services tax (GST).

# Sale of goods

Revenue is recognised on transfer of goods to the customer as this is deemed to be the point in time when risks and rewards are transferred and there is no longer any ownership or effective control over the goods.

#### Interest revenue

Interest is recognised using the effective interest method.

## Other income

Other income is recognised on an accruals basis when the Company is entitled to it.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

# (p) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### (q) Foreign currency transactions and balances

#### Functional and presentation currency

The functional currency of AstiVita is measured using the currency of the primary economic environment in which the entity operates. The financial statements are presented in Australian dollars which is the entity's functional and presentation currency.

#### Transaction and balances

Foreign currency transactions are recorded at the spot rate on the date of the transaction.

At the end of the reporting period:

- Foreign currency monetary items are translated using the closing rate;
- Non-monetary items that are measured at historical cost are translated using the exchange rate at the date of the transaction; and
- Non-monetary items that are measured at fair value are translated using the rate at the date when fair value was determined.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition or in prior reporting periods are recognised through profit or loss, except where they relate to an item of other comprehensive income or where they are deferred directly in equity reserves as "qualifying hedges".

# **Notes to the Financial Statements**

#### For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (r) Critical accounting estimates and judgments

#### (i) General

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

# (ii) Impairment of inventory

A provision of \$578,458 (2017: \$250,000) has been recognised by the Company for excess and slow moving inventory, which has been deemed impaired as at 30 June 2018. Total provision at year-end includes \$328,459 allowance allocated to PV panels, the supplier of which has gone into liquidation subsequent to year-end. The assessment of this provision required a degree of estimation and judgement. The level of the provision was determined after taking into account the sales history of various product lines, the age of product groups and any other factors that may affect inventory obsolescence. The provision was based on product lines, which were unlikely to be sold in the foreseeable future.

#### (iii) Impairment of receivables

An allowance for doubtful debts of \$48,000 (2017: \$46,000) has been recognised by the Company as at 30 June 2018. The assessment of this allowance required a degree of estimation and judgement. The level of the allowance was determined after taking into account historical collection rates, specific knowledge of individual debtors' financial positions and past bad debt experiences and contractual performance against allowed credit terms.

# (iv) Classification of borrowings

The Company has presented \$3.005 million (2017: \$2.065 million) in borrowings as non-current liabilities (Refer Note 22(c)). The borrowings are documented in a loan agreement, the interpretation of which is fundamental to the classification of borrowings as either current or non-current in accordance with AASB 101 *Presentation of Financial Statements*. The Directors have exercised judgement in the interpretation of the terms and conditions of the loan agreement in determining the classification of debt as current or non-current.

#### (v) Warranty provision

A provision of \$150,000 (2017: \$243,000) at 30 June 2018 has been recognised by the Company for estimated warranty claims in respect of products and services which are still under warranty at the end of the reporting period. Management estimates the provision for future warranty claims based on historical warranty claim information over the past 12 months, as well as recent trends that might suggest that the past cost information may differ from future claims. Anticipated future warranty costs were based on a mathematical model of historical costs which was then extrapolated for the anticipated number of claims over the next 12 months.

The warranty provision for the replacement of defective solar panels is based on the cost of providing new panels only. Labour costs are negligible due to an agreement with suppliers to provide labour free of charge.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 1 Summary of Significant Accounting Policies

#### (r) Critical accounting estimates and judgments

#### (vi) Deferred tax assets

Determining income tax provisions involves judgment on the tax treatment of certain transactions. Deferred tax is recognised on tax losses not yet used and on temporary differences where it is probable that there will be taxable profit against which these can be offset. The Directors have made judgments as to the probability of future taxable profits being generated against which tax losses will be available for offset.

# (s) Going concern

The directors have prepared the financial report on a going concern basis, which contemplates continuity of normal business activities and the realisation of assets and the settlement of liabilities in the ordinary course of business. This is deemed to be appropriate not withstanding that the Company has incurred losses of \$841K (2017: \$1.034 million). As at 30 June 2018, the Company has net assets of \$6.404 million (2017: \$7.16 million).

The Company's ability to continue as a going concern is dependent on its ability to reverse the currently occurring operating losses by restructuring operations, increasing sales, realising the value inherent in inventory on-hand, recovering trade debtors and, if necessary, obtaining replacement debt or equity funding. Rainrose Pty Ltd, a related party has advanced \$3.005 million (2017: \$2.065 million). Rainrose Pty Ltd has confirmed it will continue to support the Company and advance further funds during FY19 in 2018 if required.

At the date of this report and having considered the above factors, the Directors are confident of restructuring operations and sales and generating sufficient cashflows from operations so that the Company will be able to continue as a going concern. There is still significant uncertainty whether the Company will continue its normal business activities and realise its assets and extinguish its liabilities in the normal course of business and at the amounts stated in the financial statements.

These financial statements do not include adjustments relating to the recoverability and classification of recorded asset amounts or to the amounts and classification of liabilities that might be necessary should the Company not continue as a going concern.

#### (t) Adoption of new and revised accounting standards

The Company has adopted all of the new and revised standards and interpretations issued by the Australian Accounting Standard Board (AASB), that are relevant to their operations and effective for the current period.

The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the Company.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

# 1 Summary of Significant Accounting Policies

# (u) New Accounting Standards and Interpretations

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The Company has decided not to early adopt these Standards. The following table summarises those future requirements, and their impact on the Company where the standard is relevant:

| Standard Name  | Effective date for entity | Requirements  | Impact   |
|--|---------------------------|---|--|
| AASB 9 Financial Instruments<br>and amending standards AASB<br>2010-7 / AASB 2012-6 / AASB<br>2014-7 / AASB 2014-8 | 1 July 2018               | Significant revisions to the classification and measurement of financial assets, reducing the number of categories and simplifying the measurement choices, including the removal of impairment testing of assets measured at fair value. | This standard is not expected to significantly affect the Company.   |
| AASB 15 Revenue from<br>Contracts with Customers   | 1 July 2018               | This standard provides guidance on the recognition of revenue from customers.   | Owing to the nature of<br>the Company's<br>revenue, this standard<br>is not expected to<br>significantly affect the<br>timing of revenue<br>recognition of the<br>Company. |
| AASb 16 Leases   | 1 July 2018               | Significant revisions to accounting for operational leases on balance sheet by leases of property and high value equipment. However, exemptions for short-term leases and leases for low value assets will reduce the impact.             | standard will require<br>the Company to<br>recognise a   |

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

# 2 Revenue and Other Income

| Revenue from | continuing | operations |
|--------------|------------|------------|
|--------------|------------|------------|

|   | 2018<br>000's | 2017<br>000's |
|---|---------------|---------------|
|   | \$            | \$            |
| Sales revenue   |               |               |
| - Bathroom products and Kitchen appliances              | 3,153         | 3,531         |
| - Solarpower products and REC's income                  | 2,521         | 2,662         |
| Other revenue   |               |               |
| - Interest  | 3             | 3             |
| Total Revenue   | 5,677         | 6,196         |
|   | \$            | \$            |
| Other Income  |               |               |
| Foreign exchange gain                                   | 46            | 1             |
| Other income  | 126           | 209           |
| - Net gain on disposal of property, plant and equipment |               | 1             |
| Total other income                                      | 172           | 211           |

# 3 Expenses

The result for the year includes the following specific expenses:

|  | 2018  | 2017  |
|--|-------|-------|
|  | 000's | 000's |
|  | \$    | \$    |
| Bad and doubtful debts   | 9     | 2     |
| Superannuation contributions Defined contribution superannuation expense | 60    | 62    |
| Minimum lease payments   | 336   | 331   |
| Property, plant and equipment - Depreciation                             | 42    | 91    |
| Intangible assets - Amortisation   | 92    | 92    |
| Stock impairment   | 328   | (757) |

5

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

# 4

| Remuneration of Auditors  |                     |                     |
|---|---------------------|---------------------|
|   | 2018<br>\$          | 2017<br>\$          |
| Econ Audit & Assurance Services Pty Ltd for: - auditing or reviewing the financial statements Remuneration of other auditors of subsidiaries for: | 39,900              | 38,000              |
| - other services  |                     | 60                  |
| Total   |                     | 38,060              |
| The 2017 Accounts was audited by Hanrick Curran Audit Pty Ltd.  Income Tax Benefit  (a) Components of tax expense                                 |                     |                     |
| The major components of income tax expense comprise:  | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |
| Deferred tax expense  Relating to origination and reversal of temporary differences   | (359)               | (410)               |
| Total income tax benefit  | (359)               | (410)               |

| (b) Reconciliation of income tax to accounting profit:  Loss before income tax                  | 2018<br>000's<br>\$<br>(853) | 2017<br>000's<br>\$<br>(1,444) |
|---|------------------------------|--------------------------------|
| Prima facie tax payable on profit from ordinary activities before income tax at 30% (2017: 30%) | -                            | (433)                          |
| The following items have affected income tax expense for the period:                            |                              |                                |
| Tax effect of: - Permanent differences  |                              | 23<br>(410)                    |

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

#### 6 Dividends

# Franking account

 2018
 2017

 000's
 000's

 \$
 \$

 Balance of franking account at year end
 1,497
 1,497

The above available balance is based on the dividend franking account at year-end adjusted for:

- Franking credits that will arise from the payment of the current tax liabilities;
- Franking debits that will arise from the payment of dividends recognised as a liability at the year end;
- Franking credits that will arise from the receipt of dividends recognised as receivables at the end of the year.

The ability to use the franking credits is dependent upon the Company's future ability to declare dividends.

# 7 Cash and cash equivalents

| ·            | 2018  | 2017  |
|--------------|-------|-------|
|              | 000's | 000's |
|              | \$    | \$    |
| Cash at bank | 195   | 200   |
|              | 195   | 200   |

# Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

|  | 2018  | 2017  |
|--|-------|-------|
|  | 000's | 000's |
|  | \$    | \$    |
| Cash and cash equivalents              | 195   | 200   |
| Balance as per statement of cash flows | 195   | 200   |

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

| 8 Trade and other receivables | S |
|-------------------------------|---|
|-------------------------------|---|

|       |   |        | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |  |  |
|-------|---|--------|---------------------|---------------------|--|--|
| CUR   | RENT  |        |                     |                     |  |  |
| Trade | e receivables   |        | 1,534               | 1,359               |  |  |
| Provi | sion for impairment   | 8(a) _ | (48)                | (48)                |  |  |
| Total | current trade and other receivables   | =      | 1,486               | 1,311               |  |  |
| (a)   | Impairment of receivables   |        |                     |                     |  |  |
|       | Reconciliation of changes in the provision for impairment of receivables is as follows: |        |                     |                     |  |  |
|       |   |        | 2018                | 2017                |  |  |
|       |   |        | 000's               | 000's               |  |  |
|       |   |        | \$                  | \$                  |  |  |
|       | Balance at beginning of the year  |        | 48                  | 62                  |  |  |
|       | Additional impairment loss recognised   |        | =                   | 15                  |  |  |

# (b) Aged analysis

Reversal of impairment

Balance at end of the year

The ageing analysis of receivables is as follows:

| The ageing analysis of receivables is as follows: | 2018  | 2017  |
|---|-------|-------|
|   | 000's | 000's |
|   | \$    | \$    |
| 30 Days Accounts                                  |       |       |
| 0-30 days   | 9     | 75    |
| 31 <b>-</b> 60 days                               | 6     | 1     |
| 61-90 days (past due not impaired)                | =     | 3     |
| 91+ days (past due not impaired)                  | 18    | 2     |
| 90 Days Accounts                                  |       |       |
| 0-90 days   | 1,047 | 939   |
| 91-120 days                                       | 227   | 222   |
| 121-150 days                                      | 227   | 46    |
| 151+ days (considered not impaired)               | -     | 23    |
| 151+ days (considered impaired)                   |       | 48    |
|   | 1,534 | 1,359 |

Current trade receivables are non-interest bearing and are generally on 30 or 90 day terms. An impaired amount is provided for any customers who are facing financial difficulties and may not be able to pay the outstanding account. Management reviews the financial status of new account applicants prior to granting credit

(29)

48

48

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

trading terms. Management assess credit applicants by reference to their payment history with other suppliers and will only grant credit trading terms to those applicants with a sound payment background. The Company does not take security as part of any payment arrangements with customers. Based on the past payment history of the Company's customers, the Directors believe that the amounts past due date but not impaired are those customers with sound credit history and are therefore not impaired.

#### 9 Inventories

|                                  | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |
|----------------------------------|---------------------|---------------------|
| CURRENT                          |                     |                     |
| At net realisable value:         |                     |                     |
| Finished goods                   | 3,481               | 3,639               |
| Less: Provision for obsolescence | (578)               | (250)               |
| Goods in transit                 | 250                 | 39                  |
|                                  | 3,153               | 3,428               |

#### (a) Inventory expense

Inventories recognised as expense during the year ended 30 June 2018 and included in 'raw materials and consumables used' and 'changes in inventories of finished goods' amounted to \$4,026,000 (2017: \$4,471,000).

An increase to stock impairment recognised during the year ended 30 June 2018 amounted to \$328,459 (2017: \$(757,000)).

# (b) Amounts not expected to be realised within the next 12 months

The entire amount of inventories is presented as current, since the Company expects to realise the assets in its normal operating cycle. However, based on past experience and after adjusting for events occurring after reporting date (note 25), the Company does not expect approximately \$27,599 (2017: \$681,974) of inventories to be realised within the next 12 months. The directors and management are of the view that the stock will be realised in the future and realised for a value greater than cost in the normal course of the business.

#### 10 Other non-financial assets

|                        | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |
|------------------------|---------------------|---------------------|
| CURRENT<br>Prepayments | 209                 | 429                 |
|                        | 209                 | 429                 |

As part of the trading requirements of overseas suppliers, the Company pays deposits in advance to suppliers for future supply of inventories.

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# **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

## 11 Property, plant and equipment

|                                     | 2018  | 2017  |  |
|-------------------------------------|-------|-------|--|
|                                     | 000's | 000's |  |
|                                     | \$    | \$    |  |
| Plant and equipment                 |       |       |  |
| At cost                             | 577   | 575   |  |
| Accumulated depreciation            | (558) | (531) |  |
| Total plant and equipment           | 19    | 44    |  |
| Motor vehicles                      |       |       |  |
| At cost                             | 77    | 77    |  |
| Motor Vehicles                      | (26)  | (16)  |  |
| Total motor vehicles                | 51    | 61    |  |
| Office equipment                    |       |       |  |
| At cost                             | 107   | 107   |  |
| Office Equipment                    | (99)  | (94)  |  |
| Total office equipment              | 8     | 13    |  |
| Total property, plant and equipment | 78    | 118   |  |

## (a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

|                                  | Plant and<br>Equipment<br>000's | Motor<br>Vehicles<br>000's | Office<br>Equipment<br>000's | Total<br>000's |
|----------------------------------|---------------------------------|----------------------------|------------------------------|----------------|
|                                  | \$                              | \$                         | \$                           | \$             |
| Year ended 30 June 2018          |                                 |                            |                              |                |
| Balance at the beginning of year | 44                              | 61                         | 13                           | 118            |
| Additions                        | 13                              | -                          | =                            | 13             |
| Disposals - written down value   | (11)                            | -                          | =                            | (11)           |
| Depreciation expense             | (27)                            | (10)                       | (5)                          | (42)           |
| Balance at the end of the year   | 19                              | 51                         | 8                            | 78             |
| Year ended 30 June 2017          |                                 |                            |                              |                |
| Balance at the beginning of year | 115                             | 77                         | 14                           | 206            |
| Additions                        | =                               | 7                          | 8                            | 15             |
| Disposals - written down value   | -                               | (12)                       | =                            | (12)           |
| Depreciation expense             | (71)                            | (11)                       | (9)                          | (91)           |
| Balance at the end of the year   | 44                              | 61                         | 13                           | 118            |

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

## 12 Intangible Assets

|   | 2018  | 2017  |
|---|-------|-------|
|   | 000's |       |
|   | \$    | \$    |
| Bompani brand & license approvals       |       |       |
| Cost                                    | 483   | 483   |
| Accumulated amortisation and impairment | (483) | (483) |
| Net carrying value                      | =     |       |
| Computer software                       |       |       |
| Cost                                    | 726   | 726   |
| Accumulated amortisation and impairment | (575) | (482) |
| Net carrying value                      | 151   | 244   |
| AstiVita NZ Brand Name                  |       |       |
| Cost                                    | 449   | 449   |
| Accumulated amortisation and impairment | =     |       |
| Net carrying value                      | 449   | 449   |
| Total Intangibles                       | 600   | 693   |

## (a) Movements in carrying amounts of intangible assets

|   | AstiVita NZ<br>Brand Name<br>000's<br>\$ | Computer<br>software<br>000's<br>\$ | Total<br>000's<br>\$ |
|---|--|-------------------------------------|----------------------|
| Year ended 30 June 2018  Balance at the beginning of the year | 449                                      | 244                                 | 693                  |
| Additions   | -  |                                     | -                    |
| Amortisation  |  | (91)                                | (91)                 |
| Closing value at 30 June 2018                                 | 449                                      | 151                                 | 600                  |

ABN 46 139 461 733

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

## 12 Intangible Assets

| (a) | Movements in | carrying a | amounts of | intangible assets |
|-----|--------------|------------|------------|-------------------|
|     |              |            |            |                   |

|                                      | Computer    |          |       |  |
|--------------------------------------|-------------|----------|-------|--|
|                                      | Brand names | software | Total |  |
|                                      | 000's 000's |          | 000's |  |
|                                      | \$          | \$       | \$    |  |
| Balance at the beginning of the year | -           | 336      | 336   |  |
| Additions                            | 449         | _        | 449   |  |
| Amortisation                         |             | (92)     | (92)  |  |
| Closing value at 30 June 2017        | 449         | 244      | 693   |  |

| 13 Trade | and | other | payables |
|----------|-----|-------|----------|
|----------|-----|-------|----------|

| .0 | Trade and other payables | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |
|----|--------------------------|---------------------|---------------------|
|    | CURRENT                  |                     |                     |
|    | Unsecured liabilities    |                     |                     |
|    | Trade and other payables | 203                 | 309                 |
|    |                          | 203                 | 309                 |
| 14 | Provisions               |                     |                     |
|    |                          | 2018                | 2017                |
|    |                          | 000's               | 000's               |
|    |                          | \$                  | \$                  |
|    | CURRENT                  |                     |                     |
|    | Warranties               | 150                 | 243                 |
|    | Employee benefits        | 26                  | 27                  |
|    |                          | 176                 | 270                 |
|    | NON-CURRENT              |                     |                     |
|    | Employee benefits        | 37                  | 36                  |
|    |                          | 37                  | 36                  |

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 14 Provisions

|                           | Warranties<br>000's<br>\$ | Total<br>000's<br>\$ |
|---------------------------|---------------------------|----------------------|
| Balance at 1 July 2017    | 243                       | 243                  |
| Add addition to provision | 36                        | 36                   |
| Less reversal of costs    | (129)                     | (129)                |
| Balance at 30 June 2018   | 150                       | 150                  |
| Balance at 1 July 2016    | 243                       | 243                  |
| Add addition to provision | -                         | -                    |
| Less reversal of costs    |                           |                      |
| Balance at 30 June 2017   | 243                       | 243                  |

#### **Provision for Warranties**

A provision of \$150,000 at 30 June 2018 (2017: \$243,000) has been recognised for estimated warranty claims in respect of products and services which are still under warranty at the end of the reporting period. The provision was assessed by reference to the actual warranty costs incurred over the prior 12 months, this amount was then adjusted to reflect the anticipated future group warranty costs.

Refer to Note1(j) for the relevant accounting policy and Note1(r) for a discussion of the estimations and assumptions applied in the measurement of this provision.

## **Provisions for Employee Benefits**

Provision for employee benefits represents amounts accrued for annual leave and long service leave. The measurement and recognition criteria relating to employee benefits have been discussed at Note 1(i).

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

# **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

| 15 | Tax |
|----|-----|
|----|-----|

| (a) | Recognised deferred tax assets  |                               | 2018<br>000's<br>\$             | 2017<br>000's<br>\$           |
|-----|---|-------------------------------|---------------------------------|-------------------------------|
|     | Deferred tax assets   | 15(d)                         | 4,144                           | 3,808                         |
| (b) | Recognised deferred tax liabilities   |                               | 2018                            | 2017                          |
|     |   |                               | 000's                           | 000's                         |
|     | Deferred tax liabilities  | 15(c)                         | \$<br>125                       | <b>\$</b><br>149              |
| (c) | Deferred Tax Liabilities  | Opening<br>Balance<br>\$'000s | Charged to<br>Income<br>\$'000s | Closing<br>Balance<br>\$'000s |
|     | Deferred tax assets Property, plant and equipment - Property, plant and equipment - Intangibles | 90                            | ) (23)<br>82                    | 67<br>82                      |
|     | Balance at 30 June 2017   | 90                            | 59                              | 149                           |
|     | Property, plant and equipment - Property, plant and equipment - Intangibles                     | 67<br>82                      | ` ,                             | 43<br>82                      |
|     | Balance at 30 June 2018   | 149                           | (24)                            | 125                           |
| (d) | Deferred Tax Assets   | Opening<br>Balance<br>\$'000s | Charged to<br>Income<br>\$'000s | Closing<br>Balance<br>\$'000s |
|     | Deferred tax assets   |                               |                                 |                               |
|     | Provisions<br>Employee benefits   | 393<br>20                     | ) (1)                           | 162<br>19                     |
|     | Accrued expenses Unused tax losses Other  | -<br>2,902<br>23              |                                 | 1<br>3,626<br>-               |
|     | Balance at 30 June 2017   | 3,338                         | · ,                             | 3,808                         |
|     | Provisions  |                               |                                 | 233                           |
|     | Employee benefits   | 19                            |                                 | 19                            |
|     | Accrued expenses Unused Losses  | 3, <b>62</b> 0                |                                 | 5<br>3,887                    |

Balance at 30 June 2018

4,144

3,808

336

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 16 Issued Capital

|  | 2018  | 2017  |
|--|-------|-------|
|  | 000's | 000's |
|  | \$    | \$    |
| 53,667,803 (2017: 53,667,803) Ordinary shares fully paid | 9,540 | 9,540 |
|  | 9,540 | 9,540 |

The holders of ordinary shares are entitled to participate in dividends and the proceeds on winding up of the Company. On a show of hands at meetings of the Company, each holder of ordinary shares has one vote in person or by proxy, and upon a poll each share is entitled to one vote.

The Company does not have authorised capital or par value in respect of its shares.

#### (a) Movements in ordinary shares

|  | 2018<br>No.<br>\$ | 2017<br>No.<br>\$       | 2018<br>\$000's<br>\$ | 2017<br>\$000's<br>\$ |
|--|-------------------|-------------------------|-----------------------|-----------------------|
| At the beginning of the reporting period                             | 53,667,803        | 31,114,866              | 9,540                 | 7,284                 |
| Shares issued during the year - Rights issue - Employee share scheme | -<br>-            | 21,048,742<br>1,507,990 | <del>-</del>          | 2,105<br>151          |
| - Shares cancelled   |                   | (3,795)                 | -                     | -                     |
| At the end of the reporting period                                   | 53,667,803        | 53,667,803              | 9,540                 | 9,540                 |

#### (b) Capital Management

Management controls the capital of the Company in order to maintain a conservative working capital position, provide the shareholders with appropriate returns and ensure that the Company can fund its operations and meet its obligations as and when they fall due.

The capital structure of the Company comprises of issued share capital and retained earnings as disclosed in the statement of financial position.

Management controls the Company's capital by assessing the Company's financial risks and adjusting its capital structure in response to changes in these risks. These responses include adjustments to working capital, decisions whether or not to make distributions to shareholders and capital raising if required. The Board may consider accessing debt facilities if the need arises.

There are no externally imposed capital requirements.

There have been no changes in the strategy adopted by management to control the capital of the Company since the prior year.

#### (c) Options

At 30 June 2018 there were no share options on issue (2017: Nil)

# **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

## 17 Earnings per Share

| (a) Earnings used to calculate overall earnings per share  | 2018<br>000's<br>\$ | 2017<br>000's<br>\$ |
|--|---------------------|---------------------|
| Profit for the year used to calculate the basic and diluted EPS  | (841)               | (1,034)             |
| (b) Weighted average number of shares used   | 2018<br>No.         | 2017<br>No.         |
| Weighted average number of ordinary shares outstanding during the year used in calculating basic & diluted EPS | 56,667,803          | 39,070,868          |

## 18 Controlled Entities

|  | Country of<br>Incorporation<br>\$ | owned (%) 2018 | owned (%) 2017 \$ |
|--|-----------------------------------|----------------|-------------------|
| Parent Entity:<br>AstiVita Limited                   | Australia                         | -              | -                 |
| Subsidiaries AstiVita Bathrooms and Kitchens Pty Ltd | Australia                         | 100            | 100               |
| Solarpower Pty Ltd                                   | Australia                         | 100            | 100               |
| Indent Manufacturing Pty Ltd                         | Australia                         | 100            | 100               |
| Thermasol Pty Ltd                                    | Australia                         | 100            | 100               |

## 19 Capital and Leasing Commitments

## Operating leases

|  | 000's | 000's |  |
|--|-------|-------|--|
|  | \$    | \$    |  |
| Minimum lease payments under non-cancellable operating leases: |       |       |  |
| - not later than one year                                      | 166   | 332   |  |

The Company had no other significant capital expenditure or lease commitments at the reporting date (2017: None).

## 20 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2018 (30 June 2017:None).

2018

2017

## ABN 46 139 461 733

## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 21 Cash Flow Information

Reconciliation of loss for the year to net cash provided by operating activities:

|  | 2018  | 2017    |
|--|-------|---------|
|  | 000's | 000's   |
|  | \$    | \$      |
| Loss for the year  | (841) | (1,034) |
| Adjustments for non-cash items in profit:  |       |         |
| - amortisation   | 92    | 92      |
| - depreciation   | 42    | 91      |
| - impairment of receivables  | -     | 38      |
| - finance costs  | -     | 155     |
| - Employee share scheme expense  | -     | 151     |
| - reversal of impairment   | -     | (757)   |
| <ul> <li>net (profit)/loss on disposal of property, plant and equipment</li> </ul> | -     | (1)     |
| Changes in operating assets and liabilities:                                       |       |         |
| - (increase)/decrease in trade and other receivables                               | (178) | (3)     |
| - (increase)/decrease in prepayments   | 220   | -       |
| - (increase)/decrease in inventories   | 276   | 675     |
| - (increase)/decrease in deferred tax  | -     | (470)   |
| - (increase)/decrease in other assets  | -     | (146)   |
| - increase/(decrease) in trade and other payables                                  | (104) | 108     |
| - increase/(decrease) in deferred taxes payable                                    | (359) | 59      |
| - increase/(decrease) in provisions  | (80)  | (3)     |
| Cashflow from operations   | (932) | (1,045) |

## Non-cash financing and investing activities

During the year, the Company undertook a rights issue. Some amounts in respect of the rights issue were settled on the basis of a debt-for-equity swap.

#### 22 Related Parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

#### (a) The Company's main related parties are as follows:

## (i) Key management personnel:

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity are considered key management personnel.

For details of remuneration disclosures relating to key management personnel, refer to Note 23: Interests of Key Management Personnel (KMP) and the remuneration report in the Directors' Report.

Other transactions with KMP and their related entities are shown below.

Tamawood Limited and its controlled entities ("Tamawood") and Advance NanoTek Limited (ANO) are deemed to be a related party to AstiVita Limited by virtue of Mr L Mizikovsky, the Non-executive Chairman of AstiVita Limited, having a controlling interest in Tamawood and ANO. Transactions with ANO and Tamawood are below.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2018

## 22 Related Parties

| (b) Transactions with related parties |
|---------------------------------------|
|---------------------------------------|

| (i) Sale of goods and services   | 2018<br>\$        | 2017<br>\$          |
|--|-------------------|---------------------|
| Tamawood - Sales to Tamawood Limited - Sale of vehicle   | 1,511,201<br>     | 1,363,566<br>13,636 |
| Advance NanoTek Limited - Provision of accounting & logistics services   | 146,537           | 70,058              |
| Mr L Mizikovsky - Sales to an entity controlled by Mr L Mizikovsky - Recovery of refurbishment to leased property                            | 33,575            | 26,327<br>13,010    |
| (ii) Purchase of goods and services  | <b>2018</b><br>\$ | 2017<br>\$          |
| Tamawood - Advertising, IT and accounting services   | 19,775            | 24,927              |
| Mr L Mizikovsky - Rent and outgoings payments for premises leased from an entity controlled by Mr L Mizikovsky                               | 332,568           | 330,832             |
| Mr G Acton - Administration and payroll processing services provided by an entity controlled by Mr Acton - Provision of consultancy services | 47,123<br>-       | 16,790<br>10,626    |
| Senterprisys Limited   | 33,770            | -                   |
| Mr J Mizikovsky  | 17,000            |                     |
| (iii) Outstanding balances   | 2018<br>\$        | 2017<br>\$          |
| Mr L Mizikovsky  |                   |                     |
| - Amounts receivable for sales   | 4,417             | 822                 |
| Tamawood - Amounts receivable from Tamawood for sales - Amounts payable to Tamawood for purchases  | 188,910<br>1,376  | 24,052<br>1,200     |

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 22 Related Parties

#### (b) Transactions with related parties

|                          | 2018 | 2017   |
|--------------------------|------|--------|
|                          | \$   | \$     |
| Advance NanoTek Limited  |      |        |
| - Amounts payable to ANO | -    | 15,991 |

Amounts receivable from and amounts payable to related parties for the sale and purchase of goods and services are unsecured and interest free and are included in the balances of trade and other receivables and trade and other payables respectively. Balances are settled within trading terms or as per agreement with the Board. No provisions for doubtful debts have been recognised on these outstanding balances, nor have any bad debt expenses been incurred.

#### (c) Loans from related parties

At the Annual General Meeting in November 2013, shareholders unanimously approved an unsecured loan facility of up to \$2,000,000 with further advances available at the discretion of Rainrose Pty Ltd, an entity controlled by the Non-executive Chairman. As at 30 June 2018 the loan amounted to \$3.005 million. The loan with Rainrose Pty Ltd (an entity of Mr L Mizikovsky) has been provided to AstiVita and under the loan agreement is due for repayment in July 2022.

|                             | Opening balance \$'000s | Closing<br>balance<br>\$'000s | Interest not charged \$'000s | Interest paid/payable \$'000s | Impairment<br>\$'000s |
|-----------------------------|-------------------------|-------------------------------|------------------------------|-------------------------------|-----------------------|
| Loans from Rainrose Pty Ltd |                         |                               |                              |                               |                       |
| 2018                        | 2,065                   | 3,005                         | -                            | 134                           | -                     |
| 2017                        | 2,923                   | 2,065                         | -                            | 155                           | -                     |

## 23 Key Management Personnel Disclosures

#### (a) Key management personnel remuneration

|  | \$      | \$      |
|--|---------|---------|
| Short-term employee benefits                 | 157,154 | 180,071 |
| Long-term benefits                           | 2,598   | 1,689   |
| Post-employment benefits                     | 10,219  | 10,275  |
| Share-based payments - Employee share scheme | -       | 38,649  |
|  | 169,971 | 230,684 |
|  |         |         |

Detailed remuneration disclosures are provided in the remuneration report on pages.

#### Other key management personnel transactions

For details of other transactions with key management personnel, refer to Note 22: Related Party Transactions.

2018

2017

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 24 Financial Risk Management

The Company is exposed to a variety of financial risks through its use of financial instruments. This note discloses the Company's objectives, policies and processes for managing and measuring these risks.

The Company does not speculate in financial assets.

The Company is primarily exposed to the following financial risks:

- Market risk currency risk and cash flow interest rate risk
- Credit risk
- Liquidity risk

Specific information regarding the mitigation of each financial risk to which Company is exposed is provided below.

#### Objectives, policies and processes

The Board has overall responsibility for the determination of the Company's risk management objectives and policies and whilst remaining ultimately responsible for them, it has delegated the authority to management for developing and operating processes that ensure the effective implementation of the objectives and policies of the Company's finance function. The Company's risk management policies and objectives are therefore designed to minimise the potential impact of these risks on the results of the Company where such impact may be material.

The Company's financial instruments consist mainly of deposits with banks, accounts receivable and payables.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Company's competitiveness and flexibility.

#### (a) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Company.

For the Company, credit risk primarily arises from outstanding receivables due from its customers and deposits with banks

The utilisation of credit limits by customers is regularly monitored by management. Trade receivables consist of a large number of customers. The Company has two large debtors which represent 56% (2017: 3 debtors at 47%) of the AstiVita trade debtors which at 30 June 2018 had a total amount outstanding of \$760,531 (2017: \$676,838). The Directors believe all outstanding amounts will be received. The Company has identified slow paying customers and is satisfied that the \$48,000 (2017: \$62,000) allowance for doubtful debts is adequate in the event the customers may not be able to meet their repayment commitment to the Company.

Management considers that all the financial assets that are not impaired for each of the reporting dates under review are of sound credit quality, including those that are past due.

Credit risk related to balances with banks and other financial institutions is managed by a policy requiring that banking is undertaken with Authorised Deposit taking Institutions registered as such with the Australian Prudential Regulation Authority.

## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 24 Financial Risk Management

#### (b) Liquidity risk

Liquidity risk arises from the Company's management of working capital. It is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due.

The Company's objective is to ensure as much as possible that it will always have sufficient liquidity to meet its liabilities when due, under normal and stressed conditions. The Company achieves this by holding sufficient cash in liquid form and monitors the timing of commitments.

|                     | 2018  | 2017  |
|---------------------|-------|-------|
|                     | 000's | 000's |
|                     | \$    | \$    |
| Current assets      | 5,042 | 5,368 |
| Current liabilities | (379) | (579) |
| Working capital     | 4,663 | 4,789 |

Liquidity risk is further mitigated due to the loan facility provided by Mr L Mizikovsky, the Non-executive Chairman and substantial shareholder of the Company, as disclosed in Note 1(s).

The table below reflects an undiscounted contractual maturity analysis for financial liabilities.

The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates. The timing of expected outflows is not expected to be materially different from contracted cashflows. The amounts disclosed in the table are the undiscounted contracted cash flows and therefore the balances in the table may not equal the balances in the consolidated statement of financial position due to the effect of discounting.

|                | Not later than 6 months |       | 1 to 5 years |       | Total |       |
|----------------|-------------------------|-------|--------------|-------|-------|-------|
|                | 2018                    | 2017  | 2018         | 2017  | 2018  | 2017  |
|                | 000's                   | 000's | 000's        | 000's | 000's | 000's |
|                | \$                      | \$    | \$           | \$    | \$    | \$    |
| Borrowings     | -                       | -     | 3,078        | 2,065 | 3,078 | 2,065 |
| Trade payables | 203                     | 309   | -            | -     | 203   | 309   |
| Total          | 203                     | 309   | 3,078        | 2,065 | 3,281 | 2,374 |

<sup>\*</sup> Contractual cashflows approximate the carrying amounts as presented in the consolidated statement of financial position.

#### (c) Market risk

## (i) Interest rate risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 24 Financial Risk Management

#### (c) Market risk

rate financial instruments.

The Company adopts a policy of minimising exposure to interest rate risk. A +/-1% change in interest rates would change the net interest expense by +/-\$6,700 p.a. (2017: +/-\$20,654) on cash held and borrowings at year end.

#### (ii) Foreign currency risk

Exposures to currency exchange rates arise from the Company's overseas sales and purchases, which are primarily denominated in US dollars and Euro.

The Company's policy is that all foreign currency transactions are settled on a spot rate basis. There are no hedge facilities or other forward contract facilities in place.

In order to monitor the continuing effectiveness of the policy, the Board receives reports on its product pricing strategy together with data relating to any major fluctuations in foreign currencies. The Company's policy to mitigate foreign currency risk is to adjust selling prices for its products to reflect movements in foreign currencies.

Foreign currency denominated financial assets and liabilities, translated into Australian Dollars at the closing rate, are as follows:

|                        | 2017   | 2016   |
|------------------------|--------|--------|
|                        | 000's  | 000's  |
|                        | \$     | \$     |
| Financial assets       |        |        |
| USD monies on deposit  | 134    | 311    |
| Euro monies on deposit | -      | 92     |
| Financial liabilities  |        |        |
| Net exposure           | 134    | 403    |
| Spot rate at year end  |        |        |
| US Dollar              | 0.7350 | 0.7692 |
| Euro                   | 0.6350 | 0.6730 |

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

#### 24 Financial Risk Management

Foreign currency sensitivity analysis

The following table illustrates the sensitivity of the net result for the year and equity in regards to the Company's financial assets and financial liabilities and the US Dollar – Australian Dollar exchange rate and the Euro – Australian Dollar exchange rate. There have been no changes in the assumptions calculating this sensitivity from prior years. The sensitivity analysis is based on the foreign currency financial instruments held at the reporting date.

It assumes a +/- 5% change of the Australian Dollar / US Dollar exchange rate for the year ended 30 June 2018 (30 June 2017: 5%). A +/- 5% change is considered for the Australian Dollar / Euro exchange rate (30 June 2017: 5%). Both of these percentages have been determined based on the historical market volatility in exchange rates.

|   | USD        | Euro     | Total AUD  |
|---|------------|----------|------------|
| 2018  | \$         | \$       | \$         |
| Net result for the year Australian dollar weakened 5% Australian dollar strengthened 5% | 7<br>(7)   | -        | 7<br>(7)   |
| <b>Equity</b> Australian dollar weakened 5% Australian dollar strengthened 5%           | 7<br>(7)   | -<br>-   | 7<br>(7)   |
| 2017  |            |          |            |
| Net result for the year Australian dollar weakened 5% Australian dollar strengthened 5% | 12<br>(12) | 3<br>(3) | 15<br>(15) |
| <b>Equity</b> Australian dollar weakened 5% Australian dollar strengthened 5%           | 12<br>(12) | 3<br>(3) | 15<br>(15) |

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Company's exposure to foreign currency risk.

#### (d) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The Company's financial assets and financial liabilities consist only of short-term trade receivables and payables. Due to the short-term nature of trade receivables and payables, the carrying amounts as presented in the consolidated statement of financial position are assumed to approximate their fair values.

#### 25 Events Occurring After the Reporting Date

Other than the above, no matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

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## **Notes to the Financial Statements**

## For the Year Ended 30 June 2018

The directors of the Company declare that:

1. the financial statements and notes for the year ended are in accordance with the *Corporations Act 2001*, the *Corporations Regulations 2001*, other mandatory professional reporting requirements and:

a.comply with Accounting Standards, which, as stated in accounting policy note 1 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and

- b. give a true and fair view of the financial position and performance of the Company;
- 2. the General Manager has given the declarations required by Section 295A that:
  - a. the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - b. the financial statements and notes for the financial year comply with the Accounting Standards; and
  - c. the financial statements and notes for the financial year give a true and fair view.
- 3. in the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 4. The remuneration disclosures in the Remuneration Report in the Director's Report comply with Section 300A of the *Corporations Act 2001*.

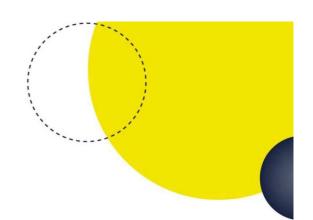
This declaration is made in accordance with a resolution of the Board of Directors.

L Mizikovsky

I Mizikovsky

Non-executive Chairman Dated: 24 August 2018





# Independent Auditor's Report to the members of AstiVita Limited

## Report on the Audit of the Financial Report

#### **Opinion**

Sydney NSW 1230

We have audited the financial report of AstiVita Limited (the Company) which comprises the statement of financial position as at 30 June 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the year ended; and
- (ii) complying with Australian Accounting Standards and Corporations Act 2001.

#### **Basis for Opinion**

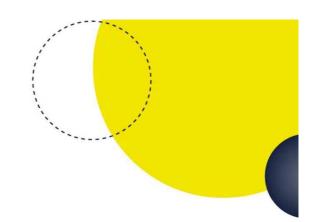
We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirement of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Emphasis of Matter- Going Concern**

We draw attention to Note 1(s) in the financial report, which indicates that the Company incurred a total comprehensive loss of \$841K (2017:\$1,034K) and had net cash outflows from operations of \$932K (2017: \$1,045K) during the year ended 30 June 2018. The Company's ability to continue as a going concern is dependent upon the successful implementation of key initiatives for the next financial year outlined in the Directors' Report as well as the continued financial support of Rainrose Pty Ltd, a company associated with the majority shareholder. Our opinion is not modified in respect of this matter.





#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context. In addition to the matter described in the *Material uncertainty related to going concern* we have determined the matters described below to be the key audit matters to be communicated in our report.

#### **Key Audit Matter**

#### How the Matter was addressed in our audit

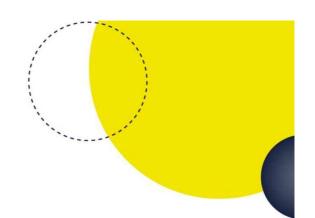
#### Revenue recognition (Refer to Notes 1(o), 2)

The recognition of revenue in accordance with AASB 118 *Revenue* (to be replaced in future periods by AASB 15 *Revenue from Contracts with Customers*) is considered a material risk in Australian Auditing Standards. As a result of the guidance included in Australian Auditing Standards, we consider that the recognition of revenue is a Key Audit Matter, to be addressed in the course of our audit.

In this regard, our audit procedures included:

- Understanding the policies and procedures applied to revenue recognition;
- Carrying out substantive analytical procedures including analysis of revenue, cost of sales and rebates
- Performing cut-off procedures for a sample of revenue transactions at year end in order to conclude on whether they were recognised at the moment the related goods or services were provided;
- Performing analytical procedures on posted transactions. This procedure was carried out paying special attention to entries recorded close to year-end closing or subsequently, as well as those deemed unusual due, among other reasons, to their nature, amount, date of cording or its balancing entyr;
- Reviewing disclosures included in the notes to the financial statements.





## **Key Audit Matter**

#### How the Matter was addressed in our audit

**Deferred tax asset relating to tax losses** (Refer to Notes 1 r(vi), 15, )

As disclosed in Note 15, at 30 June 2018 the Company has recorded a deferred tax asset of \$4,144K relating to tax losses incurred by the Company. The recoverability of this deferred tax asset is dependent on the generation of sufficient future taxable profit to utilise these tax losses. Significant judgment is required in forecasting future taxable profit.

In this regard, our audit procedures included:

- Assessing and challenging management's judgements relating to forecasts of future taxable profit and evaluated the reasonableness of the assumptions underlying the preparation of such forecasts.
- Assessing the appropriateness of the disclosures included in Note 15 in respect of deferred tax balances.

#### **Other Information**

The directors are responsible for the other information. The "Other Information" comprises the information included in the Company's annual report for the year ended 30 June 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

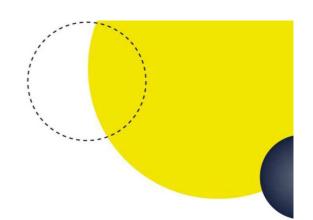
If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report the fact. We have nothing to report in this regard.

#### Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatements, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





#### Auditor's Responsibility for the Audit of the Financial Report

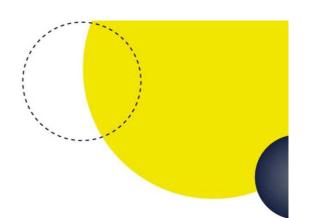
Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates, if any, and related disclosures made by the directors.
- Conclude on the appropriateness of director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transitions and events
  in a manner that achieves fair presentation,
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Company to express an opinion on the financial report. We are
  responsible for the direction, supervision and performance of the Company audit. We remain
  solely responsible for our audit opinion.

We communicate with directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





## Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 5 to 9 of the directors' report for the year ended 30 June 2018.

In our opinion, the Remuneration Report of AstiVita Limited, for the year ended 30 June 2018, complies with section 300A of *Corporations Act 2001*.

## Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Econ Audit - Assurance Services Pry Ltd

**ECON AUDIT AND ASSURANCE SERVICES PTY LTD** 

( Luardos

**GEORGE VENARDOS** 

**Director** 

Dated in Sydney this 24th day of August 2018

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# Additional Information for Listed Public Companies 30 June 2018

## **ASX Additional Information**

Additional information required by the ASX Listing Rules and not disclosed elsewhere in this report is set out below. This information is effective as at 8 August 2018.

## **Substantial shareholders**

The number of substantial shareholders and their associates are set out below:

## Voting rights

#### Ordinary Shares

On a show of hands, every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Options

No voting rights.

## Distribution of equity security holders

|                  | Ordinary shares |                   |
|------------------|-----------------|-------------------|
| Holding          | No. of shares   | No. of<br>holders |
| 1 - 1,000        | 32,391          | 93                |
| 1,001 - 5,000    | 514,974         | 178               |
| 5,001 - 10,000   | 524,983         | 67                |
| 10,001 - 100,000 | 2,739,269       | 90                |
| 100,000 and over | 50,025,410      | 35                |
|                  | 53,837,027      | 463               |

There were 298 holders of less than a marketable parcel of ordinary shares.

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| Twenty largest shareholders   | Units      | %Units |
|---|------------|--------|
| POLTICK PTY LTD   | 30,422,105 | 56.51  |
| SUNSTAR AUSTRALIA PTY LTD   | 6,560,676  | 12.19  |
| MR JOSEPH KEVIN MIZIKOVSKY  | 2,340,422  | 4.35   |
| MR SCOTT RONALD ISON <ison account="" family=""></ison>   | 1,330,580  | 2.47   |
| MR RADE DUDUROVIC + MRS JACQUELINE JEANETTE DUDUROVIC <r&j a="" c="" fund="" superannuation=""></r&j> | 920,000    | 1.71   |
| STODDART BUILDING PRODUCTS PTY LTD  | 661,179    | 1.23   |
| RAINROSE PTY LTD  | 650,422    | 1.21   |
| ROLLEE PTY LTD  | 522,180    | 0.97   |
| MR STUART KEITH ANDERSON  | 500,000    | 0.93   |
| K R KHATRI (DENTAL) PTY LTD <r &="" a="" c="" f="" k="" khatri="" r="" s=""></r>                      | 500,000    | 0.93   |
| THE L AND R SUPER FUND PTY LTD <the &="" a="" c="" fund="" l="" r="" super=""></the>                  | 462,758    | 0.86   |
| GEOFF ACTON   | 456,400    | 0.85   |
| MR MICHAEL ERNEST GRANATA <the a="" c="" family="" granata=""></the>                                  | 370,110    | 0.69   |
| BEOWULF PTY LTD <beowulf a="" c="" investment=""></beowulf>   | 357,318    | 0.66   |
| MIZI SUPERANNUATION PTY LTD <mizi a="" c="" fund="" super=""></mizi>                                  | 349,331    | 0.65   |
| MR RADE DUDUROVIC   | 321,000    | 0.60   |
| MR ROBERT LYNCH   | 300,000    | 0.56   |
| MR RAYMOND LAW  | 287,556    | 0.53   |
| MR ROBERT PATRICK LYNCH + MRS SINEAD JOSEPHINE LYNCH <lynch a="" c="" f="" family="" s=""></lynch>    | 256,080    | 0.48   |
| ARACAN PTY LTD <gft a="" c=""></gft>  | 253,028    | 0.47   |
| _   | 47,821,145 | 88.83  |