# **ASX:NCC**

## NAOS EMERGING OPPORTUNITIES COMPANY LIMITED

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ABN 58 161 106 510

NCC GENERALLY INVESTS IN MICRO-CAP INDUSTRIAL COMPANIES WITH A MARKET CAP OF <\$250M

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## MONTHLY INVESTMENT REPORT AND NTA UPDATE AS AT 31 AUGUST 2018

NET TANGIBLE ASSET VALUE BREAKDOWN

PRE TAX NTA	POST TAX & PRE UNREALISED GAINS TAX NTA	POST TAX NTA SHARE PRICE		PREMIUM/ (DISCOUNT) TO NTA (PRE TAX)	FULLY FRANKED DIVIDEND YIELD	
\$1.27	\$1.27	\$1.24	\$1.27	0.00%	5.71%	

## MARKET INSIGHT INVESTMENT BELIEFS

August brought with it the end of another reporting season for the NCC investment portfolio, and pleasingly the majority of the company updates were well received, with the investment portfolio producing a monthly return of +3.94%, outperforming the benchmark S&P/ASX Small Ordinaries Accumulation Index (XSOAI) which increased by +2.49% over the same period. This brings the investment portfolio return since inception to +125.00% against the XSOAI which has returned +45.69% over the last 5 years and 6 months.

Core to the NAOS investment philosophy is our ability to preserve our shareholders' capital in any investment decision that we make. Against this backdrop, it was pleasing to see that a clear majority of the investments held within the portfolio all produced results that resulted in share price appreciation. If there were one or two results that we would consider mixed these would be Saunders International (ASX: SND) and BSA Limited (ASX: BSA), both of which met their previously downgraded guidance. Going forward, we believe these companies can grow earnings significantly as they continue to streamline their respective businesses against a backdrop of significant potential revenue growth.

The two standout results from within the NCC investment portfolio were from Wingara Ag (ASX: WNR), which updated the market at their Annual General Meeting, and from Enero Group (ASX: EGG). Firstly, WNR provided guidance to the market for FY19 EBTIDA of approximately \$6 million. This is a significant increase from the \$1 million EBITDA reported in FY18 (WNR has a 31 March year-end); and even more impressive when taking into account that their second hay processing site at Raywood is yet to be up and running.

The other standout result came from integrated advertising & communication services firm Enero Group (ASX: EGG). EGG reported an EBITDA increase of over +29% as its long-term strategy of slimming down the business, focusing on service offerings that are not commoditised; and providing long-term value to the end client started to bear fruit. As was evident from the full year result, the 2<sup>nd</sup> half of FY18 was exceptionally strong and we believe this provides EGG with the platform to again grow earnings significantly in FY19. This should allow the valuation multiple to increase as the market starts to gain a greater understanding of the EGG portfolio of businesses, and the opportunities presented by many of their clients being large multinational firms. EGG also produced excellent cash flow generation which leaves the balance sheet in a net cash position in FY19 and provides flexibility to re-invest in their own business or supplement this through internally funded acquisitions.

#### INVESTMENT PORTFOLIO PERFORMANCE

	1 MONTH	1 YEAR	3 YEARS (P.A.)	4 YEARS (P.A.)	5 YEARS (P.A.)	INCEPTION (P.A.)	INCEPTION (NOM.)
NCC Investment Portfolio Performance*	+3.94%	+0.11%	+16.50%	+9.90%	+11.58%	+15.86%	+125.00%
S&P/ASX Small Ordinaries Accumulation Index	+2.49%	+22.32%	+16.89%	+9.62%	+9.19%	+7.07%	+45.69%
Outperformance Relative to Benchmark	+1.45%	-22.21%	-0.39%	+0.28%	+2.39%	+8.79%	+79.31%

\*Investment Portfolio Performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders. Since inception (p.a. and nom.) includes part performance for the month of February 2013. Returns compounded for periods greater than 12 months.

VALUE WITH LONG TERM GROWTH











PERFORMANCE V LIQUIDITY FOCUS



IGNORE THE INDEX











MANAGEMENT ALIGNMENT



#### FULLY FRANKED DIVIDEND PROFILE (CENTS PER SHARE)

NCC aims to deliver shareholders a sustainable growing stream of fully franked dividends.



### STOCK CONTRIBUTION ANALYSIS

The table below lists the top 5 positive stock contributors to the investment portfolio since inception.

TOP 5 POSITIVE CONTRIBUTORS	CONTRIBUTION TO RETURN (%NAV)			
BSA Limited (ASX: BSA)	+24.38%			
Calliden Group Limited (ASX: CIX)	+15.88%			
Consolidated Operations Group Limited (ASX: COG)	+15.45%			
Capitol Health Limited (ASX: CAJ)	+15.44%			
CML Group Limited (ASX: CGR)	+12.41%			

#### KEY METRICS - SUMMARY DATA

Weighted Average Market Capitalisation of the Investments	\$93 million
Number of Holdings	10 Long Positions
Cash Weighting	0.00%
Standard Deviation of Returns (NCC)	10.56%
Standard Deviation of Returns (XSOAI)	12.77%
Downside Deviation (NCC)	4.60%
Downside Deviation (XSOAI)	6.73%
Percentage of Positive Months (NCC)	68%
Percentage of Positive Months (XSOAI)	59%
Shares on Issue	59,673,562
NCC Directors Shareholding (Ordinary Shares)	3,952,180

#### INVESTMENT PORTFOLIO PERFORMANCE MONTHLY RETURNS\*

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY19	-2.42%	+3.94%										
FY18	+3.43%	+4.94%	-1.24%	+2.32%	+2.39%	+0.14%	-0.77%	-1.52%	+0.43%	-1.49%	-1.89%	+0.44%
FY17	+4.63%	+6.48%	+3.65%	-0.49%	-0.45%	+1.92%	+0.08%	-1.93%	+0.82%	-3.69%	+0.70%	+0.44%
FY16	+2.28%	-5.77%	+0.86%	+3.72%	+1.10%	+4.56%	-3.26%	+4.96%	+1.57%	+4.67%	+5.31%	+2.97%
FY15	+2.30%	+3.58%	-1.51%	-2.39%	+0.58%	+0.46%	+0.58%	+2.81%	-2.59%	-0.18%	+2.37%	-4.27%
FY14	+9.19%	+7.64%	+2.80%	+5.11%	-4.84%	-3.57%	+4.76%	+3.87%	+2.91%	-0.70%	+0.85%	+0.67%
FY13							+0.03%	+3.81%	+3.03%	+4.48%	-0.99%	

Investment Portfolio Performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders.









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## **OUR TEAM**

Chairman David Rickards (Independent)

Directors

Warwick Evans Sebastian Evans

Company Secretary/ Senior Legal Counsel Rajiv Sharma

Chief Investment Officer Sebastian Evans

> Portfolio Managers Robert Miller Ben Rundle

Investment Analyst Rachel Folder

Chief Financial/ Operating Officer Richard Preedy

Business Development Manager Julia Stanistreet

> Communications & Marketing Megan Walker

Distribution & Sales Manager Scott Hildebrand

## **ENQUIRIES**

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