NSX Limited ABN: 33 089 447 058

# Appendix 4E (rule 4.3A)

Preliminary Final Report Financial Year Ended 30 June 2018 (previous corresponding period is for the year ended 30 June 2017)

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## **Results For Announcement To The Market**

\$A'000				\$A'000
Revenues from ordinary activities (Appendix 4E Item 2.1)	Down	45%	То	2,226
Net loss for the period attributable to members (Appendix 4E item 2.2)	Up	72%	То	(3,755)
Net loss from ordinary activities after tax attributable to members (Appendix 4E item 2.3)	Up	72%	То	(3,755)
Loss attributable to Discontinued Operations	Up	N/A	То	(1,159)
Loss attributable to members excluding Discontinued Operations	Up	N/A	То	(2,596)

<b>Dividends/distributions</b> (Appendix 4E item 2.4)	Amount per security	Franked Amount per security
Final dividend	Nil	Nil
Previous corresponding period	Nil	Nil

<b>Record date</b> for determining entitlements to dividends. (Appendix 4E item 2.5)	N/A
EXPLANATION OF RESULT	
(Appendix 4E item 2.6)	
CONSOLIDATED SUMMARY	
TABLE 1: SUMMARY OF GROUP RESULTS	

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30 June	2018	2017	Change
Summary	\$'000	\$'000	%
Revenue	2,226	3,232	-31
Expenses	5,760	5,162	12
EBITDA	(3,534)	(1,930)	83
Depreciation / Amortisation	221	253	-13
Net loss after tax	(3,755)	(2,183)	72
Loss attributable to Discountinued Operations	(1,159)	-	N/A
Net loss excluding Discountinued Operations	(2,596)	-	N/A
			Change
Key Statistics	2018	2017	%
Earnings per share (cents)	(2.5)	(1.5)	-72
Net tangible asset backing (cents)	0.7	3.2	-80
Share price at end of period (cents)	19.0	25.0	-24
Shares on Issue at end of period (mil)	147.9	147.9	0
Market capitalisation (\$'mil)	28.1	37.0	-24
Cash at bank (\$'000)	2,421	4,914	-51
Cash held for statutory purposes (\$'000)	2,200	2,200	0
Working Capital (\$'000)	221	2,714	-92

#### CONSOLIDATED SUMMARY (cont'd)

The net loss after tax for NSX Limited (NSXL) was \$3.8 million for the period, or \$2.6 million excluding \$1.2 million in non-recurring items attributable to the Discontinued Operations of IR Plus Securities Exchange.

Revenue for the operation of the National Stock Exchange of Australia (NSXA) in FY18 was \$2.2 million, \$1.0 million lower than the pcp. This result was impacted by a single abnormally large invoice in the prior year of \$0.5 million and by fewer companies successfully listing on the exchange, offset by an increase in the average market capitalization of listed issuers, and an increase in fees from 1 July 2017.

Expenses for the Group before depreciation and amortization were \$5.8 million, or \$4.6 million after excluding Discontinued Operations. This result is consistent with \$4.6 million in the pcp on a like for like basis.

Discontinued Operations relate to the closure of the IR Plus Securities Exchange joint venture. This business was jointly owned and operated with Asian Exchange Infrastructure Pty Ltd. The board of the joint venture entity made the decision to discontinue the business in February 2018.

NSXL maintains a cash balance of \$2.4 million at the end of the period. Of the cash held, \$1.4 million is held as part of the compensation arrangements of the NSXA Market License and other general guarantees leaving \$1.0 million as working capital for NSXL as at 30 June.

Earnings per share (EPS) decreased from (1.5) cents per share to (2.5) cents per share or a decrease of 35% based on a weighted average number of shares of 147,905,288. Net tangible asset backing per share diminished from 3.2 cents to 0.7 cents.

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#### REVENUE

#### **TABLE 2: TOTAL REVENUE**

30 June Revenue Category	Notes	2018 \$'000	2017 \$'000	Change %
Exchange Revenue	2	2,111.7	3,062.1	-31
Interest Received	2	59.1	167.0	-65
Other Revenue	2	55.2	3.3	1,573
Total Revenue		2,226.0	3,232.4	-31

Revenue associated with the operation of the NSXA account for 95% of all receipts. The balance of revenue is principally interest earned on cash and investments held during the period.

NSXL reported Total Revenue of \$2.2 million representing a decrease of \$1.0 million on the pcp. This was primarily attributable to lower Application Fees, net of a growth in Annual Fees, which increased 12% or \$0.1 million on the pcp.

Higher listing standards, reflecting enhanced quality expectations implemented by the exchange, have seen fewer successful listings onto the exchange in FY18. This, along with the impact of an abnormally large invoice in the pcp, has resulted in lower Application Fees in the current period. 7 companies listed on NSXA during the period at an average market capitalization of \$28.3 million, this compares with 14 new listings at an average market capitalization of \$25.7 million (excluding abnormal items) in the pcp. 10 companies were declined a listing on NSXA on the grounds of suitability during FY18.

Over the past two years NSXA has invested significantly to enhance market surveillance and compliance capabilities and procedures, aligning the exchange operations with regulatory expectations and industry best practice. Evidence of this can be seen with 13 companies delisted, one nominated advisor banned, and one stockbroker disqualified by the exchange during the period. While the value of this clean-up to NSXA is evident, this period of change will inevitably have a short-term impact on revenue.

Annual Listing Fees reported for the period were \$1.5 million, and represent an increase of \$0.4 million or 36% from \$1.1 million in the pcp. This is a function of the net growth in listing activity during the last two years (as the full year impact of annual fees from the prior year are realized in the current period), combined with an increase in the average market capitalization of NSXA listed securities. The stability of this revenue line underpins the strategic value of the annuity or recurring revenue stream from Annual Listing Fees, which is characteristic of a Listings Exchange.

Subsequent Quotation Fees were \$0.3 million in FY18, down \$0.2 million or 36% from the pcp. This number is at present driven largely by the release of securities held in escrow following an IPO, and therefore the current year reflects the run off of prior years' activity.

Interest received decreased by \$0.1 million due to lower investments on account in the current period.

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This report is based on the consolidated financial statements which are being audited.

#### EXPENSES

#### **TABLE 3: TOTAL EXPENSES**

2018	2017	Change
\$'000	\$'000	%
1,761.7	1,575.4	12
1,261.6	1,104.1	14
615.7	159.9	285
481.0	725.2	-34
221.1	252.8	-13
205.1	251.8	-19
145.4	88.6	64
106.0	70.9	49
24.7	20.3	22
-	367.6	-100
1,159.0	798.9	45
5,981.4	5 <i>,</i> 415.5	10
	\$'000 1,761.7 1,261.6 615.7 481.0 221.1 205.1 145.4 106.0 24.7 - 1,159.0	\$'000\$'0001,761.71,575.41,261.61,104.1615.7159.9481.0725.2221.1252.8205.1251.8145.488.6106.070.924.720.3-367.61,159.0798.9

NSXL incurred \$5.7 million excluding depreciation and amortization in Expenses in FY18, or \$4.5 million after excluding \$1.2 million in costs attributable to Discontinued Operations.

Employee benefits, including NSXA and Corporate resources, increased by \$0.2 million to \$1.8 million. This was driven by the addition of two new personnel, enhancing the Market Surveillance and Compliance capabilities of NSXA, and the full year impact of new hires in the pcp.

Market trading expenses of \$1.3 million encompass costs associated with the trading and settlement activities of the exchanges, including trading systems, data centres, security, market access and regulatory fees. This expense increased by \$0.2 million in the current period as a result of the substantial upgrade to the market access model and the introduction of new surveillance and verification systems.

Consultancy expenses for the period were \$0.6 million, an increase on the pcp of \$0.4 million. Included in this item are contractor payments and external advisers.

Administration and other expenses decreased by \$0.3 million from the pcp to \$0.5 million.

Depreciation, amortisation and impairments of \$0.2 million reflects the investment in PP&E as part of the establishment of the new Sydney Head Office.

Occupancy expense of \$0.2 million is down 20% from the pcp, and includes expense related to the offices maintained by NSXL at a point in time during the period.

Costs attributable to the Discontinued Operations of IR Plus Securities Exchange totaled \$1.2 million. This predominantly constituted employee benefits expense, and excludes any allocations from NSXL or NSXA which are eliminated on consolidation.

This report is based on the consolidated financial statements which are being audited.

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## Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2018

	Consoli	dated
	2018	2017
Note	\$	\$
Revenue 2	2,226,024	3,232,426
Employee benefits expense	(2,889,052)	(2,072,473)
Depreciation, amortisation and impairment	(221,098)	(252,828)
Consultancy fees	(620,374)	(190,243)
Compliance expenses	(145,381)	(88,602)
Legal expenses	(31,931)	(40,963)
Market trading expenses	(1,270,493)	(1,211,052)
Marketing and promotion	(106,212)	(80,120)
Occupancy expenses	(205,136)	(251,770)
Administration expenses	(179,906)	(441,620)
Restructure costs	-	(367,562)
Other expenses	(311,807)	(418,215)
Loss before income tax	(3,755,366)	(2,183,022)
Income tax expenses	-	-
Loss after tax attributable to members from continuing operations	(3,755,366)	(2,183,022)
Loss Attributable to:		
Non controlling equity interest	355,717	(396,782)
Members of the parent entity	(4,111,083)	(1,786,240)
Members of the parent entity	(3,755,366)	(2,183,022)
	(0):00)000	(_)00,0/
Total comprehensive income attributable to:	255 717	(206 792)
Non controlling equity interest	355,717	(396,782)
Members of the parent entity	(4,111,083)	(1,786,240)
	(3,755,366)	(2,183,022)
Earnings per share	Cents	Cents
Basic earnings per share	Cents	Cents
earnings from continuing operations	(2.5)	(1.5)
	(3)	()
Diluted earnings per share		
earnings from continuing operations	(2.5)	(1.5)

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## Statement of Financial Position As At 30 June 2018

		Consoli	dated
		2018	2017
	Note	\$	\$
ASSETS			
Current assets			
Cash and cash equivalents		951,937	739,197
Trade and other receivables		121,003	335,521
Financial assets		1,469,303	4,175,000
Other current assets		75,610	109,282
Total current assets		2,617,853	5,359,000
Non-current assets			
Property, plant, and equipment		381,052	546,777
Other financial assets		-	76,365
Total non-current assets		381,052	623,142
TOTAL ASSETS		2,998,905	5,982,142
LIABILITIES			
Current liabilities			
Trade and other payables		1,556,310	997,673
Short term provisions	3	479,570	266,028
Total current liabilities		2,035,880	1,263,701
Non-current liabilities			
Other long-term provisions	3	550	600
Total non-current liabilities		550	600
TOTAL LIABILITIES		2,036,430	1,264,301
NET ASSETS		962,475	4,717,841
EQUITY			
Issued capital	4	44,251,385	44,251,385
Retained earnings		(45,031,673)	(40,920,590)
Non-controlling interest		1,742,763	1,387,046
TOTAL EQUITY		962,475	4,717,841
Net Tangible Assets per share:			
(Cents per share)		0.65	3.19
		0.05	5.15

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## Statement of Changes in Equity For the Year Ended 30 June 2018

	Consolidated			
	Issued Capital	Non-Controlling Interests	Retained Earnings	Total
	\$	\$	\$	\$
Balance at 1 July 2017	44,251,385	1,387,046	(40,920,590)	4,717,841
Loss for the year	-	-	(4,111,083)	(4,111,083)
Shares issued	-	-	-	-
Transaction costs on share issue	-	-	-	-
Share issues by subsidiaries	-	-	-	-
Loss attributable to non-controlling interest	-	355,717	-	355,717
Balance at 30 June 2018	44,251,385	1,742,763	(45,031,673)	962,475
Balance at 1 July 2016	44,251,385	1,783,828	(39,134,350)	6,900,863
Loss for the year	-	-	(1,786,240)	(1,786,240)
Shares issued	-	-	-	-
Transaction costs on share issue	-	-	-	-
Share issues by subsidiaries	-	-	-	-
Loss attributable to non-controlling interest	-	(396,782)	-	(396,782)
Balance at 30 June 2017	44,251,385	1,387,046	(40,920,590)	4,717,841

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## Statement of Cash Flows For the Year Ended 30 June 2018

	Consoli	dated
	2018	2017
Note	\$	\$
Cash from operating activities:		
Receipts from customers	2,579,786	3,104,290
Payments to suppliers and employees	(5,188,432)	(5,457,906)
Interest received	55,442	167,001
Lease incentive	-	300,040
Net cash provided by/(used in) operating activities	(2,553,204)	(1,886,575)
Cash flows from investing activities:		
Proceeds from sale of property, plant and equipment	115,620	-
Acquisition of property, plant and equipment	(55 <i>,</i> 373)	(781,032)
Payments for investments	-	-
Repayment/(Payment) of Ioan	-	115,307
Net cash provided by (used in) investing activities	60,247	(665,725)
Cash flows from financing activities:		
Proceeds from issue of shares by parent	-	-
Costs of issue of shares by parent	-	-
Proceeds from issue of shares by subsidiary	-	-
Proceeds from borrowings	-	-
Repayment of borrowings	-	-
Net cash provided by/(used in) financing activities	-	-
Net increase/(decreases) in cash held	(2,492,957)	(2,552,300)
Cash at beginning of financial year	4,914,197	7,466,497
Cash at end of financial year	2,421,240	4,914,197

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### **Explanatory Notes**

#### **Note 1: Summary of Significant Accounting Policies**

Unless disclosed below, the accounting policies, estimation methods and measurement bases used in this report are the same as those used in the last annual report. Any changes in accounting policies, estimation methods and measurement bases since the last annual report are disclosed as follows.

#### **Basis of Preparation of Preliminary Final Report**

The preliminary final report has been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. The preliminary final report has also been prepared on a historical cost basis.

The preliminary final report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the last annual report and any public announcements to the market made by the Company during the reporting period in accordance with the continuous disclosure requirement of the Corporations Act 2001 and the listing rules of the Australian Stock Exchange.

The accounting policies adopted are consistent with those of the previous year. The preliminary final report is presented in Australian dollars.

Comparative information is reclassified where appropriate to enhance comparability.

#### Note 2: Revenue

	Consolidated	
	2018	2017
	\$	\$
Operating Activities		
Trading & listing fees (exchanges)	2,111,743	3,062,170
Interest received	59,060	167,001
Other revenue	55,221	3,255
Total revenue	2,226,024	3,232,426
(a) Reconciliation of revenue		
Revenue from continuing operations	2,226,024	3,232,426
Total revenue	2,226,024	3,232,426

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## **Explanatory Notes**

#### Note 3: Provisions

	Consolidated		
	Employee		
	Entitlements	Total	
	Ś	\$	
(a) Movements in carrying amounts		•	
Opening balance at 1 July 2016	285,445	285,445	
Additional provisions	75,245	75,254	
Amounts used	(94,071)	(94,071)	
Balance at 30 June 2017	266,628	266,628	
Opening balance at 1 July 2017	285,445	285,445	
Additional provisions	349,169	349,169	
Amounts used	(155,044)	(155,044)	
Balance at 30 June 2018	479,570	479,570	
(b) Analysis of total provisions	Consolidated		
	2018	2017	
	\$	\$	
Current	479,020	266,028	
Non-current	550	600	
Balance at 30 June	479,570	266,628	
(c) Restructure Costs	Consolidated		
	2018	2017	
	\$	\$	
Opening balance at 1 July	10,000	415,000	
Additional provisions	294,808	-	
Amounts used	(10,000)	(405,000)	
Balance at 30 June	294,808	10,000	

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#### **Explanatory Notes**

	Consolidated		
	2018	2017	
Note 4: Issued Capital NSX Limited	\$	\$	
147,905,288 (2016: 147,905,288) fully paid ordinary shares	44,236,385	44,236,385	
1,500,000 (2016: 1,500,000) ordinary shares paid to 1 cent	15,000	15,000	
	44,251,385	44,251,385	
(a) Reconciliation of movements of fully paid ordinary shares			
At beginning of period Placement	44,236,385	44,236,385	
At Reporting Date	44,236,385	44,236,385	
	No.	No.	
At beginning of period Placement	147,905,288	147,905,288	
At Reporting Date	147,905,288	147,905,288	

Ordinary shares participate in dividends and the proceeds on winding up of the Economic Entity in proportion to the number of shares held. At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

The partly paid shares are only callable at the option of the holder or on liquidation. They can be voted in proportion to the amount that is paid up.

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### **Explanatory Notes**

#### **Note 5: Non-Controlling Interest Accounting**

IR Plus Group Holdings Ltd issued shares to Financial and Energy Exchange Limited as part of the Share Purchase Agreement ("SPA") dated 4 March 2010. In June 2016, subsequent to the final tranche payment being received Financial and Energy Exchange Limited, that entity sold all of their shares, equating to 50% of the issued capital, to Asian Exchange Infrastructure Pty Limited. As a result, Asian Exchange Infrastructure Pty Limited became the Joint Venture partner at 30 June 2017.

On the 19th February 2018, the Board of IR Plus Securities Exchange Limited and its shareholders, in consultation with ASIC, made the decision to dissolve the IR Plus Joint Venture, and as a result the IR Plus Securities Exchange market license was cancelled on 27 February 2018.

Final wind up procedures are expected to be complete by October 2018.

#### **Note 6 Segment Reporting**

#### **Primary reporting - Business segments**

#### **Major Customers**

The Group has a number of customers to which it provides both products and services. During the period the NSX Group had no major customers that contributed more than 5.0% (2017: one major customer contributed more than 5.0%) of total revenue.

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#### Note 6 (a) Segment Performance

	Stock	Unallocated	Total
	Exchanges	ltems	
	\$'000	\$'000	\$'000
12 Months Ended 30 June 2018			
Revenue			
External sales - services	2,112	-	2,112
Interest revenue	59	-	59
Other	-	55	55
Total segment revenue	2,171	55	2,226
Total group revenue			2,226
Results			
Segment net profit before tax	3,481	(7,236)	(3 <i>,</i> 755)
Other Items			
Depreciation and amortisation	221	-	221
12 Months Ended 30 June 2017			
Revenue			
External sales - services	3,049	-	3,049
Interest revenue	18	149	167
Other	-	17	17
Total segment revenue	3,067	165	3,232
Total group revenue			3,232
Results			
Segment net profit before tax	300	(2,483)	(2,183)
Other Items			
Depreciation and amortisation	253	-	253

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#### Note 6 (b) Segment Assets

	Stock Exchanges	Unallocated Items	Total
	\$'000	\$'000	\$'000
As at 30 June 2018			
Segment Assets	2,942	57	2,999
Segment asset increases for the period:			
Acquisitions	-	-	-
As at 30 June 2017			
Segment Assets	2,147	3,835	5,982
Segment asset increases for the period:			
Acquisitions	-	-	-
Note 6 (c) Segment Liabilities			
	Sto	ock Unallocated	Total
	Exchang	es Items	
	\$'0	00 \$'000	\$'000
As at 30 June 2018			
Segment Liabilities	1,4	04 632	2,036
As at 30 June 2017	<u> </u>		
Segment Liabilities	7	49 515	1,264

#### Note 6 (d) Accounting Policies

Segment revenues and expenses are those directly attributable to the segments and include any joint revenue and expenses where a reasonable basis of allocation exists. Segment assets include all assets used by a segment and consist principally of cash, receivables, intangibles, property, plant and equipment, net of allowances and accumulated depreciation and amortisation. While most assets can be directly attributed to individual segments, the carrying amount of certain assets used jointly by two or more segments is allocated to the segments on a reasonable basis. Segment liabilities consist principally of payables, employee benefits, accrued expenses, provisions and borrowings. Segment assets and liabilities do not include deferred income taxes.

#### Note 6 (e) Intersegment Transfers

Segment revenues, expenses and results include transfers between segments. The prices charged on intersegment transactions are the same as those charged for similar goods to parties outside of the Economic Entity at an arm's length. These transfers are eliminated on consolidation.

#### Note 6 (f) Business and Geographical Segments

#### **Business segments**

The Economic Entity has a single business segment. This is the Stock Exchanges segment and primarily includes the activities of the National Stock Exchange of Australia.

#### **Geographic segments**

The Economic Entity's business segments are located in Australia.

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## **Compliance Statement**

## The directors of the company declare that:

- 1. This preliminary report, and the accounts upon which the report is based, use the same accounting policies;
- 2. This report does give a true and fair view of the matters disclosed; and
- 3. The accounts are in the process of being audited and no audit report is attached. The directors expect an unqualified opinion to be issued.

This declaration is made in accordance with a resolution of the Board of Directors.

**Michael Cox** 

Director

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Dated 31 August 2018, Sydney